## 愁想PPLUS

Financial Results for the First Quarter of FY2016 and Projections for FY2016

Best Partner Bank for the Collaborative Creation of the Region's Future

JOYO BANK

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- Ordinary profit and net income after tax (non-consolidated) both decreased YoY, mainly due to a decline in net interest income.
- The decline in net interest income mainly reflected decreases in interest income on loans and gain on cancellation of privately placed investment trusts.

Financial Highlights for the 1Q FY2016


Net interest income decreased by $¥ 1.4$ billion YoY．
Breakdown：Interest income on loans（0．5）bn．Interest income on securities（0．7）bn．
Funding cost +0.3 bn ．Interest expenses on deposits（ 0.2 ）bn．
$\checkmark$ Fees and Commissions increased by $¥ 0.9$ billion YoY mainly due to changing the accounting processing method of group credit life insurance dividend（ $($ ）．
※used to be accounted for ordinary profit

| Breakdown of Top Line |  |  |  |  |  | （Billions of yen） |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2015 <br> Apr．－Jun． | FY2016 |  | 1H FY2016 |  | FY2016 |  |
|  |  | Apr．－Jun． | YoY Change | Projection | Progress Ratio | Projection | Progress Ratio |
| Net interest income（1） | 23.6 | 22.1 | （1．4） | 42.5 | 52．1\％ | 84.0 | 26．3\％ |
| Interest income on loans | 16.5 | 16.0 | （0．5） |  |  |  |  |
| Interest income on securities | 8.3 | 7.6 | （0．7） |  |  |  |  |
| Interest expenses on deposits | 0.6 | 0.4 | （0．2） |  |  |  |  |
| Other funding cost | 0.6 | 1.0 | 0.3 |  |  |  |  |
| Fees and Commissions（2） | 3.7 | 4.7 | 0.9 | 9.5 | 49．6\％ | 18.0 | 26．2\％ |
| Investment trusts annuities and whole－life insurance | 1.5 | 1.2 | （0．3） |  |  |  |  |
| （Investment trusts） | 1.0 | 0.7 | （0．2） | － | － | － | － |
| （annuities and whole－life insurance） | 0.5 | 0.4 | （0．1） |  |  |  |  |
| TOTAL（1）＋2） | 27.3 | 26.8 | （0．4） | 52.0 | 51．6\％ | 102.0 | 26．3\％ |

## Breakdown of Loan－Deposit Interest Margins

（Billions of yen）

|  |  |  | （Billions of yen） |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Apr．－Jun．FY2016 Total |  | Domestic |  | Foreign |  |
|  |  |  |  |  |  |  |
|  | Results | YoY Change | Results | YoY Change | Results | YoY Change |
| Loan－Deposit Interest Margins | 15.5 | （0．3） | 15.4 | （0．3） | 0.0 | （0．0） |
| Interest income on loans | 16.0 | （0．5） | 15.7 | （0．6） | 0.3 | 0.1 |
| ［Breakdown Average balance | － | 0.6 | － | 0.5 ¥210．3 billion |  | 0.0 ¥10．5 billion |
| by factors Yield |  | （1．1） |  | （1．2）（9bp） |  | 0.150 bp |
| Interest expenses on deposits | 0.4 | （0．2） | 0.2 | （0．3） | 0.2 | 0.1 |

## Breakdown of Interest Income on Securities

|  |  |  |  |  |  | （Billions of yen） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Apr．－Jun．FY2016 Total |  |  |  |  |  |
|  |  |  | Domestic |  | Foreign |  |
|  | Results | YoY Change | Results | YoY Change | Results | YoY Change |
| Interest income on securities | 7.6 | （0．7） | 5.7 | （0．8） | 1.8 | 0.0 |
| ［Breakdown Average balance | － | 0.0 | － | 0.1 ¥41．3 billion | － |  |
| by factors Y Yield | － | （0．8） |  | （0．9）（18bp） | － | 0.1 13bp |

[^0]$$
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$$

## Affiliated Companies

- Consolidated net income after tax decreased $¥ 0.4$ billion YoY to $¥ 0.5$ billion, mainly owing to a decrease in sales of Joyo Securities.

