

Financial Results for FY2023

May 10, 2024

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| Highlights | 2 |
|---|-------|
| FY23 Financial Results | 3 |
| Change of Ordinary Profit | 4 |
| Growth of Profit from Customer Services | 5 |
| Loans (Balance/ Individual and Corporate) | 6~7 |
| Average Yield of Loans / Net Interest Income | 8 |
| Deposits | 9 |
| Customer Assets under Custody / Fees from Corporate Customers | 10~11 |
| Securities / Strategic Shareholdings | 12~13 |
| Expenses / OHR | 14 |
| Credit Related Costs | 15 |
| Status of Non-performing Loans and Delinquent Loans | 16 |
| Shareholder Returns / Capital Adequacy Ratio | 17 |
| Forecast for FY2024 | 18~20 |
| [Data] Breakdown of Banking Subsidiaries | 22~26 |
| | |

* Unless otherwise mentioned, figures are based on banking subsidiaries (non consolidated-basis). * The number used for the year is based on western calendar.

Highlights Results for FY23

| | | Results for FY23 | YoY Change | Compared to forecast |
|---|-----------------|------------------|------------|----------------------|
| Net income attributable to owners of the parent | (Consolidated) | ¥43.3bn | +¥11.1bn | +¥3.3bn |
| Profit from customer services ^{*1} | | ¥47.9bn | +¥3.5bn | - |
| Securities Income | (Deplie' total) | ¥24.8bn | -¥12.5bn | - |
| Credit related costs | (Banks' total) | ¥3.4bn | -¥5.6bn | - |
| Gains/losses on securities | | -¥11.2bn | +¥15.7bn | - |
| ROE (on shareholders equity basis) | (Consolidated) | 4.5% | +1.1%pt | - |

- Net income attributable to owners of the parent increased by ¥11.1bn YoY to ¥43.3bn and exceeded forecast of ¥40.0bn by ¥3.3bn.
- Securities income (interest margin) decreased significantly due to an increase in foreign currencies funding cost by the rise in US interest rates. However, profit from customer services, the core business, maintained an increasing trend and credit related costs and gains/losses on securities improved.

*1 Difference of interests between loans and deposits + Fees from Customers + Expenses (-)

Forecast for FY24

| | | Forecast for FY24 | YoY Change |
|---|----------------|-------------------|------------|
| Net income attributable to owners of the parent | (Consolidated) | ¥52.0bn | +¥8.6bn |
| ROE (on shareholders equity basis) | (, | 5.3% | +0.8%pt |

Shareholder Returns

- We will increase annual dividends per share to ¥14.0 (+¥2.0 from the previous year).
- We decided to repurchase own shares up to ¥10.0bn (maximum amount).
- Total return ratio will be 46.0% (scheduled). (Total return amount of ¥23.9bn= Dividends payout of ¥13.9bn+ Share repurchase of ¥10.0bn).

Main Points of FY23 Financial Results

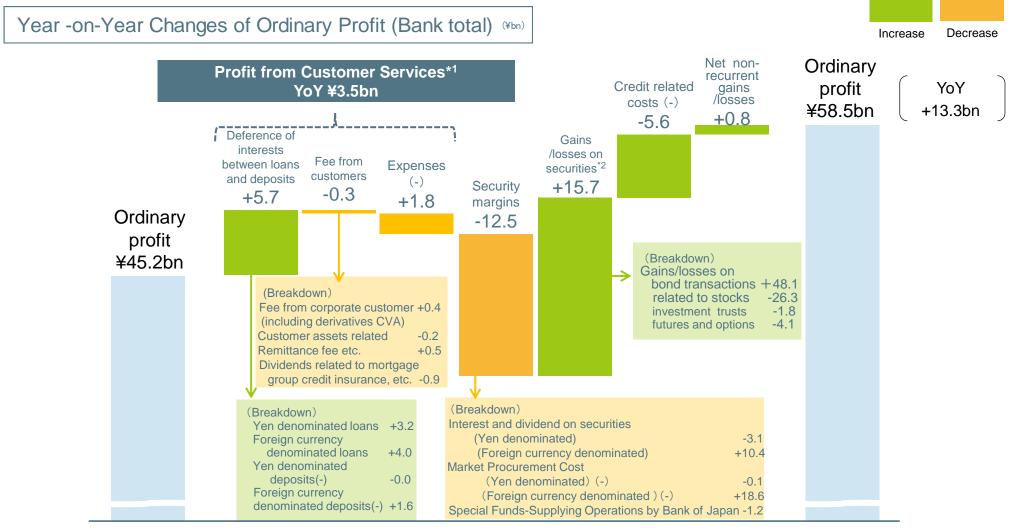
| | | | (¥bn) |) | | | (¥bn) |
|--|-----------------|----------------|----------------------|--|--------------------------|---------------------|-------------------------|
| 【Mebuki FG (Consolidated)】 | FY23 Results | YoY Chg | Compared to forecast | 【Joyo + Ashikaga (Non-consolidated)】 Gross business profit | FY23 Results 147.9 | YoY chg +35.0 | Compared to forecast |
| Gross Business profit | 155.4 | +37.0 | - | Net interest income | 147.9 | -8.6 | - |
| Net interest income | 140.8 | -8.0 | - | (o/w Gains/losses on cancellation of investment trusts)(1) | (5.2) | (-1.8) | |
| (o/w Deference of interests between loans and deposits) Net fees and commissions | (113.4) 45.4 | (+5.9) +2.7 | - | Net interest income (excl.Gains/losses on cancellation of investment trusts) | 137.0 | -6.7 | |
| Net trading income | 0.5 | -1.3 | _ | (o/w Deference of interests between loans and deposits(2)) | (112.2) | (+5.7) |] - |
| Net other business income | -31.4 | +43.7 | - | (o/w Securities Income) | (24.8) | (-12.5) | <u> </u> |
| Expenses | 107.6 | +43.7 | - | - Net fees and commissions(3) | 36.5 | +1.0 | - |
| Credit related cost | 5.5 | +0.3 -5.2 | - | Net other business income | -30.9 | +42.5 | - |
| Gains/losses related to stocks | 18.6 | -25.1 | - | (o/w gains/losses on bond transactions) (4) (o/w gains/losses on futures and options) (5) | (-39.2) (3.9) | (+48.1) (-4.1) | - |
| Ordinary profit | 63.0 | +16.4 | +5.5 | (o/w other income related to customers) (6) | (4.3) | (-1.4) | |
| Extraordinary income/losses | -1.1 | -0.5 | - | Expenses(7) | 105.2 | +1.8 | 1 |
| Net income attributable to owners of the parent | 43.3 | +11.1 | +3.3 | Net business income (before general allowance for loan losses) | 42.7 | +33.2 | - |
| | | | | Core net business income | 81.9 | -14.9 | - |
| | FY23 | | | (excl. gains/losses on cancellation of investment trusts) | 76.6 | -13.0 | - |
| | Results | YoY | | Core net business income (excl. gains/losses on cancellation of investment trusts and futures | 72.7 | -8.9 | |

| | Results | YoY |
|--|---------|-------|
| Bank Total Net income (a) | 40.5 | -2.9 |
| Group Companies Net income (b) | 4.9 | +0.1 |
| Mebuki Lease | 1.1 | +0.2 |
| Mebuki Securities | 0.4 | +0.0 |
| Mebuki Credit Guarantee | 2.5 | -0.1 |
| Mebuki Card | 0.4 | -0.0 |
| Total of banking subsidiaries | 0.3 | +0.0 |
| Consolidation Adjustment ^{*1} (c) | -2.1 | +2.1 |
| Net income attributable to owners of .he parent (a)+(b)+(c) | 43.3 | +11.1 |
| | | |

| (o/w Deference of interests between loans and deposits(2)) | (112.2) | (+5.7) | - |
|--|---------|---------|------|
| (o/w Securities Income) | (24.8) | (-12.5) | - |
| - Net fees and commissions(3) | 36.5 | +1.0 | - |
| Net other business income | -30.9 | +42.5 | - |
| (o/w gains/losses on bond transactions) (4) | (-39.2) | (+48.1) | - |
| (o/w gains/losses on futures and options) (5) | (3.9) | (-4.1) | - |
| _ (o/w other income related to customers) (6) | (4.3) | (-1.4) | - |
| Expenses(7) | 105.2 | +1.8 | - |
| Net business income (before general allowance for loan losses) | 42.7 | +33.2 | - |
| Core net business income | 81.9 | -14.9 | - |
| (excl. gains/losses on cancellation of investment trusts) | 76.6 | -13.0 | - |
| Core net business income | | | |
| (excl. gains/losses on cancellation of investment trusts and futures | 72.7 | -8.9 | - |
| and options) | | | |
| Net transfer to general allowance for loan losses (8) | -5.8 | -5.2 | - |
| Net business income | 48.5 | +38.4 | - |
| Net non-recurrent gains/losses | 9.9 | -25.1 | - |
| (o/w Disposal of non-performing loans (9)) | (9.3) | (-0.3) | - |
| (o/w Gains/losses related to stocks, etc. (10)) | (18.7) | (-26.3) | - |
| Ordinary profit | 58.5 | +13.3 | +3.5 |
| Extraordinary income/losses | -1.1 | -12.5 | |
| Net income | 40.5 | -2.9 | +2.0 |
| | | | |
| Profit from customer services (2)+(3)+(6)-(7) | 47.9 | +3.5 | |
| Credit related cost (8)+(9) | 3.4 | -5.6 | |
| Gains/losses on securities (1)+(4)+(5)+(10) | -11.2 | +15.7 | 3 |
| | | | |

Change of Ordinary Profit (Bank Total non-consolidated)

Although securities' income (interest margin) decreased significantly due to an increase in foreign currencies funding cost, etc., ordinary profit (bank total) increased significantly, driven by an increase of profit from customer services and an improvement of credit related costs and gains / losses on sales of securities.



FY2022

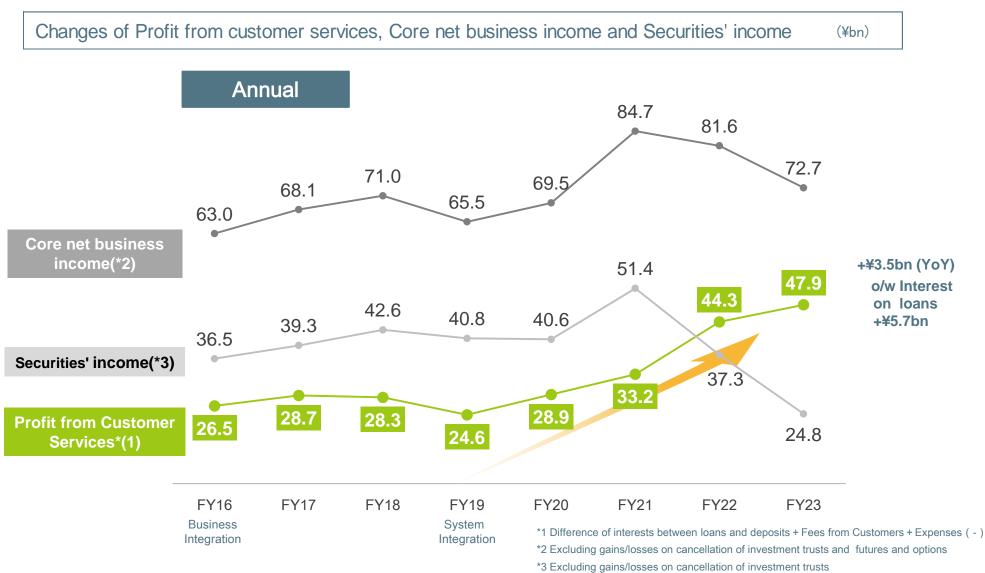
*1 Difference of interests between loans and deposits + Fees from Customers + Expenses (-)

FY2023

*2 Gains/losses on "Bond transactions +Related to stocks + Cancellation of investment trusts + Futures and options

Highlights

Profit from customer services maintained an increasing trend after bottoming out in FY 2019. Regarding securities' income (interest margin), the maintenance of our portfolio, mainly in bonds, is expected to be completed soon, and we will increase the balance and expect a reversal in securities' income for FY2024.

