

The background of the page is a vibrant yellow with a complex, abstract pattern of overlapping, semi-transparent geometric shapes, primarily triangles and quadrilaterals, creating a sense of depth and movement.

# **JOYO BANK**

## **Annual Report 2011**

## PROFILE

The Joyo Bank, Ltd., was established in 1935 out of the merger of the Tokiwa Bank and Goju Bank (both founded in 1878), and celebrated its 130th year in business.

As a leading financial institution in Ibaraki Prefecture and surrounding regions, the Bank, with the philosophy of “Practicing sound management, creation of values, and partnership with the home region,” is contributing to the growth of its home region by providing stable and comprehensive financial services.

### Management Philosophy

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#### “Sound management, creation of value, and partnership with the home region”

- (1) Focusing on retail banking as our core business, Joyo Bank will pursue sound management and steady banking activities.
- (2) Joyo Bank will create high-value business together with our customers, regional communities, and shareholders.
- (3) By providing financial services in our base territory of Ibaraki Prefecture and adjacent areas, Joyo Bank will contribute to social and economic progress in the home region.

### Action Guidelines

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We will

- Provide the most appropriate products and services based on a keen understanding of our customers.
- Undertake steady banking activities and grow together with our customers.
- Seek to further improve our financial skills.

## CONTENTS

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<b>1</b> Financial Highlights	<b>30</b> Consolidated Statements of Changes in Net Assets
<b>2</b> Message from the President	<b>32</b> Consolidated Statements of Cash Flows
<b>5</b> Management Policy	<b>33</b> Notes to the Consolidated Financial Statements
<b>7</b> Relationship Banking	<b>90</b> Report of Independent Auditors
<b>10</b> Business Highlights (Non-consolidated basis)	<b>91</b> Organization
<b>14</b> Corporate Social Responsibility (CSR)	<b>92</b> Board of Directors and Corporate Auditors/ Market Business Group and Overseas Office
<b>19</b> Corporate Governance and Internal Control System	<b>93</b> Service Network/Affiliated Companies
<b>28</b> Consolidated Balance Sheets	<b>94</b> Corporate Data
<b>29</b> Consolidated Statements of Income	
<b>29</b> Consolidated Statements of Comprehensive Income	

# FINANCIAL HIGHLIGHTS

## Consolidated

THE JOYO BANK, LTD. and Consolidated Subsidiaries

Years Ended March 31	Millions of yen		Thousands of U.S. dollars
	2011	2010	2011
<b>For the Year Ended</b>			
Total Income	¥ 156,955	¥ 163,587	\$ 1,887,612
Total Expenses	135,119	141,562	1,625,014
Income before Income Taxes and Minority Interests	21,835	22,025	262,597
Net Income	13,990	14,051	168,254
<b>At the Year End</b>			
Total Assets	¥7,438,307	¥7,416,708	\$89,456,489
Deposits	6,816,825	6,685,607	89,982,272
Loans and Bills Discounted	4,769,896	4,808,134	57,364,966
Securities	2,187,773	2,151,554	26,311,169
Net Assets	424,997	428,101	5,111,214
Capital Ratio	12.77%	12.70%	12.77%
<b>For the Year Ended</b>			
Net Cash Provided by (Used in) Operating Activities	¥ 211,708	¥ 80,662	\$ 2,666,370
Net Cash (Used in) Provided by Investing Activities	(93,459)	(98,170)	(1,123,985)
Net Cash Used in Financing Activities	(18,342)	(6,232)	(220,600)
Net Decrease (Increase) in Cash and Cash Equivalents	109,885	(23,750)	1,321,536
Cash and Cash Equivalents at End of Year	239,686	129,800	2,882,577

Notes: 1. Japanese yen amounts are rounded down to the nearest million yen.

2. U.S. dollar amounts represent translation of Japanese yen at the exchange rate of ¥83.15 to US\$1.00 on March 31, 2011.

## Non-Consolidated

THE JOYO BANK, LTD.

Years Ended March 31	Millions of yen		Thousands of U.S. dollars
	2011	2010	2011
<b>For the Year Ended</b>			
Total Income	¥ 137,412	¥ 143,677	\$ 1,652,579
Total Expenses	117,650	123,662	1,414,912
Income before Income Taxes and Minority Interests	19,761	20,013	237,654
Net Income	12,912	12,994	155,285
<b>At the Year End</b>			
Total Assets	¥7,421,342	¥7,404,353	\$89,252,459
Deposits	6,830,476	6,705,675	82,146,434
Loans and Bills Discounted	4,800,612	4,839,087	87,734,359
Securities	2,185,635	2,156,889	26,285,447
Net Assets	417,816	422,197	5,024,846

Notes: 1. Japanese yen amounts are rounded down to the nearest million yen.

2. U.S. dollar amounts represent translation of Japanese yen at the exchange rate of ¥83.15 to US\$1.00 on March 31, 2011.

# MESSAGE FROM THE PRESIDENT

***We will Contribute to the Reconstruction and Growth of our Customers and the Region by Providing Comprehensive Financial Services***

**W**e wish to express our heartfelt condolences for the victims of the Great East Japan Earthquake and Tsunami on March 11 2011, and deepest sympathies to those who suffered from the disaster. We offer prayers for the early reconstruction and recovery of the disaster-affected regions.

Moreover, we are extremely grateful for the expressions of sympathy and the kind words of encouragement that we have received from everyone with respect to the recent earthquake disaster.

The Great East Japan Earthquake, an unprecedented disaster, caused tremendous damage in various parts of the country. Especially in Ibaraki Prefecture, Fukushima Prefecture, and Miyagi Prefecture, our main regional base, the earthquake and tsunami left vast destruction behind it, including human suffering, not to mention the devastation of buildings, machinery, and equipment, liquefaction phenomena and the damage caused by the nuclear power plant disaster.

The Joyo Bank is putting all of its effort into helping people get their lives back in order and assisting in the recovery and turnaround of businesses with an eye toward the vigorous reconstruction and growth of customers and the region. The Bank will contribute so that customers and the region are able to follow the road to renewed growth.

## ● Looking Back on Fiscal 2010

The Japanese economy recovered moderately in the first half of fiscal 2010 due to the increase in exports stimulated by the improvement in overseas economies, and the effects of the government's stimulus measures. However, in the second half the improvement slowed down as a result of the reduced effect of the stimulus measures due to the completion of the first round of the measures, and as a result of the strong yen. The economy of Ibaraki Prefecture similarly showed several signs of a recovery in the first half which then weakened in the second half. Moreover, the major earthquake and tsunami that occurred in March 2011 had a serious impact on the outlook for the economy.

In this difficult business environment, we continued to pursue our 10th Medium-Term Business Plan which has the basic aims of "Strengthening profitability on a consolidated basis," "Strengthening management organization," and "Building on management resources." We explain the various measures taken by the Bank in fiscal 2010, which was the final year of the business plan, as follows.

In our corporate banking services, we responded proactively to our regional customers' fund procurement needs, particularly small and medium-sized enterprises, and also enhanced our support for business including continuing to hold "the Ibaraki Commercial Food Fair" and "the Joyo Manufacturing Forum" and holding "the Medical Seminar" for our customers that operate medical institutions. Moreover, we established the Environmental Rating and Evaluation System to support the environmental conservation initiatives of our customers, including utilization of the financing facility of the Ministry of the Environment.

In retail banking services, we aimed to meet the customers' fund procurement needs by responding proactively to their inquiries about housing finance, and our mortgage loan balance reached ¥1 trillion. Furthermore, we enhanced our systems for meeting diverse fund management needs. For example, we commenced handling educational endowment insurance.

And we also expanded the number of branches offering intermediary services for financial instruments. We enhanced our sales network by newly opening the Hitachino-Ushiku Branch, the Miraidaira Branch, the Utsunomiya-Higashi Branch, and the J Plaza Mito, a comprehensive financial center for retail customers.

We also responded to the earthquake disaster by opening for business on the day after the earthquake, a non-business day, to enable our customers to withdraw the deposits they needed, and by working to provide easily-accessible financial functions, including offering an emergency financing facility for customers who had been affected by the disaster.

As a result of these measures, in fiscal 2010 gains on sales of bonds increased, and we made more progress in cutting costs, but due to factors such as the increase in credit costs resulting from the disaster, ordinary income posted a year-on-year increase of only ¥300 million to reach ¥18.9 billion, while net income came to ¥12.9 billion, the same level as last year. We continued to maintain the capital ratio, an indicator of the financial soundness of the bank, at the high level of 12.77% (consolidated).

### ● Aiming to be the Best Partner Bank that Grows with its Customers in the Home Region

Social and economic structural changes, such as declining population levels, the aging of the population, and the spreading of economic activities, are well underway. These structural changes are transforming the regions' industrial structure, and together with the information technology revolution, are accelerating the diversification of customer needs and affecting the traditional business domains of financial institutions. Further, the Great East Japan Earthquake has had a profound impact on the Japanese economy, which was breaking out of economic stagnation, on a number of fronts including production and distribution and on corporate and household activities. Above all, the impact on the local economy, especially earthquake-stricken regions, has been immeasurable.

Amid these changes in its operating environment, beginning from April 2011, the Bank started its 11th Medium-Term Business Plan "J-Cube" for building a strong management base, which covers the three-year period beginning from fiscal year 2011. The plan set forth the goal of becoming "the best partner bank that grows with its customers in the home region" and contributes to the reconstruction and growth of its customers and the region by providing comprehensive financial services.

To achieve this goal, we have positioned the following six key strategies: 1) Expand customer base and strengthen support for customer development, 2) Strengthen investment capabilities, 3) Improve employee on-the-job capabilities, 4) Optimize sales channels, 5) Improve risk-taking ability, and 6) Raise human resource capabilities. Through these strategies, we will make every effort to help people get their lives back in order and assist in the recovery and

turnaround of businesses so that customers and the region are able to follow the road to renewed growth.

To contribute more than ever under a collective Group effort to the recovery and growth of customers and the region, we established the Regional Reconstruction Promotion Committee, with the president as its chairperson. By having the Committee review and implement measures to promote reconstruction, we will address a variety of customer and regional issues aimed at reconstruction.

● **Sound Management, Creation of Value, and Partnership with the Home Region**

By a resolution passed at the 120th General Meeting of Shareholders held on June 28, 2011, and at the Board of Directors' meeting, Kunio Onizawa and Kazuyoshi Terakado have assumed the positions of Chairman and President of the Board of Directors, respectively, and a new operating execution system was initiated.

Under the Joyo Bank Group's management philosophy of sound management, creation of value, and partnership with the home region, the Group will soundly operate and manage the Company and contribute to the development of the regional society and economy by creating high-value business together with its customers, regional communities, and shareholders.

Everyone in the Joyo Bank Group is committed to meeting the expectations of our customers, our shareholders, and this region. I hope you will all continue to support us in the future.



**Kazuyoshi Terakado**  
*President*

A handwritten signature in black ink that reads "K. Terakado". The signature is written in a cursive, slightly stylized font. Above the signature, there is a horizontal line that spans the width of the text.

Kazuyoshi Terakado  
President  
July 2011

# MANAGEMENT POLICY

## 11th Medium-Term Business Plan to Build a Sound Management Base (FY2011 – FY 2013)

Social and economic structural changes, such as declining population, the decrease of the working-age population, and the spreading of economic activities, are well underway. Moreover, the Great East Japan Earthquake caused tremendous devastation to our customers and to the region and completely transformed the business environment in which the Bank operates.

Against this backdrop, to strongly encourage efforts to help customers get their lives back in order and assist in the reconstruction and turnaround of businesses, under this plan the Bank seeks to be the best partner bank that grows with its customers in the home region. The Joyo Bank Group is working together to achieve this goal and will expand its customer base—proof of its relationship of trust with customers and strengthen employee on-the-job capabilities and human resource capabilities, the core of our business foundation.



### To be the best partner bank that grows with its customers

Contribute to the development and the growth of customers and the region by providing comprehensive financial services.

## Basic strategies

### ◆ Contribute to regional reconstruction and growth by expanding the customer base

Seek sustained growth that is capable of responding flexibly and with precision to the changing social and economic structure by focusing efforts on customer and regional recovery and expanding the customer base in the Ibaraki area.

### ◆ Build a stable and sound management base by focusing on strong employee on-the-job performance

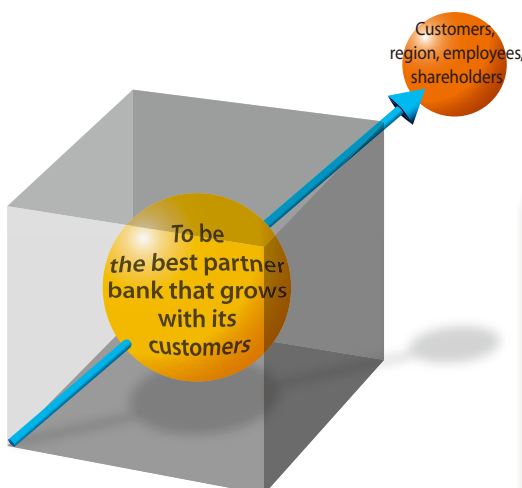
Enhance the ability of branches, which have the closest relationship with customers, to solidly execute their business in terms of both operations and administration, in order to contribute to regional reconstruction and growth and increase the Bank's earnings capacity.

### ◆ Strengthen the organization as a whole by improving human resource capabilities

Strengthen the organization by improving employees' ability to achieve self-sustaining growth through their contributions to customer and regional growth and revitalization and by developing each and every employees' knowledge and their job performance capabilities as financial professionals.

The six sides of a cube represent key strategies for achieving our goal of becoming the best partner bank that grows with its customers in the home region.

Through the execution of these strategies, we will share our growth with stakeholders including customers, our region, employees and shareholders. Because we express this growth as the three dimensions of a cube, we established J-Cube, our 11th Medium-Term Business Plan to build a sound management base.



### The Six Key Strategies of J-Cube

1. Expand the customer base and strengthen support for customer development
2. Strengthen investment capabilities
3. Improve employee on-the-job capabilities
4. Optimize sales channels
5. Improve risk-taking ability
6. Raise human resource capabilities

## ■ Efforts to support Customers and the Region in their Recovery

### Establishment of Regional Reconstruction Promotion Committee

To contribute under a collective Group effort to the reconstruction and growth of customers and the region in the aftermath of the Great East Japan Earthquake, the Regional Reconstruction Promotion Committee was established with the president as its chairperson.

The Bank will make the utmost effort to address a variety of customer and regional issues aimed at reconstruction and contribute to regional social and economic recovery by having the Committee review and implement measures to promote reconstruction so that customers and the region are able to follow the road to renewed growth.

### Items to be Reviewed by the Regional Reconstruction Promotion Committee

1. Development of financial products and services that contribute to the recovery and development of customers' lives and businesses
2. Enhance business matching policies and management improvement support to strengthen customer business support
3. Further demonstrate financial capabilities by collaborating with the government and with regional groups that promote reconstruction

### Measure Taken to Support Reconstruction

#### ◆ Established loan system – Emergency loans to recover from damage caused by the Great East Japan Earthquake

The Bank now offers loans at a special interest rate to retail customers for the purchase or repair of homes or buildings and household goods damaged by the earthquake disaster.

The Bank established an emergency loan system for businessmen and farmers to support the restoration and recovery of their businesses. These loans are offered at a special interest rate to be used for the repair of business equipment damaged by the earthquake disaster or as working capital.

#### ◆ Support for Office Reconstruction

Utilizing our own network, the Bank introduces customers to raw material suppliers, companies that offer repair services for shops, factories, and various types of equipment, as well as business collaborators.

#### ◆ Sponsored Business Forums

The Bank sponsors business meetings to support business reconstruction. The Bank sponsored the Ibaraki Area Technology Now, a proposal-based technology business forum for local manufacturing companies, and the 10th Joyo Commercial Food Fair in Utsunomiya for food-related businesses and farmers.

#### ◆ Save on electricity

The Bank has implemented various initiatives to reduce electrical power consumption during the summer by 15% or more. These initiatives include switching off lights in show windows, reducing the hours of ATM operation, and restricting the use of elevators and air conditioners. Although these initiatives may cause inconvenience to customers, we ask for their understanding and cooperation during this difficult time.

#### ◆ Established an inquiry counter open on holidays and a toll-free consultation service for disasters

The Bank offers consultations for disaster victims.



## Relationship Banking Policies

The local economy is the bedrock of the operations of a regional bank. Our mission is to contribute to the development of local society and economy by providing communities with reliable financial services.

To fulfill this mission, the Bank has adopted the following three priority policies:

- (1) Strengthen support for customer companies tailored to their stage of corporate growth**
- (2) Develop new financing options for SMEs**
- (3) Contribute to a sustainable growth of local economy**

We will continue to contribute to regional recovery and prosperity by providing optimized general financial services to our customers while deepening our local roots as a core regional financial institution.

## Main Initiatives and Fiscal 2010 Business Performance

### **(1) Strengthen support for customer companies tailored to their stage of corporate growth**

#### **1) Support for start-ups and launch of new businesses**

The Corporate Business Department's Business Strategy Support Section (the current Marketing Department's Comprehensive Financial Services Section) have taken the lead and are cooperating with Joyo Bank Group companies and other institutions in providing support for business start-ups and their capital needs. In fiscal 2010, the Bank provided support for business start-ups and new ventures for 37 client companies and also assisted in the development of market channels and helped companies go public.

#### **2) Support for business succession and M&A activities**

With an increasing number of customers facing business succession issues due to the aging of managers, the Bank has been providing "business succession" assistance to help resolve its customers' management issues. In fiscal 2010, the Bank collaborated with outside specialists including tax accountants and CPAs and has already submitted proposals to and consulted with 133 companies to help facilitate their smooth business succession. We have also assisted in two merger and acquisition projects involving business succession.

#### **3) Management improvement and business revitalization support**

The Bank's branches and head office (the Corporate Business Department's Business Strategy Support Section [the current Marketing Department's Comprehensive Financial Services Section] and the Loan Screening Department's Company Management Support Office) have been working together to provide not only financial restructuring support, but also management improvement and business revitalization support covering all aspects of management including operations and systems. The Joyo Bank's branches and head office have formulated management improvement plans for 1,600 corporate clients and have supported 40 clients through the use of the SME Restructuring Support Council, and helped 186 clients improve their borrowing assessment rankings. Further, we have closed 662 business matching contracts that have led to the expansion of the client's marketing channels.

## **(2) Develop new financing options for SMEs**

### **1) Financing methods that are not overly dependent on real estate collateral or personal guarantees and complete financing using diverse methods**

As for loans that are not overly dependent on collateral or guarantees, the Bank continues to offer loans that use the guarantees of the Credit Guarantee Association, such as the emergency credit guarantee system, as well as asset-based lending (backed by real estate, receivables, etc.). In fiscal 2010, the bank used the emergency credit guarantee system for 5,260 loans totaling ¥73.9 billion. In addition, to respond to the diverse needs of its customers, the Bank has undertaken six syndicated loans, 22 privately-placed bonds, and assisted in three loans utilizing the environment rating assessment system.

### **2) Improving the ability to recognize business value in client companies**

By constantly improving its internal loan-related training, strengthening its information gathering capabilities to understand industry trends, and sharing information across the organization, the Bank improves its ability to recognize business value in client companies in order to facilitate financing to SMEs and to revitalize businesses. Moreover, we have taken steps to improve the screening skills through the use of a certification program for loan officers, which we introduced in 2008.

## **(3) Contribute to a sustainable growth of local economy**

### **1) Total re-growth with an eye toward revitalization of the entire region**

As the region's potential is attracting attention due to the upgrading of the transportation infrastructure, the Bank has teamed up with Ibaraki Prefecture to promote an organized campaign for industrial siting. Through a range of activities including the co-sponsorship of an industrial siting study tour and the dispatching of representatives to Ibaraki Prefecture's headquarters' for industrial siting promotion in Tokyo, the Bank has provided financing to seven companies that have entered Ibaraki Prefecture.

The Bank co-sponsored the Commercial Food Fair, the Regional Bank Food Selections and other events for agricultural businesses, which resulted in the signing of 236 business contracts. We also helped three companies obtain certification for businesses involved in agricultural, commercial and industrial collaboration and programs for utilizing regional resources, and contributed to agricultural produce branding and increased value-added.

To model the nation's most advanced industrial sites and spread them to as the regions' industries as a whole, we organized manufacturing companies and continued to expand Manufacturing Company Support, whose main pillar is business matching for technology-user companies including major corporations and local manufacturing companies. Though its sponsorship of the 3rd Joyo Manufacturing Forum in Tsukuba (attended by 150 companies), the Bank was able to conduct 20 matches between major corporations and local manufacturing companies, and between local manufacturing companies.

## ■ Efforts to Facilitate Financing

Amid continuing difficult economic conditions, the Great East Japan Earthquake that struck in March 2011 caused tremendous damage to our customers and the region. Consequently, we recognized that efforts to facilitate financing, including the smooth flow of funds to the regions, were increasingly growing in importance. With our efforts to provide management consulting and support and to promote community-based financing by providing support for our customer's business expansion through the facilitation of financing and assistance to manufacturing companies, and by helping to formulate management improvement plans, we have further facilitated regional financing.

We will continue to improve the effort to facilitate financing to the region and to more strongly promote community-based financing and thereby contribute to the reconstruction and development of the regional society and economy.

## Primary Initiatives

### (1) Upgrade the Internal Bank System

In light of the Law to Facilitate Financing that went into effect in December 2009, the Bank has developed the following systems as it seeks to further demonstrate its financial intermediary capabilities.

- We established the Policy on Facilitate Financing and have responded swiftly and appropriately to customer consultations regarding changes in borrowing conditions and other issues.
- A Financial Facilitation Managing Officer was selected from among our Directors and appointed to be in charge of promoting and managing financial facilitation. Also, each branch has deployed a Financial Facilitation Promotion Officer.
- We established a "Financial Facilitation Liaison Group" within our Head Office, which verifies the status of financial facilitation efforts and reviews and implements specific measures.

### (2) Enhancement of Our Customer Consultation Service

We have upgraded our customer consultation service as outlined below and are moving aggressively ahead to consult with customers about financing and loan repayment.

- We established an "emergency consultation counter for mortgage loan repayments" for home loan customers.  
Installed Counters: Loan Plaza and J-Plaza
- We installed a dedicated toll-free "Loan Hotline" to accept customer feedback, requests and complaints about the facilitation of financing including changes in borrowing conditions.

## BUSINESS HIGHLIGHTS (NON-CONSOLIDATED BASIS)

### Revenues and Earnings

Despite increased earnings on investments in bonds, including Japanese government bonds, and expense reductions, which helped lift earnings, business profit increased only ¥0.3 billion year on year, to ¥41.9 billion due to higher credit costs following the earthquake disaster. Core business profit decreased ¥3.6 billion, to ¥41.7 billion owing to a decline in interest income on loans in line with a fall in interest rates.

Ordinary income increased ¥0.3 billion, to ¥18.9 billion.

Net income was in line with that of the previous fiscal year at ¥12.9 billion due to the recording of a loss due to disaster, including Bank facility repair expenses, as an extraordinary loss.

\*Core business profit = Business profit + General provisions for possible loan losses – gains and losses on bond trading

### Deposits, Loans and Securities

Deposits (excluding CDs) increased ¥136.3 billion year on year, to ¥6,817.5 billion. Of this total, ordinary deposits climbed ¥152.9 billion, to ¥3,700.7 billion, while time deposits increased ¥2.4 billion, to ¥2,808.1 billion.

Loans decreased ¥38.4 billion, to ¥4,800.6 billion. Loans to individuals, especially mortgage loans, increased ¥15.4 billion, to ¥1,115.5 billion, while loans to SMEs decreased ¥80.5 billion, to ¥1,801.1 billion, as a result of sluggish demand caused by the business downturn.

Securities holdings increased ¥28.7 billion, to ¥2,185.6 billion. Due to efforts to manage our portfolio with an eye to ensuring stable earnings, the outstanding balance of Japanese government bonds rose ¥76.8 billion, to ¥1,105.6 billion.

### Clients' Assets, and Housing Loans

Clients' assets including investment trusts and insurance, decreased ¥27.2 billion, to ¥1,033.3 billion, due to a decline in the net asset value of investment trusts, despite favorable insurance sales.

Housing mortgage loans remained firm, with housing loans rising ¥22.3 billion, to ¥1,008.5 billion. Loans for the building of apartments increased ¥6.6 billion, to ¥335.9 billion.

### Capital Ratio

The capital ratio is one of the key indicators of a bank's financial soundness.

The Bank's capital ratio remained at a high level. On a consolidated basis at the reporting term-end, it stood at 12.77% (Tier I ratio: 11.81%), while the ratio on a non-consolidated basis stood at 12.45% (Tier I ratio: 11.62%). The minimum level required for banks complying with domestic standards is 4%. Regarding the method of calculation of the capital ratio at the Jojo Bank, to more accurately calculate risk-weighted assets, since the end of March 2008 we have been applying the Basic Internal Credit Rating Method, a method of calculating credit risk that more accurately reflects the risk posed by borrowers and raises the overall level of the Bank's credit risk management. For operational risk calculations, we consistently apply the standardized approach (TSA).

\*Tier I capital: This is a bank's core equity capital and mainly consists of capital, legal reserve, and retained earnings.

