

# Financial Results for the First Quarter of FY2019

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*Unless otherwise mentioned, figures are on non-consolidated basis	

# Highlights

## Results for 1Q19

Consolidated Income of Mebuki FG is ¥11.6 bn (-¥1.8bn YoY).

Core net business income of banking subsidiaries, excluding gains on cancellation of private offering investment trusts, decreased by ¥0.2bn YoY to ¥17.3bn.

Total net income of banking subsidiaries is ¥12.6bn (-¥13.2bn), deducting special factors<sup>(\*2)</sup> of the previous year.



Consolidated Income<sup>(\*1)</sup>: ¥11.6bn (representing a 29.1% progress toward forecast)

## Forecast for FY19

(\*1) Attributable to owners of the parent (\*2) Dividends receivable from affiliated companies which is removed from consolidated FS.

Forecast for remains unchanged from that announced on May 13, 2019.



Consolidated Income<sup>(\*3)</sup> : ¥40.0bn

(\*3) Attributable to owners of the parent

## Shareholder Returns for FY19

Annual Dividends: ¥11.0 per share (unchanged from the previous fiscal year)

Return Policy: The target of Total Return Ratio (\*4) from FY19 is 30% or more.

We will continue to consider the dividend.

(\*4) Total Return Ratio = (Total amount of dividends + Total amount of acquisition of own shares) / Net income

## Main Points of 1Q19 Financial Results

#### Mebuki FG (Consolidated)





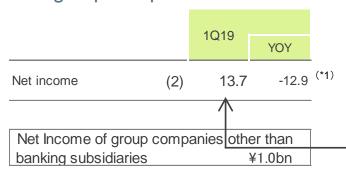
#### Consolidation adjustment

(2)-(1) -2.0bn

Adjustments related to securities (-1.8bn)

Interest expenses of subordinated loans, expenses, etc.

# Two banking subsidiaries and group companies



## Joyo and Ashikaga (Non-consolidated)

		1Q19	
	Result	YoY Chg	vs Revised forecast
Gross business profit	49.5	+5.8	-
(Core gross business profit)	49.1	-1.0	-
Net interest income	40.0	-1.0	-
(o/w gains on cancellation of private offering investment trusts)	2.5	-1.0	-
Net fees and commissions	8.5	+0.1	-
Other	0.9	+6.8	-
(o/w gains/losses on bond transactions)	0.4	+6.9	-
Expenses	29.2	+0.2	-
o/w Personnel expenses	15.4	+0.1	-
o/w Non-personnel expenses	11.3	+0.2	-
Net business income (before general allowance for loan losses)	20.3	+5.6	-
Core net business income	19.8	-1.3	-
Core net business income(excluding gains on cancellation of private offering investment trusts)	17.3	-0.2	-
Net transfer to general allowance for loan losses (a)	-0.6	+1.3	-
Net business income	20.9	+4.3	
Net non-recurrent gains/losses	-3.2	-6.2	-
o/w Disposal of non-performing loans (b)	4.8	-0.5	-
o/w Gains/losses related to stocks, etc	1.6	-6.6	-
Ordinary profit	17.6	-1.9	30.1%
Extraordinary income/losses	-0.0	-11.8	-
Net income	12.6	-13.2	<sup>(*1)</sup> 31.1%
Credit related costs (a)+(b)	4.1	+0.7	-
(*1) Dividends receivable from affiliated companies whi	ch is removed fro	om consolidate	d FS

<sup>(\*1)</sup> Dividends receivable from affiliated companies which is removed from consolidated FS.

## Net Interest Income / Loans and Deposits (Average Yield)

\*Figures in parentheses are changes on a year on year basis

Interest on loans slightly decreased due to decline of domestic yield and increase of average balance and yield overseas.

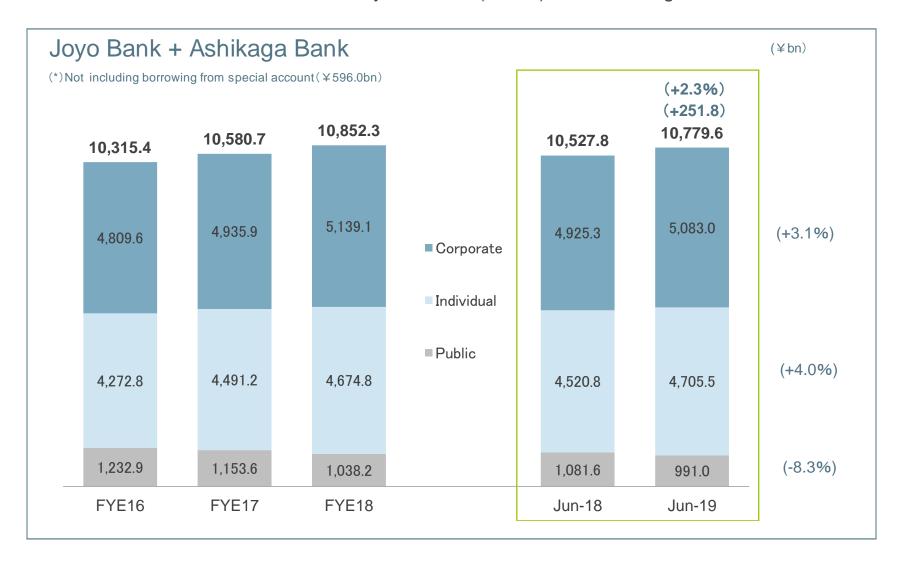
#### Change of Interest Income(Joyo+Ashikaga) Average Yield on Loan and Deposits (¥bn) (\*)Not including borrowing from special account (Domestic and International) (\*) Not including borrowing from special account Domestic (Chg. in NII) Overseas (Chg. in NII) YoY Results Factor Chg. in Chg. In Chq ———Average yield on loans (1) Factors Factors — Yield spread between loans and deposits (1)-(2) ---- Average vield on deposits (2) (+260.7) +0.1Avg +0.8 +0.6 (+24.0)Interest on loans and Yield -0.9 -1.0 (-4.1bp) +0.1(+36.8bp)1.12% 1.08% 1.05% 1.07% bills discounted 1.03% -0.0 -0.4-+0.3subtoal 27.9 1.10% 1.05% 1.03% 1.01% 0.99% Interest on deposits (-) +0.1-0.0 - +0.21.5 (-87.9) + 0.6-0.5 Avg +0.1(+101.5)Interest and dividend on Yield (-8.8bp) +0.0(+5.6bp)-0.4 -0.5 securities 0.04% 0.03% 0.04% 0.02% 0.02% subtoal 15.9 -0.3 -1.0 - +0.7Market investments FY17 1Q19 FY18 1Q18 FY16 2.3 +0.4 -0.1 -+0.5and borrowings (-) Total 40.0 -1.0 -1.2 +0.1

## Loans (1) Term-end Balance

Amount increased by annual rate of 2.3%.

