

# <APPENDIX> Data Book



# Data Book Contents

Balance Sheet / Average Balance / Average Yield	4-5
Interest Yields and Spreads	6-7
Loans	8-11
Deposits	12-13
Accumulation Service	14-15
Securities	16-19
Changes in Borrower Classification	20-21
Balance of Loans / Risk-monitored Loans by Industry	22-23
Risk Management (Risk Capital allocation / Stress Test)	24
Apartment Loan	25-29
Cost Efficiency	30
Number of Employees / Offices	31
Shareholder Composition	32
Basic Data of Ibaraki Prefecture and Tochigi Prefecture	33-40

# Balance Sheet / Average Balance / Average Yield (Joyo)

## Assets

(Average balance: Billions of yen, yield: %, interest income: Millions of yen)

	1H18			YoY		
	Average balance	Yield	Interest income	Average balance	Yield	Interest income
Loans and bills discounted	6,084.4	1.04	31,912	+87.7	- 0.01	+246
JPY	5,951.2	1.00	29,992	+81.4	- 0.03	- 447
Foreign currency	133.1	2.87	1,920	+6.2	+0.95	+694
Securities	2,737.2	1.25	17,259	+182.5	+0.06	+1,907
Domestic Bonds	1,751.2	0.45	4,065	+84.5	- 0.08	- 474
Stocks	117.8	5.15	3,049	- 9.3	+0.87	+313
Foreign securities	453.6	1.99	4,549	+0.3	- 0.02	- 37
Others	414.3	2.69	5,594	+106.9	+0.43	+2,106
Call loans	8.4	1.90	80	- 7.2	+1.44	+43
JPY	1.0	0.10	0	- 8.9	+0.09	0
Foreign currency	7.3	2.16	79	+1.6	+0.92	+44
Bills purchased	-	-	-	-	-	-
Monetary claims bought	7.1	0.36	13	- 0.4	+0.02	0
Due from banks	179.1	0.21	191	+2.9	+0.05	+46
NCDs	-	-	-	-	-	-
Foreign exchange	3.4	1.07	18	+0.3	+0.22	+5
Others	1.5	17.82	137	- 1.5	+9.21	+2
Interest rate sw aps	-	-	-	-	-	-
Interest-earning assets	9,021.3	1.09	49,614	+264.2	+0.02	+2,252

## Liabilities

(Average balance: Billions of yen, yield: %, interest expenses: Millions of yen)

	1H18			YoY		
	Average balance	Yield	Interest expense	Average balance	Yield	Interest expense
Deposits	8,530.3	0.04	1,732	+272.8	+0.02	+753
JPY	8,322.5	0.00	209	+213.8	-	- 58
Foreign currency	207.8	1.46	1,522	+59.0	+0.51	+812
NCDs	140.3	0.01	11	+28.2	-	+3
Call money	389.3	0.07	145	+164.5	- 0.15	- 103
JPY	323.0	- 0.08	- 121	+160.1	- 0.01	- 64
Foreign currency	66.3	0.80	267	+4.3	- 0.18	- 38
Payables under repurchase agreements	39.4	0.09	19	+22.9	- 0.74	- 49
Payables under securities lending transactions	53.8	0.39	107	- 65.8	- 0.57	- 473
Bills sold	-	-	-	-	-	-
Borrowed money	585.5	0.22	668	+149.8	+0.05	+294
Foreign exchange	0.3	0.00	-	+0.0	-	-
Corporate bonds	5.0	2.66	66	+0.0	-	-
Others	2.6	71.17	955	+0.1	- 57.64	- 660
Interest rate sw aps	-	-	804	-	-	- 302
Interest-bearing liabilities	9,746.9	0.07	3,706	+572.7	- 0.01	- 235

(Reference) Loans Average Balance by Borrower Type (¥bn)

	1H15	1H16	1H17	1H18	YoY
Individual customers	2,100.7	2,264.0	2,407.7	2,499.8	+3.8%
Corporate	2,732.5	2,734.5	2,712.6	2,759.5	+1.7%
Local	1,455.4	1,471.0	1,500.1	1,538.8	+2.5%
Tokyo	1,277.1	1,263.4	1,212.5	1,220.7	+0.6%
Public sector	817.1	841.0	761.7	708.2	-7.0%
Foreign currency	89.2	95.0	114.6	116.9	+2.0%
Total	5,739.5	5,934.6	5,996.6	6,084.4	+1.4%

# Balance Sheet / Average Balance / Average Yield (Ashikaga)

## Assets

(Average balance: Billions of yen, yield: %, interest expenses: Millions of yen)

	1H18			YoY		
	Average balance	Yield	Interest income	Average balance	Yield	Interest income
Loans and bills discounted	4,466.5	1.09	24,433	+174.8	- 0.05	- 292
Domestic	4,446.1	1.08	24,168	+169.8	- 0.06	- 426
International	20.4	2.58	265	+5.0	+0.88	+133
Trading account securities	3.5	0.45	8	+0.2	- 0.05	-
Securities	1,353.4	2.72	18,499	- 18.9	+1.05	+7,034
Domestic Bonds	613.7	0.81	2,520	- 52.2	+0.00	- 128
Stocks	45.8	2.78	641	- 1.9	- 0.08	- 46
Foreign securities	259.7	2.94	3,830	+23.7	+0.60	+1,071
Others	434.0	5.28	11,507	+11.5	+2.75	+6,137
Call loans	4.0	1.27	25	+0.4	- 0.31	- 2
Domestic	1.2	-	-	+1.2	-	-
International	2.8	1.83	26	- 0.7	+0.25	- 2
Bills purchased	-	-	-	-	-	-
Monetary claims bought	7.0	0.89	31	+0.1	-	+31
Due from banks	358.2	0.09	167	- 17.7	-	- 12
NCDs	-	-	-	-	-	-
Foreign exchange	4.8	0.13	3	- 2.9	+0.08	+1
Others	0.1	4.43	3	+0.1	-	- 41
Interest rate swaps	-	-	-	-	-	-
Interest-earning assets	6,197.9	1.38	43,172	+136.2	+0.18	+6,717

## Liabilities

(Average balance: Billions of yen, yield: %, interest expenses: Millions of yen)

	1H18			YoY		
	Average balance	Yield	Interest expense	Average balance	Yield	Interest expense
Deposits	5,526.4	0.03	1,072	+210.1	+0.01	+569
Domestic	5,440.9	0.01	312	+151.7	-	- 99
International	85.4	1.77	760	+58.4	+1.09	+668
NCDs	298.7	0.02	38	+26.6	-	- 3
Call money	139.5	0.54	377	- 55.2	+0.53	+371
Domestic	107.7	- 0.04	- 26	- 81.2	-	+11
International	31.8	2.53	404	+26.0	+1.02	+360
Payables under securities lending transactions	269.8	0.80	1,083	+69.2	+0.33	+615
Bills sold	-	-	-	-	-	-
Borrowed money	222.7	0.05	63	+3.8	+0.03	+38
Foreign exchange	0.2	-	-	-	-	-
Corporate bonds	-	-	-	-	-	-
Others	6.0	28.97	881	+0.8	- 12.72	- 208
Interest rate swaps	-	-	-	-	-	-
Interest-bearing liabilities	6,463.6	0.10	3,516	+255.4	+0.03	+1,383

(Reference) Loans Average Balance by Borrower Type (¥bn)

	1H15	1H16	1H17	1H18	YoY
Individual customers	1,695.4	1,801.7	1,901.6	2,017.0	+6.0%
Corporate	1,949.9	1,944.9	1,946.7	2,050.3	+5.1%
Local	1,418.6	1,445.8	1,486.3	1,563.5	+4.3%
Tokyo	531.2	499.0	460.3	486.7	+7.8%
Public sector	491.3	464.6	427.9	383.1	-10.4%
Foreign currency	8.6	8.0	15.4	16.0	+33.3%
Total	4,145.3	4,219.3	4,291.7	4,466.5	+4.0%

# Interest Yields and Spreads (Joyo)

## Total Account

## Domestic Account

(%)

		1H14	1H15	1H16	1H17	1H18	YoY		1H14	1H15	1H16	1H17	1H18	YoY	
Average yield on interest-earning assets	1	1.16	1.12	1.06	1.07	1.09	+0.02	Average yield on interest-earning assets	1	1.12	1.07	0.99	0.98	0.99	+0.01
Average yield on loans and bills discounted	2	1.23	1.15	1.07	1.05	1.04	- 0.01	Average yield on loans and bills discounted	2	1.24	1.15	1.07	1.03	1.00	- 0.03
Average yield on securities		1.07	1.19	1.10	1.19	1.25	+0.06	Average yield on securities		0.96	1.09	0.96	1.02	1.11	+0.09
Average yield on interest-bearing liabilities		0.06	0.07	0.08	0.08	0.07	- 0.01	Average yield on interest-bearing liabilities		0.05	0.05	0.03	0.01	0.00	- 0.01
Average yield on deposits and NCDs	3	0.03	0.03	0.02	0.02	0.04	+0.02	Average yield on deposits and NCDs	3	0.03	0.02	0.01	0.00	0.00	-
Expense ratio		0.94	0.88	0.85	0.80	0.76	- 0.04	Expense ratio		0.93	0.87	0.85	0.80	0.76	- 0.04
Deposit and securities cost	4	0.97	0.92	0.88	0.82	0.80	- 0.02	Deposit and securities cost	4	0.96	0.90	0.86	0.80	0.76	- 0.04
Funding cost	5	0.94	0.90	0.87	0.81	0.75	- 0.06	Funding cost	5	0.94	0.90	0.84	0.76	0.69	- 0.07
Loan-deposit interest margins	2-3	1.20	1.12	1.05	1.03	1.00	- 0.03	Loan-deposit interest margins	2-3	1.21	1.13	1.06	1.03	1.00	- 0.03
Difference between average yield on loans and deposits	2-4	0.26	0.23	0.19	0.23	0.24	+0.01	Difference between average yield on loans and deposits	2-4	0.28	0.25	0.21	0.23	0.24	+0.01
Total interest margins	1-5	0.22	0.22	0.19	0.26	0.34	+0.08	Total interest margins	1-5	0.18	0.17	0.15	0.22	0.30	+0.08

(Reference) Figures show 3 decimal place.

Average yield on interest-earning assets	1	-	1.129	1.063	1.078	1.096	+0.018	Average yield on interest-earning assets	1	-	1.077	0.997	0.989	0.996	+0.007
Average yield on loans and bills discounted	2	-	1.151	1.075	1.053	1.046	- 0.007	Average yield on loans and bills discounted	2	-	1.157	1.071	1.034	1.005	- 0.029
Average yield on securities		-	1.190	1.108	1.198	1.257	+0.059	Average yield on securities		-	1.093	0.965	1.021	1.110	+0.089
Average yield on deposits and NCDs	3	-	0.035	0.026	0.023	0.040	+0.017	Average yield on deposits and NCDs	3	-	0.029	0.010	0.006	0.005	- 0.001
Funding cost	5	-	0.908	0.878	0.818	0.753	- 0.065	Funding cost	5	-	0.904	0.846	0.762	0.698	- 0.064
Loan-deposit interest margins	2-3	-	1.116	1.049	1.030	1.006	- 0.024	Loan-deposit interest margins	2-3	-	1.128	1.061	1.028	1.000	- 0.028
Total interest margins	1-5	-	0.221	0.185	0.260	0.343	+0.083	Total interest margins	1-5	-	0.173	0.151	0.227	0.298	+0.071

# Interest Yields and Spreads (Ashikaga)

## Total Account

(%)

	1H14	1H15	1H16	1H17	1H18	YoY
Average yield on interest-earning assets	1	1.22	1.30	1.22	1.19	1.38 +0.19
Average yield on loans and bills discounted	2	1.37	1.29	1.21	1.14	1.09 - 0.05
Average yield on securities		1.07	1.91	1.62	1.66	2.72 +1.06
Average yield on interest-bearing liabilities		0.05	0.05	0.04	0.06	0.10 +0.04
Average yield on deposits and NCDs	3	0.05	0.04	0.02	0.01	0.03 +0.02
Expense ratio		0.92	0.87	0.84	0.83	0.82 -0.00
Deposit and securities cost	4	0.97	0.92	0.86	0.85	0.86 +0.01
Funding cost	5	0.94	0.89	0.83	0.82	0.85 +0.03
Loan-deposit interest margins	2-3	1.32	1.24	1.19	1.13	1.05 - 0.07
Difference between average yield on loans and deposits	2-4	0.40	0.37	0.34	0.29	0.22 - 0.07
Total interest margins	1-5	0.28	0.40	0.39	0.37	0.53 +0.15

## Domestic Account

(%)

	1H14	1H15	1H16	1H17	1H18	YoY
Average yield on interest-earning assets	1	1.20	1.26	1.18	1.12	1.30 +0.18
Average yield on loans and bills discounted	2	1.37	1.29	1.21	1.14	1.08 - 0.06
Average yield on securities		1.06	2.01	1.60	1.52	2.67 +1.14
Average yield on interest-bearing liabilities		0.05	0.04	0.02	0.01	0.01 -0.00
Average yield on deposits and NCDs	3	0.04	0.04	0.02	0.01	0.01 -0.00
Expense ratio		0.91	0.87	0.83	0.82	0.83 -
Deposit and securities cost	4	0.96	0.91	0.85	0.84	0.84 -0.00
Funding cost	5	0.93	0.88	0.80	0.77	0.77 -
Loan-deposit interest margins	2-3	1.32	1.25	1.19	1.13	1.07 - 0.05
Difference between average yield on loans and deposits	2-4	0.41	0.37	0.35	0.30	0.24 - 0.05
Total interest margins	1-5	0.26	0.38	0.38	0.35	0.53 +0.17

(Reference) Figures show 3 decimal place.

Average yield on interest-earning assets	1	1.227	1.304	1.229	1.199	1.389	+0.190
Average yield on loans and bills discounted	2	1.377	1.295	1.215	1.149	1.091	- 0.058
Average yield on securities		1.072	1.916	1.626	1.666	2.726	+1.060
Average yield on deposits and NCDs	3	0.050	0.046	0.024	0.018	0.038	+0.020
Funding cost	5	0.947	0.897	0.830	0.820	0.856	+0.036
Loan-deposit interest margins	2-3	1.327	1.249	1.191	1.131	1.053	- 0.078
Total interest margins	1-5	0.280	0.407	0.399	0.379	0.533	+0.154

Average yield on interest-earning assets	1	1.206	1.268	1.184	1.121	1.304	+0.183
Average yield on loans and bills discounted	2	1.378	1.296	1.216	1.147	1.084	- 0.063
Average yield on securities		1.066	2.014	1.604	1.527	2.675	+1.148
Average yield on deposits and NCDs	3	0.049	0.045	0.023	0.015	0.011	- 0.004
Funding cost	5	0.939	0.881	0.804	0.770	0.774	+0.004
Loan-deposit interest margins	2-3	1.329	1.251	1.193	1.132	1.073	- 0.059
Total interest margins	1-5	0.267	0.387	0.380	0.351	0.530	+0.179

# Loans 1 (Joyo)

## Breakdown by Self-Assessment Classification of Borrowers (Yen-denominated)

	FYE15		Sep-16		FYE16		Sep-17		FYE17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Yen-denominated loans	5,813.8	100.0%	5,837.3	100.0%	5,850.9	100.0%	5,895.9	100.0%	5,949.4	100.0%	6,005.7	100.0%	+56.3	+0.9%	+109.8	+1.9%
Normal (incl. borrowers w/o credit score)	5,363.8	92.2%	5,397.9	92.4%	5,399.5	92.2%	5,458.4	92.5%	5,516.4	92.7%	5,576.3	92.9%	+59.9	+1.1%	+117.9	+2.2%
Other borrowers requiring caution	333.4	5.7%	326.6	5.5%	346.6	5.9%	328.6	5.5%	333.4	5.6%	333.1	5.5%	-0.3	-0.1%	+4.5	+1.4%
Borrowers Requiring Monitoring	36.3	0.6%	34.8	0.5%	28.6	0.4%	30.5	0.5%	27.7	0.4%	26.8	0.4%	-0.9	-3.2%	-3.7	-12.1%
Potentially bankrupt or worse	80.3	1.3%	77.8	1.3%	76.2	1.3%	78.4	1.3%	71.8	1.2%	69.4	1.2%	-2.4	-3.3%	-9.0	-11.5%

