# <APPENDIX> Data Book



## Data Book Contents

Balance Sheet / Average Balance / Average Yield	4-5
Interest Yields and Spreads	6-7
Loans	8-11
Deposits	12-13
Accumulation Service	14-15
Securities	16-19
Changes in Borrower Classification	20-21
Balance of Loans / Risk-monitored Loans by Industry	22-23
Risk Management (Risk Capital allocation / Stress Test)	24
Apartment Loan	25-26
Cost Efficiency	27
Number of Employees / Offices	28
Shareholder Composition	29
Basic Data of Ibaraki Prefecture and Tochigi Prefecture	30-37
SDGs Information	38-44

## Balance Sheet / Average Balance / Average Yield (Joyo)

#### Assets

#### (Average balance: Billions of yen, yield: %, interest income: Millions of yen)

		1H20			YoY	
	Average balance	Yield	Interest income	Average balance	Yield	Interest income
Loans and bills discounted	6,830.2	0.88	30,199	+136.7	- 0.06	- 1,583
JPY	6,651.6	0.86	28,815	+109.9	- 0.04	- 702
Foreign currency	178.6	1.54	1,384	+26.7	- 1.43	- 880
Securities	2,685.3	1.04	14,054	- 96.5	- 0.37	- 5,694
Domestic Bonds	1,694.1	0.34	2,951	- 109.8	- 0.08	- 1,007
Stocks	112.2	4.90	2,759	+0.9	- 0.64	- 332
Foreign securities	507.8	1.64	4,191	+30.2	- 0.57	- 1,107
Others	371.1	2.23	4,151	- 17.9	- 1.56	- 3,246
Call loans	14.0	0.14	10	+8.7	- 1.99	- 45
JPY	0.5	0.13	0	- 0.1	+0.01	- 0
Foreign currency	13.5	0.14	9	+8.9	- 2.29	- 45
Bills purchased	-	-	-	-	-	-
Monetary claims bought	5.3	0.44	11	- 0.9	+0.04	- 1
Due from banks	354.2	0.10	180	+175.8	- 0.12	- 22
NCDs	-	-	-	-	-	-
Foreign exchange	6.2	0.35	11	+2.9	- 0.78	- 7
Others	1.1	22.87	134	+0.3	- 14.85	- 18
Interest rate sw aps		-	-	-	-	-
Interest-earning assets	9,896.5	0.89	44,602	+227.1	- 0.18	- 7,374

#### Liabilities

(Average balance: Billions	of yen,	yield: %,	interest	expenses:	Millions	of ye	n)
----------------------------	---------	-----------	----------	-----------	----------	-------	----

		1H20			YoY	
	Average balance	Yield	Interest expense	Average balance	Yield	Interest expense
Deposits	9,293.8	0.01	739	+576.2	- 0.03	- 1,308
JPY	9,122.4	0.00	140	+602.1	+0.00	- 27
Foreign currency	171.4	0.69	598	- 25.8	- 1.21	- 1,281
NCDs	151.4	0.00	5	- 16.9	- 0.01	- 5
Call money	496.0	- 0.02	- 30	- 258.3	- 0.08	- 271
JPY	474.8	- 0.05	- 111	- 233.8	+0.02	+130
Foreign currency	21.2	0.75	80	- 24.4	- 1.35	- 401
Pay ables under repurchase agreements	76.6	0.07	29	+13.3	- 0.57	- 175
Pay ables under securities lending transactions	251.3	0.01	12	- 124.3	+0.00	- 6
Bills sold	-	-	-	-	-	-
Borrow ed money	1,217.7	0.08	537	+403.9	- 0.12	- 296
Foreign exchange	0.3	0.00	0	-0.0	- 0.04	- 0
Corporate bonds	1.3	2.77	18	- 3.6	+0.11	- 47
Others	5.4	26.31	722	- 0.1	- 22.73	- 659
Interest rate sw aps	-		409	-	-	- 754
Interest-bearing liabilities	11,494.3	0.03	2,035	+590.0	- 0.05	- 2,771

### (Reference) Loans Average Balance by Borrower Type

	1H17	1H18	1H19	1H20	YoY
Individual customers	2,407.7	2,499.8	2,580.7	2,630.3	+1.9%
Corporate	2,712.6	2,759.5	2,838.0	2,931.0	+3.0%
Local	1,500.1	1,538.8	1,593.9	1,619.8	+1.6%
Tokyo	1,212.5	1,220.7	1,244.1	1,311.2	+4.8%
Public sector	761.7	708.2	650.2	609.5	-6.3%
Foreign currency	114.6	116.9	125.3	144.7	+21.3%
Total	5,996.6	6,084.4	6,194.2	6,315.6	+2.0%

## Balance Sheet / Average Balance / Average Yield (Ashikaga)

#### **Assets**

(Average balance: Billions of yen, yield: %, interest income:Millions of yen)												
		1H20			YoY							
	Average balance	Yield	Interest income	Average balance	Yield	Interest income						
Loans and bills discounted	4,718.0	0.99	23,599	+110.1	- 0.04	- 481						
Domestic	4,694.6	0.99	23,437	+110.6	- 0.03	- 323						
Overseas	23.3	1.38	161	- 0.4	- 1.30	- 158						
Trading account securities	2.4	0.41	5	- 0.4	- 0.05	- 1						
Securities	1,240.1	1.65	10,288	- 8.4	- 0.18	- 1,227						
Domestic Bonds	618.5	0.66	2,055	+30.0	- 0.08	- 160						
Stocks	34.9	4.21	739	- 9.0	+1.27	+88						
Foreign securities	310.6	2.62	4,088	+2.1	- 0.05	- 51						
Others	276.1	2.45	3,404	- 31.4	- 0.46	- 1,104						
Call loans	76.4	-	- 3	+74.5	- 0.73	- 10						
Domestic	76.0	-	- 3	+74.7	-	- 3						
International	0.3	0.24	-	- 0.2	- 1.98	- 6						
Bills purchased	-	-	-	-	-	-						
Monetary claims bought	4.2	1.09	23	- 1.6	+0.13	- 5						
Due from banks	447.6	0.09	213	+67.1	-	+34						
NCDs	-	-	-	-	-	-						
Foreign exchange	7.1	-	-	+1.9	- 0.13	- 3						
Others	1.2	3.21	20	+0.7	- 0.10	+12						
Interest rate swaps	-	-	-	-	-	-						
Interest-earning assets	6,497.4	1.04	34,148	+244.0	- 0.09	- 1,683						

#### Liabilities

(Average ba	alance: Billioi	ns of yen,	yiela: %, int	terest expenses:Millions of yen)					
		1H20			YoY				
	Average balance	Yield	Interest expense	Average balance	Yield	Interest expense			
Deposits	6,040.3	0.01	315	+390.8	- 0.02	- 587			
Domestic	6,008.4	-	241	+425.7	-	- 31			
Overseas	31.8	0.46	73	- 34.9	- 1.41	- 556			
NCDs	249.7	0.01	20	- 36.7	-	- 6			
Call money	70.5	0.04	15	- 8.1	- 0.28	- 115			
Domestic	67.4	- 0.03	- 13	- 0.8	+0.02	+7			
International	3.0	1.89	28	- 7.2	- 1.03	- 122			
Payables under securities lending transactions	86.8	0.32	141	- 135.8	- 0.41	- 683			
Bills sold	-	-	-	-	-	-			
Borrow ed money	445.9	0.09	208	+212.9	+0.02	+133			
Foreign exchange	0.2	0.97	1	-	-	+1			
Corporate bonds	-	-	-	-	-	-			
Others	1.7	77.62	668	- 4.2	+52.86	- 76			
Interest rate swaps	-	-	<u> </u>	-					
Interest-bearing liabilities	6,917.2	0.04	1,458	+370.0	- 0.06	- 2,183			

Reference)Loans A	verage Ba	alance b	y Borrov	ver Type	9	(¥bn)
•	1H17	1H18	1H19	1H20	YoY	
Individual customers	1,901.6	2,017.0	2,119.9	2,175.1	+2.6%	
Corporate	1,946.7	2,050.3	2,126.1	2,203.3	+3.6%	
Local	1,486.3	1,563.5	1,622.2	1,674.0	+3.1%	
Tokyo	460.3	486.7	503.8	529.3	+5.0%	
Public sector	427.9	383.1	343.1	322.4	-6.0%	_
Foreign currency	15.4	16.0	18.6	16.9	-8.9%	-
Total	4,291.7	4,466.5	4,607.8	4,718.0	+2.3%	

## Interest Yields and Spreads (Joyo)

otal Account							(%)	Domestic Account							(%
		1H16	1H17	1H18	1H19	1H20	YoY			1H16	1H17	1H18	1H19	1H20	YoY
Average yield on interest- earning assets	1	1.06	1.07	1.09	1.07	0.89	- 0.17	Average yield on interest- earning assets	1	0.99	0.98	0.99	0.95	0.82	- 0.1
Average yield on loans and bills discounted	2	1.07	1.05	1.04	0.94	0.88	- 0.06	Average yield on loans and bills discounted	2	1.07	1.03	1.00	0.90	0.86	- 0.0
Average yield on securities		1.10	1.19	1.25	1.41	1.04	- 0.37	Average yield on securities		0.96	1.02	1.11	1.25	0.90	- 0.3
Average yield on interest-bearing liabilities		0.08	0.08	0.07	0.08	0.03	- 0.05	Average yield on interest-bearing liabilities		0.03	0.01	0.00	0.00	0.00	+0.0
Average yield on deposits and NCDs	3	0.02	0.02	0.04	0.04	0.01	- 0.03	Average yield on deposits and NCDs	3	0.01	0.00	0.00	0.00	0.00	+0.0
Expense ratio		0.85	0.80	0.76	0.73	0.65	- 0.08	Expense ratio		0.85	0.80	0.76	0.73	0.65	- 0.0
Deposit and securities cost	4	0.88	0.82	0.80	0.78	0.67	- 0.11	Deposit and securities cost	4	0.86	0.80	0.76	0.73	0.65	- 0.0
Funding cost	5	0.87	0.81	0.75	0.68	0.57	- 0.11	Funding cost	5	0.84	0.76	0.69	0.61	0.55	- 0.0
Loan-deposit interest margins	2-3	1.05	1.03	1.00	0.90	0.87	- 0.03	Loan-deposit interest margins	2-3	1.06	1.03	1.00	0.89	0.86	- 0.0
Difference between average yield on loans and deposits	2-4	0.19	0.23	0.24	0.16	0.21	+0.04	Difference between average yield on loans and deposits	2-4	0.21	0.23	0.24	0.17	0.21	+0.0
Total interest margins	1-5	0.19	0.26	0.34	0.39	0.32	- 0.06	Total interest margins	1-5	0.15	0.22	0.30	0.34	0.27	- 0.0
eference) Figures show 3 deci	mal p	lace.													
Average yield on interest-earning assets	1	1.063	1.078	1.096	1.072	0.898	- 0.173	Average yield on interest-earning assets	1	0.997	0.989	0.996	0.957	0.820	- 0.13
Average yield on loans and bills discounted	2	1.075	1.053	1.046	0.947	0.881	- 0.065	Average yield on loans and bills discounted	2	1.071	1.034	1.005	0.900	0.864	- 0.03
Average yield on securities		1.108	1.198	1.257	1.415	1.043	- 0.372	Average yield on securities		0.965	1.021	1.110	1.250	0.903	- 0.34
Average yield on deposits and NCDs	3	0.026	0.023	0.040	0.040	0.010	- 0.030	Average yield on deposits and NCDs	3	0.010	0.006	0.005	0.004	0.000	+0.00
Funding cost	5	0.878	0.818	0.753	0.680	0.570	- 0.110	Funding cost	5	0.846	0.762	0.698	0.610	0.550	- 0.05
Loan-deposit interest margins	2-3	1.049	1.030	1.006	0.907	0.871	- 0.035	Loan-deposit interest margins	2-3	1.061	1.028	1.000	0.896	0.864	- 0.03
Total interest margins	1-5	0.185	0.260	0.343	0.392	0.328	- 0.063	Total interest margins	1-5	0.151	0.227	0.298	0.347	0.270	- 0.07

## Interest Yields and Spreads (Ashikaga)

Total Account							(%)	Domestic Account							(%)
		1H16	1H17	1H18	1H19	1H20	YoY			1H16	1H17	1H18	1H19	1H20	YoY
Average yield on interest- earning assets	1	1.22	1.19	1.38	1.14	1.04	- 0.10	Average yield on interest- earning assets	1	1.18	1.12	1.30	1.04	0.95	- 0.09
Average yield on loans and bills discounted	2	1.21	1.14	1.09	1.04	0.99	- 0.05	Average yield on loans and bills discounted	2	1.21	1.14	1.08	1.03	0.99	- 0.04
Average yield on securities		1.62	1.66	2.72	1.83	1.65	- 0.18	Average yield on securities		1.60	1.52	2.67	1.56	1.33	- 0.23
Average yield on interest-bearing lliabilities		0.04	0.06	0.10	0.10	0.04	- 0.06	Average yield on interest- bearing lliabilities		0.02	0.01	0.01	0.00	0.00	-0.00
Average yield on deposits and NCDs	3	0.02	0.01	0.03	0.03	0.01	- 0.02	Average yield on deposits and NCDs	3	0.02	0.01	0.01	0.00	0.00	-0.00
Expense ratio		0.84	0.83	0.82	0.85	0.77	- 0.08	Expense ratio		0.83	0.82	0.83	0.84	0.76	- 0.08
Deposit and securities cost	4	0.86	0.85	0.86	0.88	0.78	- 0.10	Deposit and securities cost	4	0.85	0.84	0.84	0.85	0.77	- 0.08
Funding cost	5	0.83	0.82	0.85	0.88	0.74	- 0.14	Funding cost	5	0.80	0.77	0.77	0.80	0.72	- 0.08
Loan-deposit interest margins	2-3	1.19	1.13	1.05	1.01	0.98	- 0.03	Loan-deposit interest margins	2-3	1.19	1.13	1.07	1.02	0.98	- 0.04
Difference betw een average yield on loans and deposits	2-4	0.34	0.29	0.22	0.15	0.21	+0.06	Difference betw een average yield on loans and deposits	2-4	0.35	0.30	0.24	0.17	0.22	+0.05
Total interest margins	1-5	0.39	0.37	0.53	0.26	0.30	+0.04	Total interest margins	1-5	0.38	0.35	0.53	0.24	0.22	- 0.02
(Reference) Figures show 3 deci	mal pl	ace.													
Average yield on interest-earning assets	1	1.229	1.199	1.389	1.142	1.048	- 0.094	Average yield on interest-earning assets	1	1.184	1.121	1.304	1.044	0.955	- 0.089
Average yield on loans and bills discounted	2	1.215	1.149	1.091	1.042	0.997	- 0.045	Average yield on loans and bills discounted	2	1.216	1.147	1.084	1.033	0.995	- 0.038
Average yield on securities		1.626	1.666	2.726	1.839	1.654	- 0.185	Average yield on securities		1.604	1.527	2.675	1.564	1.330	- 0.234
Average yield on deposits and NCDs	3	0.024	0.018	0.038	0.031	0.010	- 0.021	Average yield on deposits and NCDs	3	0.023	0.015	0.011	0.009	0.008	- 0.001
Funding cost	5	0.830	0.820	0.856	0.882	0.747	- 0.135	Funding cost	5	0.804	0.770	0.774	0.803	0.728	- 0.075
Loan-deposit interest margins	2-3	1.191	1.131	1.053	1.011	0.987	- 0.024	Loan-deposit interest margins	2-3	1.193	1.132	1.073	1.024	0.987	- 0.037
Total interest margins	1-5	0.399	0.379	0.533	0.260	0.301	+0.041	Total interest margins	1-5	0.380	0.351	0.530	0.241	0.227	- 0.014

## Loans 1 (Joyo)

### Breakdown by Self-Assesment Classsification of Borrowers (Yen-denominated)

(¥bn)

	FYE	<b>1</b> 7	Sep-18		FYE18		Sep-19		FYE19		Sep-20		vs Sep-19		vs FYE19	
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Yen-denominated loans	6,114.2	100.0%	6,182.4	100.0%	6,643.2	100.0%	6,610.7	100.0%	6,760.8	100.0%	6,873.3	100.0%	+262.6	+3.9%	+112.5	+3.3%
Normal (incl. borrowers w/o credit score)	5,680.1	92.9%	5,751.9	93.0%	6,193.0	93.2%	6,138.6	92.8%	6,277.9	92.8%	6,341.8	92.2%	+203.2	+3.3%	+63.9	+2.0%
Other borrow ers requiring caution	334.2	5.5%	333.6	5.4%	354.1	5.3%	377.0	5.7%	389.2	5.7%	433.9	6.3%	+56.9	+15.0%	+44.7	+22.9%
Borrow ers Requiring Monitoring	27.7	0.5%	26.8	0.4%	23.6	0.4%	19.6	0.2%	18.0	0.2%	18.2	0.2%	- 1.4	- 7.3%	+0.2	+2.5%
Potentially bankrupt or worse	71.9	1.2%	69.8	1.1%	72.3	1.1%	75.3	1.1%	75.6	1.1%	79.2	1.1%	+3.9	+5.2%	+3.6	+9.5%

### Breakdown by Geographic Ares (Yen- and foreign currency-denominated)

(¥bn)