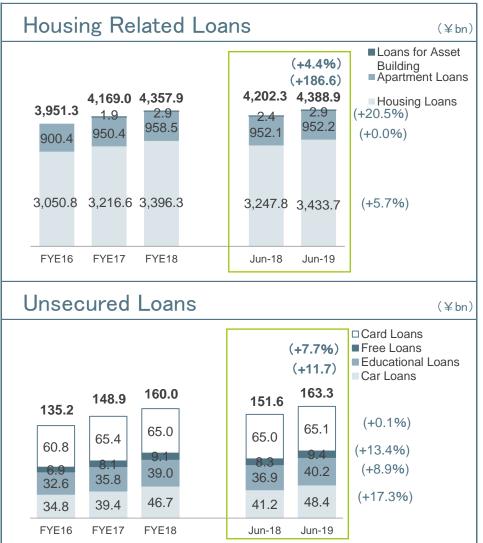
Loans to corporate customers increased by ¥157.7 bn (+3.1%) due to increase in loans to local midsize corporate customers.

Loans to individual customers increased by ¥184.6 bn (+4.0%) due to housing related loans increase.

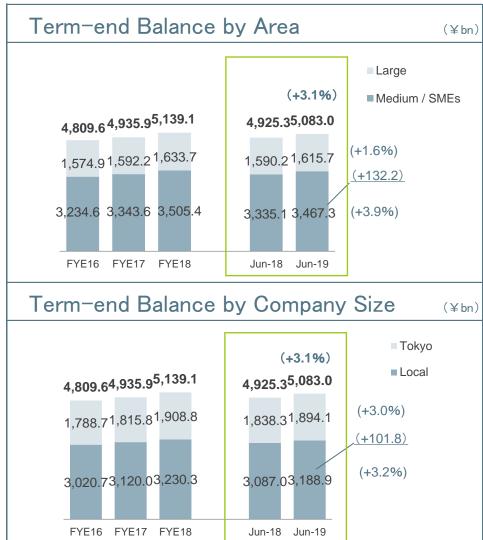


## Loans (2)

## Individual (Joyo Bank + Ashikaga Bank)

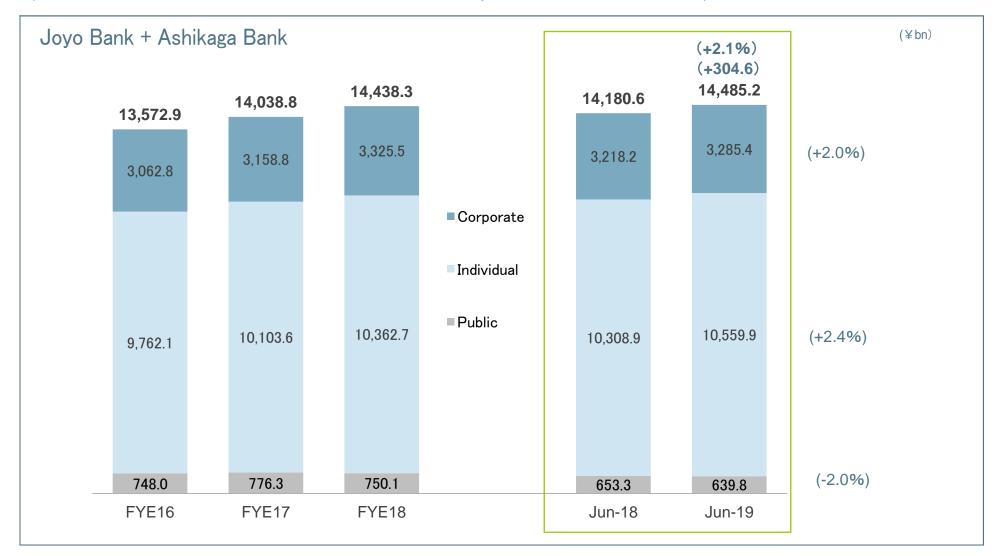


## Corporate (Joyo Bank + Ashikaga Bank)



## Deposits Term-end Balance

Deposits of individual and corporate customers have been on the increase (YoY Total: +2.1%, Individual customers: +2.4%, Corporate customers: +2.0%)



## Customer Assets under Custody

The amount increased by +¥8.4bn YoY (annual rate of +0.4%)

Total commissions is on the same level as the previous year. Although investment trust commissions decreased, commissions for insurance increased.

#### Balance (Bank Total + Mebuki Securities) (¥bn) (+0.4%)Mebuki Securities (+8.4)2,038.3 1,999.3 2,007.8 1,958.6 □JGB etc. 1,895.7 272.8 233.0 268.9 204.3 168.4 Foreign 197.3 173.6 166.2 currency 200.6 225.8 deposits Insurance Investment trusts 781.3 779.0 817.2 784.1 819.1