### Consolidated Accounts

**The Bank currently has nine consolidated subsidiaries.**

Ordinary revenues decreased ¥6.9 billion, to ¥154.4 billion, while ordinary expenses declined ¥7.4 billion, to ¥133.6 billion. As a result, ordinary income, increased ¥0.4 billion, to ¥20.7 billion, while net income was ¥13.9 billion, largely in line with that of the previous fiscal year.

Regarding cash flows for the reporting term, net cash provided by operating activities increased ¥141.0 billion, and net cash used in investing activities declined ¥4.7 billion. Net cash used in financing activities increased ¥12.1 billion, due to the repayment of loans. As a result, cash and cash equivalents at the reporting term-end stood at ¥239.6 billion, up ¥109.8 billion.

### Asset Soundness

**Strengthened support for customers' restructuring and management improvement**

The Bank plays a vital role in the revitalization of the regional economy and in supporting the development of the regional community through its support of corporate restructuring and management improvement services. We therefore take an active approach to these services, as a pillar of our community-based banking activities. Ensuring the facilitating financing to corporate customers is particularly

important in view of the recent severity of the business environment, and the entire Bank is tackling this issue on a priority basis.

Specifically, our Company Management Support Office is working with our branches to provide corporate customers with advice on management analysis and related improvement measures and support for the making of full-scale management improvement plans. When necessary, we also collaborate with external organizations such as the SME Restructuring Support Council operated by the government's Small and Medium Enterprise Agency.

In these ways, we offer consultation and guidance on management improvement for our SME customers. As a result of our activities in this field in fiscal 2010, we realized an improvement in the borrower categorization (which depends on the financial position of the borrower) of 186 enterprises. We will continue to exert every possible effort toward supporting our customers' management, so as to contribute to the revitalization of the regional economy.

### Results of Processing Non-performing Loans in Fiscal 2010

We have calculated write-off and reserve amounts for possible loan losses based on results of asset self assessment in line with established internal rules. Credit costs for non-performing loans processed in fiscal 2010 totaled ¥18.7 billion as shown below;

March 31	Millions of Yen		
	2011	2010	Change
Write-off of claims	¥ 5,067	¥ 9,852	¥(4,784)
Net provision for specific reserves	12,551	6,166	6,385
Losses on bulk sale of loans	108	159	(51)
Provision for contingent losses	387	1,090	(702)
Other	606	330	275
<b>Total</b>	<b>¥18,720</b>	<b>¥17,599</b>	<b>¥ 1,121</b>

### Reserve for Possible Loan Losses

For debtors in a state of legally or substantially bankrupt based on self-assessment, we reserved for possible loan losses for an amount of 100% of the amount of the claims thought to be uncollectible after we deducted the value of collateral amounts from the loan amounts. Furthermore, for a state of substantially bankrupt, we provided reserves for 59.41% of uncollectible loans based on the Bank's historical rate of loan-loss. As a result, compared to the ¥42.3 billion total of uncollectible loans, our specific reserves for possible loan losses amount to ¥25.1 billion, a reserve for

possible loan losses ratio of 59.47%. The Claims we deemed to be uncollectible or valueless (¥40.9 billion) based on self-assessment have been conducted on a "partial direct write-off" basis, and have been deducted in the balance sheet asset amounts. For the general reserve for possible loan losses, we have conducted an appropriate reserve provision following the guidelines of the Financial Inspection Manual prepared by the Financial Services Agency. For borrowers requiring caution, we have divided them into three categories to include debtors requiring management, and have provided reserves for possible loan losses based on the Bank's historical loan-loss ratio.

In the future, we will continue to improve our credit risk management system, conduct appropriate write-offs, provide reserves for possible loan losses in a sufficient amount, and work toward improving the soundness of our asset portfolio.

### Reserve Based on Self-Assessment

March 31, 2011	Billions of Yen			
	Potentially bankrupt borrowers	Substantially bankrupt borrowers	Legally bankrupt borrowers	Total
Claims of balance (i)	¥102.6	¥11.4	¥4.7	¥118.7
Claims secured by collateral (ii)	60.3	11.4	4.6	76.4
Claims with uncertain collectibility (A)=(i)-(ii)	42.2	0	0	42.3
Specific reserve (B)	25.1	¥ 0	¥ 0	¥25.1
Reserve ratio (B)/(A)	59.41%	100.00%	100.00%	59.47%

### Reserve for Possible Loan Losses

March 31	Billions of Yen		
	2011	2010	Change
General loan loss reserve	¥18.7	¥14.5	¥ 4.1
Specific reserve	25.2	18.5	6.6
Reserve for possible loan losses total	44.0	33.1	10.8
Reserve for assistance to specific borrowers	—	—	—
Reserve for possible losses on sale of loans	—	—	—
Reserve for other contingent losses	¥ 1.8	¥ 1.9	¥ (0.1)

### Disclosure of the Bank's Assets

We continue to view the improvement of asset quality as a priority management issue, work toward the disposal of bad debt and ensure the soundness of our assets, with full disclosure of all pertinent information.

### Risk-Monitored Claims under the Banking Law

For loans subject to risk management under the Banking Law, we have adopted four classifications for disclosure purposes. Loans to debtors in legally bankrupt based on self-assessment are "loans in bankruptcy and dishonored bills." Loans to debtors who are substantially or potentially in bankruptcy are "delinquent loans." Loans to companies requiring caution (those which have been delinquent for three months or more) are "loans past due with respect to interest payments for more than three months." Loans to debtors whom we support through interest reduction or waiver of loan repayment are "restructured loans."

Due to a re-examination of borrower classifications in the aftermath of the Great East Japan Earthquake, risk-monitored loans increased ¥32.4 billion, to ¥151.4 billion. The Bank maintained a coverage ratio of 76.56%.

### Risk-Monitored Assets under the Banking Law

(Non-consolidated)	Billions of Yen		
March 31	2011	2010	Change
Loans in bankruptcy and dishonored bills	¥ 4.5	¥ 5.2	¥ (0.6)
Delinquent loans	113.7	92.7	20.9
Loans past due with respect to interest payments for more than three months	1.5	1.6	(0.0)
Restructured loans	31.5	19.3	12.1
<b>Total (a)</b>	<b>¥ 151.4</b>	<b>¥ 119.0</b>	<b>¥ 32.4</b>
Loans and bills discounted (b)	¥4,800.6	¥4,839.0	¥ (38.4)
Ratio of risk-monitored assets to loans outstanding (a)/(b)	3.15%	2.45%	0.69%
Portion covered by collateral and guarantees (c)	¥ 115.9	¥ 95.5	¥ 20.3
Coverage ratio (c)/(a)	76.56%	80.29%	(3.73)%

(Consolidated)	Billions of Yen		
March 31	2011	2010	Change
Loans in bankruptcy and dishonored bills	¥ 4.6	¥ 5.6	¥ (0.9)
Delinquent loans	114.3	95.2	19.0
Loans past due with respect to interest payments for more than three months	1.5	2.2	(0.6)
Restructured loans	31.5	19.3	12.1
<b>Total</b>	<b>¥152.1</b>	<b>¥122.4</b>	<b>¥29.6</b>

### Claims Subject to Mandatory Disclosure under the Financial Revitalization Law

Disclosure of the results of an asset assessment is required under the Financial Revitalization Law. Under the law, the Bank regards non-performing loans determined through self-assessment to be loans to legally or substantially bankrupt companies as "bankrupt and quasi-bankrupt assets." Loans to potentially bankrupt companies are "doubtful assets." Loans past due (three months or more) and restructured loans are "substandard loans."

Claims subject to disclosure under the Financial Revitalization Law during fiscal 2010 increased by ¥32.6 billion year-on-year, to ¥151.9 billion, accounting for 3.13% of all claims. Furthermore, the ¥0.5 billion differential between the ¥151.9 billion in claims for disclosure under the Financial Revitalization Law, which excludes normal claims, and the ¥151.4 billion in claims (loans and bills discounted only) for mandatory disclosure in accordance with the Banking Law represents non-loan claims including customers' liabilities for acceptances and guarantees, accrued interest and suspense payments.

### Problem Assets under the Financial Revitalization Law

March 31	Billions of Yen		
	2011	2010	Change
Bankrupt and quasi-bankrupt assets (a)	¥ 16.2	¥ 21.0	¥ (4.8)
Doubtful assets (b)	102.6	77.3	25.3
Substandard loans (c)	33.1	21.0	12.1
<b>Problem assets (A)=(a)+(b)+(c)</b>	<b>151.9</b>	<b>119.4</b>	<b>32.6</b>
Normal assets (d)	4,690.6	4,767.9	(77.3)
<b>Total (B)=(A)+(d)</b>	<b>¥4,842.5</b>	<b>¥4,887.3</b>	<b>¥(44.8)</b>
Ratio of problem assets (A)/(B)	3.13%	2.44%	0.69%

### Coverage Status at Fiscal 2010 Year-End

March 31, 2011	Billions of Yen			
	Bankrupt and quasi-bankrupt assets	Doubtful assets	Substandard loans	Total
<b>Problem assets (a)</b>	<b>¥16.2</b>	<b>¥102.6</b>	<b>¥33.1</b>	<b>¥151.9</b>
Assets secured by collateral and guarantees (b)	16.1	60.3	9.2	85.7
Reserve for possible loan losses (c)	0.1	25.1	5.6	30.7
<b>Coverage ratio {(b)+(c)}/(a)</b>	<b>100.00%</b>	<b>83.25%</b>	<b>44.57%</b>	<b>76.60%</b>

The disclosure-based assets for each borrower classification of self-assessment are summarized below.

Self-Assessment: Classification of Borrowers and Disclosure-Based Assets (Billions of Yen)			
Self-Assessment Classification of Borrowers	Problem Assets under Financial Revitalization Law		Risk-Monitored Assets under the Banking Law
Legally Bankrupt	Bankrupt and Quasi-Bankrupt Assets 16.2	Legally Bankrupt 4.7	Loans in Bankruptcy and Dishonored Bills 4.5
Substantially Bankrupt		Substantially Bankrupt 11.4	Delinquent Loans 113.7
Potentially Bankrupt	Doubtful Assets 102.6		
Borrowers Requiring Caution	Substandard Loans 33.1		Loans Past Due with Respect to Interest Payments for More than Three Months 1.5
			Restructured Loans 31.5
	Subtotal 151.9		Subtotal 151.4
Normal Borrowers	Normal Loans 4,690.6		

Note: Assets Covered by Disclosure Standards

**Financial Revitalization Law:**

Loans, securities lending, foreign exchange, interest receivable, suspense payments, and customers' liabilities for acceptance and guarantees

**Banking Law:**

Loans and bills discounted

Note: Categorization of Disclosure Standards

**Financial Revitalization Law:**

Categorized by borrower basis, in accordance with self-assessment results. (As an exception, Substandard Loans are categorized on individual loan basis.)

**Banking Law:**

Loans to Legally Bankrupt Borrowers, Substantially Bankrupt Borrowers, and Potentially Bankrupt Borrowers are categorized on an individual borrower basis, in accordance with self-assessment results. Loans to Borrowers Requiring Caution are disclosed on an individual loan basis.

# CORPORATE SOCIAL RESPONSIBILITY (CSR)

## Contributions to the Regional Community

Under the management philosophy, "sound management, creation of value, and partnership with the home region," we will continue to contribute to the development of the regional community and economy by providing regional customers with comprehensive high-quality financial services, based on a robust business performance under a sound management.

We regard supply of financial services for the region as our mission. We will continue to ensure due disclosure of diverse information relating to our contribution to the regional economy.

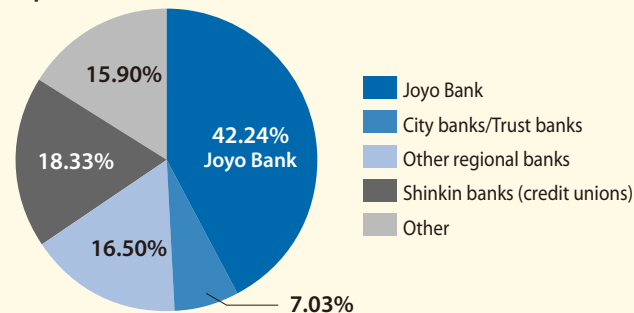
"Region" refers to Ibaraki Prefecture and neighboring areas forming the main catchment area (by location of main branches) of the Bank: Fukushima, Tochigi, Saitama, Chiba and Miyagi prefectures.

Loans to customers outside the local region are mainly limited to loans to corporate customers in Tokyo or Osaka who have factories or offices in the areas mentioned above and who have a deep relationship with regional business.

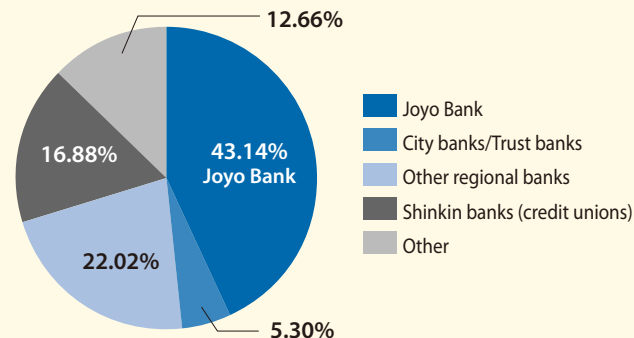
### Market share within Ibaraki Prefecture (as of Sept. 30, 2010)

The Bank maintained a high market share for total deposits and loans within Ibaraki Prefecture, at over 40% each.

#### Deposits



#### Loans



Note: Figures for share exclude public sector.

## Loans to Regional Customers

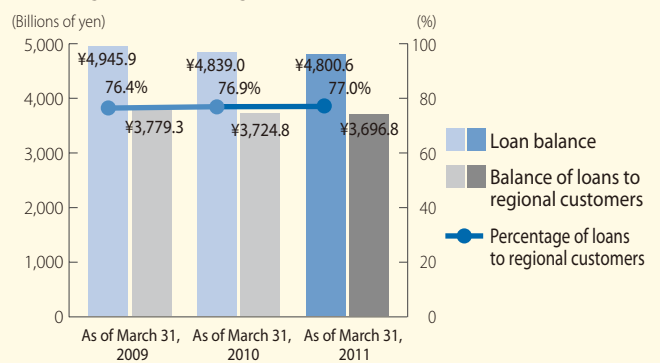
### Regional and SME Loans

Loans to customers in our region totaled ¥3,696.8 billion, and accounted for 77.0% of all loans made by the Bank.

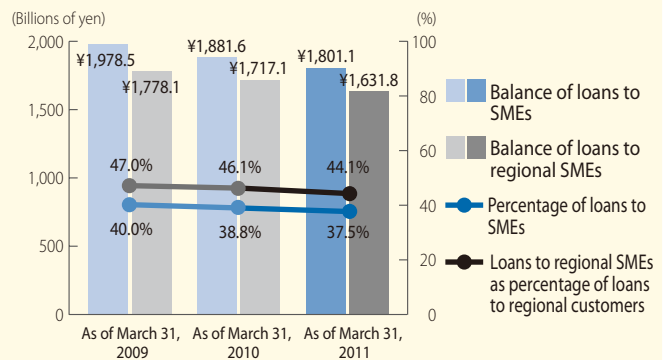
Loans to SMEs totaled ¥1,801.1 billion, and accounted for 37.5% of all loans. Of all regional loans, 44.1% went to SMEs.

The total number of SMEs is 33,333 of which 98.7% are local.

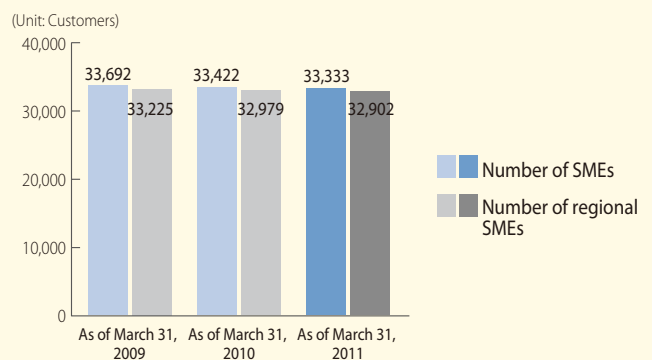
#### Balance of Loans, Balance of Loans and Percentage of Loans to Regional Customers



#### Balance of Loans and Percentage of Loans to SMEs, and Balance of Loans and Percentage of Loans to Regional SMEs



#### Number of SME Customers and Number of Regional SME Customers





## Loans to Individuals

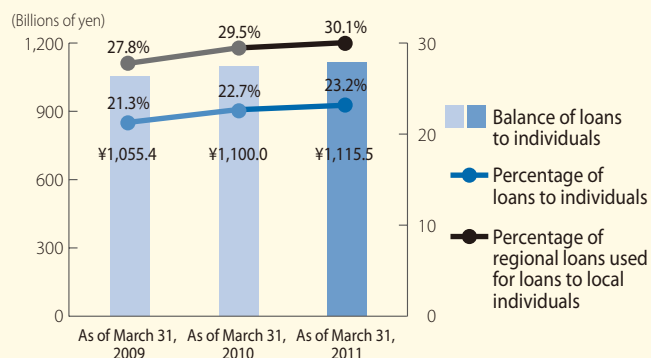
Loans to individuals have increased to ¥1,115.5 billion, with mortgage loans performing well. Of these, ¥1,114.2 billion or 99.8% are loans to individuals in the region.

Loans to individuals are 23.2% of all loans, and loans to individuals in the region are 30.1% of all regional loans.

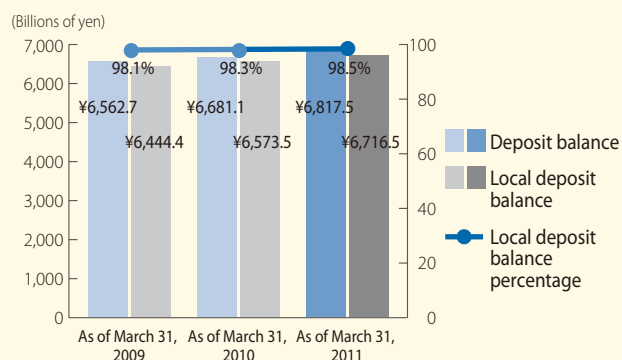
## Optimal Financial Services for Local Customers

98.5% of deposits, in an amount of ¥6,716.5 billion, are from regional customers, and 99.5% of assets in custody are from regional customers.

### Balance of Loans and Percentage of Loans to Individuals, Percentage of Regional Loans used for Loans to Local Individuals



### Deposit Balance, Local Deposit



## Initiatives for Stimulating the Local Economy

### Working with Agri-Business

We operate in a predominantly agricultural area, and are actively engaged in agri-business. We aim to contribute to regional industrial and economic revitalization by fostering and supporting ambitious farmers and agri-businesses.

In business funding support measures, we offer three series of “Daichi” multi-purpose loans to meet diversified needs, all guaranteed by Ibaraki Agriculture Credit Guarantee Fund Association. For firms specializing in cattle breeders, we have developed the Asset-Based Lending (ABL) system as a new method for providing finance using fattening cattle as collateral.

By backing ambitious farmers and food producer companies we also aim to support the development of new products and services in our region. To that end, we are proactively promoting alliances between farmers, commerce and industry. This means not only support for compilation of planning approval documents for applications for various kinds of subsidy, but also support using affiliate companies’ consulting, leasing and IT services, leveraging the Bank’s networks.

To support development of marketing channels needed by food producers and processors, we hold food-themed business forum and continue to organize the Regional Bank Food Selection events in partnership with regional banks all over Japan, as well as offering support for business contract signings through business matching and follow-up activities connected with these events.

### Support for Manufacturers of Excellence

Our business area comprises Ibaraki, Tochigi and Fukushima prefectures. Due to their proximity to Tokyo and their good transportation infrastructure, many major companies have set up plants in these prefectures, and a need has arisen to secure high-quality SMEs to act as suppliers. As a key player in regional revitalization, we support highly capable manufacturing businesses in meeting these needs.

We create effective platforms for business talks by holding events such as the “Joyo Manufacturing Forum” and exhibition/confab events through which we support development of marketing channels by bringing major manufacturers and local manufacturing SMEs together through business-matching.

We also proactively provide financial support to meet a wide range of business funding needs. These include support for upgrading of technological capabilities, where we help through technology workshops arranged in partnership with major manufacturing companies, and for raising quality management standards under the ISO certification program.

Likewise, we have introduced an Environmental Rating and Evaluation System to encourage capital and other investment that is effective in combating global warming and saving energy. Through this and measures such as preferential loan rates, we support funding for environmental initiatives.

### **Tie-ups with External Institutions**

Including tie-ups with University of Tsukuba and University of Ibaraki, we foster and support new ventures and established companies beginning new businesses with entities such as National Institute of Advanced Industrial Science and Technology (AIST), the Organization for Small & Medium Enterprises and Regional Innovation, Ibaraki Corporation for Small and Medium Enterprise Promotion, the Development Bank of Japan, the Shoko Chukin Bank, the Japan Finance Corporation, and other partners in industry, academia and regional government.

### **Invitation of Companies to the Area**

The business environment in Ibaraki Prefecture has been upgraded through creation of infrastructure for wide-area transportation networks typified by the now-completed Kita-Kanto Expressway. Leveraging these strengths, we are working to attract companies that can invigorate the regional economy.

We provide companies that are interested in initiating business in our operational areas with advice on the ideal location and conditions. For companies that have already decided to newly move into our business area, we provide needed funding support and business-related information gathered through our branch networks.

The Bank has been working to attract companies in cooperation with Ibaraki Prefecture and its municipalities down to the village level. In addition to cooperating in Ibaraki-Prefecture-organized tours and seminars for

attracting companies, the Bank is also a member of a Council for Regional Industrial Development established to attract businesses and boost industry by eight areas of the prefecture.

### **Joyo Area Research Center**

With the aim of contributing to the comprehensive promotion of the region, we conduct research into the economy, industry and social change in Ibaraki Prefecture, and provide information needed by industries and for other strategic activities. The Joyo Area Research Center developed out of the Foundation for Industrial Research founded in March 1969.

This foundation cooperates with various economic associations and research institutions, performing various tasks that contribute to the regional community and economy. The Center researches into and publishes data on economic industry trends and regional development, holding lectures and sending speakers to regional organizations and events.

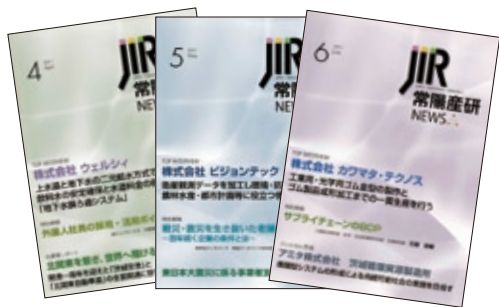


### **Joyo Industrial Research Institute**

Joyo Industrial Research Institute was established as part of activities to commemorate the 60th anniversary of the founding of the Bank, in April 1995 as a regional think tank.

The Institute consists of three departments: 1) the Industrial Research Department, which provides consulting services, mainly to private-sector enterprises, that include support for management structural reforms and acquisition of ISO certification; 2) the Regional Research Department, which conducts surveys and analysis of the regional community to assist local governments in drawing up regional plans and community development projects; and 3) the Training Department, which holds lectures, practical seminars and other training events.

The Institute also publishes the JIR News, a newsletter, and has created the Joyo Village website on which it posts information for members to read to and provides forums for members to exchange information and communicate with each other.



The Institute's staff includes a large number of experts in various fields to meet the diverse needs of its corporate customers. These experts include certified SMEs management consultants, ISO auditors, first-class registered architects, and engineers that offer effective solutions to the wide range of issues faced by our customers in the region.

### **Environmental Preservation Activities**

Through its environmental preservation activities, the Bank seeks to reduce the environmental impact of its business operations and provide support for customers tackling the task of environmental preservation. These activities are part of the Bank's efforts undertaken in collaboration with numerous partners in the region to realize a sustainable community in Ibaraki Prefecture and neighboring areas.

### **Environmental Principles and Policies (established July 2008)**

#### **Environmental Principles**

The main operational base of the Joyo Bank Group is Ibaraki Prefecture, an area blessed with beautiful natural scenery, including abundant greenery and water resources. We believe it is the Bank's social mission to help protect and nurture this rich and varied natural environment while realizing a sustainable society in our local region. To this end, we work hand in hand with a diverse range of partners in preserving the natural environment of our home -Ibaraki on a continuous basis.

### **Environmental Policies**

— Building a regional community that contributes to the global environment —

1. Reduce the environmental load of the Bank's business operations through resource conservation, energy conservation, and recycling
2. Support customers' environmental preservation activities by providing eco-friendly financial products and services
3. Ensure that all executives and employees of the Group are fully aware of these policies and actively participate in their implementation

### **Forest Preservation Activities**

The Bank is a member of Save The Forest In Japan, an organization established by regional banks all over the country dedicated to ensuring healthily-growing forest, central to the next generation.

We have also signed a "forestry partnership agreement" with Ibaraki Prefecture and "Ibaraki forestry support center." In Naka City, we established the Joyo Furusato Forest. Through activities such as thinning and tree planting, we are establishing mixed forests based on local species.

In June 2010, we planted 1,000 seedlings within the national park Hitachi Seaside Park, located in Hitachinaka City.

