

Financial Results for the Third Quarter of FY2022

Financial Results for 3Q22

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*Unless otherwise mentioned, figures are on non-consolidated basis



Highlights

Results for 3Q22

	Results for 3Q22	YoY Change	Progress
Core net business income (*1) (Banks' total)	¥64.4bn	+¥1.0bn	-
Gains/losses on securities (*2)	−¥14.7bn	−¥15.0bn	_
Consolidated net income (*3)	¥31.8bn	−¥6.6bn	70.6%

- Core net business income (banks' total) (1), indicating the profitability in core business, maintained an increasing trend and increased by ¥1.0 bn YoY, driven by the increase of fees and commissions from customers and cost reduction.
- On the other hand, consolidated net income decreased by ¥6.6bn YoY to ¥31.8bn, due to gains/losses on securities of -¥14.7bn by sales of foreign and domestic bonds to improve periodic profit in the next fiscal year and onwards, in response to a surge in domestic and foreign currency interest rates.
 - (*1) Excluding gains /losses on cancellation of investment trusts, forward and option
 - $\ \ \text{(*2) Including gains /losses on cancellation of investment trusts}, forward and option$
 - (*3) Attributable to owners of the parent

Forecast for FY22 (announced on May 13, 2022)

	Forecast for FY22	YoY
Consolidated net income (*4)	¥45.0bn	+¥2.0bn

Main Points of 3Q22 Financial Results

(¥bn)

Mebuki FG (Consolidated)

	,				
	3Q22 Results	YoY Chg	Progress		
Gross Business profit	102.1	-44.9	-		
Net interest income	114.9	-0.4	-		
(o/w Deference of interests between loans and deposits)	(-80.1)	(+0.6)	-		
Net fees and commissions	31.5	+0.9	-		
Net trading income	1.6	-1.8	-		
Net other business income	-46.0	-43.7	-		
Expenses	80.5	-2.5	-		
Credit related cost	6.0	-5.4	-		
Gains/losses related to stocks	28.5	+25.0	-		
Ordinary profit	45.6	-12.4	70.2%		
Extraordinary income/losses	-0.2	+3.3	-		
Net income ^(*1)	31.8	-6.6	70.6%		

[Breakdown of Net income]

	Bank Total Net income	31.4	-4.3
	Group Companies Net income	3.6	-1.2
	Mebuki Lease	0.7	+0.1
	Mebuki Securities	0.3	-1.0
	Mebuki Credit Guarantee	0.9	-0.3
	Mebuki Card	0.3	+0.1
	Total of banking subsidiaries	1.2	-0.1
	Consolidation Adjustmen ^{t(*2)}	-3.3	-1.0
F	G Consolidated net income (*1)	31.8	-6.6

^(*1) Attributable to owners of the parent

			(¥bn)
【Joyo + Ashikaga (Non-consolidated)】	3Q22 Results	YoY chg	Progress
Gross business profit	97.5	-43.6	-
Net interest income	116.7	-0.5	-
(o/w Gains/losses on cancellation of investment trusts)(1)	(-5.8)	(+5.1)	-
Net interest income (excl.Gains/losses on cancellation of investment	110.9	-5.7	
(o/w Deference of interests between loans and deposits)	(-79.3)	(0.6)	-
(o/w Securities Income)	(-31.5)	(-6.3)	-
Net fees and commissions	`26.2 [´]	+0.5	_
Net other business income	-45.4	-43.6	_
(o/w gains/losses on bond transactions) (2)	(-58.5)	(-54.9)	_
(o/w gains/losses on futures and options) (3)	(8.1)	+8.3	_
(o/w other income related to customers) (*3)	(4.9)	+2.8	
Expenses	77.5	-3.3	-
Net business income	19.9	-40.3	_
(before general allowance for loan losses)			
Core net business income	78.5	+14.5	-
(excl. gains/losses on cancellation of investment trusts)	72.6	+9.4	-
(excl. *4)	64.4	+1.0	-
Net transfer to general allowance for loan losses (a)	-1.0	-1.7	-
Net business income	21.0	-38.6	
Net non-recurrent gains/losses	23.7	+29.2	-
(o/w Disposal of non-performing loans (b))	(5.7)	-4.1	-
(o/w Gains/losses related to stocks, etc. (4))	(29.7)	+26.3	-
Ordinary profit	44.7	-9.3	71.5%
Extraordinary income/losses	-0.1	+3.4	
Net income	31.4	-4.3	73.1%
Credit related cost (a)+(b)	4.7	-5.8	
Gains/losses on securities (1)+(2)+(3)+(4)	-14.7	-15.0	
(*2) Income related to derivatives for customers and foreign as	vohongo		

^(*3) Income related to derivatives for customers and foreign exchange

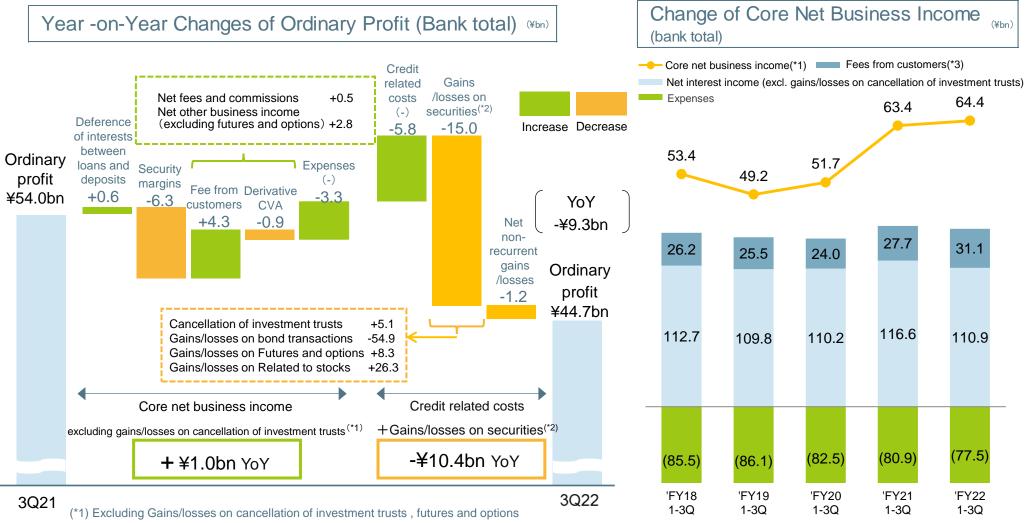
(¥hn)

^(*2) Adjustments related to securities, etc.

^(*4) Excl. gains/losses on cancellation of investment trusts, futures and options

Change of Ordinary Profit (Bank Total non-consolidated)

Core net business income^(*1), indicating the profitability in core business, maintained an increasing trend driven by the increase of fees and commissions from customers and cost reduction, but ordinary profit decreased by ¥9.3 bn YoY due to losses on sales of securities.