Financial Results of Affiliated Companies in the $1^{\text {st }}$ Quarter of FY2016

|  |  |  |  |  |  |  |  | Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Business Description | Ordinary revenue | YoY change | Ordinary profit | YoY change | Net income after tax | YoY change |
| Profitable | The Joyo Lease Co., Ltd. | Leasing of machinery and equipment, and claim acquisition | 5,346 | 549 | 253 | 58 | 169 | 29 |
|  | The Joyo Securities Co., Ltd. | Trading of securities and mediation, commission and proxy trading of securities | 290 | (530) | 2 | (431) | 1 | (321) |
|  | The Joyo Computer Service Co., Ld. | Development and sales of software and other products, and contract data processing | 267 | (8) | (27) | 9 | (18) | 7 |
|  | The Joyo Industrial Reseach Institue, Ltd. | Consulting services and contract investigation and research services | 201 | 46 | 25 | 8 | 17 | 4 |
| Outsourcing | The Joyo Credit Guarantee Co., Ldd. | Credit guarantee of housing loans from Joyo Bank | 934 | 57 | 207 | (292) | 134 | (192) |
|  | The Joyo Credit Co., Ltd. | Credit card services | 299 | 4 | 46 | (9) | 86 | 45 |
|  | The Joyo Business Service Co., Ldd. | Agent in charge of administrative work for Joyo Bank | 198 | 6 | 0 | 0 | 1 | 0 |
|  | The Joyo Cash Service Co., Ltd. | Maintenance and management of Joyo Bank ATMs | 287 | 4 | 0 | 0 | 0 | 0 |
|  | The Joyo Equipment Management Co, LLd. | Maintenance and management of business property and equipment of the Joyo Bank | 246 | (7) | 68 | 12 | 47 | 69 |
| Total |  |  | 6,473 | 329 | 779 | (644) | 510 | (466) |




- The Joyo Credit Guarantee Co., Ltd.

【Total Guarantees Outstanding】


## Average Balance of Loans and Deposits

- The average balance of loans and bills discounted continue to increase overall, primarily supported by individual and foreign currency loans.
- The average balance of deposits showed a steady increase for both yen-denominated and foreign currency deposits.


| Average Balance of Deposits |  |  |  |  |  | FY2014 <br> Apr.-Jun. <br> (1) | FY2015 <br> Apr.-Jun. <br> (2) |  |  | FY2015 | FY2016 <br> Apr.-Jun. <br> (3) | YoY Change |  | (Billions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (billions of yen) |  |  |  |  |  |  |  | YoY Change |  |  |  |  |  | FY2016 |
| 9,000.0 | 7,578.5 | 7,794.1 | 8,090.7 | 8,040.0 |  |  |  | (2)-(1) | Change ratio |  |  | (3)-(2) | Change ratio | Projection |
| 8,000.0 |  |  | 2,217.8 | 2,085.0 | Corporate | 1,487.6 | 1,544.8 | 57.2 | 3.8\% | 1,540.7 | 1,654.5 | 109.7 | 7.1\% | 1,590.0 |
| 7,000.0 | 1,945.8 | 2,003.8 |  |  | Individual | 5,632.7 | 5,790.3 | 157.6 | 2.8\% | 5,836.1 | 5,872.9 | 82.6 | 1.4\% | 5,955.0 |
| 5,000.0 |  | 5,790.3 | 5,872.9 | 5,955.0 | Public sector | 400.5 | 396.7 | (3.8) | (0.9)\% | 376.4 | 444.3 | 47.6 | 12.0\% | 370.0 |
| 4,000.0 | 5,632.7 |  |  |  | Total (Yen) | 7,520.8 | 7,731.7 | 210.9 | 2.8\% | 7,753.2 | 7,971.7 | 240.0 | 3.1\% | 7,915.0 |
| 3,000.0 |  |  |  |  | Ratio of current deposits | 62.5\% | 63.8\% | 1.2\% | - | 63.8\% | 65.7\% | 1.9\% | - | 64.4\% |
|  |  |  |  |  | Rato time deposits | 37.5\% | 36.2\% | (1.2)\% | - | 36.2\% | 34.3\% | (1.9\%) | - | 35.6\% |
| 1,000.0 |  |  |  |  | Foreign Currency | 57.7 | 62.4 | 4.7 | 8.1\% | 80.9 | 119.0 | 56.6 | 90.7\% | 125.0 |
| 0.0 | - |  |  |  | Total | 7,578.5 | 7,794.1 | 215.6 | 2.8\% | 7,834.1 | 8,090.7 | 296.6 | 3.8\% | 8,040.0 |
|  | Apr.-Jun. <br> FY2014 | Apr.-Jun. <br> FY2015 | Apr.-Jun. <br> FY2016 | FY2016 <br> Projection | -4- |  |  |  |  |  |  |  |  |  |

