
Financial Results for FY 2010 and Projections for FY2011 (Summary)

The 'Best Partner' Bank in a New Financial Era



**Financial Results for FY2010
(April 2010-March 2011)**

Financial Highlights

While increase in gains on bonds and decrease in expenses, mainly due to c. ¥10 bn increase in credit cost related to the Great East Japan Earthquake affected our profit. Net income after tax was ¥12.9billion which is the same level as last fiscal year.

【Non-consolidated】	(Y bn)		
	FY2010	FY2009	change from FY2009
Gross business profit	115.8	113.5	2.2
Net interest income	98.9	102.5	△ 3.5
Fees and commissions	11.3	11.7	△ 0.3
Net other operating profit	5.1	△ 1.0	6.2
Expenses	69.6	69.9	△ 0.3
Net transfer to general reserve for possible loan losses (A)	4.1	1.9	2.2
Net business income	41.9	41.6	0.3
Core net business income	41.7	45.3	△ 3.6
Net non-recurring gains(losses)	△ 23.0	△ 23.1	0.0
Disposals of non-performing loans (B)	18.7	17.5	1.1
Ordinary profit	18.9	18.5	0.3
Net special gains(losses)	0.8	1.4	△ 0.6
Gains on loan charged-offs (C)	2.1	1.9	0.1
earthquake related losses	0.8	0.0	0.8
Net income before income taxes and others	19.7	20.0	△ 0.2
Net income after tax	12.9	12.9	△ 0.0
Net credit costs (A)+(B)-(C)	20.7	17.5	3.2

Difference from initial targets
△ 5.0
△ 9.0
△ 5.0

Breakdown of Gross business profit

	(Y bn)		
	FY2010	FY2009	change from FY2009
Net interest income	98.9	102.5	△ 3.5
Interest income on domestic loans	82.5	89.9	△ 7.4
Interest income on securities	23.2	23.2	0.0
(Domestic)	20.0	19.4	0.6
(Foreign)	3.1	3.7	△ 0.6
Interest expenses on deposits (△)	5.5	9.0	△ 3.4
Fees and commissions	11.3	11.7	△ 0.3
Investment trusts, Annuity and whole-life insurance	3.9	3.8	0.1
Net other operating profit	5.1	△ 1.0	6.2
Gains/losses on bonds	4.4	△ 1.8	6.2

Financial result compared to 10th medium-term business plan

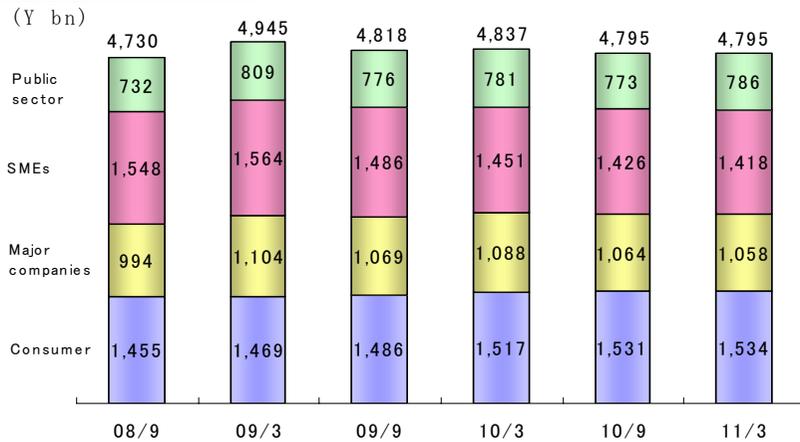
Although increase in private loans through expanding channel network and restructuring securities portfolio, decrease in loan interest due to lower interest environment and additional cost from the earthquake. Could not attain financial targets of the plan.

○Financial targets	【10th Medium-Term Business Plan】 (Revised)	【FY2010】(result)	【Forecast before the earthquake】
Net business income	¥ 54bn	¥ 41.9bn	¥ 46.5bn
Ordinary profit	¥ 32bn	¥ 18.9bn	¥ 30bn
Net income after tax	¥ 20bn	¥ 12.9bn	¥ 20.3bn
Net income after tax (consolidated)	¥ 21bn	¥13.9bn	¥ 21.3bn
○Efficiency indices			
OHR	c.55%	62.5%	62.5%
ROE	Mid-5%	3.07%	4.83%
EPS	c.¥ 30	¥ 16.74	¥ 26.34
○Soundness indices			
Tier I ratio (consolidated)	c.11%	11.81%	c.12%

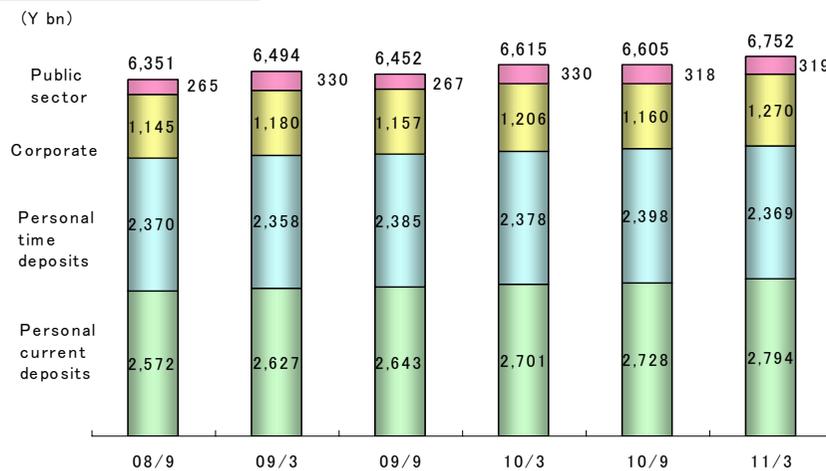
Balance of Loans and Deposits

Could sustain 39% loan share(excluding public sector) in Ibaraki market though loan balance stayed at almost the same level as last year. Deposits continue to grow well.