## Breakdown by Geographic Areas (Yen- and foreign currency-denominated)

	FYE15		Sep-16		FYE16		Sep-17		FYE17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Loans	5,912.7	100.0%	5,927.9	100.0%	5,967.0	100.0%	6,004.9	100.0%	6,063.5	100.0%	6,130.6	100.0%	+67.1	+1.1%	+125.7	+2.0%
Local	4,503.9	76.1%	4,512.9	76.1%	4,564.4	76.4%	4,596.1	76.5%	4,644.6	76.5%	4,681.0	76.3%	+36.4	+0.7%	+84.9	+1.8%
Ibaraki	3,520.9	59.5%	3,495.3	58.9%	3,483.2	58.3%	3,484.1	58.0%	3,486.4	57.4%	3,496.0	57.0%	+9.6	+0.2%	+11.9	+0.3%
Miyagi,Fukushima, and Tochigi	625.5	10.5%	641.9	10.8%	674.3	11.3%	682.2	11.3%	698.5	11.5%	703.6	11.4%	+5.1	+0.7%	+21.4	+3.1%
Chiba and Saitama	357.4	6.0%	375.7	6.3%	406.8	6.8%	429.7	7.1%	459.7	7.5%	481.3	7.8%	+21.6	+4.6%	+51.6	+12.0%
Tokyo/Osaka	1,408.8	23.8%	1,415.0	23.8%	1,402.6	23.5%	1,408.8	23.4%	1,418.9	23.4%	1,449.6	23.6%	+30.7	+2.1%	+40.8	+2.8%

## Number of SMEs

	FYE15		Sep-16		FYE16		Sep-17		FYE17		Sep-18					
Number of SMEs	Number	YoY	Number	YoY	Number	YoY	Number	YoY	Number	YoY	Number	YoY	Number	YoY	Number	YoY
Number of SMEs	33,550	+80	33,426	-124	33,460	+34	33,271	-189	33,001	-270	32,688	-313				

# Loans 2 (Joyo)

## Breakdown by Borrower Type (Yen- and foreign currency-denominated)

(¥bn)

	FYE15		Sep-16		FY16		Sep-17		FY17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Loans	5,912.7	100.0%	5,927.9	100.0%	5,967.0	100.0%	6,004.9	100.0%	6,063.5	100.0%	6,130.6	100.0%	+67.1	+1.1%	+125.7	+2.0%
Individual	2,240.5	37.8%	2,310.2	38.9%	2,387.4	40.0%	2,443.4	40.6%	2,490.8	41.0%	2,524.0	41.1%	+33.2	+1.3%	+47.4	+1.9%
Corporate	2,828.6	47.8%	2,797.4	47.1%	2,821.3	47.2%	2,818.0	46.9%	2,853.9	47.0%	2,916.6	47.5%	+62.7	+2.1%	+35.9	+1.2%
Major companies	1,166.0	19.7%	1,140.0	19.2%	1,133.9	19.0%	1,132.7	18.8%	1,141.9	18.8%	1,145.5	18.6%	+3.6	+0.3%	+9.2	+0.8%
Medium sized companies	103.3	1.7%	97.9	1.6%	99.1	1.6%	102.7	1.7%	103.4	1.7%	104.0	1.6%	+0.6	+0.5%	+0.7	+0.6%
SMEs	1,559.2	26.3%	1,559.4	26.3%	1,588.2	26.6%	1,582.6	26.3%	1,608.6	26.5%	1,667.0	27.1%	+58.4	+3.6%	+26.0	+1.6%
Public sector	843.4	14.2%	820.2	13.8%	758.3	12.7%	743.4	12.3%	718.6	11.8%	689.9	11.2%	-28.7	-3.9%	-24.8	-3.3%

\*"Corporate" includes loans to financial institutions

## Individual Loans (Yen-denominated)

(¥bn)

	FY15		Sep-16		FY16		Sep-17		FY17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Individual Loans	2,240.5	100.0%	2,310.2	100.0%	2,387.4	100.0%	2,443.4	100.0%	2,490.8	100.0%	2,524.0	100.0%	+33.2	+1.3%	+80.6	+3.2%
Housing related Loans*	2,033.7	90.7%	2,103.3	91.0%	2,177.6	91.2%	2,231.6	91.3%	2,280.9	91.5%	2,314.0	91.6%	+33.1	+1.4%	+82.4	+3.6%
Customer Loans	94.0	4.1%	97.3	4.2%	101.0	4.2%	103.8	4.2%	108.5	4.3%	108.5	4.2%	+0.0	+0.0%	+4.7	+4.5%
Loans to small Businesses	112.8	5.0%	109.6	4.7%	108.8	4.5%	108.0	4.4%	101.4	4.0%	101.5	4.0%	+0.1	+0.0%	-6.5	-6.0%

\* Housing Loans + Apartment Loans (excl. those to corporate customers)

## Corporate Loans (Breakdown by Geographic Areas) (Yen- and Foreign currency-denominated)

(¥bn)

	FY15		Sep-16		FY16		Sep-17		FY17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Corporate Loans*	2,828.6	100.0%	2,797.4	100.0%	2,821.3	100.0%	2,818.0	100.0%	2,853.9	100.0%	2,916.6	100.0%	+62.7	+2.1%	+98.6	+3.4%
Local	1,481.6	52.3%	1,449.6	51.8%	1,493.5	52.9%	1,491.0	52.9%	1,520.1	53.2%	1,553.4	53.2%	+33.3	+2.1%	+62.4	+4.1%
Ibaraki	1,037.6	36.6%	1,006.1	35.9%	1,025.3	36.3%	1,023.6	36.3%	1,036.4	36.3%	1,063.8	36.4%	+27.4	+2.6%	+40.2	+3.9%
Miyagi/Fukushima/Tochigi	323.4	11.4%	321.9	11.5%	336.8	11.9%	332.8	11.8%	340.0	11.9%	340.4	11.6%	+0.4	+0.1%	+7.6	+2.2%
Chiba/Saitama	120.5	4.2%	121.6	4.3%	131.2	4.6%	134.5	4.7%	143.7	5.0%	149.1	5.1%	+5.4	+3.7%	+14.6	+10.8%
Tokyo/Osaka	1,347.0	47.6%	1,347.8	48.1%	1,327.8	47.0%	1,327.0	47.0%	1,333.8	46.7%	1,363.2	46.7%	+29.4	+2.2%	+36.2	+2.7%

\*Includes loans to financial institutions

# Loans 1 (Ashikaga)

## Breakdown by Self-Assessment Classification of Borrowers (Yen- and foreign currency- denominated)

	FYE15		Sep-16		FY16		Sep-17		FY17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Overall Lending	4,290.3	100.0%	4,276.8	100.0%	4,363.2	100.0%	4,379.5	100.0%	4,530.4	100.0%	4,542.5	100.0%	+12.0	+0.3%	+163.0	+3.7%
Normal (incl. borrowers w/o credit score)	3,811.1	88.8%	3,822.2	89.4%	3,911.9	89.7%	3,959.5	90.4%	4,129.4	91.1%	4,152.6	91.4%	+23.2	+0.6%	+193.1	+4.9%
Other borrowers requiring caution	375.5	8.8%	354.5	8.3%	343.7	7.9%	311.3	7.1%	291.0	6.4%	290.1	6.4%	- 0.9	- 0.3%	- 21.2	- 6.8%
Borrowers Requiring Monitoring	32.5	0.8%	28.5	0.7%	30.7	0.7%	34.4	0.8%	35.9	0.8%	28.9	0.6%	- 7.0	- 19.6%	- 5.5	- 16.0%
Potentially bankrupt or worse	71.0	1.7%	71.5	1.7%	76.7	1.8%	74.1	1.7%	73.9	1.6%	70.7	1.6%	- 3.1	- 4.2%	- 3.3	- 4.5%

## Breakdown by Geographic Areas (Yen- and foreign currency-denominated)

	FY15		Sep-16		FY16		Sep-17		FY17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Loans	4,274.4	100.0%	4,260.6	100.0%	4,348.4	100.0%	4,365.0	100.0%	4,517.2	100.0%	4,528.7	100.0%	+11.4	+0.3%	+163.7	+3.8%
Local	3,749.5	87.7%	3,756.2	88.2%	3,883.6	89.3%	3,897.5	89.3%	4,033.1	89.3%	4,009.1	88.5%	- 24.0	- 0.6%	+111.5	+2.9%
Tochigi	2,378.9	55.7%	2,339.5	54.9%	2,399.3	55.2%	2,358.1	54.0%	2,409.7	53.3%	2,338.6	51.6%	- 71.0	- 2.9%	- 19.4	- 0.8%
Gunma	489.6	11.5%	505.0	11.9%	521.4	12.0%	532.6	12.2%	557.4	12.3%	568.9	12.6%	+11.5	+2.1%	+36.2	+6.8%
Ibaraki	241.7	5.7%	251.3	5.9%	265.2	6.1%	277.8	6.4%	291.9	6.5%	308.2	6.8%	+16.2	+5.6%	+30.4	+11.0%
Saitama	603.8	14.1%	625.1	14.7%	661.8	15.2%	693.2	15.9%	736.7	16.3%	757.7	16.7%	+21.0	+2.9%	+64.5	+9.3%
Fukushima	35.3	0.8%	35.1	0.8%	35.6	0.8%	35.7	0.8%	37.2	0.8%	35.4	0.8%	- 1.7	- 4.7%	- 0.2	- 0.6%
Tokyo	524.8	12.3%	504.3	11.8%	464.7	10.7%	467.4	10.7%	484.1	10.7%	519.6	11.5%	+35.5	+7.3%	+52.1	+11.2%

## Number of SMEs

	FY15		Sep-16		FY16		Sep-17		FY17		Sep-18		
	Number	YoY	Number	YoY									
Number of SMEs	27,622	-112	27,148	-474	26,920	-228	26,816	-104	26,639	-177	26,677	+38	

\* Number of SMEs includes that of sole proprietors

# Loans 2 (Ashikaga)

## Breakdown by Borrower Type (Yen- and foreign currency-denominated)

	FYE15		Sep-16		FY16		Sep-17		FY17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Loans	4,274.4	100.0%	4,260.6	100.0%	4,348.4	100.0%	4,365.0	100.0%	4,517.2	100.0%	4,528.7	100.0%	+11.4	+0.2%	+163.7	+3.7%
Individual	1,785.0	41.7%	1,833.0	43.0%	1,885.4	43.3%	1,938.1	44.4%	2,000.3	44.2%	2,048.4	45.2%	+48.0	+2.4%	+110.2	+5.6%
Corporate	1,984.5	46.4%	1,976.4	46.3%	1,988.2	45.7%	2,017.4	46.2%	2,081.9	46.0%	2,119.0	46.7%	+37.1	+1.7%	+101.6	+5.0%
Major companies	458.7	10.7%	448.9	10.5%	440.9	10.1%	456.4	10.4%	450.3	9.9%	458.6	10.1%	+8.3	+1.8%	+2.1	+0.4%
Medium sized companies	104.7	2.4%	104.3	2.4%	107.8	2.4%	111.8	2.5%	118.9	2.6%	117.2	2.5%	- 1.6	-1.4%	+5.4	+4.8%
SMEs	1,421.0	33.2%	1,423.0	33.4%	1,439.4	33.1%	1,449.1	33.1%	1,512.6	33.4%	1,543.1	34.0%	+30.5	+2.0%	+94.0	+6.4%
Public sector	504.8	11.8%	451.1	10.5%	474.6	10.9%	409.4	9.3%	434.9	9.6%	361.3	7.9%	- 73.6	-16.9%	- 48.1	-11.7%

\*"Corporate" includes loans to financial institutions

## Individual Loans (Yen-denominated)

	FY15		Sep-16		FY16		Sep-17		FY17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Individual Loans	1,785.0	100.0%	1,833.0	100.0%	1,885.4	100.0%	1,938.1	100.0%	2,000.3	100.0%	2,048.4	100.0%	+48.0	+2.4%	+110.2	+5.6%
Housing related Loans*	1,647.5	92.3%	1,690.6	92.2%	1,737.6	92.2%	1,784.4	92.1%	1,842.9	92.1%	1,891.0	92.3%	+48.0	+2.6%	+106.5	+5.9%
Customer Loans	46.9	2.6%	51.5	2.8%	56.3	2.8%	60.9	3.1%	63.9	3.2%	65.4	3.1%	+1.5	+2.4%	+4.5	+7.4%
Loans to small Businesses	90.6	5.1%	90.8	5.0%	91.5	5.0%	92.7	4.8%	93.5	4.7%	91.8	4.4%	- 1.6	-1.7%	- 0.9	-0.9%

\* Housing Loans + Apartment Loans (excl. those to corporate customers)

## Corporate Loans (Breakdown by Geographic Areas) (Yen- and Foreign currency-denominated)

	FY15		Sep-16		FY16		Sep-17		FY17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Corporate Loans*	1,984.5	100.0%	1,976.4	100.0%	1,988.2	100.0%	2,017.4	100.0%	2,081.9	100.0%	2,119.0	100.0%	+37.1	+1.7%	+101.6	+5.0%
Local	1,477.4	74.4%	1,480.7	74.9%	1,527.3	76.8%	1,552.4	76.9%	1,599.9	76.8%	1,600.8	75.5%	+0.9	+0.0%	+48.4	+3.1%
Tochigi	763.6	38.4%	749.3	37.9%	765.1	38.4%	769.9	38.1%	777.7	37.3%	767.1	36.2%	- 10.5	-1.3%	- 2.7	-0.3%
Gunma	250.2	12.6%	254.7	12.8%	257.5	12.9%	255.4	12.6%	266.6	12.8%	265.8	12.5%	- 0.7	-0.2%	+10.4	+4.0%
Ibaraki	111.2	5.6%	114.3	5.7%	120.8	6.0%	127.1	6.3%	131.0	6.2%	137.7	6.4%	+6.6	+5.0%	+10.5	+8.2%
Saitama	325.2	16.3%	335.2	16.9%	355.6	17.8%	371.5	18.4%	394.5	18.9%	401.6	18.9%	+7.1	+1.8%	+30.1	+8.1%
Fukushima	27.0	1.3%	27.1	1.3%	28.0	1.4%	28.3	1.4%	29.9	1.4%	28.3	1.3%	- 1.5	-5.1%	+0.0	+0.2%
Tokyo	507.0	25.5%	495.7	25.0%	460.9	23.1%	465.0	23.0%	482.0	23.1%	518.2	24.4%	+36.2	+7.5%	+53.2	+11.4%

\*Includes loans to financial institutions

# Deposits (Joyo)

## Deposits

	(\$bn)															
	FYE15		Sep-16		FYE16		Sep-17		FYE17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Total	8,103.3	100.0%	7,973.1	100.0%	8,240.3	100.0%	8,237.2	100.0%	8,509.0	100.0%	8,557.2	100.0%	+48.2	+0.5%	+320.0	+3.8%
Yen-denominated	7,991.9	98.6%	7,820.5	98.0%	8,099.6	98.2%	8,074.8	98.0%	8,309.8	97.6%	8,332.0	97.3%	+22.2	+0.2%	+257.2	+3.1%
Foreign currency	78.5	0.9%	119.1	1.4%	131.2	1.5%	161.2	1.9%	194.9	2.2%	211.6	2.4%	+16.7	+8.5%	+50.4	+31.2%
JOM deposit	32.8	0.4%	33.4	0.4%	9.5	0.1%	1.1	0.0%	4.2	0.0%	13.5	0.1%	+9.3	+221.4%	+12.4	+1,127.2%
NCDs	39.5		114.1		56.2		111.9		67.2		165.9		+98.7	+146.8%	+54.0	+48.2%

## Yen-denominated Deposits by Customer Type

	(\$bn)															
	FYE15		Sep-16		FYE16		Sep-17		FYE17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Total	7,991.9	100.0%	7,820.5	100.0%	8,099.6	100.0%	8,074.8	100.0%	8,309.8	100.0%	8,332.0	100.0%	+22.2	+0.2%	+257.2	+3.1%
Individual	5,867.5	73.4%	5,914.4	75.6%	6,026.4	74.4%	6,116.1	75.7%	6,222.0	74.8%	6,306.2	75.6%	+84.2	+1.3%	+190.1	+3.1%
Corporate	1,666.1	20.8%	1,586.8	20.2%	1,662.0	20.5%	1,619.1	20.0%	1,635.6	19.6%	1,660.4	19.9%	+24.8	+1.5%	+41.3	+2.5%
Public	458.1	5.7%	319.2	4.0%	411.1	5.0%	339.6	4.2%	452.1	5.4%	365.3	4.3%	-86.8	-19.1%	+25.7	+7.5%

## Individual Deposits by Liquidity Type

	(\$bn)															
	FYE15		Sep-16		FYE16		Sep-17		FYE17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Individual	5,867.5	100.0%	5,914.4	100.0%	6,026.4	100.0%	6,116.1	100.0%	6,222.0	100.0%	6,306.2	100.0%	+84.2	+1.3%	+190.1	+3.1%
Current	3,610.8	61.5%	3,686.0	62.3%	3,825.3	63.4%	3,931.4	64.2%	4,057.2	65.2%	4,154.2	65.8%	+97.0	+2.3%	+222.8	+5.6%
Time deposits	2,256.7	38.4%	2,228.4	37.6%	2,201.0	36.5%	2,184.6	35.7%	2,164.8	34.7%	2,152.0	34.1%	-12.8	-0.5%	-32.6	-1.4%

