

# Financial Results for the First Quarter of FY2024

## Financial Results for 1Q24

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<sup>\*</sup> Unless otherwise mentioned, figures are based on banking subsidiaries (non consolidated-basis).

<sup>\*</sup> The number used for the year is based on western calendar.

## Highlights

#### Results for 1Q24

		Results for 1Q24	YoY Change	Progress
Net income attributable to owners of the parent	(Consolidated)	¥18.3bn	+¥2.7bn	35.2%
Profit from customer services*1		¥13.8bn	+¥2.7bn	-
(o/w Deference of interests between loans and deposits)		(¥27.6bn)	(+¥1.5bn)	-
(o/w Fees from customers)	(Banks' total)	(¥12.0bn)	(+¥2.2bn)	-
Securities Income		¥8.8bn	+¥1.6bn	-
Gains/losses on securities*2		¥2.2bn	-¥0.2bn	-

- Net income attributable to owners of the parent increased by ¥2.7bn YoY to ¥18.3bn.
   The progress toward the forecast for FY2024 of ¥52.0bn is 35.2% and well underway.
- Due to the rise in domestic interest rates, interest income on yen-denominated loans and securities income (interest margin) increased. In addition, fees from customers such as consultingand customer assets-related, significantly increased.

#### Forecast for FY24 (announced on May 10, 2024)

	Forecast for FY24	YoY Change
Net income attributable to owners of the parent (Consolidate	¥52.0bn	+¥8.6bn
ROE (on shareholders equity basis)	5.3%	+0.8%pt

<sup>\*1</sup> Difference of interests between loans and deposits + Fees from Customers + Expenses ( - )

<sup>\*2</sup> Excl. gains/losses on cancelation of investment trusts, and incl. interest on Bank of Japan deposits

## Main Points of 1Q24 Financial Results

-			(¥bn)
[Mebuki FG (Consolidated)]	1Q24 Results	YoY Chg	Progress
Gross Business profit	51.2	+6.7	-
Net interest income	37.5	+1.6	-
(o/w Deference of interests between loans and deposits)	(29.1)	(+0.9)	-
Net fees and commissions	12.7	+1.4	-
Net trading income	0.1	-0.0	-
Net other business income	0.8	+3.6	-
Expenses	27.1	+0.0	-
Credit related cost	1.4	+1.0	-
Gains/losses related to stocks	2.7	-1.9	-
Ordinary profit	26.1	+4.0	34.8%
Extraordinary income/losses	-0.0	-0.1	-
Net income attributable to owners of the parent	18.3	+2.7	35.2%

	1Q24		
	Results	YoY	
Bank Total Net income (a)	17.6	+2.6	
Group Companies Net income (b)	1.1	-0.0	_
Mebuki Lease	0.2	-0.0	
Mebuki Securities	0.1	+0.0	
Mebuki Credit Guarantee	0.5	-0.0	
Mebuki Card	0.0	-0.0	
Total of banking subsidiaries	0.0	-0.0	
Consolidation Adjustment*1 (c)	-0.3	+0.1	
Net income attributable to owners of the parent $(a)+(b)+(c)$	18.3	+2.7	

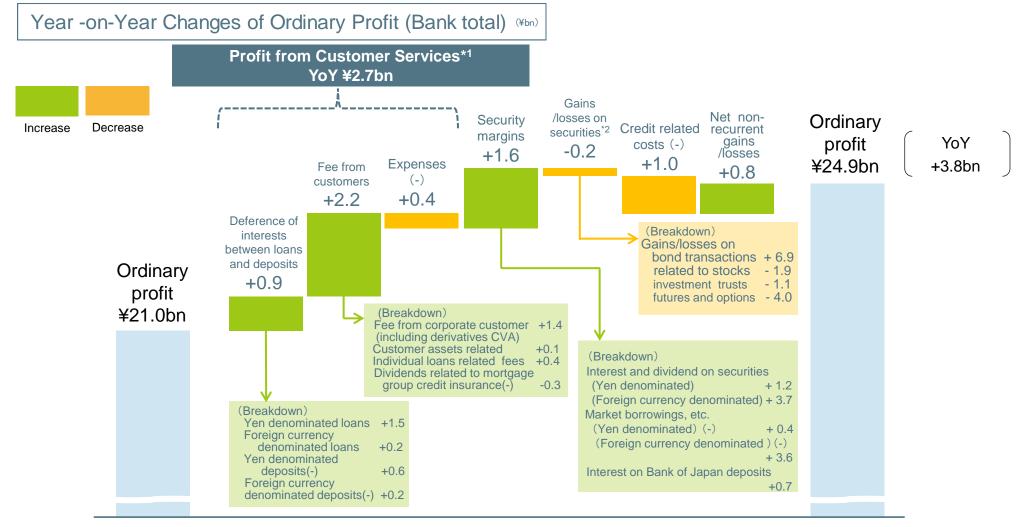
<sup>\*1</sup> Adjustments related to securities, etc.