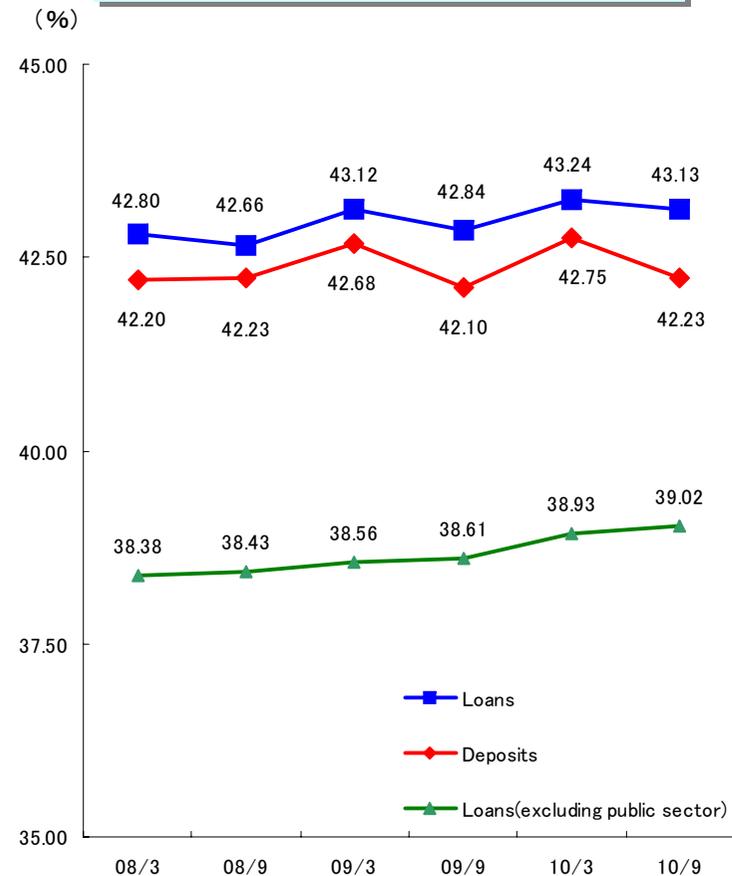
Loan balance



Deposit balance

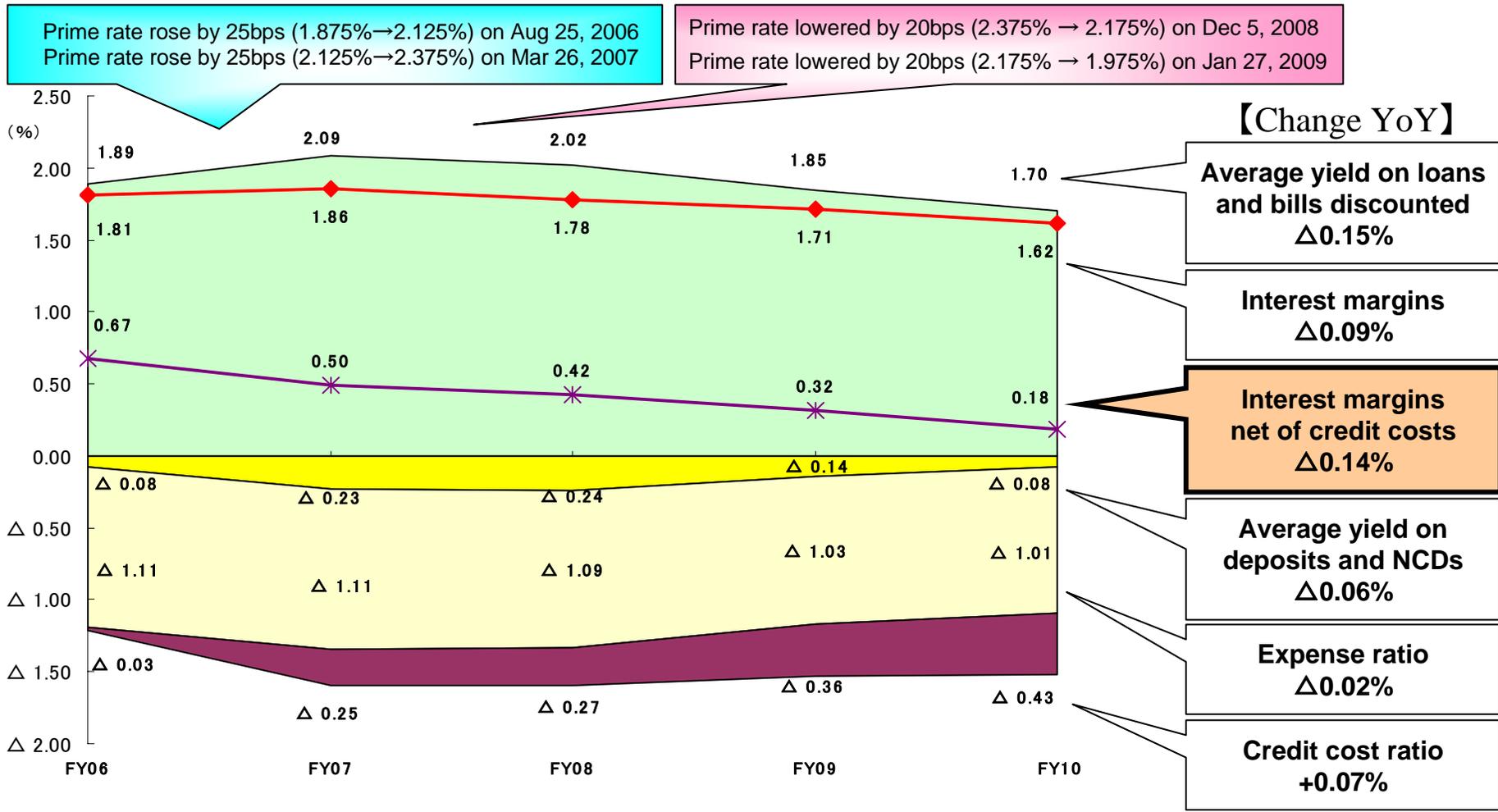


Market shares in Ibaraki prefecture



Loan Interest Margins (Domestic)

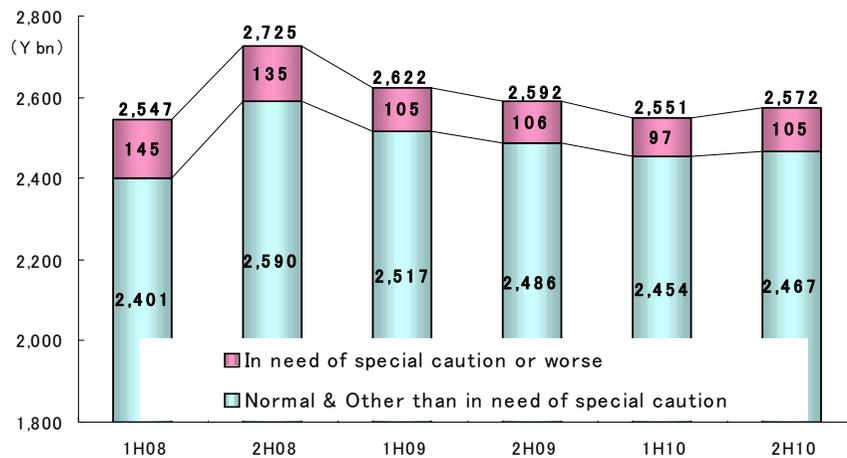
As yield on loans dropped due to lower market interest rates and competitive business environment as well as increase in credit costs related to the earthquake, Interest margins net of credit costs dropped 14bps.



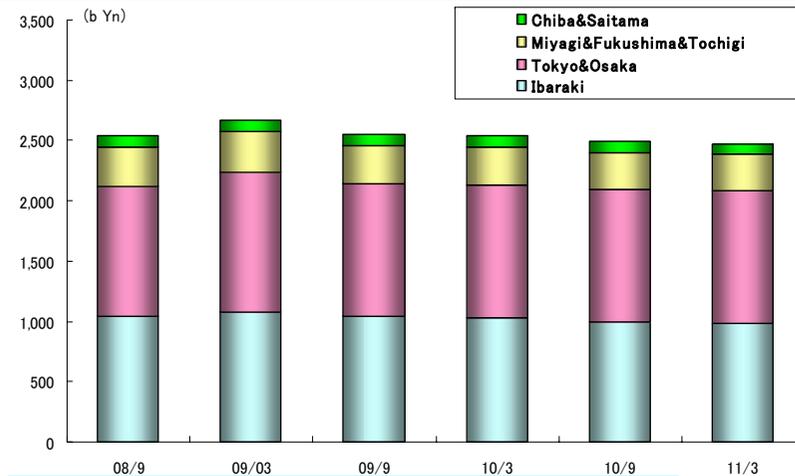
Corporate Loans

Average balance of corporate loans slightly decreased due to weak corporate funding demands. Aim to Increase loans especially in growing areas such as manufacturing, agriculture, environment and medical etc.

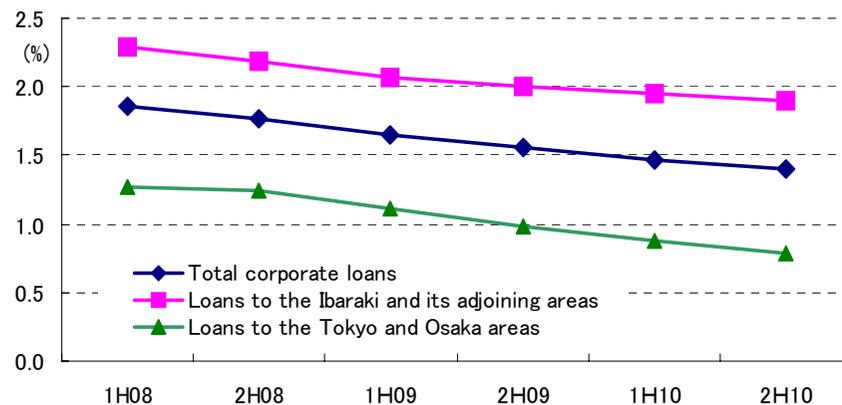
Average balance of Corporate Loans



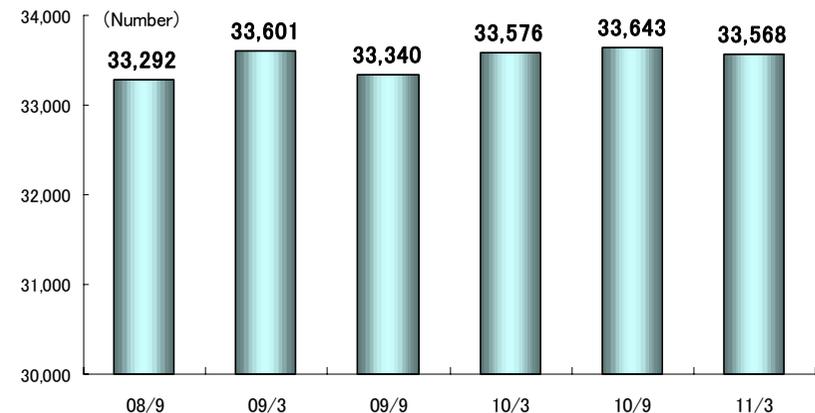
End balance of Corporate Loans(breakdown by regions)



Yields on Corporate Loans



Numbers of Small and Medium Enterprise

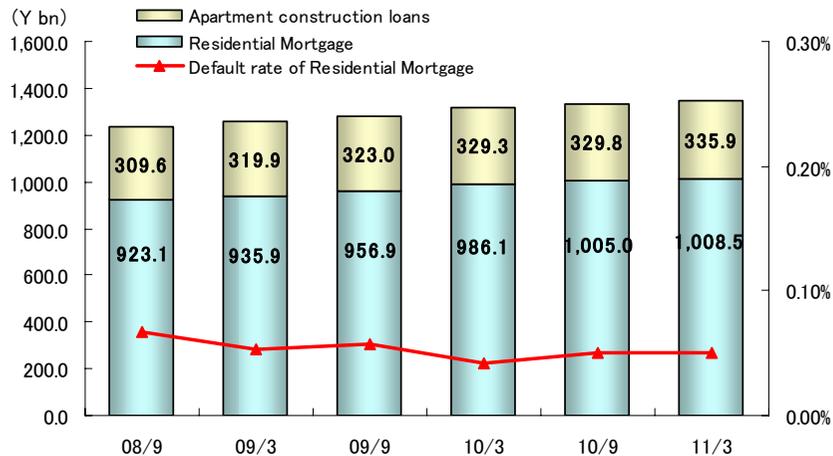


Residential Loans - Residential Mortgage and Apartment construction Loan

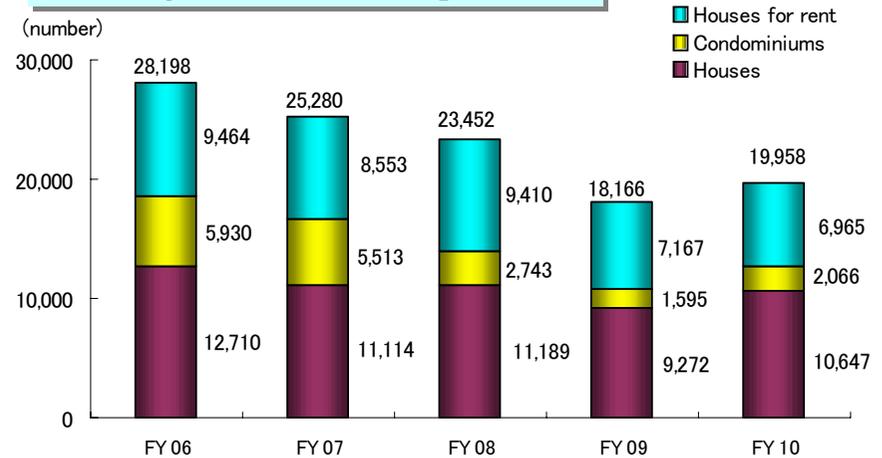
Showing recovery from bottom in housing starts in Ibaraki prefecture. Residential loan volume exceeded 1 trillion yen mark by responding to customers' new financing needs in neighborhood prefectures as well as within Ibaraki prefecture.

