# Financial Results for FY2008 and Projections for FY2009 (Summary) 

For the 'Best Partner' Bank in a New Financial Era

Financial Results for FY2008 (ended March 31, 2009)

## Performance highlights (1) - Summary

JOYO BANK

While loans showed steady growth, a fall in investment trust sales and losses from investment securities led to gross profit decline. Credit costs were mostly in line with our forecast, as the loan portfolio remained healthy. As our operating franchise expands, we expect to see improvement in profitability in FY2009.
(FY2008 results)
Interest income grew, mainly on steady increase in corporate loans and residential loans vs. last year

Decline in investment sales and in market value due to weak market resulted in lower fees \& commissions; annuity insurance and JGB sales rose

| Increased losses from holding securities |
| :--- |

Worsened due to unfavorable market conditions

Net credit expenses (*1) increased by 2 bp compared to last year mainly due to application of stricter standard (Credit cost ratio: 27bp)

Expenses rose YoY mainly due to increase in strategic investments; OHR (*2) rose 2.4\% YoY
(vs. last year)
Interest margin
$+¥ 0.9$ bn

Fees \& commissions
$-¥ 1.9 \mathrm{bn}$

Gains/losses on bonds

- $¥ 14.4 \mathrm{bn}$

Gains/losses on equity securities

- $¥ 0.4 \mathrm{bn}$

Credit costs
$+¥ 1.1 \mathrm{bn}$

Expenses
$+¥ 0.5$ bn

[^0] reversal of allowance for credit losses
*2: OHR =Expense/(Expenses + core business profit

## Performance highlights (2) - Historical data

Our business base expanded mainly due to growth in lending. Although market weakness hurt investment trust sales, we posted steady growth in sales of insurance products, JGBs and foreign denominated deposits.


## Performance highlights (3) - Balance sheet

## Loans (P. 6)

- Interest margins (P. 7) Lowered loan interest rate led to lower interest margin.
- Corporate loans Increase both in average balance and \# of corporate. Interest rate slightly declined. (P. 8)
- Residential loans Steady growth in volume despite fall in new loans. (P. 9)


## Securities

Decreased volume to lessen risk; decreased potential gains mainly due to stock market decline (P11, 12)


Deposits (P. 6)
Increased mainly due to growth in retail sector.

## Fees \& commissions

- Asset management (P. 10) Decline in investment trust sales, but growth elsewhere.
- Fee business (Corp.)

Mostly flat; need to
strengthen derivative sales.

## Capital (P. 16)

Capital utilization for business expansions and reserves for potential risks.

## Summary of FY2008 results

While net business income shows that the real profitability of the bank declined only $10 \%$, ordinary profit and net income after taxes fell significantly vs. the previous year. This was mainly due to losses from holding securities and bad debt write-offs.
(Non-consolidated)

| (Y bn) | FY2008 | FY2007 | change |
| :---: | :---: | :---: | :---: |
| Net business income | 10.3 | 28.4 | $\triangle 18.1$ |
| Core net business income | 47.7 | 52.3 | $\triangle 4.5$ |
| Gross business profit | 80.1 | 98.6 | $\triangle 18.4$ |
| Net interest income | 105.6 | 107.6 | $\triangle 2.0$ |
| Fees and commissions | 12.7 | 14.6 | $\triangle 1.9$ |
| Net other operating profit | $\triangle 38.7$ | $\triangle 24.1$ | $\triangle 14.6$ |
| G\&A expenses | 72.3 | 71.7 | 0.5 |
| Net transfer to general reserve for possible loan losses (A) | $\triangle 2.5$ | $\triangle 1.6$ | $\triangle 0.8$ |
| Net non-recurring gains(losses) | $\triangle 8.8$ | $\triangle 3.6$ | $\triangle 5.2$ |
| Disposals of non-performing loans (B) | 17.2 | 15.2 | 2.0 |
| Net gains(losses) on equity securities | 9.2 | 9.6 | $\triangle 0.4$ |
| Ordinary profit | 1.4 | 24.8 | $\triangle 23.3$ |
| Net special gains(losses) | 0.6 | $\triangle 0.2$ | 0.9 |
| Gains on loan charged-offs (C) | 2.0 | 1.9 | 0.0 |
| Net income after tax | 5.0 | 12.9 | $\triangle 7.8$ |
| Net credit expenses (A)+(B)-(C) | 12.7 | 11.6 | 1.1 |

## Top-line breakdown

| ( Y bn) | FY08 | change from <br> FY07 |
| :---: | :---: | :---: |
| Net interest income | 105.6 | $\triangle 2.0$ |
| Interest income on domestic loans | 97.2 | ( 1.8 |
| Interest and dividends on securities | 31.4 | $\triangle 15.1$ |
| (Domestic) | 20.6 | $\triangle 2.0$ |
| (Foreign) | 10.7 | $\triangle 13.0$ |
| Interest expenses on deposits ( $\triangle$ ) | 15.0 | 0.9 |
| Interest expenses on borrowing ( $\triangle$ ) | 7.7 | $\triangle 12.6$ |
| Fees and commissions | 12.7 | $\triangle 1.9$ |
| Investment trusts and personal annuities | 4.3 | $\triangle 1.8$ |
| Net other operating profit | $\triangle 38.7$ | $\triangle 14.6$ |
| Gains/losses on bonds | $\triangle 39.9$ | $\triangle 14.4$ |
| Gains/Losses on bonds sold | $\triangle 6.4$ | 2.4 |
| Markdowns of bonds ( $\triangle$ ) | 33.5 | 16.9 |

## Loans and deposits



## Loan interest margin

Loan interest rate declined by 7bp due to BoJ rate cuts.
Interest margin after credit costs fell 8bp as credit costs increased.


## Corporate loans

Strong growth in loans to 'normal' and 'other than needing special caution' category borrowers; slight decline in interest rate following BoJ rate cuts. Aim to increase number of corporate customers, and expand share in Ibaraki through strengthening sales promotions to new customers.


## Residential loans

Continued growth in total volume of residential loan balance, despite a sharp fall in housing starts in Ibaraki (particularly for condominiums). Weak demand in Tsukuba, but higher demand in Western Ibaraki, Chiba, and Saitama.


