

<APPENDIX> Data Book

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Balance Sheet / Average Balance / Average Yield (Joyo)

Assets

(Average balance: Billions of yen, yield: %, interest income: Millions of yen)

	FY17			YoY		
	Average balance	Yield	Interest income	Average balance	Yield	Interest income
Loans and bills discounted	6,026.6	1.04	63,245	+67.6	- 0.02	- 480
JPY	5,902.0	1.02	60,733	+53.2	- 0.04	- 1,394
Foreign currency	124.5	2.01	2,512	+14.4	+0.56	+913
Securities	2,581.9	1.17	30,213	+65.6	+0.04	+1,588
Domestic Bonds	1,670.0	0.52	8,811	+2.6	- 0.04	- 742
Stocks	124.8	4.04	5,052	- 8.0	+0.51	+355
Foreign securities	473.1	2.08	9,872	+14.1	+0.18	+1,114
Others	313.9	2.06	6,475	+56.9	- 0.12	+861
Call loans	11.2	0.62	70	+4.4	+0.13	+37
JPY	6.4	0.02	1	+2.6	- 0.02	- 0
Foreign currency	4.8	1.43	69	+1.7	+0.41	+37
Bills purchased	-	-	-	-	-	-
Monetary claims bought	7.6	0.35	27	- 1.1	+0.03	- 1
Due from banks	176.4	0.16	291	- 26.8	+0.01	- 23
NCDs	-	-	-	-	-	-
Foreign exchange	3.3	0.88	29	+0.3	+0.21	+9
Others	2.8	10.39	292	- 3.3	+4.67	- 60
Interest rate sw aps	-	-	-	-	-	-
Interest-earning assets	8,810.0	1.06	94,169	+106.7	0.00	+1,068

Liabilities

(Average balance: Billions of yen, yield: %, interest expenses: Millions of yen)

	FY17			YoY		
	Average balance	Yield	Interest expense	Average balance	Yield	Interest expense
Deposits	8,299.8	0.03	2,497	+236.0	+0.01	+371
JPY	8,124.6	0.00	510	+205.2	+0.00	- 218
Foreign currency	175.1	1.13	1,986	+30.7	+0.17	+589
NCDs	114.7	0.01	16	+20.1	+0.00	+2
Call money	247.2	0.22	561	+41.0	+0.00	+90
JPY	183.1	- 0.07	- 116	+34.4	- 0.01	- 28
Foreign currency	64.0	1.05	677	+6.6	+0.08	+118
Payables under repurchase agreements	22.4	1.09	246	+22.4	+1.09	+246
Payables under securities lending transactions	114.5	1.00	1,146	- 11.5	+0.25	+189
Bills sold	-	-	-	-	-	-
Borrowed money	456.4	0.17	801	+170.8	- 0.04	+184
Foreign exchange	0.3	0.00	-	-0.0	- 0.10	- 0
Corporate bonds	5.0	2.64	132	- 24.0	+1.84	- 101
Others	2.4	119.81	2,948	- 2.4	+48.81	- 536
Interest rate sw aps	-	-	2,088	-	-	- 389
Interest-bearing liabilities	9,263.1	0.09	8,350	+452.4	+0.01	+446

(Reference) Loans Average Balance by Borrower Type (¥bn)

	FY14	FY15	FY16	FY17	YoY
Individual customers	1,961.1	2,142.7	2,299.9	2,433.5	+5.8%
Corporate	2,743.1	2,758.4	2,741.1	2,734.5	-0.2%
Local	1,458.1	1,475.6	1,484.2	1,515.0	+2.0%
Tokyo	1,285.0	1,282.8	1,256.9	1,219.5	-2.9%
Public sector	813.8	813.4	817.1	746.9	-8.5%
Foreign currency	59.4	93.6	100.9	111.7	+10.7%

Balance Sheet / Average Balance / Average Yield (Ashikaga)

Assets

(Average balance: Billions of yen, yield: %, interest income: Millions of yen)

	FY17			YoY		
	Average balance	Yield	Interest income	Average balance	Yield	Interest income
Loans and bills discounted	4,339.4	1.13	49,379	+93.7	- 0.06	- 1,638
Domestic	4,321.9	1.13	49,060	+85.7	- 0.06	- 1,851
International	17.4	1.82	318	+8.0	+0.70	+213
Trading account securities	3.6	0.46	17	+0.6	- 0.08	+0
Securities	1,374.5	1.64	22,638	+60.9	+0.12	+2,581
Domestic Bonds	651.6	0.79	5,195	- 73.1	+0.03	- 355
Stocks	47.3	2.49	1,182	- 0.6	+0.03	+2
Foreign securities	240.4	2.45	5,895	+39.8	+0.43	+1,848
Others	435.1	2.38	10,364	+94.8	- 0.34	+1,086
Call loans	2.4	1.54	37	- 1.9	+0.17	- 22
Domestic	-	-	-	-	-	-
International	2.4	1.54	37	- 1.9	+0.17	- 22
Bills purchased	-	-	-	-	-	-
Monetary claims bought	6.8	0.91	62	+0.1	+0.91	+62
Due from banks	370.0	0.09	361	- 1.5	-0.00	- 12
NCDs	-	-	-	-	-	-
Foreign exchange	7.3	0.06	5	+0.4	-0.00	-0
Others	-	-	20	-	-	- 56
Interest rate sw aps	-	-	-	-	-	-
Interest-earning assets	6,104.3	1.18	72,521	+152.3	- 0.01	+914

Liabilities

(Average balance: Billions of yen, yield: %, interest expenses: Millions of yen)

	FY17			YoY		
	Average balance	Yield	Interest expense	Average balance	Yield	Interest expense
Deposits	5,362.6	0.02	1,236	+183.4	+0.00	+126
Domestic	5,317.4	0.01	746	+157.9	-0.00	- 268
International	45.2	1.08	489	+25.5	+0.60	+394
NCDs	272.8	0.03	82	- 58.4	+0.00	- 3
Call money	185.3	0.01	28	+38.9	- 0.08	- 124
Domestic	179.2	- 0.03	- 70	+46.2	- 0.01	- 34
International	6.1	1.61	98	- 7.2	+0.20	- 90
Payables under securities lending transactions	229.9	0.54	1,249	+61.3	+0.29	+837
Bills sold	-	-	-	-	-	-
Borrowed money	216.6	0.02	61	+4.7	+0.00	+20
Foreign exchange	0.2	-	-	-	-	-
Corporate bonds	-	-	-	-	-	-
Others	5.0	37.94	1,934	+0.2	+7.14	+425
Interest rate sw aps	-	-	-	-	-	-
Interest-bearing liabilities	6,272.7	0.07	4,591	+230.3	+0.01	+1,282

(Reference)Loans Average Balance by Borrower Type (¥bn)

	FY14	FY15	FY16	FY17	YoY
Individual customers	1,596.3	1,723.0	1,826.5	1,931.0	+5.7%
Corporate	1,964.3	1,963.0	1,956.9	1,979.3	+1.1%
Local	1,389.6	1,438.7	1,465.9	1,527.6	+4.2%
Tokyo	574.6	524.2	490.9	451.7	-7.9%
Public sector	479.8	481.2	456.4	415.3	-8.9%
Foreign currency	5.0	5.7	5.7	13.5	+136.0%
Total	4,045.5	4,173.0	4,245.6	4,339.4	+2.2%

Interest Yields and Spreads (Joyo)

Total Account

		FY17 (%)						YoY
		FY13	FY14	FY15	FY16	FY17	YoY	
Average yield on interest-earning assets	1	1.18	1.14	1.11	1.06	1.06	0.00	
Average yield on loans and bills discounted	2	1.32	1.21	1.14	1.06	1.04	- 0.02	
Average yield on securities		0.96	1.05	1.13	1.13	1.17	+0.04	
Average yield on interest-bearing liabilities		0.06	0.06	0.07	0.08	0.09	+0.01	
Average yield on deposits and NCDs	3	0.03	0.03	0.03	0.02	0.02	0.00	
Expense ratio		0.94	0.91	0.86	0.83	0.78	- 0.05	
Deposit and securities cost	4	0.97	0.94	0.89	0.86	0.81	- 0.05	
Funding cost	5	0.96	0.91	0.89	0.86	0.80	- 0.06	
Loan-deposit interest margins	2-3	1.29	1.18	1.11	1.04	1.02	- 0.02	
Difference between average yield on loans and deposits	2-4	0.35	0.27	0.25	0.20	0.23	+0.03	
Total interest margins	1-5	0.22	0.23	0.22	0.20	0.26	+0.06	

(Reference) Figures show 3 decimal place.

Average yield on interest-earning assets	1	-	1.146	1.119	1.069	1.068	- 0.001
Average yield on loans and bills discounted	2	-	1.217	1.143	1.069	1.049	- 0.020
Average yield on securities		-	1.050	1.136	1.137	1.170	+0.033
Average yield on deposits and NCDs	3	-	0.031	0.033	0.026	0.029	+0.003
Funding cost	5	-	0.915	0.890	0.865	0.805	- 0.060
Loan-deposit interest margins	2-3	-	1.186	1.110	1.043	1.020	- 0.023
Total interest margins	1-5	-	0.231	0.229	0.204	0.263	+0.059

Domestic Account

		FY17 (%)						YoY
		FY13	FY14	FY15	FY16	FY17	YoY	
Average yield on interest-earning assets	1	1.14	1.10	1.06	0.99	0.97	- 0.02	
Average yield on loans and bills discounted	2	1.32	1.22	1.14	1.06	1.02	- 0.04	
Average yield on securities		0.85	0.92	1.01	0.96	0.96	0.00	
Average yield on interest-bearing liabilities		0.05	0.05	0.04	0.02	0.01	- 0.01	
Average yield on deposits and NCDs	3	0.03	0.02	0.02	0.00	0.00	0.00	
Expense ratio		0.93	0.90	0.85	0.83	0.78	- 0.05	
Deposit and securities cost	4	0.96	0.93	0.88	0.84	0.79	- 0.05	
Funding cost	5	0.96	0.91	0.87	0.82	0.74	- 0.08	
Loan-deposit interest margins	2-3	1.29	1.20	1.12	1.06	1.02	- 0.04	
Difference between average yield on loans and deposits	2-4	0.36	0.29	0.26	0.22	0.23	+0.01	
Total interest margins	1-5	0.18	0.19	0.19	0.17	0.23	+0.06	

Average yield on interest-earning assets	1	-	1.103	1.061	0.993	0.973	- 0.020
Average yield on loans and bills discounted	2	-	1.224	1.147	1.062	1.029	- 0.033
Average yield on securities		-	0.929	1.018	0.965	0.964	- 0.001
Average yield on deposits and NCDs	3	-	0.029	0.027	0.009	0.006	- 0.003
Funding cost	5	-	0.919	0.879	0.821	0.745	- 0.076
Loan-deposit interest margins	2-3	-	1.195	1.120	1.053	1.023	- 0.030
Total interest margins	1-5	-	0.184	0.182	0.172	0.228	+0.056

Interest Yields and Spreads (Ashikaga)

Total Account

(%)

		FY13	FY14	FY15	FY16	FY17	YoY
Average yield on interest-earning assets	1	1.24	1.20	1.22	1.20	1.18	- 0.01
Average yield on loans and bills discounted	2	1.45	1.35	1.28	1.20	1.13	- 0.06
Average yield on securities		0.85	1.02	1.47	1.52	1.64	+0.12
Average yield on interest-bearing liabilities		0.05	0.05	0.06	0.05	0.07	+0.01
Average yield on deposits and NCDs	3	0.05	0.04	0.04	0.02	0.02	+0.00
Expense ratio		0.97	0.90	0.87	0.84	0.83	-0.00
Deposit and securities cost	4	1.02	0.95	0.91	0.86	0.86	-0.00
Funding cost	5	0.99	0.93	0.88	0.82	0.82	+0.00
Loan-deposit interest margins	2-3	1.39	1.31	1.24	1.18	1.11	- 0.06
Difference between average yield on loans and deposits	2-4	0.42	0.40	0.37	0.33	0.27	- 0.06
Total interest margins	1-5	0.25	0.27	0.33	0.37	0.36	- 0.01

(Reference) Figures show 3 decimal place.

Average yield on interest-earning assets	1	1.248	1.208	1.224	1.203	1.188	- 0.015
Average yield on loans and bills discounted	2	1.450	1.359	1.287	1.201	1.137	- 0.064
Average yield on securities		0.852	1.024	1.474	1.526	1.646	+0.120
Average yield on deposits and NCDs	3	0.052	0.047	0.042	0.021	0.023	+0.002
Funding cost	5	0.996	0.931	0.885	0.824	0.826	+0.002
Loan-deposit interest margins	2-3	1.398	1.312	1.245	1.180	1.114	- 0.066
Total interest margins	1-5	0.252	0.277	0.339	0.379	0.362	- 0.017

Domestic Account

(%)

		FY13	FY14	FY15	FY16	FY17	YoY
Average yield on interest-earning assets	1	1.23	1.18	1.18	1.14	1.10	- 0.03
Average yield on loans and bills discounted	2	1.45	1.36	1.28	1.20	1.13	- 0.06
Average yield on securities		0.84	0.99	1.47	1.43	1.47	+0.03
Average yield on interest-bearing liabilities		0.05	0.04	0.04	0.02	0.01	-0.00
Average yield on deposits and NCDs	3	0.05	0.04	0.04	0.02	0.01	-0.00
Expense ratio		0.96	0.90	0.86	0.83	0.83	-0.00
Deposit and securities cost	4	1.01	0.94	0.90	0.85	0.84	-0.00
Funding cost	5	0.98	0.92	0.86	0.78	0.77	- 0.01
Loan-deposit interest margins	2-3	1.39	1.31	1.24	1.18	1.12	- 0.06
Difference between average yield on loans and deposits	2-4	0.43	0.41	0.38	0.34	0.28	- 0.05
Total interest margins	1-5	0.24	0.26	0.31	0.35	0.33	- 0.01

Average yield on interest-earning assets	1	1.236	1.181	1.184	1.144	1.109	- 0.035
Average yield on loans and bills discounted	2	1.451	1.360	1.288	1.201	1.135	- 0.066
Average yield on securities		0.846	0.992	1.474	1.438	1.476	+0.038
Average yield on deposits and NCDs	3	0.052	0.047	0.042	0.020	0.014	- 0.006
Funding cost	5	0.988	0.921	0.866	0.788	0.772	- 0.016
Loan-deposit interest margins	2-3	1.399	1.313	1.246	1.181	1.121	- 0.060
Total interest margins	1-5	0.248	0.260	0.318	0.356	0.337	- 0.019

Loans 1 (Joyo)

Breakdown by Self-Assesment Classification of Borrowers (Yen-denominated)

