

# Financial Results for the 1st Quarter of FY2016

Aug, 2016

Ashikaga Holdings Co., Ltd. (code: 7167)
The Ashikaga Bank, Ltd.



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Note: figures are non-consolidated basis of The Ashikaga Bank, Ltd., without special mention.

"HD" : Ashikaga Holdings Co., Ltd. (Consolidated basis)
"BK" : The Ashikaga Bank, Ltd. (Non-consolidated basis)



# **Income Status**

《BK》 \_\_\_\_\_ (JPY Bn)

|  | 1st<br>Quarter<br>FY2013 | 1st<br>Quarter<br>FY2014 | 1st<br>Quarter<br>FY2015 | 1st<br>Quarter<br>FY2016 | Y oY  | Projection<br>FY2016 | Progress |
|--|--------------------------|--------------------------|--------------------------|--------------------------|-------|----------------------|----------|
| Core gross business profit                                     | 19.5                     | 19.7                     | 22.9                     | 21.1                     | - 1.8 | 81.0                 | +26.0%   |
| Gross business profit  | 21.3                     | 19.7                     | 23.6                     | 21.6                     | - 2.0 | 81.0                 | +26.6%   |
| Expenses   | 12.7                     | 12.3                     | 11.9                     | 11.8                     | - 0.1 | 48.5                 | +24.3%   |
| Net business income (before general allowance for loan losses) | 8.6                      | 7.4                      | 11.6                     | 9.7                      | - 1.9 | 32.5                 | +29.8%   |
| Core net business income                                       | 6.7                      | 7.4                      | 10.9                     | 9.2                      | - 1.7 | 32.5                 | +28.3%   |
| Credit related costs   | 0.3                      | - 0.0                    | - 1.2                    | - 0.1                    | 1.0   | 2.5                  | -4.0%    |
| Gains (losses) on stocks                                       | 2.9                      | - 0.0                    | - 0.6                    | 0.9                      | 1.5   | _                    | _        |
| Ordinary profit  | 11.0                     | 7.3                      | 12.1                     | 10.9                     | - 1.2 | 30.5                 | +35.7%   |
| Income taxes-current   | 0.4                      | 3.2                      | 2.6                      | 2.3                      | - 0.2 | 8.5                  | +27.0%   |
| Income taxes-deferred  | 0.0                      | - 0.0                    | - 0.0                    | 1.0                      | 1.0   | 1.0                  | +100.0%  |
| Net income   | 10.6                     | 4.0                      | 9.4                      | 7.5                      | - 1.9 | 21.0                 | +35.7%   |

《HD》

(JPY Bn)

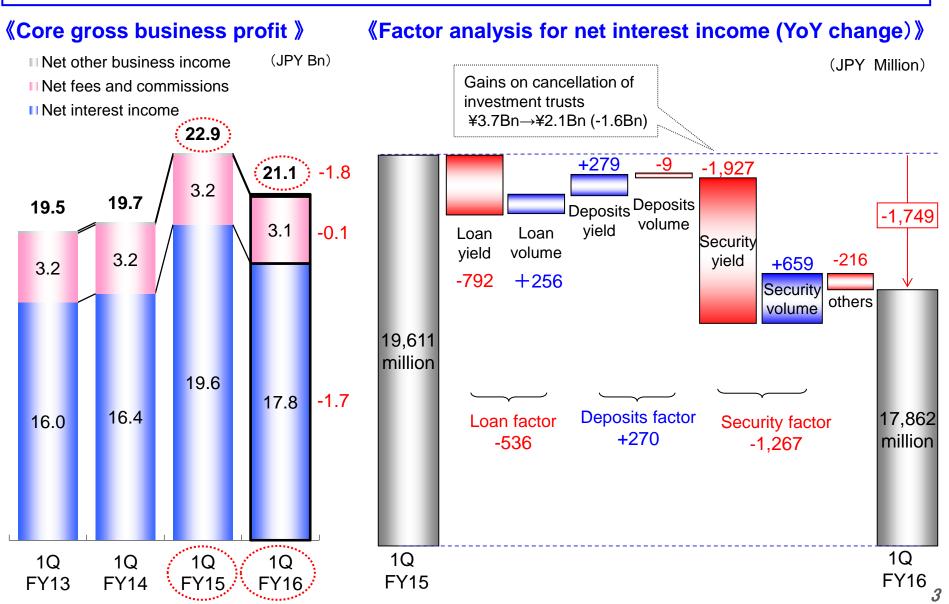
|                                     | 1st<br>Quarter<br>FY2013 | 1st<br>Quarter<br>FY2014 | 1st<br>Quarter<br>FY2015 | 1st<br>Quarter<br>FY2016 | Y oY  |
|-------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|-------|
| Ordinary income                     | 27.6                     | 23.7                     | 28.7                     | 27.6                     | - 1.0 |
| Consolidated gross profit           | 22.0                     | 20.5                     | 24.1                     | 22.0                     | - 2.0 |
| General and administrative expenses | 14.9                     | 14.5                     | 14.1                     | 13.9                     | - 0.2 |
| Credit related costs                | 0.6                      | 0.4                      | - 0.9                    | - 0.7                    | 0.1   |
| Gains (losses) on stocks            | 2.3                      | - 0.0                    | - 0.6                    | 0.9                      | 1.5   |
| Ordinary profit                     | 8.8                      | 5.6                      | 10.2                     | 9.9                      | - 0.3 |
| Income taxes-current                | 0.5                      | 3.3                      | 1.4                      | 1.7                      | 0.3   |
| Income taxes-deferred               | 0.1                      | 0.1                      | 1.1                      | 1.7                      | 0.6   |
| Net income                          | 8.1                      | 2.1                      | 7.7                      | 6.4                      | - 1.2 |