569.9

Jun-18

542.8

Jun-19

626.3

FYE16

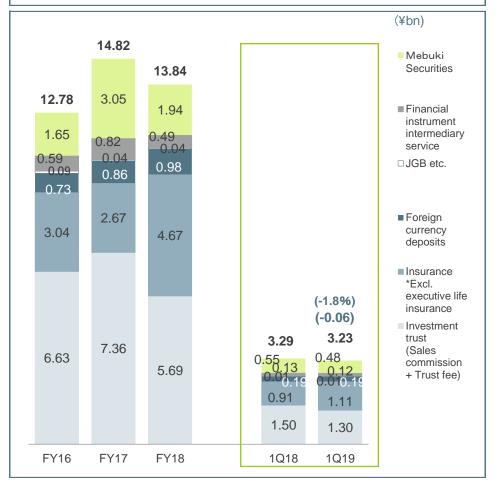
570.7

FYE17

556.1

FYE18

#### Commissions (Bank Total + Mebuki Securities)

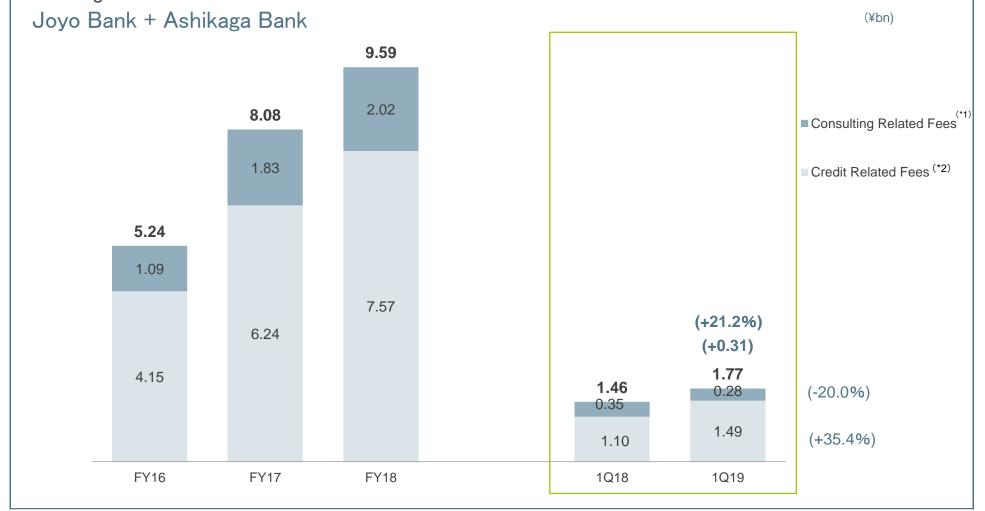


## Fees from Corporate Customers

Fees from corporate customers (credit rerated fees and consulting related fees) increased by ¥0.31bn YoY (annual rate of +21.2%)

Credit related fees increased ¥0.39bnYoY (annual rate of +35.4%) due to increase of syndicate loans.

Consulting related fees decreased -¥0.07bn YoY due to decrease in executive life insurance.

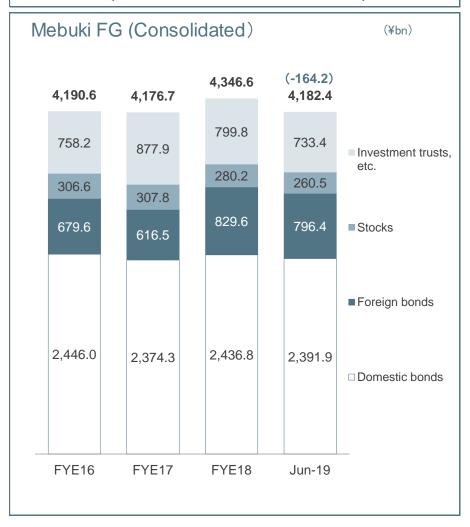


## Securities

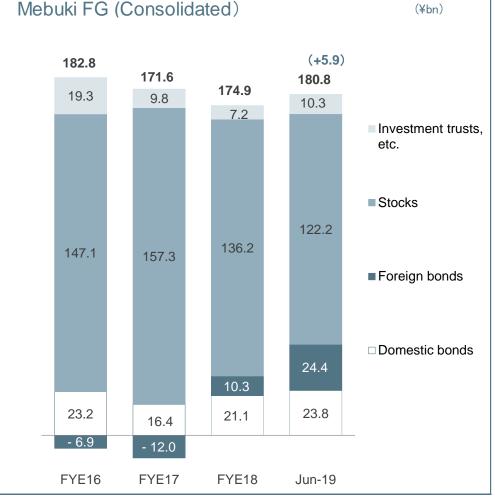
Balance of securities decreased by ¥164.2 bn YoY mainly due to sales of investment trusts and redemption payments of JGBs, considering the market trends.

Unrealized valuation gains/losses increased by ¥5.9bn YoY to ¥180.8bn, mainly due to increase in unrealized gain of foreign bonds.

## Balance(Balance Sheet Amount)



#### Unrealized Valuation Gains/Losses on Available for Sale Securities



# (Referance) Data

## 【Data】Breakdown of Banking Subsidiaries

(1)P/L (¥bn)

	J+A	YoY	Joyo	YoY	Ashikaga	YoY
Gross business profit	49.5	+5.8	31.0	+9.5	18.5	-3.6
(Core gross business profit)	49.1	-1.0	29.6	+1.8	19.4	-2.9
Net interest income	40.0	-1.0	23.9	+1.4	16.0	-2.5
(o/w gains on cancellation of private offering investment trusts)	2.5	-1.0	1.4	+1.2	1.1	-2.3
Net fees and commissions	8.5	+0.1	5.3	+0.3	3.2	-0.1
Other	0.9	+6.8	1.6	+7.7	-0.7	-0.9
(o/w gains/losses on bond transactions)	0.4	+6.9	1.3	+7.6	-0.9	-0.6
Expenses	29.2	+0.2	16.5	-0.2	12.7	+0.5
o/w Personnel expenses	15.4	+0.1	8.5	-0.0	6.9	+0.1
o/w Non-personnel expenses	11.3	+0.2	6.6	-0.1	4.7	+0.4
Net business income (before general allowance for loan losses)	20.3	+5.6	14.5	+9.7	5.7	-4.1
Core net business income	19.8	-1.3	13.1	+2.1	6.7	-3.4
Core net business income(excluding gains on cancellation of private offering investment trusts)	17.3	-0.2	11.6	+0.8	5.6	-1.1
Net transfer to general allowance for loan losses (a)	-0.6	+1.3	-0.3	-0.2	-0.3	+1.5
Net business income	20.9	+4.3	14.8	+10.0	6.0	-5.6
Net non-recurrent gains/losses	-3.2	-6.2	-1.0	-8.6	-2.1	+2.4
o/w Disposal of non-performing loans (b)	4.8	-0.5	2.5	+0.6	2.2	-1.2
o/w Gains/losses related to stocks, etc	1.6	-6.6	1.4	-8.1	0.1	+1.5
Ordinary profit	17.6	-1.9	13.7	+1.3	3.8	-3.2
Extraordinary income/losses	-0.0	-11.8	-0.0	+0.0	0.0	-11.8
Net income	12.6	-13.2	9.8	+0.9	2.7	-14.1
Credit related costs (a)+(b)	4.1	+0.7	2.1	+0.4	1.9	+0.3

