

# Financial Results for the Third Quarter of FY2023

# Financial Results for 3Q23

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<sup>\*</sup> Unless otherwise mentioned, figures are based on banking subsidiaries (non consolidated-basis).

<sup>\*</sup> The number used for the year is based on western calendar.

# Highlights

## (1) Results for 3Q23

			Results for 3Q23	YoY Change	Progress
Net inc	come attributable to owners of rent	(Consolidated)	¥32.3bn	+¥0.5bn	80.9%
	Profit from customer services	<b>1</b>	¥35.7bn	+¥2.7bn	-
	Securities Income	(Banks' total)	¥19.2bn	-¥12.3bn	-
	Credit related costs		¥1.1bn	-¥3.5bn	-
DOE	[Net assets basis]	(Canadidated )	4.6%	+0.0%pt	-
ROE	[Shareholders equity basis]	~(Consolidated)	4.9%	+0.0%pt	-

- Net income attributable to owners of the parent was ¥32.3bn. The progress toward the forecast for FY2023 is exceeding 80% and well underway.
- Profit from customer services \*1, the core business, maintained an increasing trend. Credit related costs decreased by ¥3.5bn YoY and remained stable.

\*1 Difference of interests between loans and deposits + Fees from Customers + Expenses ( - )

## (2) Forecast for FY23 (announced on May 12, 2023)

		Forecast for FY23	YoY Change
Net income attributable to owners of the parent	(Consolidated)	¥40.0bn	+¥7.8bn

## Main Points of 3Q23 Financial Results

			(¥bn)
【Mebuki FG (Consolidated)】	3Q23 Results	YoY Chg	Progress
Gross Business profit	114.0	11.9	-
Net interest income	107.1	-7.7	-
(o/w Deference of interests between loans and deposits)	(85.0)	(+4.8)	-
Net fees and commissions	33.5	+1.9	-
Net trading income	0.3	-1.2	-
Net other business income	-27.0	19.0	-
Expenses	80.2	-0.2	-
Credit related cost	2.6	-3.4	-
Gains/losses related to stocks	14.0	-14.4	-
Ordinary profit	46.6	+0.9	81.0%
Extraordinary income/losses	-0.4	-0.2	-
Net income attributable to owners of the parent	32.3	+0.5	80.9%

	3Q23	
	Results	YoY
Bank Total Net income (a)	30.3	-1.0 <
Group Companies Net income (b)	3.7	+0.0
Mebuki Lease	0.8	+0.1
Mebuki Securities	0.3	-0.0
Mebuki Credit Guarantee	2.0	+0.0
Mebuki Card	0.3	-0.0
Total of banking subsidiaries	0.2	+0.0
Consolidation Adjustment*1 (c)	-1.7	+1.5
Net income attributable to owners of the parent $(a)+(b)+(c)$	32.3	+0.5

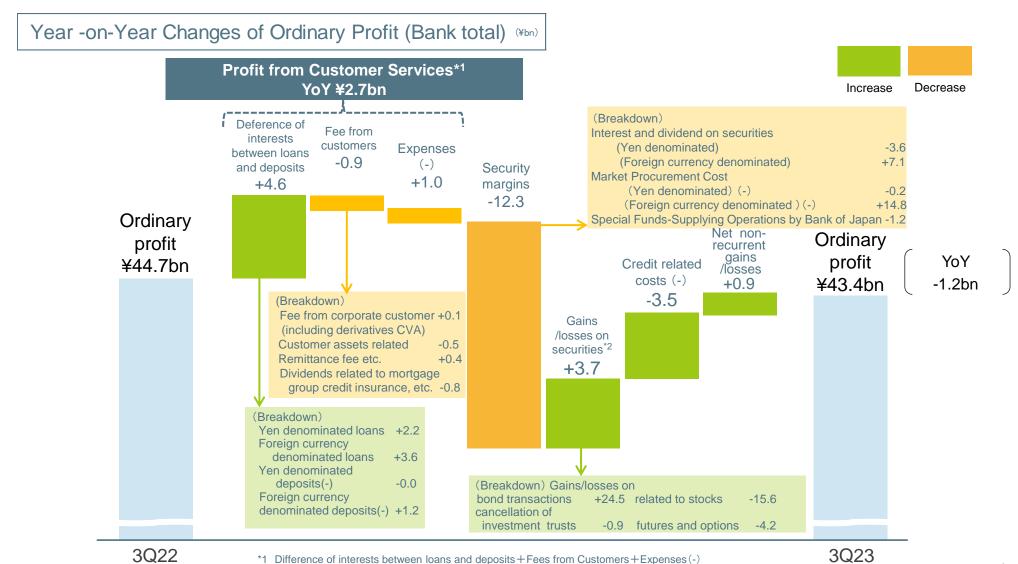
<sup>\*1</sup> Adjustments related to securities, etc.

esuits			(¥bn)
【Joyo + Ashikaga (Non-consolidated)】	3Q23 Results	YoY chg	Progress
Gross business profit	108.4	+10.8	-
Net interest income	108.2	-8.5	-
(o/w Gains/losses on cancellation of investment trusts)(1)	(4.9)	(-0.9)	-
Net interest income (excl.Gains/losses on cancellation of investment trusts)	103.2	-7.6	
(o/w Deference of interests between loans and deposits(2)	(84.0)	(+4.6)	-
(o/w Securities Income <sup>*2</sup> )	(19.2)	(-12.3)	-
Net fees and commissions(3)	26.9	+0.7	-
Net other business income	-26.7	+18.6	-
(o/w gains/losses on bond transactions) (4)	(-33.9)	(+24.5)	-
(o/w gains/losses on futures and options) (5)	(3.8)	(-4.2)	-
(o/w other income related to customers) (6)	(3.3)	(-1.6)	-
Expenses(7)	78.5	+1.0	-
Net business income (before general allowance for loan losses)	29.8	+9.8	-
Core net business income	63.8	-14.7	-
(excl. gains/losses on cancellation of investment trusts)	58.8	-13.7	-
Core net business income (excl. gains/losses on cancellation of investment trusts and futures and options)	54.9	-9.5	-
Net transfer to general allowance for loan losses (8)	-	+1.0	-
Net business income	29.8	+8.8	-
Net non-recurrent gains/losses	13.5	-10.1	-
(o/w Disposal of non-performing loans (9))	(1.1)	(-4.6)	-
(o/w Gains/losses related to stocks, etc. (10))	(14.0)	(-15.6)	
Ordinary profit	43.4	-1.2	78.9%
Extraordinary income/losses	-0.4	-0.2	
Net income	30.3	-1.0	78.9%
Profit from customer services (2)+(3)+(6)-(7)  Credit related cost (8)+(9)  Gains/losses on securities (1)+(4)+(5)+(10)	35.7 1.1 -11.0	+2.7 -3.5 +3.7	3
( ) ( ) ( ) ( ) ( )		. 0.7	

<sup>\*2</sup> Including Special Funds-Supplying Operations by Bank of Japan

## Change of Ordinary Profit (Bank Total non-consolidated)

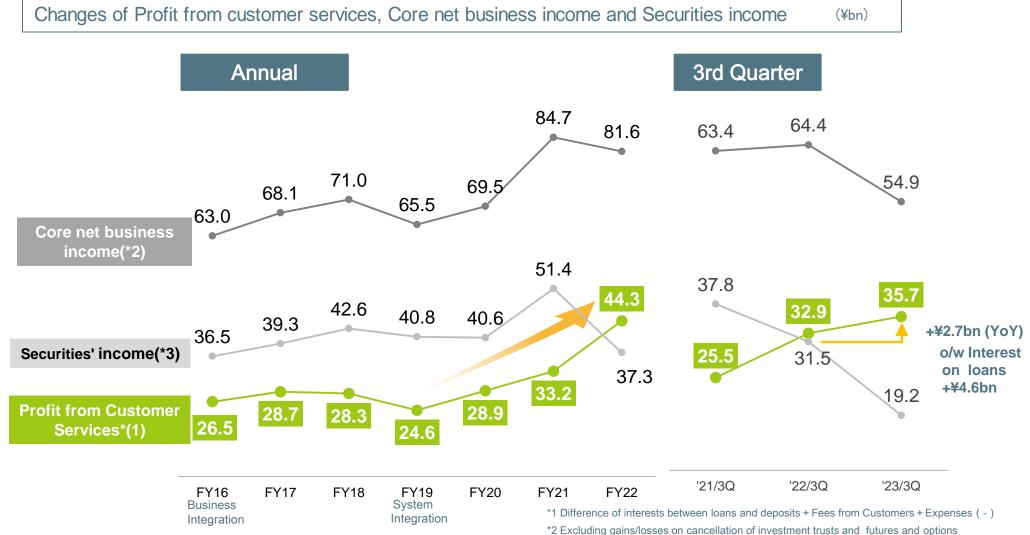
Although securities income (interest margin) decreased significantly due to an increase in foreign currencies funding cost, etc., ordinary profit (bank total) was at the same level as the previous year, driven by an increase of profit from customer services and an improvement of credit related costs and gains / losses on sales of securities.