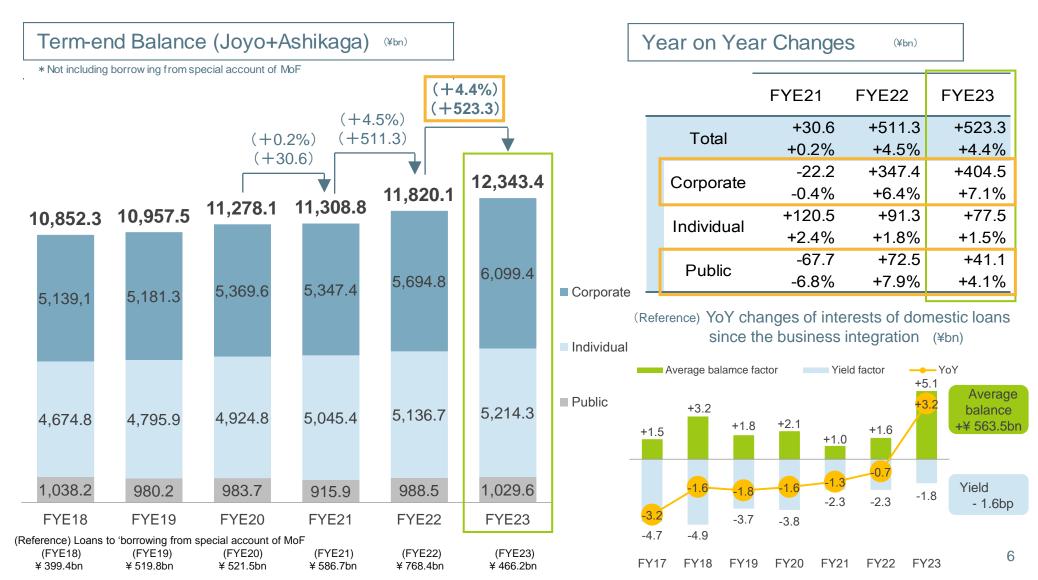


Loans (1) Term-end Balance

Amount of loans increased by ¥523.3bn YoY.

The growth rate of loans was +4.4% and remained at the 4% level.

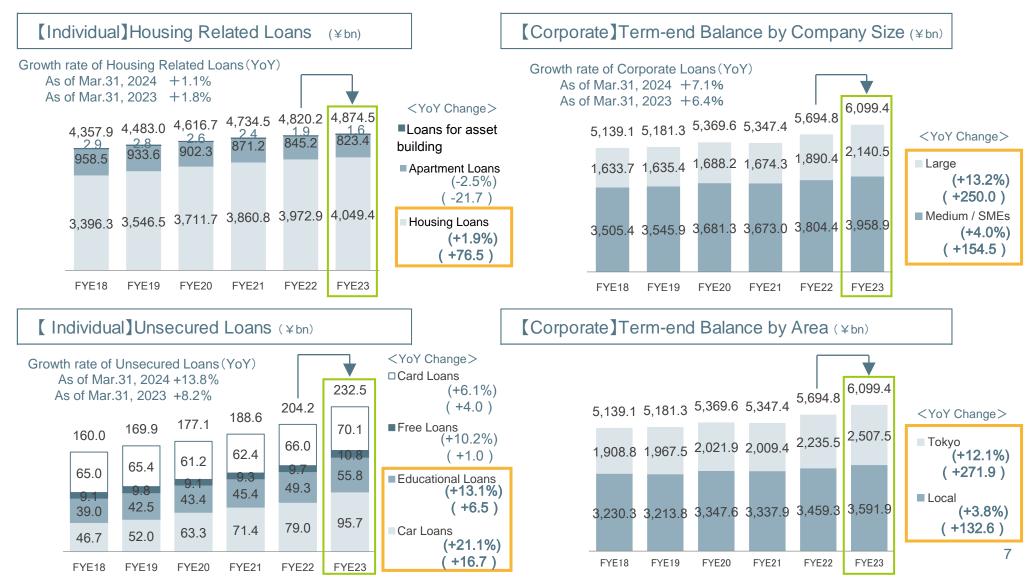
Interests between domestic loans and deposits in FY23 turned to an increase for the first time since our business integration.



Loans (2) Corporate / Individual

Loans to individual customers maintained increase trend both in housing related loans and in unsecured loans.

In particular, the growth rate of unsecured loans increased significantly from 8% level to 13% level on an annual basis. Loans to corporate customers also grew and its growth rate expanded to 7% level on an annual basis.

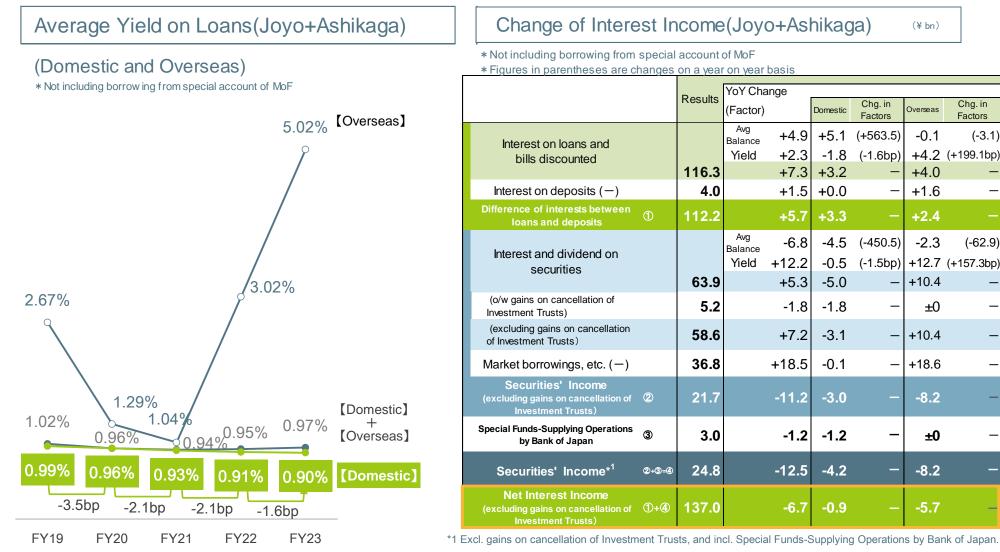


Average Yield of Loans / Net Interest Income

Difference of interests between loans and deposits increased significantly in both yen and foreign currency denominated loans by 5.7bn YoY.

Securities' income (excluding gain on cancellation of investment trusts) decreased by ¥11.2bn YoY due to the increase of costs such as market borrowings.

We will continuously enhance net interest income by increasing the balance of loans and restructuring our securities portfolio.

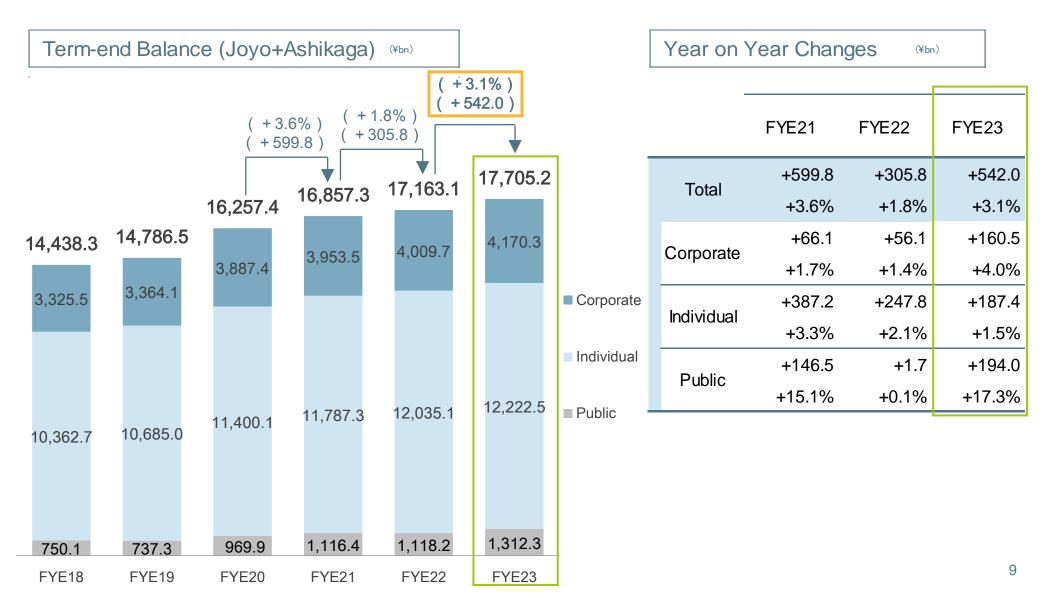


8

Deposits Term-end Balance

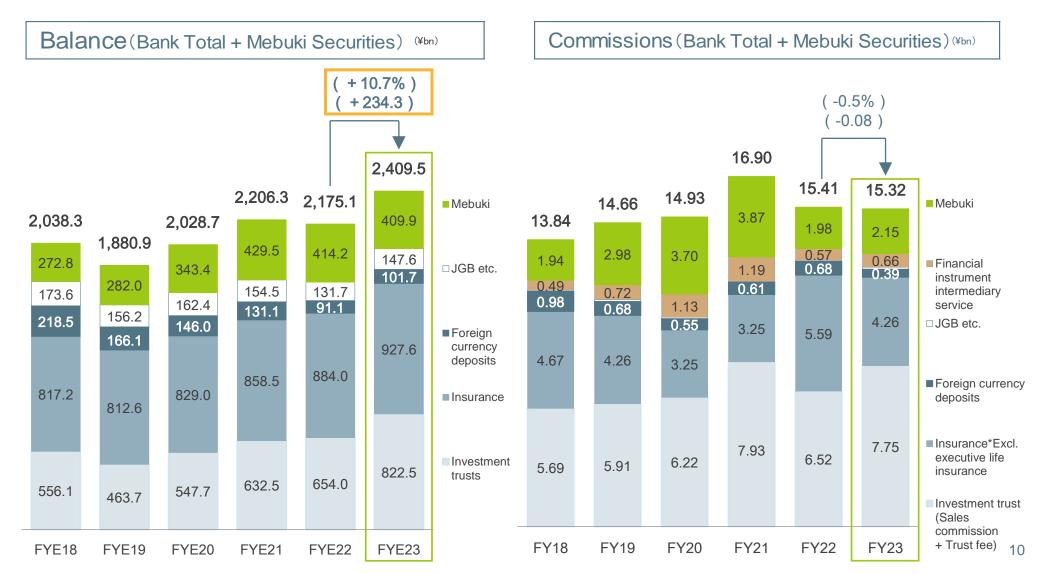
Balance of deposits increased by ¥542.0bn YoY (+3.1% annualized).

Deposits from all sectors such as corporate, individual and public, have maintained an increasing trend.



Customer Assets under Custody

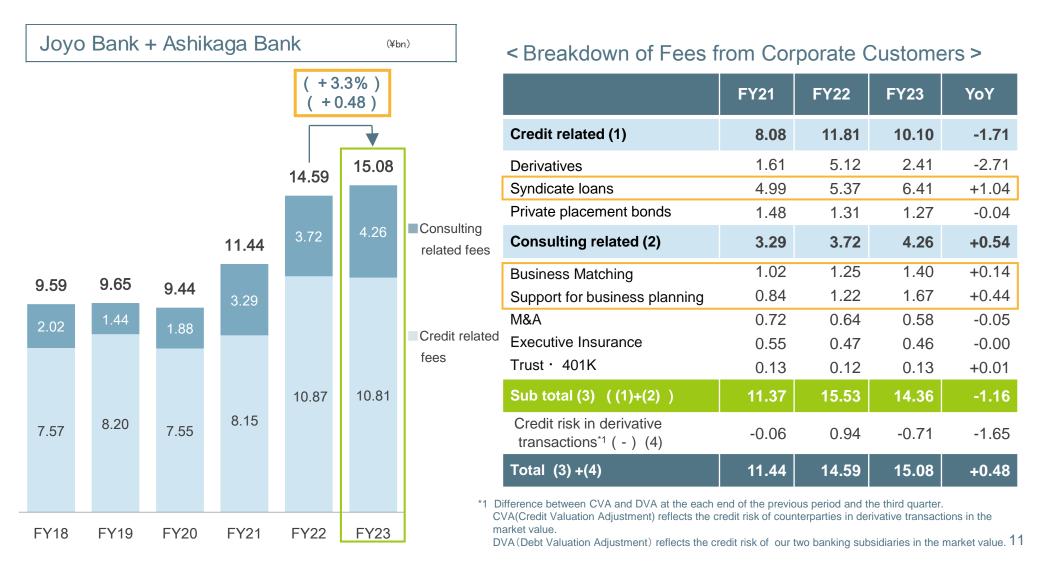
Balance of customer assets under custody increased by \pm 234.3bn YoY (+10.7% annualized) due to the increase mainly in investment trusts due to high stock market prices and the expansion of NISA. Related commissions remained at the same level of the previous year.