Residential Loans ※

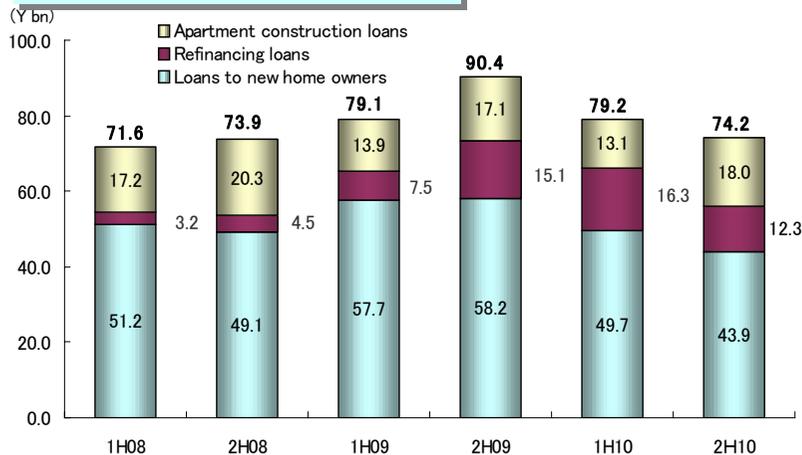
※Housing loans + Apartment loans



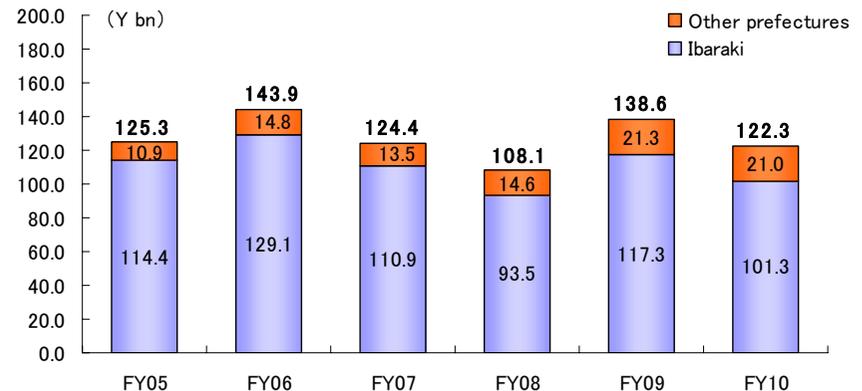
Housing starts in Ibaraki prefecture



Residential Loans executed



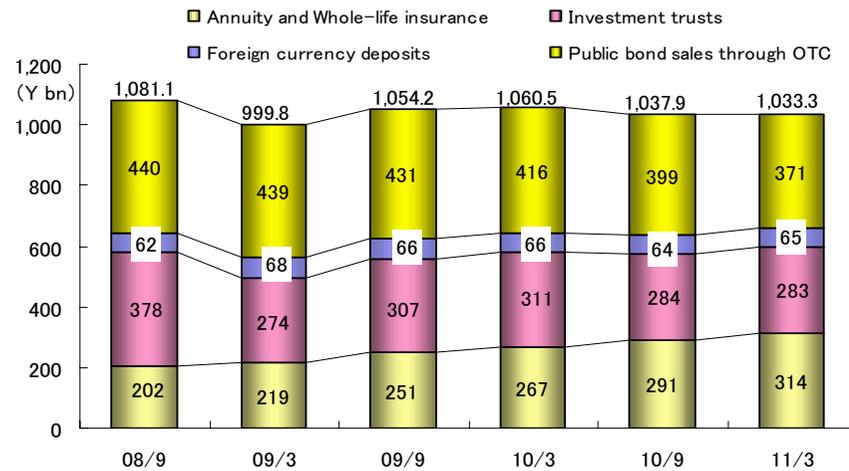
Mortgage Loans executed in each geographic market



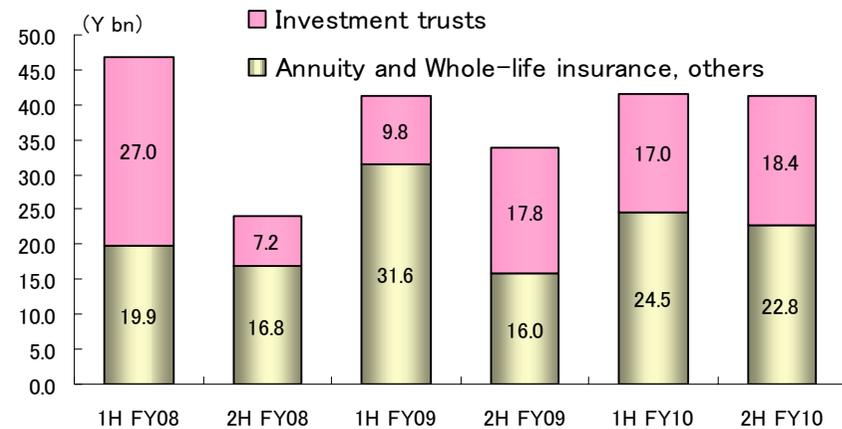
Client Asset - Investment Products Sales

Sustained 1 trillion yen of our client assets due to steady increase in sales of annuity and whole-life insurance.

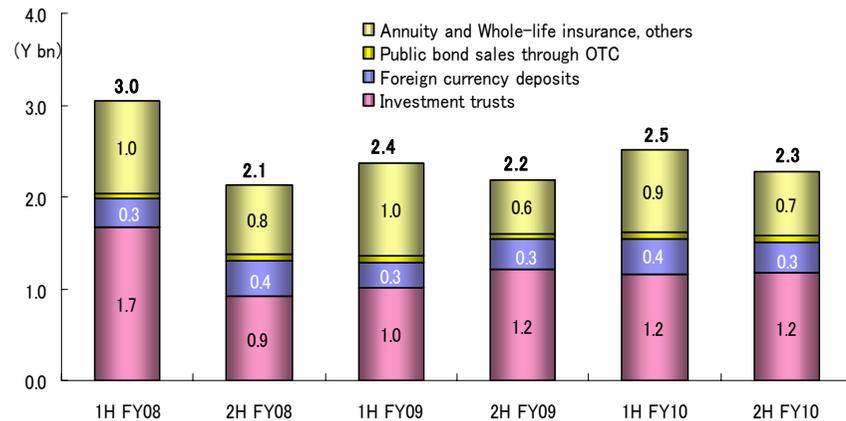
Balance of Client asset custody



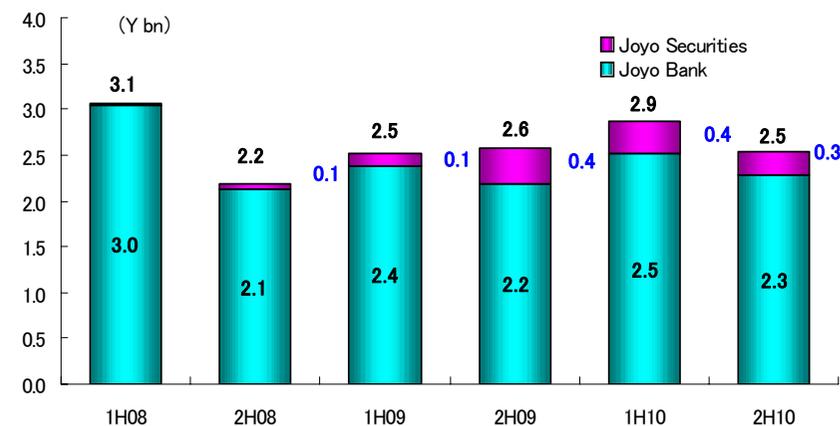
Sales of Investment trusts and Insurance products



Fees from Investment product sales (Joyo Bank)