### **Expanding lineup of environment-related financial products and services**

#### **New eco-friendly products**

To contribute to preservation of the region's environment, the Bank provides environment-related financial products to support companies working on environmental preservation.

We constantly work to meet our customers' needs by developing new products and improving existing ones.

### **Environmental Rating and Evaluation System**

This system was set up as a support measure to companies that contribute to environmental protection in our region. In the program, we evaluate companies' environmental measures using a wide range of yardsticks. Ratings and details of initiatives are made public, and preferential interest rates are offered for companies with high ratings.

**Addition of environment-type product "Joyo Eco Select Loan" a subsidized interest rate program by Ministry of the Environment**

New eco-friendly farmer registrants added to "Daichi," a free loan program for farmers. Eco-friendly housing mortgage loans and eco-friendly home renovation, loans for apartments with 100% electric amenities, "Eco-Jozu," an energy conserving gas-only home heating and cooling system, and similar eco-friendly home energy systems.

**Loans for purchase of eco-friendly automobiles**

Loans for the purchase of hybrid cars and other eco-friendly automobiles.

**Support for acquisition of ISO certification**

Our affiliated company, the Joyo Industrial Research Institute, Ltd., holds explanatory seminars on how to acquire ISO 14001 internationally recognized certification for environmental management systems, and also provides consulting on an individual-company basis to help corporate customers acquire this important certification.

**Registration under the Ibaraki Eco-Business Plan**

The Bank applied for the Ibaraki Eco-Friendly Business Premises Registration System, operated by the Ibaraki Prefectural Government, in which business premises that engage in environment-friendly operations are listed. As a result, we received certification for the listing of all 110 Bank offices in Ibaraki Prefecture, as well as for all companies in the Joyo Bank Group.

In addition, our 10 offices in Fukushima Prefecture have signed the "Fukushima Protocol for the Prevention of Global Warming."

**Addressing Revised Energy Conservation Act**

Under the Revised Energy Conservation Act, companies with a total energy consumption equivalent to 1,500 kiloliters of crude oil or more must report this to the relevant authorities and be designated as a Specified Business Corporation.

In 2010, the Bank was designated a Specified Business Corporation, and has been selected as an Energy Coordinator and Energy Management Planning Promoter that reports its total energy consumption to the relevant authorities, together with medium- and long-term energy consumption and conservation plans.

The Bank has a system in place to monitor the energy consumption awareness and attitude across the organizations in the Bank in line with the "@ Energy-Minded Services" guidelines introduced in February 2009.



# CORPORATE GOVERNANCE AND INTERNAL CONTROL SYSTEM

To ensure a greater trust from customers, the regional community and our shareholders, we believe it is essential that our management be efficient, sound and transparent, and firmly rooted in compliance. Constantly to be mindful of the importance of corporate ethics, we have established eight basic principles under which we are strengthening and expanding our corporate governance.

## Corporate Governance at Joyo Bank

The Board of Directors meets twice a month in principle to exercise decision-making and supervisory functions. The Bank has a total of 12 directors, of whom two external directors appointed to strengthen supervisory functions by providing an outside perspective. Nine of them are executive directors, and the others a managing director (in charge of internal auditing) and two external directors. Major items relating to conduct of operations excluding those decided by the Board of Directors are handled by an Executive Officer Committee created as an assessment and decision-making body. Executive Officer Committee meetings are held twice a month to discuss and implement specific policies and proposals in the conduct of business.

Special committees (Compliance Committee, General Budget Committee, ALM Committee, Risk Management Committee and Sound Asset Committee) have been established to determine the major themes for management audits. Reports are compiled regarding the discussions and decisions of these committees for perusal of the Board of Directors.

In order to audit performance of duties by directors, the auditors attend important meetings such as the Board of Directors and Executive Officer Committee meetings, peruse relevant documents, and carry out business and asset status inspections, all of which are based on the auditing policies and plans outlined at Board of Corporate Auditors meetings (held once a month in principle).

With regard to internal auditing, the Corporate Audit Division (the auditing office) monitors internal management in terms of appropriateness and effectiveness of conduct, and suggests improvements when problem areas are identified. Results of the audits are regularly submitted in a report to the Board of Directors.

In addition to strengthening internal auditing, we have created a Compliance Audit Committee comprising four outside experts including lawyers and Certified Public Accountants (CPAs) to ensure greater expert input and objectivity.

### The Joyo Bank Corporate Philosophy

#### Corporate Social Responsibility (CSR) and Public Mission

Always keep in mind the Bank's CSR and public mission, and deepen trust through sound and open business management.

#### Compliance

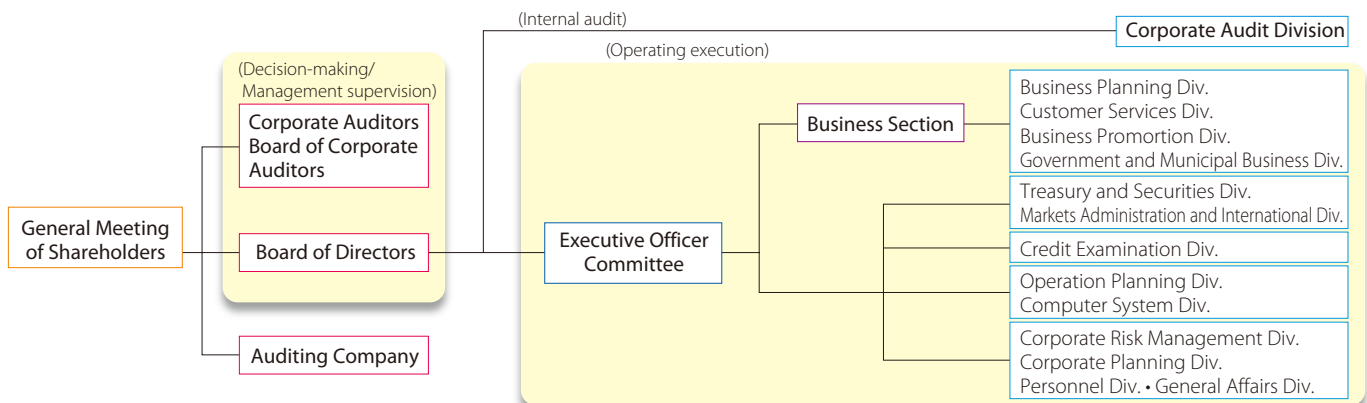
Comply with the legal and social code and execute honest and open business activities.

#### Fight Against Crime

Ensure that the Bank has no relationship with organized crime.

#### Provide Valuable Financial Services

We will contribute to the development of the region in which we operate by responding to our customers' needs and providing valuable financial services, considering the security of customers' information.



#### **Relationship with the Regional Community**

We will communicate openly and freely with the community where we do our business, raising our transparency through active disclosure of corporate information.

#### **Respecting the Human Rights of our Employees**

We will provide a work environment that respects individuality and protects the rights of all employees.

#### **Environmental Initiatives**

We will reduce environmental load, and help the environment through core banking activities.

#### **Community Contribution Activities**

We are committed to contributing to the community we serve, as a good corporate citizen that marches in step with regional society.

## **Internal Controls and Risk Management**

### **Compliance**

Based upon our philosophy of soundness, cooperation and partnership with the home region, we attach great importance to compliance in our management. We have established a corporate ethics guideline and a code of conduct. Moreover, we have established a new set of guidelines to ensure that every director and employee complies with the law and with the Bank's Articles of Incorporation. Every company within Joyo Bank Group follows the same strict guidelines. We have put standards into place to establish a compliance system across the Group as a whole.

To ensure the best standards in compliance, we have established a Compliance Office that oversees the compliance program as defined by the Board of Directors.

The Office makes regular reports to the Board. Moreover, we have established a whistleblower hotline for the entire Group, called the Compliance Hotline.

In addition to the Compliance Committee, we have appointed outside experts to form a Compliance Audit Committee, which monitors compliance issues on a regular basis.

To ensure that our internal controls perform their intended functions, our various auditing functions, which are independent from business execution departments, carry out internal audits across the Group. We will resolutely take action to prevent transactions with criminal bodies that threaten public order and security or disrupt economic development.

### **Risk Management Standards and other Controls**

In addition to establishing risk management standards for appropriate management of all categories of risk, it is our mission to build a comprehensive internal risk management structure to ensure a sound financial position and stable earnings in the future by creating frameworks for comprehensive understanding and control of risk. Moreover, we also have business contingency plans in place should any event disrupt our core systems, such as natural disasters or a systems failure.

The management of risk is the responsibility of various risk management departments, as set down in the in-house regulations. Comprehensive risk management is carried out by one department that oversees risk management for the entire Bank. The Board of Directors has appointed the director to oversee the risk management program.

We have established a Risk Management Committee to measure the extent of various risks and make decisions on risk management policies. This committee will meet regularly to ensure an accurate grasp of the situation regarding risk management issues across the Bank. The officer in charge of risk management will make regular reports to the Board of Directors on the current state of risk management and the countermeasures that the Bank is taking against risks.

### **System to Ensure the Effective Execution of their Duties by the Directors of Joyo Bank**

We have put in place business plans to clarify our operational targets, as well as an overall budget every year, to define specific policies.

We have determined the scope of decision-making responsibilities for each director, to achieve efficient operations.

We have established an Executive Officer Committee that consists of executive directors and executive officers to discuss important matters affecting the daily conduct of operations. We have also set up a range of committees, grouping executive directors, executive officers and division heads, who meet as and when needed.

## Supporting Corporate Auditors

To support internal auditing, a staff who has enough knowledge and ability as an auditor is assigned to assist the corporate auditor is assigned to assist the corporate auditors.

To ensure the independence of this assistant from the influence of the business execution departments, in case of transfer of the staff, the executive director in charge of all personnel transfers should inform the corporate auditors in advance. The corporate auditors are entitled to express their opinions and advice regarding the personnel transfer of the staff.

The corporate auditors attend meetings of the Executive Officer Committee and offer their opinions on the audit process and all related matters. The directors and employees report any and all information the corporate auditors deem necessary to complete the audit.

In order to enhance the efficiency of the audit system, the corporate auditors maintain close coordination with all headquarters departments other than the internal audit sections.

The representative directors and accounting auditors each meet regularly with corporate auditors and exchange opinions on the issues related to the audits.

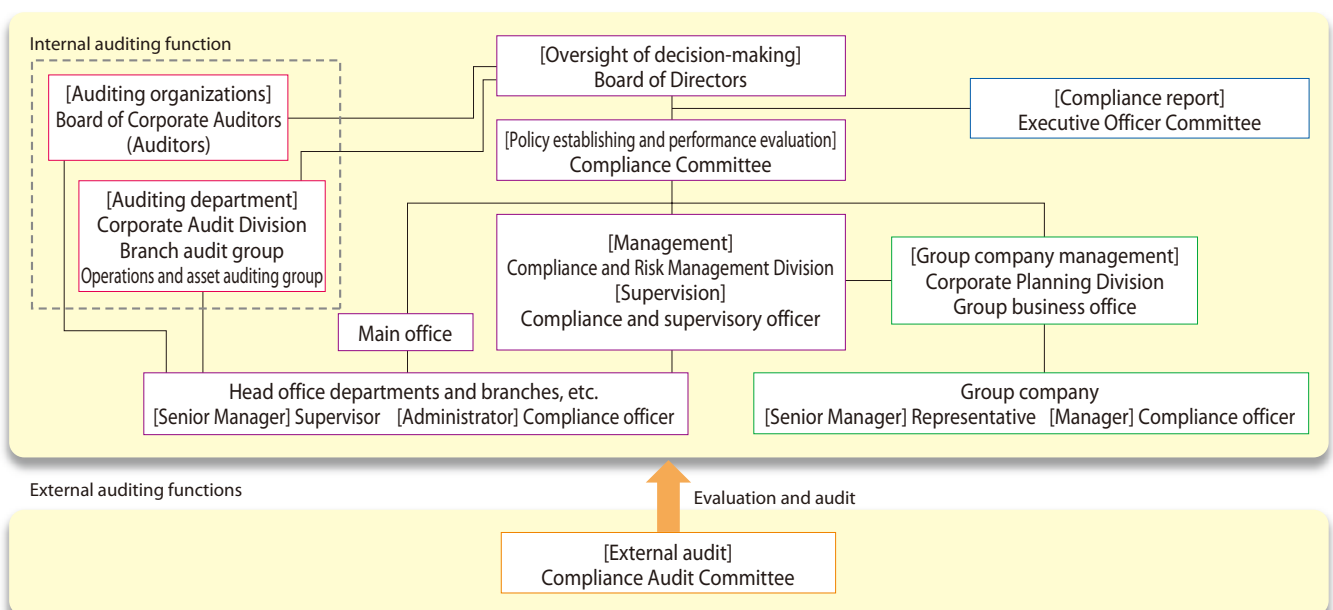
## Compliance System

We place high priority on strengthening our compliance system to ensure sound banking operations, fulfill our social responsibility and public mission, and maintain the trust of customers, shareholders and other stakeholders.

We establish a compliance program each year and ensure that each executive and employee are fulfilling their roles in compliance.

We build a compliance system whose ultimate supervisory organ is the Board of Directors and place dedicated compliance officers in each major division to undertake wide-ranging inspections of legal issues in each division.

To supplement internal compliance activities by outside audits to inject the required professional knowledge and objectivity, the Bank set up a Compliance Audit Committee, consisting of outside professionals including lawyers and CPAs. The Committee evaluates and audits the Bank's compliance activities. We strive to further strengthen and improve compliance activities.



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## Code of Conduct

We will

- get to know our customers and offer optimal products and services
- expand business scale and grow with our customers
- increase our financial expertise

## Policy Regarding Solicitations for Financial Products

In accordance with the Law Concerning the Sale of Financial Products, our solicitations for products are based on the following policies.

1. Financial product solicitation is based on tailoring products to the level of understanding, experience and financial status of the customer.
2. To ensure that our customers make choices based on their own judgment and at their own liability, we will provide easy-to-understand explanations so that the customer has sufficient understanding of financial products and the risks attached.
3. We assure that sales are never based on the provision of misleading or false statements or information, nor do we act in a manner leading to any misunderstanding by our customers.
4. Our solicitations will not be conducted at times or in locations that cause inconvenience.
5. We are setting up a training system within the Bank to ensure proper solicitation to our customers.

## Risk Management

While the financial industry has grown due to deregulation and the advancement of financial technology, the risks carried by banks continue to diversify and become ever more complicated. In this environment, we are working to meet the highly advanced and various needs of our customers, and we also have placed emphasis on the subject of "risk management" to ensure the maintenance and improvement of sound operations which is one of the most vital issues facing management.

### The Risk Management System

In our fundamental rules regarding risk management, we have outlined our fundamental thinking and management procedures including policies regarding risk management, organizational structure, and responsibilities.

In business management, the departments that carry risks when conducting transactions (marketing departments) and the departments that internally manage the

results of transactions (business administration departments) are separated, thus creating an organizational structure that allows for mutual checks and balances.

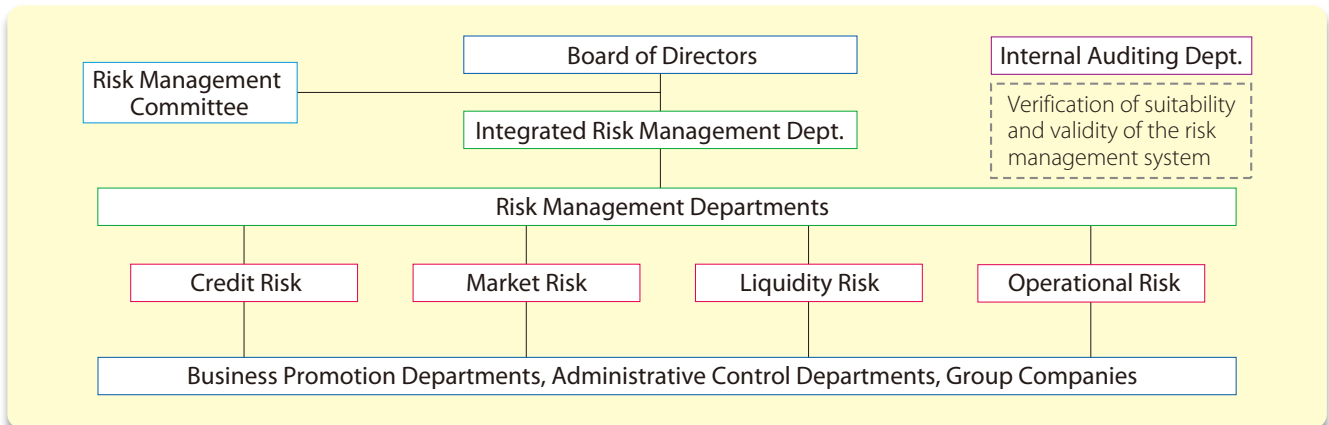
The various risks that are incurred during banking operations are managed by specific risk management departments depending on the type of risk.

We also have established a risk management supervision department, which supervises the management systems for all risks and is responsible for holding meetings of the Risk Management Committee, an organ for the examination of Bank-wide solutions to risks. The department also provides regular reports on the overall status of risks to the Board of Directors.

Additionally, internal auditing staff verify that risk management is functioning appropriately and effectively through the integrated risk management department and each risk management related department, thereby increasing the effectiveness of the system.



## Risk Management System

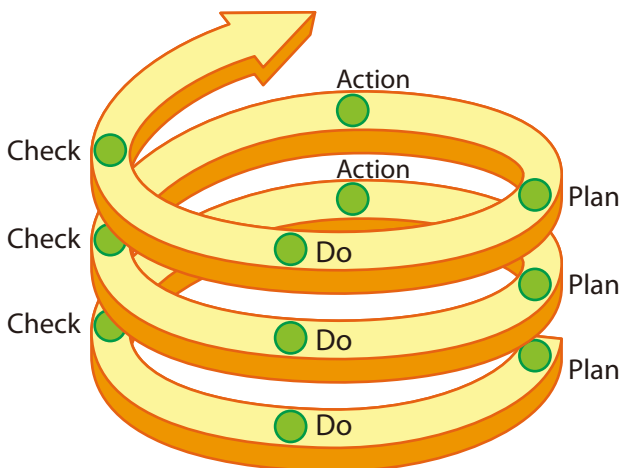


### Risk Management through the PDCA Cycle

At the Joyo Bank we use the PDCA cycle described below in our risk management process. This allows continuous improvement of risk management, and conforms to our belief in the need to consistently refine the Bank's risk management methods.

- Plan:** Identify and evaluate the various risks to which the Bank's operations are exposed, and draw up a plan for risk avoidance and mitigation
- Do:** Put the plan into practice
- Check:** Evaluate the results of the plan's implementation
- Act:** Take improvement measures in the event that the avoidance and mitigation plan process is insufficient, or in the event that new problems emerge

### Continuous Improvement of Risk Management



### Integrated Risk Management

We have adopted integrated risk management for quantitative understanding of risk using statistical methods for each category of risk, in order not only to manage individual risk categories but also to enable systematic risk management as the business of banking grows more diversified and complex.

This integrated approach enables us to manage what extent of risk amount can be permitted relative to allocated economic capital, the indicator of financial soundness, and whether or not management resources are being deployed efficiently.

### Allocation of Risk Capital

In our Comprehensive Risk Management rules, we allocate a reasonable amount of risk capital, depending on risk category and banking department, and control risk within the those parameters. With regard to risk capital allocation, we allocate suitable amounts from core Tier I capital, not counting "risk buffer" capital (reserves for risk which is difficult to quantify and for extra capital for allocation should risk exposure increase).

We carry out periodic stress-testing and assess the impact on Bank capital and earnings of losses that could arise from risk due to significant fluctuations that cannot be predicted based historical data analysis or which is difficult to quantify using statistical methods. In this way, we ensure capital levels are adequate.

### **Credit Risk Management**

Credit risk is the risk of not receiving principal or loan payments as promised on loans due to a deterioration in creditworthiness of the debtor. This is recognized as one of the most serious risks within banking operations.

In order to prevent the occurrence of nonperforming loans and improve the soundness of our assets, we make every effort to ensure good credit risk management.

#### **Overview of Basic Policy and Procedures with Regard to Credit Risk Management**

We have compiled management guidelines for credit risk, which serve as a basic policy for appropriate management of credit risk on individual loans and management of the credit portfolio, focusing on spreading risk as its basic tool.

#### **Credit Risk Management for Individual Loans**

We have separated credit-screening departments from loan departments, and constantly work toward screening stricter while also focusing on credit management before due date to prevent the status of a claim from deteriorating.

We have created a set of basic parameters for loans, designed to speed up decision-making on loans and to ensure more rigorous risk management. We also have a system for accurately reflecting in the asset self-assessments the business performance achieved by the borrower and changes in the value of collateral.

We have also adopted an automated scoring system for small-amount loans to unify credit screening standards and improve efficiency.

#### **Internal Credit Ratings**

We classify our customers into a 12-grade rating class based on quantitative appraisal of financial condition and cash flows, and qualitative appraisal. In addition to serving as the basis for asset self-assessments, ratings for customers, credit worthiness are used across the full range of credit risk management, including monitoring of credit risk exposure, setting of lending rate and allocation of lending authority.

### **Asset Self-Assessment**

In asset self-assessments to evaluate the soundness of assets, the branch carry out a primary evaluation by making a decision on credit category based on a credit rating. Then the head office department in charge of credit screening checks these (secondary assessment), and the Corporate Audit Division audits the results of the asset self-assessment and verifies the appropriateness of procedures. Based on these results, the Bank provides appropriate reserves and writes down problem loans based on the assessments.

#### **Internal credit ratings and categories of borrowers under asset self-assessment**

	Borrower ratings	Borrower category under asset self-assessment
1	1	Normal borrowers
2	2	
3	3	
4	4	
5	5	
6	6	
7	8-1	Borrowers requiring caution (Substandard loans)
8	8-2	
9	8-3	
10	9	Potentially bankrupt
11	10-1	Substantially bankrupt
12	10-2	Legally bankrupt

#### **Quantification of Credit Risk Management**

The quantification of credit risk management refers to the statistical forecasting of future losses (amount of credit risk) that can be expected from the bankruptcy or deterioration of business at borrowers. Based on credit ratings, we calculate credit risk for each customer in view of the security and other factors.

#### **Loan Portfolio Management**

We treat loan assets in their entirety as a single portfolio and conduct credit risk management from a macro-perspective. Based on the quantification of credit risk, we carry out periodic monitoring to determine whether or not credit risk is concentrated in specific rating groups, sectors or corporate groups, and analyze and evaluate credit situations by rating, region and sector.

### **Market Risk Management**

Market risk refers to fluctuation primarily in earnings caused by interest rate changes, foreign exchange rate fluctuations, and changes in the demand for money within the financial market. Assets like loans and securities and liabilities like deposits are constantly influenced by such changes.

We manage all assets and liabilities (deposits, loans, securities, and others) comprehensively based on ALM (asset and liability management) to manage market risks.

#### **Market Risk Management System**

The front and back office departments are separated. We have also established middle-office risk management sections to build a mutual checks and balances system.

#### **Market Risk Control**

The scale of risks involved in assets and liabilities (deposits, loans, securities) go through a broad ranging analysis — gap analysis, basis point value (BPV), simulation of interest fluctuation, and Value at Risk (VaR) — in order to clarify the state of risks and conduct asset allocation effectively and implement risk control measures.

We engage in financial derivative transactions to meet the diverse needs of our customers and hedge our own risks arising from interest fluctuations. For the risks associated with financial derivatives, in addition to conducting daily mark-to-market valuation and BPV analyses to accurately grasp the size and nature of the risk, we also manage risk appropriately by establishing limits according to objectives.

### **Operational Risk Management**

Operational risk refers to the risk of losses arising from irregular procedures or employee conduct in banking operations, or inappropriate system operation or detrimental external events. The Bank divides such risk into five categories: administrative risk, system risk, risk to tangible assets, personnel management risk, and compliance (legal) risk.

We have also established a management office for each risk category, as well as supervision of overall operational risk measures.

### **Administrative Risk**

Administrative risk is the risk of damages due to improper administration resulting in accidents or improprieties. We have taken steps to uphold and improve the quality of our administrative operations, to ensure that customers are not inconvenienced by inappropriate administrative management and that administrative management is as error-free and prompt as possible.

In addition to analyzing and evaluating the circumstances, causes and processes surrounding administrative mistakes, we verify the effectiveness of countermeasures after their introduction and repeat them as often as necessary to ensure that the problem is resolved. We are drawing up regulations for administrative processes, and ensuring their strict application by all staff from executives down through guidance and training. We are also verifying the effectiveness of internal audits and taking steps to preempt accidents.

### **System Risk**

System risk is the risk of losses due to the breakdown of computer systems, erroneous computer operation, and inappropriate computer use. Measures to ensure appropriate management of such risk is based on protection of information data and ensuring stable operation of computer systems.

### **Tangible Assets Risk, Human Resources Risk and Compliance (Legal) Risk**

Risk to tangible assets (inadequate precautions to prevent damage from earthquakes and neglect of building management), personnel management risk relating to safety and hygiene at the workplace, and compliance risk (legality of business, illegal behavior by any executives and employees) are addressed through appropriate measures after identification and evaluation using methods to gauge risk scale and features, and the effect of risk reduction measures is later assessed.

## **Crisis Management**

We have established a set of general emergency guidelines providing specific measures for dealing with situations such as major disasters, system failures and reputational damage, and for minimizing disruption of relations with business partners. We aim to strengthen our crisis management through continuous training and upgrading of procedures.