\*2 Gains/losses on "Bond transactions +Related to stocks + Cancellation of investment trusts + Futures and options

## Growth of Profit from Customer Services

Profit from customer services maintained an increasing trend after bottoming out in FY 2019. In the third quarter of FY23, it increased by  $\pm 2.7$ bn YoY, driven by the increase of difference of interests between yen and foreign currency denominated loans and deposits.

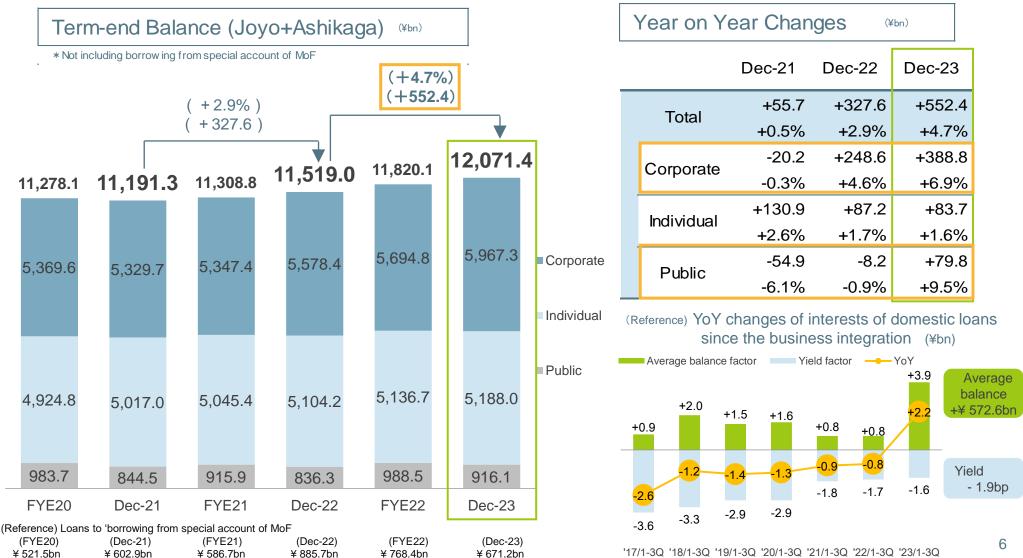


\*3 Excluding gains/losses on cancellation of investment trusts

## Loans (1) Term-end Balance

Amount of loans increased by ¥552.4bn YoY.

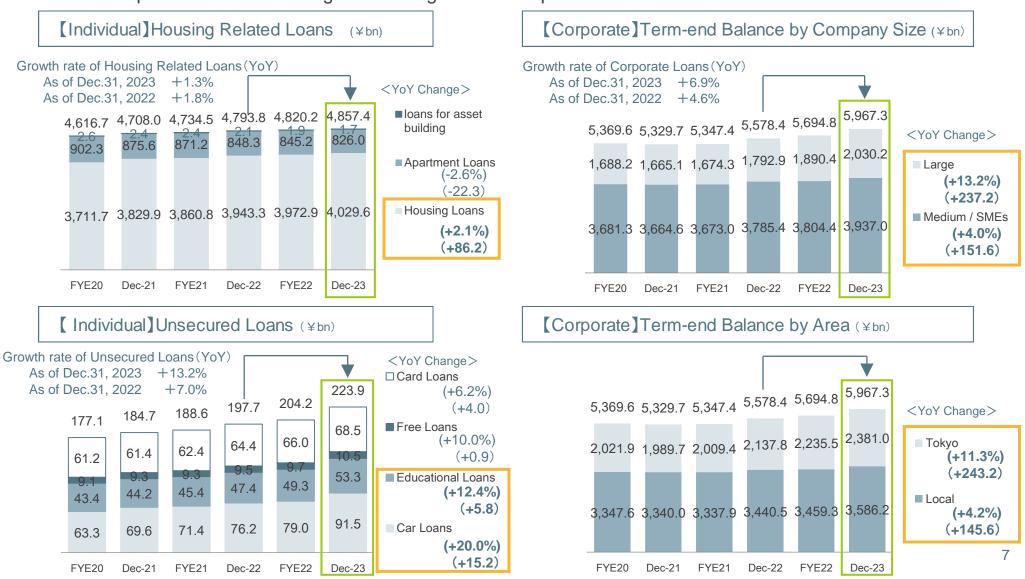
The growth rate of loans was +4.7%, up from +2.9% in the previous year. It was led by loans to corporate and public sectors. Difference of interests between domestic loans and deposits in the third quarter cumulative period turned to increase for the first time since our business integration.



## Loans (2) Corporate / Individual

Loans to individual customers maintained increase trend both in housing related loans and in unsecured loans.

In particular, the growth rate of unsecured loans increased significantly from 7% level to 13% level on an annual basis. Loans to corporate customers also grew and its growth rate expanded to 6% level on an annual basis.

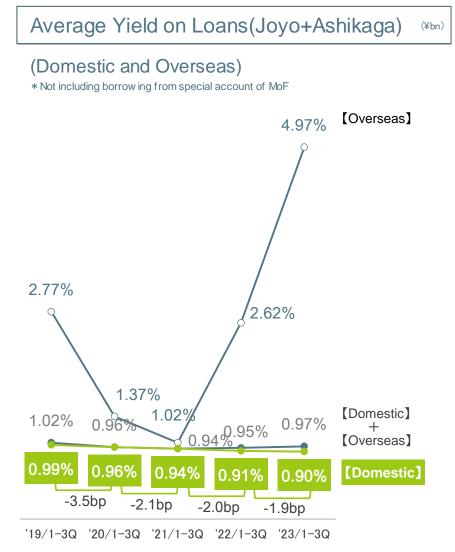


## Average Yield of Loans / Net Interest Income

Difference of interests between loans and deposits increased significantly in both yen and foreign currency denominated loans by 4.6bn YoY.

Securities' income (excluding gain on cancellation of investment trusts) decreased by ¥11.1bn YoY due to the increase of costs such as market borrowings.

We will continuously enhance net interest income by increasing the balance of loans and restructuring our securities portfolio.



### Change of Interest Income(Joyo+Ashikaga) (¥ bn)

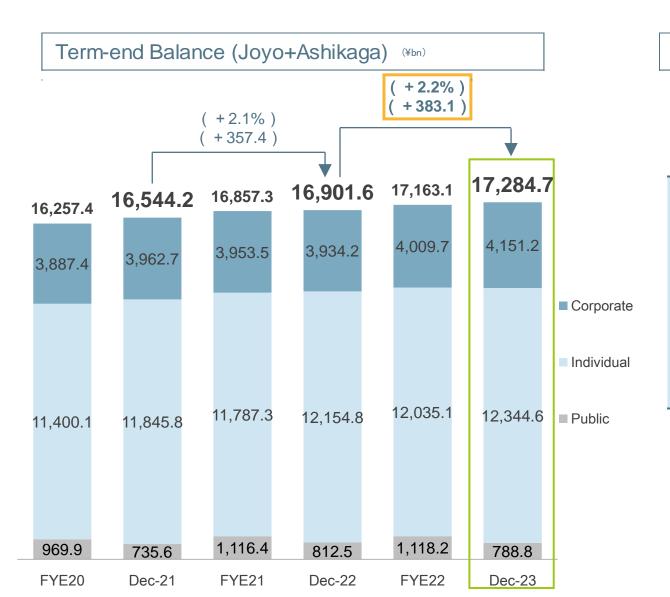
- \* Not including borrowing from special account of MoF
- \* Figures in parentheses are changes on a year on year basis