# Deposits (Ashikaga)

## Deposits

													(\$bn)			
	FY15		Sep-16		FY16		Sep-17		FY17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Total	5,224.5	100.0%	5,170.6	100.0%	5,332.5	100.0%	5,399.7	100.0%	5,529.8	100.0%	5,549.0	100.0%	+19.2	+0.3%	+149.3	+2.7%
Yen-denominated	5,208.1	99.6%	5,149.1	99.5%	5,307.6	99.5%	5,335.3	98.8%	5,453.7	98.6%	5,462.2	98.4%	+8.4	+0.1%	+126.8	+2.3%
Foreign currency	16.3	0.3%	21.5	0.4%	24.9	0.4%	64.3	1.1%	76.0	1.3%	86.8	1.5%	+10.7	+14.1%	+22.4	+34.9%
NCDs	224.8		284.7		289.3		270.4		279.4		297.9		+18.4	+6.6%	+27.4	+10.1%

## Yen-denominated Deposits by Customer Type

													(\$bn)			
	FY15		Sep-16		FY16		Sep-17		FY17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Total	5,208.1	100.0%	5,149.1	100.0%	5,307.6	100.0%	5,335.4	100.0%	5,453.7	100.0%	5,462.2	100.0%	+8.4	+0.1%	+126.8	+2.3%
Individual	3,584.8	68.8%	3,600.4	69.9%	3,675.4	69.2%	3,730.7	69.9%	3,802.6	69.7%	3,854.1	70.5%	+51.4	+1.3%	+123.4	+3.3%
Corporate	1,277.0	24.5%	1,322.2	25.7%	1,308.2	24.6%	1,381.0	25.9%	1,342.3	24.6%	1,380.0	25.2%	+37.7	+2.8%	+1.0	+0.0%
Public	346.2	6.6%	226.4	4.4%	323.9	6.1%	223.6	4.2%	308.7	5.6%	228.0	4.1%	-80.6	-26.1%	+2.3	+1.0%

## Individual Deposits by Liquidity Type

													(\$bn)			
	FY15		Sep-16		FY16		Sep-17		FY17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	chg	%	chg	%										
Individual	3,584.8	100.0%	3,600.4	100.0%	3,675.4	100.0%	3,730.7	100.0%	3,802.6	100.0%	3,854.1	100.0%	+51.4	+1.3%	+123.4	+3.3%
Current	2,188.1	61.0%	2,219.3	61.6%	2,316.5	63.0%	2,373.6	63.6%	2,465.5	64.8%	2,525.6	65.5%	+60.0	+2.4%	+151.9	+6.4%
Time deposits	1,396.3	39.0%	1,380.8	38.4%	1,358.9	37.0%	1,357.0	36.4%	1,337.1	35.1%	1,328.5	34.4%	-8.6	-0.6%	-28.5	-2.1%

# Accumulation Service (Joyo)

## Number of Customers (by service)

	FYE15	Sep-16	FYE16	Sep-17	FYE17	Sep-18	Change from Sep-17	(Number) Change ratio
Investment Trusts	34,845	37,977	39,303	40,540	39,177	39,023	-1,517	-3.7%
Annuities Insurance	20,355	23,190	26,671	29,664	31,296	32,791	+3,127	+10.5%
Foreign Currency	8,995	10,435	10,687	18,939	24,041	24,853	+5,914	+31.2%

## Number of Contracts (by service)

	FYE15	Sep-16	FYE16	Sep-17	FYE17	Sep-18	Change from Sep-17	(Number) Change ratio
Investment Trusts	85,210	93,721	101,415	92,530	80,579	78,672	-13,858	-15.0%
Annuities Insurance	27,902	32,059	37,329	42,217	44,523	47,382	+5,165	+12.2%
Foreign Currency	10,152	11,893	12,271	19,743	24,833	25,671	+5,928	+30.0%

## Transaction Amount (by service)

	2H15	1H16	2H16	1H17	2H17	1H18	Change from 1H17	(¥Million) Change ratio
Investment Trusts	6,198	6,625	7,180	9,419	10,523	9,977	+558	+5.9%
Annuities Insurance	3,089	2,999	3,674	3,692	4,293	4,470	+778	+21.1%
Foreign Currency	350	419	462	693	1,104	1,252	+559	+80.7%
Total	9,637	10,043	11,316	13,804	15,920	15,699	+1,895	+13.7%

# Accumulation Service (Ashikaga)

## Number of Customers (by service)

	FYE15	Sep-16	FYE16	Sep-17	FYE17	Sep-18	Change from Sep-17	(Number) Change ratio
Investment Trusts	24,573	25,623	26,157	28,005	30,094	30,547	+2,542	+9.1%
Annuities Insurance	25,661	27,800	29,896	31,296	31,944	33,623	+2,327	+7.4%
Foreign Currency	9	834	1,377	1,483	1,469	1,436	- 47	-3.2%

## Number of Contracts (by service)

	FYE15	Sep-16	FYE16	Sep-17	FYE17	Sep-18	Change from Sep-17	(Number) Change ratio
Investment Trusts	31,006	32,286	33,072	35,933	39,147	40,011	+4,078	+11.3%
Annuities Insurance	32,716	35,640	38,623	40,885	42,209	44,968	+4,083	+10.0%
Foreign Currency	10	849	1,396	1,507	1,494	1,461	- 46	-3.1%

## Transaction Amount (by service)

	2H15	1H16	2H16	1H17	2H17	1H18	Change from 1H17	(¥Million) Change ratio
Investment Trusts	1,912	1,913	1,867	2,932	3,503	2,574	- 358	-12.2%
Annuities Insurance	-	-	-	-	-	-	-	-
Foreign Currency	0	24	55	73	77	79	+6	+8.2%
Total	1,912	1,938	1,923	3,005	3,580	2,653	+352	+11.7%

# Securities Term-end Balance / Unrealized Gain (Losses)

Joyo

(¥bn)

	Term-end Balance					Unrealized Valuation Gains / Losses				Gains / Losses (Realized)*	
	FYE16	FYE17	Sep-18	vs FYE17	change ratio	FYE16	FYE17	Sep-18	vs FYE17		
	1	2	2-1			3	4	4-3			
Domestic bonds	1,731.1	1,725.4	1,775.9	+50.4	+2.9%	26.0	17.9	12.2	-5.7	-1.8	
JGB's	869.8	608.8	589.7	-19.1	-3.1%	14.5	8.3	5.6	-2.7	-	
Local government bonds	397.9	599.7	640.6	+40.8	+6.8%	2.4	2.3	1.0	-1.2	-	
Foreign bonds	456.5	393.7	459.8	+66.1	+16.7%	-1.8	-3.4	-2.9	+0.4	-5.4	
Foreign government bonds	159.2	146.4	155.3	+8.8	+6.0%	0.1	-0.5	0.9	+1.5	-	
Ginnie Mae	28.6	23.4	18.6	-4.8	-20.6%	0.0	-0.6	-0.7	-0.1	-	
Stocks	266.7	263.2	264.7	+1.5	+0.5%	138.8	144.8	149.3	+4.4	4.8	
Investment trusts & Others	339.0	420.1	443.2	+23.1	+5.5%	22.9	17.0	17.6	+0.6	9.3	
ETF	169.3	195.5	166.8	-28.7	-14.6%	13.5	13.6	7.5	-6.0	-	
REIT	51.8	50.8	54.2	+3.4	+6.8%	9.5	6.3	8.5	+2.2	-	
Total	2,793.5	2,802.5	2,943.7	+141.1	+5.0%,	186.0	176.3	176.2	-0.1	6.8	

\* includes ¥1.2 bn of gains on cancellation of private offering investment trusts

# Securities Term-end Balance / Unrealized Gain (Losses)

Ashikaga

(¥bn)

	Term-end Balance					Unrealized Valuation Gains / Losses				(*)Gains / Losses (Realized)
	FYE16	FYE17	Sep-18	vs FYE17		FYE16	FYE17	Sep-18	vs FYE17	
	1	2	2-1	change ratio		3	4	4-3		
Domestic bonds	699.5	634.3	607.6	-26.7	-4.2%	19.5	17.3	13.2	-4.0	1.3
JGB's	260.3	228.5	204.9	-23.6	-10.3%	9.3	8.6	6.0	-2.6	1.4
Local government bonds	229.7	195.4	190.6	-4.8	-2.5%	6.8	5.5	4.8	-0.7	0.0
Foreign bonds	223.0	222.7	300.8	+78.0	+35.0%	-0.7	-5.3	-9.7	-4.3	-0.2
Foreign government bonds	32.3	26.1	71.8	+45.6	+174.7%	0.6	0.0	-0.5	-0.4	-0.2
Ginnie Mae	-	-	-	-	-	-	-	-	-	-
Stocks	79.7	80.3	79.7	-0.5	-0.6%	31.9	34.4	34.0	-0.3	0.6
Investment trusts & Others	414.8	453.5	352.0	-101.4	-22.4%	0.5	-5.2	-6.6	-1.3	0.8
ETF	-	14.0	4.9	-9.1	-	-	-0.8	0.0	+0.8	0.1
REIT	17.3	16.0	21.6	+5.5	+34.4%	1.5	0.1	0.8	+0.6	0.0
Total	1,417.1	1,391.0	1,340.2	-50.7	-3.6%	51.2	41.0	30.8	-10.1	2.6

\* includes ¥8.5 bn of gains on cancellation of private offering investment trusts

# Securities Portfolio (Joyo)

													(¥bn)			
	FYE15		Sep-16		FYE16		Sep-17		FYE17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	Balance	%	Balance	%										
Yen-denominated bonds	1,750.7	68.6%	1,611.9	67.9%	1,705.0	65.3%	1,627.6	64.8%	1,745.4	66.4%	1,807.8	65.3%	+62.4	+3.6%	+180.2	+11.1%
Duration (year)	3.4	—	3.3	—	3.8	—	3.5	—	3.8	—	3.7	—	-0.1	-	+0.2	-
Fixed rate note	1,644.5	64.4%	1,539.3	64.9%	1,640.6	62.8%	1,545.7	61.6%	1,659.0	63.1%	1,729.4	62.4%	+70.4	+4.2%	+183.7	+11.9%
(Avg yield)	(0.68%)	—	(0.61%)	—	(0.56%)	—	(0.55%)	—	(0.52%)	—	(0.46%)	—	(-0.06%)	—	(-0.09%)	—
Floating rate note	106.2	4.2%	72.6	3.1%	82.2	2.5%	81.9	3.3%	86.4	3.3%	78.3	2.8%	-8.1	-9.4%	-3.6	-4.4%
(Avg yield)	(0.33%)	—	(0.08%)	—	(0.04%)	—	(0.06%)	—	(0.07%)	—	(0.07%)	—	(+0.00%)	—	(+0.01%)	—
Foreign currency denominated bonds	385.3	15.1%	379.1	16.0%	458.4	17.6%	431.7	17.2%	359.3	13.7%	418.7	15.1%	+59.4	+16.5%	-13.0	-3.0%
Duration (year)	3.5	—	3.5	—	4.2	—	4.4	—	4.8	—	5.3	—	+0.5	—	+0.9	—
(Avg yield Spread)	(1.23%)	—	(1.06%)	—	(0.90%)	—	(0.89%)	—	(0.92%)	—	(0.94%)	—	(+0.02%)	—	(+0.06%)	—
Fixed rate note	357.8	14.0%	349.4	14.7%	401.0	15.4%	380.6	15.2%	296.1	11.3%	303.5	11.0%	+7.4	+2.5%	-77.1	-20.3%
(Avg yield)	(1.89%)	—	(1.88%)	—	(2.06%)	—	(2.09%)	—	(2.24%)	—	(1.89%)	—	(-0.35%)	—	(-0.20%)	—
(Avg yield Spread)	(1.26%)	—	(1.08%)	—	(0.91%)	—	(0.88%)	—	(0.88%)	—	(0.97%)	—	(+0.08%)	—	(+0.08%)	—
Floating rate note	27.6	1.1%	29.7	1.3%	57.4	2.2%	51.1	2.0%	63.2	2.4%	115.1	4.2%	+51.9	+82.1%	+64.0	+125.2%
(Avg yield)	(1.52%)	—	(1.77%)	—	(2.14%)	—	(2.39%)	—	(2.67%)	—	(3.12%)	—	(+0.45%)	—	(+0.73%)	—
(Avg yield Spread)	(0.82%)	—	(0.86%)	—	(0.83%)	—	(0.93%)	—	(1.08%)	—	(0.88%)	—	(-0.21%)	—	(-0.05%)	—
Stock	134.4	5.3%	131.4	5.5%	127.9	4.9%	123.9	4.9%	118.4	4.5%	115.4	4.2%	-3.0	-2.5%	-8.5	-6.9%
Cet1 ratio	-	32.6%	-	31.1%	-	30.4%	-	28.9%	-	27.5%	-	26.0%	(-1.5%)	—	(-2.9%)	—
Investment trust and others*	281.5	11.0%	250.9	10.6%	319.5	12.2%	327.0	13.0%	405.3	15.4%	427.2	15.4%	+21.9	+5.4%	+100.2	+30.6%
Total	2,552.0	100.0%	2,373.4	100.0%	2,611.0	100.0%	2,510.2	100.0%	2,628.4	100.0%	2,769.3	100.0%	+140.9	+5.4%	+259.1	+10.3%
(Avg yield)	(1.13%)	—	(1.10%)	—	(1.16%)	—	(1.19%)	—	(1.14%)	—	(1.25%)	—	(+0.11%)	—	(+0.06%)	—
Unrealized gains/losses	192.5	—	159.5	—	186.0	—	184.2	—	176.3	—	176.2	—	-0.1	-0.1%	-8.0	-4.3%

\*"Investment trust and others" include trust beneficial rights of ¥1.7bn

# Securities Portfolio (Ashikaga)

(¥bn)

	FYE15		Sep-16		FYE16		Sep-17		FYE17		Sep-18		vs FYE17		vs Sep-17	
	Balance	%	Balance	%	Balance	%										
Yen-denominated bonds	837.4	66.7%	769.6	60.4%	721.9	52.8%	671.6	48.3%	631.0	46.7%	602.4	46.0%	-28.6	-4.5%	-69.2	-10.3%
Duration (year)	5.0	-	5.1	-	5.2	-	5.3	-	5.3	-	5.0	-	-0.3	-	-0.3	-
(Avg yield Spread)	(0.70%)	-	(0.70%)	-	(0.70%)	-	(0.70%)	-	(0.70%)	-	(0.80%)	-	(+0.10%)	-	(+0.10%)	-
Fixed rate note	761.5	60.7%	694.7	54.5%	661.0	48.4%	620.7	44.6%	596.1	44.1%	573.4	43.8%	-22.7	-3.8%	-47.3	-7.6%
(Avg yield)	(0.70%)	-	(0.70%)	-	(0.70%)	-	(0.80%)	-	(0.80%)	-	(0.80%)	-	(+0.00%)	-	(+0.00%)	-
Floating rate note	75.8	6.0%	74.8	5.8%	60.8	4.4%	50.9	3.6%	34.9	2.5%	28.9	2.2%	-6.0	-17.2%	-22.0	-43.2%
(Avg yield)	(0.40%)	-	(0.30%)	-	(0.30%)	-	(0.20%)	-	(0.20%)	-	(0.10%)	-	(-0.10%)	-	(-0.10%)	-
Foreign currency denominated bonds	302.6	23.1%	302.6	23.1%	302.6	23.1%	302.6	23.1%	302.6	23.1%	302.5	23.1%	-0.1	-0.0%	-0.1	+0.0%
Duration (year)	4.7	-	5.2	-	5.7	-	5.9	-	6.7	-	6.7	-	+0.1	-	+0.8	-
Fixed rate note	92.6	7.3%	113.1	8.8%	162.9	11.9%	199.0	14.3%	205.2	15.2%	279.9	21.3%	+74.7	+36.4%	+80.9	+40.7%
(Avg yield)	(2.50%)	-	(2.70%)	-	(2.60%)	-	(2.70%)	-	(2.70%)	-	(2.90%)	-	(+0.20%)	-	(+0.20%)	-
Floating rate note	18.9	1.5%	16.9	1.3%	18.8	1.3%	18.9	1.3%	8.9	0.6%	22.5	1.7%	+13.6	+152.8%	+3.6	+19.0%
(Avg yield)	(1.00%)	-	(1.40%)	-	(1.50%)	-	(1.90%)	-	(2.00%)	-	(2.90%)	-	(+0.90%)	-	(+1.00%)	-
Stock	48.1	3.8%	47.7	3.7%	47.7	3.4%	47.0	3.3%	45.9	3.4%	45.6	3.4%	-0.3	-3.0%	-1.4	-2.3%
Cet1 ratio	0	-	0	-	0	-	0	-	0	-	0	-	(-0.9%)	-	(-1.10%)	-
Investment trust and others*	256.9	20.4%	326.2	25.6%	414.2	30.3%	453.1	32.6%	458.6	33.9%	358.6	27.3%	-100.0	-21.8%	-94.5	+1.2%
Total	1,254.1	100.0%	1,273.7	100.0%	1,365.7	100.0%	1,389.7	100.0%	1,349.7	100.0%	1,309.2	100.0%	-40.5	-3.0%	-80.5	-2.9%
(Avg yield)	(1.40%)	-	(1.60%)	-	(1.50%)	-	(1.60%)	-	(1.60%)	-	(2.70%)	-	(+1.10%)	-	(+1.10%)	-
Unrealized gains/losses	71.6	-	56.9	-	51.2	-	50.4	-	41.0	-	30.9	-	-10.1	-	-19.5	-