| Projection<br>FY2016<br>1H | Progress |
|----------------------------|----------|
| 48.5                       | +56.9%   |
|                            |          |
| 13.0                       | +76.1%   |
|                            |          |
| 8.0                        | +80.0%   |



# Top-line

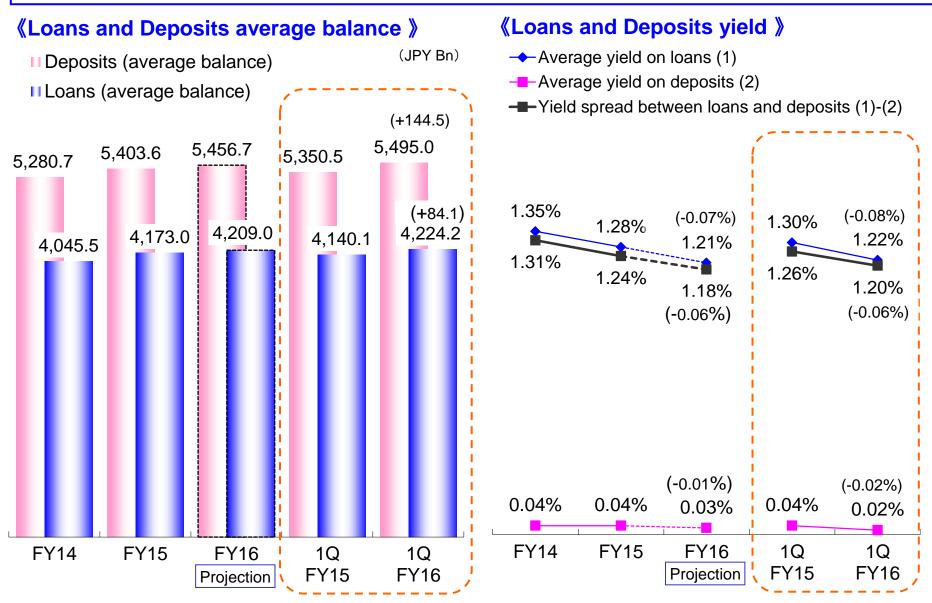
- Core gross business profit (excluding gains (losses) on bonds) decreased 1.8 billion yen YoY, to 21.1 billion yen.
- Of that, net interest income decreased 1.7 billion yen YoY, to 17.8 billion yen, due to loans and security yield factor.