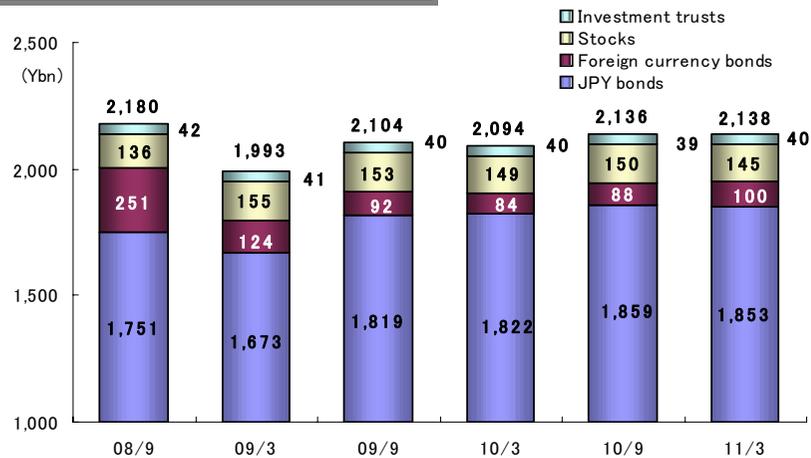
Fees from Investment product sales (including Joyo Securities)



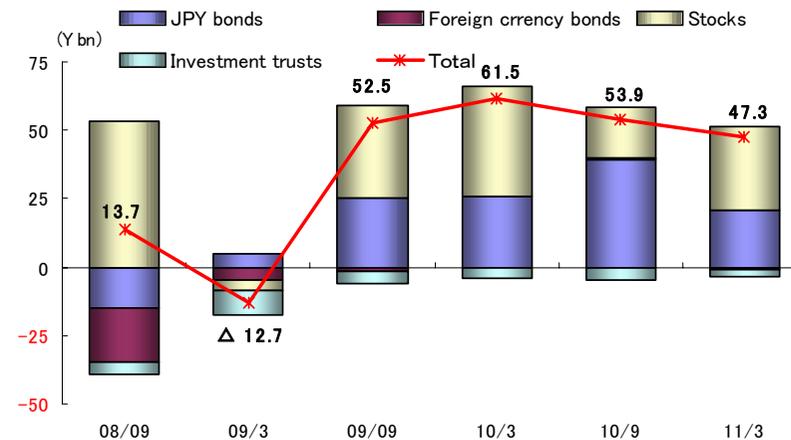
Investment Portfolio

Flexible operations of Japanese bonds responding to interest rate movement.
Commenced increase of foreign currency assets for portfolio restructuring.

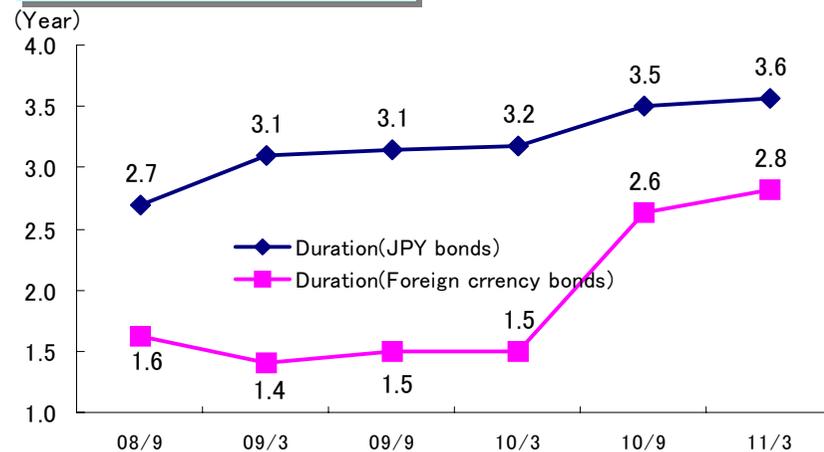
Balance of Investment portfolio



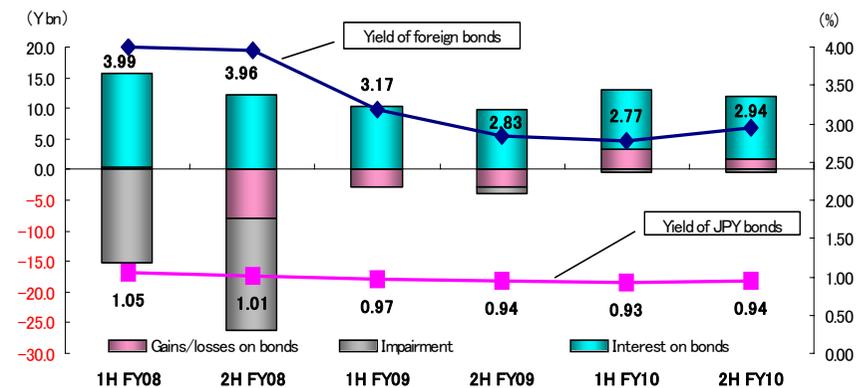
Unrealized Gains / Losses of Available for sales



Duration of Bond portfolios



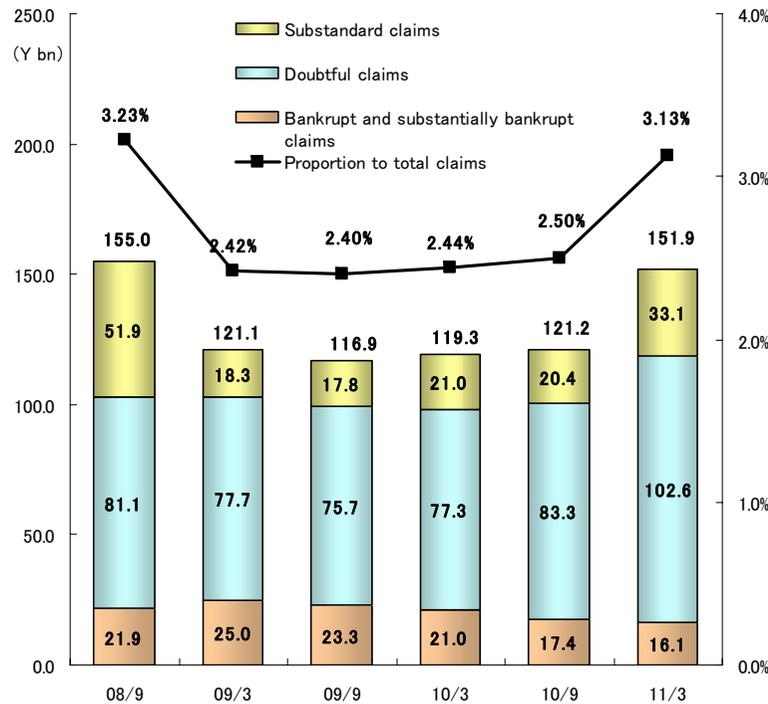
Profits and Yields of Bonds



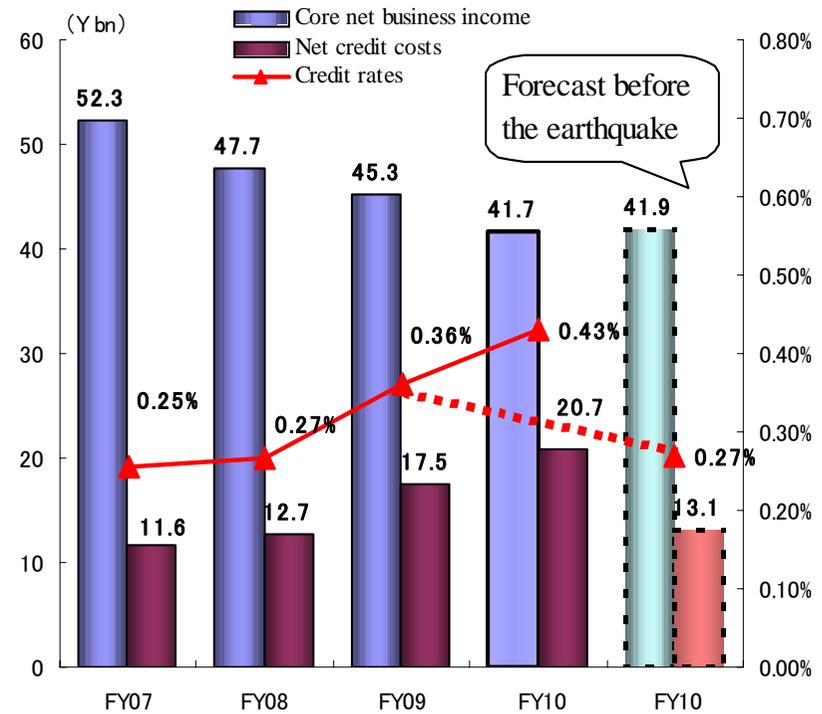
Credit Costs

Due to the earthquake, both problem assets under Financial Revitalization Law and net credit costs increased compared to last year.