# Change in Borrower Classification (Joyo)

## Based on Number of Borrowers for Corporate Borrowers

	FYE17							(number)		
	Normal borrowers	Borrowers requiring caution	Borrowers requiring monitoring	Potentially bankrupt	Substantially bankrupt	Legally bankrupt	Total	FYE16	FYE17	
								-	-	FYE17
	Normal borrowers	10,624	197	4	0	0	10,825	Upgraded	540	260
	Borrowers requiring caution	321	3,682	25	30	0	4,058	Unchanged	15,000	15,783
	Borrower requiring monitoring	4	41	164	4	0	213	Dow ngraded	845	578
Sep-18	Potentially bankrupt	5	63	20	1,138	0	1,226	Others	848	514
	Substantially bankrupt	3	22	5	72	156	258	Total	17,233	17,135
	Legally bankrupt	0	3	0	11	8	41			
	Others	325	151	0	38	0	514			
	Total	11,282	4,159	218	1,293	164	19			

## Based on Amount to Corporate Borrowers

	FYE17							(\$mil)		
	Normal borrowers	Borrowers requiring caution	Borrowers requiring monitoring	Potentially bankrupt	Substantially bankrupt	Legally bankrupt	Total	FYE16	FYE17	
								-	-	FYE17
	Normal borrowers	3,001,862	29,318	171	0	0	3,031,350	Upgraded	57,770	33,196
	Borrowers requiring caution	44,588	273,210	1,801	1,282	0	320,881	Unchanged	3,232,872	3,354,066
	Borrower requiring monitoring	600	3,194	22,307	625	0	26,726	Dow ngraded	75,117	61,413
Sep-18	Potentially bankrupt	1,080	3,235	2,365	53,758	0	60,438	Others	27,263	20,104
	Substantially bankrupt	906	941	336	3,406	2,537	8,126	Total	3,393,022	3,468,779
	Legally bankrupt	0	67	0	534	161	1,154			
	Others	17,126	2,561	0	416	0	20,104			
	Total	3,066,162	312,526	26,980	60,022	2,698	392			

# Change in Borrower Classification (Ashikaga)

Based on Number of Borrowers for All

	FYE17							(number)		
	Normal borrowers	Borrowers requiring caution	Borrowers requiring monitoring	Potentially bankrupt	Substantially bankrupt	Legally bankrupt	Total			
								FYE16 - FYE17	FYE17 - Sep-18	
1H18	Normal borrowers	208,048	934	5	8	1	0	208,996	Upgraded	2,695 1,129
	Borrowers requiring caution	995	5,526	28	109	5	0	6,663	Unchanged	189,873 215,670
	Borrower requiring monitoring	7	51	322	6	0	0	386	Downgraded	1,920 1,508
	Potentially bankrupt	75	73	22	1,586	19	14	1,789	Others	0 0
	Substantially bankrupt	190	29	4	34	154	0	411	Total	194,488 218,307
	Legally bankrupt	0	6	1	6	15	34	62		
Total		209,315	6,619	382	1,749	194	48	218,307		

Based on Borrowed Amount for All

	FYE17							(¥mil)		
	Normal borrowers	Borrowers requiring caution	Borrowers requiring monitoring	Potentially bankrupt	Substantially bankrupt	Legally bankrupt	Total			
								FYE16 - FYE17	FYE17 - Sep-18	
1H18	Normal borrowers	3,962,610	34,750	1,293	61	0	0	3,998,714	Upgraded	95,664 44,931
	Borrowers requiring caution	40,978	239,080	4,177	3,287	5	0	287,527	Unchanged	4,045,351 4,283,538
	Borrower requiring monitoring	703	3,884	23,438	884	0	0	28,909	Downgraded	84,735 57,467
	Potentially bankrupt	2,160	2,872	2,470	54,807	232	242	62,783	Others	0 0
	Substantially bankrupt	1,048	481	76	1,420	2,399	0	5,424	Total	4,225,750 4,385,936
	Legally bankrupt	0	727	7	222	419	1,204	2,579		
Total		4,007,499	281,794	31,461	60,681	3,055	1,446	4,385,936		

# Balance of Loans / Risk-monitored Loans by Industry (Joyo)

## Balance of Loans by Industry (non-consolidated)

	FYE17		Sep-18		Chg			FYE17		Sep-18		Chg		
	Balance		Balance		Balance			Balance		Balance		Balance		
	¥mil	%	¥mil	%	¥mil	%		¥mil	%	¥mil	%	¥mil	%	
Corporate loans	Manufacturing	686,485	11.3%	678,751	11.0%	-7,734	-0.2%	Manufacturing	18,798	20.5%	19,207	21.5%	+409	+0.9%
	Agriculture / Forestry	18,830	0.3%	18,774	0.3%	-55	+0.0%	Agriculture / Forestry	166	0.1%	171	0.1%	+5	+0.0%
	Fishery	3,256	0.0%	3,805	0.0%	+549	+0.0%	Fishery	0	0.0%	0	0.0%	+0	+0.0%
	Mining / Quarrying of stones / Gravel	9,434	0.1%	8,684	0.1%	-750	+0.0%	Mining / Quarrying of stones / Gravel	7	0.0%	7	0.0%	+0	+0.0%
	Construction	175,180	2.8%	170,800	2.7%	-4,380	-0.1%	Construction	6,551	7.1%	6,286	7.0%	-264	-0.1%
	Electric, gas and water	81,721	1.3%	97,956	1.5%	+16,235	+0.2%	Electric, gas and water	11	-	11	0.0%	+0	+0.0%
	Telecommunication	30,737	0.5%	25,529	0.4%	-5,208	+0.0%	Telecommunication	998	1.0%	897	1.0%	-100	+0.0%
	Transport / Postal activities	155,400	2.5%	155,583	2.5%	+182	+0.0%	Transport / Postal activities	2,476	2.7%	2,306	2.5%	-170	-0.1%
	Wholesale / Retailing services	619,123	10.2%	630,700	10.2%	+11,577	+0.0%	Wholesale / Retailing services	25,247	27.5%	25,448	28.4%	+201	+0.9%
	Financial & Insurance services	212,368	3.5%	238,106	3.8%	+25,738	+0.3%	Financial & Insurance services	403	0.4%	369	0.4%	-34	+0.0%
	Real estate / Goods rental & leasing	1,224,080	20.1%	1,244,233	20.2%	+20,152	+0.1%	Real estate / Goods rental & leasing	12,785	13.9%	11,815	13.2%	-970	-0.7%
	Medical, welfare and other services (*)	380,440	6.2%	372,813	6.0%	-7,627	-0.1%	Medical, welfare and other services (*)	16,435	17.9%	14,959	16.7%	-1,475	-1.1%
Public sector	711,897	11.7%	682,225	11.1%	-29,671	-0.6%	Public sector	-	-	-	-	-	-	
Others (including individual loans)	1,754,542	28.9%	1,802,639	29.4%	+48,096	+0.4%	Others (including individual loans)	7,761	8.4%	7,827	8.7%	+65	+0.2%	
Total (Transactions conducted by branches in Japan excluding government bond financial trading account)	6,063,500	100.0%	6,130,604	100.0%	+67,103	-	Total (Transactions conducted by branches in Japan excluding government bond financial trading account)	91,643	100.0%	89,308	100.0%	-2,335	-	

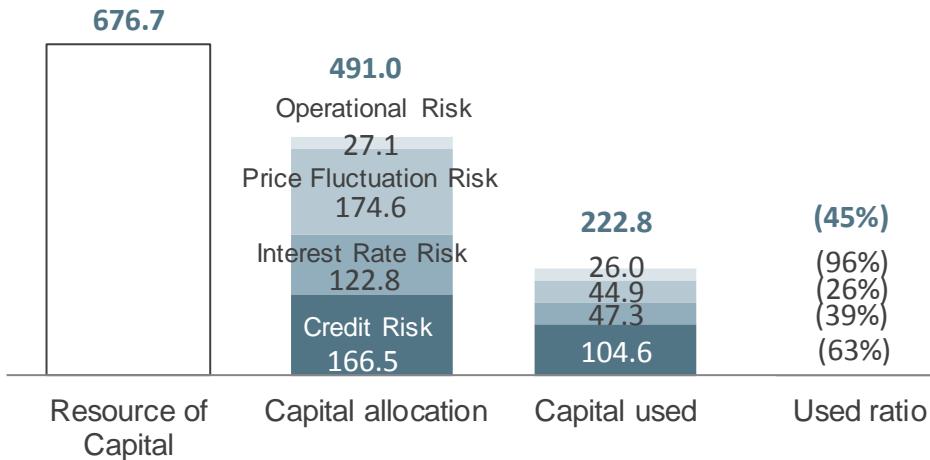
# Balance of Loans / Risk-monitored Loans by Industry (Ashikaga)

## Balance of Loans by Industry (non-consolidated)

	FYE17				Sep-18		Chg		FYE17				Sep-18		Chg	
	Balance		Balance		Balance				Balance		Balance		Balance		Balance	
	¥mil	%	¥mil	%	¥mil	%			¥mil	%	¥mil	%	¥mil	%	¥mil	%
Corporate loans	Manufacturing	506,555	11.2%	504,736	11.1%	-1,819	△0.0%	Manufacturing	26,500	28.8%	23,787	27.2%	-2,713	-1.6%		
	Agriculture / Forestry	12,698	0.2%	12,973	0.2%	+275	+0.0%	Agriculture / Forestry	471	0.5%	467	0.5%	-4	+0.0%		
	Fishery	538	0.0%	573	0.0%	+35	+0.0%	Fishery	—	—	—	—	—	—	—	—
	Mining / Quarrying of stones / Gravel	2,114	0.0%	1,948	0.0%	-166	△0.0%	Mining / Quarrying of stones / Gravel	—	—	—	—	—	—	—	—
	Construction	149,176	3.3%	148,307	3.2%	-869	△0.0%	Construction	5,844	6.3%	6,641	7.5%	+797	+1.2%		
	Electric, gas and water	60,608	1.3%	67,350	1.4%	+6,742	+0.1%	Electric, gas and water	8	0.0%	8	0.0%	+0	+0.0%		
	Telecommunication	18,544	0.4%	18,095	0.3%	-449	△0.0%	Telecommunication	320	0.3%	310	0.3%	-10	+0.0%		
	Transport / Postal activities	118,987	2.6%	123,226	2.7%	+4,239	+0.0%	Transport / Postal activities	2,569	2.8%	2,392	2.7%	-177	△0.0%		
	Wholesale / Retailing services	406,899	9.0%	410,654	9.0%	+3,755	+0.0%	Wholesale / Retailing services	18,384	20.0%	17,921	20.5%	-463	+0.4%		
	Financial & Insurance services	146,772	3.2%	165,821	3.6%	+19,049	+0.4%	Financial & Insurance services	327	0.3%	125	0.1%	-202	-0.2%		
	Real estate / Goods rental & leasing	573,166	12.6%	579,712	12.8%	+6,546	+0.1%	Real estate / Goods rental & leasing	10,292	11.2%	9,342	10.6%	-950	-0.5%		
	Medical, welfare and other services (*)	333,599	7.3%	333,578	7.3%	-21	△0.0%	Medical, welfare and other services (*)	13,647	14.8%	13,425	15.3%	-222	+0.4%		
Public sector	434,963	9.6%	361,304	7.9%	-73,659	-1.6%	Public sector	—	—	—	—	—	—	—	—	
Others (including individual loans)	1,752,675	38.7%	1,800,512	39.7%	+47,837	+0.9%	Others (including individual loans)	13,373	14.5%	12,973	14.8%	-400	+0.2%			
Total (Transactions conducted by branches in Japan excluding government bond financial trading account)	4,517,299	100.0%	4,528,796	100.0%	+11,497	—	Total (Transactions conducted by branches in Japan excluding government bond financial trading account)	91,740	100.0%	87,395	100.0%	-4,345	—			

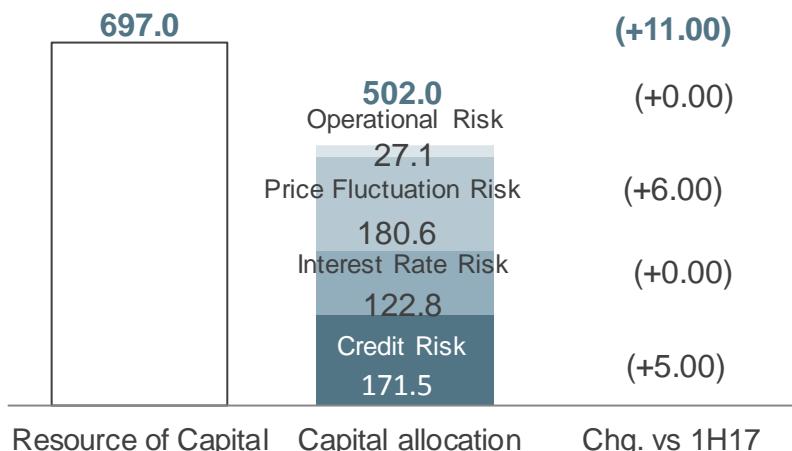
# Risk Management Mebuki FG (Joyo / Ashikaga / Mebuki Lease)

## Capital Allocation/ Capital Used as of Sep.30, 2018



## Capital Allocation (planned for 2H18)

Decided capital allocation for 2H18, based on the market outlook, and financial results and forecast of subsidiaries.



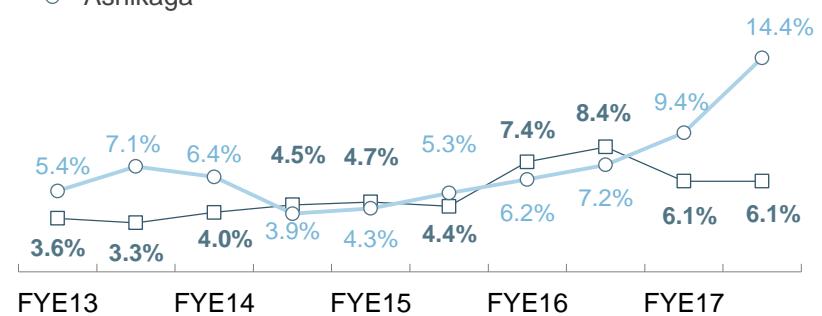
## Stress Test

		Tail event scenario (Article 199)		Tailored event scenario (Article 200)	
		2018	2019	2018	2019
Parameter	GDP	-4.5%	-0.2%	-1.1%	-0.2%
	Nikkei Stock average	¥14,455	¥9,886	¥14,687	¥14,924
	Yen exchange rate	¥93	¥84	¥103	¥103
Capital ratio	Domestic standard	9.71%	7.50%	9.76%	8.50%
	CET1 ratio	8.28%	6.39%	9.23%	8.19%
Outline of scenario		Equity price declines that are similar to those at time of the Lehman shock on the financial markets, depreciation of the yen against the dollar, decline in interest rates on government bonds, Overseas economic slowdown		China's economy growth slows rapidly, The stock price and real estate prices declined sharply, Financial market stock prices decrease, yen depreciation, Risk-averse sentiment	

## Interest rate Risk (Outlier ratio)

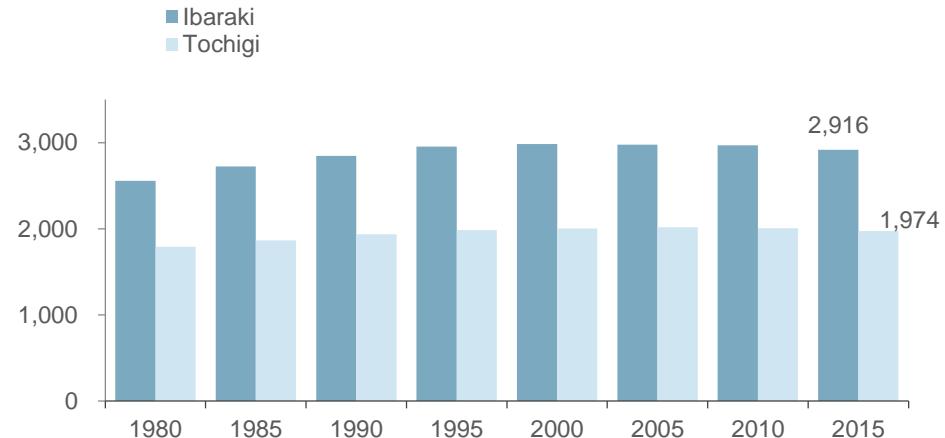
Interest rate risk is calculated according to Core Deposit Model.