kesuits			(¥bn)
【Joyo + Ashikaga (Non-consolidated)】	1Q24 Results	YoY chg	Progress
Gross business profit	49.1	+6.4	-
Net interest income	37.7	+1.3	-
(o/w Gains/losses on cancellation of investment trusts)(1)	(0.1)	(-1.1)	-
Net interest income (excl.Gains/losses on cancellation of investment trusts)	37.6	+2.5	
(o/w Deference of interests between loans and deposits(2))	(28.7)	(+0.9)	-
(o/w Securities Income *2)	(8.8)	(+1.6)	-
Net fees and commissions(3)	10.4	+1.3	-
Net other business income	0.9	+3.6	-
(o/w gains/losses on bond transactions) (4)	(-0.6)	(+6.9)	-
(o/w gains/losses on futures and options) (5)	(-0.0)	(-4.0)	-
(o/w other income related to customers) (6)	(1.5)	(+0.8)	-
Expenses(7)	27.0	+0.4	-
Net business income (before general allowance for loan losses)	22.1	+6.0	-
Core net business income	22.7	-0.8	-
(excl. gains/losses on cancellation of investment trusts)	22.5	0.2	-
Core net business income (excl. gains/losses on cancellation of investment trusts and futures and options)	22.6	4.3	-
Net transfer to general allowance for loan losses (8)	-0.3	-0.3	-
Net business income	22.4	+6.3	
Net non-recurrent gains/losses	2.4	-2.4	-
(o/w Disposal of non-performing loans (9))	(1.2)	(+1.4)	-
(o/w Gains/losses related to stocks, etc. (10))	(2.7)	(-1.9)	
Ordinary profit	24.9	+3.8	36.1%
Extraordinary income/losses	-0.0	-0.0	
Net income	17.6	+2.6	36.6%
Profit from customer services (2)+(3)+(6)-(7)	13.8	+2.7	
Credit related cost (8)+(9) Gains/losses on securities (1)+(4)+(5)+(10)	0.8 2.2	+1.0 -0.2	3

 $<sup>^{*}2\,</sup>$  Excl. gains/losses on cancelation of investment trusts, and incl. interest on Bank of Japan deposits.

## Change of Ordinary Profit (Bank Total non-consolidated)

Due to the rise in domestic interest rates, interest income from yen-denominated loans and securities income (interest margin) increased. In addition, fees from customers such as consulting- and customer assets-related, significantly increased.



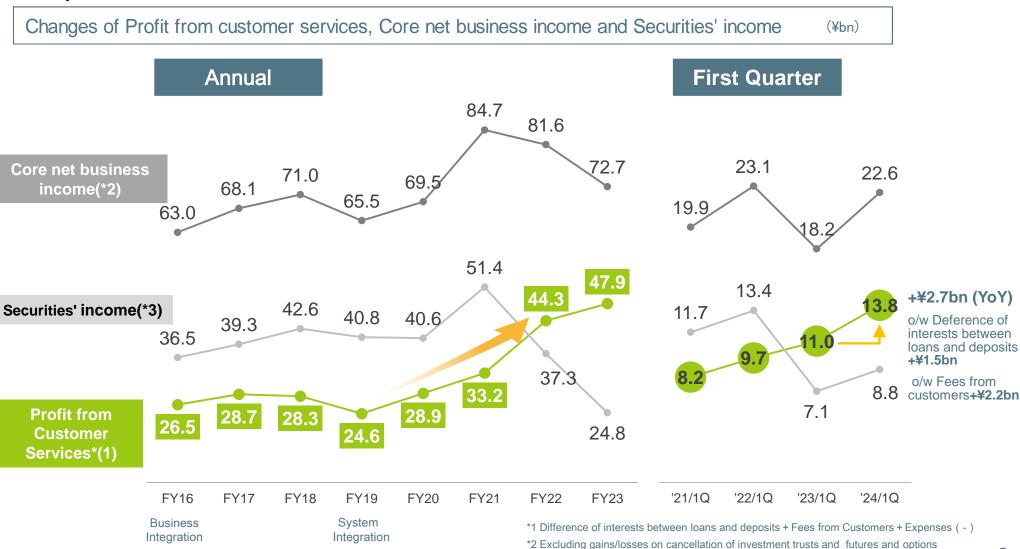
<sup>\*1</sup> Difference of interests between loans and deposits + Fees from Customers + Expenses (-)