#### ( 2 ) Average Yield on and Deposits(Domestic and International)

		F Y 16	F Y 17	F Y 18	1Q19	YoY	1Q18
	Average yield on loans	1.12%	1.08%	1.05%	1.03%	-0.04%	1.07%
J+A	Average yield on deposits	0.02%	0.02%	0.04%	0.04%	+0.01%	0.03%
	Yield spread between loans and deposits	1.10%	1.05%	1.01%	0.99%	-0.04%	1.03%
	Average yield on loans	1.06%	1.04%	1.03%	1.03%	-0.02%	1.05%
Joyo	Average yield on deposits	0.02%	0.02%	0.04%	0.04%	+0.01%	0.03%
	Yield spread between loans and deposits	1.04%	1.02%	0.99%	0.98%	-0.04%	1.02%
	Average yield on loans	1.20%	1.13%	1.08%	1.04%	-0.05%	1.09%
Ashikaga	Average yield on deposits	0.02%	0.02%	0.03%	0.03%	+0.00%	0.03%
	Yield spread between loans and deposits	1.18%	1.11%	1.04%	1.00%	-0.06%	1.06%

## 【Data】Breakdown of Banking Subsidiaries

( 3 ) L	( 3 ) Loans Term-end Blance											
		FYE16	FYE17	FYE18	Jun-19	YoY	Jun-18					
	Individual	4,272.8	4,491.2	4,674.8	4,705.5	+184.6	4,520.8					
J+A	Corporate	4,809.6	4,935.9	5,139.1	5,083.0	+157.7	4,925.3					
JTA	Public	1,232.9	1,153.6	1,038.2	991.0	-90.6	1,081.6					
	Total	10,315.4	10,580.7	10,852.3	10,779.6	+251.8	10,527.8					
	Individual	2,387.4	2,490.8	2,570.2	2,582.3	+81.6	2,500.7					
Joyo	Corporate	2,821.3	2,853.9	2,974.3	2,941.5	+86.6	2,854.9					
Joyo	Public	758.3	718.6	650.7	654.5	-54.9	709.4					
	Total	5,967.0	6,063.5	6,195.3	6,178.4	+113.3	6,065.1					
	Individual	1,885.4	2,000.3	2,104.6	2,123.2	+103.1	2,020.1					
Ashikaga	Corporate	1,988.2	2,081.9	2,164.8	2,141.5	+71.1	2,070.4					
Asilikaya	Public	474.6	434.9	387.5	336.5	-35.6	372.1					
	Total	4,348.4	4,517.2	4,657.0	4,601.2	+138.5	4,462.7					

Foreign Currency Denominated Loans									
	FYE16	FYE17	FYE18	Jun-19	YoY	Jun-18			
J+A	128.3	129.2	145.8	143.8	+13.6	130.2			
Joyo	116.0	114.0	126.8	125.3	+14.8	110.5			
Ashikaga	12.2	15.2	19.0	18.4	-1.3	19.7			

	Housing R	(¥bn)				
	FYE16	FYE17	FYE18	Jun-19	YoY	Jun-18
Housing Loans	3,050.8	3,216.6	3,396.3	3,433.7	+186.0	3,247.8
Apartment Loans	900.4	950.4	958.5	952.2	+0.1	952.1
Asset building loans	-	1.9	2.9	2.9	+0.5	2.4
Total	3,951.3	4,169.0	4,357.9	4,388.9	+186.6	4,202.3
Housing Loans	1,489.6	1,560.5	1,640.6	1,659.1	+87.1	1,572.0
Apartment Loans	724.0	763.5	769.1	764.4	-0.7	765.1
Asset building loans	-	1.9	2.9	2.9	+0.5	2.4
Total	2,213.7	2,326.0	2,412.7	2,426.5	+86.9	2,339.6
Housing Loans	1,561.2	1,656.0	1,755.7	1,774.6	+98.9	1,675.7
Apartment Loans	176.3	186.8	189.3	187.7	+0.8	186.9
Asset building loans	-	-	-	-	-	-
Total	1,737.6	1,842.9	1,945.1	1,962.3	+99.6	1,862.7
/ / -	Apartment Loans Asset building loans Total Housing Loans Apartment Loans Asset building loans Total Housing Loans Apartment Loans Asset building loans Apartment Loans Asset building loans Asset building loans	Housing Loans 3,050.8 Apartment Loans 900.4 Asset building loans - Total 3,951.3 Housing Loans 1,489.6 Apartment Loans 724.0 Asset building loans - Total 2,213.7 Housing Loans 1,561.2 Apartment Loans 176.3 Asset building loans -	Apartment Loans	Housing Loans         3,050.8         3,216.6         3,396.3           Apartment Loans         900.4         950.4         958.5           Asset building loans         -         1.9         2.9           Total         3,951.3         4,169.0         4,357.9           Housing Loans         1,489.6         1,560.5         1,640.6           Apartment Loans         724.0         763.5         769.1           Asset building loans         -         1.9         2.9           Total         2,213.7         2,326.0         2,412.7           Housing Loans         1,561.2         1,656.0         1,755.7           Apartment Loans         176.3         186.8         189.3           Asset building loans         -         -         -	Housing Loans 3,050.8 3,216.6 3,396.3 3,433.7 Apartment Loans 900.4 950.4 958.5 952.2 Asset building loans - 1.9 2.9 2.9 Total 3,951.3 4,169.0 4,357.9 4,388.9 Housing Loans 1,489.6 1,560.5 1,640.6 1,659.1 Apartment Loans 724.0 763.5 769.1 764.4 Asset building loans - 1.9 2.9 2.9 Total 2,213.7 2,326.0 2,412.7 2,426.5 Housing Loans 1,561.2 1,656.0 1,755.7 1,774.6 Apartment Loans 176.3 186.8 189.3 187.7 Asset building loans	Housing Loans 3,050.8 3,216.6 3,396.3 3,433.7 +186.0  Apartment Loans 900.4 950.4 958.5 952.2 +0.1  Asset building loans - 1.9 2.9 2.9 +0.5  Total 3,951.3 4,169.0 4,357.9 4,388.9 +186.6  Housing Loans 1,489.6 1,560.5 1,640.6 1,659.1 +87.1  Apartment Loans 724.0 763.5 769.1 764.4 -0.7  Asset building loans - 1.9 2.9 2.9 +0.5  Total 2,213.7 2,326.0 2,412.7 2,426.5 +86.9  Housing Loans 1,561.2 1,656.0 1,755.7 1,774.6 +98.9  Apartment Loans 176.3 186.8 189.3 187.7 +0.8  Asset building loans