## Investment product sales

Steady growth in JGB OTC sales and annuity insurance sales. The net asset value of investment trusts declined rapidly from previous year, on a fall in client assets due to market deterioration.


Fees from investment product sales


## Sales of investment trusts



Steps to strengthen investment products sales

- Expand annuity insurance products
(Medium term investment needs)
- Expand our sales terminals

Investment trust sales through web-site (Jul 2008)
Sales results 1,420 transactions, $¥ 400 \mathrm{mn}$ in sales
J-plaza Tsukuba (Oct 2008)

- Increase personal deposits

Targeting 'Baby boomer generation’ (investment needs)

- Respond quickly to market changes

Hold investment seminars and reporting meeting
(Offer information, and strengthen relationship with follow-up contact)

## Investment portfolio

Continued decline in foreign bonds (especially securitization products).
Net potential gain/loss balance slightly negative.


## Securitization products

Balance of securitization products declined $¥ 59.7$ bn through sales and markdowns; this limits the future potential negative impact on profitability going forward; we will continue to reduce CLOs and CDOs by watching market movements.

OSecuritized Products

|  | (Number , Y bn) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
|  | $08 / 3$ |  |  | $09 / 3$ |  |
|  | Number | Balance | Number | Balance |  |
| ABS•CDO | 2 | 0.6 | 0 | 0 |  |
| CDS-CDO | 8 | 7.1 | 6 | 0.1 |  |
| CLO | 46 | 47.2 | 27 | 12.4 |  |
| CDO | 19 | 29 | 18 | 20 |  |
| ABS | 17 | 27.9 | 12 | 19.7 |  |
| Total | 92 | 112 | 63 | 52.3 |  |


| OAs of March 31, 2009 |  |  | (Number , Y bn) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CLO \& CDO |  |  |  |  |  |  |  |
|  |  |  | Marked down |  |  | Not-marked down |  |  |
|  | Number | Balance | Number | Balance | Unrealized gains/losses | Number | Balance | Unrealized gains/losse |
| AAA | 9 | 12.4 | 1 | 0.6 | 0 | 8 | 11.8 | $\triangle 0.9$ |
| AA | 26 | 19.2 | 17 | 3.9 | $\triangle 0.3$ | 9 | 15.2 | $\triangle 1.8$ |
| A | 1 | 0 | 1 | 0 | 0 | - | - | - |
| BBB | 5 | 0.3 | 5 | 0.3 | 0 | - | - | - |
| Below BBB | 4 | 0.4 | 4 | 0.4 | 0 | - | - | - |
| Total | 45 | 32.5 | 28 | 5.4 | $\triangle 0.3$ | 17 | 27.1 | $\triangle 2.7$ |

C

- ABS/CDO, CDS/CDO balance essentially reduced to zero.
- CLOs mostly marked down.
- Continuing to decrease the volume of CLOs and CDOs.
- Negative impact on FY09 is limited, on continued selling to prevent further mark downs.

Change after the end of FY2008 (reference)
(1) Sales

CLO: 20 bonds, $¥ 3$ bn
CDO: 5 bonds, $¥ 0.6$ bn


## Total

18 bonds, $¥ 23.1$ bn
(2) Redemptions

CLO: 2 bonds, $¥ 5.8$ bn

## Credit costs

Credit costs rose slightly by $¥ 1.1 \mathrm{bn}$ in FY2008 (27bp) due to loan restructuring and rank downs. Credit costs expected to rise $¥ 7.3$ bn to $¥ 20$ bn (c. 40 bp ) in FY2009 due to the poor economic outlook.

Core net business income and net credit expenses *1
Disposal of non-performing loans

※1: Net credit expenses = General provisions for possible loan losses + Gains/Losses of disposal of loans - gains on loans previously charged-off - reversal of allowance for credit losses

## Non-performing loans \& G\&A expenses

Thanks mainly to the recovery plan and the government guideline for reviewing standards, substandard claims declined $¥ 35.2$ bn. The Non-performing ratio fell $0.88 \%$ YoY to c. $2.5 \%$. The OHR rose mainly due to an increase in franchise investments and lower revenue. We have established a special working committee led by the Board to reduce costs going forward.

## Non-performing loans under Financial Revitalization Law



G\&A Expenses \& OHR*


## Loan portfolio by business category

While loan volumes for the construction and real estate industries were mostly unchanged, loans for the manufacturing, wholesale and retail trade, and public sector increased.
Average loan balance per company remains at a manageable level.

Loan balance by industry (Mar 2009)


Average balance per borrower (Mar 2009)


| ( Y bn ) | $\sim \mathrm{aa}^{-}$ | $\sim \mathrm{a}^{-}$ | $\sim \mathrm{bbb}$ | $\sim \mathrm{bb}+$ | bb | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate | 29.0 | 34.0 | 18.5 | 0.8 | 3.7 | 86.0 |
| Construction | 2.5 | 12.5 | 10.6 | 1.0 | 0.6 | 27.2 |
| Total | 31.5 | 46.5 | 29.1 | 1.8 | 4.2 | 113.2 |

## Effective utilization of capital

Risk capital (Mar 2009)

(*1) Risk buffer (reserved capital against future risk)
Reserve capital of 4\% of risk assets to prepare for uncalculated or unexpected risk.
(*2) Adopted internal calculation for 'core deposit' since Oct 08.

## Stress Tests

- Examine necessary capital through stress tests periodically.
- Expected loss under the scenarios is within Tier I capital.


## Scenarios

- Nikkei: down to Y4,000
- Interest: Increase slightly
- Higher default rate and lower collateral value

Aiming to improve capital efficiency through necessary investments and attractive shareholder returns.

## Directions for capital utilization

- Expand sales force in growth areas
- Proper allocation of assets
- Improve shareholder return

Tier 1 and RoE


[^1]
## Shareholder returns in FY2008

## Shareholder Return Policy

- Shareholder Return Ratio*

Targeting ratio equal to or greater than 40\%.

* Shareholder Return Ratio = (dividends paid + shares repurchased) / Net income after tax
- Dividend Pay-out Ratio

Targeting ratio equal to or greater than $20 \%$ while maintaining stable dividend policy.