1Q23

<sup>\*2</sup> Gains/losses on "Bond transactions +Related to stocks + Cancellation of investment trusts + Futures and options

## Growth of Profit from Customer Services

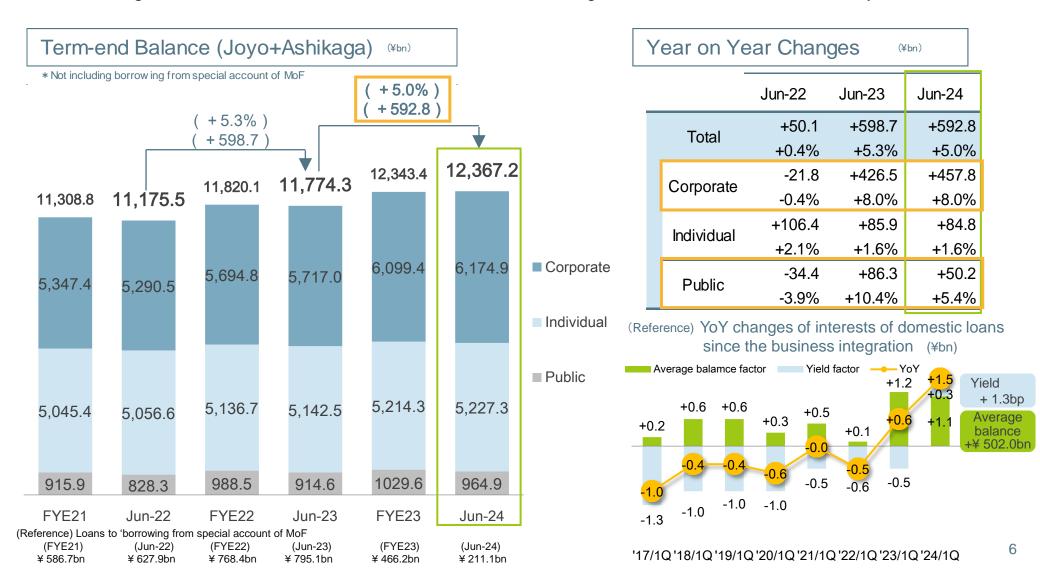
Profit from customer services maintained an increasing trend after bottoming out in FY 2019. In the first quarter of FY24, it increased by  $+ \pm 2.7$ bn YoY, driven by the significant increase of interest on yen-denominated loans and fees from customers.