		Results	YoY Cha	nge				
		Nesulis	(Factor)		Domestic	Chg. in Factors	Overseas	Chg. in Factors
Interest on loans and			Avg Balance	+3.7	+3.9	(+572.6)	-0.1	(△5.5)
bills discounted			Yield	+2.1	-1.6	(-1.9bp)	+3.7	(+235.2bp)
		86.9		+5.8	+2.2	_	+3.6	_
Interest on deposits $(-)$		2.9		+1.1	+0.0	_	+1.2	_
Difference of interests between loans and deposits	<b>①</b>	84.0		+4.6	+2.3		+2.3	_
			Avg Balance	-8.5	-4.7	(-591.1)	-3.7	(-142.4)
Interest and dividend on securities			Yield	+11.1	+0.2	(+1.0bp)	+10.9	(+176.1bp)
Scounties		48.2		+2.6	-4.5	_	+7.1	_
(o/w gains on cancellation of Investment Trusts)		4.9		-0.9	-0.9	_	±0	_
(excluding gains on cancellation of Investment Trusts)		43.2		+3.5	-3.6	_	+7.1	_
Market borrowings, etc. (-)	(*1)	26.3		+14.6	-0.2	_	+14.8	_
Securities' Income (excluding gains on cancellation of Investment Trusts)	2	16.9		-11.1	-3.4		-7.6	_
Special Funds-Supplying Operations by Bank of Japan	3	2.2		-1.2	-1.2	-	±0	-
Net Interest Income (excluding gains on cancellation of Investment Trusts)	①+②	103.2		-7.6	-2.3	_	-5.3	_

## Deposits Term-end Balance

Balance of deposits from all sectors increased by ¥383.1bn YoY (+2.2% annualized).

The impact of the COVID-19 pandemic has calmed down and the growth rate of deposits is decreasing.



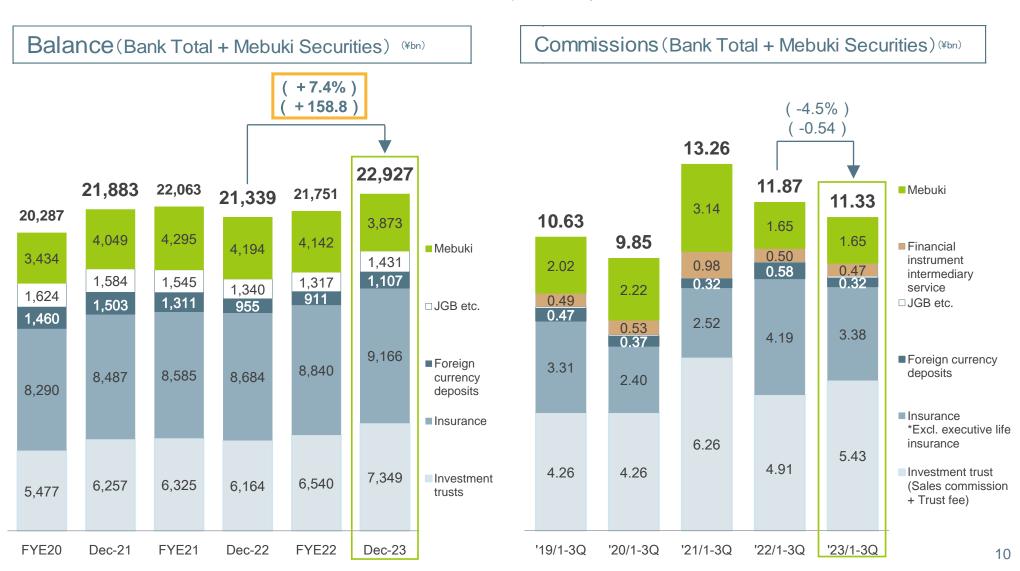
## Year on Year Changes (¥bn)

	21-Dec	22-Dec	23-Dec
Total	+623.0	+357.4	+383.1
TOtal	+3.9%	+2.1%	+2.2%
Corporato	+52.9	-28.4	+216.9
Corporate	+1.3%	-0.7%	+5.5%
Individual	+429.6	+308.9	+189.8
Illulviduai	+3.7%	+2.6%	+1.5%
Public	+140.4	+76.9	-23.7
1 UDIIC	+23.5%	+10.4%	-2.9%
	Total Corporate Individual Public	Total +623.0 +3.9% +52.9 +1.3% +429.6 +3.7% Public +140.4	Total +623.0 +357.4 +3.9% +2.1%  Corporate +52.9 -28.4 +1.3% -0.7%  Individual +429.6 +308.9 +3.7% +2.6%  Public +140.4 +76.9

## Customer Assets under Custody

Balance of customer assets under custody increased by  $\pm$  158.8bn YoY (+7.4% annualized) due to the increase mainly in investment trusts and insurance.

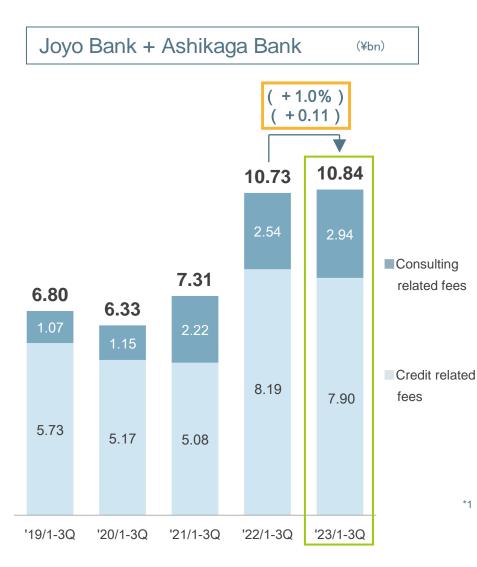
Related commissions remained at the same level of the previous year.



## Fees from Corporate Customers

Fees from corporate customers increased by  $\pm 0.1$ bn YoY to  $\pm 10.8$ bn, due to the increase of origination fees of syndicated loans and business planning support fees.

We will continue to provide business support services through consulting proposals.



#### < Breakdown of Fees from Corporate Customers >

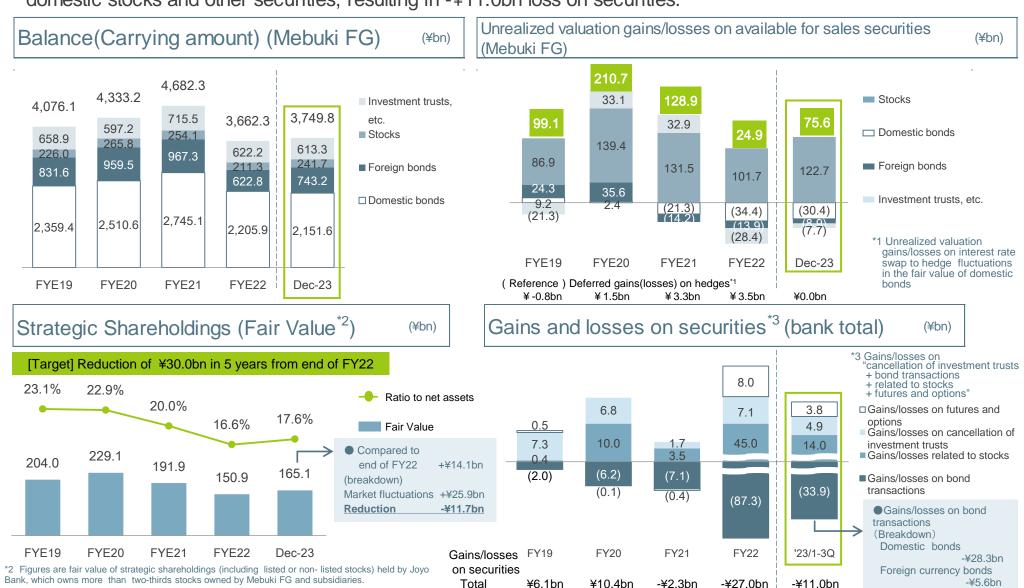
		<u> </u>		
	FY21 1-3Q	FY22 1-3Q	FY23 1-3Q	YoY
Credit related (1)	5.06	9.08	7.59	-1.49
Derivatives	0.87	4.52	2.12	-2.40
Syndicate loans	3.20	3.61	4.57	+0.96
Private placement bonds	0.98	0.94	0.88	-0.05
Consulting related (2)	2.22	2.54	2.94	+0.40
Business Matching	0.68	0.83	0.96	+0.12
Support for business planning	0.52	0.80	1.22	+0.42
M&A	0.52	0.45	0.32	-0.12
Executive Insurance	0.39	0.35	0.33	-0.02
Trust · 401K	0.10	0.09	0.10	+0.00
Sub total (3) ((1)+(2))	7.29	11.62	10.53	-1.09
Credit risk in derivative transactions*1 ( - ) (4)	-0.01	0.89	-0.31	-1.20
Total (3) +(4)	7.31	10.73	10.84	+0.11

<sup>\*1</sup> Difference between CVA and DVA at the each end of the previous period and the third quarter. CVA(Credit Valuation Adjustment) reflects the credit risk of counterparties in derivative transactions in the market value.