Problem assets under Financial Revitalization Law



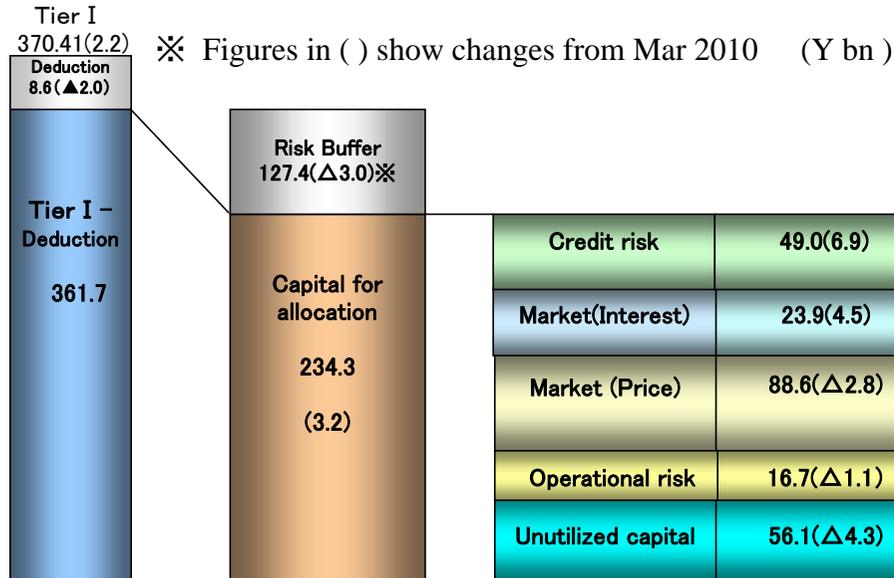
Core net business income and net credit costs ※



※ Net credit costs = General provisions for possible loan losses + Disposals of non-performing loans - Reversal of allowance for credit losses (previously charged-off)

Capital Management

Capital Utilization as of the end of March 2011



(*1) Risk buffer : Total Risk Asset × 4%

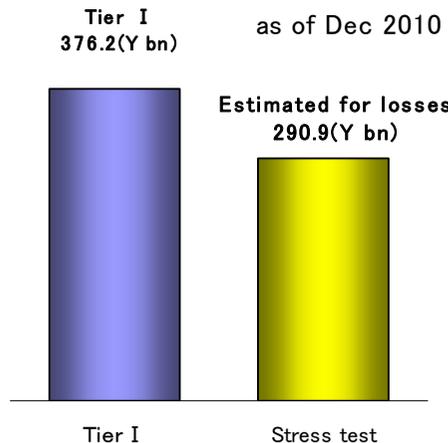
This is defined as reserved capital against non-quantified risk or some unexpected events in the future.

Stress Tests (as of Dec 31 2010)

-Periodically we execute stress tests as examinations to confirm the soundness of our capital.
 -Expected loss under the stressed scenario is below Tier I capital.

Our stressed Scenario

- Nikkei : ¥6,200:Down 40%
- 10Y yield (Japan) : 2.5%
- Default rates : Up
- Land price : Down



[Principle]

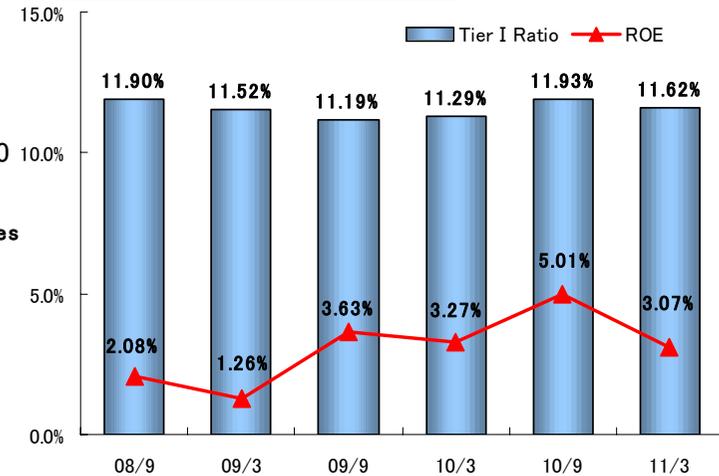
○Capital sufficiency

- Maintaining sufficient capital level for ongoing our business
- Conservative capital management under stress scenarios

○Capital efficiency

- Optimizing capital allocation to our business segments
- Shareholder return

Tier I ratio and ROE



※The Core Tier I ratio was 10.8% as of Mar 2011.
 Core Tier I = Tier I - deferred tax assets (net) - intangible fixed assets etc.

Shareholder Return Plan for FY2010

Holding stable dividend payout policy, sustain current shareholder return policy .

【Shareholder Return Policy】

- Dividend payout ratio ⇒ equal or more than 20% of net profit after tax
- Shareholder return ratio ⇒ equal or more than 40% of net profit after tax

Dividend in FY2010 of ¥8 per share is planned, as was announced.

※Shareholder return ratio = (Stock repurchase + Dividend) ÷ Net income after tax(non-consolidated)

	FY2002	FY2003	FY2004	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010
Number of stocks repurchased(thousands)	6,508	24,401	4,122	9,955	20,815	15,335	12,006	166	6,088
Total amount of stock repurchased(Y bn)	2.1	8.1	1.8	7.2	14.5	9.4	5.6	0	2.1
Total dividends(Y bn)	4.3	4.1	4.9	4.9	5.6	6.3	6.2	6.1	6.1
Dividend per stock(Y)	5.0	5.0	6.0	6.0	7.0	8.0	8.0	8.0	8.0
Net income after tax (non-consolidated)(Y bn)	8.3	22.8	26.1	24.7	26.1	12.9	5.0	12.9	12.9
Shareholder return ratio(%)	77.1	54.2	26.2	49.2	77.0	121.5	234.0	48.1	64.5
Dividend pay-out ratio(%)	51.3	18.4	19.1	20.0	21.6	48.8	123.1	47.6	47.7

Projections for annual FY2011

Overview- Projections for annual FY2011

Plan to increase in net business income, ordinary profit, and net income after tax compared to last year. Aim to increase gross profit through increase in loans and strengthening sales of investment products.

【Non-consolidated】

	1H FY2011	Change from 1H FY 2010
Gross business profit	57.5	△ 1.5
Net interest income	50.4	0.6
Fees and commissions	6.4	0.5
Net other operating profit	0.7	△ 2.5
Expenses	36.0	0.5
Net transfer to general reserve for possible loan losses (A)	0.5	0.6
Net business income	21.0	△ 2.7
Core net business income	21.5	0.8
Net non-recurring gains(losses)	△ 9.0	△ 0.9
Disposals of non-performing loans (B)	8.5	1.4
Ordinary profit	12.0	△ 3.7
Net special gains(losses)	0.5	0.0
Gains on loan charged-offs (C)	1.0	0.1
Net income after tax	7.0	△ 3.6
Net credit costs (A)+(B)-(C)	8.0	1.9

(Y bn)

	FY 2011 Forecast	Change from FY2010
Gross business profit	115.0	△ 0.8
Net interest income	100.5	1.5
Fees and commissions	13.0	1.6
Net other operating profit	1.5	△ 3.6
Expenses	70.0	0.3
Net transfer to general reserve for possible loan losses (A)	1.0	△ 3.1
Net business income	44.0	2.0
Core net business income	45.0	3.2
Net non-recurring gains(losses)	△ 18.0	5.0
Disposals of non-performing loans (B)	17.0	△ 1.7
Ordinary profit	26.0	7.0
Net special gains(losses)	1.0	0.1
Gains on loan charged-offs (C)	2.0	△ 0.1
Net income after tax	16.0	3.0
Net credit costs (A)+(B)-(C)	16.0	△ 4.7

【Increase gross profit】

• Interest income

Contribution to recovery from the earthquake

• Fees and commission

Increase product line-up

Increase effective contacts and presentations

【Credit costs】

As increased reserves for losses related to the earthquake in FY2010, expect to see decrease of credit cost in FY2011.

Continue thorough monitoring, quick and flexible responses.

Simulation if earthquake related loss deducted

• Net of credit costs 10 bn (△6bn compared with the plan)

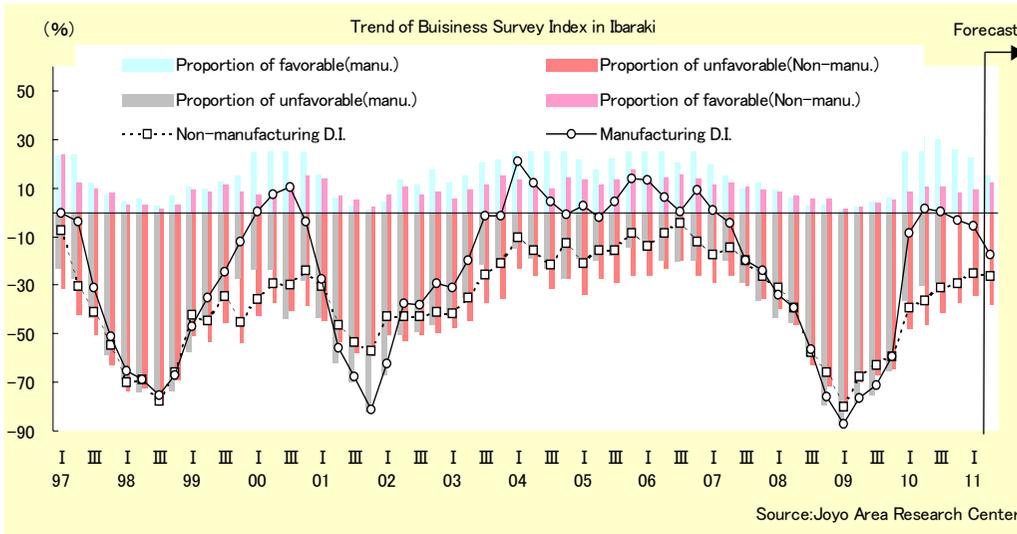
• Net income after tax 19.5bn (+3.5bn compared with the plan)

Appendix

Economy Indicators for Ibaraki Prefecture (1)