\*3 Excluding gains/losses on cancellation of investment trusts

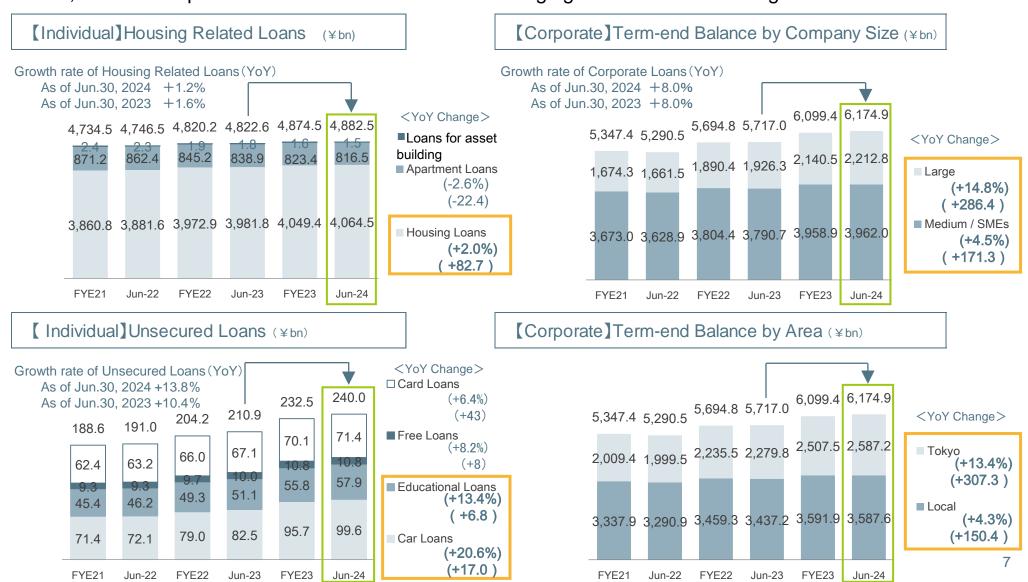
## Loans (1) Term-end Balance

Amount of loans increased by ¥592.8bn YoY. The growth rate continues to be in the range of +5% (annualized). Interest income on domestic loans increased by ¥1.5bn YoY. The interest yield also increased by 1.3 basis points, contributing to the increase in interest income from both the average balance factor and the interest yield factor.



## Loans (2) Corporate / Individual

Loans to individual customers maintained increase trend both in housing related loans and in unsecured loans. In particular, the growth rate of unsecured loans has significantly increased from +10% to +13% (annualized). Also, loans to corporate customers continued to show high growth rate in +8% range.



## Average Yield of Loans / Net Interest Income

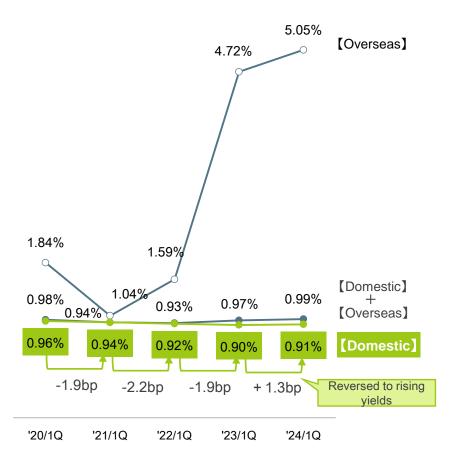
Difference of interests between loans and deposits increased in both yen and foreign currency denominated loans by ¥0.9bn YoY.

Securities' income (excluding gain on cancellation of investment trusts) also reversed to an increase by ¥1.6bn (YoY) due to the effect of change in our securities portfolio.



#### (Domestic and Overseas)

\* Not including borrowing from special account of MoF



#### Change of Interest Income(Joyo+Ashikaga)

- \* Not including borrowing from special account of MoF
- \* Figures in parentheses are changes on a year on year basis

	-	Results	YoY Cha (Factor)	nge	Domestic	Chg. in	Overseas	Chg. in
Interest on loans and			Avg Balance Yield			(+502.0)		(+3.1)
bills discounted		30.3	rieiu		+1.5	(+1.30p) —	+0.1	(+32.3bp)
Interest on deposits (—)		1.5		+0.8	+0.6	_	+0.2	_
Difference of interests between loans and deposits	1	28.7		+0.9	+0.9		-0.0	
Interest and dividend on securities			Avg Balance <b>Yield</b>					(+233.7) (+54.3bp)
		19.3		+3.7	+0.0	_	+3.7	_
(o/w gains on cancellation of Investment Trusts)		0.1		-1.1	-1.1	_	±0.0	_
(excluding gains on cancellation of Investment Trusts)		19.2		+4.9	+1.2	_	+3.7	_
Market borrowings, etc. (-)		12.0		+4.0	+0.4	_	+3.6	_
Securities' Income (excluding gains on cancellation of Investment Trusts)	2	7.1		+0.8	+0.8	-	+0.0	-
Interest on Bank of Japan deposits	3	1.6		+0.7	+0.7	_	±0.0	_
Securities' Income <sup>*1</sup>	2+3=4	8.8		+1.6	+1.5	_	+0.0	_
Net Interest Income (excluding gains on cancellation of Investment Trusts)	①+ <b>④</b>	37.6		+2.5	+2.4	_	+0.0	_

<sup>\*1</sup> Excl. gains/losses on cancelation of investment trusts, and incl. interest on Bank of Japan deposits.