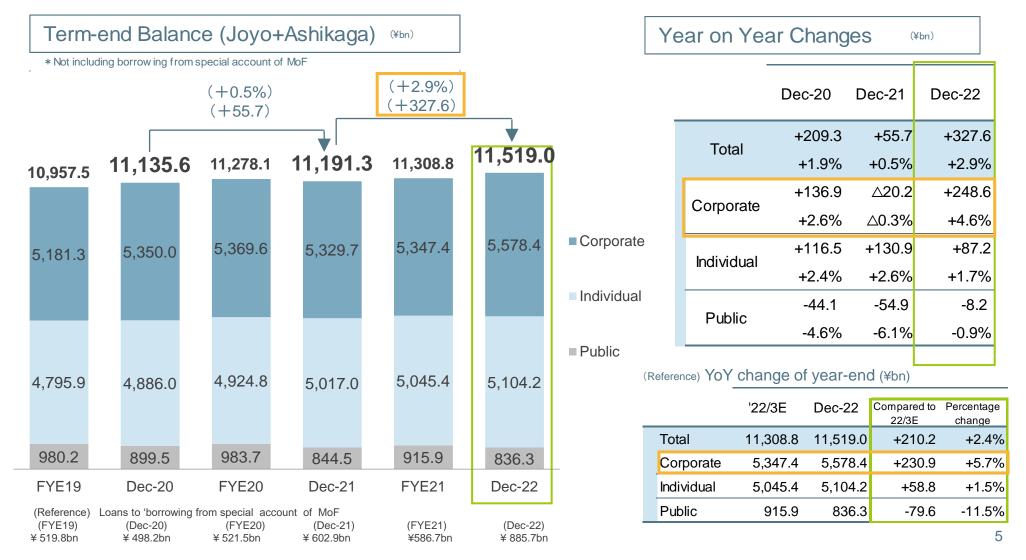
^(*3) Net fees and commissions +Net other business income (Income related to derivatives for customers and foreign exchange)

(*2) Gains/losses on "cancellation of investment trusts +bond transactions + related to stocks + futures and options"

Loans (1) Term-end Balance

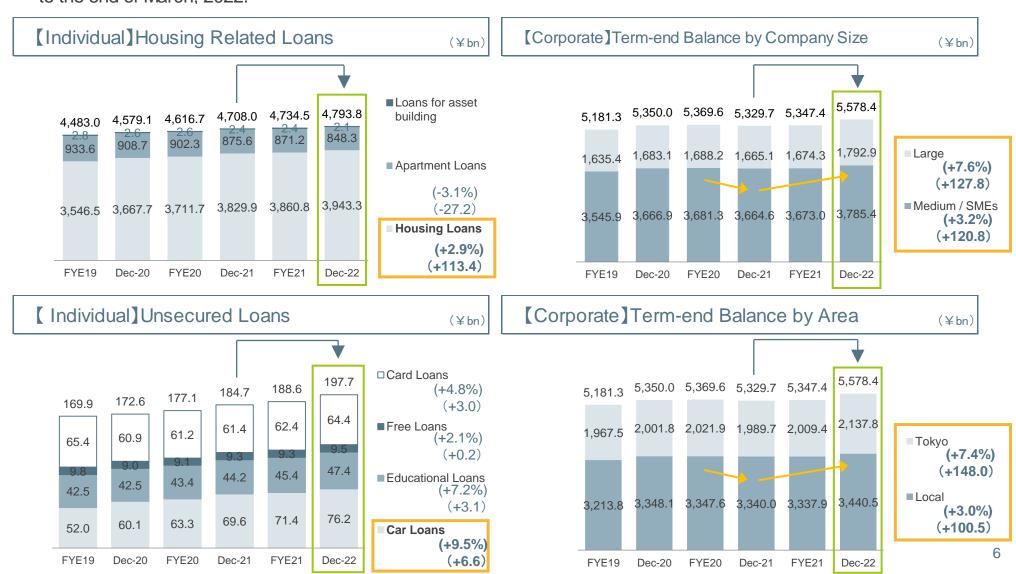
Amount of loans increased by ¥327.6bn YoY (+2.9% annualized).

As a result of proactive support for customers affected by high resources prices and depreciation of yen as well as response to capital investment needs, loans to corporate customers increased significantly (+4.6% annualized).



Loans (2) Individual Housing Related / Unsecured

Loans to individual customers remained in an increasing trend in both housing and unsecured loans. Loans to corporate customers continued to increase after bottoming out at the end of December 2021, and also loans to both local customers and medium companies / SMEs increased in this third quarter compared to the end of March, 2022.



Average Yield of Loans / Net Interest Income

(¥bn)

Difference of interests between loans and deposits reversed to an increase by ¥0.6bn YoY due to higher yields on loans denominated in foreign currencies.

Securities' income (excluding gain on cancellation of investment trusts) decreased by ¥ 6.3bn YoY due to the increase of funding cost. As a result, net interest income decreased by ¥5.7bn YoY, but we aim to improve it by selling and replacing foreign and domestic bonds.

Average Yield on Loans(Joyo+Ashikaga)

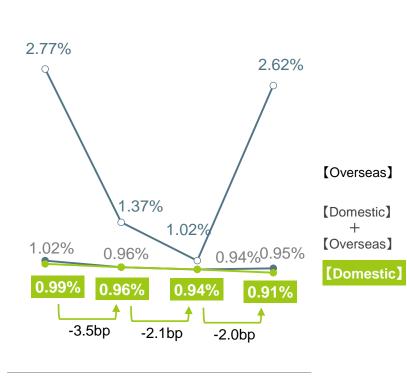
Change of Interest Income(Joyo+Ashikaga)

(¥ bn)

(Domestic and Overseas)

'19/1-3Q

* Not including borrowing from special account of MoF



'21/1-3Q

'20/1-3Q

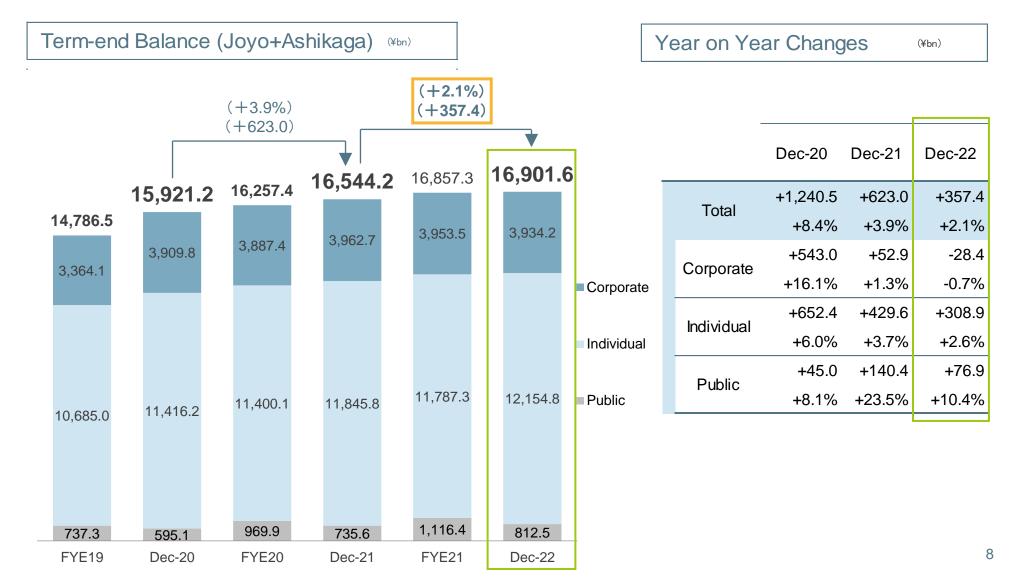
'22/1-3Q

- * Not including borrowing from special account of MoF
- * Figures in parentheses are changes on a year on year basis