## **Customer Protection**

To ensure peace of mind for our customers as a Best Partner Bank that grows with customers in the home region, the Bank is committed to providing adequate product explanations to customers and responding sincerely to customer voices, while taking every measure to protect customers by rigorously managing customer information.

In line with this management approach, we have laid down the Customer Protection Management Policy and are working to ensure that all Bank employees, from executives down, are completely familiar with the policy. From the organizational standpoint, we have established the Customer Protection Group within the Corporate Risk Management Division as a central unit for the supervision of all customer management measures.

### ***Adequate explanations of products and services***

We always provide explanations of our financial products and services to ensure that customers understand the products or services adequately. Officers in charge of each particular facet of the Bank's operations instruct and teach details and methods for how to best explain these products to customers, and the Corporate Risk Management Division works to further improve the quality of these explanations.

### ***Listening attentively to customer feedback***

Management of customer queries, consultation, requests, complaints and disputes is undertaken on an integrated basis by the Customer Counseling Office in the customer services department. We have in place a system for discussing measures for improvement and for prevention of issues arising within the operational departments. We have also signed agreements with designated dispute settlement organizations and also work through external entities to reach settlements.

## ***Ensuring strict confidentiality in the management of customer information***

We ensure strict confidentiality in our management of customers' personal data. We have drawn up detailed in-house rules for the handling of customer information, practicing strict control of data access and office access as well as the encryption of confidential information. In these ways, we protect our customers from the leakage of their personal information to outside parties as a result of misconduct or human error. Providers of outsourced services are also required to conform to the Bank's strict customer information protection policy, and we closely monitor their performance in this area.

## **Protection of Confidential Private Information**

We have drawn up and made public a privacy policy as a response to the Law Concerning the Protection of Private Information, and have put in place safeguards for the protection and appropriate handling of personal data.

## **Privacy Policy**

We work to build on the mutual trust we have with our customers, the region, and our shareholders, stress the importance of our social responsibility, and offer high-quality financial services. For the protection of personal data, we have established the following policy based on our respect for all individuals, and will put all our efforts into the protection of private information.

## Policy for Protection of Personal Confidential Information

### • **Strict compliance with laws and regulations**

We comply with all laws, ordinances and other regulations regarding confidentiality of personal information.

### • **Appropriate access**

We acquire personal information only by appropriate and legal methods, and only when necessary for business operations. Personal information is never gathered in an inappropriate way.

### • **Ban on unapproved use of personal information**

We only use personal information inasmuch as it is necessary for achievement of business objectives, and do not use such information for any other purpose.

In addition, information that is registered with credit-data organizations of which we are a member is used where appropriate for credit-related purposes.

### • **Ban on provision of personal information to third parties**

Except when prescribed by laws and ordinances, we never provide personal information to third parties without first obtaining the affected person's agreement. In addition, when personal information is

entrusted to an outside organization under an outsourcing arrangement, we require that protection of personal information be contractually assured, and carries out checks.

### • **Security management measures**

We have in place appropriate security management mechanisms to ensure prevention of leakage, loss or destruction of personal data, and other measures.

### • **Appropriate response to complaints**

When customers have questions or complaints regarding our protection of personal information, we investigate these questions or complaints and deal with them appropriately and promptly, within a reasonable period of time.

### • **Continuous improvement**

The Bank has compiled regulations for ensuring strict legal compliance and protection of personal information.

In addition to ensuring that these measures are familiar to all employees and other affected parties, the Bank continually upgrades them. Regular audits into acquisition, use and handling of personal information are part of our broad and thorough commitment to confidentiality.

## Privacy Mark

In October 2006 we became the first regional financial institution in the North Kanto area to be awarded Japan Information Processing Development Corporation (since April 2011 Japan Institute for Promotion of Digital Economy and Community, or JIPDEC)'s "Privacy Mark." This certification was renewed in December 2008 and November 2010.

Based on this "Privacy Mark" accreditation, the Bank meets the "requirements for management of personal information protection" (JISQ15001) laid down by Japanese Industrial Standards Committee and now has in place mechanisms for appropriate protection of personal information.



## Financial Crime Prevention

We are fully committed to preventing crimes involving accounts held at our banks, and to protecting the financial assets of our customers. We require identification when a new account is set up or for a large-amount transaction. In addition to working to prevent inappropriate transactions, when an account is used, we will cancel transactions when considered necessary and will work hard toward crime prevention. We also have implemented measures to prevent the crimes of use of forged ATM cards and online hacking.

## Consolidated Balance Sheets

THE JOYO BANK, LTD. and Consolidated Subsidiaries

March 31,	Millions of yen		Thousands of U.S. dollars (Note 2)
	2011	2010	2011
<b>Assets:</b>			
Cash and due from banks (Notes 3 and 25)	¥ 251,437	¥ 173,240	\$ 3,023,900
Call loans and bills purchased	—	22,915	—
Commercial paper and other debt purchased	37,755	46,009	454,060
Trading assets (Notes 5 and 26)	7,675	3,766	92,306
Securities (Notes 6, 8, 25 and 26)	2,187,773	2,151,554	26,311,169
Loans and bills discounted (Notes 7, 9, 11 and 25)	4,769,896	4,808,134	57,364,966
Foreign exchanges	7,816	2,708	94,007
Lease receivables and lease investment assets (Notes 3 and 24)	28,520	29,005	342,998
Other assets	48,648	70,595	585,066
Tangible fixed assets (Note 22)	94,455	95,961	1,135,967
Intangible fixed assets	8,237	7,476	99,072
Deferred tax assets (Note 14)	25,857	21,702	310,978
Customers' liabilities for acceptances and guarantees	21,373	22,875	257,042
Reserve for possible loan losses	(50,838)	(39,201)	(611,401)
Reserve for devaluation of investment securities	(303)	(35)	(3,645)
<b>Total assets</b>	<b>¥7,438,307</b>	<b>¥7,416,708</b>	<b>\$89,456,489</b>
<b>Liabilities and net assets</b>			
<b>Liabilities:</b>			
Deposits (Notes 8, 15 and 25)	¥6,816,825	¥6,685,607	81,982,272
Call money and bills sold (Notes 8 and 19)	13,636	—	163,995
Payables under securities lending transactions (Note 8)	13,332	26,034	160,340
Trading liabilities (Note 16)	282	371	3,393
Borrowed money (Notes 8, 10 and 25)	53,188	119,490	639,663
Foreign exchanges	415	625	4,996
Bonds (Note 12)	5,000	15,000	60,132
Due to trust account	19	18	229
Other liabilities	64,035	93,531	770,124
Reserve for directors' bonuses	—	37	—
Reserve for employees' retirement benefits (Note 13)	5,165	4,840	62,118
Reserve for directors' retirement benefits	25	22	304
Reserve for reimbursement of dormant deposits	1,582	1,458	19,032
Reserve for frequent users services	129	102	1,552
Reserve for losses on interest refunded	9	7	116
Reserve for other contingent losses	1,883	1,991	22,657
Reserves under the special laws	1	0	13
Deferred tax liabilities for land revaluation (Notes 3 and 14)	13,955	13,984	167,830
Negative goodwill	2,449	2,607	29,458
Acceptances and guarantees	21,373	22,875	257,042
<b>Total liabilities</b>	<b>7,013,309</b>	<b>6,988,606</b>	<b>84,345,274</b>
<b>Net assets:</b>			
Common stock	85,113	85,113	1,023,608
Capital surplus	58,574	58,574	704,437
Retained earnings	266,435	261,752	3,204,274
Treasury stock	(25,858)	(26,845)	(310,981)
<b>Total shareholders' equity</b>	<b>384,264</b>	<b>378,594</b>	<b>4,621,339</b>
Unrealized gains on available-for-sale securities	30,129	38,805	362,348
Deferred losses on hedging instruments, net of taxes	(2,304)	(1,938)	(27,712)
Land revaluation excess, net of taxes (Notes 3 and 14)	10,978	11,000	132,033
<b>Total accumulated other comprehensive income</b>	<b>38,803</b>	<b>47,868</b>	<b>466,668</b>
Equity warrants	69	21	840
Minority interests	1,859	1,617	22,366
<b>Total net assets</b>	<b>424,997</b>	<b>428,101</b>	<b>5,111,214</b>
<b>Total liabilities and net assets</b>	<b>¥7,438,307</b>	<b>¥7,416,708</b>	<b>\$89,456,489</b>

See accompanying notes to the consolidated financial statements.

## Consolidated Statements of Income

THE JOYO BANK, LTD. and Consolidated Subsidiaries

Years ended March 31,	Millions of yen		Thousands of U.S. dollars (Note 2)
	2011	2010	2011
<b>Income:</b>			
Interest and dividend income:			
Interest on loans and discounts	¥ 82,451	¥ 90,019	\$ 991,598
Interest and dividends on securities	23,294	23,294	280,150
Other interest income	931	1,080	11,201
Fees and commissions	22,274	22,404	267,881
Trading income (Note 18)	621	669	7,469
Other operating income	6,763	3,566	81,344
Other income (Note 20)	20,618	22,553	247,966
<b>Total income</b>	<b>156,955</b>	<b>163,587</b>	<b>1,887,612</b>
<b>Expenses:</b>			
Interest expenses:			
Interest on deposits	5,953	9,563	71,604
Interest on borrowings and rediscounts (Note 19)	687	1,003	8,263
Other interest expenses	1,299	1,592	15,631
Fees and commissions	6,984	6,793	83,996
Other operating expenses	1,574	4,637	18,939
General and administrative expenses	72,740	73,819	874,808
Other expenses (Note 21)	45,879	44,152	551,771
<b>Total expenses</b>	<b>135,119</b>	<b>141,562</b>	<b>1,625,014</b>
<b>Income before income taxes and minority interests</b>	<b>21,835</b>	<b>22,025</b>	<b>262,597</b>
Income taxes:			
Current	5,817	1,594	69,963
Tax refunds	—	(96)	—
Deferred (Note 14)	1,786	6,229	21,488
<b>Income before minority interests</b>	<b>14,230</b>	<b>—</b>	<b>171,145</b>
<b>Minority interests in net income of consolidated subsidiaries</b>	<b>240</b>	<b>246</b>	<b>2,890</b>
<b>Net income</b>	<b>¥ 13,990</b>	<b>¥ 14,051</b>	<b>\$ 168,254</b>
Net income per share (in yen and dollars)	¥ 18.14	¥ 18.17	\$ 0.21

See accompanying notes to the consolidated financial statements.

## Consolidated Statements of Comprehensive Income

THE JOYO BANK, LTD. and Consolidated Subsidiaries

Years ended March 31,	Millions of yen		Thousands of U.S. dollars (Note 2)
	2011	2010	2011
<b>Income before minority interests</b>	<b>¥14,230</b>	<b>¥—</b>	<b>\$171,145</b>
Other comprehensive income (loss)	(9,040)	—	(108,722)
Unrealized losses on available-for-sale securities	(8,674)	—	(104,319)
Deferred losses on hedging instruments, net of taxes	(366)	—	(4,402)
<b>Comprehensive income</b>	<b>5,190</b>	<b>—</b>	<b>62,423</b>
(Attributable to)			
Shareholders of parent	4,947	—	59,504
Minority interest	242	—	2,918

See accompanying notes to the consolidated financial statements.

## Consolidated Statements of Changes in Net Assets

THE JOYO BANK, LTD. and Consolidated Subsidiaries

Years ended March 31,	Millions of yen		Thousands of U.S. dollars (Note 2)
	2011	2010	2011
<b>Shareholders' equity</b>			
Common stock			
Balance at end of the previous year	¥ 85,113	¥ 85,113	\$1,023,608
Changes during the year	—	—	—
Total changes during the year	—	—	—
Balance at end of the current year	¥ 85,113	¥ 85,113	\$1,023,608
Capital surplus			
Balance at end of the previous year	¥ 58,574	¥ 58,574	\$ 704,437
Changes during the year	—	—	—
Total changes during the year	—	—	—
Balance at end of the current year	¥ 58,574	¥ 58,574	\$ 704,437
Retained earnings			
Balance at end of the previous year	¥261,752	¥254,154	\$3,147,960
Changes during the year			
Cash dividends	(6,182)	(6,183)	(74,358)
Net income	13,990	14,051	168,254
Disposal of treasury stock	(6)	(8)	(80)
Retirement of treasury stock	(3,140)	—	(37,767)
Transfer from land revaluation excess	22	(260)	265
Total changes during the year	4,682	7,598	56,313
Balance at end of the current year	¥266,435	¥261,752	\$3,204,274
Treasury stock			
Balance at end of the previous year	¥ (26,845)	¥ (26,804)	\$ (322,854)
Changes during the year			
Purchase of treasury stock	(2,174)	(71)	(26,150)
Disposal of treasury stock	21	30	256
Retirement of treasury stock	3,140	—	37,767
Total changes during the year	987	(40)	11,873
Balance at end of the current year	¥ (25,858)	¥ (26,845)	\$ (310,981)
Total shareholders' equity			
Balance at end of the previous year	¥378,594	¥371,036	\$4,553,152
Changes during the year			
Cash dividends	(6,182)	(6,183)	(74,358)
Net income	13,990	14,051	168,254
Purchase of treasury stock	(2,174)	(71)	(26,150)
Disposal of treasury stock	14	21	176
Retirement of treasury stock	—	—	—
Transfer from land revaluation excess	22	(260)	265
Total changes during the year	5,669	7,558	68,186
Balance at end of the current year	¥384,264	¥378,594	\$4,621,339



Years ended March 31,	Millions of yen		Thousands of U.S. dollars (Note 2)
	2011	2010	2011
<b>Accumulated Other Comprehensive Income:</b>			
Unrealized gains (losses) on available-for-sale securities			
Balance at end of the previous year	¥ 38,805	¥ (6,397)	\$ 466,695
Changes during the year			
Net changes in items other than shareholders' equity	(8,676)	45,202	(104,347)
Total changes during the year	(8,676)	45,202	(104,347)
Balance at end of the current year	¥ 30,129	¥ 38,805	\$ 362,348
Deferred losses on hedging instruments, net of taxes			
Balance at end of the previous year	¥ (1,938)	¥ (1,868)	\$ (23,310)
Changes during the year			
Net changes in items other than shareholders' equity	(366)	(70)	(4,402)
Total changes during the year	(366)	(70)	(4,402)
Balance at end of the current year	¥ (2,304)	¥ (1,938)	\$ (27,712)
Land revaluation excess, net of taxes			
Balance at end of the previous year	¥ 11,000	¥ 10,739	\$ 132,298
Changes during the year			
Net changes in items other than shareholders' equity	(22)	260	(265)
Total changes during the year	(22)	260	(265)
Balance at end of the current year	¥ 10,978	¥ 11,000	\$ 132,033
Total accumulated other comprehensive income			
Balance at end of the previous year	¥ 47,868	¥ 2,474	\$ 575,683
Changes during the year			
Net changes in items other than shareholders' equity	(9,064)	45,393	(109,014)
Total changes during the year	(9,064)	45,393	(109,014)
Balance at end of the current year	¥ 38,803	¥ 47,868	\$ 466,668
<b>Equity warrants</b>			
Balance at end of the previous year	¥ 21	¥ —	\$ 258
Changes during the year			
Net changes in items other than shareholders' equity	48	21	581
Total changes during the year	48	21	581
Balance at end of the current year	¥ 69	¥ 21	\$ 840
<b>Minority interests</b>			
Balance at end of the previous year	¥ 1,617	¥ 1,369	\$ 19,450
Changes during the year			
Net changes in items other than shareholders' equity	242	247	2,915
Total changes during the year	242	247	2,915
Balance at end of the current year	¥ 1,859	¥ 1,617	\$ 22,366
<b>Total net assets</b>			
Balance at end of the previous year	¥428,101	¥374,881	\$5,148,545
Changes during the year			
Cash dividends	(6,182)	(6,183)	(74,358)
Net income	13,990	14,051	168,254
Purchase of treasury stock	(2,174)	(71)	(26,150)
Disposal of treasury stock	14	21	176
Transfer from land revaluation excess	22	(260)	265
Net changes in items other than shareholders' equity	(8,773)	45,662	(105,517)
Total changes during the year	(3,104)	53,220	(37,330)
Balance at end of the current year	¥424,997	¥428,101	\$5,111,214

See accompanying notes to the consolidated financial statements.

## Consolidated Statements of Cash Flows

THE JOYO BANK, LTD. and Consolidated Subsidiaries

Years ended March 31,	Millions of yen		Thousands of U.S. dollars (Note 2)
	2011	2010	2011
<b>Cash flows from operating activities:</b>			
Income before income taxes and minority interests	¥ 21,835	¥ 22,025	\$ 262,597
Depreciation	6,566	6,206	78,971
Impairment losses	68	81	822
Amortization of negative goodwill	(158)	(158)	(1,900)
Net increase in reserve for possible loan losses	11,636	2,779	139,942
Net increase (decrease) in reserve for devaluation of investment securities	267	(12)	3,212
Net increase (decrease) in reserve for directors' retirement benefits	2	(719)	33
Net increase in reserve for reimbursement of dormant deposits	123	124	1,490
Net increase in reserve for frequent users services	26	0	314
Net (decrease) increase in reserve for other contingent losses	(107)	367	(1,296)
Net increase (decrease) in reserve for losses on interest refunded	2	(1)	31
Net (decrease) increase in reserve for bonuses to directors	(37)	37	(454)
Net increase in reserve for employees' retirement benefits	324	620	3,904
Interest and dividend income	(111,396)	(118,253)	(1,339,702)
Interest expenses	7,940	12,159	95,499
Net losses related to securities transactions	3,791	9,562	45,594
Foreign exchange losses, net	8,003	4,288	96,256
Losses on disposal of tangible fixed assets	257	429	3,092
Net (increase) decrease in trading assets	(3,909)	5,812	(47,013)
Net (decrease) increase in trading liabilities	(89)	101	(1,076)
Net decrease in lease investment assets	485	2,737	5,835
Net decrease in loans and bills discounted	38,237	103,853	459,867
Net increase in deposits	140,249	117,254	1,686,702
Net decrease in negotiable certificates of deposit	(9,030)	(78,460)	(108,606)
Net (decrease) increase in borrowed money excluding subordinated borrowings	(56,302)	38,605	(677,113)
Net decrease in bonds	(10,000)	—	(120,264)
Net decrease (increase) in due from banks excluding cash equivalents	31,689	(17,960)	381,110
Net decrease in call loans and others	31,169	11,868	374,864
Net increase (decrease) in call money and bills sold	13,636	(111,947)	163,995
Net decrease in payables under securities lending transactions	(12,701)	(47,615)	(152,757)
Net increase in foreign exchange (assets)	(5,108)	(1,392)	(61,431)
Net (decrease) increase in foreign exchange (liabilities)	(209)	440	(2,525)
Net decrease in due to trust account	0	3	10
Interest and dividends received	111,709	119,277	1,343,467
Interest paid	(9,190)	(12,597)	(110,533)
Others, net	13,500	11,781	162,366
Subtotal	223,283	81,300	2,685,308
Income taxes paid	(1,574)	(637)	(18,937)
Net cash provided by operating activities	221,708	80,662	2,666,370
<b>Cash flows from investing activities:</b>			
Purchases of securities	(614,718)	(487,758)	(7,392,880)
Proceeds from sale of securities	314,379	174,314	3,780,866
Proceeds from redemption of securities	213,661	221,425	2,569,589
Purchases of tangible fixed assets	(3,687)	(3,943)	(44,352)
Proceeds from sales of tangible fixed assets	97	48	1,172
Purchases of intangible fixed assets	(3,191)	(2,256)	(38,380)
Net cash used in provided by investing activities	(93,459)	(98,170)	(1,123,985)
<b>Cash flows from financing activities:</b>			
Proceeds from issuance of subordinated borrowings	5,000	—	60,132
Repayments of subordinated borrowings	(15,000)	—	(180,396)
Cash dividends paid	(6,182)	(6,183)	(74,358)
Cash dividends paid to minority interests	(0)	(0)	(2)
Purchases of treasury stock	(2,174)	(71)	(26,150)
Proceeds from sales of treasury stock	14	21	176
Net cash used in financing activities	(18,342)	(6,232)	(220,600)
Translation adjustment for cash and cash equivalents	(20)	(9)	(248)
Net increase (decrease) in cash and cash equivalents	109,885	(23,750)	1,321,536
Cash and cash equivalents at beginning of year	129,800	153,550	1,561,041
Cash and cash equivalents at end of year (Note 3)	¥239,686	¥129,800	\$2,882,577

See accompanying notes to the consolidated financial statements.

# Notes to the Consolidated Financial Statements

THE JOYO BANK, LTD. and Consolidated Subsidiaries

## 1. Basis of Preparation

The accompanying consolidated financial statements of The Joyo Bank, Ltd. (the "Bank") and consolidated subsidiaries are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Bank as required by the Financial Instruments and Exchange Act of Japan.

For the convenience of readers outside Japan, certain items presented in the original consolidated financial statements have been reclassified and rearranged.

In addition, the notes to the consolidated financial statements include information which is not required under accounting principles generally accepted in Japan but is presented herein as additional information.

## 2. Japanese Yen and U.S. Dollar Amounts

As permitted by the Financial Instruments and Exchange Act of Japan, amounts of less than one million yen have been rounded off. As a result, the totals shown in the accompanying consolidated financial statements (both in yen and U.S. dollars) do not necessarily agree with the sums of the individual amounts. Solely for the convenience of the reader, the U.S. dollar amounts represent a translation of the Japanese yen amounts at ¥83.15 = US\$1.00, the exchange rate prevailing on March 31, 2011.

## 3. Significant Accounting Policies

### (a) Consolidation

The accompanying consolidated financial statements include the accounts of the Bank and nine major subsidiaries.

All significant intercompany transactions have been eliminated in consolidation. Assets and liabilities held by consolidated subsidiaries are stated at fair value at a time of acquisition.

### (b) Transactions for trading purposes

Transactions for "trading purposes" (seeking to capture gains arising from short-term changes in interest rates, currency exchange rates or market prices of securities and other market-related indices or from arbitrage between markets) are valued at market or fair value, and have been included in trading assets and trading liabilities on a trade date basis. Gain or loss on such trading transactions are reflected as trading income or trading expenses in the consolidated statements of income.

Among the trading assets and liabilities, securities and monetary claims are carried at market value as of the balance sheet date. Derivatives including swaps, futures, and options are valued assuming settlement

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on the balance sheet date.

Trading income or trading expenses include interest received or paid during the fiscal year. The year-on-year valuation differences of securities and monetary claims are also recorded in the above-mentioned accounts. As for the derivatives, assuming that the settlement will be made in cash, the year-on-year valuation differences are also recorded in the above-mentioned accounts.

### **(c) Securities**

Securities other than trading securities have been accounted for by the following methods:

Marketable debt securities held to maturity are stated at amortized cost by the moving-average cost method. Equity shares and investment trusts listed on Japanese markets are stated at fair value based on their average market prices over the month prior to the balance sheet date. (Acquisition cost is basically calculated by the moving-average cost method.) Other listed securities are stated at fair value based on the market prices prevailing on the balance sheet date. (Acquisition cost is basically calculated by the moving-average cost method.) Other available-for-sale securities which are extremely difficult to determine the fair value are stated at cost or amortized cost by the moving-average cost method.

Unrealized gain or loss on available-for-sale securities (net of the related tax effect) has been reported as a component of net assets.

### **(d) Derivatives**

Derivatives positions held by the Bank (not including transactions for trading purposes) are stated at fair value.

### **(e) Depreciation of tangible fixed assets**

Depreciation of tangible fixed assets held by the Bank is calculated by the declining-balance method, except for buildings acquired on or after April 1, 1998 of which depreciation is calculated by the straight-line method. The estimated useful lives are as follows:

Buildings: 6~50 years

Other: 3~20 years

Depreciation of tangible fixed assets held by the consolidated subsidiaries is calculated principally by the declining-balance method, based on the respective estimated useful lives of the assets.

Depreciation of intangible fixed assets is calculated using the straight-line method. Software for internal use is depreciated using the straight-line method over its estimated useful life (mainly 5 years).

### **(f) Reserve for possible loan losses**

The reserve for possible loan losses of the Bank is provided as detailed below, in accordance with the internal rules for providing reserves for possible loan losses:

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For claims to debtors who are legally bankrupt (as a result of bankruptcy, special liquidation, etc.) or who are substantially bankrupt, a reserve is provided based on the amount of the claims, net of the amounts expected to be collected by the disposal of collateral or as a result of the execution of guarantees.

For claims to debtors who are not currently bankrupt, but are likely to become bankrupt, a reserve is provided based on the amount considered necessary based on an overall solvency assessment of the amount of claims net of the amounts expected to be collected by the disposal of collateral or as a result of the execution of guarantees.

For other claims, a reserve is provided based on the Bank's historical loan-loss experience.

All claims are assessed by the Business Section (at the branches and the related head office divisions) based on the Bank's internal rules for the self-assessment of asset quality.

The Corporate Audit Department, which is independent of the Business Section, subsequently conducts audits of such assessments, and a reserve is provided based on the audit results.

The reserves of the consolidated subsidiaries are provided for general claims at an amount based on the actual historical rate of loan losses and for specific claims (from potentially bankrupt customers, etc.) at an estimate of the amounts deemed uncollectible based on the respective assessments.