	FYE	17	Sep-18		FYE18		Sep	-19	FYE19		Sep-20		vs Sep-19		vs FY	E19
	Balance	%	chg	%	chg	%										
Loans	6,063.5	100.0%	6,130.6	100.0%	6,195.3	100.0%	6,183.2	100.0%	6,240.1	100.0%	6,328.1	100.0%	+144.9	+2.3%	+87.9	+2.8%
Local	4,644.6	76.5%	4,681.0	76.3%	4,728.8	76.3%	4,704.0	76.0%	4,727.0	75.8%	4,759.7	75.2%	+55.7	+1.1%	+32.7	+1.3%
lbaraki	3,486.4	57.4%	3,496.0	57.0%	3,505.6	56.5%	3,467.5	56.0%	3,460.7	55.5%	3,467.9	54.8%	+0.4	+0.0%	+7.2	+0.4%
Tochigi	278.2	4.5%	282.3	4.6%	283.0	4.5%	283.3	4.5%	285.5	4.6%	285.2	4.5%	+1.9	+0.6%	- 0.2	- 0.1%
Fukushima	309.5	5.1%	310.5	5.0%	315.2	5.0%	314.0	5.0%	320.5	5.1%	321.8	5.0%	+7.8	+2.4%	+1.3	+0.8%
Miyagi	110.8	1.8%	110.8	1.8%	113.4	1.8%	112.6	1.8%	114.0	1.8%	112.9	1.7%	+0.3	+0.3%	- 1.0	- 1.7%
Chiba	262.3	4.3%	272.7	4.4%	288.9	4.6%	297.1	4.8%	306.6	4.9%	320.2	5.0%	+23.1	+7.8%	+13.6	+8.8%
Saitama	197.4	3.2%	208.6	3.4%	222.7	3.5%	229.5	3.7%	239.7	3.8%	251.5	3.9%	+22.0	+9.5%	+11.8	+9.8%
Tokyo/Osaka	1,418.9	23.4%	1,449.6	23.6%	1,466.5	23.6%	1,479.2	23.9%	1,513.1	24.2%	1,568.3	24.7%	+89.1	+6.0%	+55.2	+7.2%

#### Number of SMEs

	FYE	17	Sep	-18	FYE	18	Sep-	-19	FYE	19	Sep	-20
Number of SMEs	Number	YoY										
Number of Sivies	33,001	-270	32,688	-313	32,442	-246	31,985	-457	31,370	-615	30,766	-604

<sup>\*</sup> Number of SMEs includes that of sole proprietors

## Loans 2 (Joyo)

Breakdown by Borrower Type (Yen- and foreign currency-denominated)

\*Excluding loans to Ministry of Finance

(¥bn)

	FYE	17	Sep-	-18	FYE	18	Sep	-19	FYE	<u> </u>	Sep-	-20	vs Ser	o-19	vs FY	'E19
	Balance	%	Balance	%	chg	%	chg	%								
Loans	6,063.5	100.0%	6,130.6	100.0%	6,195.3	100.0%	6,183.2	100.0%	6,240.1	100.0%	6,328.1	100.0%	+144.9	+2.3%	+88.0	+2.8%
Individual	2,490.8	41.0%	2,524.0	41.1%	2,570.2	41.4%	2,600.4	42.0%	2,624.6	42.0%	2,652.0	41.9%	+51.5	+1.9%	+27.3	+2.0%
Corporate <sup>*</sup>	2,853.9	47.0%	2,916.6	47.5%	2,974.3	48.0%	2,950.3	47.7%	3,002.6	48.1%	3,079.6	48.6%	+129.2	+4.3%	+76.9	+5.1%
Major companies	1,141.9	18.8%	1,145.5	18.6%	1,159.1	18.7%	1,145.6	18.5%	1,165.1	18.6%	1,225.1	19.3%	+79.5	+6.9%	+59.9	+10.2%
Medium sized companies	103.4	1.7%	104.0	1.6%	107.8	1.7%	102.9	1.6%	98.2	1.5%	102.6	1.6%	- 0.2	-0.2%	+4.4	+8.9%
SMEs	1,608.6	26.5%	1,667.0	27.1%	1,707.2	27.5%	1,701.7	27.5%	1,739.1	27.8%	1,751.7	27.6%	+49.9	+2.9%	+12.5	+1.4%
Public sector	718.6	11.8%	689.9	11.2%	650.7	10.5%	632.4	10.2%	612.8	9.8%	596.5	9.4%	- 35.9	-5.6%	- 16.2	-5.2%

<sup>\*&</sup>quot;Corporate" includes loans to financial institutions

#### Individual Loans (Yen-denominated)

(¥bn)

	FYE	17	Sep-	18	FYE	18	Sep-	-19	FYE	19	Sep-	20	vs Se	o-19	vs FY	E19
	Balance	%	chg	%	chg	%										
Individual Loans	2,490.8	100.0%	2,524.0	100.0%	2,570.2	100.0%	2,600.4	100.0%	2,624.6	100.0%	2,652.0	100.0%	+51.5	+1.9%	+27.3	+2.0%
Housing related Loans*	2,280.9	91.5%	2,314.0	91.6%	2,361.0	91.8%	2,391.0	91.9%	2,419.5	92.1%	2,449.1	92.3%	+58.0	+2.4%	+29.6	+2.4%
Customer Loans	108.5	4.3%	108.5	4.2%	111.4	4.3%	114.8	4.4%	116.0	4.4%	115.9	4.3%	+1.1	+0.9%	- 0.1	-0.2%
Loans to small Businesses	101.4	4.0%	101.5	4.0%	97.8	3.8%	94.6	3.6%	89.1	3.3%	86.9	3.2%	- 7.6	-8.0%	- 2.1	-4.7%

<sup>\*</sup> Housing Loans + Apartment Loans (excl. those to corporate customers)

#### Corporate Loans (Breakdown by Geographic Ares) (Yen- and Foreign currency-denominated)

(¥bn)

	FYE	<u> 17</u>	Sep	-18	FYE	18	Sep-	19	FYE	19	Sep-	20	vs Ser	o-19	vs FY	E19
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Corporate Loans*	2,853.9	100.0%	2,916.6	100.0%	2,974.3	100.0%	2,950.3	100.0%	3,002.6	100.0%	3,079.6	100.0%	+129.2	+4.3%	+76.9	+5.1%
Local	1,520.1	53.2%	1,553.4	53.2%	1,596.0	53.6%	1,560.8	52.9%	1,579.9	52.6%	1,602.2	52.0%	+41.4	+2.6%	+22.3	+2.8%
lbaraki	1,036.4	36.3%	1,063.8	36.4%	1,094.8	36.8%	1,068.3	36.2%	1,078.4	35.9%	1,101.1	35.7%	+32.8	+3.0%	+22.7	+4.2%
Tochigi	115.2	4.0%	117.5	4.0%	116.5	3.9%	116.1	3.9%	117.8	3.9%	115.4	3.7%	- 0.7	-0.6%	- 2.3	-4.0%
Fukushima	153.5	5.3%	151.6	5.1%	155.0	5.2%	152.0	5.1%	156.0	5.1%	156.5	5.0%	+4.5	+2.9%	+0.4	+0.5%
Miyagi	71.3	2.4%	71.3	2.4%	74.0	2.4%	73.7	2.4%	75.9	2.5%	75.7	2.4%	+2.0	+2.7%	- 0.1	-0.4%
Chiba	93.5	3.2%	97.5	3.3%	102.0	3.4%	99.2	3.3%	99.0	3.2%	99.1	3.2%	- 0.1	-0.1%	+0.1	+0.2%
Saitama	50.2	1.7%	51.6	1.7%	53.5	1.7%	51.4	1.7%	52.6	1.7%	54.2	1.7%	+2.8	+5.6%	+1.5	+5.9%
Tokyo/Osaka	1,333.8	46.7%	1,363.2	46.7%	1,378.3	46.3%	1,389.4	47.0%	1,422.6	47.3%	1,477.3	47.9%	+87.8	+6.3%	+54.6	+7.6%

## Loans 1 (Ashikaga)

Breakdown b	y Self-Assesment	Classsification of Borrowers	(Yen- and foreign currency- denominated)
-------------	------------------	------------------------------	--

3031110		233311	Icati	311 01	DOTT	700013	(Ten-	and lorei	gn curre	ncy- den	ommate	<del>:</del> u)			(¥bn)
FYE	<b>1</b> 7	Sep	-18	FYE	18	Sep	-19	FYE	19	Sep	-20	vs Se	p-19	vs FY	⁄E19
Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
4,530.4	100.0%	4,542.5	100.0%	4,670.2	100.0%	4,630.1	100.0%	4,730.2	100.0%	4,754.3	100.0%	+124.1	+2.7%	+24.1	+0.5%
4,129.4	91.1%	4,152.6	91.4%	4,274.5	91.5%	4,224.9	91.2%	4,321.9	91.4%	4,280.9	90.0%	+56.0	+1.3%	- 41.0	- 0.9%
291.0	6.4%	290.1	6.4%	303.5	6.5%	311.5	6.7%	315.9	6.7%	382.3	8.0%	+70.8	+22.8%	+66.4	+21.0%
35.9	0.8%	28.9	0.6%	25.2	0.5%	27.2	0.6%	27.9	0.6%	27.5	0.6%	+0.3	+1.2%	- 0.3	- 1.3%
73.9	1.6%	70.7	1.6%	66.8	1.4%	66.5	1.4%	64.3	1.4%	63.4	1.3%	- 3.1	- 4.7%	- 0.9	- 1.5%
	FYE Balance 4,530.4 4,129.4 291.0 35.9	FYE17  Balance %  4,530.4 100.0%  4,129.4 91.1%  291.0 6.4%  35.9 0.8%	FYE17         Sep           Balance         %         Balance           4,530.4         100.0%         4,542.5           4,129.4         91.1%         4,152.6           291.0         6.4%         290.1           35.9         0.8%         28.9	FYE17       Sep-18         Balance       %       Balance       %         4,530.4       100.0%       4,542.5       100.0%         4,129.4       91.1%       4,152.6       91.4%         291.0       6.4%       290.1       6.4%         35.9       0.8%       28.9       0.6%	FYE17         Sep-18         FYE           Balance         %         Balance         %         Balance           4,530.4         100.0%         4,542.5         100.0%         4,670.2           4,129.4         91.1%         4,152.6         91.4%         4,274.5           291.0         6.4%         290.1         6.4%         303.5           35.9         0.8%         28.9         0.6%         25.2	FYE17         Sep-18         FYE18           Balance         %         Balance         %           4,530.4         100.0%         4,542.5         100.0%         4,670.2         100.0%           4,129.4         91.1%         4,152.6         91.4%         4,274.5         91.5%           291.0         6.4%         290.1         6.4%         303.5         6.5%           35.9         0.8%         28.9         0.6%         25.2         0.5%	FYE17         Sep-18         FYE18         Sep-18           Balance         %         Balance         %         Balance         %         Balance           4,530.4         100.0%         4,542.5         100.0%         4,670.2         100.0%         4,630.1           4,129.4         91.1%         4,152.6         91.4%         4,274.5         91.5%         4,224.9           291.0         6.4%         290.1         6.4%         303.5         6.5%         311.5           35.9         0.8%         28.9         0.6%         25.2         0.5%         27.2	FYE17         Sep-18         FYE18         Sep-19           Balance         %         Balance         %         Balance         %           4,530.4         100.0%         4,542.5         100.0%         4,670.2         100.0%         4,630.1         100.0%           4,129.4         91.1%         4,152.6         91.4%         4,274.5         91.5%         4,224.9         91.2%           291.0         6.4%         290.1         6.4%         303.5         6.5%         311.5         6.7%           35.9         0.8%         28.9         0.6%         25.2         0.5%         27.2         0.6%	FYE17         Sep-18         FYE18         Sep-19         FYE           Balance         %         91.2%         4,730.2         4,730.2         4,224.9         91.2%         4,321.9         91.2%         4,321.9         91.2%         4,321.9         91.2%         4,321.9         91.2%         4,321.9         91.2%         4,321.9         91.2%         4,321.9         91.	FYE17         Sep-18         FYE18         Sep-19         FYE19           Balance         %         Balance         %         Balance         %         Balance         %           4,530.4         100.0%         4,542.5         100.0%         4,670.2         100.0%         4,630.1         100.0%         4,730.2         100.0%           4,129.4         91.1%         4,152.6         91.4%         4,274.5         91.5%         4,224.9         91.2%         4,321.9         91.4%           291.0         6.4%         290.1         6.4%         303.5         6.5%         311.5         6.7%         315.9         6.7%           35.9         0.8%         28.9         0.6%         25.2         0.5%         27.2         0.6%         27.9         0.6%	FYE17         Sep-18         FYE18         Sep-19         FYE19         Sep-19           Balance         %         91.	FYE17         Sep-18         FYE18         Sep-19         FYE19         Sep-20           Balance         %         Bal	Balance         %         Chg           4,530.4         100.0%         4,542.5         100.0%         4,670.2         100.0%         4,630.1         100.0%         4,730.2         100.0%         4,754.3         100.0%         +124.1           4,129.4         91.1%         4,152.6         91.4%         4,274.5         91.5%         4,224.9         91.2%         4,321.9         91.4%         4,280.9         90.0%         +56.0           291.0         6.4%         290.1         6.4%         303.5         6.5%         311.5         6.7%         315.9         6.7%         382.3         8.0%         +70.8           35.9         0.8%         28.9         0.6%         25.2         0.5%         27.2         0.6%         27.9         0.6%         27.5         0.6%         +0.3	FYE17         Sep-18         FYE18         Sep-19         FYE19         Sep-20         vs Sep-19           Balance         %         Balance         %         Balance         %         Balance         %         Balance         %         Balance         %         Chg         %           4,530.4         100.0%         4,542.5         100.0%         4,670.2         100.0%         4,630.1         100.0%         4,730.2         100.0%         4,754.3         100.0%         +124.1         +2.7%           4,129.4         91.1%         4,152.6         91.4%         4,274.5         91.5%         4,224.9         91.2%         4,321.9         91.4%         4,280.9         90.0%         +56.0         +1.3%           291.0         6.4%         290.1         6.4%         303.5         6.5%         311.5         6.7%         315.9         6.7%         382.3         8.0%         +70.8         +22.8%           35.9         0.8%         28.9         0.6%         25.2         0.5%         27.2         0.6%         27.9         0.6%         27.5         0.6%         +0.3         +1.2%	FYE17         Sep-18         FYE18         Sep-19         FYE19         Sep-20         vs Sep-19         vs FY           Balance         %         Balance         %         Balance         %         Balance         %         Balance         %         Balance         %         Chg         %         20.0.0%         4,754.3         100.0%         4,754.3         100.0%         4,754.1         +2.7%         +24.1         +2.7%         +24.1         +2.7%         4,224.9         91.2%         4,321.9         91.4%         4,280.9         90.0%         +56.0         +1.3%         -41.0         +41.0         4,224.9         91.2%         4,321.9         91.4%         4,280.9         90.0%         +56.0         +1.3%         -41.0         <

### Breakdown by Geographic Ares (Yen- and foreign currency-denominated)

	FYE	17	Sep	-18	FYE	18	Sep	-19	FYE	19	Sep	-20	vs Se	p-19	vs FY	E19
	Balance	%	chg	%	chg	%										
Loans	4,517.2	100.0%	4,528.7	100.0%	4,657.0	100.0%	4,617.0	100.0%	4,717.3	100.0%	4,741.8	100.0%	+124.7	+2.7%	+24.4	+0.5%
Local	4,033.1	89.3%	4,009.1	88.5%	4,124.7	88.6%	4,094.0	88.7%	4,170.7	88.4%	4,209.5	88.8%	+115.5	+2.8%	+38.8	+0.9%
Tochigi	2,409.7	53.3%	2,338.6	51.6%	2,399.3	51.5%	2,341.1	50.7%	2,401.3	50.9%	2,390.8	50.4%	+49.7	+2.1%	- 10.4	- 0.4%
Gunma	557.4	12.3%	568.9	12.6%	591.1	12.7%	597.5	12.9%	603.7	12.8%	616.4	13.0%	+18.8	+3.2%	+12.7	+2.1%
lbaraki	291.9	6.5%	308.2	6.8%	318.8	6.8%	326.0	7.1%	327.7	6.9%	335.6	7.1%	+9.6	+2.9%	+7.8	+2.4%
Saitama	736.7	16.3%	757.7	16.7%	777.9	16.7%	794.0	17.2%	803.4	17.0%	830.3	17.5%	+36.2	+4.6%	+26.8	+3.3%
Fukushima	37.2	0.8%	35.4	0.8%	37.4	0.8%	35.2	0.8%	34.4	0.7%	36.2	0.8%	+1.0	+2.9%	+1.8	+5.2%
Tokyo	484.1	10.7%	519.6	11.5%	532.2	11.4%	523.0	11.3%	546.6	11.6%	532.3	11.2%	+9.2	+1.8%	- 14.3	- 2.6%

#### Number of SMEs

	FYE	17	Sep-	-18	FYE	18	Sep-	-19	FYE	19	Sep-	-20
Number of SMEs	Number	YoY	Number	YoY	Number	YoY	Number	YoY	Number	YoY	Number	YoY
Number of Sivies	26,639	-177	26,677	+38	26,622	-55	26,472	-150	26,382	-90	26,499	+117

<sup>\*</sup> Number of SMEs includes that of sole proprietors

(¥bn)