(¥ bn)

## Deposits Term-end Balance

FYE21

Jun-22

FYE22

Jun-23

FYE23

Balance of deposits increased by ¥332.8bn YoY (+1.9% annualized). Deposits from corporate and individual customers have maintained an increasing trend.

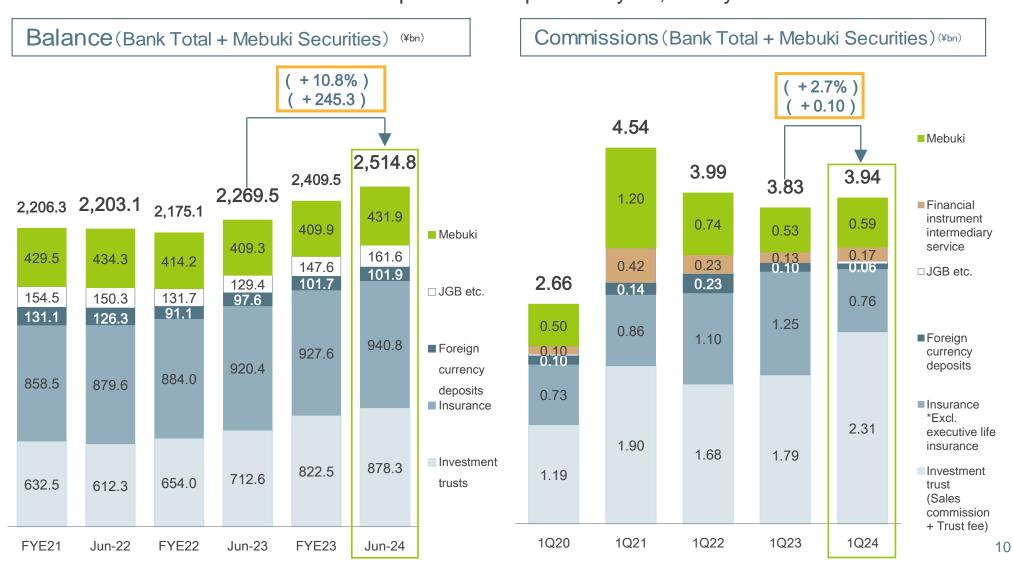


Jun-24

## Customer Assets under Custody

Balance of customer assets under custody increased by  $\pm$  245.3bn YoY (+10.8% annualized) with the start of new NISA, etc.

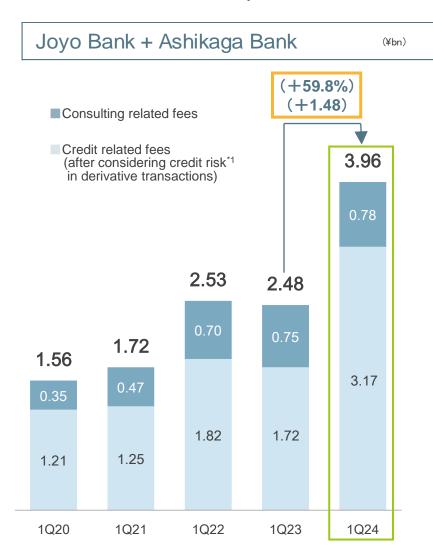
Related commissions increased compared to the previous year, mainly in investment trusts.



## Fees from Corporate Customers

Fees from corporate customers increased by ¥1.4bn YoY to ¥3.9bn, due to the increase of derivatives related fees and origination fees of syndicated loans.

We will continue to provide business support services through consulting proposals.



#### < Breakdown of Fees from Corporate Customers >

	1Q22	1Q23	1Q24	YoY
Credit related (1)	3.00	1.72	3.35	+1.62
Derivatives	1.76	0.45	1.57	+1.12
Syndicate loans	0.97	1.06	1.57	+0.50
Private placement bonds	0.26	0.20	0.20	+0.00
Consulting related (2)	0.70	0.75	0.78	+0.03
Business Matching	0.24	0.26	0.24	-0.01
Support for business planning	0.19	0.34	0.25	-0.08
M&A	0.12	0.02	0.10	+0.08
Executive Insurance	0.10	0.08	0.13	+0.04
Trust · 401K	0.03	0.03	0.03	+0.00
Sub total (3) ((1)+(2))	3.71	2.48	4.14	+1.66
Credit risk in derivative transactions*1 ( - ) (4)	1.18	0.00	0.17	+0.17
Total (3) +(4)	2.53	2.48	3.96	+1.48