( 4 ) Deposits Term-end Balance										
		FYE16	FYE17	FYE18	Jun-19	YoY	Jun-18			
	Individual	9,762.1	10,103.6	10,362.7	10,559.9	+251.0	10,308.9			
J+A	Corporate	3,062.8	3,158.8	3,325.5	3,285.4	+67.2	3,218.2			
J+A	Public	748.0	776.3	750.1	639.8	-13.5	653.3			
	Total	13,572.9	14,038.8	14,438.3	14,485.2	+304.6	14,180.6			
	Individual	6,068.9	6,280.6	6,440.1	6,567.0	+152.5	6,414.5			
Joyo	Corporate	1,747.4	1,760.2	1,835.4	1,828.7	+59.9	1,768.8			
Joyo	Public	424.0	468.1	453.6	378.2	-25.8	404.0			
	Total	8,240.3	8,509.0	8,729.1	8,774.0	+186.6	8,587.4			
	Individual	3,693.1	3,823.0	3,922.5	3,992.9	+98.6	3,894.3			
Ashikaga	Corporate	1,315.4	1,398.5	1,490.1	1,456.7	+7.3	1,449.4			
Asiiikaya	Public	323.9	308.1	296.5	261.5	+12.2	249.3			
	Total	5,332.5	5,529.8	5,709.2	5,711.2	+118.1	5,593.1			

Foreign Currency Deposit								
	FYE16	FYE17	FYE18	Jun-19	YoY	Jun-18		
J+A	165.6	275.2	306.0	249.7	-45.4	295.1		
Joyo	140.7	199.1	222.6	193.1	-14.5	207.6		
Ashikaga	24.8	76.0	83.3	56.5	-31.0	87.5		

iscourca Loai	is reiiii-eii	d Balance				(¥bn)
	FYE16	FYE17	FYE18	Jun-19	YoY	Jun-18
Car Loans	34.8	39.4	46.7	48.4	+7.2	41.2
Educational Loans	32.6	35.8	39.0	40.2	+3.3	36.9
Free Loans	6.9	8.1	9.1	9.4	+1.1	8.3
Card Loans	60.8	65.4	65.0	65.1	+0.1	65.0
Total	135.2	148.9	160.0	163.3	+11.7	151.6
Car Loans	25.0	27.4	32.2	33.2	+4.7	28.5
Educational Loans	28.2	30.0	31.9	32.6	+1.9	30.7
Free Loans	0.7	8.0	2.2	2.7	+1.8	0.9
Card Loans	26.4	27.7	26.5	26.1	-0.9	27.0
Total	80.3	86.0	93.0	94.7	+7.4	87.3
Car Loans	9.8	12.0	14.5	15.2	+2.5	12.7
Educational Loans	4.4	5.7	7.0	7.5	+1.3	6.2
Free Loans	6.1	7.3	6.8	6.7	-0.6	7.3
Card Loans	34.3	37.7	38.4	39.0	+1.1	37.9
Total	54.6	62.8	66.9	68.5	+4.3	64.2
	Car Loans Educational Loans Free Loans Card Loans Total Car Loans Educational Loans Free Loans Card Loans Card Loans Total Car Loans Total Car Loans Card Loans Card Loans Educational Loans Free Loans Card Loans	FYE16           Car Loans         34.8           Educational Loans         32.6           Free Loans         6.9           Card Loans         60.8           Total         135.2           Car Loans         25.0           Educational Loans         28.2           Free Loans         0.7           Card Loans         26.4           Total         80.3           Car Loans         9.8           Educational Loans         4.4           Free Loans         6.1           Card Loans         34.3	FYE16         FYE17           Car Loans         34.8         39.4           Educational Loans         32.6         35.8           Free Loans         6.9         8.1           Card Loans         60.8         65.4           Total         135.2         148.9           Car Loans         25.0         27.4           Educational Loans         28.2         30.0           Free Loans         0.7         0.8           Card Loans         26.4         27.7           Total         80.3         86.0           Car Loans         9.8         12.0           Educational Loans         4.4         5.7           Free Loans         6.1         7.3           Card Loans         34.3         37.7	FYE16         FYE17         FYE18           Car Loans         34.8         39.4         46.7           Educational Loans         32.6         35.8         39.0           Free Loans         6.9         8.1         9.1           Card Loans         60.8         65.4         65.0           Total         135.2         148.9         160.0           Car Loans         25.0         27.4         32.2           Educational Loans         28.2         30.0         31.9           Free Loans         0.7         0.8         2.2           Card Loans         26.4         27.7         26.5           Total         80.3         86.0         93.0           Car Loans         9.8         12.0         14.5           Educational Loans         4.4         5.7         7.0           Free Loans         6.1         7.3         6.8           Card Loans         34.3         37.7         38.4	FYE16         FYE17         FYE18         Jun-19           Car Loans         34.8         39.4         46.7         48.4           Educational Loans         32.6         35.8         39.0         40.2           Free Loans         6.9         8.1         9.1         9.4           Card Loans         60.8         65.4         65.0         65.1           Total         135.2         148.9         160.0         163.3           Car Loans         25.0         27.4         32.2         33.2           Educational Loans         28.2         30.0         31.9         32.6           Free Loans         0.7         0.8         2.2         2.7           Card Loans         26.4         27.7         26.5         26.1           Total         80.3         86.0         93.0         94.7           Car Loans         9.8         12.0         14.5         15.2           Educational Loans         4.4         5.7         7.0         7.5           Free Loans         6.1         7.3         6.8         6.7           Card Loans         34.3         37.7         38.4         39.0	FYE16         FYE17         FYE18         Jun-19         YoY           Car Loans         34.8         39.4         46.7         48.4         +7.2           Educational Loans         32.6         35.8         39.0         40.2         +3.3           Free Loans         6.9         8.1         9.1         9.4         +1.1           Card Loans         60.8         65.4         65.0         65.1         +0.1           Total         135.2         148.9         160.0         163.3         +11.7           Car Loans         25.0         27.4         32.2         33.2         +4.7           Educational Loans         28.2         30.0         31.9         32.6         +1.9           Free Loans         0.7         0.8         2.2         2.7         +1.8           Card Loans         26.4         27.7         26.5         26.1         -0.9           Total         80.3         86.0         93.0         94.7         +7.4           Car Loans         9.8         12.0         14.5         15.2         +2.5           Educational Loans         4.4         5.7         7.0         7.5         +1.3           Free L