## Loans 2 (Ashikaga)

### Breakdown by Borrower Type (Yen- and foreign currency-denominated)

																(#bn)
	FYE	17	Sep	-18	FYE	18	Sep-	-19	FYE	19	Sep-	-20	vs Se	o-19	vsFY	E19
	Balance	%	chg	%	chg	%										
Loans	4,517.2	100.0%	4,528.7	100.0%	4,657.0	100.0%	4,617.0	100.0%	4,717.3	100.0%	4,741.8	100.0%	+124.7	+2.7%	+24.4	+0.5%
Individual	2,000.3	44.2%	2,048.4	45.2%	2,104.6	45.1%	2,146.7	46.4%	2,171.3	46.0%	2,195.8	46.3%	+49.0	+2.2%	+24.5	+1.1%
Corporate	2,081.9	46.0%	2,119.0	46.7%	2,164.8	46.4%	2,144.8	46.4%	2,178.6	46.1%	2,244.4	47.3%	+99.5	+4.6%	+65.7	+3.0%
Major companies	450.3	9.9%	458.6	10.1%	474.5	10.1%	460.5	9.9%	470.2	9.9%	471.3	9.9%	+10.7	+2.3%	+1.1	+0.2%
Medium sized companies	118.9	2.6%	117.2	2.5%	118.4	2.5%	107.5	2.3%	107.4	2.2%	112.9	2.3%	+5.4	+5.0%	+5.5	+5.1%
SMEs	1,512.6	33.4%	1,543.1	34.0%	1,571.8	33.7%	1,576.7	34.1%	1,601.0	33.9%	1,660.1	35.0%	+83.3	+5.2%	+59.0	+3.6%
Public sector	434.9	9.6%	361.3	7.9%	387.5	8.3%	325.4	7.0%	367.4	7.7%	301.5	6.3%	- 23.8	-7.3%	- 65.8	-17.9%

<sup>\*&</sup>quot;Corporate" includes financial institutions

#### Individual Loans (Yen-denominated)

marviduai Loans (†	en-denom	mateu)														(¥bn)
	FYE	17	Sep-	·18	FYE	18	Sep-	·19	FYE	19	Sep-	20	vs Se	o-19	vsFYI	<u> 1</u> 9
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Individual Loans	2,000.3	100.0%	2,048.4	100.0%	2,104.6	100.0%	2,146.7	100.0%	2,171.3	100.0%	2,195.8	100.0%	+49.0	+2.2%	+24.5	+1.1%
Housing related Loans*	1,842.9	92.1%	1,891.0	92.3%	1,945.0	92.4%	1,985.2	92.4%	2,011.9	92.6%	2,033.5	92.6%	+48.2	+2.4%	+21.5	+1.0%
Customer Loans	63.9	3.2%	65.4	3.1%	67.1	3.1%	70.2	3.2%	71.5	3.2%	69.4	3.1%	- 0.8	-1.2%	- 2.0	-2.9%
Loans to small Businesses	93.5	4.7%	91.8	4.4%	92.4	4.3%	91.2	4.2%	87.8	4.0%	92.8	4.2%	+1.6	+1.8%	+5.0	+5.7%

<sup>\*</sup> Housing Loans + Apartment Loans (excl. those to corporate customers)

### Corporate Loans (Breakdown by Geographic Ares) (Yen- and Foreign currency-denominated)

orporate Luar	is (Dicai	IGO VVI	L Dy C	cogic		/ 11 CO )	(1 cil- ai	iu i orei	gir cuirein	cy-uerioi	Illiaieu)					(¥bn)
	FYE	17	Sep-	-18	FYE	18	Sep-	-19	FYE	19	Sep-	-20	vs Se	o-19	vsFY	E19
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	chg	%	chg	%
Loans	2,081.9	100.0%	2,119.0	100.0%	2,164.8	100.0%	2,144.8	100.0%	2,178.6	100.0%	2,244.4	100.0%	+99.5	+4.6%	+65.7	+3.0%
Local	1,599.9	76.8%	1,600.8	75.5%	1,634.2	75.4%	1,622.8	75.6%	1,633.8	74.9%	1,714.5	76.3%	+91.7	+5.6%	+80.7	+4.9%
Tochigi	777.7	37.3%	767.1	36.2%	784.8	36.2%	777.1	36.2%	791.5	36.3%	842.3	37.5%	+65.2	+8.3%	+50.8	+6.4%
Gunma	266.6	12.8%	265.8	12.5%	274.1	12.6%	269.1	12.5%	269.3	12.3%	276.3	12.3%	+7.1	+2.6%	+6.9	+2.5%
lbaraki	131.0	6.2%	137.7	6.4%	140.5	6.4%	141.9	6.6%	140.9	6.4%	145.5	6.4%	+3.6	+2.5%	+4.5	+3.2%
Saitama	394.5	18.9%	401.6	18.9%	404.4	18.6%	406.3	18.9%	404.1	18.5%	420.5	18.7%	+14.1	+3.4%	+16.3	+4.0%
Fukushima	29.9	1.4%	28.3	1.3%	30.2	1.3%	28.2	1.3%	27.8	1.2%	29.8	1.3%	+1.5	+5.5%	+2.0	+7.2%
Tokyo	482.0	23.1%	518.2	24.4%	530.5	24.5%	522.0	24.3%	544.8	25.0%	529.8	23.6%	+7.7	+1.4%	- 15.0	-2.7%

<sup>\*&</sup>quot;Corporate" includes financial institutions

## Deposits (Joyo)

**Deposits** 

Deposits																(¥bn)
	FYE	17	Sep-	18	FYE	18	Sep-	-19	FYE	19	Sep-	20	vs Sep	o-19	vs FY	'E19
	Balance	%	chg	%	chg	%										
Total	8,509.0	100.0%	8,557.2	100.0%	8,729.1	100.0%	8,689.5	100.0%	8,973.1	100.0%	9,394.2	100.0%	+704.7	+8.1%	+421.1	+9.3%
Yen-denominated	8,309.8	97.6%	8,332.0	97.3%	8,506.4	97.4%	8,487.5	97.6%	8,796.6	98.0%	9,206.0	97.9%	+718.4	+8.4%	+409.3	+9.2%
Foreign currency	194.9	2.2%	211.6	2.4%	206.6	2.4%	197.6	2.2%	165.0	1.8%	184.5	1.9%	- 13.1	-6.6%	+19.4	+23.5%
JOM deposit	4.2	0.0%	13.5	0.1%	16.0	0.2%	4.3	0.0%	11.4	0.1%	3.7	0.0%	- 0.6	-14.2%	-7.7	-134.7%
NCDs	67.2		165.9		85.1		219.9		84.2		146.9		- 72.9	-33.1%	+62.7	+148.4%

Yen-denominated Deposits by Customer Type

(¥bn)

	FYE	17	Sep-	·18	FYE	18	Sep-	-19	FYE	19	Sep-	20	vs Se	p-19	vs FY	′E19
	Balance	%	chg	%	chg	%										
Total	8,309.8	100.0%	8,332.0	100.0%	8,506.4	100.0%	8,487.5	100.0%	8,796.6	100.0%	9,206.0	100.0%	+718.4	+8.4%	+409.3	+9.2%
Individual	6,222.0	74.8%	6,306.2	75.6%	6,368.3	74.8%	6,423.9	75.6%	6,566.1	74.6%	6,824.7	74.1%	+400.7	+6.2%	+258.6	+7.8%
Corporate	1,635.6	19.6%	1,660.4	19.9%	1,697.0	19.9%	1,769.1	20.8%	1,789.1	20.3%	1,978.0	21.4%	+208.8	+11.8%	+188.8	+21.0%
Public	452.1	5.4%	365.3	4.3%	441.0	5.1%	294.3	3.4%	441.3	5.0%	403.2	4.3%	+108.8	+36.9%	-38.1	-17.2%

Individual Deposits by Liquidity Type

(¥bn)

	FYE	17	Sep-	18	FYE	18	Sep-	19	FYE	19	Sep-	20	vs Se	p-19	vs FY	E19
	Balance	%	chg	%	chg	%										
Individual	6,222.0	100.0%	6,306.2	100.0%	6,368.3	100.0%	6,423.9	100.0%	6,566.1	100.0%	6,824.7	100.0%	+400.7	+6.2%	+258.6	+7.8%
Current	4,057.2	65.2%	4,154.2	65.8%	4,247.2	66.6%	4,325.9	67.3%	4,493.9	68.4%	4,761.8	69.7%	+435.8	+10.0%	+267.9	+11.8%
Time deposits	2,164.8	34.7%	2,152.0	34.1%	2,121.0	33.3%	2,098.0	32.6%	2,072.2	31.5%	2,062.9	30.2%	-35.0	-1.6%	-9.2	-0.8%

## Deposits (Ashikaga)

**Deposits** 

Deposits	_															(¥bn)
	FYE	17	Sep-	18	FYE	18	Sep-	-19	FYE	19	Sep-	20	vs Sep	o-19	vs FY	E19
	Balance	%	chg	%	chg	%										
Total	5,529.8	100.0%	5,549.0	100.0%	5,709.2	100.0%	5,668.4	100.0%	5,813.4	100.0%	6,196.9	100.0%	+528.5	+9.3%	+383.4	+6.5%
Yen-denominated	5,453.7	98.6%	5,462.2	98.4%	5,625.8	98.5%	5,622.8	99.1%	5,770.2	99.2%	6,171.7	99.5%	+548.9	+9.7%	+401.5	+6.9%
Foreign currency	76.0	1.3%	86.8	1.5%	83.3	1.4%	45.5	0.8%	43.2	0.7%	25.2	0.4%	-20.3	-44.6%	-18.0	-41.6%
NCDs	279.4		297.9		263.0		273.8		265.9		215.8		-58.0	-21.1%	-50.0	-18.8%

Yen-denominated Deposits by Customer Type

(¥bn)

	FYE	17	Sep-	·18	FYE	18	Sep-	19	FYE	19	Sep-	20	vs Se	p-19	vs FY	E19
	Balance	%	chg	%	chg	%										
Total	5,453.7	100.0%	5,462.2	100.0%	5,625.8	100.0%	5,622.8	100.0%	5,770.2	100.0%	6,171.7	100.0%	+548.9	+9.7%	+401.5	+6.9%
Individual	3,802.6	69.7%	3,854.1	70.5%	3,907.7	69.4%	3,934.4	69.9%	4,036.5	69.9%	4,202.4	68.0%	+267.9	+6.8%	+165.8	+4.1%
Corporate	1,342.3	24.6%	1,380.0	25.2%	1,421.0	25.2%	1,454.4	25.8%	1,455.4	25.2%	1,735.6	28.1%	+280.7	+19.2%	+280.1	+19.2%
Public	308.7	5.6%	228.0	4.1%	297.0	5.2%	233.9	4.1%	278.1	4.8%	233.6	3.7%	+0.2	+0.1%	-44.5	-16.0%

Individual Deposits by Liquidity Type

(¥bn)

	FYE	17	Sep-	-18	FYE	18	Sep-	19	FYE	19	Sep-	20	vs Se	p-19	vs FY	E19
	Balance	%	chg	%	chg	%										
Individual	3,802.6	100.0%	3,854.1	100.0%	3,907.7	100.0%	3,934.4	100.0%	4,036.5	100.0%	4,202.4	100.0%	+267.9	+6.8%	+165.8	+4.1%
Current	2,465.5	64.8%	2,525.6	65.5%	2,603.5	66.6%	2,639.3	67.0%	2,760.0	68.3%	2,933.5	69.8%	+294.1	+11.1%	+173.4	+6.2%
Time deposits	1,337.1	35.1%	1,328.5	34.4%	1,304.0	33.3%	1,294.9	32.9%	1,276.5	31.6%	1,268.9	30.1%	-26.1	-2.0%	-7.6	-0.5%

## Accumulation Service (Joyo)

### Number of Customers (by service)

(Number)

	FYE17	Sep-18	FYE18	Sep-19	FYE19	Sep-20	YoY	Change ratio
Investment Trusts	40,540	39,177	39,023	37,253	35,314	36,660	-593	-1.5%
Annuities Insurance	29,664	31,296	32,791	34,999	36,932	39,449	+4,450	+12.7%
Foreign CurrencyDeposits	18,939	24,041	24,853	24,823	23,683	24,584	-239	-0.9%

### Number of Contracts (by service)

(Number)

	FYE17	Sep-18	FYE18	Sep-19	FYE19	Sep-20	YoY	Change ratio
Investment Trusts	80,579	78,672	71,605	66,220	63,477	65,116	-1,104	-1.6%
Annuities Insurance	44,523	47,382	51,314	54,359	56,006	58,071	+3,712	+6.8%
Foreign CurrencyDeposits	24,833	25,671	25,618	24,456	23,938	24,584	+128	+0.5%

#### Transaction Amount (by service)

(¥Million)

	2H17	1H18	2H18	1H19	2H19	1H20	YoY	Change ratio
Investment Trusts	10,523	9,977	6,674	5,660	5,091	4,996	-664	-11.7%
Annuities Insurance	4,293	4,470	4,835	5,184	5,652	5,907	+723	+13.9%
Foreign Currency	1,104	1,252	1,286	1,249	1,113	1,102	-147	-11.7%
Total	15,920	15,699	12,795	12,093	11,856	12,005	-88	-0.7%

## Accumulation Service (Ashikaga)

### Number of Customers (by service)

(Number)

	FYE17	18-Sep	FYE18	19-Sep	FYE19	20-Sep	YoY	Change ratio
Investment Trusts	30,094	30,547	32,587	37,365	41,590	45,347	+3,757	+9.0%
Annuities Insurance	31,944	33,623	34,280	34,592	34,780	35,550	+770	+2.2%
Foreign CurrencyDeposits	1,469	1,436	1,497	1,577	1,548	1,511	- 37	-2.4%

### Number of Contracts (by service)

(Number)

	FYE17	18-Sep	FYE18	19-Sep	FYE19	20-Sep	YoY	Change ratio
Investment Trusts	39,147	40,011	42,909	50,421	57,154	63,830	+6,676	+11.7%
Annuities Insurance	42,209	44,968	45,750	46,493	47,003	48,172	+1,169	+2.5%
Foreign CurrencyDeposits	1,494	1,461	1,522	1,612	1,581	1,543	- 38	-2.4%

#### Transaction Amount (by service)

(¥Million)

	2H17	1H18	2H18	1H19	2H19	1H20	YoY	Change ratio
Investment Trusts	3,503	2,574	2,543	3,539	5,392	6,748	+3,209	+90.7%
Annuities Insurance	-	-	-	-	-	-	-	-
Foreign Currency Deposits	77	79	81	86	71	53	- 33	-38.4%
Total	3,580	2,653	2,624	3,625	5,463	6,801	+3,176	+87.6%

## Securities Term-end Balance / Unrealized Gain (Losses)

Joyo (¥bn)

		Te	rm-end Balan	ce		Unre	alized Valuati	on Gains / Los	sses	Gains / Losses (Realized)
	FYE18	FYE19	Sep-20	vs F	YE19	FYE18	FYE19	Sep-20	vs FYE19	
		1	2	2-1	change ratio		3	4	4-3	
Domestic bonds	1,812.4	1,746.7	1,585.0	-161.6	-9.2%	19.3	9.0	6.5	-2.4	-0.0
JGB's	489.7	396.6	264.9	-131.7	-33.2%	7.0	2.5	0.4	-2.0	-
Local government bond	750.5	772.5	789.2	+16.6	+2.1%	5.3	3.4	3.4	-0.0	-
Foreign bonds	513.2	505.3	540.1	+34.7	+6.8%	10.4	12.8	24.3	+11.5	+0.0
o/w Foreign government bond	180.2	152.9	159.7	+6.8	+4.4%	8.5	10.5	12.8	+2.3	-
o/w Ginnie Mae	23.0	55.5	80.5	+24.9	+44.9%	-0.2	1.1	2.2	+1.0	-
Stocks	243.4	197.2	216.8	+19.6	+9.9%	128.0	85.1	107.3	+22.1	+5.5
Investment trusts & Others	456.7	388.1	386.3	-1.7	-0.4%	12.6	-8.3	11.3	+19.6	+0.6
o/w ETF	165.8	125.8	117.9	-7.9	-6.2%	0.4	-10.8	0.6	+11.5	-
o/w REIT	67.2	55.6	63.5	+7.8	+14.0%	12.6	2.7	5.2	+2.5	-
Total	3,025.9	2,837.4	2,728.3	-109.0	-3.8%	170.5	98.7	149.6	+50.8	+6.2

<sup>\*</sup> includes ¥0.5bn of gains on cancellation of private offering investment trusts

## Securities Term-end Balance / Unrealized Gain (Losses)

Ashikaga (¥bn)

		Te	rm-end Balan	ce		Unre	sses	(*)Gains / Losses (Realized)		
	FYE18	FYE19	Sep-20	vs F	YE19	FYE18	FYE19	Sep-20	vs FYE19	
		1	2	2-1	change ratio		3	4	4-3	
Domestic bonds	610.9	600.3	625.9	+25.6	+4.3%	15.7	11.5	10.6	-0.9	+0.0
JGB's	205.4	176.4	164.7	-11.7	-6.6%	6.9	5.5	5.1	-0.4	-
Local government bond	188.2	171.1	195.3	+24.2	+14.1%	4.9	3.5	3.2	-0.2	_
Foreign bonds	316.3	326.3	337.4	+11.1	+3.4%	2.8	13.8	30.2	+16.4	+0.1
Foreign government bond	84.0	87.9	90.4	+2.5	+2.8%	3.1	7.2	8.4	+1.1	+0.1
Ginnie Mae	-	-	-	-	-	-	-	-	-	_
Stocks	72.4	64.2	49.5	-14.6	-22.7%	28.4	20.8	23.3	+2.4	+1.0
Investment trusts & Others	338.7	266.7	274.3	+7.6	+2.8%	-2.3	-10.6	2.8	+13.4	+0.3
ETF	21.8	19.9	16.8	-3.0	-	-1.1	-3.7	-1.7	+1.9	+0.2
REIT	18.9	29.7	30.1	+0.3	+1.0%	1.9	-0.7	0.2	+1.0	+0.0
Total	1,338.4	1,257.5	1,287.4	+29.8	+2.4%,	44.6	35.6	67.0	+31.4	+1.6