	Contents	Units	Ibaraki	Japan	Rank	Date
Land area	Total land area	km ²	6,096	372,910	24	Oct 1, 2009
	Liveable land area	km ²	3,976	121,415	4	Oct 1, 2009
Population	Population	K	2,960	12,805	11	Oct 1, 2010
	Proportion of senior	%	22.0	22.7	37	Oct 1, 2009
Economy	Prefectural GDP	Y Bn	11,515.7	505,016.3	11	2008
	Average prefectural income	Y K	2,943	2,916	9	2008
Industry	Farm output	Y Bn	417.0	8,316.2	2	2009
	Value of manufactured goods shipment	Y Bn	9,629.0	262,850.3	8	2009
	Annual sales of merchandizing goods (wholesale)	Y Bn	3,911.1	413,531.7	16	2007
	Annual sales of merchandizing goods (retail)	Y Bn	2,958.8	134,705.4	13	2007
	Number of establishments	-	12,727	5,887,442	13	2009
	Number of factories newly located	number/ha	39/190	786/1074	5/1	2010

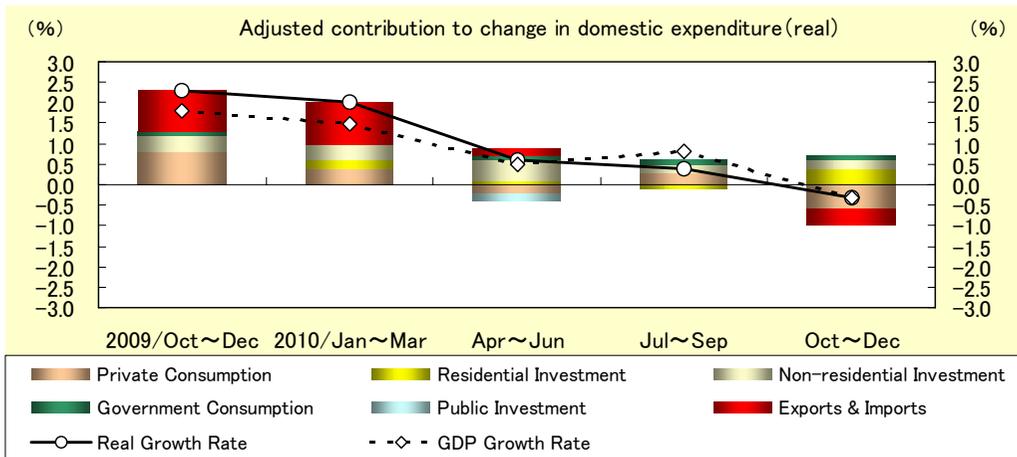
Source: Statistics Div of Ibaraki Pref, Cabinet Office, Ministry of Public Management, Trade and Industry



● Business sentiment(Corporate)

- Sentiment index in manufacturing slightly dropped after radical improvement.
- Unfavorable exceeded level in sentiment index in non manufacturing shrunk in 8 cosequtive quarters.

※Jan 2011~Mar 2011 survey does not include effect of the Great East Japan Earthquake since approx. 90% responses were before March 11.



● Real GDP growth rate in Ibaraki

- Real GDP growth between Oct 2010 and Dec 2020 turned negative in 6 quarters. (YOY Δ 0.3%)

Balance Sheet (Average Balance)

(balance:Y bn, income/expenses:Y mm, yield:%)

	FY2010			Change from FY2009		
	Average balance	Yield	Interest income	Average balance	Yield	Interest income
Loans and bills	4,854.3	1.70	82,551	△ 6.5	△0.15	△ 7,500
JPY	4,849.1	1.70	82,507	△ 5.8	△0.15	△ 7,483
Foreign	5.2	0.84	44	△ 0.7	△0.19	△ 17
Securities	2,126.8	1.09	23,277	23.7	△0.01	△ 4
Bonds	1,794.0	0.93	16,763	56.0	△0.01	210
Stocks	149.0	2.13	3,185	△ 6.3	0.27	287
Foreign bonds	145.6	2.18	3,182	△ 27.1	△0.01	△ 604
Others	38.0	0.38	146	1.2	0.27	103
Call loans	4.4	0.74	33	△ 19.6	0.06	△ 132
JPY	—	—	—	—	—	—
Foreign	4.4	0.74	33	△ 19.6	0.06	△ 132
Bills bought	—	—	—	—	—	—
Other debt purchased	41.9	0.46	193	△ 10.4	△0.07	△ 85
Due from banks	17.9	2.77	498	△ 34.0	1.72	△ 50
NCD	—	—	—	—	—	—
Foreign exchange assets	1.8	0.36	6	0.0	0.02	0
Others	—	—	272	—	—	△ 14
Interest rate swaps	—	—	—	—	—	—
Interest earning assets	7,047.4	1.51	106,833	△ 46.9	△0.10	△ 7,787

(balance:Y bn, income/expense:Y mm, Yield:%)

	FY2010			Change from FY2009		
	Average balance	Yield	Interest expense	Average balance	Yield	Interest expense
Deposits	6,711.3	0.08	5,935	104.7	△0.05	△ 3,464
JPY	6,645.4	0.08	5,581	126.0	△0.05	△ 3,495
Foreign	65.9	0.53	353	△ 21.2	0.17	31
NCD	33.2	0.10	35	△ 33.2	△0.21	△ 170
Call money	44.5	0.20	91	△ 18.7	0.11	33
JPY	32.1	0.08	27	△ 31.0	△0.01	△ 29
Foreign	12.4	0.51	63	12.2	0.16	63
Payable under securities lending transactions	8.8	0.15	13	△ 71.3	0.05	△ 73
Bills sold	—	—	—	—	—	—
Borrowed money	60.7	0.95	581	△ 32.7	0.04	△ 275
Foreign exchange liabilities	0.1	—	0	0	—	—
Bonds	6.3	2.55	162	△ 8.6	0.33	△ 171
Others	1.4	—	1,050	0	—	△ 99
Interest rate swaps	—	—	1,035	—	—	△ 97
Interest bearing liabilities	6,866.8	0.11	7,871	△ 59.9	△0.06	△ 4,221
Other expenses	—	—	—	—	—	—
Interest bearing liabilities	6,866.8	0.11	7,871	△ 59.9	△0.06	△ 4,221

Interest Yields and Spreads

【Total account】

(%)

	FY2007	FY2008	FY2009	FY2010	Change from FY2009
Average yield on interest earning assets (A)	2.05	1.83	1.61	1.51	△0.10
Average yield on loans and bills discounted (B)	2.09	2.02	1.85	1.70	△0.15
Average yield on securities	1.99	1.44	1.10	1.09	△0.01
Average yield on interest bearing liabilities	0.55	0.36	0.17	0.11	△0.06
Average yield on deposits and NCDs (C)	0.27	0.25	0.14	0.08	△0.06
Expense ratio	1.12	1.10	1.04	1.02	△0.02
Funding cost (D)	1.59	1.39	1.18	1.12	△0.06
Difference between average yield on loans and deposits (B)-(C)	1.82	1.77	1.71	1.62	△0.09
Difference between average yield on interest earning assets and funding cost (A)-(D)	0.46	0.44	0.43	0.39	△0.04

【Domestic account】

(%)

	FY2007	FY2008	FY2009	FY2010	Change from FY2009
Average yield on interest earning assets (A)	1.76	1.71	1.57	1.48	△0.09
Average yield on loans and bills discounted (B)	2.09	2.02	1.85	1.70	△0.15
Average yield on securities	1.30	1.12	1.00	1.01	0.01
Average yield on interest bearing liabilities	0.27	0.27	0.16	0.10	△0.06
Average yield on deposits and NCDs (C)	0.23	0.24	0.14	0.08	△0.06
Expense ratio	1.11	1.09	1.03	1.01	△0.02
Funding cost (D)	1.33	1.30	1.16	1.11	△0.05
Difference between average yield on loans and deposits (B)-(C)	1.86	1.78	1.71	1.62	△0.09
Difference between average yield on interest earning assets and funding cost (A)-(D)	0.43	0.41	0.41	0.37	△0.04

Yen Denominated Loans ①

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◎Breakdown by grades defined under Financial Revitalization Law

(Y bn)

	09/3		09/9		10/3		10/9		11/3		Change from 10/3	
	End balance	Proportion	End balance	Proportion								
Total Yen denominated loans	4,945.1	100.0%	4,817.5	100.0%	4,836.6	100.0%	4,794.7	100.0%	4,795.3	100.0%	△ 41.3	△0.9%
Normal	4,288.3	86.7%	4,165.3	86.5%	4,111.0	85.0%	4,106.3	85.6%	4,052.1	84.5%	△ 58.9	△1.4%
Ibaraki and its adjoining areas	3,164.6	64.0%	3,120.8	64.8%	3,054.7	63.2%	3,072.8	64.1%	3,038.7	63.4%	△ 16.0	△0.5%
Ibaraki	2,654.0	53.7%	2,635.7	54.7%	2,578.5	53.3%	2,598.2	54.2%	2,567.8	53.5%	△ 10.7	△0.4%
Miyagi , Fukushima and Tochigi	391.4	7.9%	367.2	7.6%	358.6	7.4%	354.8	7.4%	348.6	7.3%	△ 10.0	△2.8%
Chiba and Saitama	119.1	2.4%	117.8	2.4%	117.6	2.4%	119.6	2.5%	122.3	2.6%	4.7	4.0%
Tokyo and Osaka	1,123.7	22.7%	1,044.4	21.7%	1,056.2	21.8%	1,033.5	21.6%	1,013.3	21.1%	△ 42.9	△4.1%
Other than in need of special caution	526.4	10.6%	524.1	10.9%	597.9	12.4%	562.4	11.7%	579.4	12.1%	△ 18.5	△3.1%
In need of special caution	27.7	0.6%	29.1	0.6%	29.6	0.6%	25.5	0.5%	45.4	0.9%	15.8	53.4%
Potentially bankrupt or worse	102.6	2.1%	98.9	2.1%	98.0	2.0%	100.4	2.1%	118.3	2.5%	20.3	20.7%