## 【Data】Breakdown of Banking Subsidiaries

( 7 ) Loans Corporate Term-end Balance by Area										
		FYE16	FYE17	FYE18	Jun-19	YoY	Jun-18			
	Tokyo	1,788.7	1,815.8	1,908.8	1,894.1	+55.8	1,838.3			
J+A	Local	3,020.7	3,120.0	3,230.3	3,188.9	+101.8	3,087.0			
	Total	4,809.6	4,935.9	5,139.1	5,083.0	+157.7	4,925.3			
	Tokyo	1,327.8	1,333.8	1,378.3	1,373.0	+42.5	1,330.5			
Joyo	Local	1,493.4	1,520.1	1,596.0	1,568.5	+44.1	1,524.4			
	Total	2,821.3	2,853.9	2,974.3	2,941.5	+86.6	2,854.9			
	Tokyo	460.9	482.0	530.5	521.1	+13.4	507.7			
Ashikaga	Local	1,527.3	1,599.9	1,634.2	1,620.3	+57.7	1,562.6			
	Total	1,988.2	2,081.9	2,164.8	2,141.5	+71.1	2,070.4			

0	1,788.7	1,815.8	1,908.8	1,894.1	+55.8	1,838.3		Large	1,574.9	1,592.2	1,633.7	1,615.7	+25.5	1,590.2	
	3,020.7	3,120.0	3,230.3	3,188.9	+101.8	3,087.0	J+A	Medium/SMEs	3,234.6	3,343.6	3,505.4	3,467.3	+132.2	3,335.1	
	4,809.6	4,935.9	5,139.1	5,083.0	+157.7	4,925.3		Total	4,809.6	4,935.9	5,139.1	5,083.0	+157.7	4,925.3	
0	1,327.8	1,333.8	1,378.3	1,373.0	+42.5	1,330.5		Large	1,133.9	1,141.9	1,159.1	1,151.2	+15.7	1,135.5	
	1,493.4	1,520.1	1,596.0	1,568.5	+44.1	1,524.4	Joyo	Medium/SMEs	1,687.2	1,712.0	1,815.1	1,790.3	+70.9	1,719.4	
	2,821.3	2,853.9	2,974.3	2,941.5	+86.6	2,854.9		Total	2,821.3	2,853.9	2,974.3	2,941.6	+86.7	2,854.9	
0	460.9	482.0	530.5	521.1	+13.4	507.7		Large	440.9	450.3	474.5	464.4	+9.8	454.6	
	1,527.3	1,599.9	1,634.2	1,620.3	+57.7	1,562.6	Ashikaga	Medium/SMEs	1,547.3	1,631.6	1,690.2	1,677.0	+61.3	1,615.7	
	1,988.2	2,081.9	2,164.8	2,141.5	+71.1	2,070.4		Total	1,988.2	2,081.9	2,164.8	2,141.5	+71.1	2,070.4	
Asse	ts under Cu	stody Balan	ice			(¥bn)	(10)C	ustomer Ass	ets under C	sustody Co	mmissions			( ¥	h
1000	FYF16	FYF17	FYF18	Jun-19	YoY	Jun-18	( ) .		010 011001 0	F Y 1		F Y 18	1Q19	,	Q′
	FIEIU			Juli-19	101	Juli- 10				1 1 1	0 1 1 17	1 1 10	10219	101 1	

(9) Cust	9 ) Customer Assets under Custody Balance						
		FYE16	FYE17	FYE18	Jun-19	YoY	Jun-18
	Investment trusts	626.3	570.7	556.1	542.8	-27.1	569.9
	Insurance	781.3	779.0	817.2	819.1	+35.0	784.
Group total	Foreign currency	93.6	203.8	218.5	210.7	-4.2	214.
totai	JGB etc.	225.8	200.6	173.6	166.2	-31.1	197.
	Mebuki Securities	168.4	204.3	272.8	268.9	+35.9	233.
	Total	1,895.7	1,958.6	2,038.3	2,007.8	+8.4	1,999.
	Investment trusts	295.2	257.9	263.3	252.0	-8.5	260.
	Insurance	454.1	450.6	465.6	469.3	+16.7	452.
Joyo	Foreign currency	68.8	127.7	135.5	138.7	+11.3	127.
	JGB etc.	155.3	138.0	118.5	115.1	-21.2	136.
	Total	973.6	974.4	983.1	975.2	-1.7	976.
	Investment trusts	331.1	312.7	292.8	290.7	-18.7	309.
Ashikaga	Insurance	327.2	328.4	351.5	349.8	+18.4	331.
	Foreign currency	24.8	76.0	82.9	71.9	-15.6	87.
	JGB etc.	70.5	62.6	55.0	51.0	-10.0	61.
	Total	753.7	779.8	782.4	763.6	-25.8	789.