<sup>\*</sup> includes ¥2.0bn of gains on cancellation of private offering investment trusts

## Securities Portfolio (Joyo)

(¥bn) "Avg yield" is calculated on a half-year basis

												Αvί	y y leid is ca	aiculateu	on a naii-y	ear basis
	FYE	17	Sep	-18	FYE	<u>=</u> 18	Sep	-19	FYE	<u>=</u> 19	Sep	-20	vs Se	p-19	vs FY	′E19
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%
Yen-denominated bonds	1,745.4	66.4%	1,807.8	65.3%	1,821.2	63.8%	1,798.7	66.2%	1,759.7	64.2%	1,601.4	62.1%	-197.2	-10.9%	-158.2	-8.9%
Duration (year)	3.8	_	3.7	_	4.4	_	5.1	_	5.5	_	6.1	-	+1.0	_	+0.6	_
Fixed rate note	1,659.0	63.1%	1,729.4	62.4%	1,788.8	62.6%	1,774.5	65.3%	1,748.7	63.8%	1,600.9	62.1%	-173.4	-9.7%	-147.7	-8.4%
(Avg yield)	(0.52%)	_	(0.46%)	_	(0.45%)	_	(0.42%)	_	(0.39%)	_	(0.32%)	_	(-0.10%)	_	(-0.07%)	_
Floating rate note	86.4	3.3%	78.3	2.8%	32.4	1.1%	24.3	0.9%	11.0	0.4%	0.4	0.0%	-23.8	-98.1%	-10.5	-95.9%
(Avg yield)	(0.07%)	_	(0.07%)	_	(0.08%)	_	(0.03%)	_	(0.00%)	_	(0.08%)	-	(+0.05%)	_	(+0.08%)	_
Foreign currency denominated bonds	359.3	13.7%	418.7	15.1%	474.8	16.6%	453.9	16.7%	470.5	17.2%	492.8	19.1%	+38.9	+8.5%	+22.3	+4.7%
Duration (year)	4.8	_	5.3	_	5.2	_	4.9	_	4.9	_	4.5	_	△ 0.3	_	△ 0.3	_
(Avg yield Spread)	(0.92%)	_	(0.94%)	_	(0.83%)	_	(0.80%)	_	(0.80%)	_	(1.20%)	_	(+0.40%)	_	(+0.40%)	_
Fixed rate note	296.1	11.3%	303.5	11.0%	339.1	11.9%	319.7	11.8%	340.3	12.4%	366.2	14.2%	+46.5	+14.5%	+25.9	+7.6%
(Avg yield)	(2.24%)	_	(1.89%)	_	(1.79%)	_	(1.72%)	_	(1.81%)	_	(1.74%)	-	(+0.01%)	_	(-0.07%)	_
(Avg yield Spread)	(0.88%)	_	(0.97%)	_	(0.78%)	_	(0.76%)	_	(0.95%)	_	(1.40%)	_	(+0.64%)	_	(+0.45%)	_
Floating rate note	63.2	2.4%	115.1	4.2%	135.7	4.8%	134.3	4.9%	130.2	4.8%	126.6	4.9%	-7.6	-5.7%	-3.5	-2.7%
(Avg yield)	(2.67%)	_	(3.12%)	_	(3.55%)	_	(3.49%)	_	(2.61%)	_	(1.63%)	-	(-1.86%)	_	(-0.98%)	_
(Avg yield Spread)	(1.08%)	_	(0.88%)	_	(0.95%)	_	(0.90%)	_	(0.40%)	_	(0.65%)	_	(-0.24%)	_	(+0.25%)	_
Stock	118.4	4.5%	115.4	4.2%	115.3	4.0%	105.1	3.9%	112.0	4.1%	109.4	4.2%	+4.3	+4.1%	-2.5	-2.2%
Cet1 ratio	-	27.1%	-	25.5%	-	25.4%	-	22.5%	-	23.8%	-	22.9%	(0.4%)	_	(-0.80%)	_
Investment trust and others*	405.3	15.4%	427.2	15.4%	445.2	15.6%	360.7	13.3%	396.6	14.5%	375.0	14.5%	+14.3	+3.9%	-21.5	-5.4%
Total	2,628.4	100.0%	2,769.3	100.0%	2,856.6	100.0%	2,718.6	100.0%	2,739.0	100.0%	2,578.8	100.0%	-139.7	-5.1%	-160.1	-5.8%
(Avg yield)	(1.14%)	_	(1.25%)	_	(1.12%)	_	(1.41%)	_	(1.23%)	_	(1.04%)	_	(-0.37%)	_	(-0.19%)	_
Unrealized gains/losses	176.3	_	176.2	_	170.5	_	171.3	_	98.7	_	149.6	_	-21.6	-12.6%	+50.9	+51.5%
													11			

<sup>\*&</sup>quot;Investment trust and others" include trust beneficial rights of ¥0.1bn

## Securities Portfolio (Ashikaga)

(¥bn) "Avg yield" is calculated on a half-year basis

												Λ,	gyleid is c	alculated	on a nan-y	cai basis
	FYE	<b>E</b> 17	Sep	-18	FYE	<b>E</b> 18	Sep	-19	FY	<b>Ξ</b> 19	Sep	-20	vs Se	p-19	vs F	/E19
	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%	Balance	%
Yen-denominated bonds	631.1	46.8%	602.4	46.0%	602.1	46.5%	585.2	48.0%	591.7	48.6%	616.3	50.5%	+31.1	+5.3%	+24.6	+4.2%
Duration (year)	5.3	-	5.0	-	4.8	-	4.7	-	4.8	-	5.3	-	+0.5	-	+0.5	-
(Avg yield Spread)	(0.78%)	-	(0.81%)	-	(0.75%)	-	(0.74%)	-	(0.72%)	-	(0.66%)	-	(-0.08%)	-	(-0.06%)	-
Fixed rate note	596.2	44.2%	573.5	43.8%	574.2	44.4%	558.2	45.8%	573.7	47.1%	616.3	50.5%	+58.1	+10.4%	+42.6	+7.4%
(Avg yield)	(0.82%)	-	(0.84%)	-	(0.78%)	-	(0.77%)	-	(0.74%)	-	(0.67%)	-	(-0.10%)	-	(-0.07%)	-
Floating rate note	34.9	2.6%	28.9	2.2%	27.9	2.2%	26.9	2.2%	17.9	1.5%	0.0	0.0%	-26.9	-100.0%	-17.9	-100.0%
(Avg yield)	(0.22%)	-	(0.17%)	-	(0.16%)	-	(0.15%)	-	(0.15%)	-	(0.16%)	-	(+0.01%)	-	(+0.01%)	-
Foreign currency denominated bonds	214.2	15.9%	302.6	23.1%	306.5	23.7%	301.9	24.8%	309.4	25.4%	306.2	25.1%	+4.3	+1.4%	-3.2	-1.0%
Duration (year)	6.7	-	6.7	-	6.5	-	6.2	-	6.2	-	5.6	-	-0.7	-	-0.7	-
(Avg yield Spread)	(2.72%)	-	(2.94%)	-	(2.68%)	-	(2.74%)	-	(2.67%)	-	(2.64%)	-	(-0.10%)	-	(-0.03%)	-
Fixed rate note	205.2	15.2%	280.0	21.4%	286.6	22.2%	283.5	23.3%	291.0	23.8%	289.3	23.7%	+5.8	+2.0%	-1.7	-0.6%
(Avg yield)	(2.77%)	-	(2.93%)	-	(2.67%)	-	(2.70%)	-	(2.63%)	-	(2.71%)	-	(+0.01%)	-	(+0.08%)	-
Floating rate note	8.9	0.7%	22.6	1.7%	19.8	1.5%	18.3	1.5%	18.4	1.5%	16.9	1.4%	-1.4	-7.7%	-1.5	-8.2%
(Avg yield)	(2.04%)	-	(2.96%)	-	(2.86%)	-	(3.30%)	-	(3.33%)	-	(1.52%)	-	(-1.78%)	-	(-1.81%)	-
Stock	45.9	3.4%	45.6	3.5%	43.9	3.4%	43.6	3.6%	43.3	3.5%	26.2	2.1%	-17.4	-39.9%	-17.1	-39.5%
Cet1 ratio	15.7%	-	14.9%	-	14.3%	-	14.1%	-	15.4%	-	9.4%	-	(-4.7%)	-	(-6.0%)	-
Investment trust and others*	458.6	34.0%	358.6	27.4%	340.9	26.4%	287.1	23.6%	277.1	22.7%	271.3	22.2%	-15.8	-5.5%	-5.8	-2.1%
Total	1,349.8	100.0%	1,309.3	100.0%	1,293.6	100.0%	1,218.0	100.0%	1,221.8	100.0%	1,220.2	100.0%	+2.2	+0.2%	-1.6	-0.1%
(Avg yield)	(1.64%)	-	(2.73%)	-	(2.20%)	-	(1.84%)	-	(1.66%)	-	(1.65%)	-	(-0.19%)	-	(-0.01%)	-
Unrealized gains/losses	41.0	-	31.0	-	44.8	-	65.3	-	35.7	-	67.1	-	+1.8	-	+31.4	-
													THE STATE OF THE S			

## Change in Borrower Classification (Joyo)

Bas	ed on Number of	BOHOWE	710 101 0					(number)			
					FYE19						(number)
		Normal borrow ers	Borrow ers requiring caution	Borrow ers requiring monitoring	Potentially bankrupt	Substantially bankrupt	Legally bankrupt	Total		FYE18 - Sep-19	FYE19 - Sep-20
	Normal borrow ers	9,999	158	1	0	0	0	10,158	Upgraded	206	192
	Borrow ers requiring caution	538	3,899	15	17	0	0	4,469	Unchanged	15,683	15,277
	Borrow er requiring monitoring	12	28	122	1	0	0	163	Dow ngraded	743	816
-50	Potentially bankrupt	2	150	10	1,121	0	0	1,283	Others	471	496
Sep-20	Substantially bankrupt	1	10	1	42	121	0	175	Total	17,103	16,781
	Legally bankrupt	0	4	0	8	10	15	37			
		331	127	7	31	0	0	496			
	Bborrow ers w/o credit score	331	121	•	0.1	· ·	Ū	430			
	Bborrow ers w/o credit score  Total	10,883	4,376	156	1,220	131	15	16,781			
 Bas		10,883	4,376	156				16,781			
Bas	Total	10,883	4,376	156							(¥mil)
Bas	Total	10,883	4,376	156	1,220			16,781		FYE18 - Sep-19	(¥mil) FYE19 - Sep-20
Bas	Total	10,883  Amount f	4,376  Or Busin  Borrowers requiring	156 Borrowers requiring	1,220 FYE19 Potentially	131 Substantially bankrupt	15 Legally	16,781 (¥mil)	Upgraded	-	FYE19 -
Bas	ed on Borrowed	10,883  Amount f  Normal borrow ers	4,376  Or Busin  Borrowers requiring caution	Borrow ers requiring monitoring	1,220  FYE19  Potentially bankrupt	131 Substantially bankrupt	Legally bankrupt	(¥mil)	Upgraded Unchanged	- Sep-19	FYE19 - Sep-20
Bas	Total  ed on Borrowed A	Normal borrow ers	4,376  Or Busin  Borrowers requiring caution  24,895	Borrow ers requiring monitoring	1,220  FYE19  Potentially bankrupt  0	Substantially bankrupt 0	Legally bankrupt	16,781  (¥mil)  Total  3,046,854		Sep-19 27,173	FYE19 - Sep-20 28,912
_	Normal borrow ers Borrow ers requiring caution	Normal borrow ers 3,021,777 89,903	Borrow ers requiring caution 24,895 316,694	Borrow ers requiring monitoring 181 2,466	FYE19  Potentially bankrupt  0 1,319	Substantially bankrupt  0 0	Legally bankrupt  0 0	16,781  (¥mil)  Total  3,046,854 410,383	Unchanged	Sep-19 27,173 3,462,698	FYE19 - Sep-20 28,912 3,413,618
Bas os-50	Normal borrow ers Borrow ers requiring caution Borrow er requiring monitoring	10,883  Amount f  Normal borrow ers  3,021,777  89,903 1,621	Borrow ers requiring caution 24,895 316,694 2,551	Borrow ers requiring monitoring  181 2,466 14,397	1,220  FYE19  Potentially bankrupt  0 1,319 50	Substantially bankrupt  0 0 0 0	Legally bankrupt  0 0 0	16,781  (¥mil)  Total  3,046,854 410,383 18,620	Unchanged  Dow ngraded	Sep-19 27,173 3,462,698 86,678	FYE19 - Sep-20 28,912 3,413,618 111,329
_	Normal borrow ers Borrow ers requiring caution Borrow er requiring monitoring Potentially bankrupt	10,883  Amount f  Normal borrow ers  3,021,777  89,903 1,621 95	4,376  Or Busin  Borrowers requiring caution  24,895 316,694 2,551 10,730	Borrow ers requiring monitoring  181 2,466 14,397 697	1,220  FYE19  Potentially bankrupt  0 1,319 50 58,331	Substantially bankrupt  0 0 0 0	Legally bankrupt  0 0 0 0	16,781  (¥mil)  Total  3,046,854  410,383  18,620  69,854	Unchanged  Dow ngraded  Others	Sep-19 27,173 3,462,698 86,678 21,094	FYE19 - Sep-20 28,912 3,413,618 111,329 27,846
_	Normal borrow ers Borrow ers requiring caution Borrow er requiring monitoring Potentially bankrupt Substantially bankrupt	10,883  Amount f  Normal borrowers  3,021,777  89,903  1,621  95  78	4,376  Or Busin  Borrow ers requiring caution  24,895 316,694 2,551 10,730 571	Borrow ers requiring monitoring 181 2,466 14,397 697 26	1,220  FYE19  Potentially bankrupt  0 1,319 50 58,331 2,834	Substantially bankrupt  0 0 0 1,806 455	Legally bankrupt  0 0 0 0	16,781  (¥mil)  Total  3,046,854 410,383 18,620 69,854 5,316	Unchanged  Dow ngraded  Others	Sep-19 27,173 3,462,698 86,678 21,094	FYE19 - Sep-20 28,912 3,413,618 111,329 27,846

## Change in Borrower Classification (Ashikaga)

#### Based on Number of Borrowers for All

(n	um	hο	r١
(n	um	bе	r)

					FYE19			
		Normal borrow ers	Borrow ers requiring caution	Borrowers requiring monitoring	Potentially bankrupt	Substantially bankrupt	Legally bankrupt	Total
	Normal borrow ers	193,245	719	7	74	10	0	194,055
	Borrow ers requiring caution	1,229	4,225	24	190	8	2	5,678
20	Borrow er requiring monitoring	32	44	328	1	0	0	405
Sep-2	Potentially bankrupt	42	64	12	1,250	27	13	1,408
()	Substantially bankrupt	115	11	2	18	176	1	323
	Legally bankrupt	2	1	1	5	15	21	45
	Total	194,665	5,064	374	1,538	236	37	201,914

		(number)
	FYE18	FYE19
	-	-
	Sep-19	Sep-20
Upgraded	774	1,076
Unchanged	219,195	199,245
Dow ngraded	1,725	1,593
Others	0	0
Total	221,694	201,914

#### Based on Borrowed Amount for All

(¥mil)

					FYE19			
		Normal borrow ers	Borrow ers requiring caution	Borrow ers requiring monitoring	Potentially bankrupt	Substantially bankrupt	Legally bankrupt	Total
	Normal borrow ers	4,127,129	25,022	30	222	19	0	4,152,422
	Borrowers requiring caution	91,255	281,745	3,621	3,453	53	18	380,145
20	Borrow er requiring monitoring	2,526	4,753	20,201	78	0	0	27,558
Sep-2	Potentially bankrupt	420	3,589	2,232	51,662	333	205	58,441
S	Substantially bankrupt	529	104	10	748	2,416	20	3,827
	Legally bankrupt	19	0	13	287	464	348	1,131
	Total	4,221,878	315,213	26,107	56,450	3,285	591	4,623,524

		(¥mil)
	FYE18	FYE19
	-	-
	Sep-19	Sep-20
Upgraded	34,115	33,074
Unchanged	4,390,912	4,483,501
Dow ngraded	76,052	106,949
Others	0	0
Total	4,501,079	4,623,524