◎Breakdown by geographic area

(Y bn)

	09/3		09/9		10/3		10/9		11/3		Change from 10/3	
	End balance	Proportion	End balance	Proportion								
Total Yen denominated loans	4,945.1	100.0%	4,817.5	100.0%	4,836.6	100.0%	4,794.7	100.0%	4,795.3	100.0%	△ 41.3	△0.9%
Ibaraki and its adjoining areas	3,779.3	76.4%	3,711.7	77.0%	3,724.8	77.0%	3,690.6	77.0%	3,696.5	77.1%	△ 28.3	△0.8%
Ibaraki	3,152.5	63.7%	3,098.8	64.3%	3,114.7	64.4%	3,084.5	64.3%	3,087.6	64.4%	△ 27.1	△0.9%
Miyagi , Fukushima and Tochigi	482.0	9.7%	468.8	9.7%	465.9	9.6%	460.7	9.6%	460.0	9.6%	△ 5.9	△1.3%
Chiba and Saitama	144.7	2.9%	144.0	3.0%	144.1	3.0%	145.3	3.0%	148.8	3.1%	4.7	3.3%
Tokyo and Osaka	1,165.7	23.6%	1,105.7	23.0%	1,111.8	23.0%	1,104.1	23.0%	1,098.7	22.9%	△ 13.1	△1.2%

Yen Denominated Loans ②

◎Breakdown by borrower type

(Y bn)

	09/3		09/9		10/3		10/9		11/3		Change from 10/3	
	End balance	Proportion	End balance	Proportion								
Yen denominated loans (Total)	4,945.1	100.0%	4,817.5	100.0%	4,836.6	100.0%	4,794.7	100.0%	4,795.3	100.0%	△ 41.3	△0.9%
Personal loans	1,468.7	29.7%	1,486.0	30.8%	1,516.7	31.4%	1,531.4	31.9%	1,533.5	32.0%	16.8	1.1%
Corporate loans	2,667.3	53.9%	2,555.7	53.1%	2,538.6	52.5%	2,490.1	51.9%	2,475.4	51.6%	△ 63.2	△2.5%
Major companies	1,103.5	22.3%	1,069.2	22.2%	1,087.7	22.5%	1,063.7	22.2%	1,057.5	22.1%	△ 30.2	△2.8%
Medium sized companies	154.4	3.1%	149.5	3.1%	128.1	2.6%	126.2	2.6%	124.1	2.6%	△ 4.0	△3.1%
Small and medium sized companies	1,409.4	28.5%	1,336.9	27.8%	1,322.7	27.3%	1,300.0	27.1%	1,293.7	27.0%	△ 29.0	△2.2%
Public sector	808.9	16.4%	775.7	16.1%	781.1	16.1%	773.1	16.1%	786.3	16.4%	5.2	0.7%

◎Personal loans

(Y bn)

	09/3		09/9		10/3		10/9		11/3		Change from 10/3	
	End balance	Proportion	End balance	Proportion								
Personal loans (Total)	1,468.7	100.0%	1,486.0	100.0%	1,516.7	100.0%	1,531.4	100.0%	1,533.5	100.0%	16.8	1.1%
Residential loans	1,255.9	85.5%	1,280.0	86.1%	1,315.5	86.7%	1,334.8	87.2%	1,344.5	87.7%	29.0	2.2%
Consumer loans	78.3	5.3%	77.6	5.2%	77.4	5.1%	77.6	5.1%	76.1	5.0%	△ 1.3	△1.7%
Loans to small businesses	134.5	9.2%	128.4	8.6%	123.8	8.2%	119.0	7.8%	112.9	7.4%	△ 10.9	△8.8%

◎Corporate loans

(Y bn)

	09/3		09/9		10/3		10/9		11/3		Change from 10/3	
	End balance	Proportion	End balance	Proportion								
Corporate loans (Total)	2,667.3	100.0%	2,555.7	100.0%	2,538.6	100.0%	2,490.1	100.0%	2,475.4	100.0%	△ 63.2	△2.5%
Ibaraki and its adjoining areas	1,504.7	56.4%	1,452.9	56.8%	1,429.7	56.3%	1,388.7	55.8%	1,379.0	55.7%	△ 50.7	△3.5%
Ibaraki	1,074.0	40.3%	1,040.3	40.7%	1,026.4	40.4%	994.7	39.9%	985.7	39.8%	△ 40.7	△4.0%
Miyagi , Fukushima and Tochigi	335.0	12.6%	319.3	12.5%	312.2	12.3%	303.9	12.2%	300.9	12.2%	△ 11.3	△3.6%
Chiba and Saitama	95.7	3.6%	93.4	3.7%	91.0	3.6%	90.0	3.6%	92.4	3.7%	1.4	1.5%
Tokyo and Osaka	1,162.6	43.6%	1,102.7	43.1%	1,108.9	43.7%	1,101.3	44.2%	1,096.4	44.3%	△ 12.5	△1.1%

Deposits and Client Asset Custody

◎Deposits (Y bn)

	09/3		09/9		10/3		10/9		11/3		Change from 10/3	
	End balance	Proportion	End balance	Proportion								
Deposits (Total)	6,562.7	100.0%	6,554.9	100.0%	6,681.1	100.0%	6,677.6	100.0%	6,817.5	100.0%	136.4	2.0%
Yen deposits	6,494.4	99.0%	6,452.1	98.4%	6,614.9	99.0%	6,604.6	98.9%	6,752.0	99.0%	137.1	2.1%
Foreign deposits	68.2	1.0%	66.2	1.0%	66.2	1.0%	63.9	1.0%	65.4	1.0%	△ 0.8	△ 1.2%
JOM deposits	0.0	0.0%	36.6	0.6%	0.0	0.0%	9.0	0.1%	0.0	0.0%	0.0	—
Others	—	—	—	—	—	—	—	—	—	—	—	—
NCDs	104.0		58.8		24.5		34.7		12.9		△ 11.6	△ 47.3%

◎Yen deposits by customer types (Y bn)

	09/3		09/9		10/3		10/9		11/3		Change from 10/3	
	End balance	Proportion	End balance	Proportion								
Yen deposits (Total)	6,494.4	100.0%	6,452.1	100.0%	6,614.9	100.0%	6,604.6	100.0%	6,752.0	100.0%	137.1	2.1%
Personal	4,984.9	76.8%	5,028.1	77.9%	5,078.9	76.8%	5,126.5	77.6%	5,163.0	76.5%	84.1	1.7%
Corporate	1,179.6	18.2%	1,157.3	17.9%	1,205.9	18.2%	1,160.3	17.6%	1,270.3	18.8%	64.4	5.3%
Public sector	329.8	5.1%	266.6	4.1%	330.0	5.0%	317.7	4.8%	318.6	4.7%	△ 11.4	△ 3.5%

◎Clients' assets (Y bn)

	09/3		09/9		10/3		10/9		11/3		Change from 10/3	
	End balance	Proportion	End balance	Proportion								
Personal (Total)	5,984.7	100.0%	6,082.3	100.0%	6,139.4	100.0%	6,164.4	100.0%	6,196.3	100.0%	56.9	0.9%
Current	2,627.2	43.9%	2,643.2	43.5%	2,700.8	44.0%	2,728.4	44.3%	2,794.2	45.1%	93.4	3.5%
Time deposits	2,357.7	39.4%	2,384.9	39.2%	2,378.0	38.7%	2,398.1	38.9%	2,368.8	38.2%	△ 9.2	△ 0.4%
(Sub total)	4,984.9	83.3%	5,028.1	82.7%	5,078.9	82.7%	5,126.5	83.2%	5,163.0	83.3%	84.1	1.7%
Investment	999.8	16.7%	1,054.2	17.3%	1,060.5	17.3%	1,037.9	16.8%	1,033.3	16.7%	△ 27.2	△ 2.6%

Investment Portfolio

(Y bn)