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
	Yen-denominated loans	5,685.7	100.0%	5,813.8	100.0%	5,837.3	100.0%	5,850.9	100.0%	5,895.9	100.0%	5,949.4	100.0%	+98.5	+1.6%	+53.5
Normal (incl. borrowers w/o credit score)	5,240.0	92.1%	5,363.8	92.2%	5,397.9	92.4%	5,399.5	92.2%	5,458.4	92.5%	5,516.4	92.7%	+116.9	+2.1%	+58.0	+1.0%
Local	3,961.0	69.6%	4,098.3	70.4%	4,118.8	70.5%	4,157.0	71.0%	4,194.4	71.1%	4,247.8	71.3%	+90.8	+2.1%	+53.4	+1.2%
Ibaraki	3,111.7	54.7%	3,203.0	55.0%	3,190.6	54.6%	3,170.4	54.1%	3,179.6	53.9%	3,197.9	53.7%	+27.5	+0.8%	+18.3	+0.5%
Miyagi,Fukushima,and Tochigi	542.4	9.5%	564.0	9.7%	580.3	9.9%	608.6	10.4%	614.2	10.4%	627.2	10.5%	+18.6	+3.0%	+13.0	+2.1%
Chiba and Saitama	306.7	5.3%	331.1	5.6%	347.9	5.9%	377.9	6.4%	400.6	6.7%	422.5	7.1%	+44.6	+11.8%	+21.9	+5.4%
Tokyo/Osaka	1,278.9	22.4%	1,265.5	21.7%	1,279.1	21.9%	1,242.4	21.2%	1,263.9	21.4%	1,268.6	21.3%	+26.2	+2.1%	+4.7	+0.3%
Other borrow ers requiring caution	322.8	5.6%	333.4	5.7%	326.6	5.5%	346.6	5.9%	328.6	5.5%	333.4	5.6%	- 13.2	- 3.8%	+4.8	+1.4%
Borrow ers Requiring Monitoring	40.2	0.7%	36.3	0.6%	34.8	0.5%	28.6	0.4%	30.5	0.5%	27.7	0.4%	- 0.9	- 3.1%	- 2.8	- 9.1%
Potentially bankrupt or worse	82.6	1.4%	80.3	1.3%	77.8	1.3%	76.2	1.3%	78.4	1.3%	71.8	1.2%	- 4.4	- 5.7%	- 6.6	- 8.4%

Breakdown by Geographic Areas (Yen- and foreign currency-denominated)

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
	Loans	5,776.2	100.0%	5,912.7	100.0%	5,927.9	100.0%	5,967.0	100.0%	6,004.9	100.0%	6,063.5	100.0%	+96.5	+1.6%	+58.6
Local	4,369.8	75.6%	4,503.9	76.1%	4,512.9	76.1%	4,564.4	76.4%	4,596.1	76.5%	4,644.6	76.5%	+80.2	+1.7%	+48.5	+1.0%
Ibaraki	3,435.7	59.4%	3,520.9	59.5%	3,495.3	58.9%	3,483.2	58.3%	3,484.1	58.0%	3,486.4	57.4%	+3.2	+0.0%	+2.3	+0.0%
Miyagi,Fukushima,and Tochigi	602.7	10.4%	625.5	10.5%	641.9	10.8%	674.3	11.3%	682.2	11.3%	698.5	11.5%	+24.2	+3.5%	+16.3	+2.3%
Chiba and Saitama	331.3	5.7%	357.4	6.0%	375.7	6.3%	406.8	6.8%	429.7	7.1%	459.7	7.5%	+52.9	+13.0%	+30.0	+6.9%
Tokyo/Osaka	1,406.4	24.3%	1,408.8	23.8%	1,415.0	23.8%	1,402.6	23.5%	1,408.8	23.4%	1,418.9	23.4%	+16.3	+1.1%	+10.1	+0.7%

Number of SMEs

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17	
	Number	YoY	Number	YoY	Number	YoY	Number	YoY	Number	YoY	Number	YoY
	Number of SMEs	33,470	+152	33,550	+80	33,426	-124	33,460	+34	33,271	-189	33,001

Loans 2 (Joyo)

Breakdown by Borrower Type (Yen- and foreign currency-denominated)

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Loans	5,776.2	100.0%	5,912.7	100.0%	5,927.9	100.0%	5,967.0	100.0%	6,004.9	100.0%	6,063.5	100.0%	+96.5	+1.6%	+58.6	+0.9%
Individual	2,157.1	37.3%	2,240.5	37.8%	2,310.2	38.9%	2,387.4	40.0%	2,443.4	40.6%	2,490.8	41.0%	+103.4	+4.3%	+47.4	+1.9%
Corporate	2,802.1	48.5%	2,828.6	47.8%	2,797.4	47.1%	2,821.3	47.2%	2,818.0	46.9%	2,853.9	47.0%	+32.6	+1.1%	+35.9	+1.2%
Major companies	1,169.7	20.2%	1,166.0	19.7%	1,140.0	19.2%	1,133.9	19.0%	1,132.7	18.8%	1,141.9	18.8%	+8.0	+0.7%	+9.2	+0.8%
Medium sized companies	112.2	1.9%	103.3	1.7%	97.9	1.6%	99.1	1.6%	102.7	1.7%	103.4	1.7%	+4.3	+4.3%	+0.7	+0.6%
SMEs	1,520.0	26.3%	1,559.2	26.3%	1,559.4	26.3%	1,588.2	26.6%	1,582.6	26.3%	1,608.6	26.5%	+20.4	+1.2%	+26.0	+1.6%
Public sector	816.9	14.1%	843.4	14.2%	820.2	13.8%	758.3	12.7%	743.4	12.3%	718.6	11.8%	- 39.7	-5.2%	- 24.8	-3.3%

**Corporate* includes loans to financial institutions

Individual Loans (Yen-denominated)

(¥bn)

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Individual Loans	2,157.1	100.0%	2,240.5	100.0%	2,310.2	100.0%	2,387.4	100.0%	2,443.4	100.0%	2,490.8	100.0%	+103.4	+4.3%	+47.4	+1.9%
Housing related Loans*	1,958.0	90.7%	2,033.7	90.7%	2,103.3	91.0%	2,177.6	91.2%	2,231.6	91.3%	2,280.9	91.5%	+103.3	+4.7%	+49.3	+2.2%
Customer Loans	91.4	4.2%	94.0	4.1%	97.3	4.2%	101.0	4.2%	103.8	4.2%	108.5	4.3%	+7.5	+7.4%	+4.7	+4.5%
Loans to small Businesses	107.7	4.9%	112.8	5.0%	109.6	4.7%	108.8	4.5%	108.0	4.4%	101.4	4.0%	- 7.4	-6.8%	- 6.6	-6.1%

* Housing Loans + Apartment Loans (excl. those to corporate customers)

Corporate Loans (Breakdown by Geographic Area) (Yen- and Foreign currency-denominated)

(¥bn)

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Corporate Loans*	2,802.1	100.0%	2,828.6	100.0%	2,797.4	100.0%	2,821.3	100.0%	2,818.0	100.0%	2,853.9	100.0%	+32.6	+1.1%	+35.9	+1.2%
Local	1,452.1	51.8%	1,481.6	52.3%	1,449.6	51.8%	1,493.5	52.9%	1,491.0	52.9%	1,520.1	53.2%	+26.6	+1.7%	+29.1	+1.9%
Ibaraki	1,017.5	36.3%	1,037.6	36.6%	1,006.1	35.9%	1,025.3	36.3%	1,023.6	36.3%	1,036.4	36.3%	+11.1	+1.0%	+12.8	+1.2%
Miyagi/Fukushima/Tochigi	317.9	11.3%	323.4	11.4%	321.9	11.5%	336.8	11.9%	332.8	11.8%	340.0	11.9%	+3.2	+0.9%	+7.2	+2.1%
Chiba/Saitama	116.6	4.1%	120.5	4.2%	121.6	4.3%	131.2	4.6%	134.5	4.7%	143.7	5.0%	+12.5	+9.5%	+9.2	+6.8%
Tokyo/Osaka	1,350.0	48.1%	1,347.0	47.6%	1,347.8	48.1%	1,327.8	47.0%	1,327.0	47.0%	1,333.8	46.7%	+6.0	+0.4%	+6.8	+0.5%

*Includes loans to financial institutions

Loans 1 (Ashikaga)

Breakdown by Self-Assessment Classification of Borrowers (Yen- and foreign currency- denominated)

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
	Overall Lending	4,220.9	100.0%	4,290.3	100.0%	4,276.8	100.0%	4,363.2	100.0%	4,379.5	100.0%	4,530.4	100.0%	+167.2	+3.8%	+150.9
Normal (incl. borrowers w/o credit score)	3,726.1	88.3%	3,811.1	88.8%	3,822.2	89.4%	3,911.9	89.7%	3,959.5	90.4%	4,129.4	91.1%	+217.5	+5.6%	+169.8	+4.3%
Other borrowers requiring caution	390.5	9.3%	375.5	8.8%	354.5	8.3%	343.7	7.9%	311.3	7.1%	291.0	6.4%	- 52.6	- 15.3%	- 20.2	- 6.5%
Borrowers Requiring Monitoring	26.9	0.6%	32.5	0.8%	28.5	0.7%	30.7	0.7%	34.4	0.8%	35.9	0.8%	+5.2	+17.0%	+1.5	+4.4%
Potentially bankrupt or worse	77.3	1.8%	71.0	1.7%	71.5	1.7%	76.7	1.8%	74.1	1.7%	73.9	1.6%	- 2.8	- 3.7%	- 0.2	- 0.3%

Breakdown by Geographic Areas (Yen- and foreign currency-denominated)

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
	Loans	4,204.5	100.0%	4,274.4	100.0%	4,260.6	100.0%	4,348.4	100.0%	4,365.0	100.0%	4,517.2	100.0%	+168.8	+3.9%	+152.2
Local	3,650.0	86.8%	3,749.5	87.7%	3,756.2	88.2%	3,883.6	89.3%	3,897.5	89.3%	4,033.1	89.3%	+149.4	+3.8%	+135.5	+3.5%
Tochigi	2,341.7	55.7%	2,378.9	55.7%	2,339.5	54.9%	2,399.3	55.2%	2,358.1	54.0%	2,409.7	53.3%	+10.3	+0.4%	+51.6	+2.2%
Gunma	473.2	11.3%	489.6	11.5%	505.0	11.9%	521.4	12.0%	532.6	12.2%	557.4	12.3%	+35.9	+6.9%	+24.7	+4.6%
Ibaraki	230.1	5.5%	241.7	5.7%	251.3	5.9%	265.2	6.1%	277.8	6.4%	291.9	6.5%	+26.7	+10.1%	+14.1	+5.1%
Saitama	566.4	13.5%	603.8	14.1%	625.1	14.7%	661.8	15.2%	693.2	15.9%	736.7	16.3%	+74.8	+11.3%	+43.4	+6.3%
Fukushima	38.4	0.9%	35.3	0.8%	35.1	0.8%	35.6	0.8%	35.7	0.8%	37.2	0.8%	+1.5	+4.4%	+1.5	+4.3%
Tokyo	554.4	13.2%	524.8	12.3%	504.3	11.8%	464.7	10.7%	467.4	10.7%	484.1	10.7%	+19.3	+4.2%	+16.6	+3.6%

Number of SMEs

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17	
	Number	YoY	Number	YoY	Number	YoY	Number	YoY	Number	YoY	Number	YoY
Number of SMEs	27,734	-160	27,622	-112	27,148	-474	26,920	-228	26,816	-104	26,639	-177

* Number of SMEs includes that of sole proprietors

Loans 2 (Ashikaga)

Breakdown by Borrower Type (Yen- and foreign currency-denominated)

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Loans	4,204.5	100.0%	4,274.4	100.0%	4,260.6	100.0%	4,348.4	100.0%	4,365.0	100.0%	4,517.2	100.0%	+168.8	+3.8%	+152.2	+3.4%
Individual	1,730.3	41.1%	1,785.0	41.7%	1,833.0	43.0%	1,885.4	43.3%	1,938.1	44.4%	2,000.3	44.2%	+114.9	+6.0%	+62.2	+3.2%
Corporate	1,994.3	47.4%	1,984.5	46.4%	1,976.4	46.3%	1,988.2	45.7%	2,017.4	46.2%	2,081.9	46.0%	+93.6	+4.7%	+64.5	+3.1%
Major companies	494.1	11.7%	458.7	10.7%	448.9	10.5%	440.9	10.1%	456.4	10.4%	450.3	9.9%	+9.3	+2.1%	- 6.1	-1.3%
Medium sized companies	108.7	2.5%	104.7	2.4%	104.3	2.4%	107.8	2.4%	111.8	2.5%	118.9	2.6%	+11.0	+10.2%	+7.0	+6.3%
SMEs	1,391.3	33.0%	1,421.0	33.2%	1,423.0	33.4%	1,439.4	33.1%	1,449.1	33.1%	1,512.6	33.4%	+73.2	+5.0%	+63.5	+4.3%
Public sector	479.8	11.4%	504.8	11.8%	451.1	10.5%	474.6	10.9%	409.4	9.3%	434.9	9.6%	- 39.7	-8.3%	+25.5	+6.2%

**Corporate" includes loans to financial institutions

Individual Loans (Yen-denominated)

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Individual Loans	1,730.3	100.0%	1,785.0	100.0%	1,833.0	100.0%	1,885.4	100.0%	1,938.1	100.0%	2,000.3	100.0%	+114.9	+6.1%	+62.2	+3.2%
Housing related Loans*	1,597.9	92.4%	1,647.5	92.3%	1,690.6	92.2%	1,737.6	92.2%	1,784.4	92.1%	1,842.9	92.1%	+105.3	+6.1%	+58.5	+3.3%
Customer Loans	42.9	2.5%	46.9	2.6%	51.5	2.8%	56.3	2.8%	60.9	3.1%	63.9	3.2%	+7.6	+13.5%	+3.0	+4.9%
Loans to small Businesses	89.4	5.2%	90.6	5.1%	90.8	5.0%	91.5	5.0%	92.7	4.8%	93.5	4.7%	+2.0	+2.2%	+0.8	+0.9%

* Housing Loans + Apartment Loans (excl. those to corporate customers)

Corporate Loans (Breakdown by Geographic Area) (Yen- and Foreign currency-denominated)

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Loans	1,994.3	100.0%	1,984.5	100.0%	1,976.4	100.0%	1,988.2	100.0%	2,017.4	100.0%	2,081.9	100.0%	+93.6	+4.7%	+64.5	+3.1%
Local	1,466.3	73.5%	1,477.4	74.4%	1,480.7	74.9%	1,527.3	76.8%	1,552.4	76.9%	1,599.9	76.8%	+72.5	+4.7%	+47.5	+3.0%
Tochigi	772.7	38.7%	763.6	38.4%	749.3	37.9%	765.1	38.4%	769.9	38.1%	777.7	37.3%	+12.5	+1.6%	+7.8	+1.0%
Gunma	246.2	12.3%	250.2	12.6%	254.7	12.8%	257.5	12.9%	255.4	12.6%	266.6	12.8%	+9.0	+3.5%	+11.2	+4.3%
Ibaraki	107.6	5.3%	111.2	5.6%	114.3	5.7%	120.8	6.0%	127.1	6.3%	131.0	6.2%	+10.2	+8.4%	+3.9	+3.0%
Saitama	309.9	15.5%	325.2	16.3%	335.2	16.9%	355.6	17.8%	371.5	18.4%	394.5	18.9%	+38.8	+10.9%	+22.9	+6.1%
Fukushima	29.7	1.4%	27.0	1.3%	27.1	1.3%	28.0	1.4%	28.3	1.4%	29.9	1.4%	+1.9	+6.8%	+1.6	+5.6%
Tokyo	527.9	26.4%	507.0	25.5%	495.7	25.0%	460.9	23.1%	465.0	23.0%	482.0	23.1%	+21.0	+4.5%	+17.0	+3.6%

**Corporate" includes loans to financial institutions

Deposits (Joyo)