For collateralized or guaranteed claims from debtors who are legally or substantially bankrupt, the amounts of the claims deemed uncollectible in excess of the estimated value of the collateral or guarantees have been written off in aggregate amounts of ¥42,933 million and ¥48,463 million as of March 31, 2011 and 2010, respectively.

Influence of the Great East Japan Earthquake on March 11, 2011 is reflected on the self-assessment as far as debtors' situation can be reasonably evaluated and the estimated loss amounts are accounted for on the consolidated financial statements.

**(g) Reserve for devaluation of investment securities**

A reserve for the devaluation of investment securities is provided at the amount deemed necessary to cover estimated possible losses on investments which the Bank and its consolidated subsidiaries may incur in the future.

**(h) Reserve for employees' retirement benefits**

Reserve for retirement benefits of the Bank and its subsidiaries is provided for the amount deemed necessary, based on estimated pension benefits obligations and pension plan assets at the fiscal year end, to cover required retirement benefits for eligible employees.

Prior service cost is deferred and amortized using the straight-line method over certain years (10 years) within the average remaining service period of the eligible employees.

Unrealized actuarial losses are deferred and amortized using the straight-line method over a ten-year period commencing with the following year, which is shorter than the average remaining service period of

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the eligible employees.

**(i) Reserve for directors' retirement benefits**

Reserve is made for the payments of retirement allowances to directors and corporate auditors of the consolidated subsidiaries based on an estimate of the amount attributable to the fiscal year.

**(j) Reserve for reimbursement of dormant deposits**

Reserve for reimbursement of dormant deposits which were derecognized as liabilities under certain conditions is provided for possible losses on the future claims.

**(k) Reserve for frequent users services**

Reserve for frequent users services, which is provided to meet future use of credits granted to credit card customers, is recorded in the amount deemed necessary based on the estimated future use of unused credits. This program applies to cards issued by the Bank and one of its subsidiaries.

**(l) Reserve for losses on interest refunded**

One consolidated subsidiary provides a provision for losses on interest refunded in an amount deemed necessary based on estimated amounts to be refunded, taking into account historical records of interest refunded on the portion of loans whose interest rates exceeded the maximum interest rate stipulated by the Interest Limitation Law.

**(m) Reserve for contingent losses**

The Bank makes reserve for possible losses on loans guaranteed by the credit guarantee corporations in an amount deemed necessary based on estimated losses in the future, calculated using historical default rates after exclusion of contingent losses covered by other reserves.

**(n) Reserves under special laws**

The reserve under the special laws is a reserve for contingent liabilities and provided for compensation for losses from securities-related transactions or derivative transactions, pursuant to Article 46-5-1 of the Financial Instruments and Exchange Act and Article 175 of the related cabinet order.

**(o) Goodwill**

Goodwill is amortized using the straight-line method over 20 years.

**(p) Translation of foreign currencies**

Foreign currency-denominated assets and liabilities of the Bank are translated into Japanese yen at the

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rates prevailing at the balance sheet date. Foreign currency-denominated assets and liabilities held by consolidated subsidiaries are translated into Japanese yen principally at the rates prevailing at the respective balance sheet dates.

All consolidated subsidiaries have a fiscal year end of March 31.

**(q) Leases**

As for finance lease transactions that do not transfer ownership of the leased property and which commenced prior to April 1, 2008, their treatment was as follows.

**As lessee**

Using the same method applied to operating lease transactions.

**As lessor**

In line with the stipulations of Article 81 of the Guidance on Accounting Standard for Lease Transactions (ASBJ Guidance No. 16, issued on March 30, 2007), book value (after deduction of accumulated depreciation) of lease assets included in tangible fixed assets and intangible assets as of the previous balance sheet date (March 31, 2008) was recorded as the initial balance of "Lease receivables and lease investment assets." Income before income taxes and minority interests would have increased by ¥283 million for the year ended March 31, 2011 and would have increased by ¥206 million for the year ended March 31, 2010, upon application of Article 80 of the Guidance.

**(r) Hedging**

**Hedging against interest rate changes**

The deferred method of hedge accounting is applied to transactions to hedge against the interest rate risks associated with monetary claims and debt in accordance with the regulations set out in the "Accounting and Auditing Treatment of Accounting Standards for Financial Instruments in the Banking Industry" (JICPA Industry Audit Committee Report No. 24).

The Bank assesses the effectiveness of such hedges in offsetting movement of the fair value with the changes in interest rates, by classifying the hedged items (deposits or loans) and the hedging instruments (interest swaps) by their maturity. As to cash flow hedges, the Bank assesses the effectiveness of such hedges in fixing cash flows by verifying the correlation between the hedged items and the hedging instruments.

**Hedging against foreign exchange fluctuation risk**

The deferred method of hedge accounting is applied to transactions to hedge against the foreign exchange fluctuation risks associated with monetary assets and liabilities denominated in foreign currencies, in accordance with the regulations set out in the "Accounting and Auditing Treatment of Accounting Standards for Foreign Currency Transactions in the Banking Industry" (JICPA Industry Audit Committee Report No. 25).

To minimize foreign exchange fluctuation risk on monetary assets and liabilities, the Bank engages in currency swaps, foreign exchange swaps, and similar transactions. The effectiveness of these transactions in the hedging of the foreign exchange risks of monetary assets and liabilities denominated in foreign currencies is assessed through comparison of the foreign currency position of the hedged monetary assets and liabilities, with that of the hedging instruments.

When certain criteria are met, exceptional accrual method for interest rate swap is applied to some assets and liabilities held by the Bank and its consolidated subsidiaries.

**(s) Consumption tax**

Consumption tax is excluded from transactions reported by the Bank and its consolidated subsidiaries. However, non-deductible consumption tax on tangible fixed assets is charged to income as incurred.

**(t) Land revaluation excess**

In accordance with the Law concerning the Revaluation of Land, the Bank revalued the land held for its operations on March 31, 1998. The net unrealized gain is presented in net assets net of the applicable income taxes as land revaluation excess, net of taxes.

The difference between the carrying amount and the fair value of premises revalued pursuant to Article 10 of the Law was ¥27,878 million and ¥25,771 million as of March 31, 2011 and 2010, respectively.

**(u) Earnings per share**

The computation of earnings per share of common stock is based on the weighted average number of shares outstanding during each year.

**(v) Statements of cash flows**

Cash and cash equivalents in the statements of cash flows represent cash and due from banks in the consolidated balance sheets, excluding deposits with banks other than the Bank of Japan as well as the time deposits of certain consolidated subsidiaries.

March 31,	Millions of yen	
	2011	2010
Cash and due from banks	<b>¥251,437</b>	¥173,240
Deposits with banks other than the Bank of Japan	<b>(11,750)</b>	(43,440)
Cash and cash equivalents	<b>¥239,686</b>	¥129,800



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## 4. Application of New Accounting Standards

### Accounting Standard for Asset Retirement Obligations

The Bank and its consolidated subsidiaries have adopted the “Accounting Standard for Asset Retirement Obligations” (ASBJ Statement No.18, published on March 31, 2008) and “Guidance on Accounting Standard for Asset Retirement Obligations” (ASBJ Guidance No.21, published on March 31, 2008) at the end of the fiscal year ended March 31, 2011.

The adoption of the standards has no impact on the consolidated financial statements.

### Change in Presentation Method

#### (Consolidated Statements of Income)

Due to the application of the Cabinet Office Ordinance that partially amends Rules Concerning Terminology, Forms, and Preparation Methods of Financial Statements, etc. (Cabinet Office Ordinance No. 5 of March 24, 2009) based on Accounting Standard for Consolidated Financial Statements (ASBJ Statement No. 22, issued on December 26, 2010), “Income before minority interests” is being presented from the fiscal year ended March 31, 2011.

### Presentation of Comprehensive Income

The Bank adopted the “Accounting Standards for Presentation of Comprehensive Income” (ASBJ Statement No. 25, published on June 30, 2010). However, the amounts of “Accumulated other comprehensive income” and “Total accumulated other comprehensive income” for the fiscal year ended March 31, 2010 are recorded in the amounts of “Valuation and translation adjustments” and “Total valuation and translation adjustments.”

## 5. Trading Assets

March 31,	Millions of yen	
	2011	2010
Trading securities	¥2,173	¥3,146
Trading securities-related financial derivatives	—	2
Trading-related financial derivatives	502	617
Other trading assets	4,999	—
Total	¥7,675	¥3,766

## 6. Securities

March 31,	Millions of yen	
	2011	2010
Japanese government bonds	<b>¥1,113,612</b>	¥1,029,305
Japanese local government bonds	<b>335,015</b>	386,679
Corporate bonds	<b>382,499</b>	374,973
Corporate stocks	<b>169,569</b>	182,826
Other securities	<b>187,076</b>	177,769
<b>Total</b>	<b>¥2,187,773</b>	¥2,151,554

Notes: 1. Corporate bonds include ¥15,590 million and ¥19,925 million of guarantee obligations for privately placed bonds (under Article 2-3 of the Financial Instruments and Exchange Act) as of March 31, 2011 and 2010, respectively.

## 7. Bills Discounted

Bills discounted are accounted for as financial transactions in accordance with JICPA Industry Audit Committee Report No. 24. The Bank has the rights to sell or pledge bank acceptances bought, commercial bills discounted, documentary bills and foreign exchanges bought without restrictions. The face value at March 31, 2011 and 2010 totaled ¥25,407 million and ¥22,670 million, respectively.

## 8. Pledged Assets

Assets pledged as collateral at March 31, 2011 and 2010 were as follows:

March 31,	Millions of yen	
	2011	2010
Pledged assets:		
Securities	¥359,872	¥226,878
Liabilities covered by pledged assets:		
Deposits	23,185	31,131
Payables under securities lending transactions	13,332	26,034
Borrowed money	14,880	49,700

In addition to the above, securities amounting to ¥97,559 million and ¥100,880 million at book value were pledged as collateral in connection with bank transfer settlements and futures transactions as of March 31, 2011 and 2010, respectively.

One consolidated subsidiary had pledged its lease receivables amounting to ¥2,385 million and ¥3,413 million as collateral for borrowed money of ¥1,725 million and ¥2,815 million as of March 31, 2011 and 2010, respectively.

“Other assets” included lease deposits of ¥1,390 million and ¥1,430 million, at March 31, 2011 and 2010, respectively. “Other assets” also included Initial margins on futures transactions of ¥160 million at both March 31, 2011 and 2010.

## 9. Commitments and Contingent Liabilities

Overdraft facilities and line-of-credit contracts are agreements under which, subject to compliance with the contractual conditions, the Bank or consolidated subsidiaries pledge to provide clients with funds up to a fixed limit upon submission of a loan application to the Bank. The unused amount related to such facilities/contracts stood at ¥1,451,218 million and ¥1,369,249 million at March 31, 2011 and 2010, respectively. Of this amount, facilities/contracts which expire within one year or which are unconditionally cancelable at any time, totaled ¥906,626 million and ¥862,086 million at March 31, 2011 and 2010, respectively.

Most of these agreements will expire without the clients' having utilized the financial resources available to them, and the amount of the non-executed financing will not necessarily impact on the Bank or its consolidated subsidiaries' future cash flows. Most of these facilities/contracts contain a clause which allows the Bank or its consolidated subsidiaries to reject a loan application or to reduce the upper limit requested in view of changing financial conditions, credit maintenance and other reasonable concerns.

When necessary, the Bank will demand collateral such as real estate or marketable securities at the date on which an agreement is entered into. In addition, after facilities/contracts are set forth the Bank will

regularly assess the business status of the clients, based on predetermined internal procedures and, when prudent, will revise the agreements or reformulate their policies to maintain creditworthiness.

## 10. Borrowed Money

Borrowed money included subordinated debt of ¥25,000 and ¥35,000 million, at March 31, 2011 and 2010.

Borrowed money at March 2011 and 2010 consisted of the following:

Description	Millions of yen		%	
	2011	2010	Average interest rate	Due
Bills rediscounted	¥ —	¥ —	—	—
Other borrowings	<b>53,188</b>	119,490	1.19	April 2011 - September 2018

Notes: 1. Average interest rate represents the weight average interest rate based on the balances and rates at respective year-end.

2. The repayment schedule within five years on borrowed money at March 31, 2011 was as follows:

	Millions of yen
Within 1 year	¥38,289
After 1 year through 2 years	524
After 2 years through 3 years	5,225
After 3 years through 4 years	30
After 4 years through 5 years	5,030

## 11. Non-Performing Loans

In accordance with the disclosure requirements under the Rules for Bank Accounting in Japan, the balance of loans and bills discounted at March 31, 2011 and 2010 included the following non-performing loans:

March 31,	Millions of yen	
	2011	2010
Loans in bankruptcy and dishonored bills	<b>¥4,680</b>	¥5,617
Delinquent loans	<b>114,303</b>	95,204
Loans past due with respect to interest payments for more than 3 months	<b>1,572</b>	2,270
Restructured loans	<b>31,551</b>	19,372
<b>Total</b>	<b>¥152,107</b>	¥122,463

Notes: 1. Loans in bankruptcy and dishonored bills refers to loans (excluding charged-off amounts) stipulated in Article 96, Paragraph 1,

Item 3 (a) to (e) or Item 4 of the Enforcement Regulation to Corporation Tax Act (1965 Enforcement Regulation No. 97) to which accrued interest receivables are not recognized as accruals for accounting purposes since no repayment of principal or payment of interest has been made for a considerable period. Delinquent loans refers to loans with respect to which accrued interest receivables are not recognized as accruals for accounting purposes, excluding loans falling into the category of restructured loans. Loans past due with respect to interest payments for more than 3 months refers to loans with respect to which repayment of principal or payment of interest are past due three months or more, excluding loans falling into the categories of loans in bankruptcy and dishonored bills or delinquent loans. Restructured loans refers to loans to borrowers to whom financial support is given in the form of reduction in interest, waiver of repayment of the principal or payment of interest, or debt forgiveness with the aim of corporate rehabilitation, excluding loans falling into loan categories mentioned above.

2. The above amounts are stated before the deduction of the reserve for possible loan losses.

## 12. Bonds

Bonds at March 31, 2011 and 2010 consisted of the following:

Issuer	Description	Date of issue	Millions of yen		%	Collateral	Due
			2011	2010	Interest rate		
The Joyo Bank, Ltd.	2nd Unsecured Straight Bonds	May 24, 2000	5,000	5,000	2.64	—	May 22, 2020
<b>Total</b>			<b>¥5,000</b>	<b>¥5,000</b>			

Note: After the consolidated closing date, the Company had no amortization schedule for a period of five years or less.

## 13. Employees' Retirement Benefits

### (a) Outline of current retirement benefit system

The Bank and its consolidated subsidiaries have adopted defined employees' retirement benefit plans, i.e., the employees' welfare pension fund supplemented by the employees' public pension system and lump-sum retirement benefits. In addition, extra benefits may be paid on a case-by-case basis. The Bank has established an employees' retirement benefit trust. As of the end of March 31, 2011, the Bank and nine consolidated subsidiaries have lump-sum retirement benefits for employees. The Bank and its consolidated subsidiaries have jointly established a fund under a defined benefit pension plan.

(b) The following table sets forth the changes in the retirement benefit obligation, the plan assets and the funded status of the Bank and its consolidated subsidiaries at March 31, 2011 and 2010:

March 31,	Millions of yen	
	2011	2010
Retirement benefit obligation	<b>¥(63,011)</b>	¥(62,130)
Fair value of plan assets	<b>48,027</b>	50,285
Funded status	<b>(14,983)</b>	(11,844)
Unrecognized actuarial loss	<b>14,308</b>	12,035
Unrecognized prior service cost	<b>368</b>	467
Net retirement benefit obligation	<b>(306)</b>	658
Prepaid pension cost	<b>4,859</b>	5,499
Reserve for employees' retirement benefits	<b>¥(5,165)</b>	¥(4,840)

- Notes:
1. The above amounts do not include any extra benefits.
  2. The consolidated subsidiaries have adopted a simplified method for the calculation of their retirement benefit obligation.

(c) Cost for retirement benefits of the Bank and its consolidated subsidiaries included the following components for the years ended March 31, 2011 and 2010:

Years ended March 31,	Millions of yen	
	2011	2010
Service cost	<b>¥1,827</b>	¥1,842
Interest cost	<b>1,076</b>	1,059
Expected return on plan assets	<b>(710)</b>	(569)
Amortization:		
Amortization of prior service cost	<b>98</b>	98
Amortization of unrecognized actuarial loss	<b>2,168</b>	2,815
Total retirement benefit cost	<b>¥4,459</b>	¥5,246

Note: Retirement benefit cost of consolidated subsidiaries which is calculated by a simplified method has been included in "service cost" referred to above.

(d) The assumptions used in accounting for the defined benefit plans for the years ended March 31, 2011 and 2010 were as follows:

Years ended March 31,	2011	2010
Discount rate	2.0%	2.0%
Expected rate of return on plan assets	3.0%	3.0%
Periodic allocation of estimated retirement benefits	<b>Straight-line method</b>	Straight-line method
Amortization period of prior service cost	<b>10 years</b>	10 years
Amortization period of actuarial gain/loss	<b>10 years</b>	10 years

#### 14. Deferred Tax Assets

March 31,	Millions of yen	
	2011	2010
Deferred tax assets:		
Reserve for possible loan losses	<b>¥28,111</b>	¥26,256
Reserve for retirement benefits	<b>9,545</b>	9,156
Depreciation	<b>3,301</b>	4,142
Devaluation of securities	<b>3,014</b>	2,899
Reserve for employee bonuses	<b>1,008</b>	1,012
Reserve for reimbursement of dormant deposits	<b>638</b>	588
Net operating loss carry forwards	<b>406</b>	4,538
Others	<b>13,691</b>	13,796
Valuation allowance	<b>(6,719)</b>	(7,368)
<b>Total</b>	<b>¥52,997</b>	¥55,021
Deferred tax liabilities:		
Unrealized gain on available-for-sale securities	<b>¥(17,743)</b>	¥(23,487)
Retirement benefit trust	<b>(8,922)</b>	(9,495)
Reversal of reserve for possible loan losses after elimination of intercompany balances	<b>(30)</b>	(32)
Others	<b>(443)</b>	(303)
<b>Total</b>	<b>(27,139)</b>	(33,318)
<b>Net deferred tax assets</b>	<b>¥25,857</b>	¥21,702

The effective tax rate reflected in the consolidated statements of income for the year ended March 31, 2011 and 2010 differs from the statutory tax rate for the following reasons:

	2011	2010
Statutory tax rate	<b>40.32%</b>	40.32%
Valuation allowances	<b>(2.97)%</b>	(3.82)%
Permanent differences including dividends received deduction	<b>(3.06)%</b>	—
Other	<b>0.54%</b>	(1.42)%
Effective tax rate	<b>34.83%</b>	35.08%

## 15. Deposits

	Millions of yen	
March 31,	2011	2010
Current deposits	<b>¥3,888,148</b>	¥3,731,088
Time deposits	<b>2,799,648</b>	2,793,747
Negotiable certificates of deposit	<b>11,870</b>	20,900
Others	<b>117,159</b>	139,870
Total	<b>¥6,816,825</b>	¥6,685,607

## 16. Trading Liabilities

	Millions of yen	
March 31,	2011	2010
Trading-related financial derivatives	<b>282</b>	371
Total	<b>¥282</b>	¥371

## 17. Shareholders' Equity

In accordance with the Banking Act of Japan, the Bank has provided a legal reserve by appropriation of retained earnings, which is included in retained earnings. The Banking Act of Japan provides that an amount equivalent to at least 20% of the amount to be disbursed as distributions of earnings be appropriated to the legal reserve until the total of such reserve and the capital surplus equals 100% of the common stock.

The Companies Act of Japan (the "Act"), provides that an amount equal to 10% of the amount to be disbursed as distributions of capital surplus (other than the capital reserve) and retained earnings (other than the legal reserve) be transferred to the capital reserve and the legal reserve, respectively, until the sum of the capital reserve and the legal reserve equals 25% of the capital stock account. Such distributions can be made at any time by resolution of the shareholders or by the Board of Directors if certain conditions are



met.

Under the Act, upon the issuance and sale of new shares of common stock, the entire amount of the proceeds is required to be accounted for as common stock, although a company may, by resolution of the Board of Directors, account for an amount not exceeding one-half of the proceeds as capital surplus.

## 18. Trading Income

Years ended March 31,	Millions of yen	
	2011	2010
Revenue from trading securities	¥521	¥512
Revenue from trading-related financial derivatives	98	151
Other trading revenue	0	5
Total	¥621	¥669

## 19. Interest on Borrowings and Rediscounts

Years ended March 31,	Millions of yen	
	2011	2010
Call money and bills sold	¥91	¥57
Securities lending transactions	13	87
Borrowings	581	857
Total	¥687	¥1,003

## 20. Other Income

Years ended March 31,	Millions of yen	
	2011	2010
Other ordinary income	¥18,065	¥20,324
Gain on disposal of tangible fixed assets	50	—
Gains on collection of loan assets	2,502	2,228
Total	¥20,618	¥22,553

## 21. Other Expenses

Years ended March 31,	Millions of yen	
	2011	2010
Losses on disposal of tangible fixed assets	¥307	¥429
Losses on impairment	68	81
Write-offs of claims	6,442	11,273
Write down of equity shares	1,734	1,936
Losses on sale of claims	313	472
Losses from the disaster	978	—
Others	36,037	29,961
Total	¥45,879	¥44,152

Impairment losses were recorded in an aggregate amount deemed irrecoverable on idle assets, primarily located in Ibaraki Prefecture.

Impairment losses recognized on a consolidated basis for the fiscal years ended March 31, 2011 and 2010 can be broken down into the two categories of losses on land holdings in the amount of ¥68 million and ¥80 million, respectively, and losses on buildings in the amount of nil and ¥0 million, respectively. The recoverable amounts used for the measurement of such impairment losses are net sales prices, which are calculated on the basis of appraisal values after deduction of the estimated cost of disposal.

## 22. Accumulated Depreciation of Tangible Fixed Assets

Accumulated depreciation on tangible fixed assets amounted to ¥98,940 million and ¥100,089 million, as of March 31, 2011 and 2010, respectively.

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## **23. Segment Information**

The Bank and its subsidiaries adopted the Accounting Standard for Disclosures about Segments of an Enterprise and Related Information (ASBJ Statement No. 17, revised on March 27, 2009) and Guidance on Accounting Standard for Disclosures about Segments of an Enterprise and Related Information (ASBJ Guidance No. 20, revised on March 21, 2008).

### **a. Outline of the reportable segments**

The reportable segments of the Company are those units for which discrete financial information can be obtained and which are regularly examined by the management meeting, which is the highest decision-making body for decisions on the allocation of management resources and for assessing business performance.

Comprised of the Bank and its nine subsidiaries, the Group's main business is banking. Other operations include leasing, credit guarantee services, banking administrative agency services, securities trading and other financial business. "Banking" and "leasing" are its reportable segments, while credit guarantee services are included in "Other."

### **b. Calculation method of the amount of ordinary income, segment profit, assets and other items by the reportable segment**

Accounting method of the reportable segment is as described in "Significant Accounting Policies." Ordinary income is regarded as the segment profit. Ordinary income from internal transactions is calculated based on actual market price.

In addition, ordinary profit is operating income plus non-operating revenue (including interest income, dividend income and gain/loss on sale of securities), after deduction of non-operating expenses (including interest expenses, gain/loss on sale of securities, and securities valuation gains/losses).

**c. Information related to ordinary income, segment profit, assets and other items by the reportable segment**

Millions of yen

Year ended March 31, 2011	The reportable segment			Other	Total	Adjustments	Consolidated
	Banking operations	Leasing	Total				
Ordinary income:							
From external customers	¥133,988	¥15,459	¥149,447	¥4,954	¥154,402	¥—	¥154,402
From internal transactions	1,207	1,267	2,474	4,656	7,130	(7,130)	—
<b>Total</b>	<b>135,196</b>	<b>16,726</b>	<b>151,922</b>	<b>9,610</b>	<b>161,532</b>	<b>(7,130)*1</b>	<b>154,402</b>
<b>Segment profit</b>	<b>18,926</b>	<b>1,209</b>	<b>20,135</b>	<b>894</b>	<b>21,030</b>	<b>(238)</b>	<b>20,791</b>
Assets	7,424,168	40,876	7,465,044	36,706	7,501,751	(63,444)	7,438,307
Liabilities	7,004,665	35,511	7,040,175	24,526	7,064,703	(51,393)	7,013,309
Depreciation	5,857	50	5,907	293	6,201	365	6,566
Interest income	106,833	63	106,897	273	107,170	(492)	106,677
Interest expenses	7,871	370	8,241	191	8,433	(492)	7,940
Gain on disposal of tangible fixed assets	50	—	50	—	50	—	50
Gains on collection of loan assets	2,165	23	2,189	313	2,502	—	2,502
Losses on disposal of tangible fixed assets	278	0	278	29	307	—	307
Losses on impairment	68	—	68	—	68	—	68
Provision for reserves under special law	—	—	—	0	0	—	0
Losses from the disaster	879	—	879	99	978	—	978
Other extraordinary loss*	154	—	154	—	154	—	154
Tax expenses	6,849	507	7,356	249	7,606	(2)	7,604
Increase in tangible and intangible fixed assets	6,589	54	6,643	236	6,879	—	6,879

\* Other extraordinary loss refers to loss on disposal of noncurrent assets and impairment loss.