- Joyo
- Ashikaga

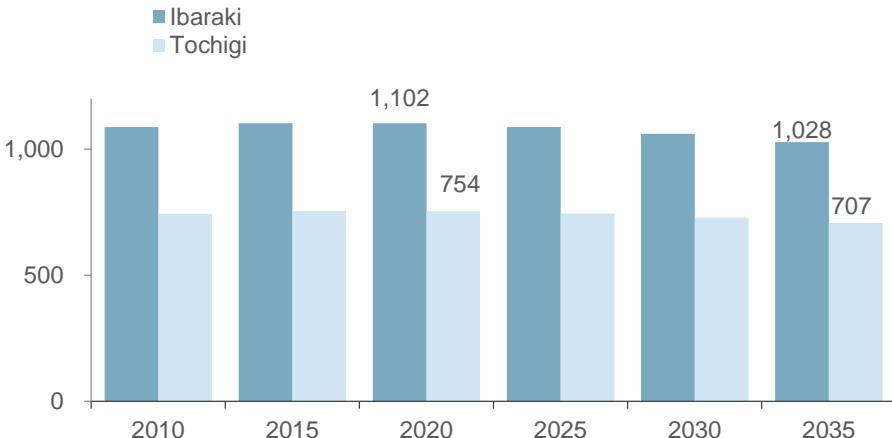


# Apartment Loans (1)

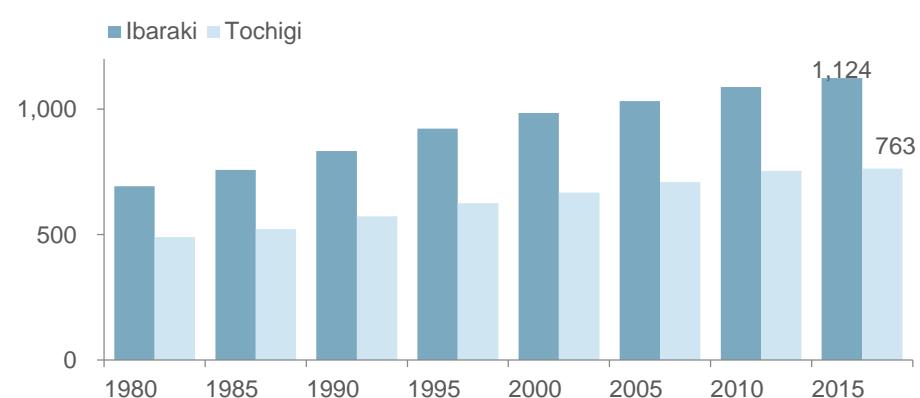
Population



Projection of Number of Households



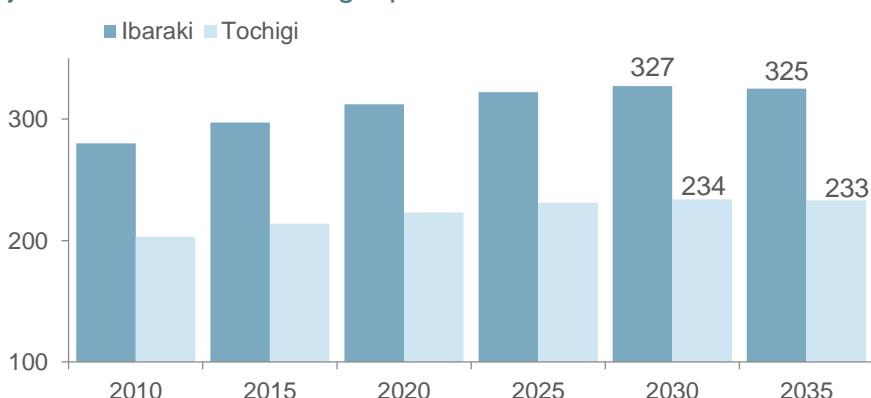
Number of Households



The population of both prefectures hit the ceiling and started to shrink. At the same time, the number of households is increasing.

Source National census

Projection of Number of Single-person Households



The number of all households is projected to peak out in 2020. While the number of single-person households, which are main renters of apartments, continue to increase until 2030.

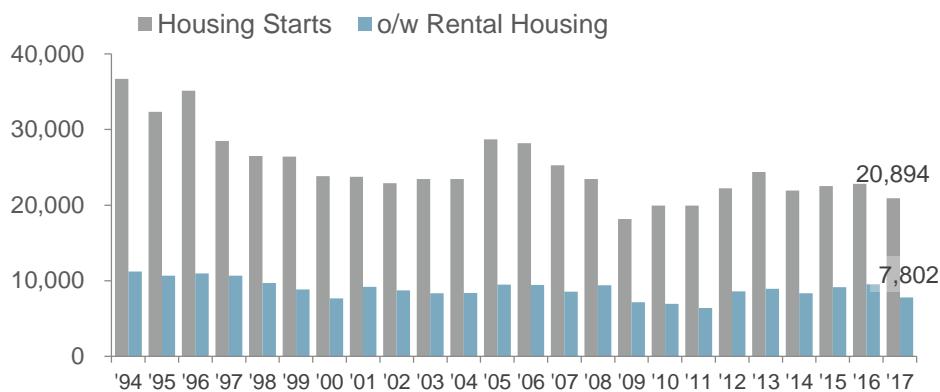
Source: Household Projection for Japan (2014)

by National Institute of Population and Social security Research

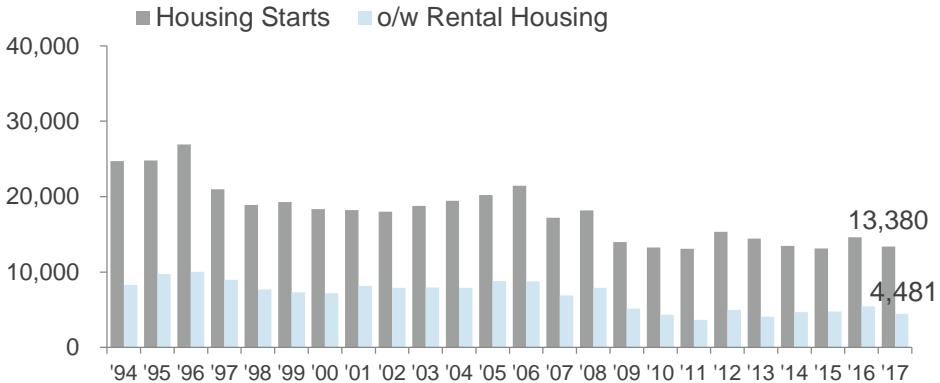
# Apartment Loans (2)

Source : Statistics of Housing Starts (Ibaraki / Tochigi)

## Housing Starts in Ibaraki

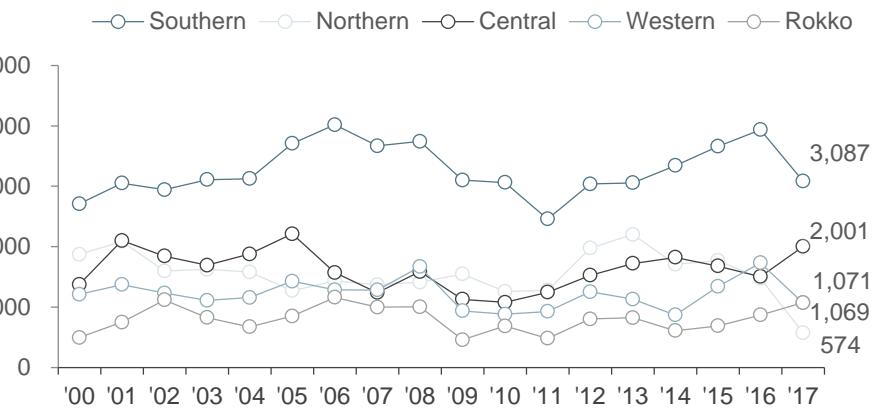


## Housing Starts in Tochigi

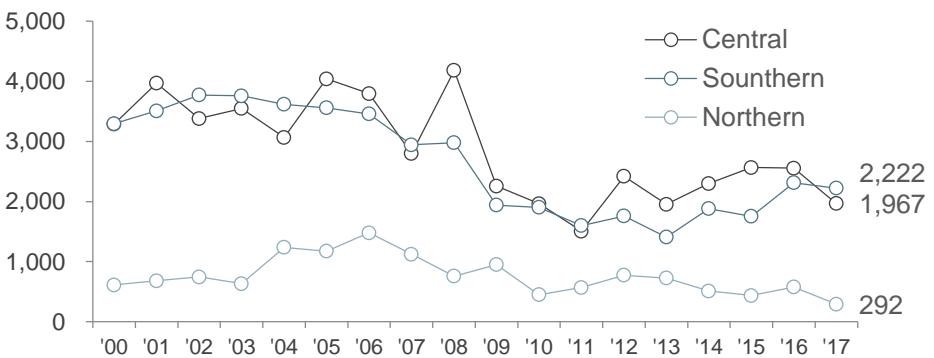


The number of new housing construction for rental housing in Ibaraki prefecture has been in the range of 9,000 to 10,000 per year and is slowly increasing in recent years. Those in Tochigi Prefecture are slightly increasing but are about half of the peak level.

## Rental Housing Starts in Ibaraki



## Rental Housing Starts in Tochigi



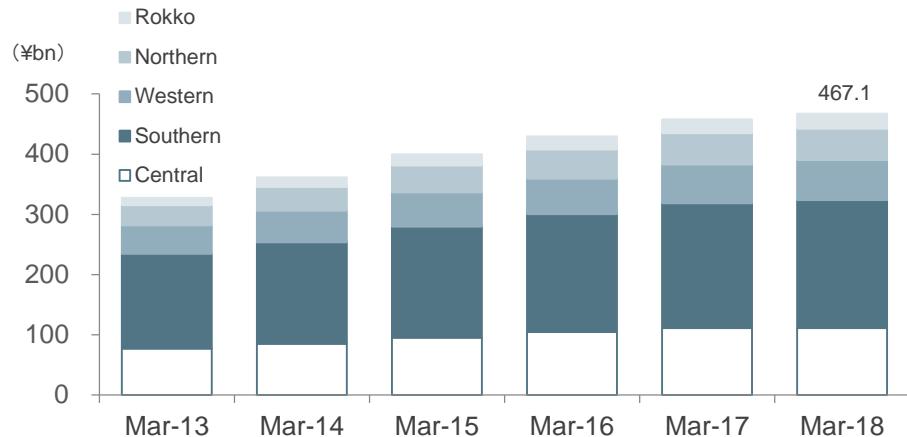
Ibaraki: Southern area, centering on Tsukuba and Moriya, account for around 40% of the number above.

Tochigi: Most of the housing starts have been conducted in central area such as Utsunomiya, and southern area such as Oyama, Tochigi, Ashikaga, and Sano.

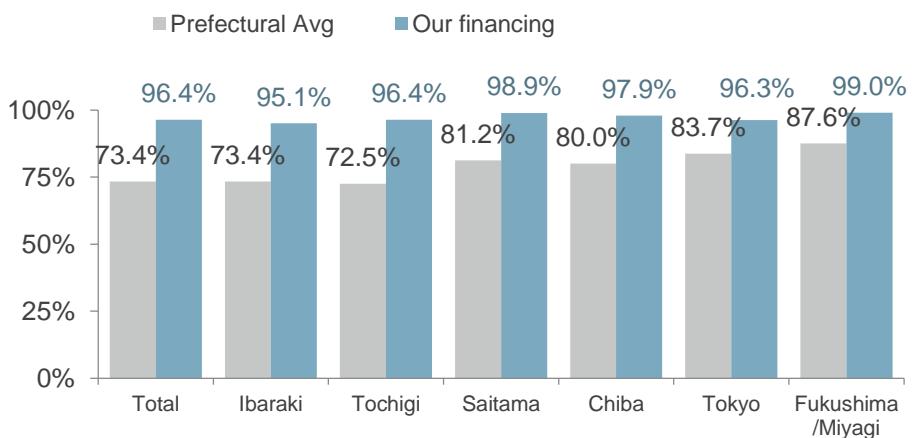
# Apartment Loans (3)

Source (Prefectural Average) : Ministry of Internal Affairs and Communications "Housing and Land Survey"

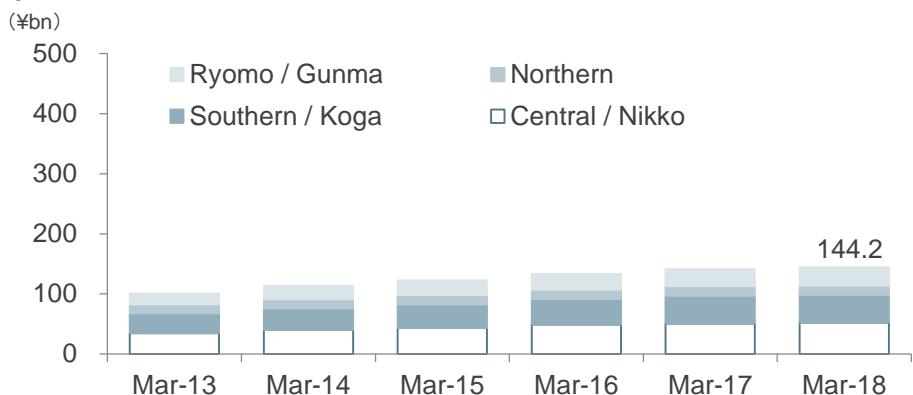
## Apartment Loans (Joyo / by Aria in Ibaraki)



## Occupancy Rate of Apartments by Area (Joyo)

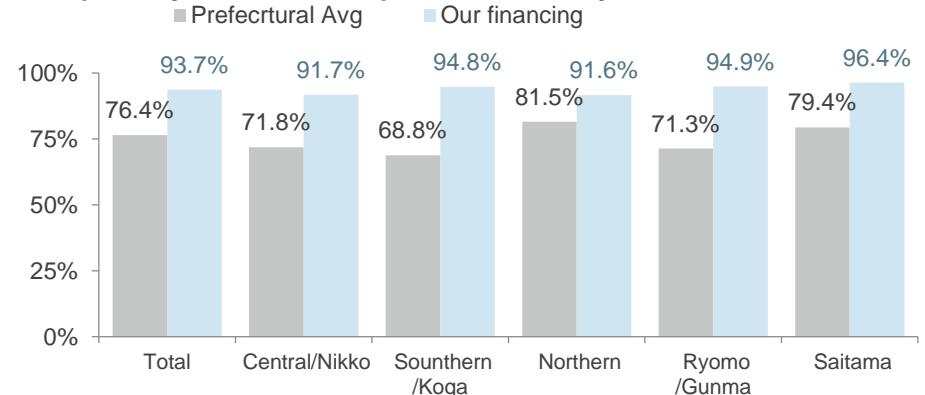


## Apartment Loans (Ashikaga / by Aria in Tochigi)



Apartment Loans of Joyo increase mainly due to the growth of rental housing starts in southern area.

## Occupancy Rate of Apartments by Area (Ashikaga)



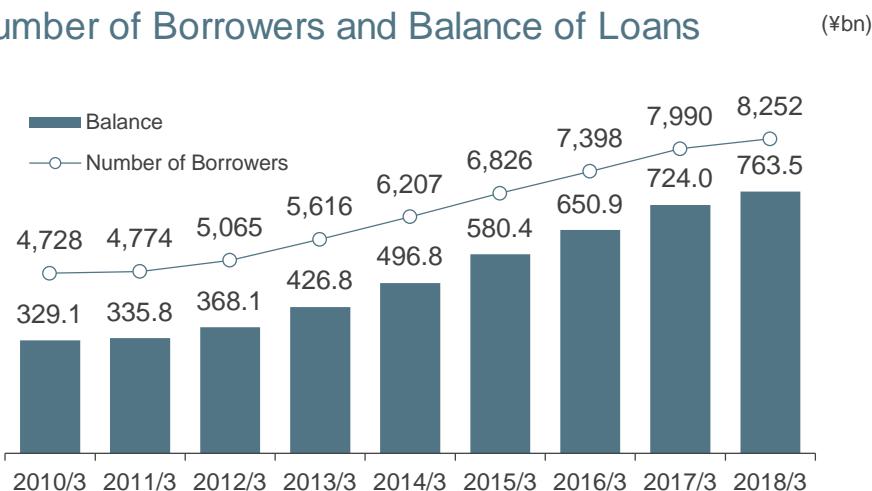
The calculation range of "Target for monitoring" is as follows.

Joyo: Borrowers whose borrowing amount is ¥100 million or more as of Mar.31,2018 and especially need attention.