Deposits

	(¥bn)															
	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Total	7,783.6	100.0%	8,103.3	100.0%	7,973.1	100.0%	8,240.3	100.0%	8,237.2	100.0%	8,509.0	100.0%	+268.7	+3.2%	+271.8	+3.2%
Yen-denominated	7,695.6	98.8%	7,991.9	98.6%	7,820.5	98.0%	8,099.6	98.2%	8,074.8	98.0%	8,309.8	97.6%	+210.2	+2.5%	+235.0	+2.9%
Foreign currency	58.2	0.7%	78.5	0.9%	119.1	1.4%	131.2	1.5%	161.2	1.9%	194.9	2.2%	+63.7	+48.5%	+33.7	+20.9%
JOM deposit	29.7	0.3%	32.8	0.4%	33.4	0.4%	9.5	0.1%	1.1	0.0%	4.2	0.0%	- 5.3	-55.7%	+3.1	+281.8%
NCDs	99.2		39.5		114.1		56.2		111.9		67.2		+11.0	+19.5%	- 44.7	-39.9%

Yen-denominated Deposits by Customer Type

	(¥bn)															
	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Total	7,695.6	100.0%	7,991.9	100.0%	7,820.5	100.0%	8,099.6	100.0%	8,074.8	100.0%	8,309.8	100.0%	+210.2	+2.5%	+235.0	+2.9%
Individual	5,812.0	75.5%	5,867.5	73.4%	5,914.4	75.6%	6,026.4	74.4%	6,116.1	75.7%	6,222.0	74.8%	+195.6	+3.2%	+105.9	+1.7%
Corporate	1,510.1	19.6%	1,666.1	20.8%	1,586.8	20.2%	1,662.0	20.5%	1,619.1	20.0%	1,635.6	19.6%	-26.4	-1.5%	+16.5	+1.0%
Public	373.4	4.8%	458.1	5.7%	319.2	4.0%	411.1	5.0%	339.6	4.2%	452.1	5.4%	+41.0	+9.9%	+112.5	+33.1%

Individual Deposits by Liquidity Type

	(¥bn)															
	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Individual	5,812.0	100.0%	5,867.5	100.0%	5,914.4	100.0%	6,026.4	100.0%	6,116.1	100.0%	6,222.0	100.0%	+195.6	+3.2%	+105.9	+1.7%
Current	3,522.4	60.6%	3,610.8	61.5%	3,686.0	62.3%	3,825.3	63.4%	3,931.4	64.2%	4,057.2	65.2%	+231.9	+6.0%	+125.8	+3.1%
Time deposits	2,289.6	39.3%	2,256.7	38.4%	2,228.4	37.6%	2,201.0	36.5%	2,184.6	35.7%	2,164.8	34.7%	-36.2	-1.6%	-19.8	-0.9%

Deposits (Ashikaga)

Deposits

	(#bn)															
	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Total	5,058.1	100.0%	5,224.5	100.0%	5,170.6	100.0%	5,332.5	100.0%	5,399.7	100.0%	5,529.8	100.0%	+197.2	+3.6%	+130.0	+2.4%
Yen-denominated	5,043.4	99.7%	5,208.1	99.6%	5,149.1	99.5%	5,307.6	99.5%	5,335.3	98.8%	5,453.7	98.6%	+146.1	+2.7%	+118.3	+2.2%
Foreign currency	14.7	0.2%	16.3	0.3%	21.5	0.4%	24.9	0.4%	64.3	1.1%	76.0	1.3%	+51.1	+204.9%	+11.7	+18.2%
NCDs	275.7		224.8		284.7		289.3		270.4		279.4		-9.8	-3.4%	+8.9	+3.3%

Yen-denominated Deposits by Customer Type

	(#bn)															
	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Total	5,043.4	100.0%	5,208.1	100.0%	5,149.1	100.0%	5,307.6	100.0%	5,335.4	100.0%	5,453.7	100.0%	+146.1	+2.7%	+118.3	+2.2%
Individual	3,545.9	70.3%	3,584.8	68.8%	3,600.4	69.9%	3,675.4	69.2%	3,730.7	69.9%	3,802.6	69.7%	+127.2	+3.4%	+71.9	+1.9%
Corporate	1,258.1	24.9%	1,277.0	24.5%	1,322.2	25.7%	1,308.2	24.6%	1,381.0	25.9%	1,342.3	24.6%	+36.4	+2.7%	-36.6	-2.6%
Public	239.2	4.7%	346.2	6.6%	226.4	4.4%	323.9	6.1%	223.6	4.2%	308.7	5.6%	-17.5	-5.3%	+83.0	+36.8%

Individual Deposits by Liquidity Type

	(#bn)															
	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Individual	3,545.9	100.0%	3,584.8	100.0%	3,600.4	100.0%	3,675.4	100.0%	3,730.7	100.0%	3,802.6	100.0%	+127.2	+3.4%	+71.9	+1.9%
Current	2,129.0	60.0%	2,188.1	61.0%	2,219.3	61.6%	2,316.5	63.0%	2,373.6	63.6%	2,465.5	64.8%	+149.0	+6.4%	+91.8	+3.8%
Time deposits	1,416.7	40.0%	1,396.3	39.0%	1,380.8	38.4%	1,358.9	37.0%	1,357.0	36.4%	1,337.1	35.1%	-21.7	-1.6%	-19.9	-1.4%

Accumulation Service (Joyo)

Number of Customers (by service)

	Sep-15	FYE15	Sep-16	FYE16	Sep-17	FYE17	Change from FYE16	Change ratio
Investment Trusts	33,001	34,845	37,977	39,303	40,540	39,177	-126	-0.3%
Annuities Insurance	15,761	20,355	23,190	26,671	29,664	31,296	+4,625	+17.3%
Foreign Currency Deposits	6,145	8,995	10,435	10,687	18,939	24,041	+13,354	+125.0%

Number of Contracts (by service)

	Sep-15	FYE15	Sep-16	FYE16	Sep-17	FYE17	Change from FYE16	Change ratio
Investment Trusts	77,640	85,210	93,721	101,415	92,530	80,579	-20,836	-20.5%
Annuities Insurance	22,145	27,902	32,059	37,329	42,217	44,523	+7,194	+19.3%
Foreign Currency Deposits	10,339	10,152	11,893	12,271	19,743	24,833	+12,562	+102.4%

Transaction Amount (by service)

	1H15	2H15	1H16	2H16	1H17	2H17	Change from 2H16	Change ratio
Investment Trusts	5,863	6,198	6,625	7,180	9,419	10,523	+3,343	+46.6%
Annuities Insurance	2,038	3,089	2,999	3,674	3,692	4,293	+619	+16.8%
Foreign Currency	354	350	419	462	693	1,104	+642	+139.0%
Total	8,255	9,637	10,043	11,316	13,804	15,920	+4,604	+40.7%

Accumulation Service (Ashikaga)

Number of Customers (by service)

	Sep-15	FYE15	Sep-16	FYE16	Sep-17	FYE17	Change from FYE16	Change ratio
Investment Trusts	23,095	24,573	25,623	26,157	28,005	30,094	+3,937	+15.0%
Annuities Insurance	23,861	25,661	27,800	29,896	31,296	31,944	+2,048	+6.8%
Foreign Currency Deposits	-	9	834	1,377	1,483	1,469	+92	+6.6%

Number of Contracts (by service)

	Sep-15	FYE15	Sep-16	FYE16	Sep-17	FYE17	Change from FYE16	Change ratio
Investment Trusts	28,846	31,006	32,286	33,072	35,933	39,147	+6,075	+18.3%
Annuities Insurance	30,221	32,716	35,640	38,623	40,885	42,209	+3,586	+9.2%
Foreign Currency Deposits	-	10	849	1,396	1,507	1,494	+98	+7.0%

Transaction Amount (by service)

	1H15	2H15	1H16	2H16	1H17	2H17	Change from 2H16	Change ratio
Investment Trusts	1,849	1,912	1,913	1,867	2,932	3,503	+1,635	+87.5%
Annuities Insurance	-	-	-	-	-	-	-	-
Foreign Currency Deposits	-	0	24	55	73	77	+21	+38.6%
Total	1,849	1,912	1,938	1,923	3,005	3,580	+1,657	+86.1%

Securities Term-end Balance / Unrealized Gain (Losses)

Joyo

(¥bn)

	Term-end Balance					Unrealized Valuation Gains / Losses				Gains / Losses (Realized)
	FYE15	FYE16	FYE17	vs FYE16		FYE15	FYE16	FYE17	vs FYE16	
		1	2	2-1	change ratio		3	4	4-3	
Domestic bonds	1,747.1	1,731.1	1,725.4	-5.6	-0.3%	44.3	26.0	17.9	-8.1	+0.6
JGB's	1,044.9	869.8	608.8	-260.9	-30.0%	28.4	14.5	8.3	-6.1	-
Local government bond	215.7	397.9	599.7	+201.7	+50.6%	3.3	2.4	2.3	+0.0	-
Foreign bonds	441.7	456.5	393.7	-62.8	-13.7%	8.5	-1.8	-3.4	-1.5	-4.4
Foreign government bond	191.2	159.2	146.4	-12.7	-8.0%	5.1	0.1	-0.5	-0.7	-
Ginnie Mae	34.4	28.6	23.4	-5.1	-18.0%	0.6	0.0	-0.6	-0.5	-
Stocks	248.9	266.7	263.2	-3.5	-1.3%	114.4	138.8	144.8	+6.0	+6.3
Investment trusts & Others	301.5	339.0	420.1	+81.1	+23.9%	25.1	22.9	17.0	-5.9	+4.0
ETF	174.5	169.3	195.5	+26.2	+15.4%	13.0	13.5	13.6	+0.0	-
REIT	44.6	51.8	50.8	-0.9	-1.9%	11.9	9.5	6.3	-3.1	-
Total	2,739.5	2,793.5	2,802.5	+9.0	+0.3%	192.5	186.0	176.3	-9.6	+6.6

Securities Term-end Balance / Unrealized Gain (Losses)

Ashikaga

(¥bn)

	Term-end Balance					Unrealized Valuation Gains / Losses				(*)Gains / Losses (Realized)
	FYE15	FYE16	FYE17	vs FYE16		FYE15	FYE16	FYE17	vs FYE16	
		1	2	2-1	change ratio		3	4	4-3	
Domestic bonds	809.3	699.5	634.3	-65.1	-9.3%	30.9	19.5	17.3	-2.2	+0.0
JGB's	351.5	260.3	228.5	-31.7	-12.2%	18.3	9.3	8.6	-0.6	-
Local government bond	251.9	229.7	195.4	-34.3	-14.9%	8.3	6.8	5.5	-1.2	+0.0
Foreign bonds	173.0	223.0	222.7	-0.2	-0.1%	2.4	-0.7	-5.3	-4.6	+0.0
Foreign government bond	22.5	32.3	26.1	-6.2	-19.2%	1.5	0.6	0.0	-0.6	+0.0
Ginnie Mae	-	-	-	-	-	-	-	-	-	-
Stocks	77.6	79.7	80.3	+0.5	+0.6%	29.4	31.9	34.4	+2.4	+2.6
Investment trusts & Others	265.6	414.8	453.5	+38.6	+9.3%	8.7	0.5	-5.2	-5.7	+0.1
ETF	-	-	14.0	+14.0	-	-	-	-0.8	-0.8	-
REIT	13.8	17.3	16.0	-1.3	-7.5%	1.4	1.5	0.1	-1.3	-
Total	1,325.7	1,417.1	1,391.0	-26.1	-1.8%	71.6	51.2	41.0	-10.2	+2.8

Securities Portfolio (Joyo)

(¥bn)

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%
Yen-denominated bonds	1,796.5	70.5%	1,750.7	68.6%	1,611.9	67.9%	1,705.0	65.3%	1,627.6	64.8%	1,745.4	66.4%	+40.4	+2.3%	+117.8	+7.2%
Duration (year)	3.3	—	3.4	—	3.3	—	3.8	—	3.5	—	3.8	—	+0.0	-	+0.3	-
Fixed rate note	1,675.1	65.7%	1,644.5	64.4%	1,539.3	64.9%	1,640.6	62.8%	1,545.7	61.6%	1,659.0	63.1%	+18.4	+1.1%	+113.3	+7.3%
(Avg yield)	(0.68%)	—	(0.68%)	—	(0.61%)	—	(0.56%)	—	(0.55%)	—	(0.52%)	—	(-0.04%)	-	(-0.04%)	-
Floating rate note	121.4	4.8%	106.2	4.2%	72.6	3.1%	82.2	2.5%	81.9	3.3%	86.4	3.3%	+4.2	+4.0%	+4.5	+5.5%
(Avg yield)	(0.24%)	—	(0.33%)	—	(0.08%)	—	(0.04%)	—	(0.06%)	—	(0.07%)	—	(+0.03%)	-	(+0.01%)	-
Foreign currency denominated bonds	378.1	14.8%	385.3	15.1%	379.1	16.0%	458.4	17.6%	431.7	17.2%	359.3	13.7%	-99.1	-25.7%	-72.4	-16.8%
Duration (year)	3.5	—	3.5	—	3.5	—	4.2	—	4.4	—	4.8	—	+0.6	-	+0.4	-
(Avg yield Spread)	(1.40%)	—	(1.23%)	—	(1.06%)	—	(0.90%)	—	(0.89%)	—	(0.92%)	—	(+0.02%)	-	(+0.03%)	-
Fixed rate note	340.8	13.4%	357.8	14.0%	349.4	14.7%	401.0	15.4%	380.6	15.2%	296.1	11.3%	-104.9	-29.3%	-84.5	-22.2%
(Avg yield)	(1.77%)	—	(1.89%)	—	(1.88%)	—	(2.06%)	—	(2.09%)	—	(2.24%)	—	(+0.18%)	-	(+0.15%)	-
(Avg yield Spread)	(1.47%)	—	(1.26%)	—	(1.08%)	—	(0.91%)	—	(0.88%)	—	(0.88%)	—	(-0.02%)	-	(+0.01%)	-
Floating rate note	37.3	1.5%	27.6	1.1%	29.7	1.3%	57.4	2.2%	51.1	2.0%	63.2	2.4%	+5.8	+21.0%	+12.1	+23.7%
(Avg yield)	(1.13%)	—	(1.52%)	—	(1.77%)	—	(2.14%)	—	(2.39%)	—	(2.67%)	—	(+0.53%)	-	(+0.28%)	-
(Avg yield Spread)	(0.84%)	—	(0.82%)	—	(0.86%)	—	(0.83%)	—	(0.93%)	—	(1.08%)	—	(+0.26%)	-	(+0.15%)	-
Stock	134.2	5.3%	134.4	5.3%	131.4	5.5%	127.9	4.9%	123.9	4.9%	118.4	4.5%	-9.5	-7.1%	-5.5	-4.4%
Cet1 ratio	-	32.7%	-	32.6%	-	31.1%	-	30.4%	-	28.9%	-	27.5%	(-2.9%)	-	(-1.4%)	-
Investment trust and others*	239.8	9.4%	281.5	11.0%	250.9	10.6%	319.5	12.2%	327.0	13.0%	405.3	15.4%	+85.8	+30.5%	+78.3	+23.9%
Total	2,548.5	100.0%	2,552.0	100.0%	2,373.4	100.0%	2,611.0	100.0%	2,510.2	100.0%	2,628.4	100.0%	+17.4	+0.7%	+118.2	+4.7%
(Avg yield)	(1.19%)	—	(1.13%)	—	(1.10%)	—	(1.16%)	—	(1.19%)	—	(1.14%)	—	(-0.02%)	-	(-0.05%)	-
Unrealized gains/losses	195.5	—	192.5	—	159.5	—	186.0	—	184.2	—	176.3	—	-9.7	-5.0%	-7.9	-4.3%

*"Investment trust and others" include trust beneficial rights of ¥2.3bn

Securities Portfolio (Ashikaga)

(¥bn)