－Average yield on loans and bills discounted（All currencies）
Result in $1^{\text {st }}$ Quarter of FY2016 ：1．08\％（down 9bp YoY）
－Loan－deposit interest margins（All currencies）
Result in $1^{\text {st }}$ Quarter of FY2016 ：1．06\％（down 8bp YoY）
Target in FY2016 ：1．04\％（down 7bp YoY）

Loan－Deposit Interest Margins（All Currencies）

|  |  | FY2014 <br> Apr．－Jun． <br> （1） | FY2015 <br> Apr．－Jun． <br> （2） | YoY <br> change (2)-(1) | FY2016 Apr．－Jun． | YoY change (3)-2 | FY2015 | $\begin{aligned} & \text { FY2016 } \\ & \text { Projection } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average yield on interest－ earning assets | （A） | 1．22\％ | 1．17\％ | （5bp） | 1．09\％ | （8bp） | 1．11\％ | － |
| Average yield on loans and bills discounted | （B） | 1．25\％ | 1．17\％ | （8bp） | 1．08\％ | （9bp） | 1．14\％ | 1．07\％ |
| Average yield on securities |  | 1．17\％ | 1．31\％ | 14bp | 1．18\％ | （13bp） | 1．13\％ | 1．03\％ |
| Funding costs | （C） | 0．96\％ | 0．92\％ | （4bp） | 0．90\％ | （2bp） | 0．89\％ | － |
| Average yield on deposits | （D） | 0．03\％ | 0．03\％ | Obp | 0．02\％ | （1bp） | 0．03\％ | 0．02\％ |
| Expense ratio |  | 0．95\％ | 0．91\％ | （4bp） | 0．87\％ | （4bp） | 0．86\％ | － |
| Loan－deposit interest margins | （B－D） | 1．22\％ | 1．14\％ | （8bp） | 1．06\％ | （8bp） | 1．11\％ | 1．04\％ |
| Toatal interest margin | （A－C） | 0．26\％ | 0．25\％ | （1bp） | 0．19\％ | （6bp） | 0．22\％ | － |

Average Yield on Loans and Bills Discounted（yen）


## Corporate Loans

- The average balance of corporate loans increased by $¥ 28.0$ billion (up $1.9 \%$ annually) for Ibaraki and its adjoining areas, and decreased by $¥ 7.5$ billion (down $0.6 \%$ annually) for Tokyo and Osaka
Bolstered loans to growing fields and to low credit-rating borrowers, with a focus on local companies, by enhancing business feasibility assessment initiatives.

| Average Balance of Loans (yen) |  |  |  |  |  |  |  |  | (Billions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2014 Apr.-Jun. <br> (1) | FY2015 <br> Apr.-Jun. <br> (2) | YoY Change |  | FY2015 | FY2016 Apr:-Jun. <br> (3) | YoY Change |  | FY2016 |
|  |  |  | (2)-1 | Change <br> ratio |  |  | (3)-2) | Change <br> ratio | Projection |
| Corporate loans | 2,699.8 | 2,706.9 | 7.1 | 0.3\% | 2,758.4 | 2,727.5 | 20.6 | 0.8\% | 2,815.0 |
| Ibaraki and its adjoining areas | 1,424.9 | 1,450.1 | 25.2 | 1.8\% | 1,475.6 | 1,478.1 | 28.0 | 1.9\% | 1,525.0 |
| Ibaraki | 1,016.9 | 1,024.4 | 7.5 | 0.7\% | 1,038.5 | 1,034.5 | 10.1 | 1.0\% | - |
| Miyagi and Fukushima | 213.9 | 214.8 | 0.9 | 0.4\% | 218.2 | 216.7 | 1.9 | 0.9\% | - |
| Tochigi | 91.9 | 96.2 | 4.3 | 4.7\% | 98.8 | 102.7 | 6.5 | 6.8\% |  |
| Chiba and Saitama | 102.2 | 114.7 | 12.5 | 12.2\% | 120.1 | 124.2 | 9.5 | 8.3\% |  |
| Tokyo and Oskka | 1,275.0 | 1,256. 8 | (18.2) | (1.4)\% | 1,282.8 | 1,249,3 | (7.5) | (0.6)\% | 1,290.0 |