## - Dividend in FY2008

¥8 per share

|  | FY2002 | FY2003 | FY2004 | FY2005 | FY2006 | FY2007 | FY2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of stocks repurchased(thousands) ※ | 6,508 | 24,401 | 4,122 | 9,955 | 20,815 | 15,335 | 12,006 |
| Total amount of stock repurchased(Y bn) ※ | 2.1 | 8.1 | 1.8 | 7.2 | 14.5 | 9.4 | 5.6 |
| Total dividends (Y bn) | 4.3 | 4.1 | 4.9 | 4.9 | 5.6 | 6.3 | 6.2 |
| Dividend per stock(Y) | 5.0 | 5.0 | 6.0 | 6.0 | 7.0 | 8.0 | 8.0 |


| Net income after tax (non-consolidated)(Y bn) | 8.3 | 22.8 | 26.1 | 24.7 | 26.1 | 12.9 | 5.0 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Shareholder return ratio(\%) | 77.1 | 54.2 | 26.2 | 49.2 | 77.0 | 121.5 | 234.0 |
| Dividend pay-out ratio(\%) | 51.3 | 18.4 | 19.1 | 20.0 | 21.6 | 48.8 | 123.1 |

[^2]
## Projections for FY2009

## Summary of projections for FY2009

Expect profit improvement in core business profit, through strengthening sales approach to expand our customer base, and lower disposal costs on investment securities.

| 〔Non-consol idated】 |
| :--- |
|  1H FY2008 <br> Forecast Change from <br> 1H FY 2008 <br> Net business income 20.0 11.7 <br> Core net business income 24.7 1.8 <br> Gross business profit 57.9 12.6 <br> Net interest income 53.6 1.2 <br> Fees and commissions 6.9 0.0 <br> Net other operating profit $\Delta 2.9$ 11.3 <br> G\&A expenses 36.4 $\Delta 0.7$ <br> Net transfer to general reserve for possible <br> loan losses (A) 1.2 1.3 <br> Net non-recurring gains(losses) $\Delta 10.3$ $\Delta 11.8$ <br> Disposals of non-performing loans (B) 9.5 1.5 <br> Ordinary profit 10.0 0.2 <br> Net special gains(losses) 0.5 0.4 <br> Gains on loan charged-offs (C) 0.7 $\Delta 0.5$ <br> Reversal of allowance for loan losses (D) 0.0 0.0 <br> Net income after tax 6.0 1.8 <br> Net credit expenses (A)+(B)-(C)-(D) 10.0 3.4  (D) |


| FY 2009 <br> Forecast | FY 2008 <br> 40.0 | Change from <br> FY2008 |
| ---: | ---: | ---: |
| 51.0 | 10.3 | 29.7 |
| 114.9 | 80.1 | 34.8 |
| 107.9 | 105.6 | 2.3 |
| 13.6 | 12.7 | 0.9 |
| $\Delta 7.2$ | $\Delta 38.7$ | 31.5 |
| 71.5 | 72.3 | $\Delta 0.8$ |
| 2.5 | $\Delta 2.5$ | 5.0 |
| $\Delta 21.1$ | $\Delta 8.8$ | $\Delta 12.3$ |
| 19.0 | 17.2 | 1.8 |
| 20.0 | 1.4 | 18.6 |
| 1.1 | 0.6 | 0.5 |
| 1.5 | 2.0 | $\Delta 0.5$ |
| 0.0 | 0.0 | 0.0 |
| 12.0 | 5.0 | 7.0 |
| 20.0 | 12.7 | 7.3 |

Gross profit growth:
Expect to increase interest margin and higher profitability through strengthening sales approaches to expand our franchises.

Lower costs for investment security disposal is expected.

## Reduce expenses:

See to have cost reduction through efficient operation and cost reduction project activity.

## Higher credit costs:

Expect a rise in credit costs given the outlook for further economic weakness. (credit cost ratio; c. 40bp)

※includes loan interest to SMEs.

## Shareholder Return Policy

## Shareholder Return Policy

- Shareholder Return Ratio*

Targeting ratio equal to or greater than 40\%.

* Shareholder Return Ratio = (dividends paid + shares repurchased) / Net income after tax
- Dividend Pay-out Ratio

Targeting ratio equal to or greater than $20 \%$ while maintaining stable dividend policy.

- Dividend in FY2008
¥8 per share
Shareholder returns ( $¥ \mathrm{bn}$ )
Accumulated shareholder return ratio of $\mathbf{1 7 4 \%}$



## The 10th mid-term business plan - (1)


Expand position as a main bank
Loan share in Ibaraki (excl. public sector)


## Primary changes

$(\mathrm{Y} b n)$

|  | Changes from <br> former plan |
| :--- | ---: |
| Gross business profit | $\Delta 15.0$ |
| Net interest income | $\Delta 10.5$ |
| Fees \& comissions | $\Delta 4.0$ |
| G\&A Expenses | +4.0 |
| Core net business income | $\Delta 11.0$ |
| Net credit expenses | $\Delta 13.0$ |
| Ordinary profit | $\Delta 26.0$ |

## Scenarios (Interest policy)

Previous: Three rate hikes during period Current: No policy change during period Decline in loan volumes ( $¥ b \mathbf{b}$ )

- Fall in loan volume due to low demand
(Retail: -30, Corporate: -110, Public: -10 )
- Fall in security volume
(-230 through portfolio restructuring)


## Fees and commissions

- Due to expected slowdown of investment product sales


## Expenses

- Low cost operation (lower personnel

Costs, lower investment costs)
Credit costs

- Reflects current credit cost trends


## The 10th mid-term business plan - (2)

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*Total investment cost for FY2009 and FY2010

## Response to environmental changes

## Bolster sales force

- Strengthen sales approach, MIS.
- Proper spread on current loans
- Restructuring channels and networks

Address rise in credit costs

- Strengthen support branches
- Certificate system for loan examination
- Establish industry analysis meeting


## Restructuring investment securities

- Reduce foreign bonds, boost domestic bonds
- Strengthen risk management system Qualify analytic skills in market section


## Improve

## efficiency Efficient operation

BPR at branch management and loan
examination as well as efficient HQ operations

- Cost cutting


## Corporate Governance

To further strengthen our corporate governance system and further improve transparency, new outside directors are to be selected, and a new stock option system is to be adopted.