	Sep-15		FYE15		Sep-16		FYE16		Sep-17		FYE17		vs FYE16		vs Sep-17	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%
Yen-denominated bonds	843.6	74.6%	837.4	66.8%	769.6	60.4%	722.0	52.9%	671.6	48.3%	631.1	46.8%	-90.9	-12.6%	-40.5	-6.0%
Duration (year)	4.8	-	5.0	-	5.1	-	5.2	-	5.3	-	5.3	-	+0.2	-	+0.0	-
Available-for-sale	747.9	66.1%	748.6	59.7%	679.8	53.4%	646.1	47.3%	597.8	43.0%	557.2	41.3%	-88.9	-13.8%	-40.6	-6.8%
Held-to-maturity	95.8	8.5%	88.8	7.1%	89.8	7.1%	75.8	5.6%	73.8	5.3%	73.9	5.5%	-2.0	-2.6%	+0.0	+0.0%
Foreign currency denominated bonds	95.7	8.5%	111.6	8.9%	130.1	10.2%	181.8	13.3%	218.0	15.7%	214.2	15.9%	+32.3	+17.8%	-3.8	-1.8%
Duration (year)	4.2	-	4.7	-	5.2	-	5.7	-	5.9	-	6.7	-	+0.9	-	+0.7	-
Available-for-sale	95.7	8.5%	111.6	8.9%	130.1	10.2%	181.8	13.3%	218.0	15.7%	214.2	15.9%	+32.3	+17.8%	-3.8	-1.8%
Held-to-maturity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Stock	48.2	4.3%	48.2	3.8%	47.8	3.8%	47.7	3.5%	47.0	3.4%	45.9	3.4%	-1.8	-3.9%	-1.1	-2.4%
Core capital ratio	18.2%	-	18.1%	-	17.1%	-	16.7%	-	16.0%	-	15.7%	-	(-0.9%)	-	(-0.2%)	-
Investment trust and others	143.9	12.7%	256.9	20.5%	326.3	25.6%	414.3	30.3%	453.2	32.6%	458.6	34.0%	+44.4	+10.7%	+5.5	+1.2%
Total	1,131.4	100.0%	1,254.1	100.0%	1,273.8	100.0%	1,365.8	100.0%	1,389.8	100.0%	1,349.8	100.0%	-16.0	-1.2%	-40.0	-2.9%
(Avg yield)	(1.91%)	-	(1.47%)	-	(1.62%)	-	(1.52%)	-	(1.66%)	-	(1.64%)	-	(+0.12%)	-	(-0.02%)	-
Unrealized gains/losses	62.4	-	85.5	-	70.7	-	63.4	-	62.4	-	52.9	-	-10.5	-	-9.5	-

Change in Borrower Classification (Joyo)

Based on Number of Borrowers for Business

		FYE16						(number)			
		Normal borrowers	Borrowers requiring caution	Borrowers requiring monitoring	Potentially bankrupt	Substantially bankrupt	Legally bankrupt	Total	FYE15 - FYE16	FYE16 - FYE17	
FYE17	Normal borrowers	10,048	392	7	2	0	0	10,449	Upgraded	565	540
	Borrowers requiring caution	371	3,508	49	77	0	0	4,005	Unchanged	14,964	15,000
	Borrower requiring monitoring	14	51	139	11	0	0	215	Downgraded	972	845
	Potentially bankrupt	7	134	27	1,134	2	0	1,304	Others	1,350	848
	Substantially bankrupt	2	48	8	130	146	0	334	Total	17,851	17,233
	Legally bankrupt	1	9	2	31	10	25	78			
	Others	437	355	8	48	0	0	848			
	Total	10,880	4,497	240	1,433	158	25	17,233			

Based on Borrowed Amount for Business

		FYE16						(¥mil)			
		Normal borrowers	Borrowers requiring caution	Borrowers requiring monitoring	Potentially bankrupt	Substantially bankrupt	Legally bankrupt	Total	FYE15 - FYE16	FYE16 - FYE17	
FYE17	Normal borrowers	2,903,401	47,317	1,380	158	0	0	2,952,257	Upgraded	56,134	57,770
	Borrowers requiring caution	44,859	255,923	4,197	4,305	0	0	309,284	Unchanged	3,123,439	3,232,872
	Borrower requiring monitoring	3,900	5,506	18,528	391	0	0	28,325	Downgraded	107,385	75,117
	Potentially bankrupt	2,229	6,819	2,202	51,875	21	0	63,146	Others	32,225	27,263
	Substantially bankrupt	183	1,184	147	4,443	2,389	0	8,346	Total	3,319,183	3,393,022
	Legally bankrupt	78	665	234	1,633	1,035	755	4,401			
	Others	21,391	4,941	173	759	0	0	27,263			
	Total	2,976,042	322,354	26,861	63,564	3,445	755	3,393,022			

Change in Borrower Classification (Ashikaga)

Based on Number of Borrowers for All

		FYE16								(number)	
		Normal borrowers	Borrowers requiring caution	Borrowers requiring monitoring	Potentially bankrupt	Substantially bankrupt	Legally bankrupt	Total	FYE15 - FYE16	FYE16 - FYE17	
FYE17	Normal borrowers	191,660	2,608	5	17	0	0	194,290	Upgraded	2,695	3,018
	Borrowers requiring caution	1,281	5,173	40	288	4	1	6,787	Unchanged	189,873	198,691
	Borrower requiring monitoring	17	101	269	10	0	0	397	Dow ngraded	1,920	2,081
	Potentially bankrupt	149	154	20	1,468	31	13	1,835	Others	0	0
	Substantially bankrupt	226	33	3	50	99	1	412	Total	194,488	203,790
	Legally bankrupt	12	5	4	14	12	22	69			
	Total	193,345	8,074	341	1,847	146	37	203,790			

Based on Borrowed Amount for All

		FYE16								(¥mil)	
		Normal borrowers	Borrowers requiring caution	Borrowers requiring monitoring	Potentially bankrupt	Substantially bankrupt	Legally bankrupt	Total	FYE15 - FYE16	FYE16 - FYE17	
FYE17	Normal borrowers	3,746,957	82,342	178	439	0	0	3,829,916	Upgraded	93,234	95,664
	Borrowers requiring caution	49,621	225,823	4,929	5,711	35	25	286,144	Unchanged	3,909,952	4,045,351
	Borrower requiring monitoring	3,752	10,952	19,914	1,221	0	0	35,839	Dow ngraded	87,414	84,735
	Potentially bankrupt	2,655	8,534	2,271	50,770	539	230	64,999	Others	0	0
	Substantially bankrupt	1,523	682	72	1,771	1,358	15	5,421	Total	4,090,600	4,225,750
	Legally bankrupt	276	593	70	526	1,437	529	3,431			
	Total	3,804,784	328,926	27,434	60,438	3,369	799	4,225,750			

Balance of Loans / Risk-monitored Loans by Industry (Joyo)

Balance of Loans by Industry (non-consolidated)

	FYE16		FYE17		Chg	
	Balance		Balance		Balance	
	¥mil	%	¥mil	%	¥mil	%
Manufacturing	704,131	11.8%	686,485	11.3%	-17,646	-0.4%
Agriculture / Forestry	17,617	0.2%	18,830	0.3%	+1,212	+0.0%
Fishery	3,781	0.0%	3,256	0.0%	-525	-0.0%
Mining / Quarrying of stones / Gravel	10,222	0.1%	9,434	0.1%	-787	-0.0%
Construction	177,306	2.9%	175,180	2.8%	-2,126	-0.0%
Electric, gas and water	66,018	1.1%	81,721	1.3%	+15,702	+0.2%
Telecommunication	33,894	0.5%	30,737	0.5%	-3,156	-0.0%
Transport / Postal activities	149,991	2.5%	155,400	2.5%	+5,408	+0.0%
Wholesale / Retailing services	606,693	10.1%	619,123	10.2%	+12,430	+0.0%
Financial & Insurance services	225,150	3.7%	212,368	3.5%	-12,781	-0.2%
Real estate / Goods rental & leasing	1,166,465	19.5%	1,224,080	20.1%	+57,615	+0.6%
Medical, welfare and other services (*)	385,698	6.4%	380,440	6.2%	-5,257	-0.1%
Public sector	751,335	12.5%	711,897	11.7%	-39,437	-0.8%
Others (including individual loans)	1,668,721	27.9%	1,754,542	28.9%	+85,821	+0.9%
Total (Transactions conducted by branches in Japan excluding government bond financial trading account)	5,967,030	100.0%	6,063,500	100.0%	+96,470	-

Risk-Monitored Loans by Industry (non-consolidated)

	FYE16		FYE17		Chg	
	Balance		Balance		Balance	
	¥mil	%	¥mil	%	¥mil	%
Manufacturing	21,327	21.8%	18,798	20.5%	-2,528	-1.3%
Agriculture / Forestry	226	0.2%	166	0.1%	-59	-0.0%
Fishery	4	0.0%	0	0.0%	-4	-0.0%
Mining / Quarrying of stones / Gravel	0	0.0%	7	0.0%	+7	+0.0%
Construction	7,886	8.0%	6,551	7.1%	-1,335	-0.9%
Electric, gas and water	0	0.0%	11	0.0%	+11	+0.0%
Telecommunication	1,310	1.3%	998	1.0%	-312	-0.2%
Transport / Postal activities	2,317	2.3%	2,476	2.7%	+158	+0.3%
Wholesale / Retailing services	28,036	28.7%	25,247	27.5%	-2,788	-1.1%
Financial & Insurance services	306	0.3%	403	0.4%	+97	+0.1%
Real estate / Goods rental & leasing	13,906	14.2%	12,785	13.9%	-1,120	-0.3%
Medical, welfare and other services (*)	14,273	14.6%	16,435	17.9%	+2,161	+3.3%
Public sector	-	-	-	-	-	-
Others (including individual loans)	7,950	8.1%	7,761	8.4%	-189	+0.3%
Total (Transactions conducted by branches in Japan excluding government bond financial trading account)	97,547	100.0%	91,643	100.0%	-5,903	-

Balance of Loans / Risk-monitored Loans by Industry (Ashikaga)

Balance of Loans by Industry (non-consolidated)

	FYE16		FYE17		Chg	
	Balance		Balance		Balance	
	¥mil	%	¥mil	%	¥mil	%
Manufacturing	497,124	11.4%	506,555	11.2%	+9,430	-0.2%
Agriculture / Forestry	11,613	0.2%	12,698	0.2%	+1,084	+0.0%
Fishery	518	0.0%	538	0.0%	+20	-0.0%
Mining / Quarrying of stones / Gravel	4,273	0.0%	2,114	0.0%	-2,158	-0.0%
Construction	147,194	3.3%	149,176	3.3%	+1,982	-0.0%
Electric, gas and water	46,649	1.0%	60,608	1.3%	+13,959	+0.2%
Telecommunication	18,934	0.4%	18,544	0.4%	-389	-0.0%
Transport / Postal activities	109,324	2.5%	118,987	2.6%	+9,662	+0.1%
Wholesale / Retailing services	399,266	9.1%	406,899	9.0%	+7,632	-0.1%
Financial & Insurance services	151,369	3.4%	146,772	3.2%	-4,596	-0.2%
Real estate / Goods rental & leasing	520,561	11.9%	573,166	12.6%	+52,604	+0.7%
Medical, welfare and other services (*)	316,441	7.2%	333,599	7.3%	+17,158	+0.1%
Public sector	474,678	10.9%	434,963	9.6%	-39,714	-1.2%
Others (including individual loans)	1,650,497	37.9%	1,752,675	38.7%	+102,177	+0.8%
Total (Transactions conducted by branches in Japan excluding government bond financial trading account)	4,348,447	100.0%	4,517,299	100.0%	+168,851	—

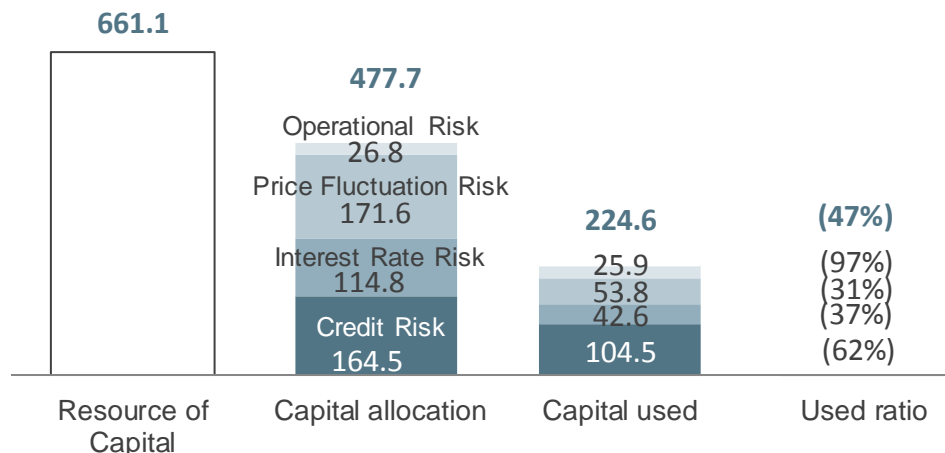
Risk-Monitored Loans by Industry (non-consolidated)

	FYE16		FYE17		Chg	
	Balance		Balance		Balance	
	¥mil	%	¥mil	%	¥mil	%
Manufacturing	27,521	29.8%	26,500	28.8%	-1,021	-0.9%
Agriculture / Forestry	298	0.3%	471	0.5%	+173	+0.1%
Fishery	—	—	—	—	—	—
Mining / Quarrying of stones / Gravel	—	—	—	—	—	—
Construction	5,794	6.2%	5,844	6.3%	+50	+0.0%
Electric, gas and water	2	0.0%	8	0.0%	+5	+0.0%
Telecommunication	442	0.4%	320	0.3%	-122	-0.1%
Transport / Postal activities	2,805	3.0%	2,569	2.8%	-236	-0.2%
Wholesale / Retailing services	18,552	20.1%	18,384	20.0%	-167	-0.1%
Financial & Insurance services	59	0.0%	327	0.3%	+267	+0.2%
Real estate / Goods rental & leasing	10,686	11.6%	10,292	11.2%	-393	-0.3%
Medical, welfare and other services (*)	11,421	12.3%	13,647	14.8%	+2,225	+2.4%
Public sector	—	—	—	—	—	—
Others (including individual loans)	14,524	15.7%	13,373	14.5%	-1,150	-1.1%
Total (Transactions conducted by branches in Japan excluding government bond financial trading account)	92,108	100.0%	91,740	100.0%	-368	—

Risk Management Mebuki FG (Joyo / Ashikaga / Mebuki Lease)

Capital Allocation/ Capital Used as of Mar.31, 2018

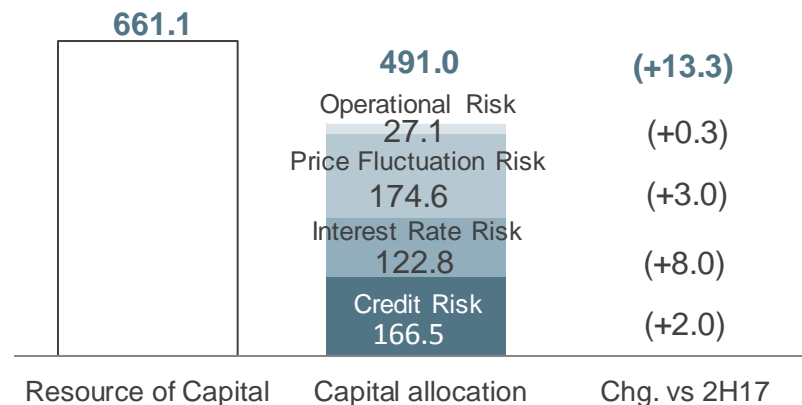
(¥bn)



Capital Allocation (planned for 1H18)

Decided capital allocation for 2H18, based on the market outlook, and financial result and forecast of subsidiaries.