Fees from Corporate Customers

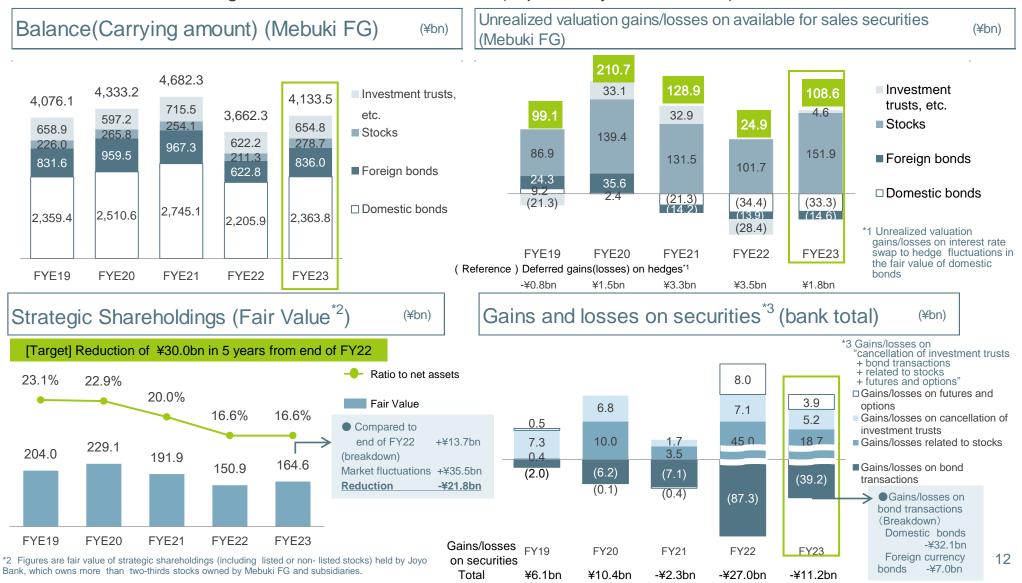
Fees from corporate customers increased by ± 0.4 bn YoY to ± 15.0 bn, due to the increase of origination fees of syndicated loans and business planning support fees.

We will continue to provide business support services through consulting proposals.



Securities / Strategic Shareholdings (1)

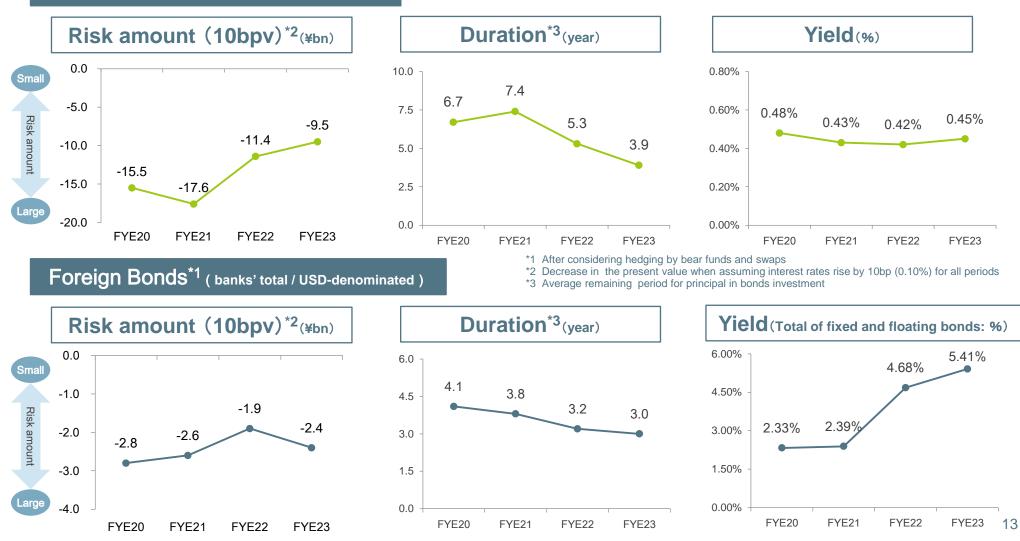
Taking into consideration domestic and foreign monetary policy and stock markets' conditions, we have continued to restructure our portfolio. We have sold yen and foreign currency denominated fixed bonds, domestic stocks and other securities, resulting in -¥11.2bn loss on securities (improved by ¥15.7bn YoY).



Securities / Strategic Shareholdings (2)

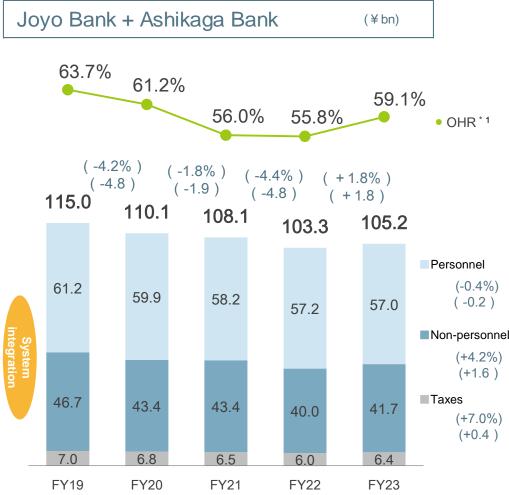
While controlling the risk amount (BPV) and duration of both yen-denominated bonds and foreign bonds, we have made new investments during a period of rising interest rates, which helped increase the yield.

Yen-denominated Bonds^{*1}(banks' total)



Expenses / OHR

While continuing to reduce existing costs, we have strengthened positive investments such as human capital- and DX-related investments. As a result, total expenses increased by ¥1.8bn(YoY). While controlling OHR in the 50% range, we aim to achieve an increase in topline through new investments and drive cost reduction through DX and efficiency measures.



[Factors of Change (¥bn)]

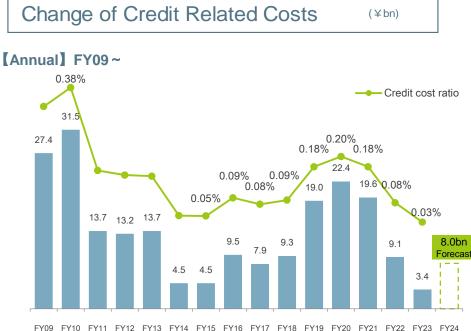
| | FY23 | YoY | Main factors |
|-------------------------------|------|-------|---|
| Personnel expenses | 57.0 | -0.2 | Increase in salary and starting salary +0.9 Personnel reduction, etc0.9 |
| Non- personnel expenses | 41.7 | + 1.6 | DX related investments +0.2 (Investment trusts management system, marketing tool usage fees, etc.) Responding to new banknote / equipment replacement +0.8 |
| Taxes | 6.4 | + 0.4 | Size-based business tax + 0.3 |

*1 Based on Core Gross Business Profit

(Excluding gains/losses on cancellation of investment trusts and futures and options)

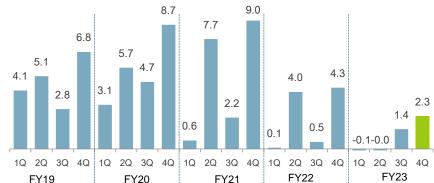
Credit Related Costs

Credit related costs improved by ± 5.6 bn (YoY) to ± 3.4 bn, due to a reversal of $- \pm 5.8$ bn in general allowance for loan losses. Repayments from loan borrowers based on the COVID-19 Special Loan Program have been made in accordance with their initial terms, and there are no circumstances under which credit costs would increase.



-Y09 FY10 FY11 FY12 FY13 FY14 FY15 FY16 FY17 FY18 FY19 FY20 FY21 FY22 FY2

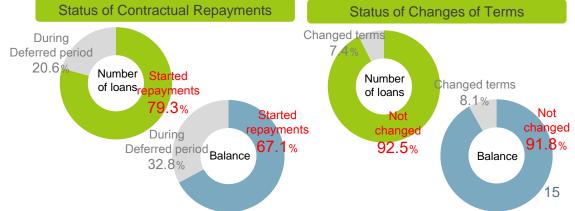
[Quarter] FY19~



| Breakdown on Credit Related Costs (¥bn) | | | |
|---|------|------|------|
| | FY22 | FY23 | YoY |
| Credit Related Costs | 9.1 | 3.4 | -5.6 |
| Net transfer to general allowance for loan losses | -0.6 | -5.8 | -5.2 |
| Disposal of non-performing loans | 9.7 | 9.3 | -0.3 |
| Write off of loans | 3.0 | 3.5 | +0.5 |
| Transfer to specific allowance for loan losses | 7.9 | 6.4 | -1.5 |
| Transfer to provision for contingent losses | 0.2 | 0.0 | -0.1 |
| Reversal of allowance for loan losses(-) | - | - | - |
| Recoveries of written-off claims(-) | 2.1 | 1.5 | -0.6 |
| Other | 0.6 | 0.7 | +0.1 |
| | | | |

Status of Repayments of Loans based on the COVID-19 Special Loan Program (as of March 31, 2024)

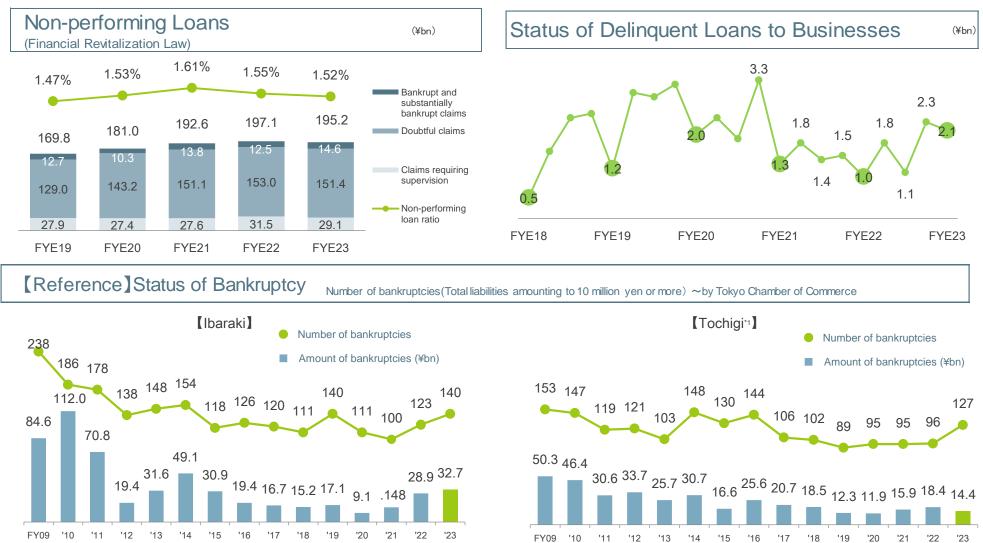
Balance of Loans by the Program (Bank total) 9,838 loans / ¥146.2bn



Status of Non-performing Loans and Delinquent Loans

Non-performing loans based on financial revitalization law ratio to total amount of loans declined by 0.03% point from the end of previous fiscal year.

The number of bankruptcies increased in both Ibaraki and Tochigi Prefectures, while the total amount of liabilities of bankrupt companies remained flat.