## Appendix

## Economic Indicators for Ibaraki Prefecture (1)

|  | Contents | Units | Ibaraki | Japan | Rank | Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land area | Total land area | km ${ }^{2}$ | 6,096 | 372,867 | 24 | Oct 1, 2007 |
|  | Liveable land area | $\mathrm{km}^{2}$ | 3,976 | 121,372 | 4 | Oct 1, 2007 |
| Population | Population | K | 2,970 | 127,770 | 11 | Oct 1, 2007 |
|  | Proportion of senior | \% | 20.7 | 21.5 | 38 | Oct 1, 2007 |
| Economy | Prefectural GDP | Y Bn | 10,950.7 | 510,924.7 | 12 | 2006 |
|  | Average prefectural income | Y K | 2,843 | 2,924 | 18 | 2006 |
| Industry | Farm output | Y Bn | 408.2 | 8,444.9 | 3 | 2007 |
|  | Value of manufactured goods shipment | Y Bn | 12,744.1 | 336,756.6 | 8 | 2006 |
|  | Annual sales of merchandizing goods (wholes | Y Bn | 3,911.1 | 413,531.7 | 16 | 2007 |
|  | Annual sales of merchandizing goods (retail) | Y Bn | 2,958.8 | 134,705.4 | 13 | 2007 |
|  | Number of establishments | - | 122,258 | 5,722,559 | 14 | 2006 |
|  | Number of factories newly located | number/ha | 79/121 | 1,631/2,181 | 5/5 | 2008 |

Source:Statistics Div of Ibaraki Pref, Kanto Bureau of Economy, Trade and Industry

## Economic Indicators for Ibaraki Prefecture (2)



## Unfavorable trends have

 pulled corporate sentiment to an all-time low- Both manufacturing and non manufacturing show increasingly weak trends.


[^3]Real economic growth: Three straight quarters of negative economic growth

- Real economic growth in Ibaraki down -2.2\% YoY between Oct 2008 and Dec 2008.


## Average Balance

(balance:Y bn, income/expense:Y mm, Yield:\%)

|  | FY2008 |  |  | Change from FY2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Yield | Interest income | Average balance | Yield | Interest income |
| Loans and bills | 4,800.1 | 2.02 | 97, 311 | 241.5 | A0.07 | 1,814 |
| JPY | 4,794.2 | 2.02 | 97, 214 | 240.4 | -0.07 | 1,825 |
| Foreign | 5.9 | 1. 62 | 96 | 1.1 | A0.61 | A10 |
| Securities | 2, 178.2 | 1. 44 | 31,470 | -154.3 | (0. 0.5 | -15, 118 |
| Bonds | 1,658.2 | 1.00 | 16,691 | 133.3 | -0.08 | 65 |
| Stocks | 142.2 | 2.64 | 3,766 | 6.1 | -0. 20 | A103 |
| Foreign bonds | 340.5 | 3. 16 | 10,784 | -256.0 | -0.84 | A13, 086 |
| Others | 37.1 | 0.61 | 227 | -37.7 | -2.35 | A1,993 |
| Call loans | 13.3 | 3.06 | 409 | A11.9 | 0.62 | -210 |
| JPY | 0.9 | 1.37 | 13 | -13.2 | 0.68 | $\triangle 91$ |
| Foreign | 12.3 | 3.20 | 396 | 1.3 | A1.45 | (119 |
| Bills bought | - | - | - | - | - | - |
| Other debt purchased | 59.7 | 0.95 | 572 | A14.8 | A0. 02 | A152 |
| Due from banks | 54.8 | 1. 26 | 694 | -12.5 | A1. 25 | A1,003 |
| NCD | - | - | - | - | - | - |
| Foreign exchange assets | 1.3 | 1.81 | 24 | 0.3 | A1.86 | A12 |
| Others | - | - | 165 | - | - | 22 |
| Interest rate swaps |  |  | - |  |  | - |
| Interest earning assets | 7, 107.6 | 1.83 | 130,649 | 48. 2 | -0.22 | -14, 660 |

(balance:Y bn, income/expense:Y mm, Yield:\%)

|  | FY2008 |  |  | Change from FY2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Yield | Interest expense | Average balance | Yield | Interest expense |
| Deposits | 6, 436. 1 | 0.24 | 16,045 | 159.5 | -0. 02 | வ768 |
| JPY | 6,367.1 | 0. 23 | 15,009 | 168.7 | -0.01 | 928 |
| Foreign | 69.0 | 1.50 | 1,035 | -9.2 | -2.00 | A1, 696 |
| NCD | 98.2 | 0.53 | 526 | 14.5 | 0.03 | 106 |
| Call money | 202. 2 | 0.81 | 1,651 | -36.6 | A1. 74 | -4, 445 |
| JPY | 172.5 | 0.37 | 646 | 35.0 | -0.12 | -28 |
| Foreign | 29.7 | 3.37 | 1,004 | (17.7 | A1.97 | A 4,416 |
| Payable under securities lending transactions | 124.9 | 0.63 | 791 | A37.2 | -0.35 | -806 |
| Bills sold | - | - | - | 0.0 | - | 0 |
| Borrowed money | 79.4 | 1. 23 | 985 | 12.7 | -0.20 | 21 |
| Foreign exchange liabilities | 0.2 | 0.01 | 0 | 0.0 | ©0.01 | 0 |
| Bonds | 15.0 | 2. 23 | 333 | 0.0 | -0.01 | -1 |
| Others | 1.4 | - | 4,743 | 0.0 | - | -6,702 |
| Interest rate swaps |  |  | 4,725 |  |  | A6,707 |
| Interest bearing liabilities | 6,957. 8 | 0.36 | 25,076 | 112.8 | -0.19 | A12,595 |
| Other expenses | 10.7 | 0.28 | 29 | 6.9 | 0.00 | 19 |
| Interest bearing liabilities | 6,947.0 | 0.36 | 25,046 | 105.9 | ©0.19 | (12, 614 |