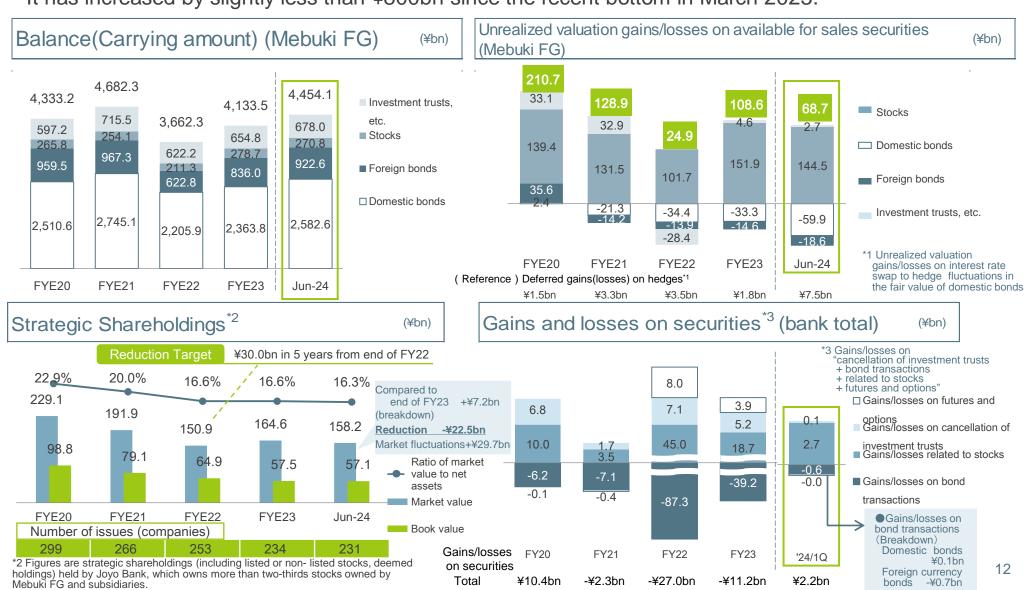
<sup>\*1</sup> Difference between CVA and DVA at the each end of the previous period and the first quarter. CVA(Credit Valuation Adjustment) reflects the credit risk of counterparties in derivative transactions in the market value.

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## Securities / Strategic Shareholdings (1)

While monitoring interest rate trends, we proceeded with the purchase of securities, resulting in the balance (carrying amount) of ¥4,454.1bn.

It has increased by slightly less than ¥800bn since the recent bottom in March 2023.



## Securities / Strategic Shareholdings (2)

Taking into account further interest rates increase, we have controlled the risk amount (BPV) and duration of yen-denominated bonds. By investing in long-term fixed-rate bonds during a period of rising interest rates, we aim to further increase the yield of our holdings.

#### Yen-denominated Bonds\*1 (banks' total)

#### Risk amount (10bpv)\*2(¥bn)

**Smal** 

Risk amount

Smal

Risk amount



#### Duration\*3(year)



Jun-21 FYE21 Jun-22 FYE22 Jun-23 FYE23 Jun-24

#### Yield(%)



Jun-21 FYE21 Jun-22 FYE22 Jun-23 FYE23 Jun-24

Foreign Bonds\*1 ( banks' total / USD-denominated )

- \*1 After considering hedging by bear funds and swaps
- \*2 Decrease in the present value when assuming interest rates rise by 10bp (0.10%) for all periods