DVA (Debt Valuation Adjustment) reflects the credit risk of our two banking subsidiaries in the market value. 11

## Securities / Strategic Shareholdings (1)

Taking into consideration domestic and foreign monetary policy and stock markets' conditions, we have continued to restructure our portfolio. By the third quarter, we have sold yen and foreign currency denominated fixed bonds, domestic stocks and other securities, resulting in -¥11.0bn loss on securities.



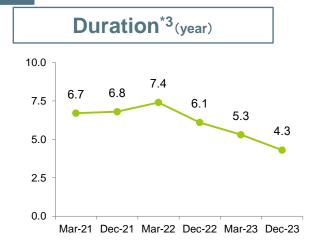
## Securities / Strategic Shareholdings (2)

Regarding yen denominated bonds, we have controlled interest rate risk considering a possibility of change in monetary policy. In the future, we will make a full-scale investment when the interest rate rises.

For foreign bonds, while also assuming that the U.S. will enter a phase of interest rate cuts, we have resumed investment in stages (raise Yields).

#### Yen-denominated Bonds\*1 (banks' total)

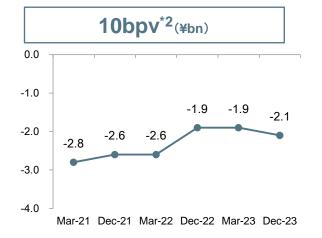


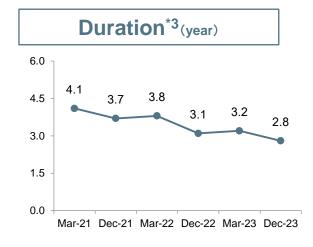


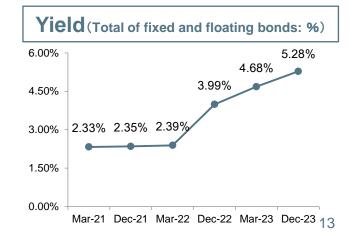


#### Foreign Bonds\*1 (banks' total / USD-denominated)

- \*1 After considering hedging by bear funds and swaps
- \*2 Decrease in the present value when assuming interest rates rise by 10bp (0.10%) for all periods
- \*3 Average remaining period for principal in bonds investment





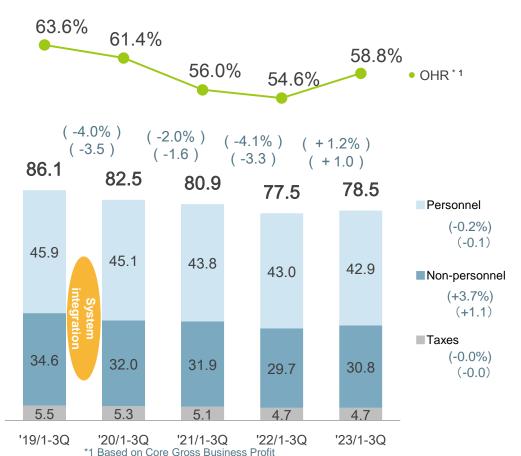


## Expenses / OHR

We strengthened positive investments such as human capital- and DX-related investments, while at the same time continuing to reduce existing costs (natural decrease in number of employees, etc.) and controlling total expenses.

OHR, indicator of efficiency, remains in 50.0% range.



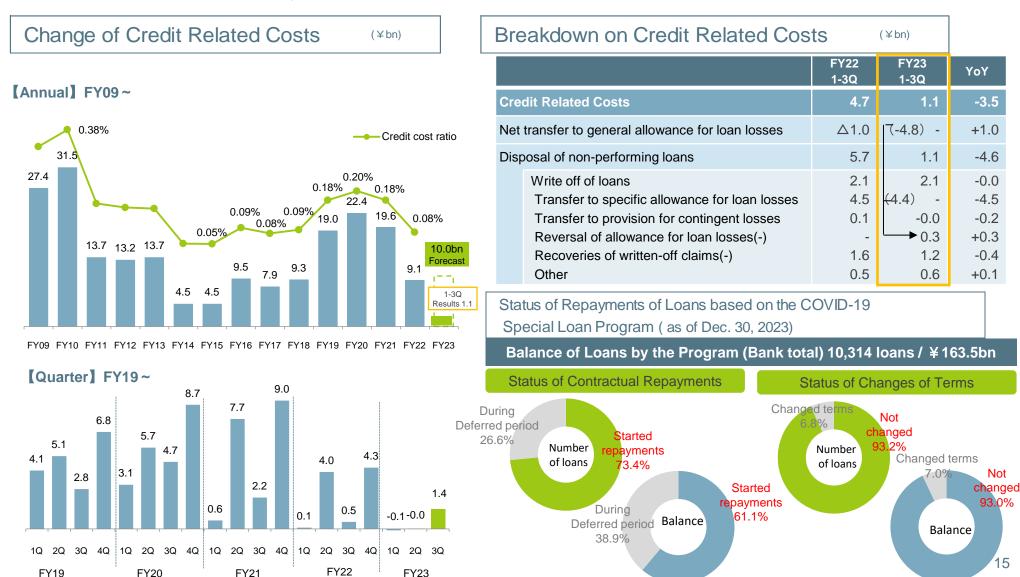


#### [Factors of Change (¥bn)]

	FY23 1-3Q	YoY	Main factors
Personnel expenses	42.9	-0.1	<ul> <li>Increase in salary and starting salary + 0.4</li> <li>Personnel reduction ,etc0.4</li> </ul>
Non- personnel expenses	30.8	+ 1.1	<ul> <li>DX related investments +0.3         (Investment trusts management system, marketing tool usage fees, etc.)     </li> <li>Responding to new banknote +0.2</li> </ul>
Taxes	4.7	-0.0	_

## **Credit Related Costs**

Credit related costs improved by  $\pm$  3.5bn (YoY) to  $\pm$  1.1bn, due to a reversal of -  $\pm$ 4.8bn in general allowance for loan losses. Repayments from loan borrowers based on the COVID-19 Special Loan Program have been made in accordance with their initial terms, and there are no circumstances under which credit costs would increase.

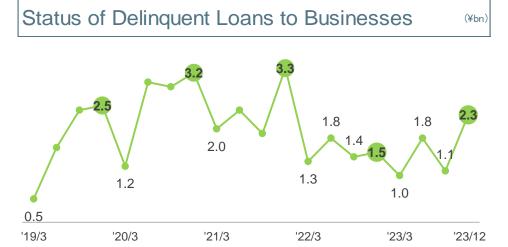


## Status of Non-performing Loans and Delinquent Loans

Non-performing loans based on financial revitalization law ratio to total amount of loans declined by 0.04% point from the end of previous fiscal year.

The number of bankruptcies increased in both Ibaraki and Tochigi Prefectures, while the total amount of liabilities of bankrupt companies decreased.





(\*1)Specific major borrower's bankruptcy of ¥433.0bn in FY11 is excluded from figures below.



## Shareholder Return / Capital Adequacy Ratio

Last November, we revised shareholder return policy, changing the target of total return ratio from "30% or more" to "40% or more".

We are scheduled to cancel 72 million treasury shares (6.61% of number of issued shares) on February 20, 2024.