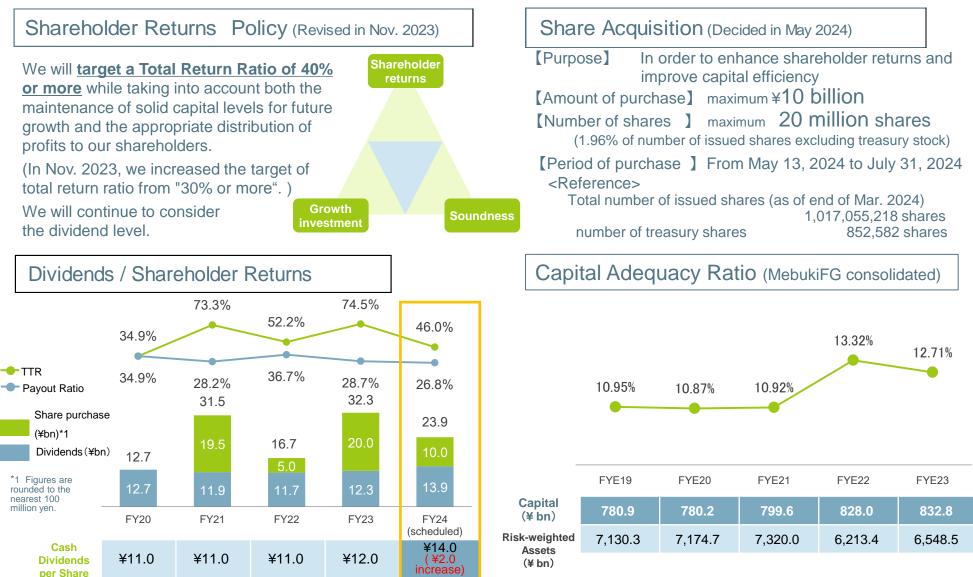


16

(*1) Specific major borrower's bankruptcy of ¥433.0bn in FY11 is excluded from above figures.

Shareholder Returns / Capital Adequacy Ratio

Based on our shareholder returns policy, we decided to increase annual dividends per share to ¥14.0 (+¥2.0 from the previous year). In addition, we announced to repurchase own shares up to ¥10.0bn (maximum amount). Total return ratio will be 46.0% (scheduled).



Forecast for FY2024 (1)

| Mebuki FG (consolidated) | | | (¥bn) |
|---|------------------------|-------|-------------------|
| | Forecast for FY2024 | YoY | FY2023 Results |
| Ordinary Profit | 75.0 | +11.9 | 63.0 |
| Net Income (Attributable to ow ners of the parent) | 52.0 | +8.6 | 43.3 |

| Total of Two Banking Subsidiaries | | | (¥bn) |
|--------------------------------------|------------------------|-------|-------------------|
| | Forecast for FY2024 | YoY | FY2023 Results |
| Ordinary Profit | 69.0 | +10.4 | 58.5 |
| Net Income | 48.0 | +7.4 | 40.5 |

| Subsidiary Banks | | | (¥bn) |
|------------------|------------------------|------|-------------------|
| (Joyo) | Forecast for FY2024 | YoY | FY2023 Results |
| Ordinary Profit | 46.0 | +7.9 | 38.0 |
| Net Income | 32.0 | +5.6 | 26.3 |

| 3 |
|-----|
| - |
| S |
| 0.5 |
| 4.2 |
| |

Forecast for FY2024 (2)

Breakdown of Forecast for FY2024

| | Forecast | | FY23 |
|--|----------|-------|---------|
| 【Joyo+Ashikaga】 | for FY24 | YoY | Results |
| Core gross business profit | 177.5 | -9.6 | 187.1 |
| Net interest income (excl. gains/losses on cancellation of investment trusts) | 139.0 | +1.9 | 137.0 |
| Difference of interests betw een loans and deposit | 111.5 | -0.7 | 112.2 |
| (o/w Interests on yen-denominated loans) | 109.5 | +3.7 | 105.7 |
| Securities' income (excl.gains/losses on cancellation of investment trusts) | 27.5 | +2.6 | 24.8 |
| Fees from customers ^{*1} | 38.5 | -2.3 | 40.8 |
| Expenses | 107.0 | +1.7 | 105.2 |
| Core net business income ^{*2} | 70.0 | -2.7 | 72.7 |
| Gains/losses on securities ^{*3} | 5.5 | +16.7 | -11.2 |
| Credit Related Cost | 8.0 | +4.5 | 3.4 |
| Ordinary profit | 69.0 | +10.4 | 58.5 |
| Net income | 48.0 | +7.4 | 40.5 |

[Mebuki FG Consolidated]

| Profits of Group Companies | 5.0 | +0.0 | 4.9 |
|---|------|-------|------|
| Consolidation adjustment (Adjustments related to securities, etc. | -1.0 | +1.1 | -2.1 |
| Net income attributable to owner of the parent | | +8.6 | 43.3 |
| ROE (on shareholders equity basis) | 5.3% | +0.8% | 4.5% |

*1 Net fees and commissions + Income related to derivatives for customers + foreign exchange

*2 Excluding gains/losses on cancellation of investment trusts and futures and options

*3 Gains/losses on "cancellation of investment trusts +bond transactions + related to stocks + futures and options"

Market Outlook for FY2024

- 【 Japan 】 No revision of the policy rate. (The revision is expected to occur from FY2025 onwards.)
- [U.S.A] We expect 2 to 3 interest rate cuts (with a range of 50 to 75 basis points).

| | Policy rate (End of fiscal year) | 10 year government bond yield (Annual average) |
|--------|-------------------------------------|--|
| Japan | From 0.00 to 0.10% | From 0.70 to 1.50% |
| U.S.A. | From 4.50 to 5.00% | From 3.70 to 4.70% |

Main Reasons of YoY Change

- ① Difference of interests between loans and deposits +¥3.7bn
- Average balance : Increase by ¥400.0bn (+3.3% annualized)
- Yield : Reversal compared to the previous year

2 Securities' income

(excl. gains/losses on cancellation of investment trusts) +¥2.6bn

- Average balance : Increase by ¥550.0bn (+15% annualized)
- ③ Fees from Customers -¥2.3bn

• Drop in income related to FX derivative transactions and increase in loan payment guarantee fees, etc.

(4) Expenses(-) +¥1.7bn

• Increase in human capital related investment and personnel expenses such as salary, etc.

⑤ Gains / losses on securities +¥16.7bn

Drop in losses from sales on yen-denominated and foreign bonds

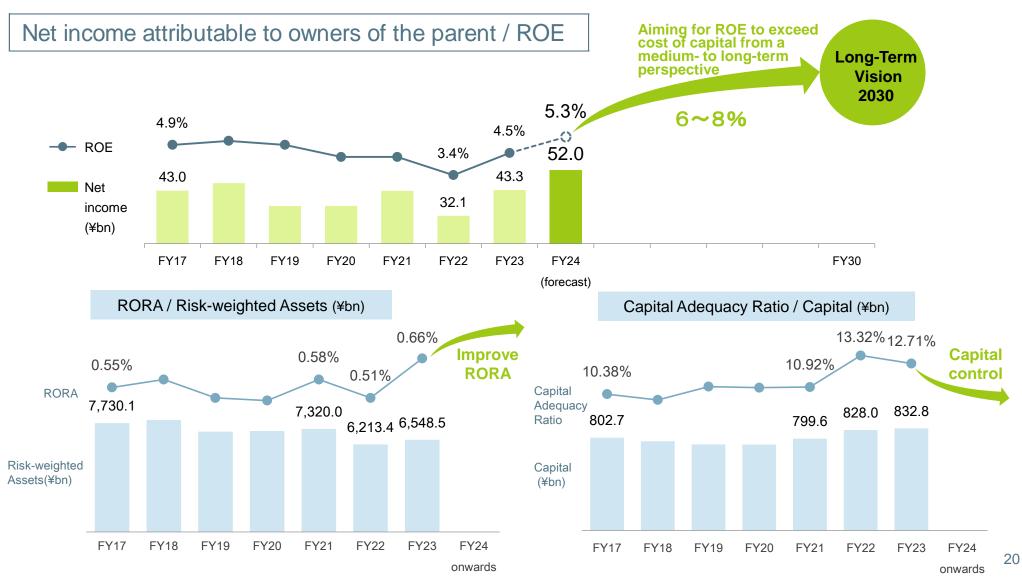
6 Credit related costs(-) +¥4.5bn

• Drop in reversal of - ¥5.8bn in general allowance for loan losses of the previous year.

Forecast for FY2024 (3)

The forecast of net consolidated income attributable to owners of the parent for FY2024 is \pm 52.0bn. We are planning to achieve an ROE of around 5.3%.

We will aim for ROE to exceed the level of cost of capital (6-8%) from a medium- to long-term perspective.



[Data] Breakdown of Banking subsidiaries

(Data) Breakdown of Banking subsidiaries

| _(1) P/L for FY23 | | | | | | (¥bn) |
|--|-------|-------|-------|-------|----------|-------|
| | J+A | YoY | Joyo | YoY | Ashikaga | YoY |
| Gross business profit | 147.9 | +35.0 | 79.2 | +30.7 | 68.7 | +4.3 |
| (Core Gross business profit) | 187.1 | -13.0 | 107.2 | -13.8 | 79.9 | +0.8 |
| Net interest income | 142.3 | -8.6 | 84.7 | -4.0 | 57.6 | -4.5 |
| o/w Gains/losses on Cancellation of Investment trusts | 5.2 | -1.8 | 4.2 | -0.7 | 1.0 | -1.1 |
| Net fees and commissions | 36.5 | +1.0 | 19.3 | -0.8 | 17.2 | +1.9 |
| Net other business income and Net trading income | -30.9 | +42.5 | -24.7 | +35.6 | -6.1 | +6.9 |
| (o/w gains/losses on bond transactions) | -39.2 | +48.1 | -27.9 | +44.6 | -11.2 | +3.4 |
| Expenses | 105.2 | +1.8 | 58.5 | +0.9 | 46.6 | +0.9 |
| o/w Personnel expenses | 57.0 | -0.2 | 32.1 | -0.1 | 24.8 | -0.1 |
| o/w Non-personnel expenses | 41.7 | +1.6 | 22.7 | +0.7 | 19.0 | +0.9 |
| Net business income (before general allowance for loan losses) | 42.7 | +33.2 | 20.6 | +29.8 | 22.0 | +3.3 |
| Core net business income | 81.9 | -14.9 | 48.6 | -14.8 | 33.3 | -0.1 |
| Core net Business Income | 70.0 | 12.0 | 44.0 | 110 | 22.2 | |
| (exclu. Gains/losses on Cancellation of Investment trusts) | 76.6 | -13.0 | 44.3 | -14.0 | 32.2 | +0.9 |
| (exclu. Gains/losses on "Cancellation of investment trusts", "Futures" and "Options") $% \left(\left({{{\left({{{{\bf{n}}_{{\rm{c}}}}} \right)}} \right) \right)$ | 72.7 | -8.9 | 44.5 | -5.8 | 28.2 | -3.0 |
| Net transfer to general allowance for loan losses (a) | -5.8 | -5.2 | -4.2 | -3.6 | -1.6 | -1.6 |
| Net business income | 48.5 | +38.4 | 24.8 | +33.4 | 23.7 | +4.9 |
| Net non-recurrent gains/losses | 9.9 | -25.1 | 13.1 | -25.0 | -3.1 | -0.0 |
| o/w Disposal of non-performing loans (b) | 9.3 | -0.3 | 4.8 | -0.8 | 4.4 | +0.4 |
| o/w Gains/losses related to stocks, etc. | 18.7 | -26.3 | 16.9 | -26.9 | 1.7 | +0.5 |
| Ordinary profit | 58.5 | +13.3 | 38.0 | +8.4 | 20.5 | +4.9 |
| Extraordinary income/losses | (1.1) | -12.5 | (1.0) | -12.5 | (0.0) | +0.0 |
| Net income | 40.5 | -2.9 | 26.3 | -6.4 | 14.2 | +3.4 |
| Profit from customer services ^{*1} | 47.9 | +3.5 | 28.9 | +2.2 | 18.9 | +1.2 |
| Credit related costs (a)+(b) | 3.4 | -5.6 | 0.6 | -4.4 | 2.8 | -1.2 |