## Balance of Loans / Risk-monitored Loans by Industry (Joyo)

### Balance of Loans by Industry (non-consolidated)

#### Risk-Monitored Loans by Industry (non-consolidated)

a.	arioc of Loaris by	ii iaaoti	<b>y</b> (1101		ilcu)			1 (1	3K Moriitorea Edai	io by	- III II II II	Jei y (11	011 0011	30IIdated	<u>/</u>
		FYE1	9	Sep-	20	Ch	g			FYE	E19	Sep-	-20	Ch	g
	Industry	Balance		Balance		Balance			Industry	Balance		Balance		Balance	
		¥mil	%	¥mil	%	¥mil	%			¥mil	%	¥mil	%	¥mil	%
	Manufacturing	684,815	10.1%	733,806	10.7%	+48,991	+0.5%		Manufacturing	18,744	21.3%	21,453	23.3%	+2,708	+2.0%
	Agriculture / Forestry	20,506	0.3%	19,854	0.2%	-651	-0.0%		Agriculture / Forestry	328	0.3%	544	0.5%	+215	+0.2%
	Fishery	4,757	0.0%	4,629	0.0%	-127	-0.0%		Fishery	24	0.0%	24	0.0%	+0	-0.0%
	Mining / Quarry ing of stones / Gravel	10,625	0.1%	10,475	0.1%	-150	-0.0%		Mining / Quarry ing of stones / Grav el	454	0.5%	416	0.4%	-37	-0.0%
SI	Construction	177,709	2.6%	180,454	2.6%	+2,744	+0.0%	S	Construction	6,953	7.9%	8,282	9.0%	+1,329	+1.0%
Corporate loans	⊟ectric, gas and water	154,974	2.2%	166,942	2.4%	+11,968	+0.1%	Corporate loans	Electric, gas and water	2,262	2.5%	2,231	2.4%	-31	-0.1%
orpora	Telecommunication	25,003	0.3%	24,614	0.3%	-388	-0.0%	orpora	Telecommunication	1,003	1.1%	1,010	1.1%	+7	-0.0%
ŏ	Transport / Postal activities	165,979	2.4%	185,087	2.6%	+19,108	+0.2%	ŏ	Transport / Postal activities	2,519	2.8%	2,847	3.1%	+328	+0.2%
	Wholesale / Retailing services	620,641	9.1%	610,196	8.8%	-10,445	-0.2%		Wholesale / Retailing services	23,279	26.5%	24,995	27.2%	+1,716	+0.6%
	Financial & Insurance services	228,642	3.3%	225,683	3.2%	-2,959	-0.0%		Financial & Insurance services	313	0.3%	334	0.3%	+21	+0.0%
	Real estate / Goods rental & leasing	1,210,121	17.9%	1,208,078	17.6%	-2,042	-0.2%		Real estate / Goods rental & leasing	8,699	9.9%	7,807	8.5%	-892	-1.4%
	Medical, welfare and other services (*)	364,456	5.3%	366,383	5.3%	+1,926	-0.0%		Medical, welfare and other services (*)	14,823	16.9%	13,790	15.0%	-1,032	-1.8%
Pub	lic sector	1,126,280	16.6%	1,118,204	16.3%	-8,076	-0.3%	Pul	olic sector	-	-	0	0	+0	+0.0%
Oth	ers (including individual loans)	1,965,469	29.0%	2,001,907	29.1%	+36,438	+0.1%	Oth	ners (including individual loans)	8,204	9.3%	7,946	8.6%	-257	-0.6%
	Total (Transactions conducted by branches in Japan uding government bond financial trading account)	6,759,983	100.0%	6,856,319	100.0%	+96,335	0.0%		Total (Transactions conducted by branches in Japan luding government bond financial trading account)	87,611	100.0%	91,686	100.0%	+4,074	+0.0%
										-					00

## Balance of Loans / Risk-monitored Loans by Industry (Ashikaga)

#### Balance of Loans by Industry (non-consolidated)

#### Risk-Monitored Loans by Industry (non-consolidated)

٠		(non-concentation)				The state of the s						o o datod)			
		FYE19 Sep-20		Chg					FYE19		-20	Chg			
		Balance		Balance		Balance				Balance		Balance		Balance	
		¥mil	%	¥mil	%	¥mil	%			¥mil	%	¥mil	%	¥mil	%
	Manufacturing	495,260	10.4%	514,727	10.8%	+19,467	+0.3%		Manufacturing	17,771	22.3%	19,672	24.2%	+1,901	+1.9%
	Agriculture / Forestry	13,173	0.2%	13,377	0.2%	+204	+0.0%		Agriculture / Forestry	514	0.6%	798	0.9%	+284	+0.3%
	Fishery	599	0.0%	608	0.0%	+9	+0.0%		Fishery	27	0.0%	27	0.0%	_	-0.0%
	Mining / Quarrying of stones / Gravel	1,601	0.0%	2,175	0.0%	+574	+0.0%		Mining / Quarrying of stones / Gravel	_	_	-	_	_	_
SI	Construction	153,646	3.2%	159,168	3.3%	+5,522	+0.0%	SI	Construction	6,285	7.8%	6,642	8.1%	+357	+0.2%
Corporate loans	⊟ectric, gas and water	78,200	1.6%	81,877	1.7%	+3,677	+0.0%	te loans	Electric, gas and water	2	0.0%	252	0.3%	+250	+0.3%
orpora	Telecommunication	20,793	0.4%	20,854	0.4%	+61	-0.0%	Corpora	Telecommunication	286	0.3%	237	0.2%	-49	-0.0%
Ö	Transport / Postal activities	130,721	2.7%	141,149	2.9%	+10,428	+0.2%	Ö	Transport / Postal activities	2,766	3.4%	3,123	3.8%	+357	+0.3%
	Wholesale / Retailing services	403,654	8.5%	414,354	8.7%	+10,700	+0.1%		Wholesale / Retailing services	18,274	22.9%	19,123	23.5%	+849	+0.6%
	Financial & Insurance services	169,349	3.5%	163,850	3.4%	-5,499	-0.1%		Financial & Insurance services	89	0.1%	81	0.0%	-8	-0.0%
	Real estate / Goods rental & leasing	601,214	12.7%	599,368	12.6%	-1,846	-0.1%		Real estate / Goods rental & leasing	7,321	9.1%	7,448	9.1%	+127	-0.0%
	Medical, welfare and other services (*)	349,058	7.3%	369,949	7.8%	+20,891	+0.4%		Medical, welfare and other services (*)	13,944	17.5%	14,105	17.3%	+161	-0.1%
Pub	lic sector	367,405	7.7%	301,595	6.3%	-65,810	-1.4%	Pul	blic sector	_	_	-	_	_	_
Oth	ers (including individual loans)	1,932,714	40.9%	1,958,803	41.3%	+26,089	+0.3%	Oth	ners (including individual loans)	12,339	15.4%	9,566	11.7%	-2,773	-3.6%
	Total Transactions conducted by branches in Japan uding government bond financial trading account)	4,717,392	100.0%	4,741,860	100.0%	+24,468	_		Total (Transactions conducted by branches in Japan eluding government bond financial trading account)	79,623	100.0%	81,078	100.0%	+1,455	_

## Risk Management Mebuki FG (Joyo / Ashikaga / Mebuki Lease)

### Capital Allocation/ Capital Used as of Sep.30, 2020



### Capital Allocation (planned for 2H19)

Decided capital allocation for 2H19, based on the market outlook, and financial results and forecast of subsidiaries.

719.2	<b>571.7</b> Operational Risk 27.8	<b>(+21.1)</b> (+0.1)
	Price Fluctuation Risk 227.6	(+30.0)
	Interest Rate Risk126.8	(-12.0)
	Credit Risk 189.5	(+3.0)
Resource of Cap	oital Capital allocation	Chg. vs 1H20

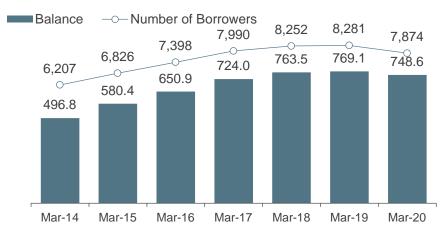
Stress Test (Scenario of Article 177/178 by FSA Public Notice)

		Tail event scer (Article 177		Tailored event scenario (Article 178)			
		FY20	FY21	FY20	FY21		
	Real GDP	-4.3%	-0.6%	0.0%	0.3%		
Parameter	Nikkei Stock average	¥13,525	¥9,257	¥17,622	¥14,629		
	Yen exchange rate	¥92.95	¥83.82	¥100.73	¥104.76		
Capital ratio	Domestic standard	8.41%	6.17%	9.22%	7.96%		
Capital ratio	CET1 ratio	7.78%	6.18%	9.64%	8.50%		
Outline of scenario		Equity price declines that are sime the Lehman shock on the financial appreciation of the yen against the interest rates on government born Overseas economic slowdown	al markets, e dollar, decline in	Inflation due to raising import tari employment on the back of trade of consumption, and uncertain ec continues.	war cause reduction		

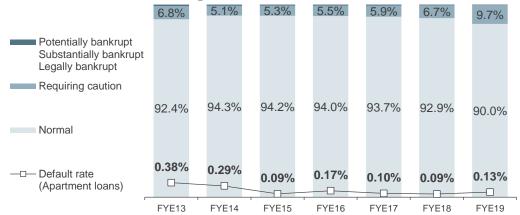
## Apartment Loans (1) Portfolio

### Joyo Bank

Number of Borrowers and Balance of Loans

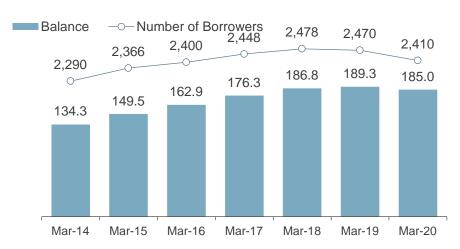




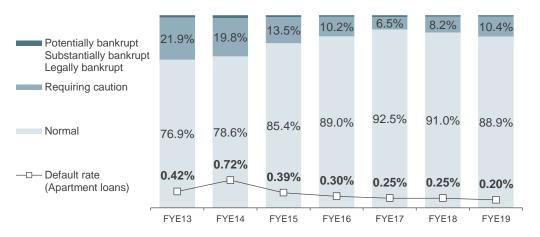


### Ashikaga Bank

Number of Borrowers and Balance of Loans



### (¥bn) Borrower Rating Default Ratio



## Apartment Loans (2) Monitoring

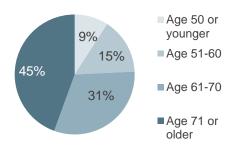
Sounrce (Prefectural Average)

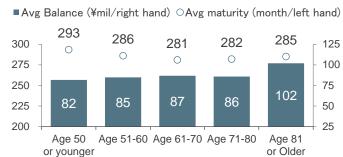
: Ministry of Internal Affairs and Communications "Housing and Land Survey"

### Joyo Bank

Composition by Age Group (by number of borrowers)

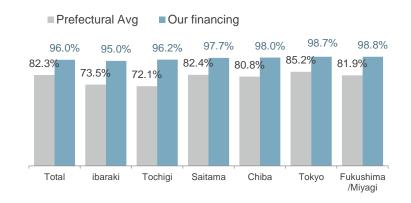
Avg. Balance and Maturity by Age Group





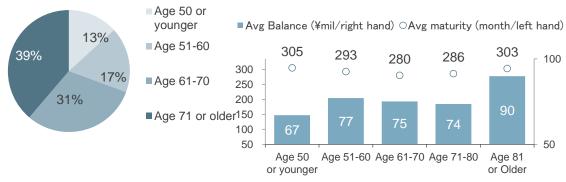
Avg. Balance and Maturity by Age Group

#### Occupancy Rate of Apartments by Area

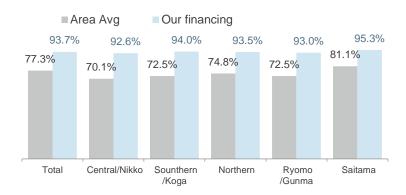


### Ashikaga Bank

Composition by Age Group (by number of borrowers)



#### Occupancy Rate of Apartments by Area



The calculation range of "Target for monitoring" is as follows.

Joyo: Borrowers whose borrowing amount is ¥100 million or more as of Mar.31,2020, and whose borrowing amount is ¥50 million or more and 15 years after lending. Ashikaga: Borrowers whose borrowing amount is ¥100 million or more as of Sep.30,2019 and who especially need attention.

## **Cost Efficiency**

Joyo

	1H15	FY15	1H16	FY16	1H17	FY17	1H18	FY18	1H19	FY19	1H20	YoY
Total evnenses	35.0	68.2	35.0	68.5	33.7	66.3	33.2	65.3	32.7	64.2	31.2	-1 4

		іпіэ	FTID	іпіб	FIIO	1017	FT I/	іпіо	FIIO	іпія	FT19	1020	101
Total expenses		35.0	68.2	35.0	68.5	33.7	66.3	33.2	65.3	32.7	64.2	31.2	-1.4
Personnel expenses		17.5	34.9	17.7	34.7	16.9	33.6	17.0	33.8	16.8	33.5	16.7	-0.1
Non-Personnel expenses		15.0	29.5	14.5	29.5	14.3	28.7	13.8	27.7	13.6	26.8	12.3	-1.2
Depreciation	1	3.0	6.0	3.0	6.1	3.1	6.3	3.0	5.9	2.6	5.2	2.4	-0.2
Deposit insurance cost	2	1.5	3.1	1.6	3.2	1.4	2.9	1.3	2.7	1.3	2.7	1.3	-0.0
Others (Excluding 1 & 2)		10.3	20.4	9.9	20.1	9.8	19.5	9.5	18.9	9.5	18.9	8.5	-0.9
Tax		2.5	3.7	2.7	4.2	2.4	3.9	2.2	3.8	2.2	3.8	2.1	-0.1
OHR(Core gross business incom	e basis)	64.7%	65.7%	69.3%	68.9%	63.7%	63.5%	59.6%	60.1%	57.4%	57.7%	60.5%	+3.1%

Ashikaga

		1H15	FY15	1H16	FY16	1H17	FY17	1H18	FY18	1H19	FY19	1H20	YoY
Total expenses		23.6	47.0	23.3	46.4	23.4	47.2	24.2	48.8	25.3	50.7	24.4	-0.9
Personnel expenses		12.7	25.3	12.7	25.7	13.0	26.1	13.4	26.8	13.7	27.6	13.4	-0.3
Non-Personnel expenses		9.3	18.8	8.7	17.5	8.5	17.8	8.8	18.4	9.8	19.9	9.2	-0.6
Depreciation	1	1.7	3.5	1.1	2.1	0.9	1.9	1.0	2.2	1.2	2.8	2.1	+0.9
Deposit insurance cost	2	1.0	2.0	1.0	2.1	0.9	1.9	0.9	1.8	0.9	1.8	0.9	+0.0
Others (Excluding 1 & 2)		6.6	13.3	6.6	13.3	6.6	14.0	6.9	14.4	7.7	15.2	6.2	-1.5
Tax		1.5	2.8	1.8	3.2	1.7	3.2	1.9	3.5	1.7	3.1	1.7	-0.0
OHR(Core gross business income	basis)	53.2%	55.7%	54.8%	56.4%	56.3%	56.9%	50.6%	55.6%	63.7%	65.7%	61.4%	-2.3%

(¥bn)

(¥bn)

## Number of Employees / Offices

Joyo

oyo											(nı	umber)	
	Sep-15	FYE15	Sep-16	FYE16	Sep-17	FYE17	Sep-18	FYE18	Sep-19	FYE19	Sep-20	YoY	Change from FYE19
Number of employees	3,390	3,289	3,384	3,281	3,437	3,332	3,419	3,320	3,391	3,319	3,354	-37	+35
Number of offices	419	419	420	406	407	404	403	399	399	383		-17	-1
Domestic	179	179	179	180	181	183	184	183	184	186	188	+4	+2
Overseas <sup>*</sup>	3	3	3	3	3	4	4	4	4	4	4	+0	+0
ATM spot	237	237	238	223	223	217	215	212	211	193	190	-21	-3
Own ATM	879	867	868	856	849	844	837	802	793	770	753	-40	-17

<sup>\*</sup>All overseas offices are representitive office.

Ashikaga

Silikaya												(number)	
	Sep-15	FYE15	Sep-16	FYE16	Sep-17	FYE17	Sep-18	FYE18	Sep-19	FYE19	Sep-20	YoY	Change from FYE19
Number of employees	2,878	2,817	2,880	2,810	2,900	2,826	2,925	2,857	2,926	2,831	2,805	-121	-26
Number of offices	358	358	364	367	368	369	369	368	366	364	365	-1	+1
Domestic	153	152	154	154	152	153	153	154	150	150	146	-4	-4
Overseas*	1	1	1	1	1	2	2	2	2	2	2	+0	+0
ATM spot	204	205	209	212	215	214	214	212	214	212	217	+3	+5
Own ATM	707	709	709	714	709	706	684	673	669	659	659	-10	+0

<sup>\*</sup>All overseas offices are representitive office.

## **Shareholder Composition**

### Changes of Shareholder Composition (Mebuki FG)

		Oct.1, 2016			Mar. 31, 2020		Sep. 30, 2020		Chg	(vs Mar. 31, 202	20)	
	Number of Share- holders	Stock (Thousands)	%	Number of Share- holders	Stock (Thousands)	%	Number of Share- holders	Stock (Thousands)	%	Number of Share- holders	Stock (Thousands)	%
Public sector	3	348	0.0%	3	348	0.0%	3	348	0.0%	+0	+0	+0.0%
Financial & insurance	72	357,792	30.3%	64	402,391	34.1%	56	401,191	34.0%	-8	-1,199	-0.1%
Securities	41	22,878	1.9%	40	134,377	11.3%	46	130,171	11.0%	+6	-4,206	-0.3%
Corporate	1,124	338,826	28.7%	1,098	139,680	11.8%	1,081	135,896	11.5%	-17	-3,784	-0.3%
Foreign	475	242,387	20.5%	506	243,942	20.6%	517	261,915	22.2%	+11	+17,973	+1.5%
Individual & others	33,917	216,817	18.3%	41,042	238,569	20.2%	38,457	230,397	19.5%	-2,585	-8,172	-0.6%
Treasury stocks	1	4	0.0%	1	19,745	1.6%	1	19,134	1.6%	+0	-610	-0.0%
Total	35,633	1,179,055	100.0%	42,754	1,179,055	100.0%	40,161	1,179,055	100.0%	-2,593	+0	+0.0%

#### Major Shareholders (Mebuki FG)

(Common shareholders of the Top 10) (as of Sep. 30, 2020)

(Common endreneració en trie Tep Te)			(do or oop. oo, 2020)
Names	Number of shares held (thousand)	Shareholding ratio	Chg (vs Mar. 31,2020)
Nomura Securities Co., Ltd.	107,657	9.28%	+0.01%
The Master Trust Bank of Japan, Ltd. (Trust Account)	73,721	6.35%	+0.90%
Custody Bank of Japan, Ltd. (Trust Account)	46,827	4.03%	-0.02%
Nippon Life Insurance Company	34,487	2.97%	-0.00%
Sompo Japan Insurance Inc.	28,325	2.44%	-0.00%
STATE STREET BANK AND TRUST COMPANY 505223	24,536	2.11%	+0.00%
Sumitomo Life Insurance Company	21,659	1.86%	-0.00%
Custody Bank of Japan, Ltd. (Trust Account 5)	21,339	1.83%	+0.04%
The Dai-ichi Life Insurance Company, Ltd.	19,948	1.71%	-0.00%
Custody Bank of Japan, Ltd. (Trust Account 9)	17,965	1.54%	-1.10%

Shareholding ratio is calculated using the total number of shares excluding treasury stock.