	09/3		10/3		11/3		Change from 10/3	
	Balance	Proportion	Balance	Proportion	Balance	Proportion	Balance	Proportion
Yen denominated bonds	1,672.9	83.9%	1,821.8	87.0%	1,852.8	86.7%	31.0	△0.3%
Duration (years)	3.10	—	3.20	—	3.60	—	0.4	—
Fixed rate notes	1,414.1	71.0%	1,590.0	75.9%	1,625.3	76.0%	35.3	0.1%
(Average yield : %)	(1.08)	—	(1.00)	—	(1.00)	—	(△0.00)	—
Floating rate notes	258.8	13.0%	231.7	11.1%	227.5	10.6%	△ 4.2	△ 0.4%
(Average yield : %)	(0.87)	—	(0.53)	—	(0.39)	—	(△0.14)	—
Foreign denominated bonds	123.7	6.2%	83.7	4.0%	99.7	4.7%	16.0	0.0
Duration (years)	1.4	—	1.5	—	2.8	—	1.3	—
(Average yield : %)	(0.73)	—	(2.18)	—	(2.45)	—	(0.27)	—
Fixed rate notes	61.0	3.1%	49.5	2.4%	81.4	3.8%	31.9	0.0
(Average yield : %)	(4.64)	—	(4.28)	—	(3.61)	—	(△0.67)	—
(Average yield spread : %)	(0.79)	—	(3.54)	—	(2.97)	—	(△0.57)	—
Floating rate notes	62.7	3.1%	34.2	1.6%	18.2	0.9%	△ 16.0	△ 0.8%
(Average yield : %)	(3.47)	—	(0.69)	—	(0.72)	—	(0.03)	—
(Average yield spread : %)	(0.69)	—	(0.15)	—	(0.32)	—	(0.17)	—
Stock	155.1	7.8%	148.7	7.1%	145.2	6.8%	△3.5	△ 0.3%
% to Tier I	—	43.0%	—	40.4%	—	39.2%	—	△1.2%
Investment trusts and others	41.1	2.1%	39.9	1.9%	39.6	1.9%	△ 0.3	△ 0.1%
Total	1,992.9	100.0%	2,094.2	100.0%	2,137.5	100.0%	43.3	0.0%
(Average yield : %)	(1.44)	—	(1.10)	—	(1.09)	—	(△0.01)	—
Unrealized gains/losses	△ 12.7	—	61.5	—	47.3	—	△ 14.2	—

Foreign Securities Portfolio

○ Securities portfolio (Y bn)

	Balance(*1)			Unrealized gains/losses(*2)		
	11/3	10/3	Change from 10/3	11/3	10/3	Change from 10/3
Domestic bonds	1,801.5	1,763.6	37.8	21.5	26.7	△ 5.2
Foreign bonds	151.0	141.9	9.1	△ 1.2	△ 0.8	△ 0.4
Stocks	145.2	148.7	△ 3.4	30.1	39.9	△ 9.7
Investment trusts & Others	39.6	39.9	△ 0.2	△ 2.8	△ 3.8	0.9
Trust beneficiary rights	22.5	31.1	△ 8.5	△ 0.2	△ 0.4	0.2
Total	2,160.1	2,125.4	34.7	47.3	61.5	△ 14.2

(*1) Includes hold-to-maturity securities.

(*2) On available-for-sale securities.

○ Foreign bonds (Y bn)

	Balance			Unrealized gains/losses(*)		
	11/3	10/3	Change from 10/3	11/3	10/3	Change from 10/3
Sovereign	27.1	5.3	21.7	0.0	0.0	△ 0.1
Corporete	76.1	92.0	△ 15.9	0.3	1.0	△ 0.6
MBS(GNMA & CMO)	20.8	9.5	11.3	△ 0.5	0.0	△ 0.4
Securitization	26.9	34.9	△ 7.9	△ 0.9	△ 1.8	0.8
Total	151.0	141.9	9.1	△ 1.2	△ 0.8	△ 0.4

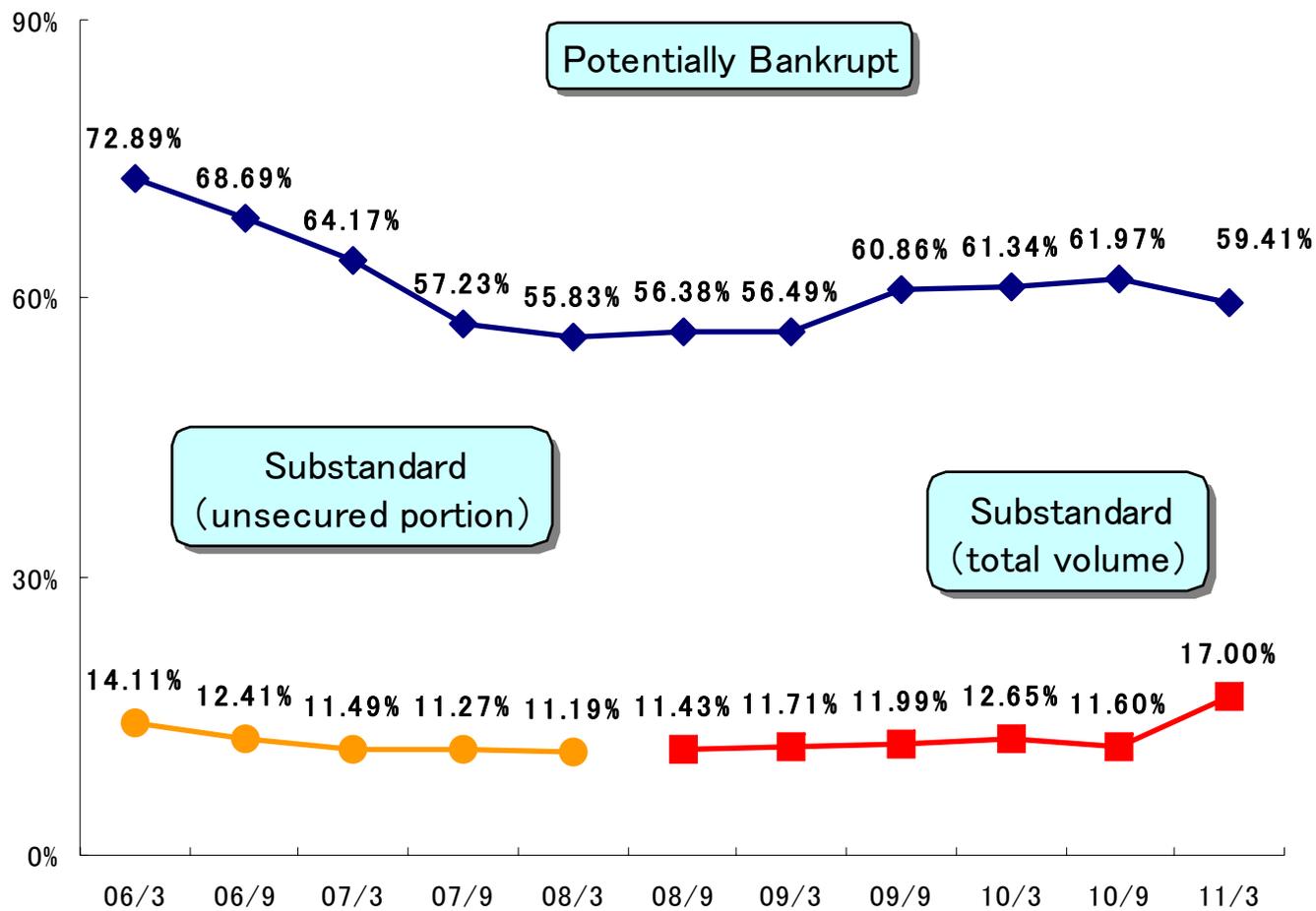
(*) On available-for-sale securities.

○ Securitization (Y bn)

	Balance			Unrealized gains/losses		
	11/3	10/3	Change from 10/3	11/3	10/3	Change from 10/3
ABS	12.8	16.2	△ 3.4	△ 0.2	△ 0.2	0.0
CDO	6.7	10.4	△ 3.7	△ 0.5	△ 1.2	0.7
CLO	7.3	8.2	△ 0.8	△ 0.1	△ 0.3	0.1
Total	26.9	34.9	△ 7.9	△ 0.9	△ 1.8	0.8

Provisions to each NPL category

Reserve ratio for possible loan losses (Potentially bankrupt & Substandard loans)



Managerial efficiency indices

【Breakdowns in expenses】

(Y bn)	FY2008	FY2009	FY2010	Change from FY2009
Total expenses	72.3	69.9	69.6	△ 0.3
Personnel expenses	35.3	35.5	35.1	△ 0.4
Non-Personnel expenses	33.5	31.6	31.4	△ 0.2
Tax	3.4	2.8	3	0.2
OHR(Core net business income basis)	60.2%	60.6%	62.5%	1.8%

【Number of employees／Network】

	FY2008	FY2009	FY2010	Change from FY2009
Number of employees	3,368	3,442	3,360	△ 82
Network	400	397	400	3
Domestic	174	173	176	3
Overseas	1	1	1	0
ATM	24,167	25,718	27,307	1,589
Own	875	871	888	17
E-net (alliance)	9,489	10,256	11,056	800
Seven bank (alliance)	13,803	14,591	15,363	772

Management Indices (Non-consolidated)

	(¥、%)			
	10/3	10/9	11/3	Change(YoY)
EPS (Yen)	16.81	13.78	16.74	△0.07
ROE (Net income basis : %)	3.27 3.46	5.01 5.53	3.07 3.38	△0.21 △0.08
BPS (Yen)	546.2	548.7	544.7	△1.5
OHR (Core net business income basis : %)	60.6	63.1	62.5	1.9
ROA (Core net business income basis : %)	0.61	0.56	0.57	△0.05

※ EPS is based on the average number of shares outstanding. BPS is based on the number of shares outstanding at the end of FY.

ROE on the top is based on average balance of capitals at the beginning of FY and capitals at the end of FY.

ROE on the bottom is based on average balance of capital. (excluding net unrealized gains on other securities)

	(%)			
	09/9	10/3	10/9	Change(YoY)
Market shares in Ibaraki (Loans)	42.84	43.24	43.13	0.29
Market shares in Ibaraki (Deposits)	42.10	42.75	42.23	0.13

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