#### Shareholder Return Policy (Revised in Nov. 2023) We will target a Total Return Ratio(\*1) of 40% or more while taking into account both the maintenance of solid capital levels for future Shareholder growth and the appropriate distribution of profits to our shareholders. We will continue to consider the dividend level. <Target level> Total return ratio Total return ratio Growth **Soundness** 30% or more 40% or more nvestments

Cancellation of Treasury Shares (Decided in Jan. 2024)

[Type of shares to be cancelled] Common shares

[Total number of shares to be cancelled]

72,000,000 shares

(Equivalent to 6.61% of the issued shares before cancellation)

[Date of cancellation (planned)] February 20, 2024

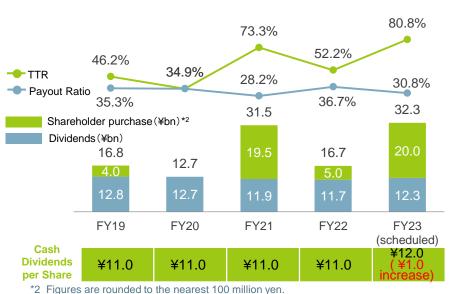
<Reference>

Total number of issued shares after cancellation 1,017,055,218 shares (including treasury shares)

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#### Dividends, Shareholder Returns

\*1 Total Return Ratio



= (Total amount of dividends + Total amount of acquisition of own shares) / Net income

## Capital Adequacy Ratio (Mebuki FG consolidated)



<sup>\*3</sup> As of March.31,2020, Ashikaga Bank started to calculate risk-weighted asset according to foundation internal rating-based approach (FIRB)

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# Forecast for FY2023 (1)

Mebuki FG (consolidated)			(¥bn)
	Forecast for FY2023	3Q23 Results	Progress
Ordinary Profit	57.5	46.6	81.0%
Net Income (Attributable to owners of the parent)	40.0	32.3	80.9%

Total of Two Banking Subsidiaries			(¥bn)
	Forecast for FY2023	3Q23 Results	Progress
Ordinary Profit	55.0	43.4	78.9%
Net Income	38.5	30.3	78.9%
(Credit Related Costs)	10.0	1.1	11.3%

Subsidiary Banks			(¥bn)
(Joyo)	Forecast for FY2023	3Q23 Results	Progress
Ordinary Profit	36.0	27.8	77.3%
Net Income	25.0	19.5	78.2%

			(¥bn)
(Ashikaga)	Forecast for FY2023	3Q23 Results	Progress
Ordinary Profit	19.0	15.5	81.9%
Net Income	13.5	10.8	80.0%

## Forecast for FY2023 (2)

#### Breakdown of Forecast for FY2023

			(¥bn)		
	Forecast		3Q23		
【Joyo+Ashikaga】	for FY23	YoY	Results	Progress	
Core gross business profit	170.5	-29.7	142.3	83.5%	
Net interest income (Excluding gains/losses on cancellation of investment trusts)	132.5	-11.2	103.2	77.9%	
Difference of interests between loans and deposit	107.5	+1.0	84.0	78.1%	
Securities' income (Excluding gains/losses on cancellation of investment trusts)	25.0	-12.3	19.2	76.8%	
Fees from customers <sup>*1</sup>	37.5	-3.7	30.2	80.7%	
(excl. Income related to derivatives )	36.5	+0.4	28.1	77.1%	
Expenses	105.5	+2.1	78.5	74.4%	
Core net business income*2	65.0	-16.6	54.9	84.5%	
Gains/losses on securities <sup>*3</sup>	0.0	+27.0	-11.0	-	
Credit Related Cost	10.0	+0.8	1.1	11.3%	
Ordinary profit	55.0	+9.7	43.4	78.9%	
Net income*4	38.5	+6.9	30.3	78.9%	
[Mebuki FG Consolidated]					
Profits of Group Companies	4.0	-0.8	3.7	93.8%	
Consolidation adjustment (Adjustments related to securities, etc.	-2.5	+1.7	-1.7	70.3%	
Net income attributable to owner of the parent	40.0	+7.8	32.3	80.9%	

#### \*1 Net fees and commissions + Income related to derivatives for customers + foreign exchange

#### Perspective at the end of 3Q23

- Full-year forecasts remain unchanged since the uncertainty about financial policy, geopolitical risks, etc., has not been dispelled.
- While we will control the plan of credit related costs (within ¥10.0bn), loss on sales of securities will be recognized.

#### [Market Scenario]

(Assumption for FY23 Forecast as of May, 2023)

	Policy rate (End of fiscal year)	10 year government bond yield (Annual average)
Japan	- 0.10%	0.60%
U.S.A.	5.00%	3.75%

<sup>\*2</sup> Excluding gains/losses on cancellation of investment trusts and futures and options

<sup>\*3</sup> Gains/losses on "cancellation of investment trusts +bond transactions + related to stocks + futures and options"

<sup>\*4</sup> Not including dividends receivable of ¥12.0bn from The Joyo Credit Guarantee Co., Ltd. in FY22

( 1 ) P/L for 3Q23						(¥bn)
	J+A	YoY	Joyo	YoY	Ashikaga	YoY
Gross business profit	108.4	+10.8	58.2	+13.8	50.1	-3.0
(Core Gross business profit)	142.3	-13.6	81.9	-13.1	60.4	-0.5
Net interest income	108.2	-8.5	64.9	-3.2	43.3	-5.2
o/w Gains/losses on Cancellation of Investment trusts	4.9	-0.9	3.9	+0.2	0.9	-1.1
Net fees and commissions	26.9	+0.7	14.6	-0.6	12.2	+1.3
Net other business income and Net trading income	-26.7	+18.6	-21.3	+17.7	-5.4	+0.9
(o/w gains/losses on bond transactions)	-33.9	+24.5	-23.6	+27.0	-10.2	-2.4
Expenses	78.5	+1.0	44.0	+0.7	34.5	+0.2
o/w Personnel expenses	42.9	-0.1	24.3	+0.0	18.6	-0.1
o/w Non-personnel expenses	30.8	+1.1	16.9	+0.6	13.8	+0.4
Net business income (before general allowance for loan losses)	29.8	+9.8	14.2	+13.1	15.5	-3.2
Core net business income	63.8	-14.7	37.9	-13.8	25.8	-0.8
Core net Business Income	58.8	-13.7	33.9	-14.0	24.8	+0.3
( exclu. Gains/losses on Cancellation of Investment trusts )	30.0	-13.7	33.3	-14.0	24.0	+0.5
( exclu. Gains/losses on "Cancellation of investment trusts", "Futures" and "Options" )	54.9	-9.5	34.1	-5.7	20.8	-3.7
Net transfer to general allowance for loan losses (a)	_	+1.0	_	+0.3	-0.8	-0.1
Net business income	29.8	+8.8	14.2	+12.7	16.4	-3.0
Net non-recurrent gains/losses	13.5	-10.1	13.6	-11.6	-0.8	+0.7
o/w Disposal of non-performing loans (b)	1.1	-4.6	-0.2	-3.3	2.2	-0.3
o/w Gains/losses related to stocks, etc.	14.0	-15.6	12.4	-16.1	1.6	+0.4
Ordinary profit	43.4	-1.2	27.8	+1.0	15.5	-2.3
Extraordinary income/losses	(0.4)	-0.2	(0.4)	-0.3	0.0	+0.0
Net income	30.3	-1.0	19.5	+0.6	10.8	-1.6
Profit from customer services *1	35.7	+2.7	21.7	+1.7	13.9	+0.9
Credit related costs (a)+(b)	1.1	-3.5	-0.2	-3.0	1.4	-0.5

<sup>\*1</sup> Difference of interests between loans and deposits + Fees from Customers + Expenses (-)

( 2 ) Average Yield on Loans(excluding borrowing from special account of MoF)

		FY19	FY20	FY21	FY22	3Q23	YoY	3Q22
·	Domestics	0.99%	0.96%	0.93%	0.91%	0.90%	-0.01%	0.91%
J+A	Overseas	2.67%	1.29%	1.04%	3.02%	4.97%	2.35%	2.62%
	Total	1.02%	0.96%	0.94%	0.95%	0.97%	0.02%	0.95%
	Domestics	0.97%	0.93%	0.91%	0.90%	0.88%	-0.01%	0.90%
Joyo	Overseas	2.69%	1.30%	1.05%	3.11%	5.16%	2.47%	2.69%
	Total	1.01%	0.94%	0.92%	0.96%	1.00%	0.04%	0.95%
	Domestics	1.02%	0.99%	0.96%	0.93%	0.92%	-0.02%	0.94%
Ashikaga	Overseas	2.48%	1.19%	0.98%	2.23%	3.19%	1.19%	2.00%
	Total	1.03%	0.99%	0.96%	0.94%	0.92%	-0.01%	0.94%