Notes: 1. Ordinary income is presented as the counterpart of sales of a non-banking company. Adjustments refer to differences between ordinary income and ordinary income posted in Consolidated Statements of Income.

2. Adjustments are as follows:

- a) \*1 Include intersegment transactions of ¥7,288 million.
- b) Adjustments in assets of ¥63,444 million include elimination of intersegment transactions of ¥53,867 million.
- c) Adjustments in liabilities of ¥51,393 million include elimination of intersegment transactions of ¥50,848 million.
- d) Adjustments in depreciation of ¥365 million include depreciation of lease assets presented as tangible fixed assets on the consolidated financial statements of ¥365 million.
- e) Adjustments in Interest income of ¥492 million include intersegment interests of ¥444 million.
- f) Adjustments in interest expenses of ¥492 million include intersegment interest of ¥444 million.
- g) Adjustments in tax expenses of ¥2 million include deferred income taxes of ¥2 million due to eliminations of intersegment reserve for possible loan losses.

Year ended March 31, 2010	The reportable segment			Millions of yen			
	Banking operations	Leasing	Total	Other	Total	Adjustments	Consolidated
Ordinary income:							
From external customers	¥140,641	¥15,905	¥156,547	¥4,812	¥161,359	¥—	¥161,359
From internal transactions	1,057	1,443	2,500	4,625	7,125	(7,125)	—
Total	141,699	17,348	159,048	9,437	168,485	(7,125)*1	161,359
Segment profit	18,528	962	19,491	1,188	20,680	(371)	20,308
Assets	7,407,180	42,981	7,450,161	37,356	7,487,518	(70,810)	7,416,708
Liabilities	6,983,296	38,338	7,021,635	25,942	7,047,577	(58,970)	6,988,606
Depreciation	5,354	55	5,409	307	5,717	488	6,206
Interest income	114,620	74	114,694	336	115,031	(637)	114,394
Interest expenses	12,092	473	12,566	224	12,791	(632)	12,159
Gains on collection of loan assets	1,978	—	1,978	250	2,228	—	2,228
Losses on disposal of tangible fixed assets	410	—	410	402	813	(383)	429
Losses on impairment	81	—	81	—	81	—	81
Provision for reserves under special law	—	—	—	0	0	—	0
Tax expenses	7,018	239	7,258	458	7,716	10	7,727
Increase in tangible and intangible fixed assets	5,996	33	6,029	170	6,200	—	6,200

Notes: 1. Ordinary income is presented as the counterpart of sales of a non-banking company. Adjustments refer to differences between ordinary income and ordinary income posted in Consolidated Statements of Income.

2. Adjustments are as follows:

- a) \*1 Include intersegment transactions of ¥7,283 million.
- b) Adjustments in assets of ¥70,810 million include elimination of intersegment transactions of ¥61,917 million.
- c) Adjustments in liabilities of ¥58,970 million include elimination of intersegment transactions of ¥58,905 million.
- d) Adjustments in depreciation of ¥488 million include depreciation of lease assets presented as tangible fixed assets on the consolidated financial statements of ¥489 million.
- e) Adjustments in Interest income of ¥637 million include intersegment interests of ¥583 million.
- f) Adjustments in interest expenses of ¥632 million include intersegment interest of ¥583 million.
- g) Adjustments in losses on disposal of tangible fixed assets of ¥383 million are an elimination of intersegment transactions of ¥383 million.
- h) Adjustments in tax expenses of ¥10 million include deferred income taxes of ¥10 million due to eliminations of intersegment reserve for possible loan losses.

## Related Information

### a. Information by service

Year ended March 31, 2011	Millions of yen				Total
	Lending	Investment in securities	Leasing	Other	
Ordinary income from external customers:	¥82,418	¥29,620	¥15,459	¥26,904	¥154,402

Notes: 1. Ordinary income is presented as the counterpart of sales of a non-banking company. Adjustments refer to differences between ordinary income and ordinary income posted in Consolidated Statements of Income.

### b. Information by geographic area

Segment information by geographic area is not disclosed since over 90% of the total consolidated ordinary income and tangible fixed assets of the Bank and its consolidated subsidiaries resides in Japan.

### c. Information by customer

Segment information by customer has not been disclosed since no single customer represented 10% or more of total ordinary income.

## Impairment loss information by the reportable segments

Millions of yen					
The reportable segment					
Year ended March 31, 2011	Banking operations	Leasing	Total	Other	Total
Impairment loss:	¥68	¥—	¥68	¥—	¥68

## Amortization and unamortized balance of goodwill

Millions of yen					
The reportable segment					
Year ended March 31, 2011	Banking operations	Leasing	Total	Other	Total
Negative goodwill:					
Amortization	¥158	—	¥158	—	¥158
Unamortized balance	2,449	—	2,449	—	2,449

### (a) Business segment information

Segment information by type of business for the years ended March 31, 2010 is summarized as follows:

Millions of yen						
Year ended March 31, 2010	Banking operations	Leasing	Other	Total	Adjustments	Consolidated
Ordinary income:						
From external customers	¥140,641	¥15,905	¥4,812	¥161,359	¥—	¥161,359
From internal transactions	1,057	1,443	4,625	7,125	(7,125)	—
Total	141,699	17,348	9,437	168,485	(7,125)	161,359
Ordinary expenses	123,170	16,385	8,248	147,804	(6,754)	141,050
Ordinary income, net	18,528	962	1,188	20,680	(371)	20,308
Assets	¥7,407,180	¥42,981	¥37,356	¥7,487,518	¥(70,810)	¥7,416,708
Depreciation	5,354	55	307	5,717	488	6,206
Losses on impairment	81	—	—	81	—	81
Capital expenditures	5,996	33	170	6,200	—	6,200

Notes: 1. Classification is made according to nature of businesses of consolidated entities. In addition, "other" includes guarantee business.

2. Ordinary income is presented as the counterpart of sales of a non-banking company. Adjustments refer to differences between ordinary income and ordinary income posted in Consolidated Statements of Income.

3. The Bank and its consolidated subsidiaries have adopted the standard of "Accounting Standard for Financial

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Instruments" (ASBJ Statement No. 10, revised on March 10, 2008) and "Guidance on Disclosures about Fair Value of Financial Instruments" (ASBJ Guidance No.19, revised on March 10, 2008) at the end of the fiscal year ended March 31, 2010. As a result of this change, by comparison with the application of the previous accounting standard, "Ordinary income" and "Income before income taxes and minority interests" of banking operations increased by ¥51 million, respectively.

**(b) Geographic segment information**

Segment information by geographic area has not been disclosed since over 90% of the total consolidated ordinary income and assets of the Bank and consolidated subsidiaries resides in Japan.

**(c) Ordinary income from foreign operations**

Segment information related to the Bank's foreign operations for the years ended March 31, 2010 have not been disclosed since ordinary income on international operations was less than 10% of the total consolidated ordinary income and assets.

**24. Leases**

**(a) Finance leases**

Finance lease transactions in which ownership of leased property is not transferred to the lessee are accounted for as operating leases (please see 3(q) "In line with the stipulations of Article 81 of the Guidance on Accounting Standard for Lease Transactions (ASBJ Guidance No. 16, issued on March 30, 2007), book value (after deduction of accumulated depreciation) of lease assets included in tangible fixed assets and intangible assets as of the previous balance sheet date (March 31, 2008) was recorded as the initial balance of "Lease receivables and lease investment assets."), as follows:

**As lessee**

Acquisition cost, aggregate depreciation expenses, and book value at March 31, 2011

Acquisition cost

Tangible fixed assets:	¥8 million
Total:	¥8 million

Accumulated Depreciation expenses

Tangible fixed assets:	¥4 million
Total:	¥4 million

Book value at term-end

Tangible fixed assets:	¥3 million
Total:	¥3 million

Note: The acquisition cost presented above is inclusive of interest amounts, as the balance of acquisition cost and minimum lease payment is small as a percentage of the total book value of tangible fixed assets.



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Lease payments that would have been required for finance leases:

Within one year:	¥0 million
Over one year:	¥2 million
Total:	¥3 million

Note: Lease payments presented above is inclusive of interest amounts, as the balance of acquisition cost and minimum lease payment is small as a percentage of the total book value of tangible fixed assets.

Lease fees paid and depreciation expenses that would have been incurred under finance leases:

Lease fees:	¥1 million
Depreciation expenses:	¥1 million

Note: Method of calculation of depreciation expenses

The lease assets are depreciated by the straight-line method on the assumption that the lease term is the useful life and the residual value is zero.

## **(b) Operating leases**

### **As lessee**

Future lease payments under non-cancellable operating lease transactions were as follows:

Within one year:	¥41 million
Over one year:	¥355 million
Total:	¥396 million

### **As lessor**

Future lease payments under non-cancellable operating lease transactions were as follows:

Within one year:	¥8 million
Over one year:	¥21million
Total:	¥29 million

No losses are recognized for the impairment of lease assets.

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## **25. Financial Instruments**

### **(1) Status of Financial Instruments**

#### **a. Policy on Financial Instruments**

The Bank and its nine consolidated subsidiaries (the “Group”) provide financial services such as leasing, agent of banking administrative work and securities business, and centering on banking service.

The Group raises funds by acceptance of the deposits, and invests the funds in loans and securities. We have financial assets and liabilities of which the values fluctuate with changes in interest rates, foreign exchange rates and market prices. To avoid adverse effects from such fluctuations, the Group performs integrated assets and liabilities management (the “ALM”) in each company.

Moreover, we are engaged in derivatives transactions, such as those related to interest rates, currencies and bonds, for hedging and non-hedging purposes. Some consolidated subsidiaries are also engaged in interest rate related derivatives in connection with investments in securities and for hedging purposes.

#### **b. Financial Instruments and Risks**

The financial assets held by the Group consist primarily of securities and loans. Loans are subject to credit risk which could cause financial losses to the Group from non-performance of obligations by borrowers. With regard to securities, the Group is exposed to credit risk of issuers, interest-rate risk, and market price volatility risk.

The deposits include current deposits and savings deposits without maturities, and time deposits with maturities. These deposits expose the Group to liquidity risk that could be caused by concentrated withdrawals by customers.

The Group has liquidity risk with the borrowed money and bonds that it would become impossible to execute payments at the due dates when the Group lost access to the financial markets. Although the floating-rate borrowings expose us to the interest rate risk, we mitigate this risk using interest rate swaps partially.

We are engaged in derivatives transactions to meet customers’ demands to hedge exchange-rate and interest-rate risks and to appropriately manage the Bank’s market risks. Moreover, we utilize derivatives transactions for efficient ALM and hedging of individual transactions.

Derivatives transactions have market risk that losses could arise from market changes including those in interest rates and exchange rates. Additionally, derivatives transactions have credit risk that transactions are not fulfilled as provided by the contracts due to an event such as a failure of the counterparty.

Regarding hedging transactions to offset fluctuations in interest rates, the hedged items (e.g., loans) and the hedging instruments (e.g., interest rate swaps) are grouped by maturity to assess the effectiveness. As for cash flow hedges, we examine interest-rate correlation between the hedged items and the hedging instruments. Moreover, to assess the effectiveness of hedging transactions for foreign exchange risk, we designate transactions such as currency swaps and foreign exchange swaps as the hedging instruments and verify that we hold foreign currency positions of those hedging instruments that match the hedged items

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including monetary claims and obligations denominated in foreign currencies. We also perform “after-the-fact test” to confirm certain interest rate swaps continuously meet the requirements for exceptional accrual method.

We have set position limits and loss limits for trading transactions involving short-term purchases and sales of financial instruments.

### **c. Risk Management for Financial Instruments**

#### **(a) Credit Risk Management**

The Group has enacted “Guidelines for Credit Risk Management,” which provides for basic policies comprising appropriate credit exposure management on individual and portfolio bases. The portfolio-based credit exposure management involves diversification of risk. Credit Risk Management Group has been segregated from the divisions under Business Headquarters to achieve rigorous credit review, and conducts thorough monitoring borrower’s financial condition to prevent deterioration of loans.

In the self-assessments that evaluate the quality of assets, the business offices categorize the borrowers based on the credit ratings, which is then reviewed by Credit Examination Division in the Headquarters. Furthermore, Corporate Audit Division examines results and processes of the self-assessments for accuracy and adequacy. As for credit risk of the issuers of securities, Treasury and Securities Division monitors credit information and market prices and gives the issuers credit ratings as well as carries out self-assessments of the issuers like for general borrowers.

#### **(b) Market Risk Management**

##### **(i) Interest-rate Risk Management**

The Group has set risk limits corresponding to the Group’s financial strength to interest-rate risk in the banking account, and applies and monitors the limits rigorously through the ALM. In order to control the interest-rate risk appropriately:

- The Group has established “Risk Management Basic Rules,” “Integrated Risk Management Rules,” and “ALM Guidance.”
- The Board of Directors (the “Board”) establishes risk tolerance limits for interest-rate risk within the allocable capital range after discussions at the General Budget Committee every half year.

The ALM Committee discusses and reports to the Board detail plans to address interest-rate risk every month.

Interest-rate risk is measured using value at risk (“VaR”). The ALM Committee sets alarm points somewhat below the risk limits and monitors the points as well as the limits on a monthly basis.

Moreover, the Group analyzes interest-rate risk from various aspects using tools such as basis-point value (“BPV”), the scenario analysis (simulation method) and the interest rate sensitivity analysis in addition to VaR, and controls the risk within a tolerable range reflective of the Group’s financial strength.

##### **(ii) Foreign Exchange Risk Management**

The Group controls foreign exchange risk by using hedging instruments such as currency swaps and

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foreign exchange swaps. In addition, the Group also enters into offsetting transactions in financial markets on an individual or aggregate basis, in order to reverse out foreign exchange risk arising from foreign exchange transactions offered by customers. Additionally, the Group converts into yen an amount equivalent to monthly interest income denominated in foreign currencies every month, in order to mitigate foreign exchange risk arising from foreign-currency denominated revenues.

(iii) Price Fluctuation Risk Management

The Group has set risk limits corresponding to the Group's financial strength to price-fluctuation risk arising from financial instruments such as stocks and investment trusts, and applies and monitors the limits rigorously through the ALM.

The Board establishes risk tolerance limits for price-fluctuation risk within the allocable capital range after discussions at the General Budget Committee every half year.

Price-fluctuation risk is measured using VaR. The ALM Committee sets alarm points somewhat below the risk limits and monitors the points as well as the limits on a monthly basis. To prevent unrealized losses from being accumulated, the Group monitors and manages unrealized gains and losses under certain policies on a daily basis.

(iv) Derivatives Transactions

The Group utilizes derivatives transactions chiefly as hedging instruments for interest-rate and foreign exchange risks. The Group controls counterparty credit risk in derivatives transactions by setting credit limits.

For derivatives transactions with financial institutions, the Group sets an individual credit line and manages credit exposures on a daily basis in accordance with "Credit Line Management Rule for Banking and Security Companies."

For derivatives transactions with customers, the Group also sets an individual credit line to reflect factors such as the creditworthiness and outstanding transactions, just like for financing transactions, and manages the credit exposures together with those arising from other transactions on an individual basis.

(v) Trading Transactions

The Group primarily trades bonds, foreign exchanges and derivatives transactions for trading purposes. We set utilize certain measures such as position limits, risk tolerance limits and loss limits in accordance with "Trading and Risk Management Rules."

(vi) Quantitative Information related to Market Risk

1. Banking Account

(1) Interest rate risk

The Bank adopts the variance-covariance method as measurement method (a holding period of 6 months, a confidence interval 99%, and observation period of 5 years) for calculating VaR related to interest rate risk of interest rate swaps in loans and bills discounted, domestic bonds, deposits, borrowed money, corporate bonds and derivatives. The bank adopts the historical simulation method (a holding period of 6 months, a

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confidence interval 99%, and observation period of 5 years) for calculating VaR related to interest rate risk of interest rate swaps and currency swaps in foreign bonds, trust beneficiary right, market fund transactions and derivatives. As of March 31, 2011 VaR related to interest rate risk was ¥ 23,915 million.

(2) Price fluctuation risk

The Bank adopts the historical simulation method (a holding period of 6 months, a confidence interval 99%, and observation period of 5 years) for calculating VaR related to price fluctuation risk of listed equities and mutual funds. As of March 31, 2011 VaR related to price fluctuation risk was ¥ 79,358 million. Correlation between interest rate risk and price fluctuation risk has not been considered.

2. Trading Account

The Bank adopts the historical simulation method (a holding period of 1 day, a confidence interval 99%, and observation period of 5 years) for calculating VaR related trading securities, trading purpose foreign exchange transactions and derivatives such as forward transactions and option transactions. As of March 31, 2011, VaR related to trading account was ¥ 1million.

3. Validity of VaR

The Bank performs back testing to compare VaR calculated by its internal model against actual profit and loss to confirm the measurement model used captures market risk with sufficient accuracy. However, VaR statistically quantifies market risk calculated based on past market movements. Therefore, there could be cases in which VaR cannot capture risk under sudden and dramatic changes in market conditions beyond normal circumstances.

(c) Management of Liquidity Risk in Funding

To manage liquidity risk under “Market and Liquidity Risk Management Rules,” the Group:

- Conducts financing activities after fully analyzing its cash flows.
- Pays continuous attention to the balance sheet structure, lines of credit provided to the Group, collateral management and costs to maintain the liquidity.
- Strives to maintain the diversity and stability of funding sources.

In addition, the liquidity risk borne by the Group is reported to the Board and the ALM Committee on a monthly basis.

**d. Supplementary Explanation Concerning Matters Related to Fair Value of Financial Instruments**

Fair value of financial instruments includes a value based on market prices as well as a reasonably calculated value when no market price is available. Because certain assumptions are used in the fair value calculation, such value may vary when different assumptions are used.

**(2) Disclosures Regarding Fair Value of Financial Instruments and Other Items**

The table below sets forth fair values of financial instruments at March 31, 2011 and 2010 except for those whose fair values are extremely difficult to determine (see (Note2)). In addition, those financial instruments which are immaterial are not below listed.

Millions of yen			
March 31, 2011	Consolidated balance sheet amount	Fair value	Difference
(1) Cash and due from banks	¥251,437	¥251,437	¥—
(2) Securities			
Held-to-maturity debt securities	28,064	28,200	135
Available-for-sale securities	2,150,656	2,150,656	—
(3) Loans and bills discounted	4,769,896		
Reserve for possible loan losses (*1)	(43,863)		
Sub-total	4,726,033	4,795,725	69,691
Total assets	7,156,192	7,226,019	69,827
(1) Deposits	6,804,955	6,808,161	(3,205)
Negotiable certificates of deposit	11,870	11,870	—
(2) Borrowed money	53,188	53,641	(453)
Total liabilities	6,870,013	6,873,673	(3,659)
Derivatives transactions (*2)			
Transactions not accounted for as hedging instruments	752	752	—
Transactions accounted for as hedging instruments	(4,760)	(4,760)	—
Total derivatives transactions	(4,007)	(4,007)	—

(\*1) General and individual reserves for possible loan losses are deducted from loans and bills discounted.

(\*2) Derivatives transactions recorded in other assets and other liabilities are presented in a lump sum. Net claims and debts that arose from derivatives transactions are presented on a net basis.

Millions of yen			
March 31, 2010	Consolidated balance sheet amount	Fair value	Difference
(1) Cash and due from banks	¥173,240	¥173,240	¥—
(2) Securities			
Held-to-maturity debt securities	26,991	27,235	243
Available-for-sale securities	2,114,523	2,114,523	—
(3) Loans and bills discounted	4,808,134	—	—
Reserve for possible loan losses (*1)	(33,204)	—	—
Sub-total	4,774,930	4,828,102	53,171
Total assets	7,089,687	7,143,102	53,415

(1) Deposits	6,664,706	6,670,705	(5,999)
Negotiable certificates of deposit	20,900	20,900	—
(2) Borrowed money	119,490	119,757	(267)
Total liabilities	6,805,097	6,811,363	(6,266)
Derivatives transactions (*2)			
Transactions not accounted for as hedging instruments	1,232	1,232	—
Transactions accounted for as hedging instruments	14,165	14,165	—
Total derivatives transactions	15,397	15,397	—

(\*1) General and individual reserves for possible loan losses are deducted from loans and bills discounted.

(\*2) Derivatives transactions recorded in other assets and other liabilities are presented in a lump sum. Net claims and debts that arose from derivatives transactions are presented on a net basis.

## (Note 1) Calculation Methods for Fair Value of Financial Instruments

### Assets

#### (1) Cash and Due from Banks

Since fair value of these items approximates the book value, we deem the carrying value to be the fair value.

#### (2) Securities

Fair value of shares is determined by reference to quoted market prices on stock exchanges. Fair value of bonds is determined by reference to quoted market prices or prices offered by financial institutions, or based on the price best estimated. Fair value of investment trusts is determined by reference to their publicly available net asset value per unit. Fair value of privately placed bonds guaranteed by the Bank is determined by the discounted cash flow method. The discount rates used in the calculation were calculated based on the bankruptcy probability by credit rating and the coverage ratio of an individual claim.

In the reporting term, the reasonably estimated value of Japanese Government Bonds (JGBs) with variable interest rates that have widely fluctuating differences between market price and theoretical price was set as the fair value. The reasonably estimated value is calculated based on the discounted cash flow method or other pricing methods using JGB yields and the volatility of swaptions as primary pricing variables. In the previous term, the reasonably estimated value of JGBs with variable interest rates was set as the fair value. The reasonably estimated value is calculated based on the discounted cash flow method or other pricing methods using JGB yields and the volatility of swaptions as primary pricing variables.

We used a reasonably estimated value as the fair value of securitized products (e.g., collateralized loan obligations), except those subject to impairment, of which external credit rating is not downgraded, of which collateral asset pools are not deteriorated, and which the Group intends to continue to hold. The reasonably estimated price was calculated by the discounted cash flow method or other pricing methods using the

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default rate, recovery rate, pre-payment rate and discount rate as primary pricing variables.

Please see “26. Securities Information” for details of securities in each purpose of holding.

### **(3) Loans and bills discounted**

Since floating-rate loans and bills discounted reflect market interest rates in a short period, the fair value approximates the carrying value unless the credit standing of the borrower is not significantly different after the loan was made or the bill was drawn. The fair value is therefore deemed equal to the carrying value.

Fair value of fixed-rate loans and bills discounted are determined as the total of principal and interest discounted by the type, internal credit rating and maturities. Discount rates used in the calculation were interest rates which would be applied when similar loans were newly extended. Fair value of fixed-rate loans and bills discounted whose terms are short (i.e., within one year) approximates their carrying value and is therefore deemed equal to the carrying value.

Possible losses on legally bankrupt loans, substantially bankrupt loans and potentially bankrupt loans are computed based on recoverable amounts estimated as the present value of future cash flows or the collectible amounts from collaterals and guarantees. Then the fair value of those loans approximates the consolidated balance sheet amount at the closing date minus the currently estimated losses, and is therefore deemed equal to the amounts.

Fair value of loans and bills discounted for which repayment terms are not set because of their attributes (e.g., loans are limited to the amounts of assets pledged as collateral) is assumed to approximate their carrying value, considering the expected repayment periods and interest rate conditions, and are deemed equal to the carrying value.

## **Liabilities**

### **(1) Deposits and (2) Negotiable certificates of deposit**

For demand deposits, we deem the amount that the Group would require to pay on the consolidated balance sheet date (i.e., carrying value) to be the fair value.

With respect to time deposits with long deposit terms (i.e., one year or longer), we used the present value of future cash flows calculated by time band as the fair value. The discount rates used in the calculation were the interest rates that would apply to newly accepted deposits.

### **(3) Borrowed money**

We used as the fair value the present value of future cash flows calculated by borrowing period. The discount rates used in the calculation were interest rate that would applied to new borrowings. Fair value of borrowings for a short term (i.e., within one year) approximates the carrying value and is deemed equal to the carrying value.

## **Derivatives Instruments**

See “27. Derivatives.”



**(Note 2) The following table summarizes financial instruments, of which fair value is extremely difficult to determine:**

Fair value of available-for-sale securities in the above table excludes the following items at March 31, 2011 and 2010.

March 31, 2011	Millions of yen
	Consolidated balance sheet amounts
Unlisted stocks (*1)(*2)	¥5,397
Investments in partnerships and others (*3)	3,655
<b>Total</b>	<b>¥9,053</b>

(\*1) Unlisted stocks are excluded from “Disclosures Regarding Fair Value of Financial Instruments and Other Items” since no market price is available and their fair value is extremely difficult to determine.

(\*2) Impairment losses on unlisted stocks were ¥89 million.

(\*3) Out of investments in partnerships and others, certain partnerships holding assets whose fair value was extremely difficult to determine are excluded from “Disclosures Regarding Fair Value of Financial Instruments and Other Items.”

March 31, 2010	Millions of yen
	Consolidated balance sheet amounts
Unlisted stocks (*1)(*2)	¥6,354
Investments in partnerships and others (*3)	3,685
<b>Total</b>	<b>¥10,039</b>

(\*1) Unlisted stocks are excluded from “Disclosures Regarding Fair Value of Financial Instruments and Other Items” since no market price is available and their fair value is extremely difficult to determine.