*1 Difference of interests between loans and deposits + Fees from Customers + Expenses (-)

(2) Average Yield on Loans(excluding borrowing from special account of MoF)

| | | FY19 | FY20 | FY21 | FY22 | FY23 | YoY |
|----------|-----------|-------|-------|-------|-------|-------|--------|
| | Domestics | 0.99% | 0.96% | 0.93% | 0.91% | 0.90% | -0.01% |
| J+A | Overseas | 2.67% | 1.29% | 1.04% | 3.02% | 5.02% | 1.99% |
| | Total | 1.02% | 0.96% | 0.94% | 0.95% | 0.97% | 0.01% |
| | Domestics | 0.97% | 0.93% | 0.91% | 0.90% | 0.88% | -0.01% |
| Joyo | Overseas | 2.69% | 1.30% | 1.05% | 3.11% | 5.21% | 2.09% |
| | Total | 1.01% | 0.94% | 0.92% | 0.96% | 1.00% | 0.03% |
| | Domestics | 1.02% | 0.99% | 0.96% | 0.93% | 0.92% | -0.01% |
| Ashikaga | Overseas | 2.48% | 1.19% | 0.98% | 2.23% | 3.17% | 0.94% |
| | Total | 1.03% | 0.99% | 0.96% | 0.94% | 0.93% | -0.01% |

[Data] Breakdown of Banking subsidiaries

Asset building loans

Housing Loans

Apartment Loans

Asset building loans

Total

Total

Ashikaga

| | | FYE19 | FYE20 | FYE21 | FYE22 | FYE23 | ¥bn) YoY |
|--|---|--|---|--|---|---|---|
| | la dividual | - | | | | | - |
| | Individual | 4,795.9 | 4,924.8 | 5,045.4 | 5,136.7 | 5,214.3 | +77.5 |
| J+A | Corporate | 5,181.3 | 5,369.6 | 5,347.4 | 5,694.8 | 6,099.4 | +404.5 |
| | Public | 980.2 | 983.7 | 915.9 | 988.5 | 1,029.6 | +41.1 |
| | Total | 10,957.5 | 11,278.1 | 11,308.8 | 11,820.1 | 12,343.4 | +523.3 |
| | Individual | 2,624.6 | 2,687.7 | 2,740.2 | 2,786.4 | 2,823.7 | +37.3 |
| Joyo | Corporate | 3,002.6 | 3,103.0 | 3,091.3 | 3,313.1 | 3,566.2 | +253.0 |
| 00,0 | Public | 612.8 | 562.7 | 498.1 | 548.8 | 591.5 | +42.7 |
| | Total | 6,240.1 | 6,353.6 | 6,329.7 | 6,648.4 | 6,981.6 | +333.1 |
| | Individual | 2,171.3 | 2,237.0 | 2,305.1 | 2,350.3 | 2,390.5 | +40.1 |
| Ashikaga | Corporate | 2,178.6 | 2,266.5 | 2,256.0 | 2,381.6 | 2,533.2 | +151.5 |
| Astikaya | Public | 367.4 | 420.9 | 417.8 | 439.6 | 438.0 | -1.5 |
| | Total | 4,717.3 | 4,924.5 | 4,979.0 | 5,171.6 | 5,361.8 | +190.1 |
| Foreign | Currency Denomir | | | | | | |
| Foreign | Currency Denomir | nated Loans | | | | | |
| Foreign | Currency Denomir | nated Loans FYE19 | FYE20 | FYE21 | FYE22 | FYE23 | YoY |
| Foreign J+A | Currency Denomir | | FYE20 162.6 | FYE21 150.6 | FYE22 151.0 | FYE23 153.4 | YoY +2.4 |
| | Currency Denomir | FYE19 | | | | | |
| J+A Joyo | Currency Denomir | FYE19 164.2 | 162.6 | 150.6 | 151.0 | 153.4 | +2.4 +5.3 |
| J+A Joyo Ashikaga | | FYE19 164.2 146.8 17.3 | 162.6 150.0 12.6 | 150.6 139.5 11.0 | 151.0 140.4 | 153.4 145.7 | +2.4 +5.3 -2.8 |
| J+A Joyo Ashikaga | Currency Denomir | FYE19 164.2 146.8 17.3 g Related Lo | 162.6 150.0 12.6 pans Term- | 150.6 139.5 11.0 end Balance | 151.0 140.4 10.5 | 153.4 145.7 7.6 | +2.4 +5.3 -2.8 (¥bn |
| J+A Joyo Ashikaga 4) Loans | Individual Housin | FYE19 164.2 146.8 17.3 g Related Lo FYE | 162.6 150.0 12.6 pans Term- 19 FYE2 | 150.6 139.5 11.0 end Balance 0 FYE21 | 151.0 140.4 10.5 FYE22 | 153.4 145.7 7.6 FYE23 | +2.4 +5.3 -2.8 (¥bn YoY |
| J+A Joyo Ashikaga 4) Loans | Individual Housin | FYE19 164.2 146.8 17.3 g Related Lo FYE 3,5 | 162.6 150.0 12.6 0ans Term-1 19 FYE2 46.5 3,71 | 150.6 139.5 11.0 end Balance 0 FYE21 1.7 3,860.8 | 151.0 140.4 10.5 FYE22 3,972.9 | 153.4 145.7 7.6 FYE23 4,049.4 | +2.4 +5.3 -2.8 (¥bn YoY +76. |
| J+A Joyo Ashikaga 4) Loans | Individual Housin Housing Loans Apartment Loans | FYE19 164.2 146.8 17.3 g Related Lo FYE 3,54 93 | 162.6 150.0 12.6 0ans Term-1 19 FYE2 46.5 3,71 33.6 90 | 150.6 139.5 11.0 end Balance 0 FYE21 1.7 3,860.8 2.3 871.2 | 151.0 140.4 10.5 FYE22 3,972.9 845.2 | 153.4 145.7 7.6 FYE23 4,049.4 823.4 | +2.4 +5.3 -2.8 (¥ b n YoY +76. -21. |
| J+A Joyo Ashikaga 4) Loans H J+A | Individual Housin Housing Loans Apartment Loans Asset building loans | FYE19 164.2 146.8 17.3 g Related Lo FYE 3,5/ 9: 5 | 162.6 150.0 12.6 bans Term-0 19 FYE2 46.5 3,71 33.6 90 2.8 5 | 150.6 139.5 11.0 end Balance 0 FYE21 1.7 3,860.8 2.3 871.2 2.6 2.4 | 151.0 140.4 10.5 FYE22 3,972.9 845.2 1.9 | 153.4 145.7 7.6 FYE23 4,049.4 823.4 1.6 | +2.4 +5.3 -2.8 (¥ b n YoY +76. -21. -0. |
| J+A Joyo Ashikaga 4) Loans H J+A | Individual Housin Housing Loans Apartment Loans Asset building loans | FYE19 164.2 146.8 17.3 g Related Lo FYE 3,5- 9: 5 4,44 | 162.6 150.0 12.6 bans Term-6 19 FYE2 46.5 33.6 90 2.8 33.0 4,61 | 150.6 139.5 11.0 end Balance 0 FYE21 1.7 3,860.8 2.3 871.2 2.6 2.4 6.7 4,734.5 | 151.0 140.4 10.5 FYE22 3,972.9 845.2 1.9 4,820.2 | 153.4 145.7 7.6 FYE23 4,049.4 823.4 1.6 4,874.5 | +2.4 +5.3 -2.8 (¥ b n YoY +76. -21. -0. +54. |
| J+A Joyo Ashikaga 4) Loans H J+A J+A H | Individual Housin Housing Loans Apartment Loans Asset building loans | FYE19 164.2 146.8 17.3 g Related Lo FYE 3,5- 9: 3 4,4: 1,7 | 162.6 150.0 12.6 bans Term- 19 FYE2 46.5 33.6 90: 33.0 4,611 19.5 | 150.6 139.5 11.0 end Balance 0 FYE21 1.7 3,860.8 2.3 871.2 2.6 2.4 6.7 4,734.5 | 151.0 140.4 10.5 FYE22 3,972.9 845.2 1.9 | 153.4 145.7 7.6 FYE23 4,049.4 823.4 1.6 4,874.5 2,001.6 | +2.4 +5.3 -2.8 (¥ b n YoY +76. -21. -0. |

2.6

2,535.1

1,902.0

179.5

2,081.5

_

2.4

2,586.5

1,970.9

2,147.9

177.0

-

2.8

2,471.1

1,826.9

185.0

2,011.9

-

-0.3

+26.5

+30.1

+27.8

-2.3

_

1.6

2,656.6

2,047.8

2,217.9

170.1

1.9

2,630.0

2,017.6

172.4

2,190.1

| (5) Unsecured Loans Term-end Balance (¥ b n) | | | | | | | | | |
|---|-------------------|------------|----------|---------|-------|-------|-----------------|--|--|
| | | FYE19 | FYE20 | FYE21 | FYE22 | FYE23 | YoY | | |
| | Car Loans | 52.0 | 63.3 | 71.4 | 79.0 | 95.7 | +16.7 | | |
| J+A | Educational Loans | 42.5 | 43.4 | 45.4 | 49.3 | 55.8 | +6.5 | | |
| | Free Loans | 9.8 | 9.1 | 9.3 | 9.7 | 10.8 | +1.0 | | |
| | Card Loans | 65.4 | 61.2 | 62.4 | 66.0 | 70.1 | +4.0 | | |
| | Total | 169.9 | 177.1 | 188.6 | 204.2 | 232.5 | +28.3 | | |
| | Car Loans | 35.2 | 45.4 | 50.6 | 53.2 | 59.4 | +6.2 | | |
| | Educational Loans | 34.0 | 34.3 | 35.5 | 38.1 | 41.9 | +3.8 | | |
| Joyo | Free Loans | 3.5 | 3.6 | 3.8 | 4.1 | 4.3 | +0.2 | | |
| | Card Loans | 26.0 | 23.7 | 24.8 | 26.7 | 28.4 | +1.7 | | |
| | Total | 98.8 | 107.1 | 114.8 | 122.2 | 134.2 | +12.0 | | |
| | Car Loans | 16.8 | 17.8 | 20.8 | 25.8 | 36.2 | +10.4 | | |
| | Educational Loans | 8.5 | 9.1 | 9.9 | 11.2 | 13.9 | +2.6 | | |
| Ashikaga | Free Loans | 6.2 | 5.4 | 5.5 | 5.6 | 6.4 | +0.7 | | |
| | Card Loans | 39.4 | 37.5 | 37.5 | 39.2 | 41.6 | +2.3 | | |
| | Total | 71.0 | 70.0 | 73.8 | 82.0 | 98.3 | +16.3 | | |
| 6) Loans | Corporate Term-e | od Balanco | by Compa | ny Size | | | (¥bn | | |
| U j LUalis | • | | | | | | (+ D II VoV | | |