( 3 ) Loans Term-end Balance ( ¥ b n )								
		FYE19	FYE20	FYE21	FYE22	Dec-23	YoY	Dec-22
	Individual	4,795.9	4,924.8	5,045.4	5,136.7	5,188.0	+83.7	5,104.2
1. 4	Corporate	5,181.3	5,369.6	5,347.4	5,694.8	5,967.3	+388.8	5,578.4
J+A	Public	980.2	983.7	915.9	988.5	916.1	+79.8	836.3
	Total	10,957.5	11,278.1	11,308.8	11,820.1	12,071.4	+552.4	11,519.0
	Individual	2,624.6	2,687.7	2,740.2	2,786.4	2,806.2	+36.6	2,769.6
lava	Corporate	3,002.6	3,103.0	3,091.3	3,313.1	3,503.8	+250.9	3,252.9
Joyo	Public	612.8	562.7	498.1	548.8	585.6	+79.6	506.0
	Total	6,240.1	6,353.6	6,329.7	6,648.4	6,895.8	+367.2	6,528.6
	Individual	2,171.3	2,237.0	2,305.1	2,350.3	2,381.7	+47.0	2,334.6
A a bileasa	Corporate	2,178.6	2,266.5	2,256.0	2,381.6	2,463.4	+137.9	2,325.4
Ashikaga	Public	367.4	420.9	417.8	439.6	330.4	+0.2	330.2
	Total	4,717.3	4,924.5	4,979.0	5,171.6	5,175.6	+185.2	4,990.3
* Not inclu	uding borrowing	g from special ac	count of Mo	F				
Foreign	Currency Den	ominated Loans						(¥bn)
		FYE19	FYE20	FYE21	FYE22	Dec-23	YoY	Dec-22
J+A		164.2	162.6	150.6	151.0	144.3	-5.0	149.3
Joyo		146.8	150.0	139.5	140.4	136.1	-1.6	137.8
Achikaga		17 3	12.6	11 0	10.5	Ω 1	3 3	11 /

( 4 ) Loar	(4) Loans Individual Housing Related Loans Term-end Balance (¥ b n )										
		FYE19	FYE20	FYE21	FYE22	Dec-23	YoY	Dec-22			
	Housing Loans	3,546.5	3,711.7	3,860.8	3,972.9	4,029.6	+86.2	3,943.3			
J+A	Apartment Loans	933.6	902.3	871.2	845.2	826.0	-22.3	848.3			
	Asset building loans	2.8	2.6	2.4	1.9	1.7	-0.3	2.1			
	Total	4,483.0	4,616.7	4,734.5	4,820.2	4,857.4	+63.5	4,793.8			
	Housing Loans	1,719.5	1,809.7	1,889.9	1,955.2	1,986.2	+47.8	1,938.3			
lava	Apartment Loans	748.6	722.8	694.2	672.8	655.7	-19.4	675.2			
Joyo	Asset building loans	2.8	2.6	2.4	1.9	1.7	-0.3	2.1			
	Total	2,471.1	2,535.1	2,586.5	2,630.0	2,643.6	+27.9	2,615.7			
	Housing Loans	1,826.9	1,902.0	1,970.9	2,017.6	2,043.4	+38.4	2,004.9			
Ashikaga	Apartment Loans	185.0	179.5	177.0	172.4	170.3	-2.8	173.1			
Asilikaya	Asset building loans	-	-	-	-	-	-	-			
	Total	2,011.9	2,081.5	2,147.9	2,190.1	2,213.7	+35.6	2,178.0			

(5) Unsecured Loans Term-end Balance (¥bn)								)
		FYE19	FYE20	FYE21	FYE22	Dec-23	YoY	Dec-22
	Car Loans	52.0	63.3	71.4	79.0	91.5	+15.2	76.2
	Educational Loans	42.5	43.4	45.4	49.3	53.3	+5.8	47.4
J+A	Free Loans	9.8	9.1	9.3	9.7	10.5	+0.9	9.5
	Card Loans	65.4	61.2	62.4	66.0	68.5	+4.0	64.4
	Total	169.9	177.1	188.6	204.2	223.9	+26.1	197.7
	Car Loans	35.2	45.4	50.6	53.2	57.8	+5.1	52.7
	Educational Loans	34.0	34.3	35.5	38.1	40.5	+3.6	36.8
Joyo	Free Loans	3.5	3.6	3.8	4.1	4.3	+0.3	4.0
	Card Loans	26.0	23.7	24.8	26.7	27.7	+1.8	25.9
	Total	98.8	107.1	114.8	122.2	130.4	+10.8	119.5
	Car Loans	16.8	17.8	20.8	25.8	33.6	+10.1	23.5
	Educational Loans	8.5	9.1	9.9	11.2	12.7	+2.2	10.5
Ashikaga	Free Loans	6.2	5.4	5.5	5.6	6.2	+0.6	5.5
	Card Loans	39.4	37.5	37.5	39.2	40.8	+2.2	38.5
	Total	71.0	70.0	73.8	82.0	93.4	+15.2	78.2

(6) Loar	) Loans Corporate Term-end Balance by Company Size						(¥bn)	
		FYE19	FYE20	FYE21	FYE22	Dec-23	YoY	Dec-22
	Large	1,635.4	1,688.2	1,674.3	1,890.4	2,030.2	+237.2	1,792.9
J+A	Medium/SMEs	3,545.9	3,681.3	3,673.0	3,804.4	3,937.0	+151.6	3,785.4
	Total	5,181.3	5,369.6	5,347.4	5,694.8	5,967.3	+388.8	5,578.4
	Large	1,165.1	1,220.6	1,206.9	1,338.7	1,429.9	+140.8	1,289.1
Joyo	Medium/SMEs	1,837.4	1,882.3	1,884.3	1,974.3	2,073.9	+110.0	1,963.8
	Total	3,002.6	3,103.0	3,091.3	3,313.1	3,503.8	+250.9	3,252.9
	Large	470.2	467.6	467.3	551.6	600.3	+96.4	503.8
Ashikaga	Medium/SMEs	1,708.4	1,798.9	1,788.7	1,830.0	1,863.1	+41.5	1,821.5
	Total	2,178.6	2,266.5	2,256.0	2,381.6	2,463.4	+137.9	2,325.4

(7) Loan	s Corporate	Term-end Balan	ce by Area	Area (¥bn)				
		FYE19	FYE20	FYE21	FYE22	Dec-23	YoY	Dec-22
J+A	Tokyo	1,967.5	2,021.9	2,009.4	2,235.5	2,381.0	+243.2	2,137.8
	Local	3,213.8	3,347.6	3,337.9	3,459.3	3,586.2	+145.6	3,440.5
	Total	5,181.3	5,369.6	5,347.4	5,694.8	5,967.3	+388.8	5,578.4
	Tokyo	1,422.6	1,484.1	1,468.9	1,603.1	1,706.7	+151.3	1,555.4
Joyo	Local	1,579.9	1,618.9	1,622.4	1,709.9	1,797.1	+99.5	1,697.5
	Total	3,002.6	3,103.0	3,091.3	3,313.1	3,503.8	+250.9	3,252.9
	Tokyo	544.8	537.8	540.5	632.3	674.2	+91.9	582.3
Ashikaga	Local	1,633.8	1,728.7	1,715.5	1,749.3	1,789.1	+46.0	1,743.0
	Total	2,178.6	2,266.5	2,256.0	2,381.6	2,463.4	+137.9	2,325.4

(8) Dep	posits Term-		( ¥ b n )					
		FYE19	FYE20	FYE21	FYE22	Dec-23	YoY	Dec-22
	Individual	10,685.0	11,400.1	11,787.3	12,035.1	12,344.6	+189.8	12,154.8
J+A	Corporate	3,364.1	3,887.4	3,953.5	4,009.7	4,151.2	+216.9	3,934.2
JTA	Public	737.3	969.9	1,116.4	1,118.2	788.8	-23.7	812.5
	Total	14,786.5	16,257.4	16,857.3	17,163.1	17,284.7	+383.1	16,901.6
	Individual	6,633.6	7,053.1	7,272.7	7,412.6	7,587.7	+109.7	7,478.0
Joyo	Corporate	1,880.3	2,136.5	2,180.4	2,226.1	2,309.4	+147.5	2,161.9
Joyo	Public	459.2	515.8	600.7	612.5	498.0	-9.9	507.9
	Total	8,973.1	9,705.5	10,053.9	10,251.2	10,395.3	+247.3	10,147.9
	Individual	4,051.4	4,346.9	4,514.5	4,622.5	4,756.8	+80.0	4,676.8
A a bileaga	Corporate	1,483.8	1,750.8	1,773.1	1,783.5	1,841.7	+69.4	1,772.3
Ashikaga	Public	278.1	454.1	515.7	505.7	290.7	-13.7	304.5
	Total	5,813.4	6,551.9	6,803.3	6,911.8	6,889.4	+135.7	6,753.7