## Interest Yields

OTotal account

|  | Change from <br> FY2007 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Average yield on interest earning assets (A) | 1.80 | 1.93 | 2.05 | 1.83 | $\Delta 0.22$ |
| Average yield on loans and bills discounted (B) | 1.81 | 1.89 | 2.09 | 2.02 | $\Delta 0.07$ |
| Average yield on securities | 1.82 | 2.01 | 1.99 | 1.44 | $\Delta 0.55$ |
| Average yield on interest bearing lliabilities | 0.28 | 0.42 | 0.55 | 0.36 | $\Delta 0.19$ |
| Average yield on deposits and NCDs (C) | 0.05 | 0.12 | 0.27 | 0.25 | $\Delta 0.02$ |
| Expense ratio | 1.10 | 1.12 | 1.12 | 1.10 | $\Delta 0.02$ |
| Deposit cost (D) | 1.16 | 1.25 | 1.39 | 1.35 | $\Delta 0.04$ |
| Funding cost (E) | 1.29 | 1.46 | 1.59 | 1.39 | $\Delta 0.20$ |
| Difference between average yield on loans and <br> deposits (B)-(C) | 1.76 | 1.77 | 1.82 | 1.77 | $\Delta 0.05$ |
| Difference between average yield on loans and <br> deposits (B)-(D) | 0.65 | 0.64 | 0.70 | 0.67 | $\Delta 0.03$ |
| Difference between average yield on interest <br> earning assets and funding cost (A)-(E) | 0.51 | 0.47 | 0.46 | 0.44 | $\Delta 0.02$ |

ODomestic account

| FY2005 | FY2006 | FY2007 | FY2008 | Change from <br> FY2007 |
| ---: | ---: | ---: | ---: | ---: |
| 1.51 | 1.60 | 1.76 | 1.71 | $\Delta 0.05$ |
| 1.81 | 1.89 | 2.09 | 2.02 | $\Delta 0.07$ |
| 1.21 | 1.31 | 1.30 | 1.12 | $\Delta 0.18$ |
| 0.06 | 0.13 | 0.27 | 0.27 | 0.00 |
| 0.02 | 0.08 | 0.23 | 0.24 | 0.01 |
| 1.10 | 1.11 | 1.11 | 1.09 | $\Delta 0.02$ |
| 1.12 | 1.20 | 1.34 | 1.33 | $\Delta 0.01$ |
| 1.10 | 1.19 | 1.33 | 1.30 | $\Delta 0.03$ |
| 1.79 | 1.81 | 1.86 | 1.78 | $\Delta 0.08$ |
| 0.69 | 0.69 | 0.75 | 0.69 | $\Delta 0.06$ |
| 0.41 | 0.41 | 0.43 | 0.41 | $\Delta 0.02$ |


| Average yield on loans and bills discounted <br> (excluding loans to MOF) (F) | 1.88 | 1.90 | 2.09 | 2.02 | $\Delta 0.07$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Difference between average yield on loans and <br> deposits (Ajusted: excluding loans to MOF) (F)-(C) | 1.86 | 1.82 | 1.86 | 1.78 | $\Delta 0.08$ |
| Difference between average yield on loans and <br> deposits (Ajusted) (F)-(D) | 0.76 | 0.70 | 0.75 | 0.69 | $\Delta 0.06$ |

## Yen Denominated Loans (1)

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| OSelf-assessed breakdown by regions |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 07/3 |  | 07/9 |  | 08/3 |  | 08/9 |  | 09/3 |  | Change from 08/3 |  | Change from 08/9 |  |
|  | Term-end balance | Proportion | $\begin{array}{\|c\|} \hline \text { Term-end } \\ \text { balance } \\ \hline \end{array}$ | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion |
| Yen denominated loans | 4,437.8 | 100.0\% | 4,487.6 | 100.0\% | 4,668.6 | 100.0\% | 4,729.6 | 100.0\% | 4,945.1 | 100.0\% | 276.5 | 5.9\% | 215.5 | 4.6\% |
| Normal | 3,844.5 | 86.6\% | 3,940.0 | 87.8\% | 4,052.7 | 86.8\% | 4,146.3 | 87.7\% | 4,288.3 | 86.7\% | 235.6 | 5.8\% | 142.0 | 3.4\% |
| Regional (excl. Tokyo \& Osaka) | 2,981.2 | 67.2\% | 3,061.1 | 68.2\% | 3,086.3 | 66.1\% | 3,128.7 | 66.2\% | 3,164.6 | 64.0\% | 78.3 | 2.5\% | 35.9 | 1.1\% |
| In Ibaraki | 2,485.4 | 56.0\% | 2,540.9 | 56.6\% | 2,583.1 | 55.3\% | 2,610.2 | 55.2\% | 2,654.0 | 53.7\% | 70.9 | 2.7\% | 43.8 | 1.7\% |
| In Miyagi , Fukushima and Tochigi | 384.8 | 8.7\% | 401.2 | 8.9\% | 386.7 | 8.3\% | 402.7 | 8.5\% | 391.4 | 7.9\% | 4.7 | 1.2\% | $\triangle 11.3$ | $\triangle 2.8 \%$ |
| In Chiba and Saitama | 110.9 | 2.5\% | 118.9 | 2.6\% | 116.3 | 2.5\% | 115.7 | 2.4\% | 119.1 | 2.4\% | 2.8 | 2.4\% | 3.4 | 2.9\% |
| In Tokyo and Osaka | 863.2 | 19.5\% | 878.9 | 19.6\% | 966.3 | 20.7\% | 1,017.5 | 21.5\% | 1,123.7 | 22.7\% | 157.4 | 16.3\% | 106.2 | 10.4\% |
| Other than in need of special caution | 429.1 | 9.7\% | 387.3 | 8.6\% | 437.8 | 9.4\% | 408.1 | 8.6\% | 526.4 | 10.6\% | 88.6 | 20.2\% | 118.3 | 29.0\% |
| In need of special caution | 69.2 | 1.6\% | 63.2 | 1.4\% | 74.9 | 1.6\% | 72.2 | 1.5\% | 27.7 | 0.6\% | $\triangle 47.2$ | $\triangle 63.0 \%$ | $\triangle 44.5$ | $\triangle 61.6 \%$ |
| Potentially bankrupt or worse | 95.0 | 2.1\% | 96.9 | 2.2\% | 103.2 | 2.2\% | 102.9 | 2.2\% | 102.6 | 2.1\% | $\triangle 0.6$ | $\triangle 0.6 \%$ | $\triangle 0.3$ | $\triangle 0.3 \%$ |