Initiatives for Growing Fields
(Billions of yen)

|  | FY2014 Apr.Jun. <br> (1) | FY2015 Apr.-Jun.(2) | YoY Change |  | FY2016 Apr.-Jun. <br> (3) | YoY Change |  | FY2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Change <br> ratio |  | (3)-2) | Change <br> ratio | Projection | Progress <br> ratio |
| Medica//Health care | 8.1 | 11.2 | 3.1 | 38.3\% | 10.5 | (0.7) | (6.3)\% | 50.0 | 21.0\% |
| New energy | 4.8 | 6.6 | 1.8 | 37.5\% | 4.1 | (2.5) | (37.9)\% |  |  |
| Agri-business |  | 4.5 |  | - | 7.9 | 3.4 | 75.6\% | 30.0 | 26.3\% |
| Manufactures |  | 1.0 |  | - | 0.7 | (0.3) | (30.0)\% | 4.0 | 17.5\% |
| Total of growth sector | 19.4 | 23.3 | 3.9 | 20.1\% | 23.2 | (0.1) | (0.4) \% | - |  |

*1. A scope of 400 borrowers until FY2014. The scope was narrowed to 330 borrowers in 2H FY2015 to prioritize support.
*2. Limited to the funding of capital investments by priority businesses receiving assistance applying for subsidies and other support.
Yield on Corporate Loans


Loans for Equipment Funds (in Ibaraki and adjoining areas)


## Housing Related Loans

- Housing loans executed decreased by $¥ 2.5$ billion YoY, reflecting a decline in housing starts.
- Efforts will be made to mitigate the decrease in the rate of recently executed housing loans by increasing the ratio of fixed-rate housing loans.

Housing Related Loans Executed

|  | FY2014 <br> Apr.-Jun. <br> (1) | FY2015 <br> Apr.-Jun. <br> (2) | YoY Change |  | FY2016 Apr.-Jun. <br> (3) | YoY Change |  | (Billions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | FY2 |  |  |  |
|  |  |  |  | Change ratio |  | (3)-(2) | Change ratio | Projection | Progress ratio |
| Housing loans | 42.1 | 45.9 | 3.8 | 9.1\% |  | 43.4 | (2.5) | (5.6)\% | 240.0 | 18.1\% |
| Ibaraki | 28.4 | 28.0 | (0.3) | (1.2)\% | 27.1 | (0.9) | (3.3)\% |  |  |
| Miyagi and Fukushima | 2.2 | 2.8 | 0.5 | 26.4\% | 2.4 | (0.3) | (13.2)\% |  |  |
| Tochigi | 2.1 | 2.5 | 0.3 | 17.9\% | 2.9 | 0.3 | 13.6\% | - | - |
| Chiba and Saitama | 9.2 | 12.3 | 3.1 | 33.7\% | 9.6 | (2.7) | (22.5)\% |  |  |
| Tokyo | 0.0 | 0.0 | 0.0 | - | 1.2 | 1.1 | - |  |  |
| Apartment loans | 19.7 | 18.8 | (0.9) | (4.7)\% | 19.4 | 0.6 | 3.4\% | 100.0 | 19.5\% |
| Ibaraki | 10.5 | 10.1 | (0.3) | (3.1)\% | 10.5 | 0.3 | $3.2 \%$ |  |  |
| Miyagi and Fukushima | 3.6 | 3.1 | (0.5) | (14.7)\% | 3.3 | 0.1 | 6.1\% |  |  |
| Tochigi | 2.0 | 1.8 | (0.1) | (7.7)\% | 2.0 | 0.1 | 8.3\% | - | - |
| Chiba and Saitama | 3.5 | 3.6 | 0.0 | 2.8\% | 3.3 | (0.2) | (7.1)\% |  |  |
| Tokyo | 0.0 | 0.0 | 0.0 | - | 0.2 | 0.2 | - |  |  |
| Total | 61.9 | 64.8 | 2.9 | 4.7\% | 62.8 | (1.9) | (3.0)\% | 340.0 | 18.5\% |