Such figures less than second decimal place are disregarded.

### Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Product-related Indicators)

#### Ibaraki Prefecture

								laday of Deady and			
			Index of			Index of		Index	of Produ	cers'	
		Industrial	Production	on Index	Produc	cers' Ship	ment	Inv entory	of Finishie	ed Goods	
		2	2015=100		2	2015=100	1	2	2015=100		
		Index	MoM	YoY	Index	MoM	YoY	Index	MoM	YoY	
FY	2015	98.9	_	-2.2	99.6	_	-1.7	96.6	_	+2.4	
FY	2016	97.9	_	-1.0	99.9	_	+0.3	95.4	_	-1.2	
FY	2017	101.1	_	+3.3	100.2	_	+0.3	96.0	_	+0.6	
FY	2018	99.7	_	-1.4	99.4	_	-0.8	96.4	_	+0.4	
FY	2019	99.2	_	-0.5	98.0	_	-1.4	97.4	_	+1.0	
2018	Apr-Jun	97.3	-2.7	-6.4	99.0	+0.6	-3.5	96.0	-3.8	-2.3	
	Jul-Sep	99.9	+2.7	-0.8	98.2	-0.8	-1.9	100.1	+4.3	+7.4	
	Oct-Dec	102.2	+2.3	+2.5	102.0	+3.9	+2.1	100.4	+0.3	+7.0	
2019	Jan-Mar	100.3	-1.9	-1.1	99.1	-2.8	-0.3	100.7	+0.3	+0.4	
2019	Apr-Jun	104.1	+3.8	+7.2	102.1	+3.0	+2.8	103.1	+2.4	+7.4	
	Jul-Sep	100.1	-3.8	+1.0	99.1	-2.9	+1.3	103.0	-0.1	+1.7	
	Oct-Dec	95.9	-4.2	-6.7	95.9	-3.2	-6.4	103.3	+0.3	+3.2	
2020	Jan-Mar	96.9	+1.0	-2.3	95.5	-0.4	-2.7	101.8	-1.5	+1.0	
2020	Apr-Jun	85.8	-11.5	-17.0	83.8	-12.3	-17.2	95.4	-6.3	-7.5	
2020	Jan	97.8	+1.9	-2.3	95.3	-1.1	-4.3	105.5	+2.1	+4.3	
	Feb	98.6	+0.8	-1.4	100.3	+5.2	+0.9	102.4	-2.9	+2.0	
	Mar	94.3	-4.4	-3.2	90.9	-9.4	-4.3	101.8	-0.6	+1.0	
	Apr	91.6	-2.9	-9.1	89.3	-1.8	-10.7	97.7	-4.0	-3.1	
	May	82.5	-9.9	-24.6	78.6	-12.0	-25.1	98.0	+0.3	-4.8	
	Jun	83.4	+1.1	-17.5	83.4	+6.1	-16.1	95.4	-2.7	-7.5	
	Jul	82.7	-0.8	-19.0	83.9	+0.6	-17.0	89.4	-6.3	-14.0	
	Aug	87.3	+5.6	-13.4	85.6	+2.0	-13.8	88.2	-1.3	-15.4	
Source Ibaraki P					ecture G	overnmer	nt Statisti	tics Division			
									_		

### Tochigi Prefecture

	9									
			Index of			Index of		Index	of Produc	cers'
		Industrial	Production	on Index	Produc	ers' Ship	ment	Inv entory	of Finishie	ed Goods
		2	2015=100		2	015=100		2	2015=100	
		Index	MoM	YoY	Index	MoM	YoY	Index	MoM	YoY
FY	2015	99.9	-	-0.2	99.3	-	-0.8	106.6	-	+25.1
FY	2016	99.5	-	-0.4	100.0	-	+0.7	90.6	-	-15.0
FY	2017	100.1	-	+0.6	99.4	-	-0.6	93.9	-	+3.6
FY	2018	97.4	-	-2.6	95.3	-	-4.1	99.5	-	+6.0
FY	2019	94.2	-	-3.3	91.9	-	-3.6	96.4	-	-3.1
2018	Apr-Jun	97.6	-0.3	-3.3	95.8	-0.8	-6.5	97.1	-4.2	-7.7
	Jul-Sep	98.0	+0.4	-2.6	96.3	+0.5	-3.6	107.4	+10.6	+21.1
	Oct-Dec	97.6	-0.4	-2.8	94.6	-1.7	-3.6	101.1	-5.9	+6.3
2019	Jan-Mar	96.9	-0.7	-1.8	94.6	-0.0	-2.6	106.7	+5.5	+5.2
2019	Apr-Jun	97.6	+0.8	-0.6	96.2	+1.8	+0.0	107.7	+0.9	+10.9
	Jul-Sep	96.8	-0.9	-0.4	95.3	-0.9	-0.4	104.5	-3.0	-2.7
	Oct-Dec	91.1	-5.9	-7.1	88.8	-6.9	-7.0	103.4	-1.1	+2.3
2020	Jan-Mar	92.1	+1.1	-5.1	88.5	-0.3	-7.0	103.4	+0.0	-3.1
2020	Apr-Jun	86.4	-6.2	-10.9	85.1	-3.8	-10.9	95.4	-7.7	-11.4
2020	Jan	94.4	+4.4	-2.3	90.5	-0.1	-4.7	102.2	-1.2	-2.3
	Feb	89.9	-4.8	-9.2	88.4	-2.3	-7.4	98.9	-3.2	-2.8
	Mar	92.0	+2.3	-3.7	86.6	-2.0	-8.5	103.4	+4.6	-3.1
	Apr	89.5	-2.7	-7.1	86.8	+0.2	-10.8	106.9	+3.4	+2.1
	May	85.0	-5.0	-16.1	83.8	-3.5	-14.4	101.3	-5.2	-3.0
	Jun	84.8	-0.2	-9.6	84.8	+1.2	-7.7	95.4	-5.8	-11.5
	Jul	88.6	+4.5	-9.9	87.9	+3.7	-8.0	99.1	+3.9	-22.5
	Aug	88.2	-0.5	-8.8	85.3	-3.0	-10.7	104.1	+5.0	-3.9
So	ource		То	chigi Pref	ecture G	overnmer	nt Statisti	ics Divisio	n	•

<sup>\*</sup> Seasonal adjustment X-12-ARIMA

<sup>\*</sup> Carender year basis

<sup>\*</sup> Carender year basis

### Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Export Value)

### Ibaraki Prefecture (Total amount of 3 customs in Ibaraki)

	$\mathbf{I} \cap$	cn		-r	דםי	$\Delta C$	TILI	$^{c}$
(¥bn/%)	ı	CH	ıgı	Pr	CI		tui	C

(¥bn/%)

				Export		Import Total					Expo	ort	Impo	ort .			
		Tota					Tota										
		Amount	Chg YoY	Kashima	Hitachi	Tsukuba	Amount	Chg YoY	Kashima	Hitachi	Tsukuba			Amount	Chg YoY	Amount	Chg YoY
FY2014		915.5	-4.8	449.6	398.3	67.7	1,631.8	-24.4	1,284.3	329.0	18.5	FY2014		114.6	-7.0	36.7	+22.5
FY2015	;	887.3	-3.1	444.2	375.2	67.9	1,322.9	-19.0	997.5	30.5	20.2	FY2015		124.1	+8.3	58.5	+59.7
FY2016	;	949.6	+7.0	396.7	471.3	81.6	1,212.3	-8.4	886.5	309.7	16.1	FY2016		117.6	-5.2	53.8	-8.0
FY2017	•	1,344.8	+41.6	406.6	830.1	108.1	1,503.6	+24.0	1,099.2	387.7	16.7	FY2017		149.1	+26.8	30.2	-43.9
FY2018	3	1,256.6	-6.6	435.6	701.3	119.7	1,616.8	+7.5	1,179.1	423.2	14.5	FY2018		164.7	+10.5	47.8	+58.2
FY2019	)	1,333.8	+6.1	444.7	783.4	105.7	1,547.5	-4.3	1,122.1	411.6	13.7	FY2019		125.3	-23.9	36.3	-24.1
2018	Apr-Jun	263.8	-17.0	82.4	154.6	26.7	326.3	-8.1	222.0	100.8	3.6	2018	Apr-Jun	42.9	+38.3	13.8	+83.7
	Jul-Sep	320.3	-1.8	110.5	182.4	27.3	444.9	+33.7	320.0	121.4	3.5		Jul-Sep	40.3	+14.6	12.1	+35.1
	Oct-Dec	351.4	+0.3	120.0	197.8	33.5	464.2	+15.8	354.4	105.9	4.0		Oct-Dec	47.9	+14.1	12.8	+59.5
2019	Jan-Mar	321.3	-8.5	122.7	166.6	32.0	380.5	-8.6	283.2	93.9	3.4	2019	Jan-Mar	33.6	-17.9	9.0	+59.1
2019	Apr-Jun	328.8	+24.7	119.6	179.2	30.0	388.8	+19.2	294.6	90.7	3.5	2019	Apr-Jun	31.0	-27.7	5.7	-58.5
	Jul-Sep	324.5	+1.4	107.1	189.6	27.8	396.4	-10.8	282.3	110.4	3.8		Jul-Sep	32.6	-19.1	11.1	-8.9
	Oct-Dec	351.2	-0.1	111.2	213.7	26.3	394.5	-15.1	288.4	102.8	3.3		Oct-Dec	30.5	-36.4	11.9	-6.8
2020	Jan-Mar	329.4	+2.5	106.8	200.9	21.6	367.8	-3.7	256.8	107.8	3.2	2020	Jan-Mar	31.2	-7.2	7.5	-16.4
2020	Apr-Jun	159.2	-51.6	59.1	81.8	18.3	235.4	-39.4	142.6	90.3	2.4	2020	Apr-Jun	41.2	+32.9	14.1	+146.8
	Jul-Sep	316.2	-2.6	58.5	239.4	18.3	244.1	-38.4	174.6	66.8	2.7		Jul-Sep	43.3	+32.8	11.4	+2.8
2020	Jan	85.9	-18.2	31.8	48.4	5.7	145.7	+12.8	103.1	41.6	1.0	2020	Jan	11.2	+5.6	2.6	-31.8
	Feb	119.3	+18.2	36.2	76.1	7.0	104.5	-9.4	79.4	24.1	1.0		Feb	9.6	-11.6	1.3	-60.4
	Mar	124.1	+7.6	38.8	76.5	8.8	117.6	-14.4	74.3	42.1	1.2		Mar	10.4	-14.4	3.7	+77.5
	Apr	67.6	-38.0	24.3	35.4	7.9	109.7	-16.3	70.9	38.0	0.8		Apr	17.4	+46.9	9.8	+511.3
	May	36.9	-62.1	19.2	13.0	4.8	64.0	-52.5	36.1	27.3	0.7		May	11.2	+32.7	2.5	+13.7
	Jun	54.6	-55.3	15.6	33.4	5.6	61.7	-49.8	35.7	25.1	0.9		Jun	12.7	+17.8	1.8	-4.3
	Jul	109.4	+0.4	18.3	84.7	6.4	74.0	-42.8	49.8	23.3	0.9		Jul	10.2	-5.4	5.7	+44.8
	Aug	88.5	-15.0	20.1	62.8	5.7	84.3	-32.6	60.3	23.0	1.0		Aug	15.0	+34.0	0.9	-69.6
	Sep	118.2	+6.1	20.0	92.0	6.2	85.8	-39.5	64.5	20.5	0.8		Sep	18.1	+70.5	4.8	+11.4

### Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Investment-related Indicators)

### Ibaraki Prefecture

			Cons	structed Public	Works Orders	3			Housing	Starts		Building Construction Started	
				Prefect	ture	Municipa	lities	Tota	ıl	Floor Sp	pace	(Business Co	
		¥mil	YoY	¥mil	YoY	¥mil	YoY	Number	YoY	Km <sup>‡</sup>	YoY	<b>K</b> m²	YoY
FY2	2013	432,690	+40.8	102,367	+13.2	141,157	+16.5	24,367	+9.6	2,325	+9.7	1,484	-15.5
FY2	2014	374,370	-13.5	101,242	-1.1	156,301	+10.7	21,946	-9.9	2,029	-12.7	1,312	-11.6
FY2	2015	371,125	-0.9	108,825	+7.5	165,666	+6.0	22,528	+2.7	1,993	-1.8	1,307	-0.4
FY2016		400,070	+7.8	117,658	+8.1	181,346	+9.5	22,805	+1.2	2,014	+1.0	1,349	+3.2
FY2	2017	339,846	-15.1	104,032	-11.6	156,276	-13.8	20,894	-8.4	1,919	-4.7	1,876	+39.1
FY2	2018	331,270	-2.5	115,766	+11.3	122,411	-21.7	19,858	-5.0	1,886	-1.7	1,150	-38.7
FY2	2019	361,360	+9.1	111,212	-3.9	136,021	+11.1	17,765	-10.5	1,726	-8.5	1,434	+24.6
2018	Apr-Jun	77,294	+4.3	18,935	+24.7	33,281	-21.2	4,996	-2.4	473	+0.8	245	-51.4
	Jul-Sep	93,606	-19.1	32,819	-8.5	43,477	-32.5	5,314	-8.6	492	-6.1	286	-59.8
	Oct-Dec	94,021	+6.2	33,059	+22.2	32,377	-4.4	5,391	-2.6	518	+3.4	290	-8.4
2019	Jan-Mar	66,350	+7.8	30,953	+19.4	13,277	-16.2	4,157	-6.0	403	-5.1	329	-4.2
2019	Apr-Jun	94,993	+22.9	16,879	-10.9	32,653	-1.9	4,954	-0.8	482	+2.0	468	+90.9
	Jul-Sep	105,188	+12.4	32,435	-1.2	50,700	+16.6	4,568	-14.0	446	-9.2	263	-8.3
	Oct-Dec	94,198	+0.2	31,719	-4.1	39,983	+23.5	4,292	-20.4	418	-19.4	380	+31.1
2020	Jan-Mar	66,981	+1.0	30,179	-2.5	12,685	-4.5	3,951	-5.0	380	-5.8	323	-1.8
2020	Apr-Jun	107,707	+13.4	21,665	+28.4	38,920	+19.2	4,097	-17.3	398	-17.4	289	-38.3
	Jul-Sep	132,329	+25.8	39,685	+22.4	48,562	-4.2	3,991	-12.6	383	-14.1	279	+6.3
2020	Jan	17,328	+63.4	5,539	+57.9	4,238	+9.7	1,173	-14.2	113	-13.2	121	+42.3
	Feb	13,023	-39.0	5,331	-22.5	4,538	+0.2	1,309	-0.9	122	-7.7	82	-26.0
	Mar	36,630	+6.5	19,309	-6.1	3,909	-20.0	1,469	+0.0	145	+2.7	120	-9.7
	Apr	21,775	-35.0	9,154	+55.5	9,443	+78.5	1,412	-9.0	135	-9.7	163	+2.8
	May	50,250	+122.2	4,998	+67.4	11,527	+32.8	1,118	-21.8	110	-25.0	44	-42.0
	Jun	35,681	-8.3	7,512	-6.2	17,950	-3.9	1,567	-20.6	153	-17.7	82	-65.0
	Jul	43,273	+27.9	11,947	+41.0	17,771	+12.9	1,301	-23.4	123	-25.5	119	+56.0
	Aug	42,982	+22.9	10,617	+9.6	11,197	-43.6	1,299	-11.5	125	-11.0	56	-21.1
	Sep	46,073	+26.7	17,121	+19.9	19,595	+29.8	1,391	-0.9	135	-3.9	104	-9.7
	Source			•	ruction Surety	. 0,000		.,551		Land, Infrastr			<u> </u>

### Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Investment-related Indicators)