© Breakdown by regions

|  | 07/3 |  | 07/9 |  | 08/3 |  | 08/9 |  | 09/3 |  | Change from 08/3 |  | Change from 08/9 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion |
| Yen denominated loans | 4,437.8 | 100.0\% | 4,487.6 | 100.0\% | 4,668.6 | 100.0\% | 4,729.6 | 100.0\% | 4,945.1 | 100.0\% | 276.5 | 5.9\% | 215.5 | 4.6\% |
| Regional (excl. Tokyo \& Osaka) | 3,522.6 | 79.4\% | 3,540.3 | 78.9\% | 3,643.1 | 78.0\% | 3,652.0 | 77.2\% | 3,779.3 | 76.4\% | 136.2 | 3.7\% | 127.3 | 3.5\% |
| In Ibaraki | 2,942.8 | 66.3\% | 2,942.2 | 65.6\% | 3,046.5 | 65.3\% | 3,032.7 | 64.1\% | 3,152.5 | 63.7\% | 106.0 | 3.5\% | 119.8 | 4.0\% |
| In Miyagi and Fukushima and Tochigi | 450.0 | 10.1\% | 461.9 | 10.3\% | 460.1 | 9.9\% | 481.1 | 10.2\% | 482.0 | 9.7\% | 21.9 | 4.8\% | 0.9 | 0.2\% |
| In Chiba and Saitama | 129.7 | 2.9\% | 136.1 | 3.0\% | 136.5 | 2.9\% | 138.2 | 2.9\% | 144.7 | 2.9\% | 8.2 | 6.0\% | 6.5 | 4.7\% |
| In Tokyo and Osaka | 915.2 | 20.6\% | 947.2 | 21.1\% | 1,025.4 | 22.0\% | 1,077.5 | 22.8\% | 1,165.7 | 23.6\% | 140.3 | 13.7\% | 88.2 | 8.2\% |

## Yen Denominated Loans (2)

| OBreakdown by type |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 07/3 |  | 07/9 |  | 08/3 |  | 08/9 |  | 09/3 |  | Change from 08/3 |  | Change from 08/9 |  |
|  | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion |
| Yen denominated loans | 4,437.8 | 100.0\% | 4,487.6 | 100.0\% | 4,668.6 | 100.0\% | 4,729.6 | 100.0\% | 4,945.1 | 100.0\% | 276.5 | 5.9\% | 215.5 | 4.6\% |
| Personal loans | 1,400.2 | 31.6\% | 1,423.0 | 31.7\% | 1,444.2 | 30.9\% | 1,454.8 | 30.8\% | 1,468.7 | 29.7\% | 24.5 | 1.7\% | 13.9 | 1.0\% |
| Corporate loans | 2,345.9 | 52.9\% | 2,419.6 | 53.9\% | 2,492.3 | 53.4\% | 2,542.4 | 53.8\% | 2,667.3 | 53.9\% | 175.0 | 7.0\% | 124.9 | 4.9\% |
| Major companies | 826.2 | 18.6\% | 864.1 | 19.3\% | 945.1 | 20.2\% | 994.4 | 21.0\% | 1,103.5 | 22.3\% | 158.4 | 16.8\% | 109.1 | 11.0\% |
| Medium sized companies | 162.3 | 3.7\% | 163.1 | 3.6\% | 152.8 | 3.3\% | 162.9 | 3.4\% | 154.4 | 3.1\% | 1.6 | 1.0\% | $\triangle 8.5$ | $\triangle 5.2 \%$ |
| Small and medium sized companies | 1,357.3 | 30.6\% | 1,392.3 | 31.0\% | 1,394.3 | 29.9\% | 1,385.0 | 29.3\% | 1,409.4 | 28.5\% | 15.1 | 1.1\% | 24.4 | 1.8\% |
| Public sector | 691.6 | 15.6\% | 644.9 | 14.4\% | 732.0 | 15.7\% | 732.4 | 15.5\% | 808.9 | 16.4\% | 76.9 | 10.5\% | 76.5 | 10.4\% |


| OPersonal loans |  |  |  |  |  |  |  |  |  |  |  |  |  | ( Y bn ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 07/3 |  | 07/9 |  | 08/3 |  | 08/9 |  | 09/3 |  | Change from 08/3 |  | Change from 08/9 |  |
|  | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion |
| Personal loans | 1,400.2 | 100.0\% | 1,423.0 | 100.0\% | 1,444.2 | 100.0\% | 1,454.8 | 100.0\% | 1,468.7 | 100.0\% | 24.5 | 1.7\% | 13.9 | 1.0\% |
| Residential loans | 1,154.2 | 82.4\% | 1,185.7 | 83.3\% | 1,214.5 | 84.1\% | 1,232.7 | 84.7\% | 1,255.9 | 85.5\% | 41.4 | 3.4\% | 23.2 | 1.9\% |
| Consumer loans | 82.4 | 5.9\% | 81.3 | 5.7\% | 80.3 | 5.6\% | 79.7 | 5.5\% | 78.3 | 5.3\% | $\triangle 2.0$ | $\triangle 2.5 \%$ | $\triangle 1.4$ | $\triangle 1.8 \%$ |
| Loans to small businesses | 163.6 | 11.7\% | 156.0 | 11.0\% | 149.4 | 10.3\% | 142.4 | 9.8\% | 134.5 | 9.2\% | $\triangle 14.9$ | $\triangle 10.0 \%$ | $\triangle 7.9$ | $\triangle 5.6 \%$ |