| () Loans corporate Term-end balance by company Size (+ | | | | | | | | | |
|--|---|---|--|--|--|--|--|--|--|
| | FYE19 | FYE20 | FYE21 | FYE22 | FYE23 | YoY | | | |
| Large | 1,635.4 | 1,688.2 | 1,674.3 | 1,890.4 | 2,140.5 | +250.0 | | | |
| Medium/SMEs | 3,545.9 | 3,681.3 | 3,673.0 | 3,804.4 | 3,958.9 | +154.5 | | | |
| Total | 5,181.3 | 5,369.6 | 5,347.4 | 5,694.8 | 6,099.4 | +404.5 | | | |
| Large | 1,165.1 | 1,220.6 | 1,206.9 | 1,338.7 | 1,475.8 | +137.0 | | | |
| Medium/SMEs | 1,837.4 | 1,882.3 | 1,884.3 | 1,974.3 | 2,090.4 | +116.0 | | | |
| Total | 3,002.6 | 3,103.0 | 3,091.3 | 3,313.1 | 3,566.2 | +253.0 | | | |
| Large | 470.2 | 467.6 | 467.3 | 551.6 | 664.7 | +113.0 | | | |
| Medium/SMEs | 1,708.4 | 1,798.9 | 1,788.7 | 1,830.0 | 1,868.5 | +38.4 | | | |
| Total | 2,178.6 | 2,266.5 | 2,256.0 | 2,381.6 | 2,533.2 | +151.5 | | | |
| | Medium/SMEs Total Large Medium/SMEs Total Large Medium/SMEs | Large 1,635.4 Medium/SMEs 3,545.9 Total 5,181.3 Large 1,165.1 Medium/SMEs 1,837.4 Total 3,002.6 Large 470.2 Medium/SMEs 1,708.4 | Large1,635.41,688.2Medium/SMEs3,545.93,681.3Total5,181.35,369.6Large1,165.11,220.6Medium/SMEs1,837.41,882.3Total3,002.63,103.0Large470.2467.6Medium/SMEs1,708.41,798.9 | Large1,635.41,688.21,674.3Medium/SMEs3,545.93,681.33,673.0Total5,181.35,369.65,347.4Large1,165.11,220.61,206.9Medium/SMEs1,837.41,882.31,884.3Total3,002.63,103.03,091.3Large470.2467.6467.3Medium/SMEs1,708.41,798.91,788.7 | Large1,635.41,688.21,674.31,890.4Medium/SMEs3,545.93,681.33,673.03,804.4Total5,181.35,369.65,347.45,694.8Large1,165.11,220.61,206.91,338.7Medium/SMEs1,837.41,882.31,884.31,974.3Total3,002.63,103.03,091.33,313.1Large470.2467.6467.3551.6Medium/SMEs1,708.41,798.91,788.71,830.0 | Large1,635.41,688.21,674.31,890.42,140.5Medium/SMEs3,545.93,681.33,673.03,804.43,958.9Total5,181.35,369.65,347.45,694.86,099.4Large1,165.11,220.61,206.91,338.71,475.8Medium/SMEs1,837.41,882.31,884.31,974.32,090.4Total3,002.63,103.03,091.33,313.13,566.2Large470.2467.6467.3551.6664.7Medium/SMEs1,708.41,798.91,788.71,830.01,868.5 | | | |

| (7) Loan | (7) Loans Corporate Term-end Balance by Area | | | | | | | | | |
|----------|--|---------|---------|---------|---------|---------|--------|--|--|--|
| | | FYE19 | FYE20 | FYE21 | FYE22 | FYE23 | YoY | | | |
| | Tokyo | 1,967.5 | 2,021.9 | 2,009.4 | 2,235.5 | 2,507.5 | +271.9 | | | |
| J+A | Local | 3,213.8 | 3,347.6 | 3,337.9 | 3,459.3 | 3,591.9 | +132.6 | | | |
| | Total | 5,181.3 | 5,369.6 | 5,347.4 | 5,694.8 | 6,099.4 | +404.5 | | | |
| | Tokyo | 1,422.6 | 1,484.1 | 1,468.9 | 1,603.1 | 1,760.2 | +157.0 | | | |
| Joyo | Local | 1,579.9 | 1,618.9 | 1,622.4 | 1,709.9 | 1,806.0 | +96.0 | | | |
| | Total | 3,002.6 | 3,103.0 | 3,091.3 | 3,313.1 | 3,566.2 | +253.0 | | | |
| | Tokyo | 544.8 | 537.8 | 540.5 | 632.3 | 747.2 | +114.9 | | | |
| Ashikaga | Local | 1,633.8 | 1,728.7 | 1,715.5 | 1,749.3 | 1,785.9 | +36.5 | | | |
| | Total | 2,178.6 | 2,266.5 | 2,256.0 | 2,381.6 | 2,533.2 | +151.5 | | | |

[Data] Breakdown of Banking subsidiaries

| (8)De | eposits Term- | end Baland | | | | | | | (¥ b | <u>n)</u> |
|--|---|--|---|---|-------------------------|--|---|--|---|--|
| | | FYE19 | FYE20 |) FYE2 | 21 | FYE2 | 2 FYE | 23 | YoY | , |
| | Individual | 10,685.0 | 11,400 | .1 11,78 | 7.3 | 12,03 | 5.1 12,2 | 22.5 | +18 | 7.4 |
| J+A | Corporate | 3,364.1 | 3,887 | .4 3,95 | 3.5 | 4,00 | 9.7 4,1 | 70.3 | +16 | 0.5 |
| J+A | Public | 737.3 | 969 | .9 1,11 | 6.4 | 1,118 | 8.2 1,3 | 312.3 | +194 | 4.0 |
| | Total | 14,786.5 | 16,257 | .4 16,85 | 7.3 | 17,16 | 3.1 17,7 | 05.2 | +542 | 2.0 |
| | Individual | 6,633.6 | 7,053 | .1 7,27 | 2.7 | 7,41 | 2.6 7,5 | 514.1 | +10 | 1.5 |
| Joyo | Corporate | 1,880.3 | 2,136 | .5 2,18 | 0.4 | 2,220 | 6.1 2,3 | 848.2 | +12 | 2.1 |
| JOYO | Public | 459.2 | 515 | .8 60 | 0.7 | 61 | 2.5 7 | 57.0 | +144 | 4.5 |
| | Total | 8,973.1 | 9,705 | .5 10,05 | 3.9 | 10,25 | 1.2 10,6 | 619.5 | +36 | 8.2 |
| | Individual | 4,051.4 | 4,346 | .9 4,51 | 4.5 | 4,62 | 2.5 4,7 | 08.3 | +8 | 5.8 |
| Ashikaga | Corporate | 1,483.8 | 1,750 | .8 1,77 | 3.1 | 1,78 | 3.5 1,8 | 322.0 | +3 | 8.4 |
| Ashikaga | Public | 278.1 | 454 | .1 51 | 5.7 | 50 | 5.7 5 | 55.3 | +4 | 9.5 |
| | Total | 5,813.4 | 6,551 | .9 6,80 | 3.3 | 6,91 | 1.8 7,0 | 85.7 | +173 | 3.8 |
| Foreign | Currency De | posit | | | | | | | | |
| | | FYE19 | FYE20 |) FYE2 | 21 | FYE2 | 2 FYE | 23 | YoY | |
| J+A | | 219.7 | 180 | .0 16 | 8.2 | 90 | 6.5 1 | 02.4 | +; | 5.8 |
| 10.10 | | 176.4 | 151 | 9 13 | 9.6 | 70 | 6.1 | 85.5 | +9 | 9.3 |
| Joyo | | 170.4 | | .0 10 | | | | | | |
| Joyo Ashikaga | 1 | 43.2 | 28 | | 8.5 | 20 | 0.3 | 16.8 | -: | 3.4 |
| Ashikaga | | 43.2 | 28 | .0 2 | | 20 | 0.3 | 16.8 | -: | |
| Ashikaga | a tomer Assets | 43.2 under Cus | 28 tody Ba | .0 2 lance | 8.5 | | | | | (¥bn |
| Ashikaga | tomer Assets | 43.2 under Cus FY | 28 tody Ba E19 | .0 2 lance FYE20 | 8.5 FY | E21 | FYE22 | FY | ′E23 | (¥bn YoY |
| Ashikaga | tomer Assets Investment tru | 43.2 under Cus FY sts | 28 tody Ba E19 463.7 | .0 2 lance FYE20 547.7 | 8.5 FY | E21 632.5 | FYE22 654.0 | FY | ′E23 822.5 | (¥bn YoY +168. |
| Ashikaga | tomer Assets Investment tru: Insurance Foreign curren | 43.2 under Cus FY sts | 28 tody Ba E19 | .0 2 lance FYE20 | 8.5 FY | E21 | FYE22 | FY)) | ′E23 | (¥bn YoY +168. +43. |
| Ashikaga (9) Cust | tomer Assets Investment tru: Insurance | 43.2 under Cus FY sts cy | 28 tody Ba E19 463.7 812.6 166.1 | .0 2 lance FYE20 547.7 829.0 146.0 | 8.5 FY | E21 632.5 858.5 | FYE22 654.0 884.0 | FY) | ÝE23 822.5 927.6 | (¥bn YoY +168. +43. +10. |
| Ashikaga (9) Cust Group | Investment tru: Insurance Foreign curren deposits | 43.2 under Cus FY sts cy | 28 tody Ba E19 463.7 812.6 166.1 156.2 | .0 2 lance FYE20 547.7 829.0 146.0 162.4 | 8.5 FY | E21 632.5 858.5 131.1 154.5 | FYE22 654.0 884.0 91.7 131.7 | FY) , | YE23 822.5 927.6 101.7 147.6 | (¥bn YoY +168. +43. +10. +15. |
| Ashikaga (9) Cust Group | Investment tru: Insurance Foreign curren deposits JGB etc. | 43.2 under Cus FY sts cy ties | 28 tody Ba E19 463.7 812.6 166.1 156.2 282.0 | .0 2 Iance FYE20 547.7 829.0 146.0 162.4 343.4 | 8.5 FY | E21 632.5 858.5 131.1 154.5 429.5 | FYE22 654.0 884.0 91.7 131.7 414.2 | FY) 2 | 7E23 822.5 927.6 101.7 147.6 409.9 | (¥bn YoY +168. +43. +10. +15. -4. |
| Ashikaga (9) Cust Group | Investment tru: Insurance Foreign curren deposits JGB etc. Mebuki Securi | 43.2 under Cus FY sts cy ties 1, | 28 tody Ba E19 463.7 812.6 166.1 156.2 | .0 2 lance FYE20 547.7 829.0 146.0 162.4 | 28.5 FY | E21 632.5 858.5 131.1 154.5 | FYE22 654.0 884.0 91.7 131.7 | FY) 2 2 | YE23 822.5 927.6 101.7 147.6 | (¥bn YoY +168. +43. +10. +15. -4. +234. |
| Ashikaga (9) Cust Group | tomer Assets Investment tru: Insurance Foreign curren deposits JGB etc. Mebuki Securi Total Investment tru: | 43.2 under Cus FY sts cy ties 1, sts | 28 tody Ba E19 463.7 812.6 166.1 156.2 282.0 880.9 214.7 | .0 2 lance FYE20 547.7 829.0 146.0 162.4 343.4 2,028.7 249.8 | 28.5 FYI | E21 632.5 858.5 131.1 154.5 429.5 206.3 302.6 | FYE22 654.0 884.0 91.7 131.7 414.2 2,175.7 318.7 | FY) 2 2 | YE23 822.5 927.6 101.7 147.6 409.9 ,409.5 391.2 | (¥bn YoY +168. +43. +10. +15. -4. +234. +72. |
| Ashikaga (9) Cust Group | tomer Assets Investment tru: Insurance Foreign curren deposits JGB etc. Mebuki Securi Total Investment tru: Insurance Foreign curren | 43.2 under Cus FY sts cy ties 1, sts | 28 tody Ba E19 463.7 812.6 166.1 156.2 282.0 880.9 | .0 2 lance FYE20 547.7 829.0 146.0 162.4 343.4 2,028.7 | 28.5 FYI | E21 632.5 858.5 131.1 154.5 429.5 206.3 | FYE22 654.0 884.0 91.7 131.7 414.2 2,175.7 | FY | (E23 822.5 927.6 101.7 147.6 409.9 ,409.5 | (¥bn YoY +168. +43. +10. +15. -4. +234. +72. +8. |
| Ashikaga (9) Cust Group total | tomer Assets Investment tru: Insurance Foreign curren deposits JGB etc. Mebuki Securi Total Investment tru: Insurance | 43.2 under Cus FY sts cy ties 1, sts cy | 28 tody Ba E19 463.7 812.6 166.1 156.2 282.0 880.9 214.7 471.9 | .0 2 lance FYE20 547.7 829.0 146.0 162.4 343.4 2,028.7 249.8 488.5 | 28.5 FYI | E21 632.5 858.5 131.1 154.5 429.5 206.3 302.6 511.5 | FYE22 654.0 884.0 91.7 131.7 414.2 2,175.7 318.7 519.7 | FY)) 2 1 2 | YE23 822.5 927.6 101.7 147.6 409.9 ,409.5 391.2 527.7 | (¥bn YoY |
| Ashikaga (9) Cust Group total | tomer Assets Investment tru: Insurance Foreign curren deposits JGB etc. Mebuki Securi Total Investment tru: Insurance Foreign curren deposits | 43.2 under Cus FY sts cy ties 1, sts cy | 28 tody Ba E19 463.7 812.6 166.1 156.2 282.0 880.9 214.7 471.9 122.9 | .0 2 lance FYE20 547.7 829.0 146.0 162.4 343.4 2,028.7 249.8 488.5 117.9 108.2 | 28.5 FYI | E21 632.5 858.5 131.1 154.5 429.5 206.3 302.6 511.5 102.6 102.7 | FYE22 654.0 884.0 91.7 131.7 414.2 2,175.7 318.7 519.7 70.7 88.4 | FY)) ; ; ; ; | (E23 822.5 927.6 101.7 147.6 409.9 ,409.5 391.2 527.7 84.8 101.6 | (¥ b n YoY +168. +43. +10. +15. -4. +234. +72. +8. +14. |
| Ashikaga (9) Cust Group total | tomer Assets Investment true Insurance Foreign current deposits JGB etc. Mebuki Securit Total Investment true Insurance Foreign current deposits JGB etc. | 43.2 under Cus FY sts cy ties 1, sts cy | 28 tody Ba E19 463.7 812.6 166.1 156.2 282.0 880.9 214.7 471.9 122.9 104.1 | .0 2 lance FYE20 547.7 829.0 146.0 162.4 343.4 2,028.7 249.8 488.5 117.9 108.2 964.6 | <u>FY</u> | E21 632.5 858.5 131.1 154.5 429.5 206.3 302.6 511.5 102.6 | FYE22 654.0 884.0 91.7 131.7 414.2 2,175.7 318.7 519.7 70.7 | FY)) 2 2 2 7 7 | (E23 822.5 927.6 101.7 147.6 409.9 ,409.5 391.2 527.7 84.8 | (¥ b n YoY +168. +43. +10. +15. -4. +234. +72. +8. +14. +13. |
| Ashikaga (9) Cust Group total | tomer Assets Investment tru: Insurance Foreign curren deposits JGB etc. Mebuki Securi Total Investment tru: Insurance Foreign curren deposits JGB etc. Total | 43.2 under Cus FY sts cy ties 1, sts cy sts | 28 tody Ba E19 463.7 812.6 166.1 156.2 282.0 880.9 214.7 471.9 122.9 104.1 913.8 249.0 | .0 2 lance FYE20 547.7 829.0 146.0 162.4 343.4 2,028.7 249.8 488.5 117.9 108.2 964.6 297.8 | 28.5 FYI 2, 1, | E21 632.5 858.5 131.1 154.5 429.5 206.3 302.6 511.5 102.6 102.7 019.4 329.8 | FYE22 654.0 884.0 91.7 131.7 414.2 2,175.7 318.7 519.7 70.7 88.4 997.7 335.2 | FY)) 2 1 2 7 7 | (E23) 822.5 927.6 101.7 147.6 409.9 ,409.5 391.2 527.7 84.8 101.6 ,105.5 431.3 | (¥ b n YoY +168. +43. +10. +15. -4. +234. +72. +8. +14. +13. +107. +96. |
| Ashikaga (9) Cust Group total | tomer Assets Investment tru: Insurance Foreign curren deposits JGB etc. Mebuki Securi Total Investment tru: Insurance Foreign curren deposits JGB etc. Total Investment tru: Insurance Foreign curren | 43.2 under Cus FY sts cy ties 1, sts cy sts | 28 tody Ba E19 463.7 812.6 166.1 156.2 282.0 880.9 214.7 471.9 122.9 104.1 913.8 | .0 2 lance FYE20 547.7 829.0 146.0 162.4 343.4 2,028.7 249.8 488.5 117.9 108.2 964.6 | 28.5 FYI 2, 1, | E21 632.5 858.5 131.1 154.5 429.5 206.3 302.6 511.5 102.6 102.7 019.4 | FYE22 654.0 884.0 91.7 131.7 414.2 2,175.7 318.7 519.7 70.7 88.4 997.7 | FY)) , , , , , , , , , , , , , , , , , | (E23) 822.5 927.6 101.7 147.6 409.9 ,409.5 391.2 527.7 84.8 101.6 ,105.5 | (¥ b n YoY +168. +43. +10. +15. -4. +234. +72. +8. +14. +13. +107. +96. +35. |
| Ashikaga (9) Cust Group total | tomer Assets Investment tru: Insurance Foreign curren deposits JGB etc. Mebuki Securi Total Investment tru: Insurance Foreign curren deposits JGB etc. Total Investment tru: Insurance | 43.2 under Cus FY sts cy ties 1, sts cy sts | 28 tody Ba E19 463.7 812.6 166.1 156.2 282.0 880.9 214.7 471.9 122.9 104.1 913.8 249.0 340.6 | .0 2 lance FYE20 547.7 829.0 146.0 162.4 343.4 2,028.7 249.8 488.5 117.9 108.2 964.6 297.8 340.5 | 28.5 FYI 2, 1, | E21 632.5 858.5 131.1 154.5 429.5 206.3 302.6 511.5 102.6 102.7 019.4 329.8 347.0 | FYE22 654.0 884.0 91.1 131.7 414.2 2,175.1 318.7 519.7 70.7 88.4 997.7 335.2 364.3 | FY)) 2 2 2 2 2 2 7 7 7 7 7 7 7 7 7 7 7 7 | (E23 822.5 927.6 101.7 147.6 409.9 ,409.5 391.2 527.7 84.8 101.6 ,105.5 431.3 399.8 | (¥bn YoY +168. +43. +10. +15. -4. +234. +72. +8. +14. +13. +107. |