### Tochigi Prefecture

			Cons	structed Public	Works Orders	3			Housing 9	Starts		Building Construction	
				Prefect	ure	Municipa	alities	Tota	al	Floor Sp	pace	Start (Business Co	
		¥mil	YoY	¥mil	YoY	¥mil	YoY	Number	YoY	Km <sup>²</sup>	YoY	Km²	YoY
FY2	013	145,117	+10.2	44,543	+7.2	68,872	+8.6	14,418	-5.9	1,482	-2.3	971	+42.1
FY2	014	154,210	+6.3	43,742	-1.8	77,490	+12.5	13,479	-6.5	1,297	-12.5	940	-3.2
FY2	015	153,046	-0.8	53,230	+21.7	73,363	-5.3	13,122	-2.6	1,256	-3.2	1,044	+11.1
FY2	016	156,285	+2.1	54,436	+2.3	64,641	-11.9	14,602	+11.3	1,367	+8.9	929	-11.0
FY2	017	142,895	-8.6	56,857	+4.4	62,279	-3.7	13,380	-8.4	1,291	-5.6	1,051	+13.1
FY2	018	164,486	+15.1	62,668	+10.2	76,368	+22.6	12,736	-4.8	1,252	-3.0	1,007	-4.2
FY2	019	197,336	+20.0	66,631	+6.3	89,584	+17.3	12,251	-3.8	1,238	-1.1	840	-16.6
2018	Apr-Jun	54,824	+9.1	16,060	-24.7	26,323	+30.2	3,208	-5.4	321	+0.2	308	-24.1
	Jul-Sep	50,267	+22.5	18,198	+27.4	26,296	+37.5	3,367	+13.8	322	+9.2	215	+72.0
	Oct-Dec	41,768	+15.2	21,488	+41.0	16,653	-8.8	3,419	-7.0	340	-4.8	258	-16.7
2019	Jan-Mar	17,627	+14.9	6,922	+15.3	7,096	+51.8	2,742	-18.2	268	-15.5	190	-30.0
2019	Apr-Jun	50,933	-7.1	14,189	-11.7	20,362	-22.6	3,070	-4.3	322	+0.3	202	-13.5
	Jul-Sep	64,741	+28.8	21,833	+20.0	33,633	+27.9	3,165	-6.0	325	+0.9	254	-31.2
	Oct-Dec	50,447	+20.8	18,264	-15.0	23,828	+43.1	3,011	-11.9	298	-12.5	193	-10.1
2020	Jan-Mar	31,215	+77.1	12,345	+78.3	11,761	+65.7	3,005	+9.6	293	+9.3	191	+0.7
2020	Apr-Jun	91,760	+80.2	33,769	+138.0	36,001	+76.8	2,624	-14.5	269	-16.6	168	-16.7
	Jul-Sep	64,399	-0.5	23,763	+8.8	25,757	-23.4	2,707	-14.5	267	-17.8	241	-5.0
2020	Jan	6,955	+60.1	3,212	+96.2	2,568	+10.1	1,028	+13.0	100	+12.0	48	-49.7
	Feb	12,251	+95.2	3,142	+54.1	4,828	+92.4	754	-16.6	76	-11.8	43	-21.7
	Mar	12,009	+71.4	5,991	+84.6	4,365	+93.7	1,223	+31.8	117	+26.2	100	+150.3
	Apr	45,191	+160.6	20,117	+191.0	21,493	+269.4	692	-38.6	75	-33.7	52	-42.3
	May	17,148	+5.1	6,122	+43.1	5,032	-14.5	1,010	+20.8	103	+15.1	74	+65.9
	Jun	29,421	+70.3	7,530	+151.3	9,476	+9.4	922	-16.7	91	-23.9	42	-37.2
	Jul	20,977	+0.2	6,915	-29.6	8,358	+6.8	846	-26.4	87	-28.4	84	-2.5
	Aug	22,086	-21.9	7,559	+36.2	8,504	-54.9	902	-14.4	88	-19.6	108	+43.8
	Sep	21,336	+37.4	9,289	+43.7	8,895	+28.0	959	-0.3	93	-2.4	49	-46.8
	Source				ruction Surety	· · ·				Land, Infrastr			

# Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Consumption-related Indicators) Ibaraki Prefecture

		Household cons Expenditu			arge-scale Stores	sp	Mass mer pecialty retails		lue	Consu Price I			Auto	Sales	
		(Worker's House	seholds					Home	Conveni-	(Mito	City)	New ly Re	egistered Pa	assenger Veh	nicles+
		More)	w ith Tw o People or More) (MitoCity)		All store Same store		Drugstores	Improve- ment Stores	ence Stores	2015=	=100	Mini-vehi	icle Sales	New ly Re Passenger	
		¥Thousand	YoY	Y	οΥ		Yo	ρY		Index	YoY	Number	YoY	Number	YoY
FY2013		334	+0.7	+1.4	-0.5	_	-	-	-	96.6	+1.5	124,524	+4.8	77,656	+0.8
FY2014		323	-3.5	-0.2	-1.8	-	-	-	-	99.9	+3.3	116,723	-6.3	70,819	-8.8
FY2015		330	+2.4	+3.4	+0.8	-0.4	+7.0	+0.5	-	99.8	+0.0	108,089	-7.4	71,236	+0.6
FY2016		325	-1.6	+2.4	-0.4	-2.8	+3.5	-0.8	-	99.8	-0.1	111,245	+2.9	77,359	+8.6
FY2017		337	+3.7	-2.1	+0.0	+2.0	+3.3	-2.6	+1.0	100.6	+0.8	112,310	+1.0	76,930	-0.6
FY2018		325	-3.6	+1.8	-0.1	+2.5	+4.9	-1.6	+1.1	101.5	+0.9	113,497	+1.1	78,025	+1.4
FY2019		301	-7.3	-	-		-	-	-	102.3	+0.8	109,312	-3.7	73,256	-6.1
2018	Apr-Jun	343	+2.0	+1.6	-0.5	+2.3	+4.6	-4.5	+0.6	100.8	+0.6	25,272	+0.9	17,132	-0.4
	Jul-Sep	314	-9.9	+3.0	+0.8	+3.5	+5.0	-1.0	+2.2	101.5	+1.3	27,163	-1.0	18,670	-2.4
	Oct-Dec	300	-8.9	+0.7	-1.5	+1.3	+4.4	+1.0	+0.3	102.0	+1.2	26,855	+6.1	18,558	+7.9
2019	Jan-Mar	343	+2.7	+1.7	+0.8	+2.7		-2.0	+1.3		+0.4	34,207	-0.9	23,665	+1.2
2019	Apr-Jun	283	-17.3	+0.2	+0.2	+9.7	+3.7	-0.8	+0.7	102.0	+1.2	25,870	+2.4	17,611	+2.8
	Jul-Sep	320	+1.8	+0.1	-0.1	+19.4	+7.1	+6.6	-0.4	102.2	+0.8	29,747	+9.5	20,236	+8.4
	Oct-Dec	305	+1.7	-2.0	-1.5	-4.3		-2.7	+1.3		+0.7	22,745	-15.3	14,807	-20.2
2020	Jan-Mar	296	-13.5	+1.4	+0.2			+5.0	+0.2		+0.6	30,950	-9.5	20,602	-12.9
2020	Apr-Jun	319	+12.5	+7.4	+0.5	+23.7		+15.5	-4.6		+0.0	17,557	-32.1	11,904	-32.4
	Jul-Sep	302	-5.6	+6.8	+1.2			+7.3	-3.8		-0.1	25,194	-15.3	16,061	-20.6
2020	Jan	306	-6.4	-1.9	-1.3	+2.2		-3.6	+0.9		+0.7	8,628	-16.0	5,705	-21.3
	Feb	261	-24.5	+4.7	+3.8	+14.1	+18.5	+12.9	+4.3		+0.5	9,937	-8.4	6,556	-11.3
	Mar	321	-9.5	+1.9	-1.4	-0.9		+6.8	-4.1	102.1	+0.6	12,385	-5.4	8,341	-7.6
	Apr	294	-5.9	+4.9	-4.0	+6.4		+9.7	-7.4		-0.3	5,985	-25.9	4,012	-24.1
	May	353	+29.7	+9.0	+1.0	+22.8		+13.5	-5.9		+0.2	4,485	-46.1	3,272	-40.5
	Jun	309	+16.4	+8.3	+4.3	+39.4		+24.3	-0.5		+0.4	7,087	-25.1	4,620	-32.3
	Jul	264	-6.5	+8.6	+3.7	+6.1	+9.9	+16.9	-5.8		+0.1	8,395	-13.9	5,230	-21.3
	Aug	288	-10.9	+10.7	+4.5	+7.1	+11.2	+18.1	-3.9		-0.4	6,738	-21.0	4,124	-27.5
	Sep	354	-0.0	+0.9	-4.7	-31.3	+1.0	-11.0	-1.5		+0.0	10,061	-12.2	6,707	-15.1
Source		Ministry of In Affairs and Communi			Kanto Bur	eau of Econ	omy, Trade a	and Industry		lbaraki Pre		Japan A	utomobile D (lbarakii	ealers Assoc Branch)	ciation

### Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Consumption-related Indicators)

### Tochigi Prefecture

		Household cons Expenditu		Sales of Larg	-	sp	Mass mero ecialty retaile		ıe	Consu Price In			Auto	Sales	
		(Worker's Househ	More)	All store Sa	ame store	Electric Appliances	Drugstores	Home Improve- ment	Conveni- ence	(Utsunomi		-	egistered Pa	nssenger Veh	gistered
		(Utsunomiya	City)					Stores	Stores					Passenger	Vehicles
		¥Thousand	YoY	YoY	•		Yo	Y		Index	YoY	Number	YoY	Number	YoY
FY2013		341	-4.6	-0.2	-1.4	-	-	-	-	95.7	+0.4	96,146	+8.2	60,793	+2.9
FY2014		360	+5.5	+1.3	+0.1	-	-	-	-	98.9	+3.3	90,622	-5.7	55,867	-8.1
FY2015		310	-13.8	+0.8	-0.4	+6.9	+8.6	-1.4	-	100.0	+1.1	83,754	-7.6	55,574	-0.5
FY2016		302	-2.6	+1.4	-0.4	+0.0	+4.8	-0.4	-	99.7	-0.3	82,721	-1.2	56,970	+2.5
FY2017		333	+10.3	+0.9	-0.7	+4.6	+6.2	+0.2	+1.5	99.9	+0.2	86,263	+4.3	58,103	+2.0
FY2018		345	+3.5	+0.5	-0.6	+8.6	+5.3	-0.3	+1.2	100.4	+0.5	84,963	-1.5	56,505	-2.8
FY2019		338	-2.0	-0.8	-1.5	+15.0	+6.4	+0.3	+0.6	100.9	+0.5	81,947	-3.5	53,458	-5.4
2018	Apr-Jun	342	+8.5	+0.6	-0.7	+7.0	+5.9	-2.6	+0.5	100.1	+0.0	18,880	-1.6	12,721	-2.3
	Jul-Sep	339	+3.7	+1.3	+0.5	+8.1	+4.5	+0.5	+2.7	100.4	+0.9	20,722	-0.6	13,800	-3.3
	Oct-Dec	366	+7.1	-0.6	-1.8	+13.2	+5.0	+1.0	+0.3	100.9	+0.7	20,088	+2.4	13,401	+0.2
2019	Jan-Mar	332	-4.6	+0.2	-0.9	+15.9	+5.5	-0.4	+1.5	100.7	+0.4	25,273	-5.0	16,583	-5.0
2019	Apr-Jun	311	-8.9	-0.4	-1.3	+18.0	+4.2	+0.5	+0.9	100.9	+0.8	18,888	+0.0	12,113	-4.8
	Jul-Sep	327	-3.5	-0.6	-1.0	+23.9	+8.6	+4.4	-1.1	100.7	+0.2	21,836	+5.4	14,364	+4.1
	Oct-Dec	367	+0.4	-2.4	-2.7	+3.6	+7.3	-3.5	+1.1	101.3	+0.5	18,569	-7.6	12,307	-8.2
2020	Jan-Mar	345	+3.8	-0.7	-1.5	+11.0	+14.0	+3.0	-0.2	101.1	+0.4	22,654	-10.4	14,674	-11.5
2020	Apr-Jun	284	-8.8	-3.1	-6.0	+36.6	+16.3	+12.4	-5.8	101.2	+0.3	12,429	-34.2	8,395	-30.7
	Jul-Sep	-	-		-		-	-	-	101.4	+0.8	18,443	-15.5	11,745	-18.2
2020	Jan	331	-5.3	-0.4	-0.9	+13.1	+6.8	-1.6	+0.5	101.3	+0.6	6,216	-13.7	3,996	-12.4
	Feb	333	-8.9	+4.1	+4.7	+21.6	+18.4	+9.8	+3.9	101.1	+0.3	7,385	-9.3	4,849	-9.4
	Mar	371	+31.3	-5.2	-7.2	+1.7	+17.0	+1.4	-4.6	101.0	+0.3	9,053	-8.7	5,829	-12.6
	Apr	273	-27.7	-6.3	-10.8	+19.6	+19.2	+4.7	-8.6	101.2	+0.2	3,852	-38.6	2,509	-32.3
	May	300	+2.8	-6.0	-9.4	+34.2	+14.8	+12.2	-7.1	101.1	+0.2	3,293	-44.8	2,444	-37.8
	Jun	278	+5.6	+3.2	+2.1	+55.2	+15.0	+20.9	-1.6	101.3	+0.4	5,284	-20.5	3,442	-23.1
	Jul	268	-21.7	+2.0	-0.2	+27.5	+11.0	+10.8	-6.7	101.4	+1.0	6,265	-10.9	3,969	-16.9
	Aug	290	-10.2	+4.9	+1.4	+20.3	+9.4	+15.1	-4.6	101.7	+0.8	4,862	-18.2	3,026	-19.5
	Sep	-	-	-5.7	-8.2			-8.1	-1.4	101.2	+0.6	7,316	-17.4	4,750	-18.4
Source	Source Ministry o		al Affairs cations	Kanto Bureau of Economy,				nmy. Trade and Industry			Tochigi Prefecture  **Calendar year basis		Japan Automobile Dealers Association		

### Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Employment-related Indicators)

### Ibaraki Prefecture

		Employme		of Regular W	orkers		Total Cash	Earnings		Overtim		Job Openi	Ū	Unemployme	J
			2015=							Ind		(Original F	igures)	(Number R	•
		(Establishme	nts with 5 or	More Regula	r Workers)		2015=			2015	=100			Unemployment Benefits)	
		All Indus		Manufactureing		Nominal		Real		All Industries	Manufactureing	New	Active		
		Index	YoY	Index	YoY	Index	YoY	Index	YoY	Index	Index	Rat	io	Number	YoY
FY2014		99.3	-0.1	100.4	-1.7	99.6	+1.5	99.8	-2.2	122.3	107.3	1.53	1.08	8,943	-15.6
FY2015		100.1	+0.9	99.8	-0.6	100.2	+0.6	100.3	+0.6	96.7	97.2	1.63	1.16	8,478	-5.2
FY2016		100.8	+0.7	99.6	-0.2	101.1	+0.9	101.3	+0.9	99.6	94.5	1.84	1.28	7,934	-6.4
FY2017		101.0	+0.2	97.7	-1.9	104.9	+3.8	104.1	+2.8	110.2	96.0	2.14	1.50	7,277	-8.3
FY2018		101.6	+0.6	100.7	+3.1	104.5	-0.4	102.8	-1.3	102.8	91.9	2.22	1.62	7,001	-3.8
FY2019		101.3	-0.3	100.5	-0.2	105.3	+0.8	102.6	-0.2	98.8	88.8	2.23	1.58	7,444	+6.3
2018	Apr-Jun	101.6	+0.2	100.1	+0.8	113.5	+6.1	112.4	+5.4	111.0	92.1	1.91	1.47	6,768	-6.9
	Jul-Sep	102.3	+1.3	101.0	+4.1	95.8	-4.0	94.3	-5.3	98.9	89.9	2.32	1.59	7,573	-5.2
	Oct-Dec	102.0	+1.0	100.7	+4.7	121.0	-1.0	118.5	-2.1	107.3	96.9	2.59	1.70	7,074	-4.2
2019	Jan-Mar	100.6	-0.2	101.0	+2.7	87.6	-3.3	86.0	-3.7	94.1	88.7	2.24	1.74	6,591	+2.0
2019	Apr-Jun	101.5	-0.0	101.8	+1.7	110.2	-2.9	107.9	-4.0	93.5	88.7	1.98	1.47	6,976	+3.1
	Jul-Sep	101.6	-0.7	100.5	-0.5	98.3	+2.6	95.8	+1.6	96.3	88.2	2.32	1.57	7,593	+0.3
	Oct-Dec	101.3	-0.7	99.9	-0.8	123.0	+1.6	119.3	+0.6	102.0	95.4	2.66	1.69	7,632	+7.9
2020	Jan-Mar	100.9	+0.3	99.6	-1.4	89.7	+2.3	87.4	+1.6	103.4	83.0	2.10	1.62	7,576	+15.0
2020	Apr-Jun	100.7	-0.8	100.7	-1.1	111.6	+1.3	109.0	+1.0	85.0	65.3	1.72	1.24	8,445	+21.1
	Jul-Sep	-		-	<u>-</u>	-	-	-	-		-	1.98	1.19	10,966	+44.4
2020	Jan	101.5	-0.1	99.7	-1.4	90.9	+4.1	88.5	+3.3	103.4	75.3	2.22	1.71	7,992	+18.5
	Feb	101.1	+0.4	99.7	-1.2	86.4	+2.4	84.1	+1.6	100.8	83.5	2.18	1.63	7,259	+10.4
	Mar	100.1	+0.7	99.5	-1.5	91.7	+0.5	89.6	+0.0	105.9	90.2	1.89	1.51	7,477	+15.9
	Apr	101.0	-0.4	100.8	-1.1	91.5	+5.1	89.7	+4.8	96.6	79.9	1.50	1.31	7,063	+9.2
	May	100.4	-1.1	100.7	-1.2	89.2	-0.1	86.9	-0.5	78.0	60.3	2.00	1.23	8,090	+11.2
	Jun	100.8	-0.9	100.6	-1.0	154.1	+0.0	150.3	-0.3	80.5	55.7	1.66	1.19	10,183	+41.7
	Jul	101.2	-0.6	100.6	-0.1	112.1	-5.2	109.3	-5.3	81.4	60.3	1.91	1.20	10,998	+44.0
	Aug	100.9	-0.7	99.9	-0.6	86.9	-2.4	84.9	-1.8	79.7	59.3	2.05	1.18	10,973	+43.5
	Sep	-	-	-	-	-	-	-	-	-	-	1.99	1.19	10,926	+45.7