(¥bn)

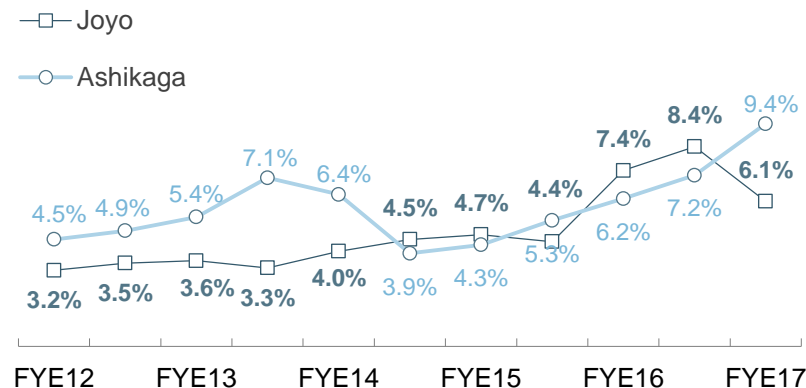


Stress Test

	Tail event scenario (Article 117)		Tailored event scenario (Article 118)	
	2018	2019	2018	2019
Parameter				
GDP	-4.1%	1.0%	0.6%	0.0%
Nikkei Stock average	¥9,778	¥9,077	¥19,275	¥15,431
Yen exchange rate	¥87.27	¥85.72	¥107.48	¥95.00
Capital ratio				
Domestic standard	9.53%	8.83%	10.83%	10.42%
CET1 ratio	7.73%	7.24%	10.50%	9.29%
Outline of scenario	Deteriorated supply-demand balance (-7to8%) Overseas economic slowdown Domestic economic growth (-4.1%)		Sluggish Asian economy Fall in resource prices Lower growth of global economy Risk-averse sentiment	

Interest rate Risk (Outlier ratio)

Interest rate risk is calculated according to Core Deposit Model.

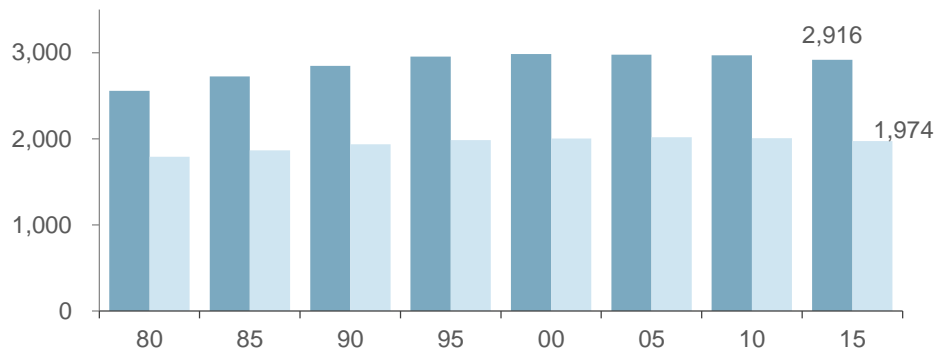


Apartment Loans (1)

Population

(thousand)

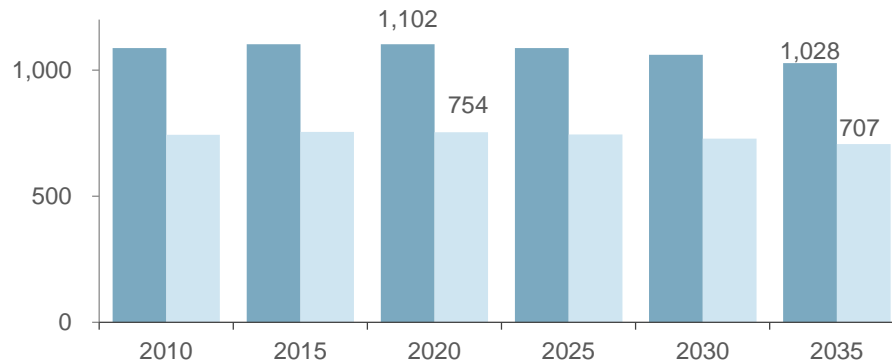
■ Ibaraki
■ Tochigi



Projection of Number of Households

(thousand)

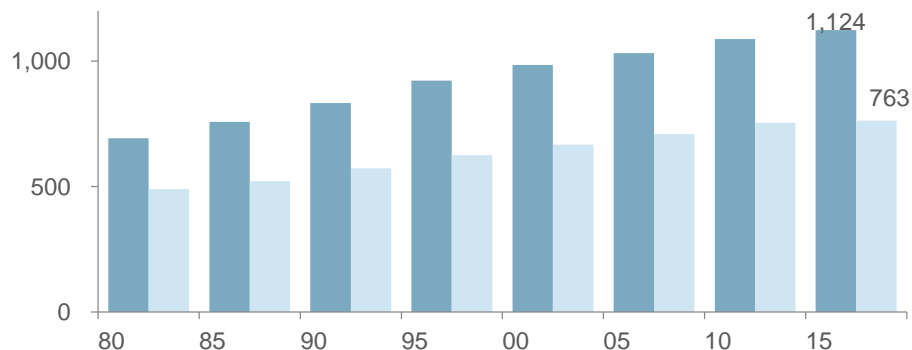
■ Ibaraki
■ Tochigi



Number of Households

(thousand)

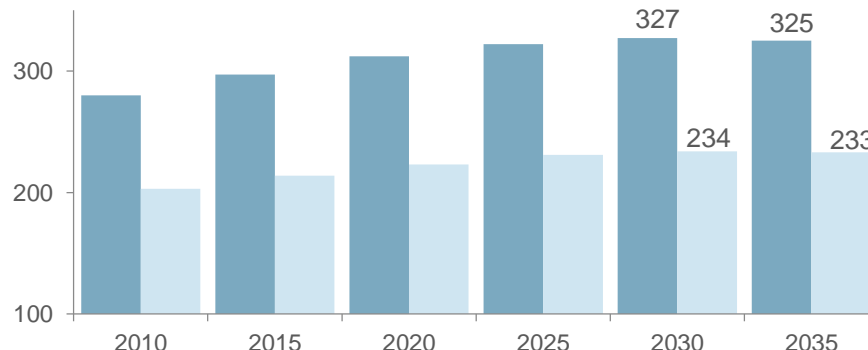
■ Ibaraki
■ Tochigi



Projection of Number of Single-person Households

(thousand)

■ Ibaraki
■ Tochigi



The population of both prefectures hit the ceiling and started to shrink. At the same time, the number of households is on the increase.

Source National census

The number of all households is projected to peak out in 2020. While the number of single-person households, which are main renters of apartments, continue to increase until 2030.

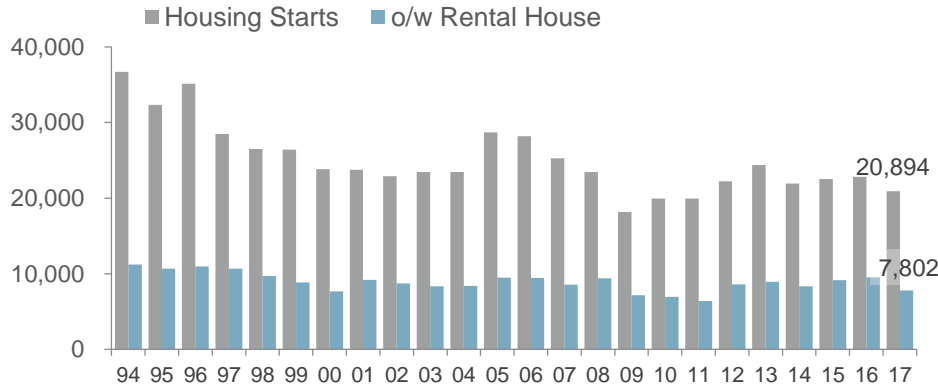
Source: Household Projection for Japan (2014)

by National Institute of Population and Social security Research

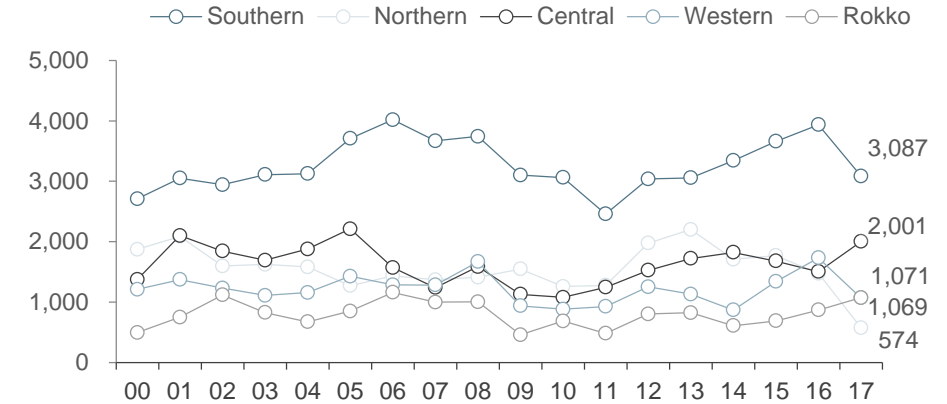
Apartment Loans (2)

Source : Statistics of Housing Starts (Ibaraki / Tochigi)

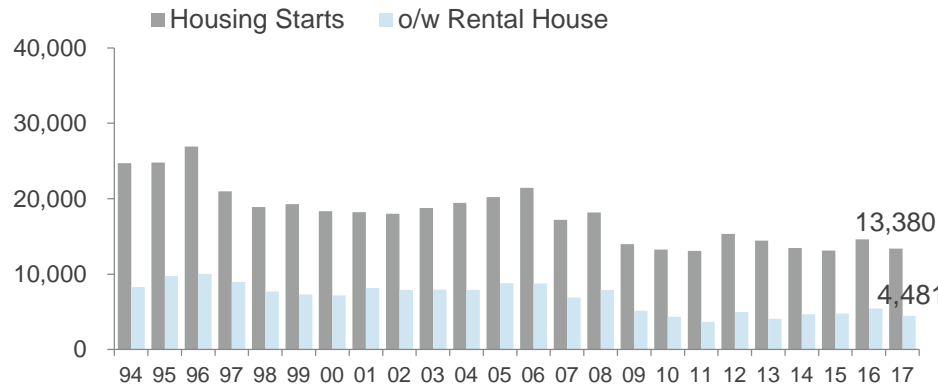
Housing Starts in Ibaraki



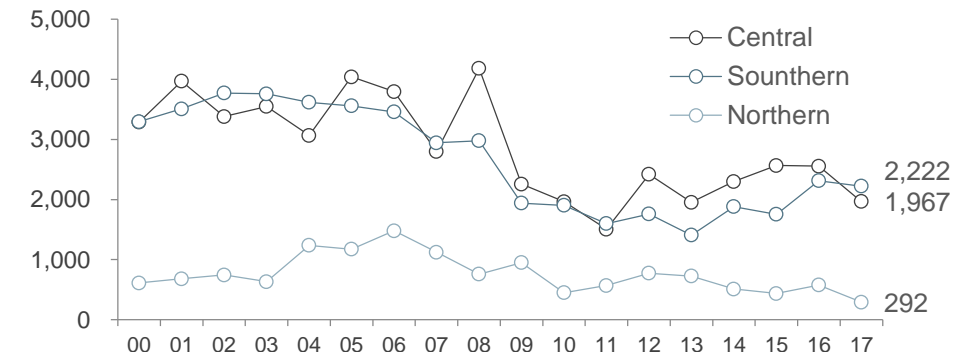
Rental Housing Starts in Ibaraki



Housing Starts in Tochigi



Rental Housing Starts in Tochigi



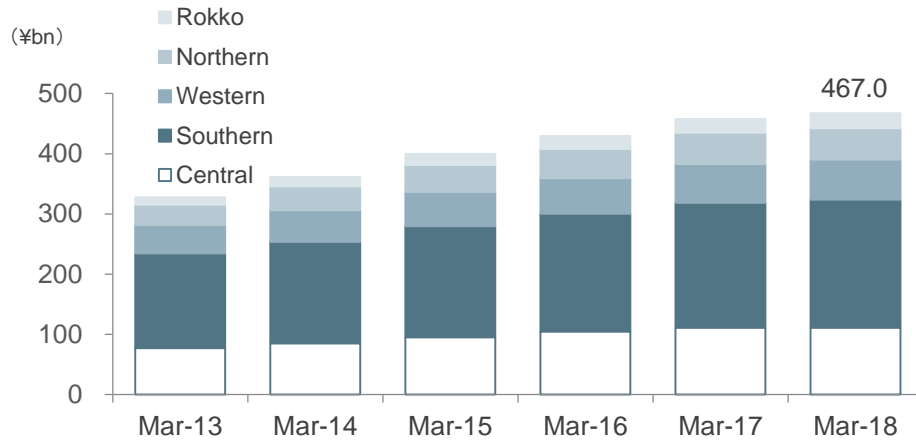
The number of new housing starts for rental housing in Ibaraki prefecture has been moving in the range of 9,000 to 10,000 per year and is slowly increasing in recent years. Those in Tochigi Prefecture are slightly increasing but are about half of the peak level.

Ibaraki: Southern area, centering on Tsukuba, Moriya, account for around 40% of the number above.
Tochigi: Most of the housing starts have been conducted in central area such as Utsunomiya, and southern area such as Oyama, Tochigi, Ashikaga, and Sano.