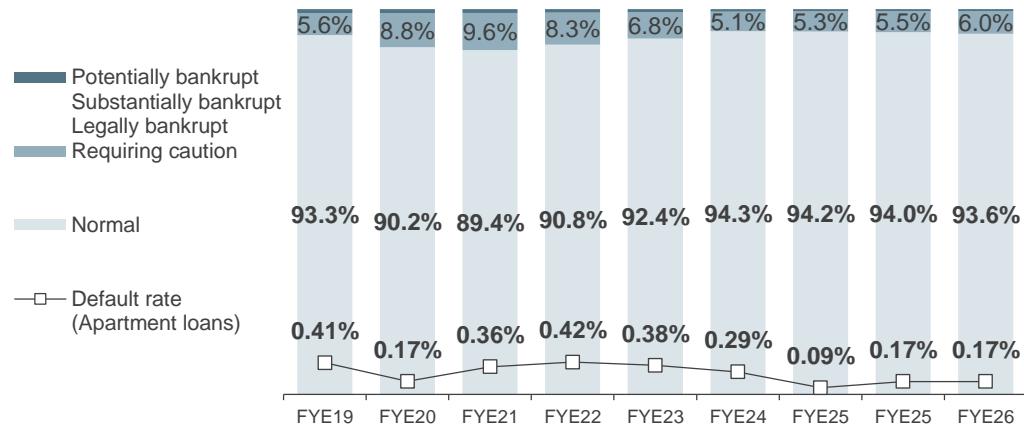
Ashikaga: Borrowers whose borrowing amount is ¥100 million or more as of

# Apartment Loans (4) Portfolio (Joyo)

## Number of Borrowers and Balance of Loans

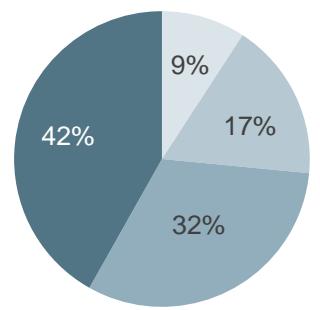


## Borrower Rating Default Ratio

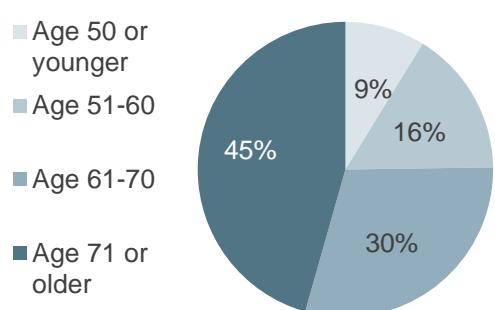


## Composition by Age Group

(by number of borrowers)



(by amount of loans)



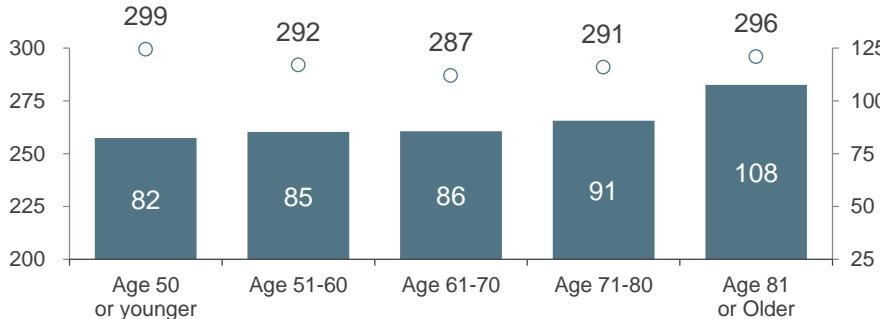
(as of Mar. 31, 2018)

## Avg. Balance and Maturity by Age Group

(as of Mar. 31, 2018)

■ Avg Balance (¥mil/right side)

○ Avg maturity (months/left side)



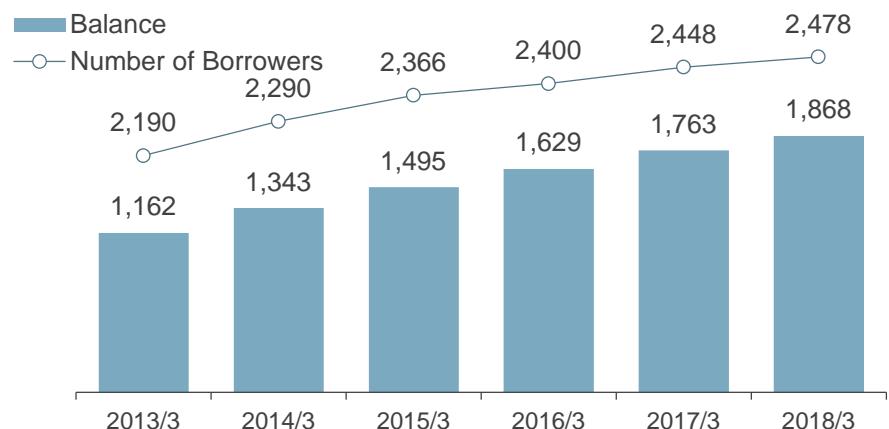
## Monitoring of Apartment Loans(Figures as above accounted around 40%)

Targets for monitoring: Borrowers whose borrowing amount is ¥100 million or more and borrowers whose borrowing amount is ¥50 million or more, who especially need attention.

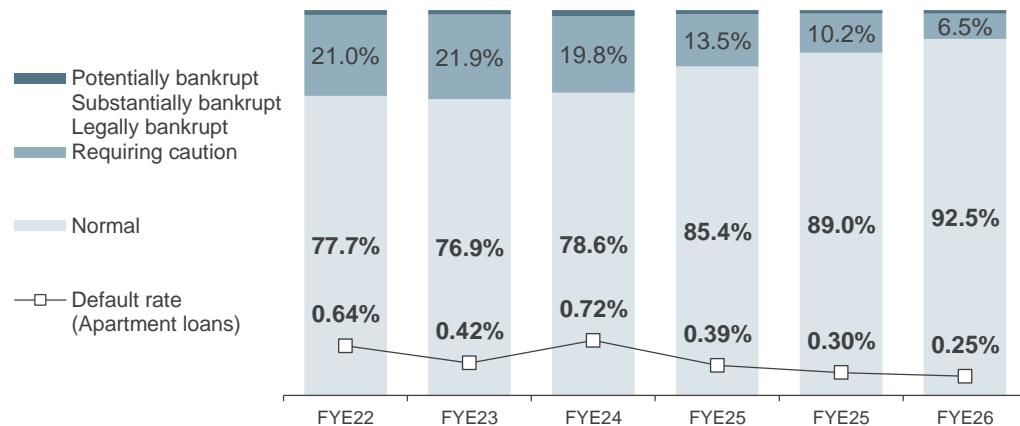
Monitor the changes of the utilization rate and rent revenue of their apartments which affect apartment management.

# Apartment Loans (5) Portfolio (Ashikaga)

## Number of Borrowers and Balance of Loans

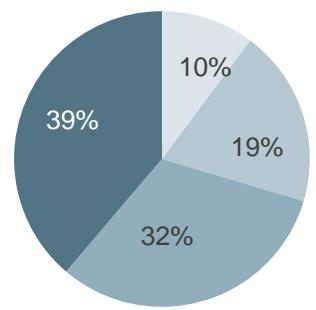


## Borrower Rating Default Ratio

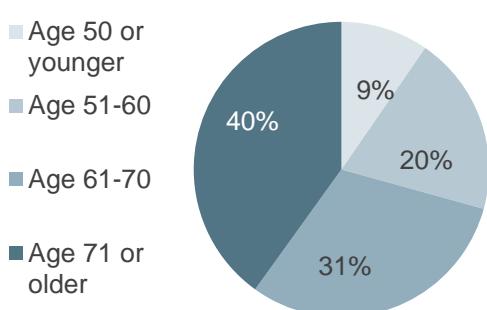


## Composition by Age Group

(by number of borrowers)



(by amount of loans)



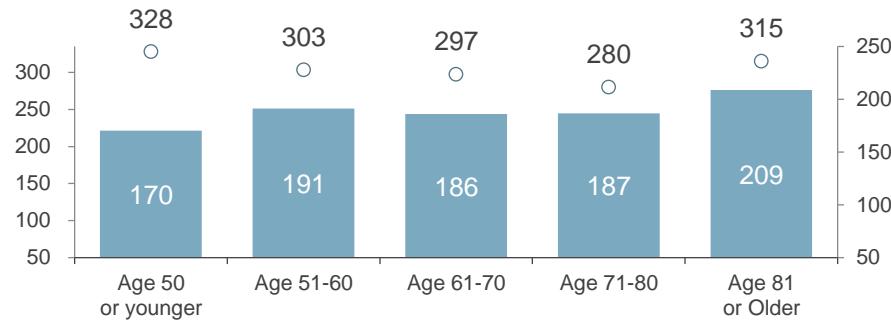
(as of Sep. 30, 2017)

## Avg. Balance and Maturity by Age Group

(as of Sep. 30, 2017)

■ Avg Balance (¥mil/right side)

○ Avg maturity (months/left side)



## Monitoring of Apartment Loans (Figures as above accounted around 80%)

Targets for monitoring: Borrowers whose borrowing amount is ¥100 million or more and borrowers whose borrowing amount is less than 100 million from the 2H12 to 1H17.

# Cost Efficiency

## Joyo

	1H13	FY13	1H14	FY14	1H15	FY15	1H16	FY16	1H17	FY17	1H18	YoY	
Total expenses	36.1	70.6	36.0	69.8	35.0	68.2	35.0	68.5	33.7	66.3	33.2	-0.4	
Personnel expenses	17.6	35.1	17.2	34.5	17.5	34.9	17.7	34.7	16.9	33.6	17.0	+0.1	
Non-Personnel expenses	16.4	32.3	16.4	31.8	15.0	29.5	14.5	29.5	14.3	28.7	13.8	-0.5	
Depreciation	1	2.7	5.8	2.8	5.8	3.0	6.0	3.0	6.1	3.1	6.3	3.0	-0.1
Deposit insurance cost	2	3.0	4.9	3.0	5.1	1.5	3.1	1.6	3.2	1.4	2.9	1.3	-0.1
Others (Excluding 1 & 2)	10.6	21.5	9.5	20.8	10.3	20.4	9.9	20.1	9.8	19.5	9.5	-0.3	
Tax	2.1	3.0	2.4	3.4	2.5	3.7	2.7	4.2	2.4	3.9	2.2	-0.2	
OHR (Core net business income basis)	67.8%	67.1%	67.1%	65.6%	64.7%	65.7%	69.3%	68.9%	63.7%	63.5%	59.7%	-4.0%	

## Ashikaga

	1H13	FY13	1H14	FY14	1H15	FY15	1H16	FY16	1H17	FY17	1H18	YoY	
Total expenses	24.7	48.9	24.4	48.0	23.6	47.0	23.3	46.4	23.4	47.2	24.2	+0.8	
Personnel expenses	12.8	26.6	13.0	26.0	12.7	25.3	12.7	25.7	13.0	26.1	13.4	+0.3	
Non-Personnel expenses	10.3	20.1	9.8	19.6	9.3	18.8	8.7	17.5	8.5	17.8	8.8	+0.2	
Depreciation	1	1.8	3.7	1.6	3.4	1.7	3.5	1.1	2.1	0.9	1.9	1.0	-0.2
Deposit insurance cost	2	1.9	3.2	1.9	3.3	1.0	2.0	1.0	2.1	0.9	1.9	0.9	+0.0
Others (Excluding 1 & 2)	6.6	13.2	6.3	12.9	6.6	13.3	6.6	13.3	6.6	14.0	6.9	+0.3	
Tax	1.5	2.1	1.4	2.3	1.5	2.8	1.8	3.2	1.7	3.2	1.9	+0.2	
OHR (Core net business income basis)	60.3%	61.2%	59.5%	59.6%	53.2%	55.7%	54.8%	56.4%	56.3%	56.9%	50.6%	-5.8%	

# Number of Employees / Offices

Joyo

	(number)											
	1H13	FY13	1H14	FY14	1H15	FY15	1H16	FY16	1H17	FY17	1H18	YoY
Number of employees	3,398	3,291	3,365	3,282	3,390	3,289	3,384	3,289	3,437	3,332	3,419	+87
Number of offices	413	415	417	418	419	419	420	406	407	404	403	-1
Domestic	178	179	178	178	179	179	179	180	181	183	184	+1
Overseas	2	2	2	3	3	3	3	3	3	4	4	+0
ATM only sub-branches	233	234	237	237	237	237	238	223	223	217	215	-2
Own ATM	880	883	878	877	879	867	868	856	849	844	837	-7

Ashikaga

	(number)											
	1H13	FY13	1H14	FY14	1H15	FY15	1H16	FY16	1H17	FY17	1H18	YoY
Number of employees	3,016	2,939	2,955	2,869	2,878	2,817	2,880	2,810	2,913	2,833	2,925	+92
Number of offices	345	353	353	354	358	358	364	367	368	369	369	+0
Domestic	153	153	153	153	153	152	154	154	152	153	153	+0
Overseas	—	—	—	—	1	1	1	1	1	2	2	+0
ATM only sub-branches	192	200	200	201	204	205	209	212	215	214	214	+0
Own ATM	696	703	702	704	707	709	709	714	709	706	684	-22

# Shareholder Composition

## ● Changes of Shareholder Composition (Mebuki FG)

	Oct.1, 2016			Mar. 31, 2017			Sep. 30, 2018			Chg (vs Mar. 31, 2018)		
	Number of Shareholders	Stock (Thousands)	%	Number of Shareholders	Stock (Thousands)	%	Number of Shareholders	Stock (Thousands)	%	Number of Shareholders	Stock (Thousands)	%
Public sector	3	348	0.0%	3	348	0.0%	3	348	0.0%	+0	+0	+0.0%
Financial & insurance	72	357,792	30.3%	72	404,290	34.2%	64	417,641	35.4%	-8	+13,351	+1.2%
Securities	41	22,878	1.9%	40	18,178	1.5%	43	22,481	1.9%	+3	+4,303	+0.4%
Corporate	1,124	338,826	28.7%	1,095	268,904	22.8%	1,077	268,410	22.7%	-18	-494	△0.1%
Foreign	475	242,387	20.5%	507	277,119	23.5%	514	254,750	21.6%	+7	-22,369	△1.9%
Individual & others	33,917	216,817	18.3%	34,809	209,029	17.7%	34,583	209,451	17.7%	-226	+422	+0.0%
Treasury stocks	1	4	0.0%	1	1,183	0.1%	1	5,971	0.5%	+0	+4,788	+0.4%
Total	35,633	1,179,055	100.0%	36,527	1,179,055	100.0%	36,285	1,179,055	100.0%	-242	+0	-

## ● Major Shareholders (Mebuki FG)

(as of Sep. 30, 2018)

Names	Number of shares held (thousand)	Shareholding ratio	Chg (vs Mar. 31, 2017)
Nomura Financial Partners Co., Ltd.	122,900	10.42%	△0.01%
Japan Trustee Services Bank, Ltd. (Trust Account)	49,363	4.18%	+0.13%
The Master Trust Bank of Japan, Ltd. (Trust Account)	43,473	3.68%	+0.46%
Japan Trustee Services Bank, Ltd. (Trust Account9)	37,477	3.17%	+0.85%
Sompo Japan Nipponkoa Insurance Inc.	36,558	3.10%	△0.30%
Nippon Life Insurance Company	34,487	2.92%	+0.00%
STATE STREET BANK AND TRUST COMPANY 505223	24,195	2.05%	△0.20%
The Bank of Mitsubishi UFJ, Ltd.	22,225	1.88%	+0.00%
Sumitomo Life Insurance Company	21,659	1.83%	+0.00%
Japan Trustee Services Bank, Ltd. (Trust Account 5)	19,976	1.69%	+0.03%

# Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Product-related Indicators)

## Ibaraki Prefecture

	Index of Industrial Production Index			Index of Producers' Shipment			Index of Producers' Inventory of Finished Goods		
	2010=100			2010=100			2010=100		
	Index	MoM	YoY	Index	MoM	YoY	Index	MoM	YoY
FY 2013	105.2	—	-0.9	105.1	—	+0.4	102.7	—	-3.2
FY 2014	113.6	—	+8.0	108.4	—	+3.1	115.8	—	+12.8
FY 2015	106.6	—	-6.2	105.7	—	-2.5	118.9	—	+2.7
FY 2016	104.6	—	-1.9	106.5	—	+0.8	120.4	—	+1.3
FY 2017	109.9	-	+5.1	108.1	-	+1.6	116.4	-	-3.1
2016 Apr-Jun	101.5	-0.8	-11.4	104.5	+0.1	-4.2	124.0	-2.2	-0.7
Jul-Sep	104.4	+2.9	-0.1	107.3	+2.7	+2.4	121.1	-2.3	-3.0
Oct-Dec	106.3	+1.8	+1.8	108.5	+1.1	+4.5	119.7	-1.2	-4.9
2017 Jan-Mar	106.2	-0.1	+2.6	106.0	-2.3	+0.1	126.9	+6.0	+1.0
2017 Apr-Jun	109.9	+3.5	+8.9	109.1	+2.9	+4.2	121.7	-4.1	-1.5
Jul-Sep	109.4	-0.5	+4.2	108.1	-0.9	+0.5	115.0	-5.5	-5.4
Oct-Dec	111.2	+1.6	+5.1	109.9	+1.7	+2.0	113.4	-1.4	-6.9
2018 Jan-Mar	109.4	-1.6	+2.4	105.9	-3.6	-0.2	123.0	+8.5	-3.1
2018 Jan	107.7	-4.8	+3.8	105.5	-7.2	+0.2	113.4	+0.0	-7.9
Feb	112.5	+4.5	+5.3	106.3	+0.8	+1.0	118.6	+4.6	-4.4
Mar	108.0	-4.0	-1.1	106.0	-0.3	-1.3	123.0	+3.7	-3.1
Apr	107.0	-0.9	+1.2	109.0	+2.8	+3.8	120.7	-1.9	-2.7
May	100.2	-6.4	-7.1	102.5	-6.0	-3.8	120.1	-0.5	-4.7
Jun	105.0	+2.6	-2.0	103.4	-1.8	-2.2	120.2	+2.1	-0.9
Jul	106.1	+1.0	-3.4	107.4	+3.9	-0.4	119.9	-0.2	-0.2
Aug	0.0	+0.0	+0.0	0.0	+0.0	+0.0	0.0	+0.0	+0.0