Privately-owned house : $+2.8 \%$, Rent house : (2.9)\%
Yield of Housing Loans


Housing Related Loans Balance (term-end)

(Number)

|  | 1409 | 1503 | 1506 | 1509 | 1603 | 1606 | $\begin{aligned} & \text { Change from } \\ & \text { Jun.. } 2015 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Borrowers of housing laans | 82,727 | 84,483 | 85,916 | 86,189 | 87,388 | 88,313 | 2,397 |
| Auto lans | 4.5\% | 4.8\% | 4.8\% | 4.9\% | 5.2\% | 5.4\% | 0.6\% |
| Eductional loans | 4.1\% | 4.4\% | 4.3\% | 4.2\% | 4.6\% | 4.4\% | 0.1\% |
| Card loans | 32.2\% | 35.\% | 37.5\% | 38.8\% | 42.3\% | 4.0\% | 6.5\% |

## Unsecured Consumer Loans

- Executed amount and Average balance of unsecured consumer loans increased YoY as a result of enhancing the non-OTC transaction service functions (on the web) and web-based service for client employees.
※ Change ratio YoY of average balance : Auto loans $+14 \%$, Educational loans $+8 \%$, Card loans $+6 \%$



## Sales of Financial Products

- Sales of financial products and fees from financial product sales decreased, primarily for equity investment trusts. To bolster sales further, address customers' life stages and needs by expanding the product lineup and enhancing consulting capabilities. Continue working to strengthen installment fund instruments and improve the usage ratio of customers who have opened NISAs, and reinforce cooperation with Joyo Securities.

|  | [Sales Amount] |  |  | YoY Change |  | FY2016 <br> Projection | 【End Balance】 |  | (Billions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| *1. Includes foreign currency deposits with foreign currency forward contracts | FY2014 Apr.-Jun. | FY2015 <br> Apr.Jun. | FY2016 <br> Apr.Jun. |  |  | Mar.2015 | Mar.2016 | Jun. 20 |  |
| FY2016). |  | (1) |  | (2)-(1) | Change ratio |  |  |  |  | $\begin{aligned} & \text { YoY } \\ & \text { change } \end{aligned}$ |
| Investment trusts | 43.1 | 58.6 | 15.1 | (43.5) | (74.2\%) |  | - | 372.7 | 325.4 | 299.1 | (26.3) |
| Equity investment trusts | 24.7 | 29.5 | 15.1 | (14.4) | (48.8\%) | 160.0 | 333.4 | 318.2 | 297.8 | (20.3) |
| Annuities insurance | 21.7 | 14.5 | 9.1 | (5.4) | (37.2\%) | 72.0 | 423.3 | 445.5 | 442.1 | (3.4) |
| Public bond sales through 0TC | 11.5 | 26.3 | 87.2 | 60.9 | 231.6\% | 155.0 | 53.7 | 78.5 | 106.6 | 28.0 |
| Foreign currency deposits *1 | 15.1 | 6.9 | 5.3 | (1.6) | (23.2\%) | 40.0 | 239.2 | 186.2 | 180.3 | (5.8) |
| Financial instruments intermediary services | 10.2 | 32.7 | 13.2 | (19.5) | (59.6\%) | 120.0 | 105.3 | 126.7 | 131.7 | 5.0 |
| Total | 101.8 | 139.1 | 130.1 | (9.0) | (6.5\%) | - | 1,194.3 | 1,162.5 | 1,160.0 | (2.4) |