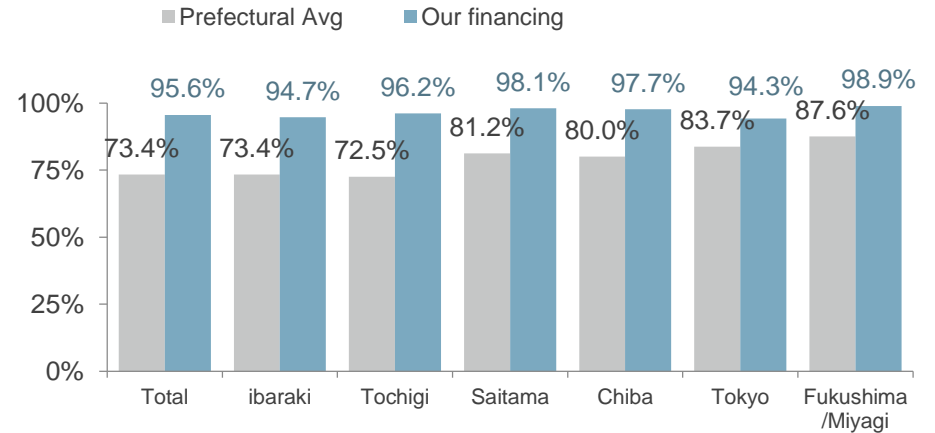
Apartment Loans (3)

Source (Prefectural Average) : Ministry of Internal Affairs and Communications "Housing and Land Survey"

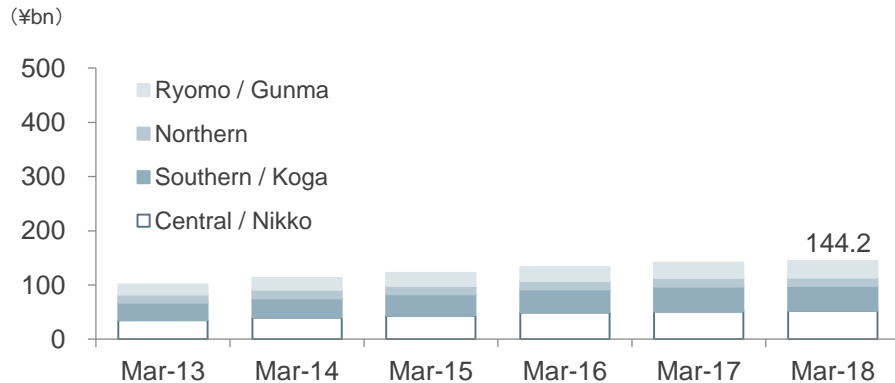
Apartment Loans (Joyo / by Area in Ibaraki)



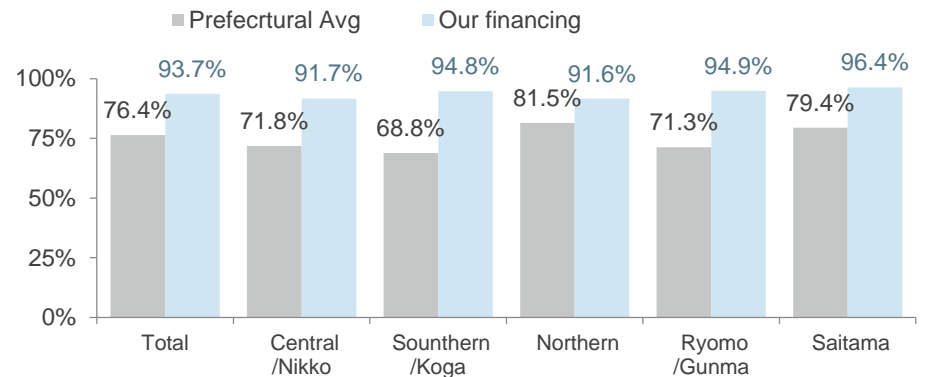
Occupancy Rate of Apartments by Area (Joyo)



Apartment Loans (Ashikaga / by Area in Tochigi)



Occupancy Rate of Apartments by Area (Ashikaga)



Apartment Loans of Joyo increase mainly due to the growth of rental housing starts in southern area.

The calculation range of "Target for monitoring" is as follows.

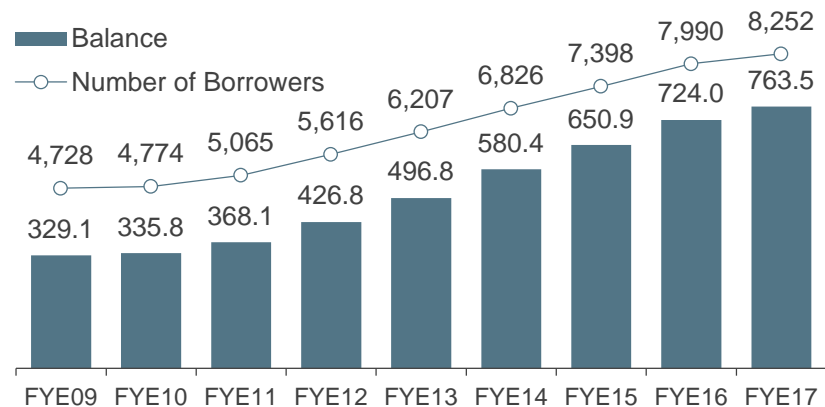
(Figures above accounted for around 60%)

Joyo: Borrowers whose borrowing amount is ¥100 million or more and borrowers whose borrowing amount is ¥50 million, and who borrowed more than 15 years ago as of Mar.31,2017.

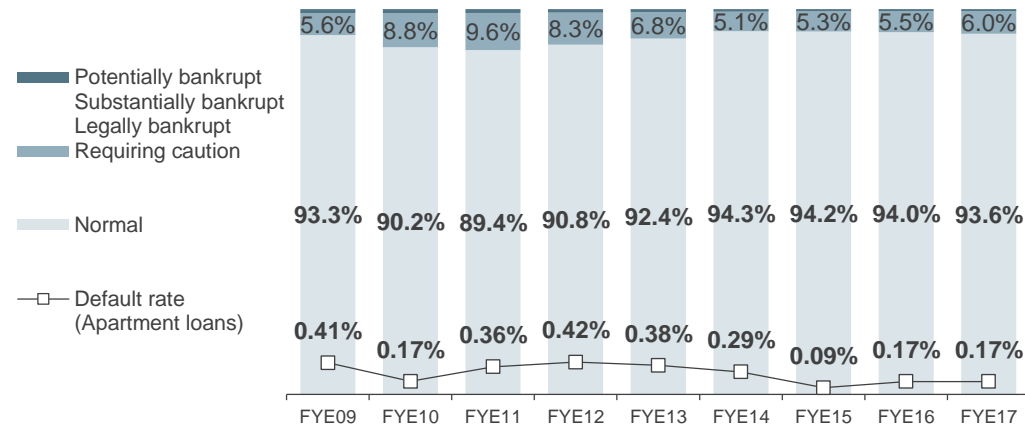
Ashikaga: Borrowers whose borrowing amount is ¥100 million or more as of Sep.30,2017

Apartment Loans (4) Portfolio (Joyo)

Number of Borrowers and Balance of Loans (¥bn)



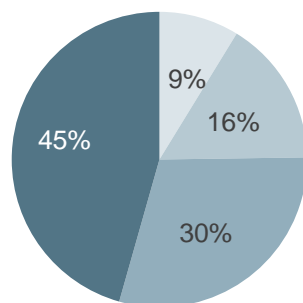
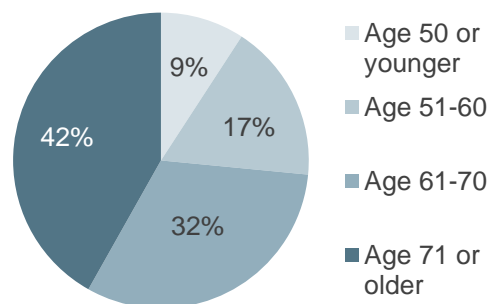
Borrower Rating Default Ratio



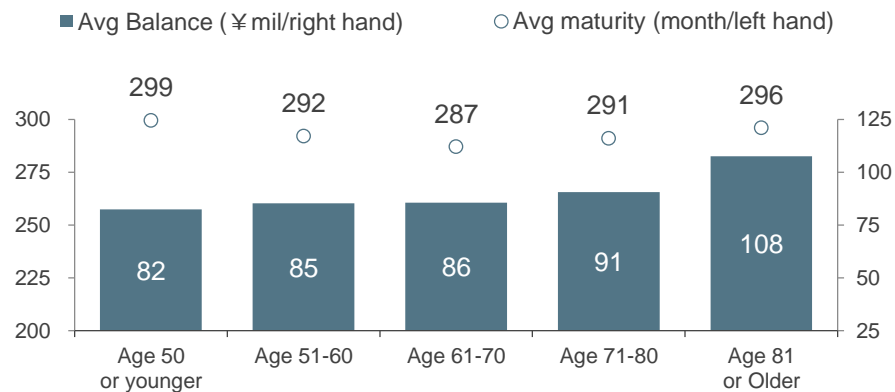
Composition by Age Group (as of Mar. 31, 2018)

(by number of borrowers)

(by amount of loans)



Avg. Balance and Maturity by Age Group (as of Mar. 31, 2018)



Monitoring of Apartment Loans

Targets for monitoring: Borrowers whose borrowing amount is ¥100 million or more and borrowers whose borrowing amount is ¥20 million or more, who borrowed more than 10 years ago.

Monitor the changes of the utilization rate and rent revenue of their apartments which affect apartment management.

Cost Efficiency

Joyo

(¥bn)

		FY12	1H13	FY13	1H14	FY14	1H15	FY15	1H16	FY16	1H17	FY17	YoY
Total expenses		68.7	36.1	70.6	36.0	69.8	35.0	68.2	35.0	68.5	33.7	66.3	-2.1
Personnel expenses		35.1	17.6	35.1	17.2	34.5	17.5	34.9	17.7	34.7	16.9	33.6	-1.0
Non-Personnel expenses		30.6	16.4	32.3	16.4	31.8	15.0	29.5	14.5	29.5	14.3	28.7	-0.7
Depreciation	1	5.1	2.7	5.8	2.8	5.8	3.0	6.0	3.0	6.1	3.1	6.3	+0.1
Deposit insurance cost	2	4.8	3.0	4.9	3.0	5.1	1.5	3.1	1.6	3.2	1.4	2.9	-0.3
Others (Excluding 1 & 2)		20.5	10.6	21.5	9.5	20.8	10.3	20.4	9.9	20.1	9.8	19.5	-0.6
Tax		2.9	2.1	3.0	2.4	3.4	2.5	3.7	2.7	4.2	2.4	3.9	-0.3
OHR (Core net business income basis)		63.9%	67.8%	67.1%	67.1%	65.6%	64.7%	65.7%	69.3%	68.9%	63.7%	63.5%	-5.4%

Ashikaga

(¥bn)

		FY12	1H13	FY13	1H14	FY14	1H15	FY15	1H16	FY16	1H17	FY17	YoY
Total expenses		49.7	24.7	48.9	24.4	48.0	23.6	47.0	23.3	46.4	23.4	47.2	+0.7
Personnel expenses		27.2	12.8	26.6	13.0	26.0	12.7	25.3	12.7	25.7	13.0	26.1	+0.4
Non-Personnel expenses		20.2	10.3	20.1	9.8	19.6	9.3	18.8	8.7	17.5	8.5	17.8	+0.3
Depreciation	1	3.8	1.8	3.7	1.6	3.4	1.7	3.5	1.1	2.1	0.9	1.9	-2.1
Deposit insurance cost	2	3.1	1.9	3.2	1.9	3.3	1.0	2.0	1.0	2.1	0.9	1.9	-2.1
Others (Excluding 1 & 2)		13.3	6.6	13.2	6.3	12.9	6.6	13.3	6.6	13.3	6.6	14.0	-13.3
Tax		2.2	1.5	2.1	1.4	2.3	1.5	2.8	1.8	3.2	1.7	3.2	-0.0
OHR (Core net business income basis)		61.3%	60.3%	61.2%	59.5%	59.6%	53.2%	55.7%	54.8%	56.4%	56.3%	56.9%	+0.6%

Number of Employees / Offices

Joyo

(number)

	FYE12	Sep-13	FYE13	Sep-14	FYE14	Sep-15	FYE15	Sep-16	FYE16	Sep-17	FYE17	YoY
Number of employees	3,332	3,398	3,291	3,365	3,282	3,390	3,289	3,384	3,289	3,437	3,332	+51
Number of offices	410	413	415	417	418	419	419	420	406	407	404	-2
Domestic	177	178	179	178	178	179	179	179	180	181	183	+3
Overseas	2	2	2	2	3	3	3	3	3	3	4	+1
ATM spot	231	233	234	237	237	237	237	238	223	223	217	-6
Own ATM	878	880	883	878	877	879	867	868	856	849	844	-12

Ashikaga

(number)

	FYE12	Sep-13	FYE13	Sep-14	FYE14	Sep-15	FYE15	Sep-16	FYE16	Sep-17	FYE17	YoY
Number of employees	3,046	3,016	2,939	2,955	2,869	2,878	2,817	2,880	2,810	2,913	2,833	+23
Number of offices	333	345	353	353	354	358	358	364	367	368	369	+2
Domestic	152	153	153	153	153	153	152	154	154	152	153	-1
Overseas	—	—	—	—	—	1	1	1	1	1	2	+1
ATM spot	181	192	200	200	201	204	205	209	212	215	214	+2
Own ATM	684	696	703	702	704	707	709	709	714	709	706	-8

Shareholder Composition

● Changes of Shareholder Composition (Mebuki FG)

	Oct. 1, 2016			Mar. 31, 2017			Mar. 31, 2018			Chg (vs Mar. 31, 2017)		
	Number of Share-holders	Stock (Thousands)	%	Number of Share-holders	Stock (Thousands)	%	Number of Share-holders	Stock (Thousands)	%	Number of Share-holders	Stock (Thousands)	%
Public sector	3	348	0.0%	3	348	0.0%	3	348	0.0%	+0	+0	+0.0%
Financial & insurance	72	357,792	30.3%	69	389,912	33.0%	72	404,290	34.2%	+3	+14,378	+1.2%
Securities	41	22,878	1.9%	36	13,839	1.1%	40	18,178	1.5%	+4	+4,339	+0.3%
Corporate	1,124	338,826	28.7%	1,108	290,940	24.6%	1,095	268,904	22.8%	△13	△22,035	△1.8%
Foreign	475	242,387	20.5%	473	273,286	23.1%	507	277,119	23.5%	+34	+3,833	+0.3%
Individual & others	33,917	216,817	18.3%	34,714	209,425	17.7%	34,809	209,029	17.7%	+95	△395	+0.0%
Treasury stocks	1	4	0.0%	1	1,303	0.1%	1	1,183	0.1%	+0	△120	+0.0%
Total	35,633	1,179,055	100.0%	36,404	1,179,055	100.0%	36,527	1,179,055	100.0%	+123	+0	-

● Major Shareholders (Mebuki FG)

(as of Mar. 31, 2018)

Names	Number of shares held (thousand)	Shareholding ratio	Chg (vs Mar. 31, 2017)
Nomura Financial Partners Co., Ltd.	122,900	10.43%	0.00%
Japan Trustee Services Bank, Ltd. (Trust Account)	47,818	4.05%	+0.77%
Sompo Japan Nipponkoa Insurance Inc.	40,118	3.40%	-0.51%
The Master Trust Bank of Japan, Ltd. (Trust Account)	37,982	3.22%	+0.82%
Nippon Life Insurance Company	34,487	2.92%	0.00%
Japan Trustee Services Bank, Ltd. (Trust Account 9)	27,336	2.32%	+0.09%
STATE STREET BANK AND TRUST COMPANY 505223	26,585	2.25%	+0.15%
MUFG Bank, Ltd.	22,225	1.88%	-1.00%
Sumitomo Life Insurance Company	21,659	1.83%	0.00%
The Dai-ichi Life Insurance Company, Limited	19,948	1.69%	0.00%

Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Product-related Indicators)

Ibaraki Prefecture

	Index of Industrial Production Index 2010=100			Index of Producers' Shipment 2010=100			Index of Producers' Inventory of Finished Goods 2010=100		
	Index	MoM	YoY	Index	MoM	YoY	Index	MoM	YoY
	FY 2013	105.2	—	-0.9	105.1	—	+0.4	102.7	—
FY 2014	113.6	—	+8.0	108.4	—	+3.1	115.8	—	+12.8
FY 2015	106.6	—	-6.2	105.7	—	-2.5	118.9	—	+2.7
FY 2016	104.6	—	-1.9	106.5	—	+0.8	120.4	—	+1.3
FY 2017	-	-	-	-	-	-	-	-	-
2015 Apr-Jun	113.7	-1.4	+5.1	109.0	+1.7	+3.9	125.4	+3.1	+10.0
Jul-Sep	104.7	-7.9	-9.0	104.9	-3.8	-3.9	124.4	-0.8	+6.6
Oct-Dec	104.3	-0.4	-10.6	103.2	-1.6	-6.9	125.8	+1.1	+4.8
2016 Jan-Mar	102.3	-1.9	-9.1	104.4	+1.2	-2.6	126.8	+0.8	+2.7
2016 Apr-Jun	101.5	-0.8	-11.4	104.5	+0.1	-4.2	124.0	-2.2	-0.7
Jul-Sep	104.4	+2.9	-0.1	107.3	+2.7	+2.4	121.1	-2.3	-3.0
Oct-Dec	106.3	+1.8	+1.8	108.5	+1.1	+4.5	119.7	-1.2	-4.9
2017 Jan-Mar	106.2	-0.1	+2.8	105.5	-2.8	+0.1	128.4	+7.3	+1.3
2017 Apr-Jun	110.3	+3.9	+9.0	109.0	+3.3	+4.3	122.6	-4.5	-1.1
Jul-Sep	109.1	-1.1	+4.1	108.1	-0.8	+0.3	114.8	-6.4	-5.2
Oct-Dec	111.4	+2.1	+5.1	110.4	+2.1	+1.8	111.5	-2.9	-6.9
2018 Jan-Mar	-	-	-	-	-	-	-	-	-
2018 Jan	108.1	-4.8	+3.5	105.2	-8.1	+0.1	113.0	+1.3	-8.0
Feb	111.7	+3.3	+5.3	105.3	+0.1	+1.0	119.3	+5.6	-4.6
Mar	-	-	-	-	-	-	-	-	-
Source	Ibaraki Prefecture Government Statistics Division								