### Basic Data of Ibaraki Prefecture and Tochigi Prefecture (Employment-related Indicators)

### Tochigi Prefecture

		Employme	ent Indexes = 2015=	of Regular W =100	orkers		Total Cash	Earnings		Overtim Ind		Job Openi (Original I	_	Unemployme (Number R	_
		(Establishme	nts with 5 or	More Regula	ır Workers)		2015=	=100		2015	=100			Unemploy me	nt Benefits)
		All Indus	stries	Manufact	tureing	Nomi	nal	Rea	al	All Industries	Manufactureing	New Active			
		Index	YoY	Index	YoY	Index	YoY	Index	YoY	Index	Index	Rat	tio	Number	YoY
FY2013		99.2	+1.7	99.1	-0.4	99.9	+1.7	105.3	+1.3	101.2	107.1	1.41	0.89	7,898	-7.0
FY2014		99.8	+0.6	100.8	+1.7	98.6	-1.3	100.0	-5.0	103.8	104.5	1.45	0.97	7,214	-8.7
FY2015		100.0	+0.2	100.0	-0.8	100.0	+1.4	100.0	+0.0	100.0	100.0	1.62	1.09	6,223	-13.7
FY2016		100.9	+0.9	96.2	-3.8	102.4	+2.4	102.6	+2.6	103.6	103.0	1.79	1.22	5,869	-5.7
FY2017		100.4	-0.5	93.8	-2.5	100.3	-2.1	99.9	-2.6	105.1	107.7	2.01	1.37	5,438	-7.3
FY2018		103.1	+2.7	98.7	+5.2	97.7	-2.6	96.1	-3.8	91.3	105.2	2.10	1.43	5,126	-5.7
FY2019		103.7	+0.6	101.8	+3.1	99.2	+1.5	96.9	+0.8	92.5	91.3	2.02	1.36	5,672	+10.7
2018	Apr-Jun	103.2	+2.6	98.7	+3.9	100.3	-2.9	99.1	-3.5	91.3	103.5	1.87	1.33	5,035	-8.1
	Jul-Sep	103.3	+3.1	99.5	+7.3	93.9	-1.4	92.3	-3.0	89.7	102.6	2.14	1.41	5,551	-7.5
	Oct-Dec	103.9	+3.6	99.5	+7.5	112.8	-4.1	110.7	-4.9	93.0	106.9	2.36	1.51	5,094	-5.5
2019	Jan-Mar	102.4	+0.3	97.6	+0.7	82.5	-1.4	80.7	-2.0	90.8	93.1	2.09	1.48	4,823	-1.3
2019	Apr-Jun	104.1	+0.9	103.0	+4.4	102.7	+2.4	100.3	+1.2	90.8	92.7	1.91	1.34	5,362	+6.5
	Jul-Sep	104.3	+1.0	103.2	+3.7	95.7	+1.9	93.7	+1.5	91.9	88.5	2.07	1.36	5,837	+5.2
	Oct-Dec	104.0	+0.1	103.2	+3.8	116.0	+2.8	112.7	+1.8	96.4	90.9	2.35	1.44	5,867	+15.2
2020	Jan-Mar	102.3	-0.1	103.7	+6.2	85.0	+3.0	82.7	+2.4	93.6	85.3	1.81	1.31	5,621	+16.5
2020	Apr-Jun	104.0	-0.1	108.5	+5.3	101.2	-1.4	98.5	-1.8	74.5	64.0	1.53	1.01	6,774	+26.3
	Jul-Sep	-	-	-	-	-	-	-	-	-	-	1.66	0.93	8,588	+47.1
2020	Jan	102.9	+0.0	104.1	+6.6	86.4	+2.5	84.0	+1.7	89.1	79.9	1.69	1.38	5,803	+18.7
	Feb	102.2	-0.3	103.7	+5.9	82.6	+3.1	80.4	+2.7	98.3	89.6	2.03	1.36	5,427	+13.0
	Mar	101.9	+0.0	103.2	+6.1	85.9	+3.4	83.7	+3.0	93.3	86.4	1.72	1.20	5,632	+17.9
	Apr	104.4	+0.5	108.5	+5.8	83.6	+0.4	81.3	+0.0	84.9	77.9	1.35	1.09	5,867	+14.6
	May	103.4	-0.7	108.6	+5.2	83.4	+2.6	81.2	+2.3	65.5	55.8	1.65	0.99	6,376	+15.8
	Jun	104.1	-0.2	108.4	+5.0	136.7	-4.7	133.0	-5.1	73.1	58.4	1.58	0.95	8,080	+48.0
	Jul	104.3	-0.3	108.1	+4.5	109.6	-5.4	106.4	-6.3	74.8	59.1	1.54	0.94	8,589	+45.3
	Aug	104.4	+0.1	108.1	+4.7	87.0	-1.0	84.2	-2.0	70.6	59.1	1.66	0.92	8,634	+48.2
	Sep		-	-	-	-	-	-	-			1.77	0.92	8,542	+47.9

### Policy for Approach to Environmental Issues

■ Loans for solar power generation(Joyo Bank+Ashikagabank)

FY	Number of	Contract			
1 1	contracts	amount			
FY2019	208	¥27.8billion			
FY2018	288	¥42.9billion			
FY2017	377	¥34.9billion			
FY2016	513	¥26.7billion			

■ Environment-friendly private placement bonds(Ashikaga Ba

FY	Number of issues	Issue amount
FY2019	27	¥2.8billion
FY2018	39	¥3.8billion
FY2017	51	¥6.0billion
FY2016	52	¥4.4billion

### Establishment of environment-friendly branches

■ Status of establishment of environment-friendly branch offices

Make branches more environmentally-friendly by installing solar power generation systems and switching the interior lighting of the branches to LED

FY		Number of branch offices
FY2019	Joyo Bank	105
F12019	Ashikaga Bank	57
FY2018	Joyo Bank	104
F12016	Ashikaga Bank	48
FY2017	Joyo Bank	102
F12017	Ashikaga Bank	36
FY2016	Joyo Bank	61
1 12010	Ashikaga Bank	29
		املمه مينهمانيمسيم باب

\* cumulative total

### Energy Consumption (Joyo Bank + Ashikaga Bank)

■ Taget of reduction of energy consumption(per 1square meter);1% reduction compared with the previous year

Item(	unit)	FY2017	FY2018	FY2019
Energy consumption (per 1 energy consumption (KL)/Ar (compared with target)	· · · · · · · · · · · · · · · · · · ·	0.0276 (-0.0008)	0.0270 (-0.0003)	0.0266 (-0.0002)
	Kerosence (KL)	10	8	6
	Light Oil (KL)	0	0	0
Direct Energy Consumption	Heavy Oil (KL)	125	123	94
Company	LPG (t)	91	75	62
	City Gas (thousand legislation meter)	104	105	104
	Electric Power(MWH)	38,473	37,463	36,748
Indirect Energy	Steam (Gj)	1,808	1,666	1,801
Consumption	Hot Water (GI)	0	0	0
	Cold Water (Gj)	0	0	0
Area (1 square meters)		369,110	366,149	363,500
Total energy consumpti	on (KL)	10,190	9,903	9,677

### Initiative for reducing greenhouse gas emissions

■CO2 emissions (Tons of CO2)(Joyo Bank + Ashikaga Bank)

Items		FY2017	FY2018	FY2019
	Kerosene	24	20	14
	Light Oil	0	0	0
Direct Energy Consumption (Scans 1)	Heavy Oil	337	335	255
Direct Energy Consumption (Scope 1)	LPG	273	224	188
	City Gas	235	236	232
	Subtotal	869	815	688
	Electric power (Actual Emissions Factor)	18,492	17,611	17,208
	Electric power (Adjusted Emissions Factor)	18,394	17,802	16,711
	Steam	103	95	103
Indirect Energy Consumption (Scope 2)	Hot Water	0	0	0
	Cold Water	0	0	0
	Subtotal (Actual Emissions Factor)	18,595	17,706	17,311
	Subtotal (Adjusted Emissions Factor)	18,497	17,897	16,814
Total direct energy (Scope 1) and indirect energy	Total (Actual Emissions Factor)	19,464	18,521	17,999
(Scope 2) CO2 emissions	Total (Adjusted Emissions Factor)	19,366	18,712	17,502

# Supporting children to be independent Fostering next-generation (Financial education)

Number of lessons conducted, participants (Joyo Bank + Ashikagabank)

FY	Number of lessons	Number of lessons			
	conducted	participants			
FY2019	125	about 2,400			
FY2018	140	about 2,500			
FY2017	90	about 2,800			
FY2016	87	about 2,060			

### Subsidy to nonprofit organizations

■ Private placement bonds of customers with donation and other services

(cumulative total)

Number of issue	Amount	Donation
714	¥61.1billion	¥122million

(end of September 2020, Joyo Bank + Ashikaga Bank)

■ Subsidy utilizing charitable trust (\*)

FY	Number of grants made	Grants made ammount
FY2019	97 organizations	¥9.6million
Cumulative total	1,391 organizations	¥150million

(\*) Joyo Bank has established "Eco-Ibaraki"Environmental Conservation Trust in 1992. ■"Mirai Kyoso Juku" , "New Leader Development Dojo"

FY	Contents	Number of sessions conducted	Nunber of sessions participants
	The 5th Mirai kyoso Juku	8 sessions	31 people
FY2019	The 21th New Leader Yosei Dojo	1 session	19 people
	The 7th ashigin Keiei Juku	4 sessions	8 people
	The 4th Mirai Kyoso Juku	7 sessions	30 people
FY2018	The 20th New Leader Yosei Dojo	1 session	25 people
	The 6th Ashigin Keiei Juku	4 sessions	14 people
	The third Mirai Kyoso Juku	7 sessions	30 people
FY2017	The 19th New Leader Yosei Dojo	1 session	15 people
	The 5th Ashigin Keiei Juku	4 sessions	15 people
	The second Mirai Kyoso Juku	10 sessions	30 people
FY2016	The 18th New Leader Yosei Dojo	1 session	11 people
	The 4th Ashigin Keiei Juku	3 sessions	14 people

### Promoting Women's Activities(Joyo Bank)

#### ■Female recruitment ratio

	FY2019
career-track position *1	19.7%
general position *2	100.0%
contract employee	18.8%
part-time employee	96.8%

#### ■Female employees ratio

	FY2019
career-track position *1	32.0%
general position *2	99.8%
engineering staff *3	0.0%
contract employee	15.7%
part-time employee	98.6%

## ■Percentage of continuous employees in 10 years after recruitment for men and women

	FY2019	
	men	women
career-track position *1	77.1%	48.8%
general position *2	_	46.0%

#### ■Competition magnification of recruitment for men and women

	FY2019	
	men	women
career-track position *1	5.9 times	13.9 times
general position *2	_	3.2 times

#### ■ Average years of continuous serbices

	FY2019	
	men	women
career-track position *1	21.5 years	19.5 years
general position *2	3.4 years	4.9 years
engineering staff *3	17.4 years	-
contract employee	8.6 years	21.2 years
part-time employee	-	14.2 years

#### ■Childcare leave taking ratio for men and women

	FY	′2019
	men	women
career-track position *1	108.1%	101.2%
general position *2	-	87.2%
part-time employee	-	83.3%
contract employee	0.0%	-

Childcare leave taking ratio for men (%) = [Number of male employees taking childcare leave]÷ [Number of male employees whom spouse gave birth] x 100

### Promoting Women's Activities(Joyo Bank)

#### ■ Average over time working hours in month by form of employment

	FY2019
career-track position *1	2.2 hours
general position *2	0.2 hours
engineering staff *3	24.4 hours
contract employee	1.1 hours
part-time employee	0.0 hours

#### Female employees ratio in position equivalent to assistant manager

FY2019  49.4 % ( 295 people )  All of assistant manager level 597 people
--

#### ■ Female employees ratio in managerial position

FY2019 10.7 % ( 132 people ) All of manager level 1,239 people	
--	--

#### ■ Female ratio in the Board of Directors

FY2019	0% All of director level 15 people

- (\*1) Employee engaged in banking business in general and aiming to develop his/her career to managerial position.
- (\*2) Employee engaged in wide range of banking business and aiming to be expert of his/her duties.
- (\*3) Employee with necessary skills as engineer

#### ■ Ratio of employees taking annual paid leave

	FY2019
career-track position *1	61.9%
general position *2	77.1%
engineering staff *3	57.0%
contract employee	78.2%
part-time employee	91.2%

Ratio of employees taking annual paid leave (%) = [Number of days of paid leave taken]  $\div$  [Numbers of days of paid leave granted]  $\times$  100

#### ■Change of position/from of employment for men and women

	FY2019	
	men	women
Position : general position *2 → career-track position *1	0 people	67 people
Form of employment : part-time → regular (full-time)	0 people	3 people
Form of employment : temporary → regular (full-time)	0 people	1 people

#### ■ Reempyoyment/Midcareer recruitmet for men and women

	FY2019	
	men	women
Midcareer recruitment	3 people	1 people

#### ■ Certification

As of March 31,2020	• "Platinum Kurumin" (certified under the Act on Advancement of Measures to Support Raising Next- Generation Children) • "Eruboshi" (certified under the Act on Promotion of Women's Participation and Advancement in the Workplace)
---------------------	---

### Promoting Women's Activities (Ashikaga Bank)

#### ■ Female recruitment ratio

	FY2019
career-track position *1 • area- specified career-track position *2	41.5%
general position *3	100.0%
expert staff *4	-

#### ■Female employees ratio

	FY2019
career-track position *1	9.7%
area-specified career-track position *2	70.0%
general position *3	88.2%
expert staff *4	25.0%
contract employee • part-time employee	86.0%

#### ■Percentage of continuous employees in 10 years after recruitment for men and women

	FY2019	
	men	women
career-track position *1	69.2%	60.7%
area-specified career-track position *2	-	54.9%

- (\*1) Employee engaged in all banking business
- (\*2) Employee engaged in all banking business in areas within commuting distance from residence
- (\*3) Employees engaged in general business as clerk mainly, in areas within commuting distance from residence
- (\*4) Employee with specialized knowledge as staff in head office

#### ■Competition magnification of recruitment for men and women

	FY2019	
	men	women
career-track position *1 • area- specified career-track position *2	5.4 times	8.3 times
general position *3	_	1.1 times

#### ■ Average years of continuous services

	FY2	019
	men	women
career-track position *1	17.3 years	8.1 years
area-specified career-track position *2	26.2 years	19.8 years
general position *3	21.0 years	11.2 years
expert staff *4	8.7 years	7.0 years

#### ■ Childcare leave taking ratio for men and women

	FY2	2019
	men	women
career-track position *1	4.5%	100.0%
area-specified career-track position *2	-	100.0%
general position *3	-	100.0%
expert staff *4	-	100.0%

### Promoting Women's Activities(Ashikaga Bank)

#### ■ Average over time working hours in month by form of employment

	FY2019
career-track position *1	21.8 hours
area-specified career-track position *2	22.7 hours
general position *3	17.7 hours
expert staff *4	35.6 hours

#### ■ Female employees ratio in position equivalent to assistant manager

FY2019	71.5% (457 people)
F12019	All of assistant manager level 639 people

#### Female employees ratio in managerial position

FY2019	16.9% (237 people)
F12019	All of manager level 1,399 people

#### ■ Female ratio in the Board of Directors

EY2019	0%
1 12013	All of director level 13 people

- (\*1) Employee engaged in all banking business
- (\*2) Employee engaged in all banking business in areas within commuting distance from residence
- (\*3) Employees engaged in general business as clerk mainly, in areas within commuting distance from residence
- (\*4) Employee with specialized knowledge as staff in head office

#### ■ Ratio of employees taking annual paid leave

	FY2019	
career-track position *1	70.2%	
area-specified career-track position *2	74.8%	
general position *3	67.7%	
expert staff *4	64.5%	

Ratio of employees taking annual paid leave (%) = [Number of days of paid leave taken]  $\div$  [Numbers of days of paid leave granted]  $\times$  100

#### ■ Change of position/from of employment for men and women

	FY2019	
	men	women
Position : area-specified career-track position *2 → career-track position *1	0 people	1 people
Form of employment : part-time → regular (full-time)	0 people	6 people

#### ■ Reemployment/Midcareer recruitment for men and women

	FY2019	
	men	women
Midcareer recruitment	0 people	10 people

#### ■ Certification

As of March 31,2020	• "Kurumin" (certified under the Act on Measures to Support Raising Next-
AS OF MATCH 31,2020	Generation Children)

Mebuki Financial Group, Inc. Corporate Planning Department

TEL +81-29-300-2869

E-mail ir@mebuki-fg.co.jp

URL https://www.mebuki-fg.co.jp/

This document has been prepared for information purposes only and does not form part of a solicitation to sell or purchase any securities.

Information contained herein may be changed or revised without prior notice.

This document may contain forward-looking statements as to future results of operations. No forward-looking statement can be guaranteed and actual results of operations may differ from those projected.