### Loans and Deposits (average balance / average yield)

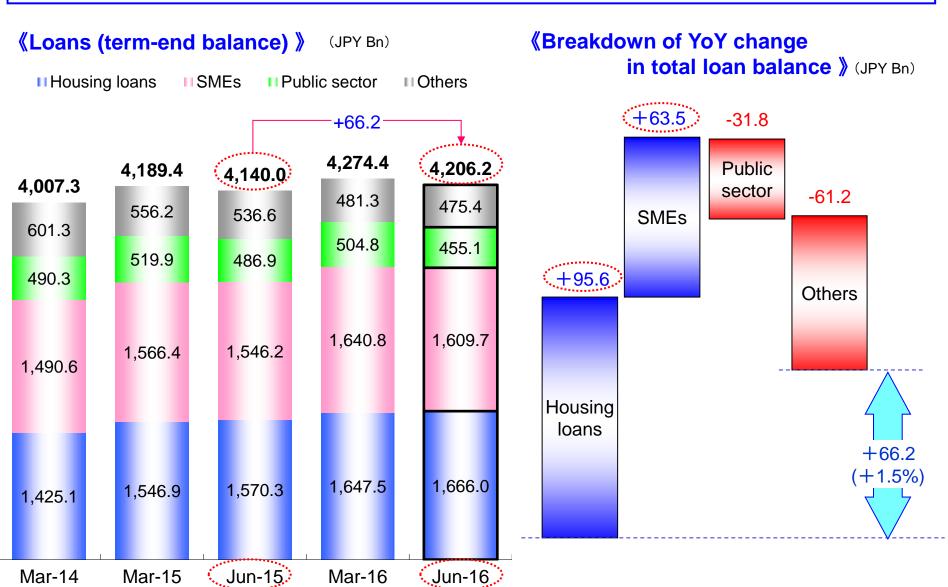
- The average balances of loans and deposits in FY16-1Q increased steadily.
- Average yield on loans continued to decline, due to influence from negative interest rate policy.





#### Loans (term-end balance)

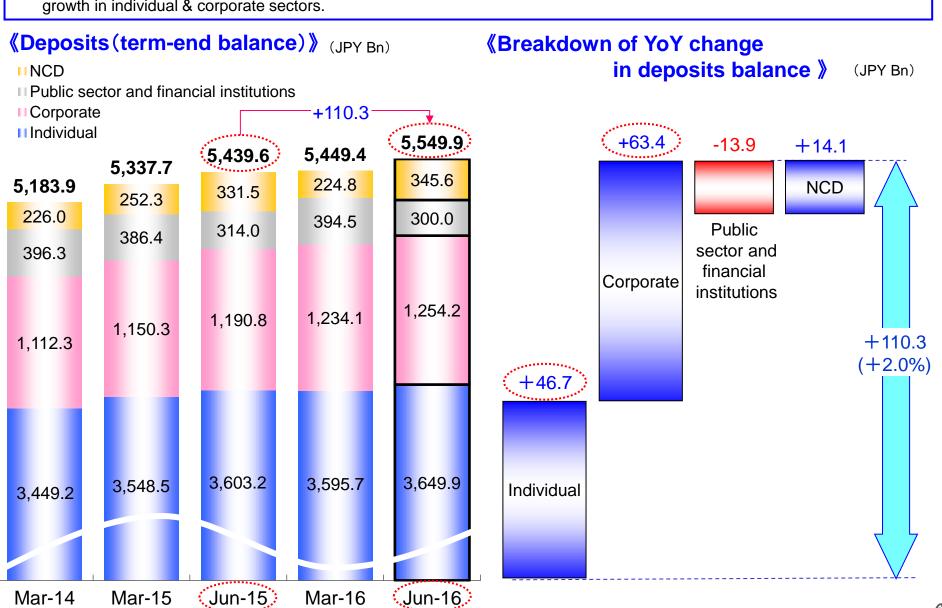
◆ The term-end loans balance increased 66.2 billion yen YoY, to 4,206.2 billion yen (1.5% annualized), mainly due to increases in housing loans and loans to small and medium-sized enterprises (SMEs).