		Results YoY Change (Factor) Domestic Chg. in Factors				Overseas	Chg. in Factors	
Interest on loans and bills discounted			Avg Balance Yield	+0.8	-1.7	(+116.8) (-2.0bp)	+2.5	(+10.4) (+160.0bp)
Interest on deposits (—)		81.1		+1.8	0.0	_ _	+2.6	_ _
Difference of interests between loans and deposits	1	79.3		+0.6	-0.9	_	+1.5	_
Interest and dividend on securities		45.6	Avg Balance Yield	+8.3		(+180.5) (+15.2bp) —		(-32.0) (+73.8bp) —
(o/w gains on cancellation of Investment Trusts)		5.8		+5.1	+5.1	_	±0	_
(excluding gains on cancellation of Investment Trusts)		39.7		+4.6	+0.0	_	+4.5	_
Market borrowings, etc. (-)	(*1)	8.1		+10.9	+0.9	_	+10.0	_
Securities' Income (excluding gains on cancellation of Investment Trusts)	2	31.5		-6.3	-0.8		-5.4	_
Net Interest Income (excluding gains on cancellation of Investment Trusts)	①+②	110.9		-5.7	-1.7	-	-3.9	_

Deposits Term-end Balance

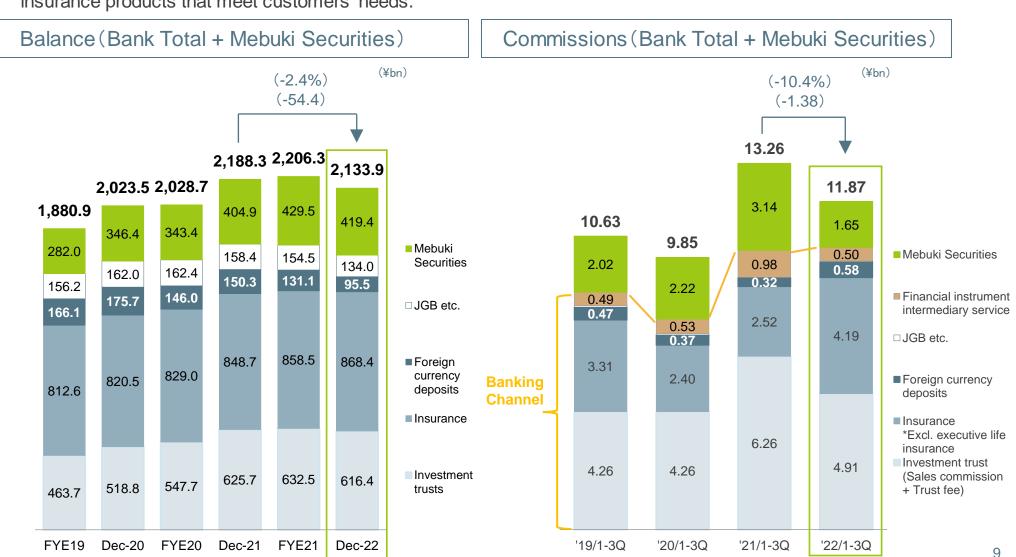
Balance of deposits from individual customers and public sectors increased by ¥357.4bn YoY (+2.1% annualized). The impact of the COVID-19 pandemic has calmed down and the growth rates of deposits from individual customers and public sectors have slowed, and deposits from corporate customers decreased YoY.



Customer Assets under Custody

Balance of customer assets under custody decreased by ¥ 54.4bn YoY (-2.4% annualized) due to the decrease of foreign currency deposits and JGB, etc.

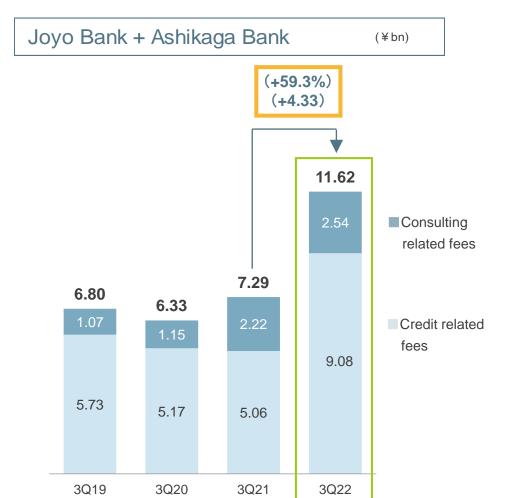
Related commissions through the banking channel remained in an increasing trend due to proposals of insurance products that meet customers' needs.



Fees from Corporate Customers

Fees from corporate customers increased by ± 4.33 bn YoY ($\pm 59.3\%$ annualized).

We have increased derivative transactions to hedge risks in response to fluctuations in the financial markets such as foreign exchange and interest rates, and enhanced support for business matching and business planning for expanding supply chain and digitalization for customers.



<Breakdown of Fees from Corporate customers>

	3Q20	3Q21	3Q22	YoY
Credit related (1)	5.17	5.06	9.08	+4.01
Derivatives Syndicate loans Private placement bonds	0.56 3.59 1.02	0.87 3.20 0.98	4.52 3.61 0.94	+3.65 +0.40 -0.04
Consulting related (2)	1.15	2.22	2.54	+0.31
Business Matching Support for business Planning	0.49 —	0.68 0.52	0.83 0.80	+0.15 +0.27
M&A Executive Insurance Trust · 401K	0.30 0.28 0.08	0.52 0.39 0.10	0.45 0.35 0.09	-0.07 -0.03 -0.01
Total (3) ((1)+(2))	6.33	7.29	11.62	+4.33
Credit risk related to derivatives trading (*1)(4)(-)	_	-0.01	0.89	+0.90
Total ((3)+(4))	6.33	7.31	10.73	+3.42

^(*1) Net amount of CVA and DVA between the end of 3Q22 and FY21 is recognized.

CVA: Credit valuation adjustment to reflect the credit risk of counterparty in derivative transaction

DVA: Debt valuation adjustment to reflect two subsidiary banks' credit risk

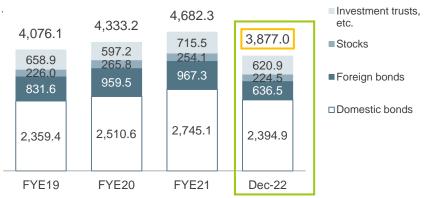
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Securities / Strategic Shareholdings 1

In response to a surge in domestic and foreign currency interest rates, additional sales of foreign and domestic bonds were made in the third quarter. As a result, cumulative gains/losses on sales of securities (*3) amounted to -¥ 14.7bn. We will implement appropriate measures to improve periodic profit in the next fiscal year and onwards, looking ahead to domestic and foreign currency interest rate trends.



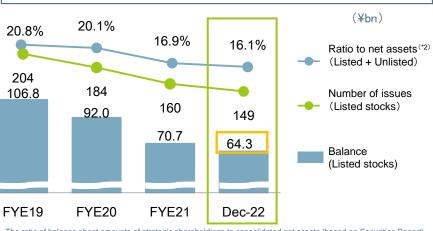
Unrealized valuation gains/losses on available for sales securities (Mebuki FG) (¥bn)

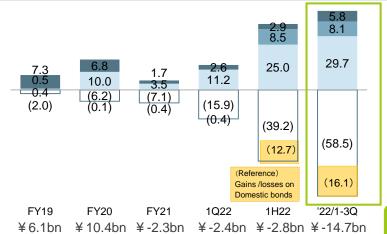




Strategic Shareholdings

Gains and losses on securities (*3) (Bank Total)





 Gains/losses on cancellation of investment trusts
 Gains/losses on futures and options

(Ybn)

- Gains/losses related to
- □ Gains/losses on bond transactions
- (*3) Gains/losses on "cancellation of investment trusts
- + bond transactions
 + related to stocks

stocks

+ related to stocks
+ futures and options"

+ lutures and options

Gains and losses on sales

Securities / Strategic Shareholdings 2

Regarding foreign bonds, while reducing the balance taking into account the rising of foreign currency interest rate, we continued to invest in floating bonds and corporate (fixed) bonds that are expected to have substantial spreads and restructured our securities portfolio.