(\*2) Impairment losses on unlisted stocks were ¥19 million.

(\*3) Out of investments in partnerships and others, certain partnerships holding assets whose fair value was extremely difficult to determine are excluded from “Disclosures Regarding Fair Value of Financial Instruments and Other Items.”

**(Note 3) Redemption schedule of money claims and securities with stated maturities after the consolidated balance sheet date is as follows:**

March 31, 2011	Millions of yen					
	1 year or less	1-3 years	3-5 years	5-7 years	7-10 years	Over 10 years
Cash and due from banks	¥251,437	¥—	¥—	¥—	¥—	¥—
Securities						
Held-to-maturity debt securities	10,315	10,281	7,337	158	—	—
Japanese government bonds	7,000	1,000	—	—	—	—
Municipal bonds	1	—	—	—	—	—
Corporate bonds	3,314	9,281	7,337	158	—	—
Available-for-sale securities with maturities	235,386	475,731	465,089	273,547	387,912	82,700
Japanese government bonds	89,000	230,000	206,100	235,900	312,000	—
Municipal bonds	29,805	109,280	160,159	10,594	19,509	—
Corporate bonds	75,721	99,221	64,758	15,895	51,909	48,908
Foreign bonds	40,857	34,245	28,891	8,481	3,540	33,791
Other	1	2,983	5,180	2,677	953	—
Loans and bills discounted (*)	2,809,919	710,141	432,612	181,090	270,214	171,573
<b>Total</b>	<b>¥3,307,059</b>	<b>¥1,196,153</b>	<b>¥905,039</b>	<b>¥454,795</b>	<b>¥658,127</b>	<b>¥254,274</b>

(\*) Legally bankrupt loans, substantially bankrupt loans and potentially bankrupt loans amounting to ¥118,983 million, and loans and bills discounted without maturities amounting to ¥75,361 million were excluded from the table above.

Millions of yen						
March 31, 2010	1 year or less	1-3 years	3-5 years	5-7 years	7-10 years	Over 10 years
Cash and due from banks	¥173,240	¥—	¥—	¥—	¥—	¥—
Securities						
Held-to-maturity debt securities	8,421	11,370	6,842	358	—	—
Japanese government bonds	—	500	—	—	—	—
Municipal bonds	61	5	—	—	—	—
Corporate bonds	8,360	10,865	6,842	358	—	—
Available-for-sale securities with maturities	184,223	578,920	402,733	364,958	263,820	81,182
Japanese government bonds	99,000	308,000	166,700	276,100	150,200	—
Municipal bonds	31,560	102,563	111,919	48,236	83,571	—
Corporate bonds	33,451	107,360	98,886	26,702	26,034	49,417
Foreign bonds	18,297	59,700	22,215	10,071	3,697	31,765
Other	1,913	1,295	3,012	3,847	317	—
Loans and bills discounted (*)	1,506,091	842,790	811,324	326,628	383,450	757,033
<b>Total</b>	<b>¥1,871,976</b>	<b>¥1,433,081</b>	<b>¥1,220,900</b>	<b>¥691,944</b>	<b>¥647,271</b>	<b>¥838,216</b>

(\*) Legally bankrupt loans, substantially bankrupt loans and potentially bankrupt loans amounting to ¥98,551 million, and loans and bills discounted without maturities amounting to ¥82,263 million were excluded from the table above.

(Note 4) Redemption schedule of borrowed money and other interest-bearing liabilities after the consolidated balance sheet date at March 31, 2011 and 2010 is as follows:

March 31, 2011	Millions of yen					
	1 year or less	1-3 years	3-5 years	5-7 years	7-10 years	Over 10 years
Deposits (*)	¥6,104,138	¥621,476	¥74,090	¥1,389	¥3,861	¥—
Negotiable certificates of deposit	11,870	—	—	—	—	—
Borrowed money	38,289	5,779	5,060	4,060	—	—
<b>Total</b>	<b>¥6,154,297</b>	<b>¥627,255</b>	<b>¥79,150</b>	<b>¥5,449</b>	<b>¥3,861</b>	<b>¥—</b>

(\*) Demand deposits were included in "1 year or less."

March 31, 2010	Millions of yen					
	1 year or less	1-3 years	3-5 years	5-7 years	7-10 years	Over 10 years
Deposits (*)	¥5,936,543	¥629,934	¥94,053	¥1,045	¥3,130	¥—
Negotiable certificates of deposit	20,900	—	—	—	—	—
Borrowed money	88,765	21,365	270	7,060	2,030	—
<b>Total</b>	<b>¥6,046,209</b>	<b>¥651,299</b>	<b>¥94,323</b>	<b>¥8,105</b>	<b>¥5,160</b>	<b>¥—</b>

(\*) Demand deposits were included in "1 year or less."

## 26. Securities Information

Year ended March 31, 2011

(a) Trading Securities

March 31, 2011	Millions of yen
	Unrealized gain recognized as income
Trading securities	¥1

**(b) Held-to-maturity debt securities**

		Millions of yen		
		Consolidated		
		balance sheet	Fair value	Difference
March 31, 2011		amount		
Securities with	Bonds:	<b>¥18,560</b>	<b>¥18,816</b>	<b>¥256</b>
fair value exceeding	Japanese			
consolidated balance	government bond	<b>500</b>	<b>500</b>	<b>0</b>
sheet amount	Municipal bonds	<b>—</b>	<b>—</b>	<b>—</b>
	Corporate bonds	<b>18,060</b>	<b>18,316</b>	<b>256</b>
	Other:	<b>299</b>	<b>299</b>	<b>0</b>
	Foreign bonds	<b>—</b>	<b>—</b>	<b>—</b>
	Other	<b>299</b>	<b>299</b>	<b>0</b>
	Sub-total	<b>18,859</b>	<b>19,115</b>	<b>256</b>
Securities with	Bonds	<b>9,504</b>	<b>9,383</b>	<b>(120)</b>
fair value	Japanese			
not exceeding	government bond	<b>7,496</b>	<b>7,494</b>	<b>(1)</b>
consolidated balance	Municipal bonds	<b>1</b>	<b>1</b>	<b>0</b>
sheet amount	Corporate bond	<b>2,006</b>	<b>1,887</b>	<b>(118)</b>
	Other:	<b>3,843</b>	<b>3,831</b>	<b>(12)</b>
	Foreign bonds	<b>—</b>	<b>—</b>	<b>—</b>
	Other	<b>3,843</b>	<b>3,831</b>	<b>(12)</b>
	Sub-total	<b>13,348</b>	<b>13,215</b>	<b>(132)</b>
Total		<b>¥32,207</b>	<b>¥32,330</b>	<b>¥123</b>

**(c) Available-for-sale securities**

		Millions of yen		
		Consolidated	Acquisition	Difference
		balance sheet	cost	
March 31, 2011		amount		
Securities with	Stocks	¥124,110	¥84,503	¥39,606
consolidated balance	Bonds	1,539,119	1,515,589	23,529
sheet amount	Japanese			
exceeding acquisition	government bonds	914,457	900,730	13,726
cost	Municipal bonds	314,894	309,370	5,523
	Corporate bonds	309,768	305,489	4,278
	Other	72,010	70,312	1,697
	Foreign bonds	57,918	56,795	1,122
	Other	14,091	13,516	574
	Sub-total	1,735,239	1,670,405	64,834
Securities with	Stocks	40,061	49,471	(9,409)
consolidated balance	Bonds	263,944	265,924	(1,980)
sheet amount not	Japanese			
exceeding acquisition	government bonds	191,158	192,510	(1,352)
cost	Municipal bonds	20,119	20,238	(118)
	Corporate bonds	52,665	53,175	(509)
	Other	129,638	135,680	(6,042)
	Foreign bonds	92,943	95,300	(2,356)
	Other	36,694	40,380	(3,685)
	Sub-total	433,643	451,076	(17,432)
Total		¥2,168,883	¥2,121,482	¥47,401

**(d) Held-to-maturity debt securities sold during the fiscal year**

No held-to-maturity debt securities were sold during the year ended March 31, 2011.

**(e) Available-for-sale securities sold during the fiscal year**

Year ended March 31, 2011	Millions of yen		
	Sales proceeds	Gains on sales	Losses on sales
Stocks	¥6,451	¥356	¥1,756
Bonds	282,795	5,569	234
Japanese government			
bonds	157,192	2,020	234
Municipal bonds	106,942	2,789	—
Corporate bonds	18,660	759	—
Other	16,731	400	624
Foreign bonds	14,168	38	624
Other	2,562	361	—
Total	¥305,978	¥6,325	¥2,615

**(f) Securities Recognized for Impairment Loss**

For available-for-sale securities with market values, in cases where the market value has fallen substantially from the acquisition price and it is considered there is little likelihood of recovery to the acquisition price level, the securities are stated at market value on the consolidated balance sheets and the difference between the market value and the acquisition price is posted as a loss (“impairment loss”).

Impairment losses for the fiscal year amounted to ¥2,290 million, comprising ¥1,644 million from stocks and ¥645 million from bonds.

Pursuant to “Practical Guidelines for Accounting for Financial Instruments” (JICPA Accounting Committee Report No. 14), the Bank recognized the impairment losses on listed equity shares whose average market price over the one-month period immediately prior to the balance sheet date declined by 30% or more compared with acquisition cost, and other securities whose market price at the balance-sheet date also declined by 30% or more compared with acquisition cost.

**(g) Money held in trust classified as available-for-sale securities**

Not applicable as of March 31, 2011.

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**(h) Unrealized gain on available-for-sale securities**

March 31, 2011	Millions of yen
Unrealized (losses) gains:	
Available-for-sale securities	¥47,872
Other money held in trust	—
Deferred tax assets (liabilities)	(17,743)
Net unrealized gains on available-for-sale securities	30,129
Less minority interests	0
Unrealized gains on available-for-sale securities	¥30,129

Note: The total unrealized losses include an unrealized gain of ¥471 million on available-for-sale securities, which constitute the property of related associations.

**Year ended March 31, 2010**

**(a) Trading Securities**

	Millions of yen
March 31, 2010	Unrealized gain recognized as income
Trading securities	¥5



**(b) Held-to-maturity debt securities**

		Millions of yen		
		Consolidated		
		balance sheet	Fair value	Difference
March 31, 2010		amount		
Securities with	Bonds:	¥23,280	¥23,581	¥301
fair value exceeding	Japanese			
consolidated balance	government bond	500	501	0
sheet amount	Municipal bonds	66	66	0
	Corporate bonds	22,714	23,014	300
	Other:	484	484	0
	Foreign bonds	—	—	—
	Other	484	484	0
	Sub-total	23,765	24,066	301
Securities with	Bonds	3,711	3,653	(57)
fair value	Japanese			
not exceeding	government bond	—	—	—
consolidated balance	Municipal bonds	—	—	—
sheet amount	Corporate bond	3,711	3,653	(57)
	Other:	5,463	5,409	(54)
	Foreign bonds	—	—	—
	Other	5,463	5,409	(54)
	Sub-total	9,174	9,062	(111)
Total		¥32,939	¥33,128	¥189

**(c) Available-for-sale securities**

		Millions of yen		
		Consolidated	Acquisition	Difference
		balance sheet	cost	
		amount		
March 31, 2010				
Type				
Securities with	Stocks	¥138,405	¥90,579	¥47,826
consolidated balance	Bonds	1,677,324	1,650,104	27,219
sheet amount	Japanese			
exceeding acquisition	government bonds	967,842	953,786	14,056
cost	Municipal bonds	380,794	372,378	8,415
	Corporate bonds	328,687	323,939	4,747
	Other	70,538	68,350	2,188
	Foreign bonds	64,047	62,151	1,896
	Other	6,490	6,198	291
	Sub-total	1,886,268	1,809,034	77,234
Securities with	Stocks	38,067	45,900	(7,833)
consolidated balance	Bonds	86,642	87,102	(460)
sheet amount not	Japanese			
exceeding acquisition	government bonds	60,962	61,173	(211)
cost	Municipal bonds	5,818	5,824	(5)
	Corporate bonds	19,860	20,104	(243)
	Other	128,301	135,566	(7,264)
	Foreign bonds	80,150	83,222	(3,071)
	Other	48,151	52,344	(4,192)
	Sub-total	253,011	268,569	(15,558)
Total		¥2,139,279	¥2,077,603	¥61,676

**(d) Held-to-maturity debt securities sold during the fiscal year**

Millions of yen			
Year ended March 31, 2010	Sales costs	Sales proceeds	Gains (losses) on sales
Japanese government bonds	¥—	¥—	¥—
Municipal bonds	—	—	—
Other	1,000	700	(300)
Total	¥1,000	¥700	¥(300)

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**(e) Available-for-sale securities sold during the fiscal year**

Year ended March 31, 2010	Millions of yen		
	Sales proceeds	Gains on sales	Losses on sales
Stocks	¥11,553	¥1,782	¥3,167
Bonds	144,348	2,384	25
Japanese government			
bonds	51,407	916	—
Municipal bonds	88,138	1,427	—
Corporate bonds	4,802	39	25
Other	19,703	433	3,251
Foreign bonds	19,519	394	3,251
Other	184	39	—
Total	¥175,605	¥4,600	¥6,444

**(f) Securities Recognized for Impairment Loss**

For available-for-sale securities with market values, in cases where the market value has fallen substantially from the acquisition price and it is considered there is little likelihood of recovery to the acquisition price level, the securities are stated at market value on the consolidated balance sheets and the difference between the market value and the acquisition price is posted as a loss (“impairment loss”).

Impairment losses for the fiscal year amounted to ¥2,977 million, comprising ¥1,917 million from stocks and ¥1,060 million from bonds.

Pursuant to “Practical Guidelines for Accounting for Financial Instruments” (JICPA Accounting Committee Report No. 14), the Bank recognized the impairment losses on listed equity shares whose average market price over the one-month period immediately prior to the balance sheet date declined by 30% or more compared with acquisition cost, and other securities whose market price at the balance-sheet date also declined by 30% or more compared with acquisition cost.

**(g) Money held in trust classified as available-for-sale securities**

Not applicable as of March 31, 2010.

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**(h) Unrealized gain on available-for-sale securities**

March 31, 2010	Millions of yen
Unrealized (losses) gains:	
Available-for-sale securities	¥62,271
Other money held in trust	—
Deferred tax assets (liabilities)	(23,467)
Net unrealized gains on available-for-sale securities	38,803
Less minority interests	(2)
Unrealized gains on available-for-sale securities	¥38,805

Note: The total unrealized losses include an unrealized gain of ¥595 million on available-for-sale securities, which constitute the property of related associations.

**27. Derivatives**

**Year ended March 31, 2011**

**1. Derivative instruments not accounted for as hedges**

Regarding the derivative instruments to which hedge accounting is not applied, the following tables summarize contract amount, market value and unrealized gain or loss for each type of derivative transactions, respectively, at the end of the consolidated balance sheet date, as well as determination of fair value.

Contract amount does not represent itself market risk of derivative instruments.

## (1) Interest-rate Derivatives

March 31, 2011	Millions of yen			
	Contract amount	Over 1 year	Fair value	Unrealized gain (loss)
Transactions listed on exchanges:				
Interest-rate futures:				
Sold	¥—	¥—	¥—	¥—
Bought	—	—	—	—
Interest-rate options:				
Sold	—	—	—	—
Bought	—	—	—	—
Over-the-counter transactions:				
Forward rate agreements:				
Sold	—	—	—	—
Bought	—	—	—	—
Interest-rate swaps:				
Receivable fixed / payable floating	102,386	25,832	433	433
Receivable floating / payable fixed	102,386	25,832	(211)	(211)
Receivable floating / payable floating	—	—	—	—
Interest-rate options:				
Sold	—	—	—	—
Bought	—	—	—	—
Caps:				
Sold	1,137	707	(0)	64
Bought	1,137	707	0	(27)
Swaption:				
Sold	35,410	1,450	(103)	33
Bought	35,410	1,450	103	103
Others:				
Sold	—	—	—	—
Bought	—	—	—	—
<b>Total</b>	<b>¥—</b>	<b>¥—</b>	<b>¥221</b>	<b>¥395</b>

Notes: 1. The transactions in this table have been revalued at the market rate prevailing on the balance sheet date, and unrealized gain

(loss) is accounted for in the consolidated statements of income.

2. Calculation of fair value

The fair value of transactions listed on exchanges has been calculated on the basis of the closing prices on the Tokyo International Financial Exchange, etc. The fair value of over-the-counter transactions has been calculated at their discounted future cash flows or by utilizing option pricing models.

**(2) Currency Derivatives**

March 31, 2011	Millions of yen			
	Contract amount	Over 1 year	Fair value	Unrealized gain (loss)
Transactions listed on exchanges:				
Currency futures:				
Sold	¥—	¥—	¥—	¥—
Bought	—	—	—	—
Currency options:				
Sold	—	—	—	—
Bought	—	—	—	—
Over-the-counter transactions:				
Currency swaps	920,449	742,353	461	461
Forward foreign exchange contracts:				
Sold	4,374	2,776	(71)	(71)
Bought	3,653	1,411	141	141
Currency options:				
Sold	10,239	2,107	(427)	(173)
Bought	10,239	2,107	428	261
Others:				
Sold	—	—	—	—
Bought	—	—	—	—
<b>Total</b>	<b>¥—</b>	<b>¥—</b>	<b>¥531</b>	<b>¥618</b>

Notes: 1. The transactions in this table have been revalued at the market rate prevailing on the balance sheet date, and unrealized gain

(loss) is accounted for in the consolidated statements of income.

2. Calculation of fair value

Fair value is calculated at discounted future cash flows, etc.

### (3) Stock Derivatives

Not applicable as of March 31, 2011.

### (4) Bond Derivatives

March 31, 2011	Millions of yen			
	Contract amount	Over 1 year	Fair value	Unrealized gain (loss)
Transactions listed on exchanges:				
Bond futures:				
Sold	¥277	¥—	¥(1)	¥(1)
Bought	—	—	—	—
Bond future options:				
Sold	—	—	—	—
Bought	—	—	—	—
Over-the-counter transactions:				
Bond options:				
Sold	—	—	—	—
Bought	—	—	—	—
Others:				
Sold	—	—	—	—
Bought	—	—	—	—
<b>Total</b>	<b>¥—</b>	<b>¥—</b>	<b>¥(1)</b>	<b>¥(1)</b>

Notes: 1. The transactions in this table have been revalued at the market rate prevailing on the balance sheet date, and unrealized gain (loss) is accounted for in the consolidated statements of income.

2. Calculation of fair value

The fair value of transactions listed on exchanges has been calculated on the basis of the closing prices on the Tokyo International Financial Exchange, etc. The fair value of over-the-counter transactions has been calculated at their discounted future cash flows or by option pricing models.

### (5) Commodity Derivatives

Not applicable as of March 31, 2011.

### (6) Credit Derivatives

Not applicable as of March 31, 2011.

## 2. Derivative Instruments accounted for as hedges

Regarding the derivative instruments to which hedge accounting is applied, the following tables summarize contract amount, market value and unrealized gain or loss for each type of derivative transactions, respectively, at the end of the consolidated balance sheet date, as well as determination of fair value.

Contract amount does not represent itself market risk of derivative instruments.

### (1) Interest-rate Derivatives

March 31, 2011

Method of hedge	Type	Hedged items	Millions of yen		
			Contract amounts	Over 1 year	Fair value
Deferred method	Interest rate swap	Interest bearing			
		Receivable	¥ —	¥ —	¥ —
	fixed / payable	financial assets			
	floating	and liabilities			
	Receivable	including loans,			
	floating /	available-for-sale	60,000	60,000	(3,958)
	payable fixed	securities,			
	Interest rate futures	deposits and			
	Interest rate	negotiable	—	—	—
options	certificates of	—	—	—	
Other	deposit, etc.	—	—	—	
Exceptional accrual method for interest rate swap	Interest rate swap	Loans, borrowed	9,000	9,000	623
		fixed / payable			
		floating			
	Receivable	48,021	42,489	(2,931)	
	floating /				
	payable fixed				
<b>Total</b>					<b>¥ (6,266)</b>

Notes: 1. Primarily, the Bank applies the deferred method of hedge accounting which is described in "Accounting and Auditing Treatment relating to the Adoption of 'Accounting for Financial Instruments' for Banks," issued by the Japanese Institute of Certified Public Accountants ("JICPA"), (JICPA Industry Audit Committee Report No. 24).

#### 2. Determination of fair value:

The fair value of exchange-traded derivative instruments is based on closing prices at the Tokyo Financial Exchange or other relevant exchanges. The fair value of over-the-counter traded derivative instruments is determined based on a discounted



cash flows model, an option pricing model or other models as appropriate.

3. The exceptional accrual method of hedge accounting, as specifically permitted for certain interest rate swaps, is valued with the hedged items as a whole, so that the fair value is included in the fair value of Loans and Bills Discounted and other items (See: 31. Financial Instruments (2) Disclosures Regarding the Fair Value of Financial Instruments and Other Items).

## (2) Currency Derivatives

March 31, 2011

Method of hedge	Type	Hedged items	Millions of yen		
			Contract amounts	Over 1 year	Fair value
Deferred method	Currency swaps	Foreign	<b>¥30,373</b>	<b>¥10,393</b>	<b>(¥659)</b>
	Forward foreign exchange contracts	currency-denominated loans, securities, deposits and foreign exchanges, etc.	—	—	—
	Foreign exchange swaps		<b>15,989</b>	—	<b>(142)</b>
	Other		—	—	—
Treatment for forward exchange contracts, etc.	Currency swap		—	—	—
	Forward foreign exchange contracts		—	—	—
<b>Total</b>		—	<b>¥—</b>	<b>¥—</b>	<b>¥(802)</b>

Notes: 1. Primarily, the Bank applies the deferred method of hedge accounting which is described in "Accounting and Auditing Treatment relating to Accounting for Foreign Currency Transactions in the Banking Industry" (JICPA Industry Audit Committee Report No. 25).

2. Determination of fair value:

Fair value is determined based on the discounted cash flows model.

## (3) Stock Derivatives

Not applicable as of March 31, 2011.

## (4) Bond Derivatives

Not applicable as of March 31, 2011.

## Year ended March 31, 2010

### 1. Derivative instruments not accounted for as hedges

Regarding the derivative instruments to which hedge accounting is not applied, the following tables summarize contract amount, market value and unrealized gain or loss for each type of derivative transactions, respectively, at the end of the consolidated balance sheet date, as well as determination of fair value.

Contract amount does not represent itself market risk of derivative instruments.

#### (1) Interest-rate Derivatives

March 31, 2010	Millions of yen			
	Contract amount	Over 1 year	Fair value	Unrealized gain (loss)
Transactions listed on exchanges:				
Interest-rate futures:				
Sold	¥—	¥—	¥—	¥—
Bought	—	—	—	—
Interest-rate options:				
Sold	—	—	—	—
Bought	—	—	—	—
Over-the-counter transactions:				
Forward rate agreements:				
Sold	—	—	—	—
Bought	—	—	—	—
Interest-rate swaps:				
Receivable fixed / payable floating	98,488	29,206	580	580
Receivable floating / payable fixed	98,488	29,206	(334)	(334)
Receivable floating / payable floating	—	—	—	—
Interest-rate options:				
Sold	—	—	—	—
Bought	—	—	—	—
Caps:				
Sold	3,196	1,272	(2)	108

Bought	3,196	1,272	2	(53)
Swaption:				
Sold	37,190	3,870	(116)	37
Bought	37,190	3,870	116	116
Others:				
Sold	—	—	—	—
Bought	—	—	—	—
<b>Total</b>	<b>¥—</b>	<b>¥—</b>	<b>¥245</b>	<b>¥455</b>

Notes: 1. The transactions in this table have been revalued at the market rate prevailing on the balance sheet date, and unrealized gain (loss) is accounted for in the consolidated statements of income.

2. Calculation of fair value

The fair value of transactions listed on exchanges has been calculated on the basis of the closing prices on the Tokyo International Financial Exchange, etc. The fair value of over-the-counter transactions has been calculated at their discounted future cash flows or by utilizing option pricing models.

## (2) Currency Derivatives

March 31, 2010	Millions of yen			
	Contract amount	Over 1 year	Fair value	Unrealized gain (loss)
Transactions listed on exchanges:				
Currency futures:				
Sold	¥—	¥—	¥—	¥—
Bought	—	—	—	—
Currency options:				
Sold	—	—	—	—
Bought	—	—	—	—
Over-the-counter transactions:				
Currency swaps	837,344	709,133	956	956
Forward foreign exchange contracts:				
Sold	5,079	1,198	357	357
Bought	3,523	267	(327)	(327)
Currency options:				
Sold	6,700	1,309	(247)	(63)
Bought	6,700	1,309	247	141
Others:				

Sold	—	—	—	—
Bought	—	—	—	—
<b>Total</b>	<b>¥—</b>	<b>¥—</b>	<b>¥986</b>	<b>¥1,063</b>

Notes: 1. The transactions in this table have been revalued at the market rate prevailing on the balance sheet date, and unrealized gain (loss) is accounted for in the consolidated statements of income.

2. Calculation of fair value

Fair value is calculated at discounted future cash flows, etc.

### (3) Stock Derivatives

Not applicable as of March 31, 2010.