Tochigi Prefecture

	Index of Industrial Production Index 2010=100			Index of Producers' Shipment 2010=100			Index of Producers' Inventory of Finished Goods 2010=100		
	Index	MoM	YoY	Index	MoM	YoY	Index	MoM	YoY
	FY 2013	102.9	—	+9.5	102.5	—	+12.6	115.0	—
FY 2014	94.9	—	-7.8	94.6	—	-7.8	112.5	—	-2.2
FY 2015	94.7	—	-0.2	93.3	—	-1.3	119.3	—	+6.1
FY 2016	93.4	—	-1.3	93.7	—	+0.4	109.3	—	-8.4
FY 2017	-	-	-	-	-	-	-	-	-
2015 Apr-Jun	97.1	+0.0	+0.9	96.2	-1.6	+1.2	113.8	+2.9	+6.6
Jul-Sep	93.1	-4.2	+1.2	91.4	-5.0	-0.4	118.4	+4.1	-1.7
Oct-Dec	91.5	-1.8	-3.1	92.2	+0.8	-2.3	120.0	+1.3	+7.4
2016 Jan-Mar	95.1	+4.0	+0.1	93.4	+1.3	-3.7	124.0	+3.3	+13.4
2016 Apr-Jun	95.0	-0.2	-1.7	95.6	+2.4	-0.3	116.2	-6.3	+2.6
Jul-Sep	90.9	-4.3	-3.9	91.7	-4.1	-1.6	108.0	-7.1	-9.6
Oct-Dec	93.9	+3.3	+1.4	94.1	+2.7	+2.1	107.8	-0.2	-11.6
2017 Jan-Mar	94.4	+0.5	-1.0	94.0	-0.2	+1.3	105.1	-2.5	-15.2
2017 Apr-Jun	93.4	-1.1	-1.3	95.9	+2.1	+1.0	104.9	-0.2	-9.7
Jul-Sep	93.6	+0.2	+2.6	92.0	-4.1	+0.5	101.4	-3.3	-6.0
Oct-Dec	92.6	-1.1	-1.1	89.5	-2.8	-4.5	113.8	+12.3	+5.7
2018 Jan-Mar	-	-	-	-	-	-	-	-	-
2018 Jan	88.6	-5.1	-5.9	88.3	-0.9	-8.1	108.0	-2.7	+5.8
Feb	92.4	+4.3	-2.2	88.3	+0.0	-3.6	113.5	+5.1	+9.0
Mar	-	-	-	-	-	-	-	-	-
Source	Tochigi Prefecture Government Statistics Division								

Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Export Value)

Ibaraki Prefecture (Total amount of 3 customs in Ibaraki)

(¥bn/%)

		Export					Import				
		Total		Kashima	Hitachi	Tsukuba	Total		Kashima	Hitachi	Tsukuba
		Amount	Chg YoY				Amount	Chg YoY			
FY2012		848.0	+23.4	423.2	373.9	50.9	1,833.4	+26.4	1,548.4	275.7	9.3
FY2013		962.0	+13.4	517.3	390.1	54.6	2,158.6	+17.7	1,770.9	376.7	11.0
FY2014		915.5	-4.8	449.6	398.3	67.7	1,631.8	-24.4	1,284.3	329.0	18.5
FY2015		887.4	-3.1	444.3	375.2	67.9	1,322.1	-19.0	996.5	305.4	20.2
FY2016		950.1	+7.1	397.2	471.3	81.6	1,211.0	-8.4	885.2	309.7	16.1
FY2017		1,345.1	+41.6	406.9	830.1	108.1	1,504.8	+24.3	1,100.8	387.3	16.7
2015	Apr-Jun	229.1	+40.9	119.1	91.0	18.9	321.5	-5.0	250.6	65.9	5.0
	Jul-Sep	230.5	+8.9	115.2	98.5	16.8	366.0	-19.3	282.2	78.5	5.4
	Oct-Dec	211.8	-20.4	108.5	86.4	16.9	348.4	-26.1	258.7	84.6	5.1
2016	Jan-Mar	216.0	-21.5	101.4	99.3	15.3	286.1	-22.3	205.0	76.4	4.7
2016	Apr-Jun	192.0	-16.2	85.7	87.6	18.7	250.5	-22.1	177.0	69.8	3.7
	Jul-Sep	196.6	-14.7	95.7	84.2	16.8	291.2	-20.4	203.1	84.4	3.8
	Oct-Dec	241.6	+14.1	99.0	122.1	20.5	317.6	-8.9	233.2	80.4	4.0
2017	Jan-Mar	319.8	+48.0	116.8	177.4	25.6	351.7	+22.9	271.9	75.1	4.7
2017	Apr-Jun	317.7	+65.5	86.8	204.0	26.8	355.0	+41.7	266.1	84.7	4.2
	Jul-Sep	326.0	+65.8	97.2	202.7	26.1	332.8	+14.3	240.3	88.2	4.2
	Oct-Dec	350.2	+45.0	105.8	215.5	28.9	400.8	+26.2	287.5	108.6	4.7
2018	Jan-Mar	351.2	+9.8	117.0	207.9	26.3	416.2	+18.3	306.9	105.7	3.6
2018	Jan	109.6	+17.3	43.5	58.2	7.9	137.5	+27.5	97.0	39.3	1.2
	Feb	122.8	+21.2	33.7	80.5	8.6	129.5	+21.5	97.1	31.2	1.2
	Mar	118.7	-5.0	39.8	69.2	9.8	149.2	+8.7	112.8	35.2	1.2

Tochigi Prefecture

(¥bn/%)

		Export		Import	
		Amount	Chg YoY	Amount	Chg YoY
FY2012		118.1	-2.4	31.6	+48.0
FY2013		123.3	+4.4	29.9	-5.4
FY2014		114.6	-7.0	36.7	+22.5
FY2015		124.1	+8.3	58.5	+59.7
FY2016		117.6	-5.2	53.8	-8.0
FY2017		149.1	+26.8	30.2	-43.9
2015	Apr-Jun	27.4	+2.6	13.6	+117.4
	Jul-Sep	32.5	+23.1	16.8	+24.2
	Oct-Dec	30.9	-15.1	16.1	+164.0
2016	Jan-Mar	33.3	+32.7	12.1	+11.9
2016	Apr-Jun	30.4	+10.8	16.5	+21.4
	Jul-Sep	27.3	-16.1	17.4	+3.2
	Oct-Dec	28.0	-9.2	9.4	-41.3
2017	Jan-Mar	31.9	-4.1	10.6	-12.5
2017	Apr-Aug	31.0	+2.0	7.5	-54.4
	Jul-Sep	35.2	+29.1	9.0	-48.2
	Oct-Dec	42.0	+49.7	8.0	-14.8
2018	Jan-Mar	40.9	+28.1	5.6	-46.5
2018	Jan	12.7	+86.3	1.5	-55.7
	Feb	13.7	+22.0	1.6	-56.6
	Mar	14.5	+4.4	2.6	-27.0

Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Investment-related Indicators)

Ibaraki Prefecture

		Constructed Public Works Orders						Housing Starts				Building Construction Started (Business Construction)	
		Prefecture		Municipalities		Total		Floor Space		Km ²	YoY		
		¥mil	YoY	¥mil	YoY	¥mil	YoY	Number	YoY			Km ²	YoY
FY2012		307,382	-7.3	90,398	-12.8	121,152	+2.8	22,230	+11.5	2,119	+6.8	1,755	+39.5
FY2013		432,690	+40.8	102,367	+13.2	141,157	+16.5	24,367	+9.6	2,325	+9.7	1,484	-15.5
FY2014		374,370	-13.5	101,242	-1.1	156,301	+10.7	21,946	-9.9	2,029	-12.7	1,312	-11.6
FY2015		371,125	-0.9	108,825	+7.5	165,666	+6.0	22,528	+2.7	1,993	-1.8	1,307	-0.4
FY2016		400,070	+7.8	117,658	+8.1	181,346	+9.5	22,805	+1.2	2,014	+1.0	1,349	+3.2
FY2017		339,846	-15.1	104,032	-11.6	156,276	-13.8	20,894	-8.4	1,919	-4.7	1,876	+39.1
2015	Apr-Jun	87,239	-21.6	16,696	-18.5	45,925	-10.0	5,688	+12.8	527	+10.0	354	+22.3
	Jul-Sep	102,386	-8.0	28,199	-22.1	47,504	+8.3	5,754	+3.6	496	-2.5	274	-11.2
	Oct-Dec	105,165	+13.4	35,145	+31.6	42,351	-1.9	5,588	-7.9	489	-13.1	267	-19.9
2016	Jan-Mar	76,335	+29.3	28,785	+61.5	29,886	+63.7	5,498	+4.1	481	+0.6	411	+8.3
2016	Apr-Jun	97,259	+11.5	26,247	+57.2	36,579	-20.4	5,574	-2.0	517	-1.9	346	-2.3
	Jul-Sep	143,881	+40.5	56,147	+99.1	69,179	+45.6	6,059	+5.3	516	+4.1	492	+79.3
	Oct-Dec	81,762	-22.3	15,187	-56.8	48,347	+14.2	6,219	+11.3	540	+10.4	260	-2.7
2017	Jan-Mar	77,169	+1.1	20,076	-30.3	27,241	-8.9	4,953	-9.9	441	-8.4	251	-39.0
2017	Apr-Jun	74,084	-23.8	15,181	-42.2	42,212	+15.4	5,119	-8.2	469	-9.2	505	+45.7
	Jul-Sep	115,674	-19.6	35,863	-36.1	64,376	-6.9	5,815	-4.0	524	+1.5	712	+44.8
	Oct-Dec	88,513	+8.3	27,055	+78.1	33,851	-30.0	5,536	-11.0	501	-7.2	316	+21.5
2018	Jan-Mar	61,575	-20.2	25,933	+29.2	15,837	-41.9	4,424	-10.7	425	-3.6	344	+37.0
2018	Jan	14,829	+46.7	3,761	+8.0	5,937	+28.5	1,369	-5.1	129	-4.0	90	-13.7
	Feb	12,462	-48.4	5,313	+97.6	3,208	-74.5	1,776	-0.6	170	+8.2	106	+38.4
	Mar	34,284	-20.1	16,859	+21.2	6,692	-33.3	1,279	-25.8	126	-15.7	147	+110.5
Source		East Japan Construction Surety						Ministry of Land, Infrastructure and Transport					

Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Investment-related Indicators)

Tochigi Prefecture

		Constructed Public Works Orders						Housing Starts				Building Construction Started (Business Construction)	
		Prefecture		Municipalities		Total		Floor Space		Km ²	YoY		
		¥mil	YoY	¥mil	YoY	¥mil	YoY	Number	YoY			Km ²	YoY
FY2012		131,717	-17.7	41,537	-6.1	63,401	+7.4	15,328	+17.0	1,518	+12.2	684	-4.5
FY2013		145,123	+10.2	44,549	+7.3	68,877	+8.6	14,418	-5.9	1,482	-2.3	971	+42.1
FY2014		154,216	+6.3	43,747	-1.8	77,496	+12.5	13,479	-6.5	1,297	-12.5	940	-3.2
FY2015		153,051	-0.8	53,234	+21.7	73,367	-5.3	13,122	-2.6	1,256	-3.2	1,044	+11.1
FY2016		156,291	+2.1	54,440	+2.3	64,646	-11.9	14,602	+11.3	1,367	+8.9	929	-11.0
FY2017		142,901	-8.6	56,863	+4.5	62,286	-3.7	13,380	-8.4	1,291	-5.6	1,051	+13.1
2015	Apr-Jun	49,095	+5.0	13,416	+40.8	25,522	-4.5	3,302	+2.8	320	-0.0	154	-30.4
	Jul-Sep	42,811	-21.2	11,531	-28.8	23,715	-7.7	3,179	-12.9	311	-9.2	488	+67.1
	Oct-Dec	30,868	-19.2	12,155	+3.8	16,646	-18.9	3,374	+0.6	321	-1.0	226	-9.0
2016	Jan-Mar	30,272	+102.9	16,128	+155.7	7,480	+63.9	3,267	+0.1	303	-2.0	176	-1.1
2016	Apr-Jun	40,835	-16.8	16,535	+23.2	17,529	-31.3	3,533	+7.0	341	+6.5	195	+26.8
	Jul-Sep	37,693	-12.0	13,671	+18.6	18,311	-22.8	3,874	+21.9	351	+12.8	298	-38.9
	Oct-Dec	33,654	+9.0	13,386	+10.1	15,324	-7.9	3,592	+6.5	347	+8.0	192	-15.0
2017	Jan-Mar	44,103	+45.7	10,844	-32.8	13,477	+80.2	3,603	+10.3	329	+8.4	243	+38.4
2017	Apr-Jun	50,255	+23.1	21,332	+29.0	20,220	+15.4	3,390	-4.0	321	-6.0	308	+57.5
	Jul-Sep	41,044	+8.9	14,284	+4.5	19,122	+4.4	2,959	-23.6	295	-15.9	215	-28.1
	Oct-Dec	36,253	+7.7	15,238	+13.8	18,262	+19.2	3,677	+2.4	357	+3.0	258	+34.0
2018	Jan-Mar	15,343	-65.2	6,003	-44.6	4,675	-65.3	3,354	-6.9	317	-3.4	271	+11.4
2018	Jan	4,166	-79.2	1,667	-61.3	1,880	-14.0	1,013	-32.6	97	-25.5	57	-17.1
	Feb	4,886	-38.7	1,949	-34.2	1,548	-48.9	1,170	+31.3	109	+20.4	108	+9.2
	Mar	6,291	-61.0	2,387	-33.3	1,247	-84.9	1,171	-3.1	112	+3.3	106	+40.2
Source		East Japan Construction Surety						Ministry of Land, Infrastructure and Transport					

Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Consumption-related Indicators)