| | | FY19 | FY20 | FY21 | FY22 | FY23 | YoY |
|----------|---|-------|-------|-------|-------|-------|------|
| | Investment trusts(*1) | 5.91 | 6.22 | 7.93 | 6.52 | 7.75 | +1.2 |
| | Insurance(*2) | 4.26 | 3.25 | 3.25 | 5.59 | 4.26 | -1.3 |
| | Foreign currency deposits | 0.68 | 0.55 | 0.61 | 0.68 | 0.39 | -0.2 |
| Group | JGB etc. | 0.08 | 0.06 | 0.01 | 0.04 | 0.09 | +0.0 |
| | Financial instrument intermediary service | 0.72 | 1.13 | 1.19 | 0.57 | 0.66 | +0.0 |
| | Mebuki Securities | 2.98 | 3.70 | 3.87 | 1.98 | 2.15 | +0.1 |
| | Total | 14.66 | 14.93 | 16.90 | 15.41 | 15.32 | -0.0 |
| | Investment trusts(*1) | 2.83 | 2.93 | 4.10 | 3.32 | 3.69 | +0.3 |
| | Insurance(*2) | 2.61 | 2.06 | 2.00 | 3.53 | 2.22 | -1.3 |
| | Foreign currency deposits | 0.50 | 0.39 | 0.39 | 0.39 | 0.26 | -0.1 |
| Joyo | JGB etc. | 0.05 | 0.05 | 0.01 | 0.02 | 0.07 | +0.0 |
| | Financial instrument intermediary service | 0.43 | 0.75 | 0.89 | 0.46 | 0.61 | +0.1 |
| | Total | 6.44 | 6.20 | 7.41 | 7.74 | 6.86 | -0.8 |
| | Investment trusts(*1) | 3.08 | 3.29 | 3.83 | 3.20 | 4.06 | +0.8 |
| | Insurance(*2) | 1.64 | 1.18 | 1.25 | 2.06 | 2.04 | -0.0 |
| | Foreign currency deposits | 0.18 | 0.15 | 0.22 | 0.28 | 0.13 | -0.1 |
| Ashikaga | JGB etc. | 0.02 | 0.01 | 0.00 | 0.01 | 0.02 | +0.0 |
| | Financial instrument intermediary service | 0.29 | 0.38 | 0.29 | 0.10 | 0.04 | -0.0 |
| | Total | 5.22 | 5.02 | 5.61 | 5.68 | 6.30 | +0.6 |

*2 : Excl. executive life insurance

| (11)Fe | (11) Fees from Corporate Customers | | | | | | | | | |
|----------|--------------------------------------|------|------|-------|-------|-------|-------|--|--|--|
| | | FY19 | FY20 | FY21 | FY22 | FY23 | YoY | | | |
| | Credit Related(*1) | 8.20 | 7.55 | 8.15 | 10.87 | 10.81 | -0.05 | | | |
| J+A | Consulting Related | 1.44 | 1.88 | 3.29 | 3.72 | 4.26 | +0.54 | | | |
| | total | 9.65 | 9.44 | 11.44 | 14.59 | 15.08 | +0.48 | | | |
| | Credit Related(*1) | 4.24 | 4.03 | 4.71 | 6.70 | 6.28 | -0.42 | | | |
| Joyo | Consulting Related | 0.80 | 1.18 | 2.14 | 2.02 | 2.31 | +0.28 | | | |
| | total | 5.05 | 5.21 | 6.86 | 8.73 | 8.59 | -0.13 | | | |
| | Credit Related(*1) | 3.95 | 3.52 | 3.43 | 4.17 | 4.53 | +0.36 | | | |
| Ashikaga | Consulting Related | 0.64 | 0.70 | 1.14 | 1.69 | 1.94 | +0.25 | | | |
| | total | 4.60 | 4.22 | 4.57 | 5.86 | 6.48 | +0.61 | | | |