Foreign Currence	cy Deposit					(¥bn)	
	FYE19	FYE20	FYE21	FYE22	Dec-23	YoY	Dec-22
J+A	219.7	180.0	168.2	96.5	110.6	+2.3	108.3
Joyo	176.4	151.9	139.6	76.1	95.0	+9.0	86.0
Ashikana	43.2	28.0	28 5	20.3	15.6	-6.7	22.3

(9) Cus	tomer Assets unde	( ¥ b n )						
		FYE19	FYE20	FYE21	FYE22	Dec-23	YoY	Dec-22
	Investment trusts	463.7	547.7	632.5	654.0	734.9	+118.4	616.4
	Insurance	812.6	829.0	858.5	884.0	916.6	+48.1	868.4
Group total	Foreign currency deposits	166.1	146.0	131.1	91.1	110.7	+15.2	95.5
	JGB etc.	156.2	162.4	154.5	131.7	143.1	+9.1	134.0
	Mebuki Securities	282.0	343.4	429.5	414.2	387.3	-32.1	419.4
	Total	1,880.9	2,028.7	2,206.3	2,175.1	2,292.7	+158.8	2,133.9
	Investment trusts	214.7	249.8	302.6	318.7	347.0	+46.5	300.4
	Insurance	471.9	488.5	511.5	519.7	526.8	+14.4	512.4
Joyo	Foreign currency deposits	122.9	117.9	102.6	70.7	95.1	+22.8	72.3
	JGB etc.	104.1	108.2	102.7	88.4	96.5	+4.3	92.1
	Total	913.8	964.6	1,019.4	997.7	1,065.6	+88.2	977.3
	Investment trusts	249.0	297.8	329.8	335.2	387.9	+71.8	316.0
	Insurance	340.6	340.5	347.0	364.3	389.7	+33.6	356.0
Ashikaga	Foreign currency deposits	43.2	28.0	28.5	20.3	15.6	-7.6	23.2
	JGB etc.	52.1	54.2	51.7	43.2	46.5	+4.7	41.8

685.0

720.6

757.3

763.1

839.8

+102.6

737.1

Total

(10)C	ustomer Assets under Custody	Commissions				(¥bn)				
		FY19	FY20	FY21	FY22	3Q23	YoY	3Q22		
	Investment trusts(*1)	5.91	6.22	7.93	6.52	5.43	+0.51	4.91		
	Insurance(*2)	4.26	3.25	3.25	5.59	3.38	-0.80	4.19		
	Foreign currency deposits	0.68	0.55	0.61	0.68	0.32	-0.25	0.58		
Group	JGB etc.	0.08	0.06	0.01	0.04	0.06	+0.03	0.02		
Total	Financial instrument intermediary service	0.72	1.13	1.19	0.57	0.47	-0.03	0.50		
	Mebuki Securities	2.98	3.70	3.87	1.98	1.65	-0.00	1.65		
	Total	14.66	14.93	16.90	15.41	11.33	-0.54	11.87		
	Investment trusts(*1)	2.83	2.93	4.10	3.32	2.54	+0.09	2.45		
	Insurance(*2)	2.61	2.06	2.00	3.53	1.86	-0.80	2.67		
	Foreign currency deposits	0.50	0.39	0.39	0.39	0.22	-0.10	0.33		
Joyo	JGB etc.	0.05	0.05	0.01	0.02	0.04	+0.02	0.01		
	Financial instrument intermediary service	0.43	0.75	0.89	0.46	0.43	+0.02	0.40		
	Total	6.44	6.20	7.41	7.74	5.11	-0.76	5.88		
	Investment trusts(*1)	3.08	3.29	3.83	3.20	2.88	+0.42	2.46		
	Insurance(*2)	1.64	1.18	1.25	2.06	1.52	+0.00	1.52		
	Foreign currency deposits	0.18	0.15	0.22	0.28	0.10	-0.14	0.25		
Ashikaga	JGB etc.	0.02	0.01	0.00	0.01	0.01	+0.00	0.00		

0.29

5.22

0.38

5.02

0.29

5.61

0.10

5.68

Financial instrument intermediary

service Total

( 11) Fe	ees from Corporate Cus		( ¥ b n )					
		FY19	FY20	FY21	FY22	3Q23	YoY	3Q22
	Credit Related*1	8.20	7.55	8.15	10.87	7.90	-0.29	8.19
J+A	Consulting Related	1.44	1.88	3.29	3.72	2.94	+0.40	2.54
	total	9.65	9.44	11.44	14.59	10.84	+0.11	10.73
	Credit Related*1	4.24	4.03	4.71	6.70	4.69	-0.31	5.01
Joyo	Consulting Related	0.80	1.18	2.14	2.02	1.61	+0.25	1.36
	total	5.05	5.21	6.86	8.73	6.30	-0.06	6.37
	Credit Related*1	3.95	3.52	3.43	4.17	3.20	+0.02	3.18
Ashikaga	Consulting Related	0.64	0.70	1.14	1.69	1.33	+0.14	1.18
	total	4.60	4.22	4.57	5.86	4.54	+0.17	4.36
		•				-	•	

<sup>\*1</sup> Incl. derivative CVA

0.03

4.56

-0.05

+0.22

0.09

4.33

<sup>\* 1 :</sup> Sales commission+ Trust fee

<sup>\* 2 :</sup> Excl. executive life insurance

(12) Securities	Balance(Balance Sheet An	nount)	
	FYF19	FYF20	F

(	¥	h	-	)
(	#	n	n	١,

		FYE19	FYE20	FYE21	FYE22	Dec-23	YoY
Mahuki	Domestic bonds	2,359.4	2,510.6	2,745.1	2,205.9	2,151.6	-54.2
Mebuki FG	Foreign bonds	831.6	959.5	967.3	622.8	743.2	+120.3
_	Stocks	226.0	265.8	254.1	211.3	241.7	+30.3
(Consolid	Investment trusts,etc.	658.9	597.2	715.5	622.2	613.3	-8.9
ated)	Total	4,076.1	4,333.2	4,682.3	3,662.3	3,749.8	+87.5
	Domestic bonds	1,746.7	1,822.0	2,002.5	1,438.8	1,487.7	+48.8
	Foreign bonds	505.3	595.5	597.9	319.1	395.1	+76.0
Joyo	Stocks	197.2	233.1	226.8	183.8	211.6	+27.7
	Investment trusts,etc.	388.1	373.9	439.9	401.3	388.1	-13.2
	Total	2,837.4	3,024.6	3,267.3	2,343.1	2,482.6	+139.5
	Domestic bonds	600.3	679.1	734.1	758.0	655.1	-102.9
	Foreign bonds	326.3	364.0	369.3	303.7	348.0	+44.3
Ashikaga	Stocks	64.2	39.1	33.6	34.4	35.9	+1.5
	Investment trusts,etc.	266.7	219.1	271.5	216.5	220.9	+4.3
	Total	1,257.5	1,301.5	1,408.8	1,312.7	1,260.0	-52.6

#### (13) Securities Unrealized Valuation Gains/Losses on Available for Sale Securities

(	¥	<b>L</b>	_	١.
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		FYE19	FYE20	FYE21	FYE22	Dec-23	YoY			
Mebuki	Stocks	9.2	2.4	-21.3	-34.4	-30.4	+4.0			
FG	Domestic bonds	24.3	35.6	-14.2	-13.9	-8.9	+4.9			
	Investment trusts,etc.	86.9	139.4	131.5	101.7	122.7	+20.9			
(Consolid	Foreign bonds	-21.3	33.1	32.9	-28.4	-7.7	+20.7			
ated)	Total	99.1	210.7	128.9	24.9	75.6	+50.6			
	Stocks	9.0	3.0	-16.3	-19.2	-18.1	+1.0			
	Domestic bonds	12.8	15.0	-12.8	-5.7	-3.3	+2.4			
Joyo	Investment trusts,etc.	85.1	127.5	123.6	91.5	109.7	+18.1			
	Foreign bonds	-8.3	26.0	27.4	-15.2	-2.9	+12.3			
	Total	98.7	171.7	122.0	51.2	85.3	+34.0			
	Stocks	11.5	8.5	1.9	-10.1	-8.5	+1.6			
	Domestic bonds	13.8	22.4	-0.1	-8.0	-5.6	+2.3			
Ashikaga	Investment trusts,etc.	20.8	25.0	21.0	22.1	24.7	+2.6			
	Foreign bonds	-10.6	8.5	6.7	-11.8	-3.4	+8.3			
	Total	35.6	64.5	29.7	-7.8	7.1	+15.0			