| OCorporate loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 07/3 |  | 07/9 |  | 08/3 |  | 08/9 |  | 09/3 |  | Change from 08/3 |  | Change from 08/9 |  |
|  | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion |
| Yen denominated loans | 2,345.9 | 100.0\% | 2,419.6 | 100.0\% | 2,492.3 | 100.0\% | 2,542.4 | 100.0\% | 2,667.3 | 100.0\% | 175.0 | 7.0\% | 124.9 | 4.9\% |
| Regional (excl. Tokyo \& Osaka) | 1,435.3 | 61.2\% | 1,476.6 | 61.0\% | 1,471.0 | 59.0\% | 1,468.7 | 57.8\% | 1,504.7 | 56.4\% | 33.7 | 2.3\% | 36.0 | 2.5\% |
| In Ibaraki | 1,019.2 | 43.4\% | 1,046.0 | 43.2\% | 1,044.5 | 41.9\% | 1,040.9 | 40.9\% | 1,074.0 | 40.3\% | 29.5 | 2.8\% | 33.1 | 3.2\% |
| In Miyagi , Fukushima and Tochigi | 326.9 | 13.9\% | 336.9 | 13.9\% | 333.6 | 13.4\% | 334.4 | 13.2\% | 335.0 | 12.6\% | 1.4 | 0.4\% | 0.6 | 0.2\% |
| In Chiba and Saitama | 89.2 | 3.8\% | 93.6 | 3.9\% | 92.9 | 3.7\% | 93.3 | 3.7\% | 95.7 | 3.6\% | 2.8 | 3.0\% | 2.4 | 2.6\% |
| In Tokyo and Osaka | 910.7 | 38.8\% | 942.9 | 39.0\% | 1,021.3 | 41.0\% | 1,073.7 | 42.2\% | 1,162.6 | 43.6\% | 141.3 | 13.8\% | 88.9 | 8.3\% |

## Deposits and Assets Under Custody

| ODeposits |  |  |  |  | 08/3 |  | 08/9 |  | 09/3 |  |  |  |  | ( Y bn ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 07/3 |  | 07/9 |  |  |  | Change from 08/3 | Change from 08/9 |  |
|  | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion |  |  | Term-end <br> balance Proportion | Term-end <br> balance Proportion |  | $\begin{array}{\|c\|c\|} \hline \text { Term-end } \\ \text { balance } & \text { Proportion } \\ \hline \end{array}$ |  | Term-end <br> balance Proportion |  |
| Deposits |  | 100.0\% | 6,258.9 | 100.0\% | 6,355.8 | 100.0\% | 6,412.4 | 100.0\% |  |  | 6,562.7 | 100.0\% | 206.9 | 3.3\% | 150.3 | 2.3\% |
| Yen deposits | 6,206.6 | 98.7\% | 6,184.1 | 98.8\% | 6,292.0 | 99.0\% | 6,350.6 | 99.0\% | 6,494.4 | 99.0\% | 202.4 | 3.2\% | 143.8 | 2.3\% |
| Foreign deposits | 62.0 | 1.0\% | 55.7 | 0.9\% | 61.3 | 1.0\% | 61.7 | 1.0\% | 68.2 | 1.0\% | 6.9 | 11.3\% | 6.5 | 10.5\% |
| JOM deposits | 16.5 | 0.3\% | 19.0 | 0.3\% | 2.5 | 0.0\% | 0.0 | 0.0\% | 0.0 | 0.0\% | $\triangle 2.5$ | $\triangle 100.0 \%$ | - | - |
| Others | - | 0.0\% | - | 0.0\% | - | 0.0\% | - | 0.0\% | - | 0.0\% | - | - | - | - |
| NCDs | 41.0 |  | 44.4 |  | 50.0 |  | 80.9 |  | 104.0 |  | 54.0 | 108.0\% | 23.1 | 28.6\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| OYen deposits |  |  |  |  |  |  |  |  |  |  |  |  |  | ( Y bn ) |
|  | 07/3 |  |  |  | 08/3 |  | 08/9 |  | 09/3 |  | Change from 08/3 |  | Change from 08/9 |  |
|  | $\begin{array}{\|c\|} \hline \text { Term-end } \\ \text { balance } \end{array}$ | Proportion | Term-end <br> balance Proportion |  | Term-endbalance Proportion |  | Term-endbalance Proportion |  | Term-end <br> balance Proportion |  | Term-end <br> balance Proportion |  | Term-end balance | Proportion |
| Yen deposits | 6,206.6 | 100.0\% | 6,184.1 | 100.0\% | 6,292.0 | 100.0\% | 6,350.6 | 100.0\% | 6,494.4 | 100.0\% | 202.4 | 3.2\% | 143.8 | 2.3\% |
| Personal | 4,703.8 | 75.8\% | 4,758.7 | 77.0\% | 4,835.4 | 76.8\% | 4,941.3 | 77.8\% | 4,984.9 | 76.8\% | 149.5 | 3.1\% | 43.6 | 0.9\% |
| Corporate | 1,156.1 | 18.6\% | 1,131.4 | 18.3\% | 1,143.6 | 18.2\% | 1,144.6 | 18.0\% | 1,179.6 | 18.2\% | 36.0 | 3.1\% | 35.0 | 3.1\% |
| Public sector | 346.7 | 5.6\% | 294.0 | 4.8\% | 312.8 | 5.0\% | 264.6 | 4.2\% | 329.8 | 5.1\% | 17.0 | 5.4\% | 65.2 | 24.6\% |