Source

Ibaraki Prefecture Government Statistics Division

## Tochigi Prefecture

	Index of Industrial Production Index			Index of Producers' Shipment			Index of Producers' Inventory of Finished Goods		
	2010=100			2010=100			2010=100		
	Index	MoM	YoY	Index	MoM	YoY	Index	MoM	YoY
FY 2013	94.0	—	+9.5	102.5	—	+12.6	98.5	—	-2.6
FY 2014	102.9	—	-7.8	94.6	—	-7.8	99.5	—	+1.0
FY 2015	94.9	—	-0.2	93.3	—	-1.3	122.3	—	+22.9
FY 2016	94.7	—	-1.1	93.9	—	+0.6	99.9	—	-18.3
FY 2017	93.6	—	-1.0	92.1	—	-1.9	100.6	—	+0.7
2016 Apr-Jun	97.1	+0.0	+0.9	96.2	-1.6	+1.2	115.7	-13.3	+0.8
Jul-Sep	93.1	-4.2	+1.2	91.4	-5.0	-0.4	110.3	-4.7	-8.8
Oct-Dec	91.5	-1.8	-3.1	92.2	+0.8	-2.3	125.2	+13.5	+15.5
2017 Jan-Mar	95.6	+1.9	-0.1	93.1	-1.1	+2.2	133.4	+6.5	-18.3
2017 Apr-Jun	94.7	-0.9	-1.2	94.9	+1.9	+1.2	115.6	-13.3	-10.1
Jul-Sep	91.0	-4.0	+2.5	92.0	-3.1	+0.4	110.3	-4.6	-8.5
Oct-Dec	92.9	+2.1	-1.3	93.1	+1.3	-4.6	125.3	+13.6	-16.8
2018 Jan-Mar	92.8	-0.1	-3.7	91.5	-1.8	-4.5	109.8	-12.4	+0.7
2018 Jan	89.1	-2.2	-6.5	89.5	-2.5	-8.5	107.4	-1.3	+5.3
Feb	95.2	+6.8	-3.0	91.2	+1.9	-4.3	113.6	+5.8	+9.0
Mar	94.1	-1.2	-2.1	93.7	+2.7	-1.2	109.8	-3.3	+0.7
Apr	92.5	-1.7	-1.4	93.4	-0.3	-4.4	108.6	-1.1	+2.2
May	89.6	-3.1	-2.7	89.7	-4.0	-3.9	112.7	+3.8	+9.3
Jun	87.0	-2.9	-8.4	89.3	-0.4	-7.9	100.9	-10.5	-2.9
Jul	86.8	-0.2	-3.7	83.0	-7.1	-7.4	130.3	+29.1	+28.9
Aug	90.3	+4.0	-2.3	92.4	+11.3	-0.7	106.5	-18.3	+7.3

Source

Tochigi Prefecture Government Statistics Division

\* Seasonal adjustment X-12-ARIMA

\* Carender year basis

# Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Export Value)

## Ibaraki Prefecture (Total amount of 3 customs in Ibaraki)

		Export				Import				Tochigi Prefecture							
		Total			Kashima	Hitachi	Tsukuba	Total			Kashima	Hitachi	Tsukuba	(\$bn/%)			
		Amount	Chg YoY					Amount	Chg YoY								
FY2012		848.0	+23.4	423.2	373.9	50.9	1,833.4	+26.4	1,548.4	275.7	9.3						
FY2013		962.0	+13.4	517.3	390.1	54.6	2,158.6	+17.7	1,770.9	376.7	11.0						
FY2014		915.5	-4.8	449.6	398.3	67.7	1,631.8	-24.4	1,284.3	329.0	18.5						
FY2015		887.4	-3.0	444.3	375.2	67.9	1,322.1	-18.9	996.5	305.4	20.2						
FY2016		950.1	+7.0	397.2	471.3	81.6	1,211.0	-8.4	885.2	309.7	16.1						
FY2017		1,345.1	+41.5	406.9	830.1	108.1	1,504.8	+24.2	1,100.8	387.3	16.7						
2016	Apr-Jun	192.0	-16.1	85.7	87.6	18.7	250.5	-22.0	177.0	69.8	3.7	2016	Apr-Jun	30.4	+10.8	16.5	+21.4
	Jul-Sep	196.6	-14.6	95.7	84.2	16.8	291.2	-20.4	203.1	84.4	3.8		Jul-Sep	27.3	-16.1	17.4	+3.2
	Oct-Dec	241.6	+14.0	99.0	122.1	20.5	317.6	-8.8	233.2	80.4	4.0		Oct-Dec	28.0	-9.2	9.4	-41.3
2017	Jan-Mar	319.8	+48.0	116.8	177.4	25.6	351.7	+22.8	271.9	75.1	4.7	2017	Jan-Mar	31.9	-4.1	10.6	-12.5
2017	Apr-Jun	317.7	+65.4	86.8	204.0	26.8	355.0	+41.7	266.1	84.7	4.2	2017	Apr-Jun	31.0	+2.0	7.5	-54.4
	Jul-Sep	326.0	+65.7	97.2	202.7	26.1	332.8	+14.2	240.3	88.2	4.2		Jul-Sep	35.2	+29.1	9.0	-48.2
	Oct-Dec	350.2	+44.9	105.8	215.5	28.9	400.8	+26.2	287.5	108.6	4.7		Oct-Dec	42.0	+49.7	8.0	-14.8
2018	Jan-Mar	351.2	+9.8	117.0	207.9	26.3	416.2	+18.3	306.9	105.7	3.6	2018	Jan-Mar	40.9	+28.1	5.6	-46.5
2018	Jan	109.6	+17.2	43.5	58.2	7.9	137.5	+27.4	97.0	39.3	1.2	2018	Jan	12.7	+86.3	1.5	-55.7
	Feb	122.8	+21.1	33.7	80.5	8.6	129.5	+21.5	97.1	31.2	1.2		Feb	13.7	+22.0	1.6	-56.6
	Mar	118.7	-5.0	39.8	69.2	9.8	149.2	+8.6	112.8	35.2	1.2		Mar	14.5	+4.4	2.6	-27.0
	Apr	98.0	-15.8	30.5	58.1	9.4	140.0	+27.5	101.8	36.9	1.3		Apr	15.2	+13.8	5.3	+48.0
	May	77.2	-13.3	27.4	42.0	7.8	96.9	-25.1	57.4	38.2	1.3		May	12.4	+47.4	3.7	+78.7
	Jun	88.5	-20.9	24.5	54.5	9.6	89.5	-22.8	62.8	25.7	1.0		Jun	15.2	+65.7	4.9	+156.0
	Jul	95.0	-14.5	29.3	56.1	9.6	142.4	+36.2	107.7	33.4	1.3		Jul	13.7	+15.9	3.7	+21.6
	Aug	109.7	+8.5	41.8	59.8	8.1	156.6	+41.5	115.3	40.3	1.0		Aug	11.4	-0.3	3.9	+12.5
	Sep	115.6	+1.5	39.5	66.5	9.6	145.9	+23.9	97.0	47.8	1.1		Sep	15.3	+27.3	4.6	+82.8

## Tochigi Prefecture

		Export				Import					
		Total			Chg YoY	Amount	Chg YoY	Amount	Chg YoY	(\$bn/%)	
		Amount	Chg YoY								
FY2012		118.1	-2.4			31.6					
FY2013		123.3	+4.4			29.9					
FY2014		114.6	-7.0			36.7					
FY2015		124.1	+8.3			58.5					
FY2016		117.6	-5.2			53.8					
FY2017		149.1	+26.8			30.2					
2016	Apr-Jun	30.4	+10.8			16.5					
	Jul-Sep	27.3	-16.1			17.4					
	Oct-Dec	28.0	-9.2			9.4					
2017	Jan-Mar	31.9	-4.1			10.6					
2017	Apr-Jun	31.0	+2.0			7.5					
	Jul-Sep	35.2	+29.1			9.0					
	Oct-Dec	42.0	+49.7			8.0					
2018	Jan-Mar	40.9	+28.1			5.6					
2018	Jan	12.7	+86.3			1.5					
	Feb	13.7	+22.0			1.6					
	Mar	14.5	+4.4			2.6					
	Apr	15.2	+13.8			5.3					
	May	12.4	+47.4			3.7					
	Jun	15.2	+65.7			4.9					
	Jul	13.7	+15.9			3.7					
	Aug	11.4	-0.3			3.9					
	Sep	15.3	+27.3			4.6					

# Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Investment-related Indicators)

## Ibaraki Prefecture

		Constructed Public Works Orders				Housing Starts				Building Construction Started (Business Construction)	
		Prefecture		Municipalities		Total		Floor Space		Km <sup>2</sup>	YoY
		¥mil	YoY	¥mil	YoY	¥mil	YoY	Number	YoY		
FY2012		307,382	-7.3	90,398	-12.8	121,152	+2.8	22,230	+11.5	2,119	+6.8
FY2013		432,690	+40.8	102,367	+13.2	141,157	+16.5	24,367	+9.6	2,325	+9.7
FY2014		374,370	-13.5	101,242	-1.1	156,301	+10.7	21,946	-9.9	2,029	-12.7
FY2015		371,125	-0.9	108,825	+7.5	165,666	+6.0	22,528	+2.7	1,993	-1.8
FY2016		400,070	+7.8	117,658	+8.1	181,346	+9.5	22,805	+1.2	2,014	+1.0
FY2017		339,846	-15.1	104,032	-11.6	156,276	-13.8	20,894	-8.4	1,919	-4.7
2016	Apr-Jun	97,259	+11.5	26,247	+57.2	36,579	-20.4	5,574	-2.0	517	-1.9
	Jul-Sep	143,881	+40.5	56,147	+99.1	69,179	+45.6	6,059	+5.3	516	+4.1
	Oct-Dec	81,762	-22.3	15,187	-56.8	48,347	+14.2	6,219	+11.3	540	+10.4
2017	Jan-Mar	77,169	+1.1	20,076	-30.3	27,241	-8.9	4,953	-9.9	441	-8.4
2017	Apr-Jun	74,084	-23.8	15,181	-42.2	42,212	+15.4	5,119	-8.2	469	-9.2
	Jul-Sep	115,674	-19.6	35,863	-36.1	64,376	-6.9	5,815	-4.0	524	+1.5
	Oct-Dec	88,513	+8.3	27,055	+78.1	33,851	-30.0	5,536	-11.0	501	-7.2
2018	Jan-Mar	61,575	-20.2	25,933	+29.2	15,837	-41.9	4,424	-10.7	425	-3.6
2018	Jan	14,829	+46.7	3,761	+8.0	5,937	+28.5	1,369	-5.1	129	-4.0
	Feb	12,462	-48.4	5,313	+97.6	3,208	-74.5	1,776	-0.6	170	+8.2
	Mar	34,284	-20.1	16,859	+21.2	6,692	-33.3	1,279	-25.8	126	-15.7
	Apr	20,721	-25.3	8,164	+11.1	5,940	-49.8	1,628	+5.7	152	+7.7
	May	23,646	+57.9	3,547	+29.4	5,948	-9.0	1,665	-11.3	159	-4.1
	Jun	32,927	+5.0	7,224	+41.9	21,393	-10.3	1,703	+0.1	162	-0.2
	Jul	28,079	-42.0	8,462	+1.8	14,053	-59.1	1,801	-12.3	173	-5.9
	Aug	26,799	-9.5	10,246	+12.7	11,777	-24.8	1,822	+6.6	164	+6.3
	Sep	38,728	+2.8	14,111	-23.6	17,647	+22.9	1,691	-17.6	155	-16.6
Source	East Japan Construction Surety						Ministry of Land, Infrastructure and Transport				

# Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Investment-related Indicators)

## Tochigi Prefecture

		Constructed Public Works Orders					Housing Starts				Building Construction Started (Business Construction)		
		Prefecture		Municipalities		Total		Floor Space					
		¥mil	YoY	¥mil	YoY	¥mil	YoY	Number	YoY	Km <sup>2</sup>	YoY	Km <sup>2</sup>	YoY
FY2012		131,717	-17.7	41,537	-6.1	63,401	+7.4	15,328	+17.0	1,518	+12.2	684	-4.5
FY2013		145,123	+10.2	44,549	+7.3	68,877	+8.6	14,418	-5.9	1,482	-2.3	971	+42.1
FY2014		154,216	+6.3	43,747	-1.8	77,496	+12.5	13,479	-6.5	1,297	-12.5	940	-3.2
FY2015		153,051	-0.8	53,234	+21.7	73,367	-5.3	13,122	-2.6	1,256	-3.2	1,044	+11.1
FY2016		156,291	+2.1	54,440	+2.3	64,646	-11.9	14,602	+11.3	1,367	+8.9	929	-11.0
FY2017		142,901	-8.6	56,863	+4.5	62,286	-3.7	13,380	-8.4	1,291	-5.6	1,051	+13.1
2016	Apr-Jun	40,835	-16.8	16,535	+23.2	17,529	-31.3	3,533	+7.0	341	+6.5	195	+26.8
	Jul-Sep	37,693	-12.0	13,671	+18.6	18,311	-22.8	3,874	+21.9	351	+12.8	298	-38.9
	Oct-Dec	33,654	+9.0	13,386	+10.1	15,324	-7.9	3,592	+6.5	347	+8.0	192	-15.0
2017	Jan-Mar	44,103	+45.7	10,844	-32.8	13,477	+80.2	3,603	+10.3	329	+8.4	243	+38.4
2017	Apr-Jun	50,255	+23.1	21,332	+29.0	20,220	+15.4	3,390	-4.0	321	-6.0	308	+57.5
	Jul-Sep	41,044	+8.9	14,284	+4.5	19,122	+4.4	2,959	-23.6	295	-15.9	215	-28.1
	Oct-Dec	36,253	+7.7	15,238	+13.8	18,262	+19.2	3,677	+2.4	357	+3.0	258	+34.0
2018	Jan-Mar	15,343	-65.2	6,003	-44.6	4,675	-65.3	3,354	-6.9	317	-3.4	271	+11.4
2018	Jan	4,166	-79.2	1,667	-61.3	1,880	-14.0	1,013	-32.6	97	-25.5	57	-17.1
	Feb	4,886	-38.7	1,949	-34.2	1,548	-48.9	1,170	+31.3	109	+20.4	108	+9.2
	Mar	6,291	-61.0	2,387	-33.3	1,247	-84.9	1,171	-3.1	112	+3.3	106	+40.2
	Apr	27,073	+4.5	10,756	-23.9	9,151	+35.8	1,031	-11.5	100	-12.0	61	-57.3
	May	17,244	+111.8	2,254	+18.4	10,907	+187.1	1,022	-1.6	107	+7.0	98	+12.8
	Jun	10,507	-35.2	3,050	-42.5	6,265	-35.3	1,155	-2.6	115	+6.8	75	-4.7
	Jul	15,535	+27.9	4,465	-7.1	9,096	+66.9	1,247	+13.9	117	+11.6	83	+38.8
	Aug	12,103	-7.0	5,703	+43.4	4,664	-19.7	1,048	+17.6	103	+14.8	192	+76.4
	Sep	22,629	+42.5	8,030	+46.0	12,536	+59.4	1,072	+10.2	103	+1.9	94	+104.7

Source

East Japan Construction Surety

Ministry of Land, Infrastructure and Transport

# Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Consumption-related Indicators)