The yield of total floating and fixed bonds as of Dec.31, 2022 improved to 4.00% (+162bp compared to the end of March, 2022). We will continue to restructure our portfolio considering market trends.

Foreign Bonds (balance/two banks total)

(\$million, €million of Australia dollars, ¥ bn)

			Bala	ance (book va	lue)	1-3Q	(Reference: ¥bn)
Currency	Interest rate type	Securities type	FYE21	Dec-22	(2-1)	Gains / losses on securities	1-3Q Gains / losses on securities
	Fixed	Government, Government-guaranteed bonds, e	1,844	786	-1,058		
Fixed	rixeu	Corporate bonds, etc.	2,691	2,653	-38		
USD Floatin		CLO(*1), Government-guaranteed bonds, etc.	1,095	1,284	+189	(193)	(25.6)
		Sub-total	5,631	4,724	-906		
Euro	Fixed	Government, Government-guaranteed bonds, e	1,815	10	-1,805	(107)	(15.1)
AUD	Fixed	Corporate bonds, etc.	161	96	-65	(10)	(0.9)
Yen ^(*1)	Fixed	Corporate bonds, etc.	28.1	28.1	±0	0	0.0

(* 1) All Yen denominated foreign bonds are regarded as fixed bonds.

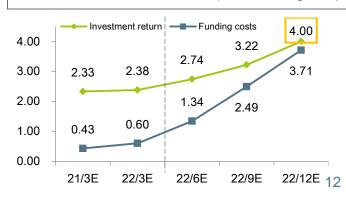
USD Bonds' 10bpv (\$ million)



USD Bonds' Duration (year)



USD Bonds' Yield (%) (fixed and floating bonds)

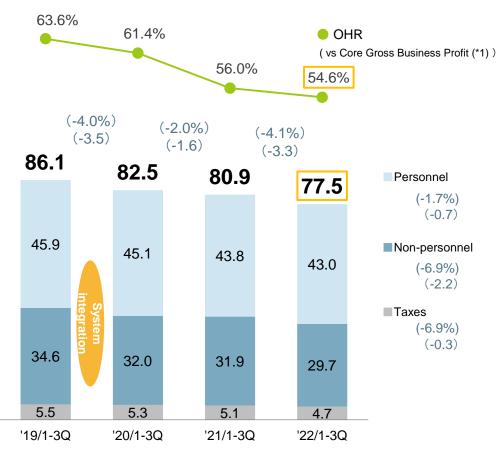


Expenses / OHR

Due to ensuring the effects of structural reform in the former medium-term group business plan, total expenses decreased by ± 3.3 bn (annualized -4.1%).

OHR (vs Core Gross Business Profit (*1)), indicator of efficiency, improved to 54.6% (-1.4bp YoY).





< Factors of Change >

	3Q22	YoY	Main factors
Personnel expenses	43.0	-0.7	 Personnel reduction -0.4 Retirement benefit cost -0.2
Non- personnel expenses	29.7	-2.2	 Deposit insurance premium -1.7 Reduction of depreciation and rental expense by reviewing branch networks -0.5
Taxes	4.7	-0.3	Consumption tax -0.1

^(*1) Excluding gains /losses on cancellation of investment trusts, futures and options

Credit Related Costs

FY18

FY19

Since number of corporate bankruptcies was stable, amount of credit related costs decreased by ¥5.8bn YoY. However, we will closely follow the situation of the spread of COVID-19, high resources prices and depreciation of yen, etc., and continue to support our customers.

FY22

FY21



FY20

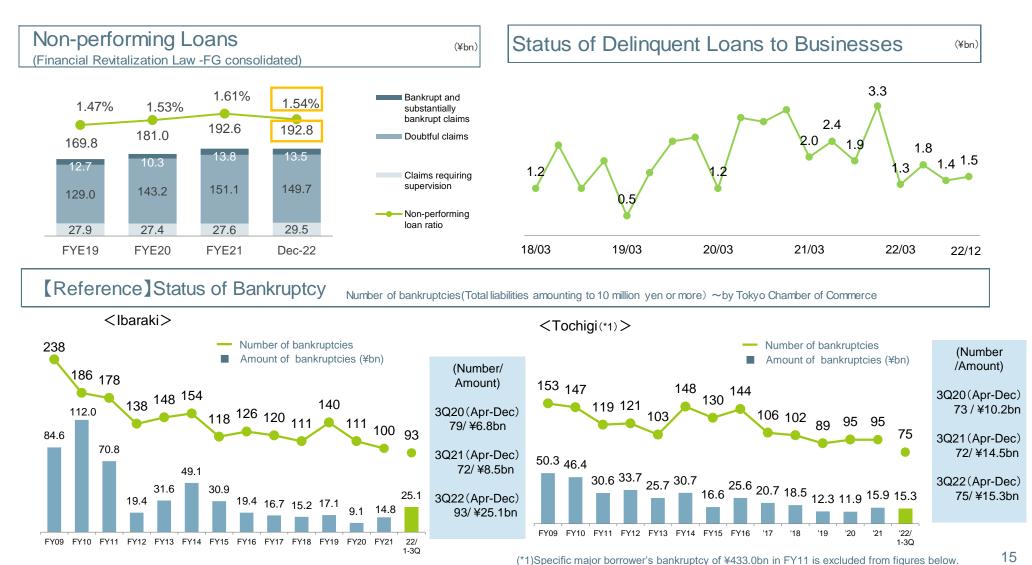
	3Q21	3Q22	YoY
Credit Related Costs	10.5	4.7	-5.8
Net transfer to general allowance for loan losses	0.6	-1.0	-1.7
Disposal of non-performing loans	9.9	5.7	-4.1
Write off of loans Transfer to specific allowance for loan losses Transfer to provision for contingent losses Reversal of allowance for loan losses(-) Recoveries of written-off claims(-) Other	3.2 8.5 0.2 - 2.7 0.5	2.1 4.5 0.1 - 1.6 0.5	-1.0 -4.0 -0.0 - -1.0 +0.0

Change of terms and conditions of loans due to COVID-19 (Cumulative total until Dec. 2022)

		~1H20	2H20	1H21	2H21	1H22	FY22 OctDec.	Cumu- lative Total	The ratio of total customers
Business	Customers Contracts	1,307 4,099	629 3,288	558 4,151	362 3,355	293 3,751	115 1,704	3,264 20,348	Around 5.9%
Housing loans	Customers Contracts	433 477	189 252	190 256	140 194	80 127	38 64	1,070 1,370	Around 0.5%

Status of Non-performing Loans and Delinquent Loans

Non-performing loans based on financial revitalization law ratio to total amount of loans fell by 0.07%pt. As of Dec.31, 2022, amount of delinquent loans to businesses was ¥1.5bn and remained stable.



Shareholder Returns, Capital Adequacy Ratio

Annual dividends of ¥11.0 (interim dividends of ¥5.5 and year-end year dividends of ¥5.5) in FY22 is scheduled as announced in May 2022.

Regarding the acquisition of our own shares released in Nov. 2022 (maximum amount of purchase ¥5.0bn), we have acquired about ¥3.1bn as of Dec. 31, 2022.

Shareholder Returns Policy

We will target a Total Return Ratio^(*1) of 30% or more while taking into account both the maintenance of solid capital levels for future growth and the appropriate distribution of profits to our shareholders. We will continue to consider the dividend level.