| Fees from Financial Products Sales |  |  |  |  |  |  |  | (Billions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2014 Apr.-Jun. | FY2015 Apr.-Jun. (1) | YoY Change |  | FY2016 Apr.-Jun. <br> (3) | YoY Change |  | FY2016 |  |
|  |  |  | (2-(1) | $\begin{gathered} \text { Change } \\ \text { ratio } \end{gathered}$ |  | (3-2) | $\begin{gathered} \text { Change } \\ \text { ratio } \end{gathered}$ | Projection | $\begin{gathered} \text { Progeress } \\ \text { ratio } \end{gathered}$ |
| Investment trusts | 0.86 | 1.02 | 0.16 | 19\% | 0.76 | (0.26) | (26\%) | 4.90 | 16\% |
| Amuities insurace | 0.44 | 0.55 | 0.11 | 25\% | 0.44 | (0.10) | (20\%) | 2.70 | 16\% |
| Public bond sales thrugh OTC | 0.06 | 0.19 | 0.13 | 228\% | 0.06 | (0.13) | (67\%) | 0.90 | 7\% |
| Foreign currency deposits | 0.06 | 0.01 | (0.05) | (83.1)\% | 0.01 | (0.0) | (11\%) | 0.10 | 10\% |
| Financial instuments intermediary services | 0.04 | 0.14 | 0.10 | 241\% | 0.03 | (0.10) | (74\%) | 0.40 | 8\% |
| Total | 1.49 | 1.93 | 0.44 | 29\% | 1.32 | (0.61) | (32\%) | 9.20 | 14\% |

Monthly automatic sales of Financial Products


- The term-end balance of domestic bonds increased mainly due to advance purchases of municipal bonds, looking toward redemption of JGBs.
- The term-end balance of foreign bonds increased on a foreign-currency basis due to continued portfolio rebalance. (However, the balance decreased on a yen basis due to the negative impact of $¥ 37.1$ billion from exchange rate movements.)


Plan to reduce the level of strategic shareholdings to less than $30 \%$ of common equity Tier I capital during the 12th Medium－Term Business Plan（by FY 2016）．
－Reduced the balance $¥ 0.7$ billion in 1Q FY2016．Address strategic shareholdings，primarily stocks for which agreements have been made with counterparties，in consideration of market trends from the second quarter onward．

$※$ ratio＝balance of strategic shareholdings／common equity Tier I capital
Risk \＆Return of Strategic Shareholdings

|  | RORA |  |  | Dividend Yield |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | FY2013 | FY2014 | FY2015 | FY2013 | FY2014 | FY2015 |
| Strategic shareholdings | $2.2 \%$ | $2.4 \%$ | $2.7 \%$ | $2.9 \%$ | $3.3 \%$ | $3.7 \%$ |
| Strategic sharehollingss which balance are <br> more than 1 \％of common stock | $2.4 \%$ | $2.6 \%$ | $2.9 \%$ | $3.0 \%$ | $3.4 \%$ | $3.8 \%$ |

[^1]
## Corporate Governance Guideline

## ＞Strategic shareholding policy

－Joyo Bank may hold stocks for other than pure investment purposes，if they are deemed as contributing to the Bank＇s medium－to long－term financial gain and development，primarily by increasing the stock value of its corporate clients and the dividends it receives from them．However，Joyo Bank shall strive to manage such shareholdings appropriately under a sound risk \＆return management framework to prevent unwarranted conflicts of interest with its shareholders．
$>$ Use of voting rights
－Joyo Bank shall also strive to maintain a certain arms－length relationship with the companies it invests in for the aforementioned strategic purposes．As such，the Bank shall oppose resolutions the companies submit to the general meeting of shareholders if they hinder sustainable growth and appreciation of corporate value of the companies over the medium to long term，or pose unwarranted conflicts of interests with Joyo Bank＇s strategic shareholding policy．
－In principle，Joyo Bank shall follow appropriate decision－making procedures based on its rules of jurisdiction in exercising the Bank＇s voting rights on all resolutions put forward by the companies．In so doing，Joyo Bank shall confirm that each resolution put forward by each individual company poses no conceivable conflict of interest with maintaining and improving shareholder value，or the Bank＇s strategic shareholding policy．

## Following the guideline

＜Reexamining strategic shareholdings policy＞
－Decide our policy based on quantitative（profitability，dividends）and qualitative（relationship，alliances）．
－RORA is important in quantitative view．

## Credit Costs / Claims for Disclosure

- Credit costs increased by $¥ 0.4$ billion YoY in 1 Q, mainly due to downgrades among borrowers with low ratings (i.e., additional provisions were made), but the full-year projection for credit costs is unchanged from the initial plan.
- The ratio of claims for disclosure was $1.79 \%$ on the same level as the previous fiscal year.