### (4) Bond Derivatives

March 31, 2010	Millions of yen			
	Contract amount	Over 1 year	Fair value	Unrealized gain (loss)
Transactions listed on exchanges:				
Bond futures:				
Sold	¥278	¥—	¥2	¥2
Bought	—	—	—	—
Bond future options:				
Sold	—	—	—	—
Bought	—	—	—	—
Over-the-counter transactions:				
Bond options:				
Sold	—	—	—	—
Bought	—	—	—	—
Others:				
Sold	—	—	—	—
Bought	—	—	—	—
<b>Total</b>	<b>¥—</b>	<b>¥—</b>	<b>¥2</b>	<b>¥2</b>

Notes: 1. The transactions in this table have been revalued at the market rate prevailing on the balance sheet date, and unrealized gain (loss) is accounted for in the consolidated statements of income.

2. Calculation of fair value

The fair value of transactions listed on exchanges has been calculated on the basis of the closing prices on the Tokyo International Financial Exchange, etc. The fair value of over-the-counter transactions has been calculated at their discounted future cash flows or by option pricing models.

## (5) Commodity Derivatives

Not applicable as of March 31, 2010.

## (6) Credit Derivatives

Not applicable as of March 31, 2010.

## 2. Derivative Instruments accounted for as hedges

Regarding the derivative instruments to which hedge accounting is applied, the following tables summarize contract amount, market value and unrealized gain or loss for each type of derivative transactions, respectively, at the end of the consolidated balance sheet date, as well as determination of fair value.

Contract amount does not represent itself market risk of derivative instruments.

### (1) Interest-rate Derivatives

March 31, 2010

Method of hedge	Type	Hedged items	Millions of yen		
			Contract amounts	Over 1 year	Fair value
Deferred method	Interest rate swap	Interest bearing			
	Receivable	financial assets	¥ —	¥ —	¥ —
	fixed / payable	and liabilities			
	floating	including loans,			
	Receivable	available-for-sale	60,000	60,000	(3,386)
	floating /	securities,			
	payable fixed	deposits and			
	Interest rate futures	negotiable	—	—	—
Interest rate options	certificates of	—	—	—	
	deposit, etc.				
	Other		—	—	—
Exceptional accrual method for interest rate swap	Interest rate swap				
	Receivable	Loans, borrowed	19,000	9,000	676
	fixed / payable	money			
swap	floating				
	Receivable		53,502	48,021	(2,931)
	floating /				
	payable fixed				
Total		———	———	———	¥ (5,641)

Notes: 1. Primarily, the Bank applies the deferred method of hedge accounting which is described in "Accounting and Auditing Treatment relating to the Adoption of 'Accounting for Financial Instruments' for Banks," issued by the Japanese Institute of Certified Public Accountants ("JICPA"), (JICPA Industry Audit Committee Report No. 24).

2. Determination of fair value:

The fair value of exchange-traded derivative instruments is based on closing prices at the Tokyo Financial Exchange or other relevant exchanges. The fair value of over-the-counter traded derivative instruments is determined based on a discounted cash flows model, an option pricing model or other models as appropriate.

3. The exceptional accrual method of hedge accounting, as specifically permitted for certain interest rate swaps, is valued with the hedged items as a whole, so that the fair value is included in the fair value of Loans and Bills Discounted and other items.

## (2) Currency Derivatives

March 31, 2010

Method of hedge	Type	Hedged items	Millions of yen		
			Contract amounts	Over 1 year	Fair value
Deferred method	Currency swaps	Foreign	¥87,415	¥—	¥17,551
	Forward foreign exchange contracts	currency-denominated loans, securities, deposits and foreign exchanges, etc.	—	—	—
	Other		—	—	—
	Treatment for forward exchange contracts, etc.	Currency swap	—	—	—
	Forward foreign exchange contracts		—	—	—
<b>Total</b>		—	¥—	¥—	¥17,551

Notes: 1. Primarily, the Bank applies the deferred method of hedge accounting which is described in "Accounting and Auditing Treatment relating to Accounting for Foreign Currency Transactions in the Banking Industry" (JICPA Industry Audit Committee Report No. 25).

2. Determination of fair value:

Fair value is determined based on the discounted cash flows model.

## (3) Stock Derivatives

Not applicable as of March 31, 2010.

## (4) Bond Derivatives

Not applicable as of March 31, 2010.

## 28. Stock Options

(a) The Bank recorded stock option expenses in “General and administrative expenses” of ¥49 million and ¥21 million for the years ended March 31, 2011 and 2010.

(b) Outline of stock options, size and changes

(1) Outline of stock options

March 31, 2011	1st equity warrant	2nd equity warrant
Persons to whom stock options are granted	Directors of the Bank: 10	Executive officers of the Bank: 12
Type and number of shares (*)	Common shares: 56,698	Common shares: 41,546
Grant date	August 24, 2009	August 24, 2009
Condition for vesting	Not applicable	Not applicable
Eligible service period	Not applicable	Not applicable
Period for exercise of stock options	From August 25, 2009 to August 24, 2039	From August 25, 2009 to August 24, 2039

March 31, 2011	3rd equity warrant	4th equity warrant
Persons to whom stock options are granted	Directors of the Bank: 10	Executive officers of the Bank: 13
Type and number of shares (*)	Common shares: 79,606	Common shares: 61,881
Grant date	July 21, 2010	July 21, 2010
Condition for vesting	Not applicable	Not applicable
Eligible service period	Not applicable	Not applicable
Period for exercise of stock options	From July 22, 2010 to July 21, 2040	From July 22, 2010 to July 21, 2040

(\*) The table above presents the number of common shares converted from the number of stock options.

March 31, 2010	1st equity warrant	2nd equity warrant
Persons to whom stock options are granted	Directors of the Bank: 10	Executive officers of the Bank: 12
Type and number of shares (*)	Common shares: 56,698	Common shares: 41,546
Grant date	August 24, 2009	August 24, 2009
Condition for vesting	Not applicable	Not applicable
Eligible service period	Not applicable	Not applicable
Period for exercise of stock options	From August 25, 2009 to August 24, 2039	From August 25, 2009 to August 24, 2039

(\*) The table above presents the number of common shares converted from the number of stock options.

(2) Size and changes of stock options

a. Number of stock options in the years ended March 31, 2011 and 2010

March 31, 2011	1st equity warrant	2nd equity warrant	3rd equity warrant	4th equity warrant
Non-vested:				
Previous fiscal year-end outstanding	<b>56,698</b>	<b>41,546</b>	—	—
Granted	—	—	<b>79,606</b>	<b>61,881</b>
Forfeited	—	—	—	—
Vested	—	<b>3,280</b>	—	—
Outstanding on March 31, 2011	<b>56,698</b>	<b>38,266</b>	<b>79,606</b>	<b>61,881</b>
Vested:				
Previous fiscal year-end outstanding	—	—	—	—
Vested	—	<b>3,280</b>	—	—
Exercised	—	<b>3,280</b>	—	—
Forfeited	—	—	—	—
Exercisable	—	—	—	—
March 31, 2010	1st equity warrant	2nd equity warrant		
Non-vested:				
Previous fiscal year-end outstanding		—		—
Granted		56,698		41,546
Forfeited		—		—
Vested		—		—
Outstanding on March 31, 2011		56,698		41,546
Vested:				
Previous fiscal year-end outstanding		—		—
Vested		—		—
Exercised		—		—
Forfeited		—		—
Exercisable		—		—



b. Price information

March 31, 2011	Yen			
	1st equity warrant	2nd equity warrant	3rd equity warrant	4th equity warrant
Exercise price	1	1	1	1
Average share price at exercise	—	345	—	—
Fair value at the grate date	417	439	297	318

March 31, 2010	Yen	
	1st equity warrant	2nd equity warrant
Exercise price	1	1
Average share price at exercise	—	—
Fair value at the grate date	417	439

(c) Valuation technique for fair value of stock options

Stock options granted during the fiscal year ended March 31, 2011 were valued using the Black-Scholes option pricing model and the following principal parameters:

	3rd equity warrant	4th equity warrant
Expected volatility (*1)	33.00%	38.55%
Average expected life (*2)	6 years	3 years
Expected dividends (*3)	¥8 per share	¥8 per share
Risk-free interest rate (*4)	0.45%	0.16%

(\*1) Expected volatility is calculated based on the actual stock prices at the following period corresponding to the average expected life.

3rd equity warrant: From July 21, 2004 to July 20, 2010

4th equity warrant: From July 23, 2007 to July 20, 2010

(\*2) The average tenure of the directors and the executive officers who retired in the past is used as the average expected life in the above table.

(\*3) Actual dividends on common stock for the year ended March 31, 2010.

(\*4) Japanese government bond yield corresponding to the average expected life.

Stock options granted during the fiscal year ended March 31, 2010 were valued using the Black-Scholes option pricing model and the following principal parameters:

	1st equity warrant	2nd equity warrant
Expected volatility (*1)	33.93%	38.25%
Average expected life (*2)	6 years	3 years
Expected dividends (*3)	¥8 per share	¥8 per share
Risk-free interest rate (*4)	0.76%	0.36%

(\*1) Expected volatility is calculated based on the actual stock prices at the following period corresponding to the average expected life.

1st equity warrant: From August 22, 2003 to August 21, 2009

2nd equity warrant: From August 22, 2006 to August 21, 2009

(\*2) The average tenure of the directors and the executive officers who retired in the past is used as the average expected life in the above table.

(\*3) Actual dividends on common stock for the year ended March 31, 2009.

(\*4) Japanese government bond yield corresponding to the average expected life.

(d) Method of estimating number of stock options vested

Only the actual number of forfeited stock options is reflected because it is difficult to reasonably estimate the number of stock options that will be forfeited in the future.

## 29. Related-Party Transactions

No material transactions occurred with related-party for the fiscal years ended March 31, 2011 and 2010.

### 30. Per-share Data

March 31,	Yen	
	2011	2010
Net assets per share	<b>¥551.72</b>	¥551.79
Earnings per share-basic	<b>18.14</b>	18.17
Earnings per share-diluted	<b>18.14</b>	18.17

Note: Bases for calculation of earnings per share (basic and diluted) are as follows:

March 31,	Millions of yen	
	2011	2010
Earnings per share		
Net income	<b>¥13,990</b>	¥14,051
Earnings not available to common shareholders	—	—
Net income after deduction of the portion described above	<b>13,990</b>	14,051
Weighted average number of common shares for the fiscal year (in thousands)		
	<b>770,891</b>	772,917
Diluted earnings per share		
Adjustment to net income	—	—
Increase in common shares (in thousands)	<b>194</b>	59
Attributable to equity warrants	<b>194</b>	59
Equity warrants that have no dilutive effects on earnings per share	—	—

## Report of Independent Auditors

The Board of Directors  
The Joyo Bank, Ltd.

We have audited the accompanying consolidated balance sheets of The Joyo Bank, Ltd. and consolidated subsidiaries as of March 31, 2011 and 2010, and the related consolidated statements of income, changes in net assets, and cash flows for the years then ended, all expressed in yen. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

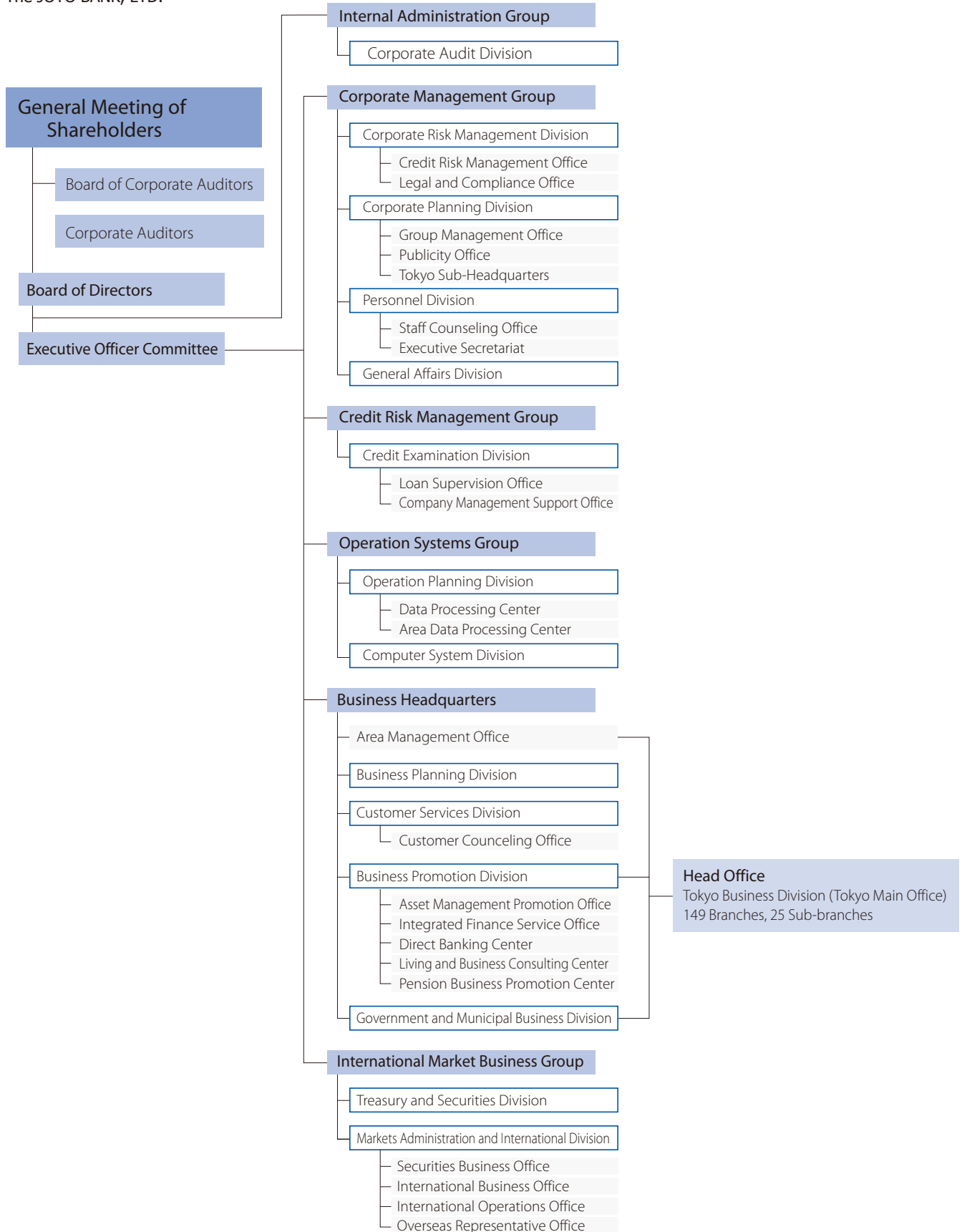
In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Joyo Bank, Ltd. and consolidated subsidiaries at March 31, 2011 and 2010, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2011 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 2.

*Ernst & Young ShinNihon LLC*

June 28, 2011

The JOYO BANK, LTD.



## Board of Directors and Corporate Auditors

As of June 28, 2011

### Chairman

Kunio Onizawa

### President

Kazuyoshi Terakado

### Senior Managing Directors

Mikio Kawamata

Toru Hakata

### Managing Directors

Toshihisa Suzuki

Katsumi Tomita

Shigeru Ichimura

Hideo Sakamoto

Katsuhiko Ito

Yoshiyuki Suzuki

### Directors

Toshihiko Kawamura (outside)

Ryuzaburo Kikuchi (outside)

### Corporate Auditors

Kyohei Tomita (standing)

Yoshiaki Terakado (standing)

Akira Yasu

Sanenori Hitomi

Toshio Mizushima

## Market Business Group and Overseas Offices

As of June 28, 2011

### ■ Head Office

5-5, Minami-machi 2-chome, Mito,  
Ibaraki 310-0021, Japan  
Phone: 029-231-2151

### ■ Market Operations

Senior Managing Director  
Toru Hakata

### ■ Markets Administration and International Division

7-2, Yaesu 2-chome, Chuo-ku,  
Tokyo 104-0028, Japan  
Phone: 03-3273-1741

#### General Manager

Shigeru Hirose

#### Deputy General Manager

Norihisa Nakamura

#### Advisory Officer

Osato Aizawa

#### • Operations Group (Tokyo)

##### Senior Manager

Hiroki Otaka

### ■ International Business Office

5-5 Minami-machi 2-chome, Mito,  
Ibaraki 310-0021, Japan  
Phone: 029-300-2727

#### Chief Officer

Masayuki Ogawa

### ■ International Operations Office

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Ibaraki 310-0045, Japan  
Phone: 029-255-6671  
Telex: J23278 JOYOBANK  
3632105 JOYOBK  
Swift: JOYOJPJT

#### General Manager

Akihiko Hashimoto

### ■ Treasury and Securities Division

7-2, Yaesu 2-chome, Chuo-ku,  
Tokyo 104-0028, Japan  
Phone: 03-3273-5245

#### General Manager

Fuminori Nakajima

#### Deputy General Manager

Masahide Takauchi

#### • Investment Group

##### Senior Manager

Shuichi Kodama

#### • Business Promotion Group

##### Manager

Hiroshi Iijima

### ■ Shanghai Representative Office (Business Planning Division)

Room 1901, Shanghai International  
Trade Centre, 2201 Yan An Road  
(West), Shanghai 200336 P.R. of China  
Phone: 86-21-6209-0258

#### Chief Representative

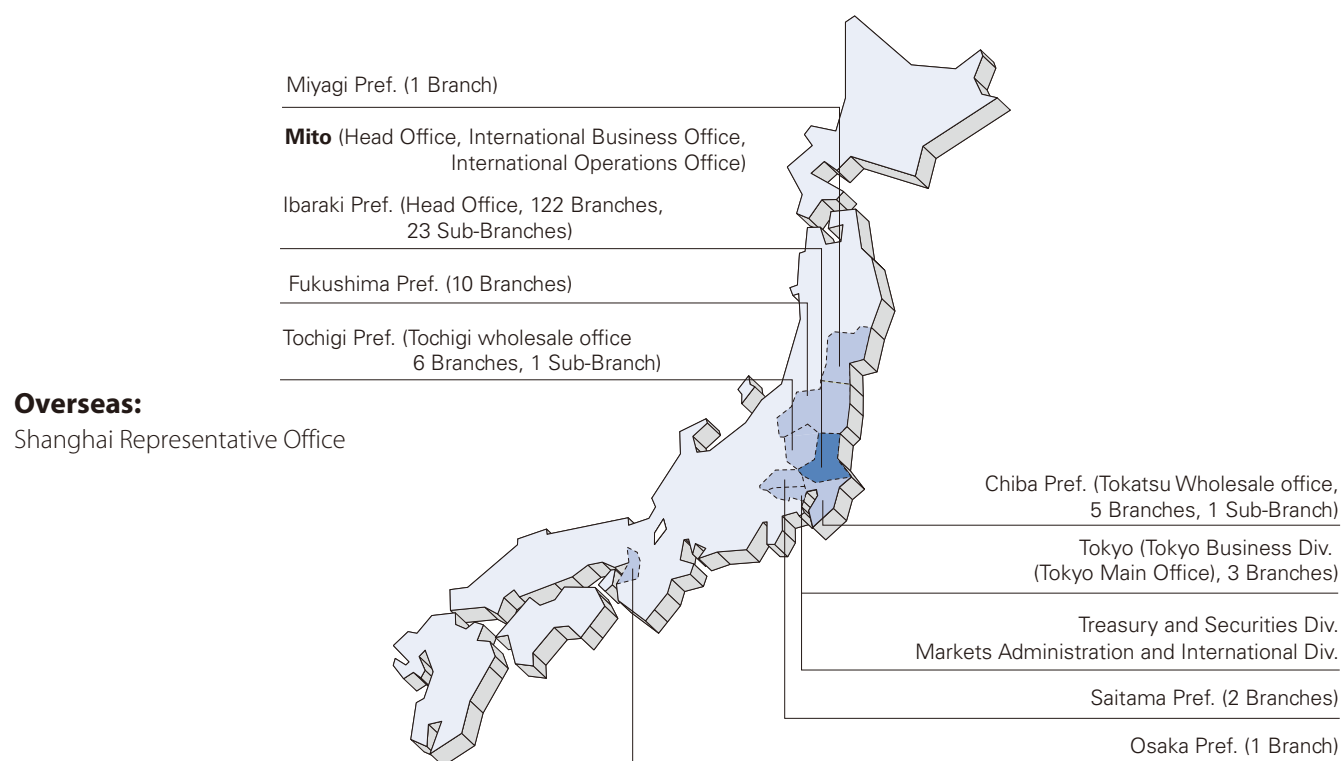
Hitoshi Gotou

#### Deputy Chief Representative

Hiroshi Kodaira

## Service Network

As of June 28, 2011



### Overseas:

Shanghai Representative Office

## Affiliated Companies

As of March 31, 2011

### ■ The Joyo Computer Service Co., Ltd.

16-25, Nishihara 2-chome, Mito, Ibaraki  
 Established: 1973  
 Capital Stock: ¥47.5 million  
 Share of Voting Rights: 5%  
 Sale of software and contract of calculation businesses

### ■ The Joyo Lease Co., Ltd.

4-12, Minami-machi 3-chome, Mito, Ibaraki  
 Established: 1974  
 Capital Stock: ¥100 million  
 Share of Voting Rights: 5%  
 Leasing of machinery and equipment, claim acquisition

### ■ The Joyo Credit Guarantee Co., Ltd.

4-12, Minami-machi 3-chome, Mito, Ibaraki  
 Established: 1978  
 Capital Stock: ¥30 million  
 Share of Voting Rights: 5%  
 Credit guarantee of housing loans from the Bank

### ■ The Joyo Credit Co., Ltd.

4-12, Minami-machi 3-chome, Mito, Ibaraki  
 Established: 1982  
 Capital Stock: ¥100 million  
 Share of Voting Rights: 5%  
 Credit card services

### ■ The Joyo Business Service Co., Ltd.

8-1, Sasano-machi 1-chome, Hitachinaka, Ibaraki  
 Established: 1984  
 Capital Stock: ¥100 million  
 Share of Voting Rights: 100%  
 Agent in charge of administrative work for the Bank

### ■ The Joyo Industrial Research Institute, Ltd.

5-18, Sannomaru 1-chome, Mito, Ibaraki  
 Established: 1995  
 Capital Stock: ¥100 million  
 Share of Voting Rights: 5%  
 Consulting, investigation and research

### ■ The Joyo Equipment Management Co., Ltd.

5-5, Minami-machi 2-chome, Mito, Ibaraki  
 Established: 1999  
 Capital Stock: ¥100 million  
 Share of Voting Rights: 100%  
 Maintenance and management of operational properties and equipment of the Bank

### ■ The Joyo Cash Service Co., Ltd.

3-3, Jonan 1-chome, Mito, Ibaraki  
 Established: 1999  
 Capital Stock: ¥50 million  
 Share of Voting Rights: 100%  
 Management and maintenance of ATMs and CDs

### ■ The Joyo Securities Co., Ltd.

4-12, Minami-machi 3-chome, Mito, Ibaraki  
 Established: 2007  
 Capital Stock: ¥3,000 million  
 Share of Voting Rights: 100%  
 Dealing of securities, mediation, commission and substitution of trading of securities

■ Date of Establishment	July 30, 1935	
■ Head Office	5-5, Minami-machi 2-chome, Mito, Ibaraki 310-0021, Japan Phone: 029-231-2151 URL: <a href="http://www.joyobank.co.jp/">http://www.joyobank.co.jp/</a> <a href="http://www.joyobank.co.jp/joyobank/eng/">http://www.joyobank.co.jp/joyobank/eng/</a> (English Page)	
■ Domestic Network	Head Office, Tokyo Business Division (Tokyo Main Office), and 149 Branches, 25 Sub-branches	
■ Overseas Network	1 Representative Office: Shanghai	
■ Number of Employees	3,360	
■ Stock Exchange Listing	Tokyo Stock Exchange	
■ Paid-in Capital	¥85,113 million	
■ Number of Shares (as of March 31, 2011)	Authorized Issued and Outstanding	2,167,515 thousand 816,231 thousand
■ Number of Shareholders (1 trading unit = 1,000 shares)	23,980	

## ■ Principal Shareholders

The 10 largest shareholders of the Bank and their respective shareholdings at March 31, 2011 were as follows:

	Number of Shares Held (Thousands)	Percentage of Total Shares Outstanding (%)
Northern Trust Company (AVFC) Sub Account American Client .....	39,306	4.81%
The Bank of Tokyo-Mitsubishi UFJ, Ltd. ....	28,992	3.55
NIPPONKOA Insurance Company, Ltd. ....	28,973	3.54
Nippon Life Insurance Company .....	28,003	3.43
Japan Trustee Services Bank, Ltd. (Trust Account 4G) .....	25,165	3.08
The Master Trust Bank of Japan, Ltd. (Trust Account) .....	17,153	2.1
The Dai-ichi Mutual Life Insurance Company .....	17,049	2.08
Sumitomo Life Insurance Company .....	16,448	2.01
Northern Trust Company (AVFC) US Tax Exempted Pension Funds .....	14,371	1.76
Meiji Yasuda Life Insurance Company .....	9,722	1.19
Total.....	225,184	27.58%

For further information, please contact to:  
Markets Administration and International Division, The Joyo Bank, Ltd.  
7-2, Yaesu 2-chome, Chuo-ku, Tokyo 104-0028, Japan