Share RepurchaseDividends

Share Acquisition

[Purpose] In or

In order to enhance shareholder returns and improve capital efficiency

[Number of shares] 20 million (maximum)

[Amount of purchase] ¥5.0bn (maximum)

[Period of purchase] From Nov. 14, 2022 to Feb. 15, 2023

(*1) Total Return Ratio = (Total amount of dividends + Total amount of acquisition of own shares) / Net income

Dividends, Shareholder Returns

				31.5	31.5		
	14.9 2.0 12.9	16.8 3.9 12.8	12.7	19.5 11.9	16.7 5.0 11.7		
_	FY18	FY19	FY20	FY21	FY22 (scheduled)		
Annual Dividends	¥11.0	¥11.0	¥11.0	¥11.0	¥11.0 (scheduled)		
Payout Ratio	27.8%	35.3%	34.9%	28.2%	26.2%		
Total Return Ratio	32.3%	46.2%	34.9%	73.3%	37.3%		

Capital Adequacy Ratio

	Mebuki FG (Consolidated)	Joyo (Consolidated)	Ashikaga (Consolidated)			
FYE18	9.94%	11.91%	8.55%			
FYE19 ^(*2)	10.95%	12.22%	9.45%			
FYE20	10.87%	12.18%	9.51%			
FYE21	10.92%	12.34%	9.81%			
Dec-22	To be announced on February 9,2023					

(*2) As of March.31,2020, Ashikaga Bank started to calculate risk-weighted asset according to foundation internal rating-based approach (FIRB)

Forecast for FY2022

Mebuki FG (consolidated) (¥bn) Forecast for 3Q22 Progress FY2022 **Ordinary Profit** 65.0 45.6 70.2% Net Income 45.0 31.8 70.6% (Attributable to owners of the parent)

Total of Two Banking			
Subsidiaries			(¥bn)
	Forecast for FY2022	3Q22 Results	Progress
Ordinary Profit	62.5	44.7	71.5%
Net Income	43.0	31.4	73.1%
(Credit Related Costs)	11.0	4.7	42.9%

Subsidiary Banks			(¥bn)
(Joyo)	Forecast for FY2022	3Q22 Results	Progress
Ordinary Profit	38.5	26.7	69.5%
Net Income	26.0	18.9	72.9%
·	•	•	

			(¥bn)
(Ashikaga)	Forecast for FY2022	3Q22 Results	Progress
Ordinary Profit	24.0	17.9	74.7%
Net Income	17.0	12.4	73.5%

Forecast for FY2022

The forecast of net consolidated income (attributable to owners of the parent) for FY2022 is \pm 45.0bn (announced on May, 2022) .

The result for 3Q22 was ¥31.8bn and the progress toward the forecast for FY2022 was 70.6%.

We will implement appropriate measures continuously to improve periodic profit in the next fiscal year and onwards, in response to a surge in domestic and foreign currency interest rates.

Breakdown of Forecast for FY2022

(¥bn)

【Joyo+Ashikaga】	FY2022	FY2022			FY2021
	3Q Results	Forecast	Progress	YoY	Results
Core gross business profit	156.0	181.0	86.2%	-13.1	194.1
Net interest income(Excluding gains/losses on cancellation of investment trusts)	110.9	144.0	77.0%	-12.0	157.7
Difference of interests between loans and deposits	79.3	104.0	76.3%	-0.5	104.5
Securities' income(Excluding gains/losses on cancellation of investment trusts)	31.5	40.0	78.8%	-3.3	53.1
Net fees and commissions	26.2	34.5	75.9%	+0.7	33.7
Expenses	77.5	106.0	73.1%	-2.1	108.1
Core net business income	78.5	75.0	104.6%	-11.0	86.0
(Excluding gains/losses on cancellation of investment trusts and futures and options)	64.4	74.5	86.5%	-10.1	84.7
Gains/losses on securities ^(*1)	(14.7)	0.0	_	+2.3	(2.3)
Ordinary profit	44.7	62.5	71.5%	+2.0	60.4
Net income	31.4	43.0	73.1%	+2.9	40.0
Credit Related Cost	4.7	11.0	42.9%	-8.6	19.6
(FG) Net income attributable to owner of the parent	31.8	45.0	70.6%	+2.0	42.9

[Financial Data for 3Q22]

(1) P/L for 3 Q22						(¥bn)
	J+A	YoY	Joyo	YoY	Ashikaga	YoY
Gross business profit	97.5	-43.6	44.3	-35.9	53.1	-7.7
(Core Gross business profit)	156.0	+11.2	95.0	+11.6	61.0	-0.3
Net interest income	116.7	-0.5	68.1	+0.9	48.5	-1.5
o/w Gains/losses on Cancellation of Investment trusts	5.8	+5.1	3.7	+2.9	2.1	+2.1
Net fees and commissions	26.2	+0.5	15.3	+0.4	10.8	+0.0
Net other business income and Net trading income	-45.4	-43.6	-39.1	-37.3	-6.3	-6.2
(o/w gains/losses on bond transactions)	-58.5	-54.9	-50.6	-47.6	-7.8	-7.3
Expenses	77.5	-3.3	43.2	-2.1	34.2	-1.2
o/w Personnel expenses	43.0	-0.7	24.2	-0.3	18.7	-0.4
o/w Non-personnel expenses	29.7	-2.2	16.3	-1.5	13.4	-0.6
Net business income (before general allowance for loan losses)	19.9	-40.3	1.0	-33.8	18.8	-6.4
Core net business income	78.5	+14.5	51.7	+13.7	26.7	+0.8
Core net Business Income						
(exclu. Gains/losses on Cancellation of Investment trusts)	72.6	+9.4	48.0	+10.7	24.5	-1.3
(exclu. Gains/losses on "Cancellation of investment trusts", "Futures" and "Options")	64.4	+1.0	39.9	+2.3	24.5	-1.3
Net transfer to general allowance for loan losses (a)	-1.0	-1.7	-0.3	-0.2	-0.6	-1.4
Net business income	21.0	-38.6	1.4	-33.5	19.5	-5.0
Net non-recurrent gains/losses	23.7	+29.2	25.2	+26.2	-1.5	+2.9
o/w Disposal of non-performing loans (b)	5.7	-4.1	3.1	-1.9	2.6	-2.1
o/w Gains/losses related to stocks, etc.	29.7	+26.3	28.6	+25.3	1.1	+0.9
Ordinary profit	44.7	-9.3	26.7	-7.3	17.9	-2.0
Extraordinary income/losses	(0.1)	+3.4	(0.1)	+3.4	(0.0)	+0.0
Net income	31.4	-4.3	18.9	-2.8	12.4	-1.5
Credit related costs (a)+(b)	4.7	-5.8	2.7	-2.2	1.9	-3.6

(2) Average Yield on Loans(excluding borrowing from special acc	account of MoF)
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		FY19	FY20	FY21	3Q22	YoY	3Q21
	Domestics	0.99%	0.96%	0.93%	0.91%	-0.02%	0.94%
J+A	Overseas	2.67%	1.29%	1.04%	2.62%	1.60%	1.02%
	Total	1.02%	0.96%	0.94%	0.95%	0.01%	0.94%
	Domestics	0.97%	0.93%	0.91%	0.90%	-0.01%	0.91%
Joyo	Overseas	2.69%	1.30%	1.05%	2.69%	1.66%	1.02%
	Total	1.01%	0.94%	0.92%	0.95%	0.03%	0.92%
Ashikaga	Domestics	1.02%	0.99%	0.96%	0.94%	-0.02%	0.96%
	Overseas	2.48%	1.19%	0.98%	2.00%	1.04%	0.95%
	Total	1.03%	0.99%	0.96%	0.94%	-0.02%	0.96%