#### Deposits (term-end balance)

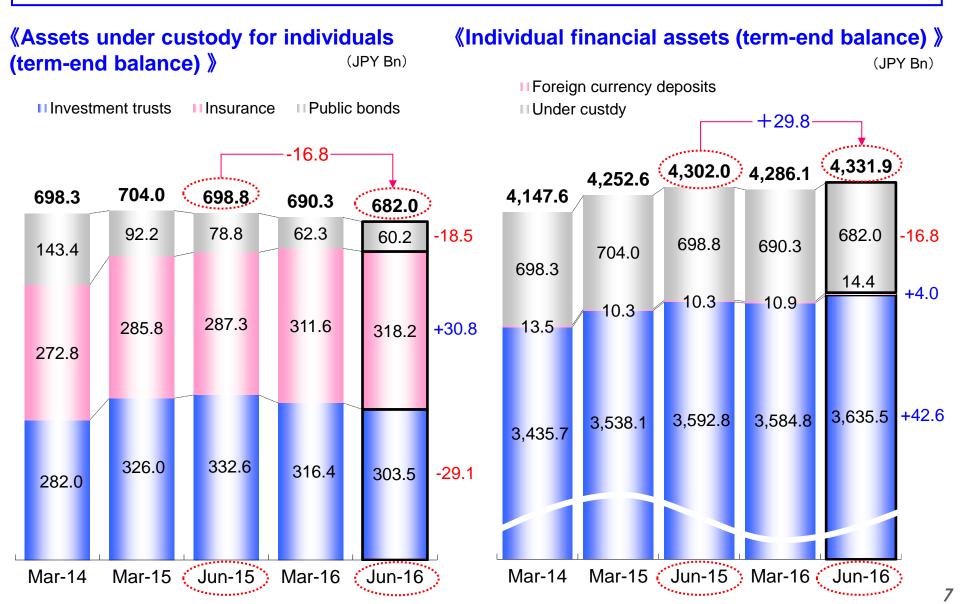
◆ The term-end deposits balance including NCD increased 110.3 billion yen YoY, to 5,549.9 billion yen (2.0% annualized), by growth in individual & corporate sectors.





#### Individual financial assets (term-end balance)

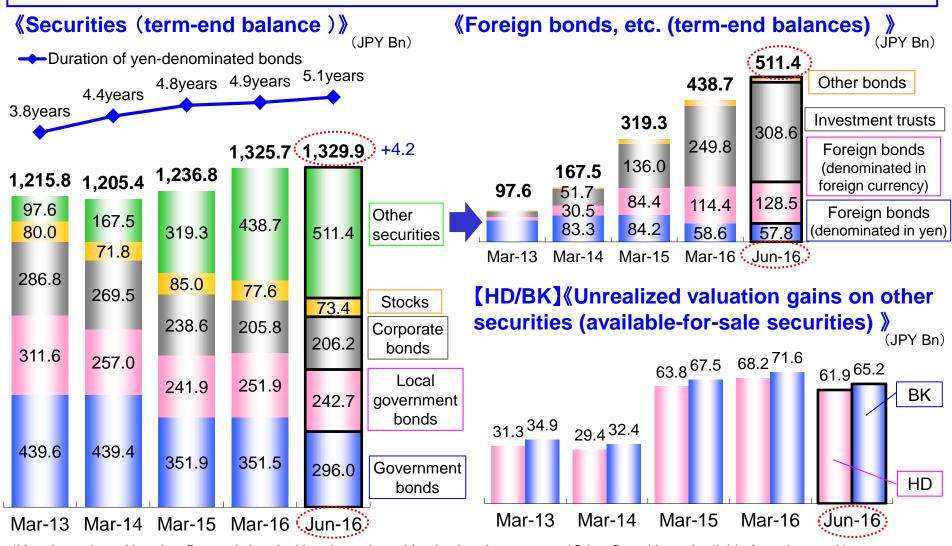
- Insurance increased steadily but investment trusts decreased due to NAV decline etc.
- ◆ Total individual financial assets increased 29.8 billion yen YoY, to 4,331.9 billion yen.





#### Securities

- ◆ The balance of securities increased 4.2 billion yen from the end of FY2015, to 1,329.9 billion yen, due to the increase of investment trusts and foreign bonds.
- Unrealized valuation gains on other securities (available-for-sale securities) decreased from the end of FY2015, due to the
  decrease of stocks and bonds.