*1: Incl. derivative CVA

(Data) Breakdown of Banking subsidiaries

| (12) Se | ecurities Balance(Balance | Sheet Am | nount) | | | | (¥bn) | (14) Gain | ns/Losse | es on Securit | ties | | | | (¥ | bn) | | |
|-----------|--------------------------------|--------------|-------------|-------------|----------|---------|--------|--------------|---------------------|-----------------|--|--------------|---------------|----------|-----------------|---------------|--------------|------------|
| | | FYE19 | FYE20 | FYE21 | FYE22 | FYE23 | YoY | | | | FY20 | FY21 | FY21 | FY22 | FY23 | YoY | | |
| Mebuki | Domestic bonds | 2,359.4 | 2,510.6 | 2,745.1 | 2,205.9 | 2,363.8 | +157.9 | | Stoc | ks | -2.0 | -6.2 | -7.1 | -87.3 | -39.2 | +48.1 | | |
| FG | Foreign bonds | 831.6 | 959.5 | 967.3 | 622.8 | 836.0 | +213.1 | | Dom | estic bonds | 0.4 | 10.0 | 3.5 | 45.0 | 18.7 | -26.3 | | |
| (Consolid | Stocks | 226.0 | 265.8 | 254.1 | 211.3 | 278.7 | +67.4 | J+A | Inves | stment trusts,e | etc. 7.3 | 6.8 | 1.7 | 7.1 | 5.2 | -1.8 | | |
| ated) | Investment trusts,etc. | 658.9 | 597.2 | 715.5 | 622.2 | 654.8 | +32.6 | | Tota | | 5.6 | 10.6 | -1.8 | -35.1 | -15.2 | +19.9 | | |
| aleu) | Total | 4,076.1 | 4,333.2 | 4,682.3 | 3,662.3 | 4,133.5 | +471.2 | | Stoc | | -0.9 | -3.9 | -4.8 | -72.6 | -27.9 | +44.6 | | |
| | Domestic bonds | 1,746.7 | 1,822.0 | 2,002.5 | 1,438.8 | 1,588.8 | +150.0 | | | - | -0.9 | | -4.0 3.5 | 43.9 | | -26.9 | | |
| | Foreign bonds | 505.3 | 595.5 | 597.9 | 319.1 | 455.7 | +136.5 | Joyo | | estic bonds | | 9.1 | | | 16.9 | | | |
| Joyo | Stocks | 197.2 | 233.1 | 226.8 | 183.8 | 243.4 | +59.5 | | | stment trusts,e | | 4.9 | 1.7 | 5.0 | 4.2 | -0.7 | | |
| | Investment trusts,etc. | 388.1 | 373.9 | 439.9 | 401.3 | 418.7 | +17.4 | | Tota | | 4.8 | 10.1 | 0.4 | -23.6 | -6.7 | +16.9 | | |
| | Total | 2,837.4 | 3,024.6 | 3,267.3 | 2,343.1 | 2,706.8 | +363.6 | | Stoc | ks | -1.1 | -2.3 | -2.2 | -14.7 | -11.2 | +3.4 | | |
| | Domestic bonds | 600.3 | 679.1 | 734.1 | 758.0 | 766.5 | +8.4 | Ashikaga | Dom | estic bonds | -0.1 | 0.9 | 0.0 | 1.1 | 1.7 | +0.5 | | |
| | Foreign bonds | 326.3 | 364.0 | 369.3 | 303.7 | 380.3 | +76.5 | Ashikaya | Inves | stment trusts,e | etc. 2.0 | 1.9 | 0.0 | 2.1 | 1.0 | -1.1 | | |
| Ashikaga | a Stocks | 64.2 | 39.1 | 33.6 | 34.4 | 41.1 | +6.6 | | Tota | I | 0.8 | 0.4 | -2.3 | -11.4 | -8.4 | +2.9 | | |
| | Investment trusts,etc. | 266.7 | 219.1 | 271.5 | 216.5 | 231.8 | +15.2 | (15) Foreign | n Bonde | | | | | (¢millic | n Cmillion n | aillion of Au | trolio dol | lloro Vha) |
| | Total | 1,257.5 | 1,301.5 | 1,408.8 | 1,312.7 | 1,419.7 | +107.0 | (13)1018191 | IT DOIIUS | | | | | (anning | on, €million ,n | minon of Au: | stralla uoi | FY23 |
| | | | | | | | | Ci | urrency | Interest | Sec | urities type | | EVE2 | 1 FYE22 | FYE23 | YoY | gains/ |
| (13) Secu | rities Unrealized Valuation Ga | ins/Losses o | n Available | for Sale Se | curities | | (¥bn) | - | , | rate type | | | | | | 11220 | 101 | losses |
| | | FYE19 | FYE20 | FYE21 | FYE22 | FYE23 | YoY | | | Gove | ernment, Governr | nent-guaran | teed bonds, | etc 1,84 | 44 750 | 1,528 | +777 | |
| Mebuki | Stocks | 9.2 | 2.4 | -21.3 | -34.4 | -33.3 | +1.0 | U | I.S. | | oorate bonds, etc | | | 2,69 | 91 2,392 | 2 1,910 | -481 | (41) |
| FG | Domestic bonds | 24.3 | 35.6 | -14.2 | -13.9 | -14.6 | -0.7 | do | | |)/Government-gua | ranteed bon | ds, etc | 1,09 | 95 1,386 | 5 1,982 | +596 | (41) |
| (Consolid | Investment trusts,etc. | 86.9 | 139.4 | 131.5 | 101.7 | 151.9 | +50.2 | Total | | | Sub To | tal | | 5,6 | 31 4,529 | 5,422 | +892 | |
| ` | Foreign bonds | -21.3 | 33.1 | 32.9 | -28.4 | 4.6 | +33.1 | | uro | Fixed Gove | Government, Government-guaranteed bonds, etc | | | | ~~~~~~ | | | 0 |
| ated) | Total | 99.1 | 210.7 | 128.9 | 24.9 | 108.6 | +83.6 | | UD | Fixed Corp | orporate bonds, etc | | | 10 | 61 96 | | | (8) |
| | Stocks | 9.0 | 3.0 | -16.3 | -19.2 | -19.5 | -0.3 | Ye | 'en ^(*1) | Fixed Corp | porate bonds, etc | | | 28 | | - | | 0 |
| | Domestic bonds | 12.8 | 15.0 | -12.8 | -5.7 | -5.5 | +0.2 | | J.S. Fixed Corp | | ernment, Governr | nent-guaran | teed bonds, | , - | | · · · | | |
| Joyo | Investment trusts,etc. | 85.1 | 127.5 | 123.6 | 91.5 | 133.7 | +42.1 | | | | porate bonds, etc | | | | 64 266 | | | (20) |
| | Foreign bonds | -8.3 | 26.0 | 27.4 | -15.2 | 3.5 | +18.8 | | ollar | Floating CLO |)/Government-gua | | ds, etc | 1,09 | ····· | | +158 | |
| | Total | 98.7 | 171.7 | 122.0 | 51.2 | 112.2 | +60.9 | Joyo | | | Sub To | | | 3,0 | ííí | ····· | | |
| | Stocks | 11.5 | 8.5 | 1.9 | -10.1 | -10.3 | -0.2 | | uro | | ernment, Governr | | | | | | | 0 |
| | Domestic bonds | 13.8 | 22.4 | -0.1 | -8.0 | -9.0 | -1.0 | | UD (*1) | | porate bonds, etc | | | | 61 96 | •••••• | ••••• | (8) |
| Ashikaga | Investment trusts,etc. | 20.8 | 25.0 | 21.0 | 22.1 | 29.9 | +7.8 | Ye | 'en ^(*1) | | porate bonds, etc | | | | 7.2 23.1 | | | 0 |
| | Foreign bonds | -10.6 | 8.5 | 6.7 | -11.8 | 2.4 | +14.2 | | I.S. | Fixed | ernment, Governr | nent-guaran | teed bonds, (| | 54 205 | | +251 | |
| | Total | 35.6 | 64.5 | 29.7 | -7.8 | 12.9 | +20.8 | | ollar | ······ | porate bonds, etc | rantood har | da ata | 2,12 | 26 2,125 0 0 | | -454 +437 | (21) |
| | | | | | | | | Ashikaga | ulai | Floating CLO |)/Government-gua Sub To | | us, elu | 2,58 | | | +437 | |
| | | | | | | | | | uro | | ernment, Governr | | | ····· | 85 (| - | | 0 |
| | | | | | | | | | | Fixed C | | | | | | | | |

AUD

Yen^(*1)

Fixed

Fixed

*1 : All Yen denominated foreign bonds are regarded as fixed bonds.

Corporate bonds, etc

Corporate bonds, etc

0 25

0

0.9

0

0.9

0 ±0

0.9 ±0.0

0

[Data] Breakdown of Banking subsidiaries

| (16) Strategic shareholdings (Balance) (¥ b n | | | | | | | | | |
|---|---------------|--------|-------|------|------|--------|------|-------|------|
| | F | YE19 I | FYE20 | FYE | 21 | FYE22 | F١ | YE23 | YoY |
| J+A | Balance | 239.1 | 268.4 | - 22 | 25.2 | 184.8 | | 205.3 | 20.4 |
| Joyo | Balance | 204.0 | 229.1 | 19 | 91.9 | 150.9 | | 164.6 | 13.7 |
| Ashikaga | Balance | 35.1 | 39.3 | 3 3 | 33.3 | 33.9 | | 40.6 | 6.6 |
| | | | | | | | | | |
| 47) [| | | | | | | | | |
| 17) Exper | ises | | | | | | | | (¥bn |
| | | FY1 | 9 F) | Y20 | FY2 | 1 FY | 22 | FY23 | YoY |
| | Personnel | 61 | .2 | 59.9 | 58 | .2 5 | 57.2 | 57.0 | -0. |
| J+A | Non-Personnel | 46 | .7 | 43.4 | 43 | 6.4 4 | 10.0 | 41.7 | +1 |
| J+A | Taxes | 7 | .0 | 6.8 | 6 | 5.5 | 6.0 | 6.4 | +0 |
| | Total | 115 | .0 1 | 10.1 | 108 | 6.1 10 |)3.3 | 105.2 | +1 |
| | Personnel | 33 | .5 | 33.2 | 32 | .7 3 | 32.2 | 32.1 | -0. |
| lava | Non-Personnel | 26 | .8 | 24.7 | 24 | .1 2 | 22.0 | 22.7 | +0 |
| Joyo | Taxes | 3 | .8 | 3.7 | 3 | .6 | 3.3 | 3.7 | +0 |
| | Total | 64 | .2 | 61.7 | 60 | .5 5 | 57.6 | 58.5 | +0 |
| | Personnel | 27 | .6 | 26.6 | 25 | 6.4 2 | 24.9 | 24.8 | -0. |
| Ashikaga | Non-Personnel | 19 | .9 | 18.6 | 19 | .2 1 | 18.0 | 19.0 | +0 |
| nsiikaya | Taxes | 3 | .1 | 3.0 | 2 | .9 | 2.6 | 2.7 | +0 |
| | Total | 50 | 7 | 48.4 | 47 | .6 4 | 15.6 | 46.6 | +0 |

| (18) Credit related cost | | | | (¥bn) | | |
|--------------------------|------|------|------|-------|------|------|
| | FY19 | FY20 | FY21 | FY22 | FY23 | YoY |
| J+A | 19.0 | 22.4 | 19.6 | 9.1 | 3.4 | -5.6 |
| Јоуо | 10.1 | 12.0 | 9.8 | 5.0 | 0.6 | -4.4 |
| Ashikaga | 8.8 | 10.3 | 9.7 | 4.0 | 2.8 | -1.2 |

| | | FYE19 | FYE20 | FYE21 | FYE22 | FYE23 | YoY |
|----------|----------------------------------|-------|-------|-------|-------|-------|------|
| | Bankrupt claims | 12.7 | 10.3 | 13.8 | 12.5 | 14.6 | +2.0 |
| 1. 4 | Doubtful claims | 129.0 | 143.2 | 151.1 | 153.0 | 151.4 | -1.5 |
| | Claims requiring monitoring | 27.9 | 27.4 | 27.6 | 31.5 | 29.1 | -2.4 |
| J+A | (Loans past due 3 month or more) | - | 0.1 | 0.0 | 0.2 | 0.1 | -0.1 |
| | (Restructured loans) | - | 27.3 | 27.5 | 31.3 | 28.9 | -2.3 |
| | Total | 169.8 | 181.0 | 192.6 | 197.1 | 195.2 | -1.8 |
| | Bankrupt claims | 5.7 | 5.5 | 5.4 | 5.1 | 4.9 | -0.2 |
| | Doubtful claims | 69.9 | 78.0 | 86.5 | 84.8 | 82.6 | -2.1 |
| lovo | Claims requiring monitoring | 12.5 | 13.0 | 13.3 | 12.1 | 9.7 | -2.3 |
| Joyo | (Loans past due 3 month or more) | - | 0.0 | 0.0 | 0.0 | 0.0 | -0.0 |
| | (Restructured loans) | - | 13.0 | 13.2 | 12.0 | 9.6 | -2.3 |
| | Total | 88.2 | 96.7 | 105.2 | 102.1 | 97.3 | -4.8 |
| | Bankrupt claims | 5.8 | 4.0 | 7.7 | 6.7 | 9.2 | +2.4 |
| | Doubtful claims | 59.0 | 65.0 | 64.6 | 68.1 | 68.7 | +0. |
| Ashikaga | Claims requiring monitoring | 15.4 | 14.4 | 14.2 | 19.4 | 19.3 | -0.0 |
| Sintaya | (Loans past due 3 month or more) | - | 0.0 | 0.0 | 0.1 | 0.0 | -0.0 |
| | (Restructured loans) | - | 14.3 | 14.2 | 19.2 | 19.3 | +0. |
| | Total | 80.2 | 83.5 | 86.7 | 94.2 | 97.3 | +3. |

| (20) Non-accrual delinquent loans (to Business) (1 month or more) | | | | | | | | | | |
|---|-------------------------------|-----|-----|-----|-----|------|--|--|--|--|
| | FYE19 FYE20 FYE21 FYE22 FYE23 | | | | | | | | | |
| J+A | 1.2 | 2.0 | 1.3 | 1.0 | 2.1 | +1.0 | | | | |
| Joyo | 0.3 | 0.0 | 0.8 | 0.7 | 1.6 | +0.9 | | | | |
| Ashikaga | 0.9 | 2.0 | 0.5 | 0.2 | 0.4 | +0.1 | | | | |

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