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(3) Loans Term-end Balance							
		FYE19	FYE20	FYE21	Dec-22	YoY	Dec-21
	Individual	4,795.9	4,924.8	5,045.4	5,104.2	+87.2	5,017.0
J+A	Corporate	5,181.3	5,369.6	5,347.4	5,578.4	+248.6	5,329.7
JTA	Public	980.2	983.7	915.9	836.3	-8.2	844.5
	Total	10,957.5	11,278.1	11,308.8	11,519.0	+327.6	11,191.3
	Individual	2,624.6	2,687.7	2,740.2	2,769.6	+44.1	2,725.4
lovo	Corporate	3,002.6	3,103.0	3,091.3	3,252.9	+175.9	3,077.0
Joyo	Public	612.8	562.7	498.1	506.0	-11.5	517.6
	Total	6,240.1	6,353.6	6,329.7	6,528.6	+208.4	6,320.1
	Individual	2,171.3	2,237.0	2,305.1	2,334.6	+43.1	2,291.5
A a bilkaga	Corporate	2,178.6	2,266.5	2,256.0	2,325.4	+72.7	2,252.7
Ashikaga	Public	367.4	420.9	417.8	330.2	+3.3	326.9
	Total	4,717.3	4,924.5	4,979.0	4,990.3	+119.2	4,871.1

^{*} Not including borrowing from special account of MoF

Foreign Currency Denominated Loans

(¥bn)

	FYE19	FYE20	FYE21	Dec-22	YoY	Dec-21
J+A	164.2	162.6	150.6	149.3	-6.9	156.3
Joyo	146.8	150.0	139.5	137.8	-7.6	145.4
Ashikaga	17.3	12.6	11.0	11.4	+0.6	10.8

(4) Loans Individual Housing Related Loans Term-end Balance

(¥ b n)

		FYE19	FYE20	FYE20	Dec-22	YoY	Dec-21
	Housing Loans	3,546.5	3,711.7	3,860.8	3,943.3	+113.4	3,829.9
J+A	Apartment Loans	933.6	902.3	871.2	848.3	-27.2	875.6
JTA	Asset building loans	2.8	2.6	2.4	2.1	-0.3	2.4
	Total	4,483.0	4,616.7	4,734.5	4,793.8	+85.8	4,708.0
	Housing Loans	1,719.5	1,809.7	1,889.9	1,938.3	+66.4	1,871.9
Joyo	Apartment Loans	748.6	722.8	694.2	675.2	-23.1	698.4
Joyo	Asset building loans	2.8	2.6	2.4	2.1	-0.3	2.4
	Total	2,471.1	2,535.1	2,586.5	2,615.7	+42.9	2,572.8
	Housing Loans	1,826.9	1,902.0	1,970.9	2,004.9	+46.9	1,957.9
A a bilkaga	Apartment Loans	185.0	179.5	177.0	173.1	-4.0	177.2
Ashikaga	Asset building loans	-	-	-	-	-	-
	Total	2,011.9	2,081.5	2,147.9	2,178.0	+42.8	2,135.1

(5) Unsecured Loans Term-end Balance

(¥bn)

		FYE19	FYE20	FYE21	Dec-22	YoY	Dec-21
	Car Loans	52.0	63.3	71.4	76.2	+6.6	69.6
	Educational Loans	42.5	43.4	45.4	47.4	+3.1	44.2
J+A	Free Loans	9.8	9.1	9.3	9.5	+0.2	9.3
	Card Loans	65.4	61.2	62.4	64.4	+3.0	61.4
	Total	169.9	177.1	188.6	197.7	+13.0	184.7
	Car Loans	35.2	45.4	50.6	52.7	+2.7	49.9
	Educational Loans	34.0	34.3	35.5	36.8	+2.2	34.6
Joyo	Free Loans	3.5	3.6	3.8	4.0	+0.1	3.8
	Card Loans	26.0	23.7	24.8	25.9	+1.8	24.0
	Total	98.8	107.1	114.8	119.5	+6.9	112.5
	Car Loans	16.8	17.8	20.8	23.5	+3.8	19.6
	Educational Loans	8.5	9.1	9.9	10.5	+0.9	9.5
Ashikaga	Free Loans	6.2	5.4	5.5	5.5	+0.0	5.5
	Card Loans	39.4	37.5	37.5	38.5	+1.1	37.4
	Total	71.0	70.0	73.8	78.2	+6.0	72.1

(6) Loans Corporate Term-end Balance by Company Size

(¥ b n)

/			, ,	,			, ,
		FYE19	FYE20	FYE21	Dec-22	YoY	Dec-21
	Large	1,635.4	1,688.2	1,674.3	1,792.9	+127.8	1,665.1
J+A	Medium/SMEs	3,545.9	3,681.3	3,673.0	3,785.4	+120.8	3,664.6
	Total	5,181.3	5,369.6	5,347.4	5,578.4	+248.6	5,329.7
	Large	1,165.1	1,220.6	1,206.9	1,289.1	+79.7	1,209.4
Joyo	Medium/SMEs	1,837.4	1,882.3	1,884.3	1,963.8	+96.2	1,867.6
	Total	3,002.6	3,103.0	3,091.3	3,252.9	+175.9	3,077.0
	Large	470.2	467.6	467.3	503.8	+48.0	455.7
Ashikaga	Medium/SMEs	1,708.4	1,798.9	1,788.7	1,821.5	+24.6	1,796.9
	Total	2,178.6	2,266.5	2,256.0	2,325.4	+72.7	2,252.7

(7) Loans Corporate Term-end Balance by Area

(¥bn)

		FYE19	FYE20	FYE21	Dec-22	YoY	Dec-21
J+A	Tokyo	1,967.5	2,021.9	2,009.4	2,137.8	+148.0	1,989.7
	Local	3,213.8	3,347.6	3,337.9	3,440.5	+100.5	3,340.0
	Total	5,181.3	5,369.6	5,347.4	5,578.4	+248.6	5,329.7
	Tokyo	1,422.6	1,484.1	1,468.9	1,555.4	+94.8	1,460.6
Joyo	Local	1,579.9	1,618.9	1,622.4	1,697.5	+81.0	1,616.4
	Total	3,002.6	3,103.0	3,091.3	3,252.9	+175.9	3,077.0
Ashikaga	Tokyo	544.8	537.8	540.5	582.3	+53.2	529.1
	Local	1,633.8	1,728.7	1,715.5	1,743.0	+19.4	1,723.5
	Total	2,178.6	2,266.5	2,256.0	2,325.4	+72.7	2,252.7

(8) Dep	(8) Deposits Term-end Balance (¥ b n)								
		FYE19	FYE20	FYE21	Dec-22	YoY	Dec-21		
	Individual	10,685.0	11,400.1	11,787.3	12,154.8	+308.9	11,845.8		
J+A	Corporate	3,364.1	3,887.4	3,953.5	3,934.2	-28.4	3,962.7		
J+A	Public	737.3	969.9	1,116.4	812.5	+76.9	735.6		
	Total	14,786.5	16,257.4	16,857.3	16,901.6	+357.4	16,544.2		
	Individual	6,633.6	7,053.1	7,272.7	7,478.0	+167.0	7,311.0		
lovo	Corporate	1,880.3	2,136.5	2,180.4	2,161.9	+15.9	2,146.0		
Joyo	Public	459.2	515.8	600.7	507.9	+35.8	472.1		
	Total	8,973.1	9,705.5	10,053.9	10,147.9	+218.7	9,929.1		
	Individual	4,051.4	4,346.9	4,514.5	4,676.8	+141.9	4,534.8		
A a bileaga	Corporate	1,483.8	1,750.8	1,773.1	1,772.3	-44.3	1,816.7		
Ashikaga	Public	278.1	454.1	515.7	304.5	+41.1	263.4		
	Total	5,813.4	6,551.9	6,803.3	6,753.7	+138.6	6,615.0		
Foreign	Currency Deposit	:					(¥ b n)		
		FYE19	FYE20	FYE21	Dec-22	YoY	Dec-21		
J+A		219.7	180.0	168.2	108.3	-84.9	193.3		
Joyo		176.4	151.9	139.6	86.0	-74.1	160.1		
Ashikaga		43.2	28.0	28.5	22.3	-10.8	33.1		
9) Custom	9) Customer Assets under Custody Balance (¥ b n)								
o , Gustonii	ci Assets under O	FYE19	FYE20	FYE20	Dec-22	YoY	(¥bn) Dec-21		
		FIEI9	F I EZU	F1E2U	DeC-22	101	Dec-21		