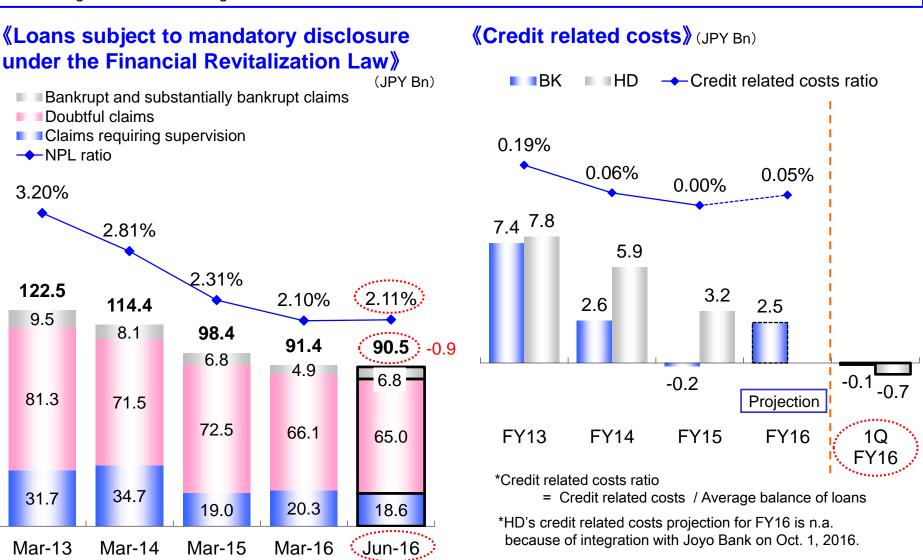


<sup>\*</sup>Yen-denominated bonds = Domestic bond + Yen-denominated foreign bond



## Non-performing loans / Credit related costs

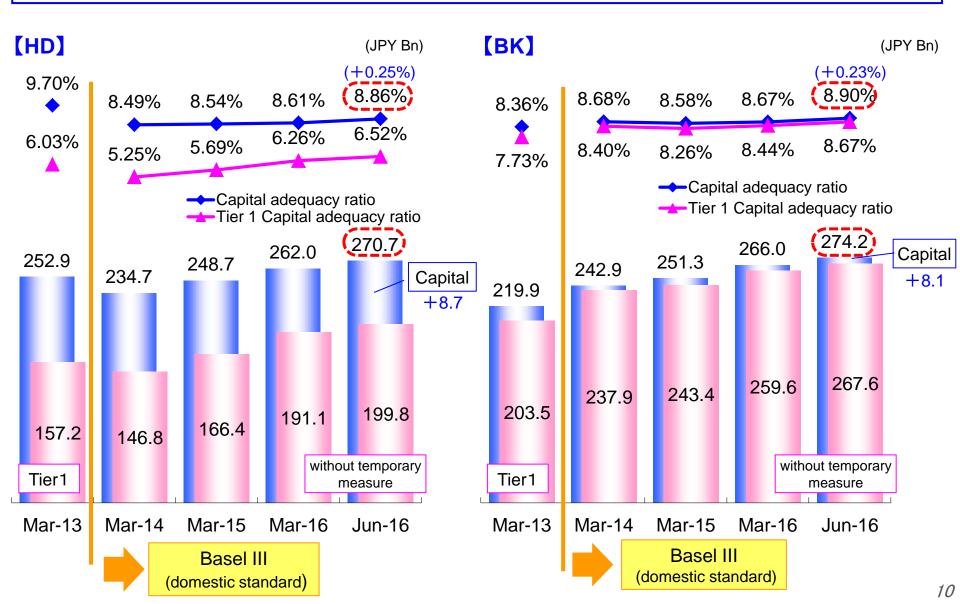
- ◆ The balance of non-performing loans (loans subject to mandatory disclosure under the financial revitalization law) decreased 0.9 billion yen from the end of FY2015, to 90.5 billion yen. The NPL ratio maintained same level of Mar. 2016 at 2.11%.
- Credit related costs were -0.1 billion yen on non-consolidated basis (BK) and -0.7 billion yen on consolidated basis (HD) due
  to the gains on reversal of general allowance for loan losses.





# Capital adequacy ratio (Domestic standard)

- ◆ The capital adequacy ratio based on Basel III (domestic standard) was 8.86% of HD, up 0.25 point from the end of FY2015.
- ♦ The above ratio of BK was up 0.23 point, to 8.90%.





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