## Ibaraki Prefecture

		Household consumption Expenditure	Sales of Large-scale Retail Stores			Mass merchandise specialty retailers sales value			Consumer Price Index		Auto Sales				
		(Worker's Households with Two People or More) (Mito City)	All store		Same store	Electric Appliances	Drugstores	Home Improvement Stores	Convenience Stores	(Mito City) 2015=100		Newly Registered Passenger Vehicles+ Mini-vehicle Sales		Newly Registered Passenger Vehicles	
		¥ Thousand	YoY	YoY		YoY			Index	YoY	Number	YoY	Number	YoY	
FY2012		332	-1.7	+0.0	+0.0	-	-	-	-	95.3	+0.1	118,843	+12.8	77,030	+7.9
FY2013		334	+0.7	+1.4	-0.5	-	-	-	-	96.2	+1.0	124,524	+4.8	77,656	+0.8
FY2014		323	-3.5	-0.2	-1.8	-	-	-	-	99.2	+3.1	116,723	-6.3	70,819	-8.8
FY2015		330	+2.4	+3.4	+0.8	-0.4	+7.0	+0.5	-	100.0	+0.8	108,089	-7.4	71,236	+0.6
FY2016		325	-1.6	+2.4	-0.4	-2.8	+3.5	-0.8	-	99.8	+0.2	111,245	+2.9	77,359	+8.6
FY2017		337	+3.7	-2.1	△ 0.0	+2.0	+3.3	-2.6	+1.0	100.6	-0.8	112,310	+1.0	76,930	-0.6
2016	Apr-Jun	314	-2.8	+0.8	+0.1	-1.6	+5.0	-2.1	-	99.7	-0.7	23,249	+1.4	16,653	+10.6
	Jul-Sep	312	-6.3	+0.5	-1.6	-5.4	+2.5	-1.2	+2.1	99.5	-0.5	26,244	+2.5	18,097	+6.6
	Oct-Dec	312	-10.4	+3.6	-1.1	-2.1	+4.0	-0.3	+2.7	100.2	+0.4	25,813	-1.7	17,956	+2.1
2017	Jan-Mar	361	+14.3	+4.6	+0.9	-1.8	+2.4	+0.5	+1.5	99.6	+0.6	35,939	+7.9	24,653	+14.1
2017	Apr-Jun	336	+6.8	-0.6	-1.0	-3.5	+2.8	-1.9	+1.6	100.2	+0.4	25,041	+7.7	17,205	+3.3
	Jul-Sep	349	+11.7	-0.1	-0.4	+4.6	+3.3	-2.4	+0.9	100.2	+0.7	27,443	+4.6	19,136	+5.7
	Oct-Dec	330	+5.7	-3.0	+0.6	+3.0	+3.4	-3.6	+0.5	100.8	+0.5	25,320	-1.9	17,206	-4.2
2018	Jan-Mar	333	-7.7	-4.5	+0.6	+3.6	+3.8	-2.4	+1.0	101.2	+1.6	34,506	-4.0	23,383	-5.2
2018	Jan	328	-1.7	-5.2	+1.4	+5.1	+4.2	-0.5	+0.6	101.0	+1.4	9,938	-0.8	6,707	-4.6
	Feb	336	+12.3	-10.0	+1.1	+3.6	+2.8	-1.8	+0.1	101.6	+1.9	10,584	-4.6	7,079	-3.4
	Mar	337	-25.3	+1.8	-0.5	+2.0	+4.2	-5.0	+2.0	101.0	+1.5	13,984	-5.6	9,597	-6.8
	Apr	394	+22.1	+1.3	-0.7	-2.0	+7.5	-1.2	+1.5	100.7	+0.7	7,944	+9.0	5,096	+2.6
	May	340	-6.7	+0.4	-1.4	-2.7	+1.6	-5.6	-0.9	100.9	+0.7	8,016	-0.2	5,523	+1.1
	Jun	293	-8.4	+3.3	+0.8	+11.5	+4.8	-6.7	+1.2	100.8	+0.6	9,312	-4.2	6,513	-3.9
	Jul	309	-23.5	+2.2	+0.1	+3.3	+5.6	△ 0.0	+1.0	100.9	+1.1	9,274	-0.6	6,324	-6.1
	Aug	322	-2.5	+2.2	-0.1	-0.2	+4.1	-3.2	+2.6	101.5	+1.3	7,351	+4.4	5,098	+6.2
	Sep	312	+0.0	+4.7	+2.4	+8.2	+5.2	+0.3	+3.3	102.0	+1.5	10,538	-4.8	7,248	-4.7
Source	Ministry of Internal Affairs and Communications			Kanto Bureau of Economy, Trade and Industry					Ibaraki Prefecture			Japan Automobile Dealers Association (Ibarakii Branch)			
	※Calendar year basis														

# Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Consumption-related Indicators)

## Tochigi Prefecture

		Household consumption Expenditure		Sales of Large-scale Retail Stores		Mass merchandise specialty retailers sales value			Consumer Price Index		Auto Sales				
		(Worker's Households with Two People or More) (Utsunomiya City)		All store	Same store	Electric Appliances	Drugstores	Home Improvement Stores	Convenience Stores	(Utsunomiya City) 2015=100	Newly Registered Mini-vehicle Sales	Passenger Vehicles+ Newly Registered Passenger Vehicles			
		¥Thousand	YoY	YoY		YoY			Index	YoY	Number	YoY	Number	YoY	
FY2012		357	+9.3	-0.2	+0.3	-	-	-	-	95.3	-0.1	88,827	+14.3	59,080	+8.4
FY2013		341	-4.6	-0.2	-1.4	-	-	-	-	95.7	+1.2	96,146	+8.2	60,793	+2.9
FY2014		360	+5.5	+1.3	+0.1	-	-	-	-	98.9	+3.5	90,622	-5.7	55,867	-8.1
FY2015		310	-13.8	+0.8	-0.4	+6.9	+8.6	-1.4	-	100.0	+0.3	83,754	-7.6	55,574	-0.5
FY2016		302	-2.6	+1.4	-0.4	+0.0	+4.8	-0.4	-	99.7	-0.3	82,721	-1.2	56,970	+2.5
FY2017		333	+10.0	+0.9	-0.7	+6.6	+6.5	+0.1	+1.4	99.9	+0.2	86,263	+4.3	58,103	+2.0
2016	Apr-Jun	236	-32.3	+1.5	+0.1	+3.8	+5.5	-1.4	-	99.9	-0.5	16,640	-7.3	11,790	-1.4
	Jul-Sep	318	+9.6	-0.6	-1.7	+0.6	+2.7	-1.9	+1.6	99.4	-0.7	19,052	-9.1	13,320	-5.7
	Oct-Dec	326	+2.1	+1.2	-0.6	-2.0	+4.6	+1.4	+2.7	100.1	+0.3	19,934	+2.5	13,676	+5.6
2017	Jan-Mar	328	+16.1	-0.4	-2.2	-1.6	+4.5	+1.0	+1.6	99.8	+0.3	27,095	+6.8	18,184	+10.0
2017	Apr-Jun	315	+33.3	+0.5	-0.8	+4.4	+5.7	-0.4	+2.2	100.1	+0.2	19,191	+15.3	13,015	+10.4
	Jul-Sep	327	+2.9	+2.3	+0.3	+9.8	+8.7	+1.5	+1.5	99.5	+0.1	20,843	+9.4	14,267	+7.1
	Oct-Dec	341	+4.8	+1.4	-0.1	+6.2	+5.8	-0.9	+0.9	100.2	+0.1	19,620	-1.6	13,369	-2.2
2018	Jan-Mar	348	+6.3	+0.9	-0.2	+5.7	+5.8	+0.3	+1.2	100.3	+0.6	26,609	-1.8	17,452	-4.0
2018	Jan	406	+22.2	+0.6	+0.3	+6.0	+6.6	+1.4	+0.9	100.4	+0.7	7,649	+4.2	4,781	-3.2
	Feb	268	-12.8	+0.7	-0.5	+4.1	+4.6	-0.2	+0.6	100.5	+0.6	8,394	-0.7	5,545	+0.4
	Mar	371	+8.0	+1.2	-0.5	+6.7	+6.2	-0.4	+1.9	100.1	+0.4	10,566	-6.5	7,126	-7.7
	Apr	293	-13.6	-0.2	-2.0	+4.2	+9.4	+0.5	+1.4	100.1	+0.0	5,794	+5.8	3,843	+5.3
	May	350	+8.3	-0.4	-2.0	+2.8	+4.0	-4.6	-1.0	100.2	+0.0	6,078	-2.8	4,104	-1.4
	Jun	382	+35.2	+2.7	+1.9	+13.9	+4.5	-3.8	+1.1	100.0	+0.0	7,008	-6.1	4,774	-8.2
	Jul	307	-26.3	+0.2	-0.5	+7.8	+5.3	+3.4	+1.7	100.0	+0.5	7,001	+0.8	4,716	-1.2
	Aug	400	+26.6	+0.4	-0.5	+6.1	+4.2	-1.7	+3.1	100.7	+1.2	5,869	+2.8	3,916	+0.3
	Sep	311	+24.8	+3.4	+2.8	+10.7	+4.1	-0.4	+3.4	100.6	+1.1	7,852	-4.1	5,168	-7.5

Source

Ministry of Internal Affairs and Communications

Kanto Bureau of Economy, Trade and Industry

Tochigi Prefecture

Japan Automobile Dealers Association  
(Tochigi Branch)

※Calendar year basis

# Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Employment-related Indicators)

## Ibaraki Prefecture

	Employment Indexes of Regular Workers				Total Cash Earnings				Overtime Work		Job Opening Ratio (Original Figures)		Unemployment Figures (Number Receiving Unemployment Benefits)		
	2015=100				2015=100				Index						
	(Establishments with 5 or More Regular Workers)				2015=100				2015=100						
	All Industries		Manufacturing		Nominal		Real		All Industries	Manufacturing	New	Active	Number	YoY	
	Index	YoY	Index	YoY	Index	YoY	Index	YoY	Index	Index	Ratio				
FY2012	98.8	-1.1	105.1	-3.8	98.2	-3.0	104.0	-3.0	119.9	92.2	1.20	0.80	10,913	-8.1	
FY2013	99.3	+0.6	102.1	-2.8	98.1	-0.1	102.1	-1.8	122.8	104.0	1.32	0.87	10,591	-3.0	
FY2014	99.3	-0.1	100.4	-1.7	99.6	+1.5	99.8	-2.2	122.3	107.3	1.53	1.08	8,943	-15.6	
FY2015	100.1	+0.9	99.8	-0.6	100.2	+0.6	100.3	+0.6	96.7	97.2	1.63	1.16	8,478	-5.2	
FY2016	100.8	+0.7	99.6	-0.2	101.1	+0.9	101.3	+0.9	99.6	94.5	1.84	1.28	7,934	-6.4	
FY2017	101.0	+0.2	97.7	-1.9	104.9	+3.8	104.1	+2.8	110.2	96.0	2.14	1.50	7,277	-8.3	
2016	Apr-Jun	100.3	+0.6	100.1	+0.6	102.5	+15.6	102.8	+14.7	94.8	89.4	1.55	1.12	8,258	-2.5
	Jul-Sep	101.2	+0.8	100.4	+0.4	96.4	-5.9	97.0	-5.6	94.7	90.8	1.89	1.23	8,843	-4.0
	Oct-Dec	101.4	+0.3	100.2	-0.2	115.1	+19.3	114.8	+18.4	103.8	100.1	2.11	1.35	7,679	-8.1
2017	Jan-Mar	100.4	-1.1	97.7	-2.5	90.2	-21.6	90.6	-21.1	105.1	97.8	1.90	1.45	6,956	-11.7
2017	Apr-Jun	101.4	+1.0	99.2	+1.5	106.9	+18.5	106.7	+17.7	105.6	94.9	1.80	1.32	7,269	-12.0
	Jul-Sep	101.0	-0.4	97.1	-2.2	99.8	-6.7	99.5	-6.7	108.2	93.8	2.19	1.45	7,991	-9.6
	Oct-Dec	100.9	-0.1	96.2	-0.9	122.3	+22.5	121.1	+21.7	113.3	101.9	2.51	1.60	7,382	-3.9
2018	Jan-Mar	100.7	-0.2	98.3	+2.3	90.6	-25.9	89.3	-26.2	113.5	93.5	2.20	1.67	6,464	-7.1
2018	Jan	101.3	+0.4	98.2	+0.1	91.0	-2.4	89.9	-4.0	107.6	85.1	2.32	1.69	6,849	-3.0
	Feb	101.0	+0.2	98.5	+0.7	87.6	+1.9	86.0	-0.3	114.4	94.8	2.11	1.67	6,345	-7.8
	Mar	99.9	+0.5	98.3	+1.0	93.3	+2.0	92.1	+0.1	118.6	100.5	2.18	1.65	6,197	-10.5
	Apr	101.2	-0.1	99.5	-0.4	90.0	+0.4	89.2	-0.3	113.6	96.9	1.68	1.51	5,845	-9.6
	May	101.6	+0.0	100.1	+1.2	87.9	+0.9	86.9	+0.1	111.0	89.7	1.81	1.45	7,365	-3.9
	Jun	101.9	+0.6	100.6	+1.7	162.5	+12.8	161.1	+12.1	108.5	89.7	2.24	1.46	7,093	-7.6
	Jul	102.2	+1.1	101.4	+3.8	114.5	-3.8	113.3	-4.9	101.7	91.2	2.38	1.54	7,575	-2.0
	Aug	102.6	+1.9	101.0	+5.0	87.8	-4.3	86.2	-5.6	94.1	86.1	2.23	1.59	7,845	-6.7
	Sep	-	-	-	-	-	-	-	-	-	-	2.34	1.63	7,300	-6.8

# Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Employment-related Indicators)

## Tochigi Prefecture

	Employment Indexes of Regular Workers				Total Cash Earnings				Overtime Work		Job Opening Ratio (Original Figures)		Unemployment Figures		
	2015=100				2015=100				Index				(Number Receiving Unemployment Benefits)		
	(Establishments with 5 or More Regular Workers)				2015=100				2015=100						
	All Industries		Manufacturing		Nominal		Real		All Industries	Manufacturing	New	Active	Number	YoY	
	Index	YoY	Index	YoY	Index	YoY	Index	YoY	Index	Index	Ratio				
FY2012	95.7	-1.5	100.2	-5.8	98.2	-0.4	104.0	-0.9	100.4	102.2	1.37	0.82	8,492	-15.2	
FY2013	98.3	+2.7	99.4	-0.8	99.9	+1.7	105.3	+1.3	101.2	107.1	1.41	0.89	7,898	-7.0	
FY2014	99.7	+1.4	100.8	+1.4	98.6	-1.3	100.0	-5.0	103.8	104.5	1.45	0.97	7,214	-8.7	
FY2015	100.0	+0.3	100.0	-0.8	100.0	+1.4	100.0	+0.0	100.0	100.0	1.62	1.09	6,223	-13.7	
FY2016	100.9	+0.9	96.2	-3.8	102.4	+2.4	102.6	+2.6	103.6	103.0	1.79	1.22	5,869	-5.7	
FY2017	-	-	-	-	-	-	-	-	-	-	2.01	1.37	5,438	-7.3	
2016	Apr-Jun	101.1	+0.9	96.6	-4.0	104.5	+1.6	104.5	+2.1	101.7	104.6	1.49	1.08	5,908	-6.1
	Jul-Sep	101.5	+1.8	96.3	-3.7	98.3	+4.9	98.8	+5.6	102.2	101.1	1.82	1.17	6,606	-0.2
	Oct-Dec	101.7	+1.9	96.1	-3.1	120.6	+0.9	120.3	+0.5	110.1	105.9	2.05	1.30	5,774	-5.8
2017	Jan-Mar	100.3	+1.1	94.8	-1.0	85.0	-1.6	85.1	-2.0	104.2	106.1	1.86	1.35	5,190	-11.2
2017	Apr-Jun	100.6	-0.6	95.0	-1.7	103.3	-1.1	102.7	-1.8	103.3	103.9	1.73	1.24	5,476	-7.3
	Jul-Sep	100.2	-1.2	92.7	-3.7	95.2	-3.1	95.2	-3.7	102.8	107.3	2.03	1.33	5,998	-9.2
	Oct-Dec	100.3	-1.3	92.6	-3.7	117.6	-2.5	116.3	-3.3	110.1	113.4	2.32	1.45	5,393	-6.6
2018	Jan-Mar	102.1	+1.8	96.9	+2.3	83.6	-1.6	82.4	-3.2	91.3	107.8	2.02	1.48	4,885	-5.9
2018	Jan	102.4	+1.1	96.9	+1.0	84.3	-1.6	83.1	-3.4	87.4	99.4	2.14	1.52	5,032	-5.0
	Feb	102.4	+2.3	96.8	+2.8	80.8	-1.5	79.4	-3.2	91.6	111.7	1.88	1.47	4,827	-6.4
	Mar	101.5	+2.1	97.1	+3.0	85.8	-1.7	84.7	-3.0	95.0	112.3	2.06	1.44	4,797	-6.2
	Apr	103.0	+2.9	98.8	+4.1	83.6	-2.5	82.6	-3.3	93.3	109.7	1.68	1.34	4,651	-8.5
	May	103.3	+2.3	98.5	+3.6	84.1	+0.0	82.9	-0.7	89.9	95.5	1.78	1.31	5,216	-3.7
	Jun	103.3	+2.6	98.8	+4.0	133.3	-4.9	131.7	-5.3	90.8	105.2	2.21	1.35	5,238	-11.7
	Jul	103.5	+3.0	99.9	+7.5	115.6	-1.5	114.2	-2.6	90.8	105.8	2.26	1.39	5,545	-6.4
	Aug	103.3	+3.0	99.8	+7.7	84.1	-0.8	82.4	-2.7	87.4	97.4	2.03	1.42	5,692	-8.4
	Sep	-	-	-	-	-	-	-	-	-	-	2.13	1.41	5,415	-7.6

## Inquiries

Mebuki Financial Group, Inc. Corporate Planning Department

TEL +81-29-300-2869 or +81-29-300-2603

E-mail ir@mebuki-fg.co.jp

URL <http://www.mebuki-fg.co.jp/>

This document has been prepared for information purposes only and does not form part of a solicitation to sell or purchase any securities. ●Information contained herein may be changed or revised without prior notice. ●This document may contain forward-looking statements as to future results of operations. No forward-looking statement can be guaranteed and actual results of operations may differ from those projected.