Investment trusts	( 10 ) Ci	( 10 ) Customer Assets under Custody Commissions ( ¥							
Insurance   Company   Co			F Y 16	F Y 17	F Y 18	1Q19	YoY	1Q18	
Foreign currency deposits   0.73   0.86   0.98   0.19   +0.00   0.19		Investment trusts <sup>(*1)</sup>	6.63	7.36	5.69	1.30	-0.20	1.50	
Total Financial instrument intermediary service   D.59   D.82   D.49   D.12   D.10   D.15		Insurance <sup>(*2)</sup>	3.04	2.67	4.67	1.11	+0.20	0.91	
Total Financial instrument intermediary service Mebuki Securities 1.65 3.05 1.94 0.48 -0.07 0.55 Total 12.78 14.82 13.84 3.23 -0.06 3.25 Insurance (*2) 1.27 1.24 2.12 0.65 +0.23 0.42 JGB etc. Total 5.28 5.63 5.77 1.50 +0.23 1.27 Insurance (*2) 1.77 1.42 2.55 0.46 -0.03 0.48 Insurance (*2) 1.77 1.77 1.42 2.55 0.46 -0.03 0.48 Insurance (*2) 1.77 1.77 1.42 2.55 0.46 -0.03 0.48 Insurance (*2	_	Foreign currency deposits	0.73	0.86	0.98	0.19	+0.00	0.19	
Pinancial instrument intermediary service   Nebuki Securities   1.65   3.05   1.94   0.48   -0.07   0.55		JGB etc.	0.09	0.04	0.04	0.01	+0.00	0.01	
Total 12.78 14.82 13.84 3.23 -0.06 3.29  Investment trusts(*1) 3.23 3.34 2.63 0.63 -0.02 0.66  Insurance(*2) 1.27 1.24 2.12 0.65 +0.23 0.42  Foreign currency deposits 0.38 0.49 0.70 0.14 +0.02 0.12  JGB etc. 0.08 0.03 0.03 0.01 +0.01 0.00  Financial instrument intermediary service  Total 5.28 5.63 5.77 1.50 +0.23 1.27  Investment trusts(*1) 3.40 4.01 3.06 0.67 -0.18 0.85  Insurance(*2) 1.77 1.42 2.55 0.46 -0.03 0.45  Foreign currency deposits 0.35 0.36 0.28 0.04 -0.02 0.0  JGB etc. 0.01 0.00 0.00 0.00 +0.00 0.00  Financial instrument intermediary service 0.30 0.31 0.22 0.05 -0.01 0.00	lotal		0.59	0.82	0.49	0.12	-0.01	0.13	
Investment trusts(*1)   3.23   3.34   2.63   0.63   -0.02   0.65     Insurance(*2)   1.27   1.24   2.12   0.65   +0.23   0.42     Foreign currency deposits   0.38   0.49   0.70   0.14   +0.02   0.12     JGB etc.   0.08   0.03   0.03   0.01   +0.01   0.06     Financial instrument   0.29   0.51   0.27   0.07   +0.01   0.06     intermediary service   5.28   5.63   5.77   1.50   +0.23   1.27     Investment trusts(*1)   3.40   4.01   3.06   0.67   -0.18   0.85     Insurance(*2)   1.77   1.42   2.55   0.46   -0.03   0.45     Foreign currency deposits   0.35   0.36   0.28   0.04   -0.02   0.0     JGB etc.   0.01   0.00   0.00   0.00   +0.00   0.0     Financial instrument   0.30   0.31   0.22   0.05   -0.01   0.00     Insurance(*2)   1.77   1.42   2.55   0.46   -0.03   0.45     JGB etc.   0.01   0.00   0.00   0.00   +0.00   0.00     Financial instrument   0.30   0.31   0.22   0.05   -0.01   0.00     Insurance(*2)   1.77   1.42   2.55   0.46   -0.03   0.45     Insurance(*2)   1.77   1.42   2.55   0.46		Mebuki Securities	1.65	3.05	1.94	0.48	-0.07	0.55	
Insurance   1.27   1.24   2.12   0.65   +0.23   0.42     Foreign currency deposits   0.38   0.49   0.70   0.14   +0.02   0.12     JGB etc.   0.08   0.03   0.03   0.01   +0.01   0.00     Financial instrument intermediary service   Total   5.28   5.63   5.77   1.50   +0.23   1.27     Investment trusts   1.77   1.42   2.55   0.46   -0.03   0.49     Foreign currency deposits   0.35   0.36   0.28   0.04   -0.02   0.00     JGB etc.   0.01   0.00   0.00   0.00   +0.00   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Insurance   1.27   1.42   2.55   0.46   -0.03   0.49     Insurance   1.27   1.42   1.42   1.42     Insurance   1.27   1.42   1.42     Insurance   1.27   1.42   1.42     Insurance   1.27   1.42   1.42     Insuranc		Total	12.78	14.82	13.84	3.23	-0.06	3.29	
Foreign currency deposits   0.38   0.49   0.70   0.14   +0.02   0.12     JGB etc.   0.08   0.03   0.03   0.01   +0.01   0.00     Financial instrument intermediary service   0.29   0.51   0.27   0.07   +0.01   0.06     Total   5.28   5.63   5.77   1.50   +0.23   1.27     Investment trusts (*1)   3.40   4.01   3.06   0.67   -0.18   0.85     Insurance (*2)   1.77   1.42   2.55   0.46   -0.03   0.45     Foreign currency deposits   0.35   0.36   0.28   0.04   -0.02   0.0     JGB etc.   0.01   0.00   0.00   0.00   +0.00   0.0     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     O.14   +0.02   0.10     0.05   0.07   +0.01   0.00     0.06   0.07   -0.01   0.00     0.07   -0.01   0.00     0.08   0.09   -0.01   0.00     0.09   -0.01   0.00     0.09   -0.01   0.00     0.00   -0.01     0.00   -0.01		Investment trusts <sup>(*1)</sup>	3.23	3.34	2.63	0.63	-0.02	0.65	
Joyo JGB etc.		Insurance <sup>(*2)</sup>	1.27	1.24	2.12	0.65	+0.23	0.42	
Sign etc.   0.08   0.03   0.03   0.01   +0.01   0.06     Financial instrument intermediary service   0.29   0.51   0.27   0.07   +0.01   0.06     Total   5.28   5.63   5.77   1.50   +0.23   1.27     Investment trusts(*1)   3.40   4.01   3.06   0.67   -0.18   0.85     Insurance(*2)   1.77   1.42   2.55   0.46   -0.03   0.45     Foreign currency deposits   0.35   0.36   0.28   0.04   -0.02   0.0     JGB etc.   0.01   0.00   0.00   0.00   +0.00   0.0     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.01   0.00     Financial instrument intermediary service   0.30   0.31   0.22   0.05   -0.		Foreign currency deposits	0.38	0.49	0.70	0.14	+0.02	0.12	
1.27   1.50   1.50   1.27   1.50   1.27	Joyo	JGB etc.	0.08	0.03	0.03	0.01	+0.01	0.00	
Ashikaga Investment trusts <sup>(*1)</sup> 3.40 4.01 3.06 0.67 -0.18 0.85 Insurance <sup>(*2)</sup> 1.77 1.42 2.55 0.46 -0.03 0.49 Foreign currency deposits 0.35 0.36 0.28 0.04 -0.02 0.0 JGB etc. 0.01 0.00 0.00 0.00 +0.00 0.0 Financial instrument intermediary service 0.30 0.31 0.22 0.05 -0.01 0.00			0.29	0.51	0.27	0.07	+0.01	0.06	
Ashikaga Insurance <sup>(*2)</sup> 1.77 1.42 2.55 0.46 -0.03 0.48 Foreign currency deposits 0.35 0.36 0.28 0.04 -0.02 0.0		Total	5.28	5.63	5.77	1.50	+0.23	1.27	
Ashikaga Foreign currency deposits 0.35 0.36 0.28 0.04 -0.02 0.0    JGB etc. 0.01 0.00 0.00 +0.00 0.0    Financial instrument intermediary service 0.30 0.31 0.22 0.05 -0.01 0.0		Investment trusts <sup>(*1)</sup>	3.40	4.01	3.06	0.67	-0.18	0.85	
Ashikaga JGB etc. 0.01 0.00 0.00 +0.00 0.0 0.00		Insurance <sup>(*2)</sup>	1.77	1.42	2.55	0.46	-0.03	0.49	
Financial instrument intermediary service 0.01 0.00 0.00 0.00 0.00 0.00 0.00 0.0	Ashikaga	Foreign currency deposits	0.35	0.36	0.28	0.04	-0.02	0.06	
intermediary service 0.30 0.31 0.22 0.05 -0.01 0.0		JGB etc.	0.01	0.00	0.00	0.00	+0.00	0.00	
intermediary service		Financial instrument	0.30	0.31	0.22	0.05	-0.01	0.06	
Total 5.85 6.13 6.12 1.24 -0.24 1.4		•							
(* 1) Calca commission + Trust for				6.13	6.12	1.24	-0.24	1.48	