Ibaraki Prefecture

		Household consumption Expenditure		Sales of Large-scale Retail Stores		Mass merchandise specialty retailers sales value				Consumer Price Index		Auto Sales			
		(Worker's Households with Two People or More) (MitoCity)				Electric Appliances		Home Improvement Stores		(Mito City)		New ly Registered Passenger Vehicles+ Mini-vehicle Sales		New ly Registered Passenger Vehicles	
		¥Thousand	YoY	YoY		YoY				Index	YoY	Number	YoY	Number	YoY
FY2012		332	-1.7	-	-	-	-	-	-	95.3	+0.1	118,843	+12.8	77,030	+7.9
FY2013		334	+0.7	+1.4	-0.5	-	-	-	-	96.2	+1.0	124,524	+4.8	77,656	+0.8
FY2014		323	-3.5	-0.2	-1.8	-	-	-	-	99.2	+3.1	116,723	-6.3	70,819	-8.8
FY2015		330	+2.4	+3.4	+0.8	-0.4	+7.0	+0.5	-	100.0	+0.8	108,089	-7.4	71,236	+0.6
FY2016		325	-1.6	+2.4	-0.4	-2.8	+3.5	-0.8	-	99.8	+0.2	111,245	+2.9	77,359	+8.6
FY2017		337	+3.7	-	-	-	-	-	-	100.6	-0.8	112,310	+1.0	76,930	-0.6
2015	Apr-Jun	323	-4.7	+4.0	+0.8	+5.0	+8.4	+4.7	-	100.5	+0.9	22,928	-9.0	15,061	+0.4
	Jul-Sep	333	+4.7	+3.2	+0.3	+1.2	+7.5	+0.5	-	100.0	-0.2	25,611	-9.9	16,981	-5.5
	Oct-Dec	348	+18.6	+2.9	+0.6	-5.1	+2.7	-2.6	-	99.9	-0.2	26,249	-2.3	17,581	+10.5
2016	Jan-Mar	316	-6.8	+3.7	+1.7	-2.2	+9.8	-0.8	-	99.0	-0.7	33,301	-8.1	21,613	-1.5
2016	Apr-Jun	314	-2.8	+0.8	+0.1	-1.6	+5.0	-2.1	-	99.7	-0.7	23,249	+1.4	16,653	+10.6
	Jul-Sep	312	-6.3	+0.5	-1.6	-5.4	+2.5	-1.2	+2.1	99.5	-0.5	26,244	+2.5	18,097	+6.6
	Oct-Dec	312	-10.4	+3.6	-1.1	-2.1	+4.0	-0.3	+2.7	100.2	+0.4	25,813	-1.7	17,956	+2.1
2017	Jan-Mar	361	+14.3	+4.6	+0.9	-1.8	+2.4	+0.5	+1.5	99.6	+0.6	35,939	+7.9	24,653	+14.1
2017	Apr-Jun	336	+6.8	-0.6	-1.0	-3.5	+2.8	-1.9	+1.6	100.2	+0.4	25,041	+7.7	17,205	+3.3
	Jul-Sep	349	+11.7	-0.1	-0.4	+4.6	+3.3	-2.4	+0.9	100.2	+0.7	27,443	+4.6	19,136	+5.7
	Oct-Dec	330	+5.7	-3.0	+0.6	+3.0	+3.4	-3.6	+0.5	100.8	+0.5	25,320	-1.9	17,206	-4.2
2018	Jan-Mar	333	-7.7	-	-	-	-	-	-	101.2	+1.6	34,506	-4.0	23,383	-5.2
2018	Jan	328	-1.7	-5.2	+1.4	+5.1	+4.2	-0.5	+0.6	101.0	+1.4	9,938	-0.8	6,707	-4.6
	Feb	336	+12.3	-10.0	+1.1	+3.6	+2.8	-1.8	+0.1	101.6	+1.9	10,584	-4.6	7,079	-3.4
	Mar	337	-25.3	+1.8	-0.5	+2.0	+4.2	-5.0	+2.0	101.0	+1.5	13,984	-5.6	9,597	-6.8
Source	Ministry of Internal Affairs and Communications				Kanto Bureau of Economy, Trade and Industry				Ibaraki Prefecture ※Calendar year basis		Japan Automobile Dealers Association (Ibaraki Branch)				

Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Consumption-related Indicators)

Tochigi Prefecture

		Household consumption Expenditure (Worker's Households with Two People or More) (Utsunomiya City)		Sales of Large-scale Retail Stores		Mass merchandise specialty retailers sales value				Consumer Price Index (Utsunomiya City) 2015=100		Auto Sales			
		¥Thousand	YoY	All store	Same store	Electric Appliances	Drugstores	Home Improvement Stores	Convenience Stores	Index	YoY	Number	YoY	Number	YoY
				YoY		YoY						Newly Registered Passenger Vehicles+ Mini-vehicle Sales		Newly Registered Passenger Vehicles	
FY2012		357	+9.3	-0.2	+0.3	-	-	-	-	95.3	-0.1	88,827	+14.3	59,080	+8.4
FY2013		341	-4.6	-0.2	-1.4	-	-	-	-	95.7	+1.2	96,146	+8.2	60,793	+2.9
FY2014		360	+5.5	+1.3	+0.1	-	-	-	-	98.9	+3.5	90,622	-5.7	55,867	-8.1
FY2015		310	-13.8	+0.8	-0.4	+6.9	+8.6	-1.4	-	100.0	+0.3	83,754	-7.6	55,574	-0.5
FY2016		302	-2.6	+1.4	-0.4	+0.0	+4.8	-0.4	-	99.7	-0.3	82,721	-1.2	56,970	+2.5
FY2017		333	+10.0	+0.9	-0.7	+6.6	+6.5	+0.1	+1.4	99.9	+0.2	86,263	+4.3	58,103	+2.0
2015	Apr-Jun	349	-5.3	+3.5	+3.0	+6.9	+5.1	+1.4	-	100.4	+0.9	17,958	-8.0	11,962	-0.7
	Jul-Sep	290	-18.5	+2.1	+0.5	+3.1	+4.5	-2.0	-	100.1	+0.5	20,966	-5.5	14,129	-1.5
	Oct-Dec	319	-8.7	+2.0	+0.5	+8.4	+7.4	-4.0	-	99.8	+0.1	19,457	-9.0	12,952	+2.4
2016	Jan-Mar	282	-22.7	+3.4	+0.9	+9.1	+13.5	-0.6	-	99.5	-0.3	25,373	-7.8	16,531	-1.7
2016	Apr-Jun	236	-32.3	+1.5	+0.1	+3.8	+5.5	-1.4	-	99.9	-0.5	16,640	-7.3	11,790	-1.4
	Jul-Sep	318	+9.6	-0.6	-1.7	+0.6	+2.7	-1.9	+1.6	99.4	-0.7	19,052	-9.1	13,320	-5.7
	Oct-Dec	326	+2.1	+1.2	-0.6	-2.0	+4.6	+1.4	+2.7	100.1	+0.3	19,934	+2.5	13,676	+5.6
2017	Jan-Mar	328	+16.1	-0.4	-2.2	-1.6	+4.5	+1.0	+1.6	99.8	+0.3	27,095	+6.8	18,184	+10.0
2017	Apr-Jun	315	+33.3	+0.5	-0.8	+4.4	+5.7	-0.4	+2.2	100.1	+0.2	19,191	+15.3	13,015	+10.4
	Jul-Sep	327	+2.9	+2.3	+0.3	+9.8	+8.7	+1.5	+1.5	99.5	+0.1	20,843	+9.4	14,267	+7.1
	Oct-Dec	341	+4.8	+1.4	-0.1	+6.2	+5.8	-0.9	+0.9	100.2	+0.1	19,620	-1.6	13,369	-2.2
2018	Jan-Mar	348	+6.3	+0.9	-0.2	+5.7	+5.8	+0.3	+1.2	100.3	+0.6	26,609	-1.8	17,452	-4.0
2018	Jan	406	+22.2	+0.6	+0.3	+6.0	+6.6	+1.4	+0.9	100.4	+0.7	7,649	+4.2	4,781	-3.2
	Feb	268	-12.8	+0.7	-0.5	+4.1	+4.6	-0.2	+0.6	100.5	+0.6	8,394	-0.7	5,545	+0.4
	Mar	371	+8.0	+1.2	-0.5	+6.7	+6.2	-0.4	+1.9	100.1	+0.4	10,566	-6.5	7,126	-7.7
Source		Ministry of Internal Affairs and Communications				Kanto Bureau of Economy, Trade and Industry				Tochigi Prefecture ※Calendar year basis		Japan Automobile Dealers Association (Tochigi Branch)			

Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Employment-related Indicators)

Ibaraki Prefecture

		Employment Indexes of Regular Workers 2015=100 (Establishments with 5 or More Regular Workers)				Total Cash Earnings 2015=100				Overtime Work Index 2015=100		Job Opening Ratio (Original Figures)		Unemployment Figures (Number Receiving Unemployment Benefits)	
		All Industries		Manufacturing		Nominal		Real		All Industries	Manufacturing	New	Active	Number	YoY
		Index	YoY	Index	YoY	Index	YoY	Index	YoY	Index	Index	Ratio			
FY2012		98.8	-1.1	105.1	-3.8	98.2	-3.0	104.0	-3.0	119.9	92.2	1.20	0.80	10,913	-8.1
FY2013		99.3	+0.6	102.1	-2.8	98.1	-0.1	102.1	-1.8	122.8	104.0	1.32	0.87	10,591	-2.9
FY2014		99.3	-0.1	100.4	-1.7	99.6	+1.5	99.8	-2.2	122.3	107.3	1.53	1.08	8,943	-15.6
FY2015		100.1	+0.9	99.8	-0.6	100.2	+0.6	100.3	+0.6	96.7	97.2	1.63	1.16	8,478	-5.2
FY2016		100.8	+0.7	99.6	-0.2	101.1	+0.9	101.3	+0.9	99.6	94.5	1.84	1.28	7,934	-6.4
FY2017		-	-	-	-	-	-	-	-	-	-	2.14	1.50	7,277	-8.3
2015	Apr-Jun	100.0	+0.6	99.9	-0.5	101.8	+15.9	101.3	+14.8	99.9	97.8	1.37	1.02	8,473	-4.8
	Jul-Sep	100.4	+0.4	100.8	+0.9	96.7	-5.0	96.7	-4.5	92.5	98.3	1.69	1.13	9,208	-6.3
	Oct-Dec	100.3	-0.2	98.9	-1.9	113.6	+17.5	113.7	+17.6	101.0	100.6	1.86	1.23	8,353	-4.6
2016	Jan-Mar	99.8	-0.5	99.5	+0.6	88.7	-21.9	89.6	-21.2	93.4	92.1	1.69	1.28	7,880	-4.9
2016	Apr-Jun	100.3	+0.6	100.1	+0.6	102.5	+15.6	102.8	+14.7	94.8	89.4	1.55	1.12	8,258	-2.5
	Jul-Sep	101.2	+0.8	100.4	+0.4	96.4	-5.9	97.0	-5.6	94.7	90.8	1.89	1.23	8,843	-4.0
	Oct-Dec	101.4	+0.3	100.2	-0.2	115.1	+19.3	114.8	+18.4	103.8	100.1	2.11	1.35	7,679	-8.1
2017	Jan-Mar	100.4	-1.1	97.7	-2.5	90.2	-21.6	90.6	-21.1	105.1	97.8	1.90	1.45	6,956	-11.7
2017	Apr-Jun	101.4	+1.0	99.2	+1.5	106.9	+18.5	106.7	+17.7	105.6	94.9	1.80	1.32	7,269	-12.0
	Jul-Sep	101.0	-0.4	97.1	-2.2	99.8	-6.7	99.5	-6.7	108.2	93.8	2.19	1.45	7,991	-9.6
	Oct-Dec	100.9	-0.1	96.2	-0.9	122.3	+22.5	121.1	+21.7	113.3	101.9	2.51	1.60	7,382	-3.9
2018	Jan-Mar	-	-	-	-	-	-	-	-	-	-	2.20	1.67	6,464	-7.1
2018	Jan	101.3	+0.4	98.2	+0.1	91.0	-2.4	89.9	-4.0	107.6	85.1	2.32	1.69	6,849	-19.2
	Feb	101.0	+0.2	98.5	+0.7	87.6	+1.9	86.0	-0.3	114.4	94.8	2.11	1.67	6,345	-31.1
	Mar	-	-	-	-	-	-	-	-	-	-	2.18	1.65	6,197	-25.8

Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Employment-related Indicators)

Tochigi Prefecture

		Employment Indexes of Regular Workers 2015=100 (Establishments with 5 or More Regular Workers)				Total Cash Earnings 2015=100				Overtime Work Index 2015=100		Job Opening Ratio (Original Figures)		Unemployment Figures (Number Receiving Unemployment Benefits)	
		All Industries		Manufacturing		Nominal		Real		All Industries	Manufacturing	New	Active	Number	YoY
		Index	YoY	Index	YoY	Index	YoY	Index	YoY	Index	Index	Ratio			
FY2012		95.7	-1.5	100.2	-5.8	98.2	-0.4	104.0	-0.9	100.4	102.2	1.37	0.82	8,492	-15.2
FY2013		98.3	+2.7	99.4	-0.8	99.9	+1.7	105.3	+1.3	101.2	107.1	1.41	0.89	7,898	-7.0
FY2014		99.7	+1.4	100.8	+1.4	98.6	-1.3	100.0	-5.0	103.8	104.5	1.45	0.97	7,214	-8.7
FY2015		100.0	+0.3	100.0	-0.8	100.0	+1.4	100.0	+0.0	100.0	100.0	1.62	1.09	6,223	-13.7
FY2016		100.9	+0.9	96.2	-3.8	102.4	+2.4	102.6	+2.6	103.6	103.0	1.79	1.22	5,869	-5.7
FY2017		-	-	-	-	-	-	-	-	-	-	2.01	1.37	5,438	-7.3
2015	Apr-Jun	100.2	+0.7	100.6	-0.4	102.8	+0.1	102.4	-1.0	98.6	98.1	1.37	0.97	6,294	-14.7
	Jul-Sep	99.7	-0.4	100.0	-1.3	93.7	+0.9	93.6	+0.3	97.2	99.8	1.68	1.07	6,620	-17.2
	Oct-Dec	99.8	-0.7	99.2	-1.9	119.4	+4.5	119.8	+4.3	104.2	100.3	1.86	1.17	6,133	-13.9
2016	Jan-Mar	99.2	-1.1	95.8	-4.5	86.4	+2.7	86.8	+3.0	100.5	100.2	1.64	1.19	5,845	-8.1
2016	Apr-Jun	101.1	+0.9	96.6	-4.0	104.5	+1.6	104.5	+2.1	101.7	104.6	1.49	1.08	5,908	-6.1
	Jul-Sep	101.5	+1.8	96.3	-3.7	98.3	+4.9	98.8	+5.6	102.2	101.1	1.82	1.17	6,606	-0.2
	Oct-Dec	101.7	+1.9	96.1	-3.1	120.6	+0.9	120.3	+0.5	110.1	105.9	2.05	1.30	5,774	-5.8
2017	Jan-Mar	100.3	+1.1	94.8	-1.0	85.0	-1.6	85.1	-2.0	104.2	106.1	1.86	1.35	5,190	-11.2
2017	Apr-Jun	100.6	-0.5	95.0	-1.6	103.3	-1.1	102.7	-1.8	103.3	103.9	1.73	1.24	5,476	-7.3
	Jul-Sep	100.2	-1.3	92.7	-3.7	95.2	-3.1	95.2	-3.7	102.8	107.3	2.03	1.33	5,998	-9.2
	Oct-Dec	100.3	-1.3	92.6	-3.6	117.6	-2.5	116.3	-3.4	110.1	113.4	2.32	1.45	5,393	-6.6
2018	Jan-Mar	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2018	Jan	102.4	+1.1	96.9	+1.0	84.3	-1.6	83.1	-3.4	87.4	-15.5	2.14	1.52	5,032	-5.0
	Feb	102.4	+2.3	96.8	+2.8	80.8	-1.5	79.4	-3.2	91.6	-11.4	1.88	1.47	4,827	-6.4
	Mar	-	-	-	-	-	-	-	-	-	-	2.06	1.44	4,797	-6.2

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