#### (14) Gains/Losses on Securities

(¥bn)

( ' ' ) ' ' ' ' ' '							( ' - ' ' /		
		FY19	FY20	FY21	FY22	3Q23	YoY	3Q22	
	Stocks	-2.0	-6.2	-7.1	-87.3	-33.9	+24.5	-58.5	
1.1.0	Domestic bonds	0.4	10.0	3.5	45.0	14.0	-15.6	29.7	
J+A	Investment trusts,etc.	7.3	6.8	1.7	7.1	4.9	-0.9	5.8	
	Total	5.6	10.6	-1.8	-35.1	-14.8	+7.9	-22.8	
	Stocks	-0.9	-3.9	-4.8	-72.6	-23.6	+27.0	-50.6	
lovo	Domestic bonds	0.6	9.1	3.5	43.9	12.4	-16.1	28.6	
Joyo	Investment trusts,etc.	5.2	4.9	1.7	5.0	3.9	+0.2	3.7	
	Total	4.8	10.1	0.4	-23.6	-7.2	+11.1	-18.3	
	Stocks	-1.1	-2.3	-2.2	-14.7	-10.2	-2.4	-7.8	
A chikaga	Domestic bonds	-0.1	0.9	0.0	1.1	1.6	+0.4	1.1	
Ashikaga	Investment trusts,etc.	2.0	1.9	0.0	2.1	0.9	-1.1	2.1	
	Total	0.8	0.4	-2.3	-11.4	-7.6	-3.1	-4.5	

#### (15) Foreign Bonds

(\$million, €million ,million of Australia dollars, ¥ bn)

	Currency	Interest	Securities type	FYE21	FYE22	Dec-23	YoY	3Q23 gains/
	Currency	rate type	Securities type	IILZI	1 1 L Z Z	Dec-23	101	losses
		Fixed	Government, Government-guaranteed bonds, etc	1,844	750	1,197	+447	
	U.S.	rixea	Corporate bonds, etc	2,691	2,392	2,061	-330	-34
	dollar	Floating	CLO/Government-guaranteed bonds, etc	1,095	1,386	1,839	+452	-34
Total			Sub Total	5,631	4,529	5,098	+569	
	Euro	Fixed	Government, Government-guaranteed bonds, etc	1,815	0	0	±0	0
	AUD	Fixed	Corporate bonds, etc	161	96	49	-46	-7
	Yen <sup>(*1)</sup>	Fixed	Corporate bonds, etc	28.1	24.0	24.2	+0.1	0.0
		Fixed	Government, Government-guaranteed bonds, etc	1,389	544	883	+339	
	U.S.	rixeu	Corporate bonds, etc	564	266	245	-21	-18
	dollar	Floating	CLO/Government-guaranteed bonds, etc	1,095	1,386	1,481	+95	-10
Joyo			Sub Total	3,050	2,197	2,611	+413	
	Euro	Fixed	Government, Government-guaranteed bonds, etc	1,429	0	0	±0	0
	AUD	Fixed	Corporate bonds, etc	161	96	49	-46	-7
	Yen <sup>(*1)</sup>	Fixed	Corporate bonds, etc	27.2	23.1	23.3	+0.1	0.0
		Fixed	Government, Government-guaranteed bonds, etc	454	205	313	+107	
	U.S.	rixea	Corporate bonds, etc	2,126	2,125	1,816	-309	-16
	dollar	Floating	CLO/Government-guaranteed bonds, etc	0	0	357	+357	-10
Ashikaga			Sub Total	2,581	2,331	2,487	+155	
	Euro	Fixed	Government, Government-guaranteed bonds, etc	385	0	0	±0	0
	AUD	Fixed	Corporate bonds, etc	0	0	0	±0	0
	Yen <sup>(*1)</sup>	Fixed	Corporate bonds, etc	0.9	0.9	0.9	±0.0	0.0

(\*1)All Yen denominated foreign bonds are regarded as fixed bonds.

( 16 ) Strategic shareholdings (Fair Value)										
		FYE19	FYE20	FYE21	FYE22	Dec-23	YoY			
J+A	Balance	239.1	268.4	225.2	184.8	200.6	15.7			
Joyo	Balance	204.0	229.1	191.9	150.9	165.1	14.1			
Ashikaga	Balance	35.1	39.3	33.3	33.9	35.5	1.5			

( 17 ) Exp	(17) Expenses (¥br							
		FY19	FY20	FY21	FY22	3Q23	YoY	3Q22
	Personnel	61.2	59.9	58.2	57.2	42.9	-0.1	43.0
J+A	Non-Personnel	46.7	43.4	43.4	40.0	30.8	+1.1	29.7
	Taxes	7.0	6.8	6.5	6.0	4.7	-0.0	4.7
	Total	115.0	110.1	108.1	103.3	78.5	+1.0	77.5
	Personnel	33.5	33.2	32.7	32.2	24.3	+0.0	24.2
Joyo	Non-Personnel	26.8	24.7	24.1	22.0	16.9	+0.6	16.3
	Taxes	3.8	3.7	3.6	3.3	2.7	+0.0	2.6
	Total	64.2	61.7	60.5	57.6	44.0	+0.7	43.2
	Personnel	27.6	26.6	25.4	24.9	18.6	-0.1	18.7
Ashikaga	Non-Personnel	19.9	18.6	19.2	18.0	13.8	+0.4	13.4
	Taxes	3.1	3.0	2.9	2.6	2.0	-0.0	2.1
	Total	50.7	48.4	47.6	45.6	34.5	+0.2	34.2

( 18 ) Credit related cost							(¥bn)
	FY19	FY20	FY21	FY22	3 Q23	YoY	3 Q22
J+A	19.0	22.4	19.6	9.1	1.1	-3.5	4.7
Joyo	10.1	12.0	9.8	5.0	-0.2	-3.0	2.7
Ashikaga	8.8	10.3	9.7	4.0	1.4	-0.5	1.9

(19) Disclosed Claims under the Financial Revitalization Law (¥bn)							
		FYE19	FYE20	FYE21	FYE22	Dec-23	YoY
J+A	Bankrupt claims	12.7	10.3	13.8	12.5	13.8	+1.2
	Doubtful claims	129.0	143.2	151.1	153.0	149.7	-3.2
	Claims requiring monitoring	27.9	27.4	27.6	31.5	29.3	-2.1
	(Loans past due 3 month or more)	-	0.1	0.0	0.2	0.0	-0.1
	(Restructured loans)	-	27.3	27.5	31.3	29.3	-2.0
	Total	169.8	181.0	192.6	197.1	192.9	-4.1
	Bankrupt claims	5.7	5.5	5.4	5.1	4.9	-0.2
	Doubtful claims	69.9	78.0	86.5	84.8	83.3	-1.5
lovo	Claims requiring monitoring	12.5	13.0	13.3	12.1	9.0	-3.0
Joyo	(Loans past due 3 month or more)	-	0.0	0.0	0.0	0.0	-0.0
	(Restructured loans)	-	13.0	13.2	12.0	9.0	-3.0
	Total	88.2	96.7	105.2	102.1	97.3	-4.8
Ashikaga	Bankrupt claims	5.8	4.0	7.7	6.7	8.2	+1.5
	Doubtful claims	59.0	65.0	64.6	68.1	66.4	-1.6
	Claims requiring monitoring	15.4	14.4	14.2	19.4	20.3	+0.9
	(Loans past due 3 month or more)	-	0.0	0.0	0.1	0.0	-0.0
	(Restructured loans)	-	14.3	14.2	19.2	20.2	+1.0
	Total	80.2	83.5	86.7	94.2	95.0	+0.8

( 20 ) Non-accrual de	(¥bn)						
	FYE19	FYE20	FYE21	FYE22	Dec-23	YoY	Dec-22
J+A	1.2	2.0	1.3	1.0	2.3	+0.8	1.5
Joyo	0.3	0.0	0.8	0.7	1.9	+0.6	1.2
Ashikaga	0.9	2.0	0.5	0.2	0.4	+0.1	0.2

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