| 〇Personal assets |  |  |  |  |  |  |  |  |  |  |  |  |  | ( Y bn ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 07/3 |  | 07/9 |  | 08/3 |  | 08/9 |  | 09/3 |  | Change from 08/3 |  | Change from 08/9 |  |
|  | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion | Term-end balance | Proportion |
| Personal | 5,771.2 | 100.0\% | 5,905.9 | 100.0\% | 5,922.0 | 100.0\% | 6,022.4 | 100.0\% | 5,984.6 | 100.0\% | 62.6 | 1.1\% | $\triangle 37.8$ | $\triangle 0.6 \%$ |
| Liquid | 2,517.3 | 43.6\% | 2,528.4 | 42.8\% | 2,570.2 | 43.4\% | 2,571.5 | 42.7\% | 2,627.2 | 43.9\% | 57.0 | 2.2\% | 55.7 | 2.2\% |
| Time deposits | 2,186.5 | 37.9\% | 2,230.3 | 37.8\% | 2,265.2 | 38.3\% | 2,369.7 | 39.3\% | 2,357.7 | 39.4\% | 92.5 | 4.1\% | $\triangle 12.0$ | $\triangle 0.5 \%$ |
| (Sub total) | 4,703.8 | 81.5\% | 4,758.7 | 80.6\% | 4,835.4 | 81.7\% | 4,941.3 | 82.0\% | 4,984.9 | 83.3\% | 149.5 | 3.1\% | 43.6 | 0.9\% |
| Financial products | 1,067.4 | 18.5\% | 1,147.2 | 19.4\% | 1,086.6 | 18.3\% | 1,081.1 | 18.0\% | 999.7 | 16.7\% | $\triangle 86.9$ | $\triangle 8.0 \%$ | $\triangle 81.4$ | $\triangle 7.5 \%$ |

## Securities portfolio

## Balance of securities

(Balance:Y bn)

|  | 07/3 |  | 08/3 |  | 09/3 |  | Change from 08/3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | Proportion | Balance | Proportion | Balance | Proportion | Balance | Proportion |
| Yen denominated bonds | 1,673.0 | 69.7\% | 1,764.2 | 78.9\% | 1,672.9 | 83.9\% | $\triangle 91.3$ | 5.0\% |
| Duration (years) | 3.2 | - | 2.8 | - | 3.1 | - | 0.3 | - |
| Fixed rate notes | 1,339.9 | 55.9\% | 1,488.3 | 66.6\% | 1,414.1 | 71.0\% | $\triangle 74.2$ | 4.4\% |
| (Average yield: \%) | (1.17) | - | (1.12) | - | (1.08) | - | ( $\triangle 0.05$ ) | - |
| Floating rate notes | 333.0 | 13.9\% | 275.9 | 12.3.3\% | 258.8 | 13.0\% | $\triangle 17.1$ | 0.6\% |
| (Average yield:\%) | (0.75) | - | (0.79) | - | (0.87) | - | (0.08) | - |
| Foreign denominated bonds | 473.3 | 19.7\% | 288.6 | 12.9\% | 123.7 | 6.2\% | $\triangle 164.9$ | $\triangle 6.7 \%$ |
| Duration (years) | 2.2 | - | 1.6 | - | 1.4 | - | $\triangle 0.2$ | - |
| (Average yield:\%) | (0.35) | - | (0.28) | - | (0.73) | - | (0.45) | - |
| Fixed rate notes | 268.4 | 11.2\% | 129.4 | 5.8\% | 61.0 | 3.1\% | $\triangle 68.4$ | $\triangle 2.7 \%$ |
| (Average yield: \%) | (4.17) | - | (4.74) | - | (4.64) | - | $(\triangle 0.10)$ | - |
| (Average yield spread:\% | (0.31) | - | (0.14) | - | (0.79) | - | (0.65) | - |
| Floating rate notes | 204.8 | 8.5\% | 159.1 | 7.1\% | 62.7 | 3.1\% | $\triangle 96.4$ | $\triangle 4.0 \%$ |
| (Average yield: \%) | (4.35) | - | (5.49) | - | (3.47) | - | ( $\triangle 2.02$ ) | - |
| (Average yield spread:\% | (0.40) | - | (0.42) | - | (0.69) | - | (0.27) | - |
| Stock | 130.5 | 5.4\% | 134.9 | 6.0\% | 155.1 | 7.8\% | 20.2 | 1.7\% |
| Tier 1ratio | - | 34.8\% | - | 36.2\% | - | 43.0\% | - | 6.8\% |
| Investment trusts | 121.7 | 5.1\% | 44.1 | 2.0\% | 41.1 | 2.1\% | $\triangle 3.0$ | 0.1\% |
| Total | 2,398.7 | 100.0\% | 2,236.1 | 100.0\% | 1,992.9 | 100.0\% | $\triangle 243.2$ |  |
| (Average yield:\%) | (1.98) |  | (1.99) |  | (1.44) |  | ( $\triangle 0.55$ ) |  |
| Unrealized gains/losses | 208.5 | - | 70.5 | - | $\triangle 12.7$ | - | $\triangle 83.2$ | - |

(Yield: Calculated by average FY balance)

## Securitization product

## - Securitization product balances, at term-end



## General Reserve for Possible Loan Losses

Reserve ratio for possible loan losses (potentially bankrupt and sub-standard)


## Management Indices (Non-consolidated)

|  |  |  |  | $(\nVdash$, |
| :---: | :---: | :---: | :---: | :---: |
| Financial targets | 07/3 | 08/3 | 09/3 | change |
| EPS | 32.12 | 16.30 | 6.46 | -9.84 |
| ROE (net income base) | $\begin{array}{r} 5.21 \\ 6.97 \end{array}$ | $\begin{array}{r} 2.74 \\ 3.39 \end{array}$ | $\begin{array}{r} 1.26 \\ 1.32 \end{array}$ | $\begin{array}{r} -1.48 \\ -2.07 \end{array}$ |
| BPS | 645.0 | 545.3 | 479.3 | -66.0 |
| OHR (core net business income basis) | 57.5 | 57.8 | 60.2 | 2.4 |
| ROA (core net business income basis) | 0.72 | 0.71 | 0.64 | -0.07 |
|  |  |  |  |  |
|  |  |  |  | (\%) |
| Operational targets | 07/9 | 08/3 | 08/9 | change |
| Loan share in Ibaraki | 41.95 | 42.80 | 42.64 | -0.16 |
| Deposit share in Ibaraki | 40.34 | 42.20 | 42.23 | 0.03 |

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[^0]:    *1: Net credit expenses = General provisions for possible loan losses + Gains/Losses of disposal of loans - gains on loans previously charged-off -

[^1]:    ※Core Tier I ratio=Tier I —deferred tax assets(temporary difference)

[^2]:    ※ Including unit amount stocks

[^3]:    Source: Statistics Div. Of Ibaraki Pre. Cabinet Office