<sup>(\* 1)</sup>Sales commission+ Trust fee

(8) Loans Corporate Term-end Balance by Company Size

FYE17

FYE18

Jun-19

YoY

FYE16

( ¥ b n )

Jun-18

<sup>( \* 2)</sup> Excluding executive life insurance

## 【Data】 Breakdown of Banking Subsidiaries

( 11) Fees from Corporate Customers ( ¥							
		F Y 16	F Y 17	F Y 18	1Q19	YoY	1Q18
J + A	Credit related fees	4.15	6.24	7.57	1.49	+0.39	+1.10
	Consulting related fees	1.09	1.83	2.02	0.28	-0.07	+0.35
	Total	5.24	8.08	9.59	1.77	+0.31	+1.46
	Credit related fees	2.03	3.39	4.14	0.69	+0.06	+0.63
Joyo	Consulting related fees	0.53	1.06	1.14	0.17	-0.04	+0.21
	Total	2.56	4.45	5.28	0.86	+0.02	+0.84
	Credit related fees	2.11	2.84	3.42	0.80	+0.33	+0.47
Ashikaga	Consulting related fees	0.56	0.77	0.88	0.10	-0.04	+0.14
	Total	2.67	3.61	4.30	0.90	+0.29	+0.61

( 12) Securities Balance(Balance Sheet Amount) ( ¥ b n )							
		FYE16	FYE17	FYE18	Jun-19	VS FYE18	
Mebuki	Domestic bonds	2,446.0	2,374.3	2,436.8	2,391.9	-44.9	
FG	Foreign bonds	679.6	616.5	829.6	796.4	-33.2	
(Consolid	Stocks	306.6	307.8	280.2	260.5	-19.7	
ated)	Investment trusts,etc.	758.2	877.9	799.8	733.4	-66.4	
ateu)	Total	4,190.6	4,176.7	4,346.6	4,182.4	-164.2	
	Domestic bonds	1,731.1	1,725.4	1,812.4	1,786.1	-26.3	
	Foreign bonds	456.5	393.7	513.2	480.1	-33.1	
Joyo	Stocks	266.7	263.2	243.4	224.8	-18.6	
	Investment trusts,etc.	339.0	420.1	456.7	418.9	-37.8	
	Total	2,793.5	2,802.5	3,025.9	2,910.1	-115.8	
	Domestic bonds	699.5	634.3	610.9	592.6	-18.3	
	Foreign bonds	223.0	222.7	316.3	316.3	+0.0	
Ashikaga	Stocks	79.7	80.3	72.4	71.2	-1.2	
	Investment trusts,etc.	414.8	453.5	338.7	310.1	-28.6	
	Total	1,417.1	1,391.0	1,338.4	1,290.3	-48.1	

( 13 ) Securities Unrealized Valuation Gains/Losses on Available for Sale Securities ( ¥ b						
		FYE16	FYE17	FYE18	Jun-19	VS FYE18
Mebuki	Stocks	147.1	157.3	136.2	122.2	-14.0
FG	Domestic bonds	23.2	16.4	21.1	23.8	2.7
	Investment trusts,etc.	19.3	9.8	7.2	10.3	3.1
(Consolid	Foreign bonds	-6.9	-12.0	10.3	24.4	14.1
ated)	Total	182.8	171.6	174.9	180.8	5.9
	Stocks	138.8	144.8	128.0	114.4	-13.6
	Domestic bonds	26.0	17.9	19.3	20.9	1.6
Joyo	Investment trusts,etc.	22.9	17.0	12.6	13.1	0.5
	Foreign bonds	-1.8	-3.4	10.4	15.5	5.1
	Total	186.0	176.3	170.5	164.1	-6.4
	Stocks	31.9	34.4	28.4	27.4	-1.0
	Domestic bonds	19.5	17.3	15.7	16.1	0.4
Ashikaga	Investment trusts,etc.	0.5	-5.2	-2.3	-0.5	1.8
	Foreign bonds	-0.7	-5.3	2.8	11.5	8.7
	Total	51.2	41.0	44.6	54.5	9.9

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