(9) Customer Assets under Custody Balance							
		FYE19	FYE20	FYE20	Dec-22	YoY	Dec-21
	Investment trusts	463.7	547.7	632.5	616.4	-9.2	625.7
	Insurance	812.6	829.0	858.5	868.4	+19.6	848.7
Group	Foreign currency deposits	166.1	146.0	131.1	95.5	-54.8	150.3
total	JGB etc.	156.2	162.4	154.5	134.0	-24.4	158.4
	Mebuki Securities	282.0	343.4	429.5	419.4	+14.4	404.9
	Total	1,880.9	2,028.7	2,206.3	2,133.9	-54.4	2,188.3
	Investment trusts	214.7	249.8	302.6	300.4	+1.6	298.8
	Insurance	471.9	488.5	511.5	512.4	+11.5	500.8
Joyo	Foreign currency deposits	122.9	117.9	102.6	72.3	-44.8	117.1
	JGB etc.	104.1	108.2	102.7	92.1	-13.1	105.3
	Total	913.8	964.6	1,019.4	977.3	-44.8	1,022.2
	Investment trusts	249.0	297.8	329.8	316.0	-10.8	326.8
	Insurance	340.6	340.5	347.0	356.0	+8.1	347.9
Ashikaga	Foreign currency deposits	43.2	28.0	28.5	23.2	-9.9	33.1
	JGB etc.	52.1	54.2	51.7	41.8	-11.3	53.1
	Total	685.0	720.6		737.1	-24.0	761.1

(10) Cı		(¥bn					
		FY19	FY20	FY21	3 Q22	YoY	3 Q21
	Investment trusts(*1)	5.91	6.22	7.93	4.91	-1.34	6.26
	Insurance(*2)	4.26	3.25	3.25	4.19	+1.66	2.52
	Foreign currency deposits	0.68	0.55	0.61	0.58	+0.25	0.32
Group	JGB etc.	0.08	0.06	0.01	0.02	+0.00	0.01
Total	Financial instrument intermediary service	0.72	1.13	1.19	0.50	-0.48	0.98
	Mebuki Securities	2.98	3.70	3.87	1.65	-1.49	3.14
	Total	14.66	14.93	16.90	11.87	-1.38	13.26
	Investment trusts(*1)	2.83	2.93	4.10	2.45	-0.76	3.21
	Insurance(*2)	2.61	2.06	2.00	2.67	+1.15	1.51
	Foreign currency deposits	0.50	0.39	0.39	0.33	+0.15	0.17
Joyo	JGB etc.	0.05	0.05	0.01	0.01	+0.00	0.01
	Financial instrument intermediary service	0.43	0.75	0.89	0.40	-0.33	0.74
	Total	6.44	6.20	7.41	5.88	+0.22	5.66
	Investment trusts(*1)	3.08	3.29	3.83	2.46	-0.58	3.04
	Insurance(*2)	1.64	1.18	1.25	1.52	+0.51	1.00
	Foreign currency deposits	0.18	0.15	0.22	0.25	+0.09	0.15
Ashikaga	JGB etc.	0.02	0.01	0.00	0.00	+0.00	0.00
	Financial instrument intermediary service	0.29	0.38	0.29	0.09	-0.14	0.24

5.22

* 1 : Sales commission+ Trust fee

* 2 : Excl. executive life insurance

Total

(11) Fe	11) Fees from Corporate Customers							
		FY19	FY20	FY21	3Q22	YoY	3Q21	
	Credit Related	8.20	7.55	8.08	9.08	+4.01	5.06	
J+A	Consulting Related	1.44	1.88	3.29	2.54	+0.31	2.22	
	total	9.65	9.44	11.37	11.62	+4.32	7.29	
	Credit Related	4.24	4.03	4.70	5.75	+2.80	2.95	
Joyo	Consulting Related	0.80	1.18	2.14	1.36	-0.14	1.50	
	total	5.05	5.21	6.84	7.11	+2.65	4.45	
Ashikaga	Credit Related	3.95	3.52	3.38	3.32	+1.21	2.11	
	Consulting Related	0.64	0.70	1.14	1.18	+0.45	0.72	
	total	4.60	4.22	4.52	4.51	+1.67	2.83	

5.02

5.61

4.33

-0.11

4.45

(12) Sec	(12) Securities Balance(Balance Sheet Amount)							
		FYE19	FYE20	FYE21	Dec-22	YoY		
Mebuki	Domestic bonds	2,359.4	2,510.6	2,745.1	2,394.9	-350.1		
FG	Foreign bonds	831.6	959.5	967.3	636.5	-330.8		
(Consolid	Stocks	226.0	265.8	254.1	224.5	-29.6		
ated)	Investment trusts,etc.	658.9	597.2	715.5	620.9	-94.5		
aleu)	Total	4,076.1	4,333.2	4,682.3	3,877.0	-805.2		
	Domestic bonds	1,746.7	1,822.0	2,002.5	1,632.1	-370.4		
	Foreign bonds	505.3	595.5	597.9	283.3	-314.6		
Joyo	Stocks	197.2	233.1	226.8	198.1	-28.7		
	Investment trusts,etc.	388.1	373.9	439.9	397.2	-42.7		
	Total	2,837.4	3,024.6	3,267.3	2,510.8	-756.5		
	Domestic bonds	600.3	679.1	734.1	754.1	+19.9		
	Foreign bonds	326.3	364.0	369.3	353.2	-16.1		
Ashikaga	Stocks	64.2	39.1	33.6	33.0	-0.6		
	Investment trusts,etc.	266.7	219.1	271.5	219.5	-51.9		
	Total	1,257.5	1,301.5	1,408.8	1,359.9	-48.8		

(13) Securities Unrealized Valuation Gains/Losses on Available for Sale Securities						
		FYE19	FYE20	FYE21	Dec-22	YoY
Mebuki	Stocks	9.2	2.4	-21.3	-80.1	-58.8
FG	Domestic bonds	24.3	35.6	-14.2	-28.4	-14.1
(Consolid	Investment trusts,etc.	86.9	139.4	131.5	105.9	-25.6
ated)	Foreign bonds	-21.3	33.1	32.9	-29.1	-62.1
aleu)	Total	99.1	210.7	128.9	-31.8	-160.7
,	Stocks	9.0	3.0	-16.3	-54.4	-38.1
	Domestic bonds	12.8	15.0	-12.8	-9.0	+3.7
Joyo	Investment trusts,etc.	85.1	127.5	123.6	97.0	-26.5
	Foreign bonds	-8.3	26.0	27.4	-14.5	-42.0
	Total	98.7	171.7	122.0	18.9	-103.0
	Stocks	11.5	8.5	1.9	-20.2	-22.2
	Domestic bonds	13.8	22.4	-0.1	-18.6	-18.5
Ashikaga	Investment trusts,etc.	20.8	25.0	21.0	20.7	-0.3
	Foreign bonds	-10.6	8.5	6.7	-13.2	-20.0
	Total	35.6	64.5	29.7	-31.3	-61.0