## Net Credit Costs and Credit Cost Ratio *



|  | Apr.-Jun <br> FY2014 |  |  |  | (Billions of yen) <br> FY2016 <br> Projection |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Apr.-Jun. FY2015 <br> (1) | $\begin{gathered} \hline \hline \text { Apr.-Jun. } \\ \text { FY2016 } \end{gathered}$ | YoY change (2)-(1) |  |
| Disposal of non-performing loans | 0.8 | 1.8 | 2.1 | 0.3 | 7 |
| Losses on loan write-offs | 0.2 | 0.3 | 0.3 | 0.0 |  |
| Reserve for specific allowance of possible loan | 0.0 | 0.0 | 0.0 | (0.0) |  |
| Losses on bulk sales | 0.2 | 0.2 | 0.1 | (0.0) | $/$ |
| Others | 0.5 | 0.7 | 1.1 | 0.3 |  |
| Gains on loans written-off | 0.4 | 0.3 | 0.5 | 0.1 |  |
| Net transfer to general reserve for possible loan losses | (0.1) | (0.2) | 0.6 | 0.8 |  |
| Net credit costs | 0.2 | 1.0 | 1.5 | 0.4 | 5.0 |

Claims for Disclosure blased on disclosure under the Act on
Emergency Measures for the Revitalization of the Financial Functions)



## Capital Adequacy Ratio／Shareholder Returns

－The consolidated capital adequacy ratio trended at the $12 \%$ level．
－As for shareholder returns，the Bank is forecasting an interim dividend of $¥ 6.0$ per share，the same level as in the 1H FY2015．

| Capital Adequacy Ratio |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 15／03 | 16／03 | 16／06 | The 12th mid－term business plan＇s goal（＇17／03） |
| Consolidated Capital Adequacy Ratio | 12．40\％ | 12．00\％ | 12．41\％ | approx．12\％ |
| Total Capital （Billions <br> of yen） <br> Risk Weighted Assets  | $\begin{array}{r} 435.8 \\ 3,512.7 \end{array}$ | $\begin{array}{r} 451.5 \\ 3,760.4 \end{array}$ | 461.8 $3,719.9$ | － |


| 【Reference】 <br> Interim Measrue Disapply |
| :---: |
| $16 / 03$ |
| $11.17 \%$ |
| $16 / 06$ |


| 〔Reference】 <br> Common Equity Tier I ratio |  |
| :---: | :---: |
| $16 / 03$ | $16 / 06$ |
| $13.31 \%$ | $13.28 \%$ |

## Historical Dividends and Repurchase

The amount of interim dividend ：$¥ 6.0$ per share
※The amount of the year－end dividend will be announced as soon as it is finalized，as the Bank intends to implement business integration with Ashikaga Holdings on October 1， 2016.


- Both non-consolidated net income after tax and consolidated net income after tax exceeded progress rates of $50 \%$ against their respective interim projections.
- Interim and full-year projections are unchanged from initial plans.



# 秋数额PLUS <br> 【About the logo】 <br> －Orange rectangles show＂customers＂，＂local communities＂，＂Joyo bank＂，the red rectangle shows＂additional value＂ <br> －Spread made by four rectangles shows＂+ ＂shape，and brings up the image that four rectangles make new value like a wind mill 

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[^0]:    Interest income on securities：Reasons for changes（YoY）
    －Decreases in gain on cancellation of privately placed investment trust $¥(0.6)$ bn．
    Decreases in interest income from domestic bonds $¥(0.2) \mathrm{bn}$ ．

[^1]:    $※$ RORA＝Return divided by Risk asset of Loans and stocks etc．
    Return $=$ Loan－Deposit Interest Margins + Fees and Commissions + Dividends