(14)	Gains	/I osses	οn	Securities
 171	Gairis	/LU3353	OH	Securities

(14) Gains/Lo	14) Gains/Losses on Securities (¥ b n)							
		FY19	FY20	FY21	3Q22	YoY	3Q21	
	Stocks	-2.0	-6.2	-7.1	-58.5	-54.9	-3.6	
J+A	Domestic bonds	0.4	10.0	3.5	29.7	+26.3	3.4	
JTA	Investment trusts,etc.	7.3	6.8	1.7	5.8	+5.1	0.7	
	Total	5.6	10.6	-1.8	-22.8	-23.4	0.6	
,	Stocks	-0.9	-3.9	-4.8	-50.6	-47.6	-3.0	
lovo	Domestic bonds	0.6	9.1	3.5	28.6	+25.3	3.2	
Joyo	Investment trusts,etc.	5.2	4.9	1.7	3.7	+2.9	0.7	
	Total	4.8	10.1	0.4	-18.3	-19.2	0.9	
,	Stocks	-1.1	-2.3	-2.2	-7.8	-7.3	-0.5	
Ashikaga	Domestic bonds	-0.1	0.9	0.0	1.1	+0.9	0.1	
Asilikaya	Investment trusts,etc.	2.0	1.9	0.0	2.1	+2.1	0.0	
	Total	0.8	0.4	-2.3	-4.5	-4.1	-0.3	

1	5)	Foreign	Ronde

(15) Fo	(15) Foreign Bonds				(\$million, €million ,million of Australia dollars, ¥ bn)				
	Currency	Interest rate type	Securities type	FYE21	Sep-22	Dec-22	YoY	3Q22 gains/ losses	
		Fixed	Government, Government-guaranteed bonds, etc	1,844	1,177	786	-1,058		
	U.S.	rixeu	Corporate bonds, etc	2,691	2,909	2,653	-38	-193	
	dollar	Floating	CLO/Government-guaranteed bonds, etc	1,095	1,245	1,284	+189	-193	
Total			Sub Total	5,631	5,333	4,724	-906		
	Euro	Fixed	Government, Government-guaranteed bonds, etc	1,815	480	10	-1,805	-107	
	AUD	Fixed	Corporate bonds, etc	161	96	96	-65	-10	
	Yen ^(*1)	Fixed	Corporate bonds, etc	28.1	28.1	28.1	±0.0	0.0	
	Fixed	Government, Government-guaranteed bonds, etc	1,389	645	354	-1,035			
	U.S.	U.S.	Corporate bonds, etc	564	612	286	-278	467	
	dollar	Floating	CLO/Government-guaranteed bonds, etc	1,095	1,245	1,284	+189	-167	
Joyo			Sub Total	3,050	2,503	1,925	-1,124		
	Euro	Fixed	Government, Government-guaranteed bonds, etc	1,429	455	10	-1,419	-88	
	AUD	Fixed	Corporate bonds, etc	161	96	96	-65	-10	
	Yen ^(*1)	Fixed	Corporate bonds, etc	27.2	27.2	27.2	±0.0	0.0	
		Fired	Government, Government-guaranteed bonds, etc	454	532	431	-22		
	U.S.	Fixed	Corporate bonds, etc	2,126	2,297	2,367	+240	200	
Ashikaga	dollar	Floating	CLO/Government-guaranteed bonds, etc	0	0	0	±0	-26	
	а		Sub Total	2,581	2,829	2,798	+217		
	Euro	Fixed	Government, Government-guaranteed bonds, etc	385	25	0	-385	-19	
	AUD	Fixed	Corporate bonds, etc	0	0	0	±0	±0	
	Yen ^(*1)	Fixed	Corporate bonds, etc	0.9	0.9	0.9	±0.0	0.0	

(*1)All Yen denominated foreign bonds are regarded as fixed bonds.

(1 6) Strategic shareholdings (Balance)									
		FYE19	FYE20	FYE21	Dec-22	YoY			
J+A	Balance	114.0	98.5	76.9	70.7	-6.2			
Joyo	Balance	99.7	84.7	64.7	58.9	-5.8			
Ashikaga	Balance	14.3	13.8	12.2	11.8	-0.3			

(17) Expenses (¥bn)							
		FY19	FY20	FY21	3Q22	YoY	3Q21
	Personnel	61.2	59.9	58.2	43.0	-0.7	43.8
J+A	Non-Personnel	46.7	43.4	43.4	29.7	-2.2	31.9
JTA	Taxes	7.0	6.8	6.5	4.7	-0.3	5.1
	Total	115.0	110.1	108.1	77.5	-3.3	80.9
	Personnel	33.5	33.2	32.7	24.2	-0.3	24.6
lovo	Non-Personnel	26.8	24.7	24.1	16.3	-1.5	17.8
Joyo	Taxes	3.8	3.7	3.6	2.6	-0.2	2.8
	Total	64.2	61.7	60.5	43.2	-2.1	45.3
	Personnel	27.6	26.6	25.4	18.7	-0.4	19.2
A - 1-11	Non-Personnel	19.9	18.6	19.2	13.4	-0.6	14.0
Ashikaga	Taxes	3.1	3.0	2.9	2.1	-0.1	2.2
	Total	50.7	48.4	47.6	34.2	-1.2	35.5

(18) Credit related cost						(¥bn)
	FY19	FY20	FY21	3Q22	YoY	3Q21
J+A	19.0	22.4	19.6	4.7	-5.8	10.5
Joyo	10.1	12.0	9.8	2.7	-2.2	4.9
Ashikaga	8.8	10.3	9.7	1.9	-3.6	5.6

(19) Disclosed Claims under the Financial Revitalization Law (億								
		FYE19	FYE20	FYE21	Dec-22	YoY		
	Bankrupt claims	12.7	10.3	13.8	13.5	-0.2		
	Doubtful claims	129.0	143.2	151.1	149.7	-1.4		
I±Λ	Claims requiring monitoring	27.9	27.4	27.6	29.5	+1.9		
J+A	(Loans past due 3 month or more)	-	0.1	0.0	0.2	+0.1		
	(Restructured loans)	-	27.3	27.5	29.2	+1.7		
	Total	169.8	181.0	192.6	192.8	+0.2		
	Bankrupt claims	5.7	5.5	5.4	5.0	-0.3		
	Doubtful claims	69.9	78.0	86.5	81.4	-5.0		
lovo	Claims requiring monitoring	12.5	13.0	13.3	13.1	-0.1		
Joyo	(Loans past due 3 month or more)	-	0.0	0.0	0.1	+0.0		
	(Restructured loans)	-	13.0	13.2	13.0	-0.1		
	Total	88.2	96.7	105.2	99.7	-5.5		
	Bankrupt claims	5.8	4.0	7.7	7.9	+0.1		
	Doubtful claims	59.0	65.0	64.6	68.2	+3.6		
A a bileaga	Claims requiring monitoring	15.4	14.4	14.2	16.3	+2.0		
Ashikaga	(Loans past due 3 month or more)	-	0.0	0.0	0.1	+0.0		
	(Restructured loans)	-	14.3	14.2	16.1	+1.9		
	Total	80.2	83.5	86.7	92.5	+5.8		

(20) Non-accrual delinquent loans (to Business) (1 month or more) (¥ bn)								
	YoY	Dec-21						
J+A	1.2	2.0	1.3	1.5	-1.7	3.3		
Joyo	0.3	0.0	0.8	1.2	-0.5	1.8		
Ashikaga	0.9	2.0	0.5	0.2	-1.1	1.4		

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