\*3 Average remaining period for principal in bonds investment

#### Risk amount (10bpv)\*2(¥bn)

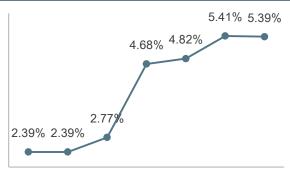


#### Duration\*3(year)



Jun-21 FYE21 Jun-22 FYE22 Jun-23 FYE23 Jun-24

#### Yield (Total of fixed and floating bonds: %)



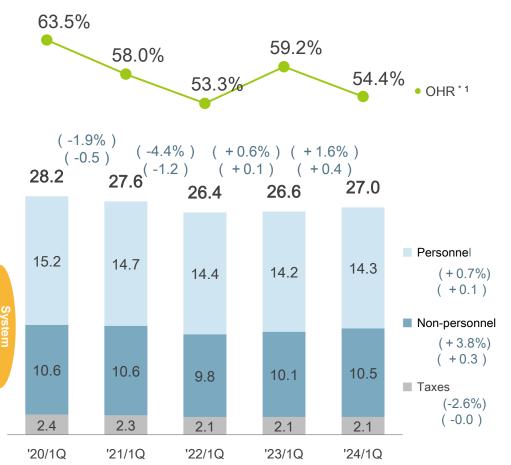
Jun-21 FYE21 Jun-22 FYE22 Jun-23 FYE23 Jun-24

## Expenses / OHR

In addition to new investments such as human capital- and DX-related investments, there was an impact from rising prices. However, by reducing existing costs, total expenses maintained at the same level as the previous year (+¥0.4bn YoY / +1.6% annualized).

OHR decreased to the range of 54%, due to an increase in the top line.





#### [Factors of Change (¥bn)]

	1Q24	YoY	Main factors
Personnel expenses	14.3	+ 0.1	<ul> <li>Increase in salary and starting salary +0.3</li> <li>Personnel reduction, etc.</li> <li>-0.2</li> </ul>
Non- personnel expenses	10.5	+ 0.3	<ul> <li>Responding to new banknote / equipment replacement +0.3</li> </ul>
Taxes	2.1	- 0.0	_

<sup>\*1</sup> Based on Core Gross Business Profit

### **Credit Related Costs**

Credit related costs remained stable.

Repayments from loan borrowers based on the COVID-19 Special Loan Program have been made in accordance with their initial terms, and there are no circumstances under which credit costs would increase.

Change of Credit Related Costs (¥bn)



[Quarter] FY2010~



#### 5.7 40 2.3 2.2 0.8 0.6 0.5 2Q 3Q 1Q 2Q 3Q 1Q 2Q 3Q 3Q 1Q FY2020 FY2021 FY2022 FY2023 FY2024

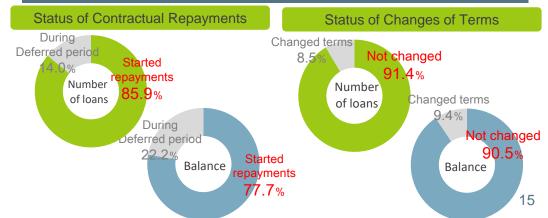
#### Breakdown on Credit Related Costs

(¥bn)

		1 Q23	1 Q24	YoY
Cre	edit Related Costs	-0.1	0.8	+1.0
Ne	t transfer to general allowance for loan losses	-	-0.3	-0.3
Dis	posal of non-performing loans	-0.1	1.2	+1.4
	Write off of loans	0.8	1.0	+0.1
	Transfer to specific allowance for loan losses	-	0.4	+0.4
	Transfer to provision for contingent losses	-0.2	-0.0	+0.1
	Reversal of allowance for loan losses(-)	0.5	-	-0.5
	Recoveries of written-off claims(-)	0.5	0.4	-0.0
	Other	0.2	0.2	-0.0

Status of Repayments of Loans based on the COVID-19 Special Loan Program (as of June 30, 2024)

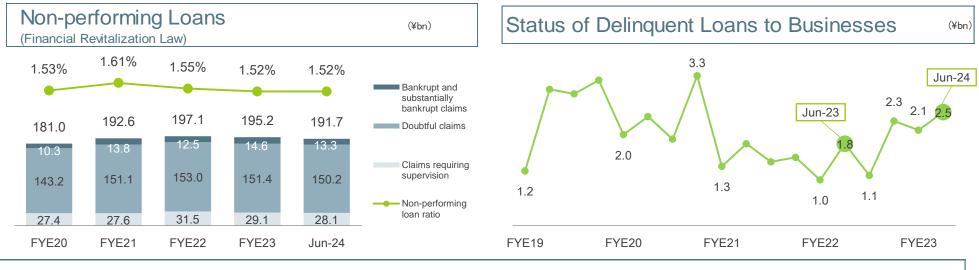
#### Balance of Loans by the Program (Bank total) 9,040 loans / $\pm$ 132.8bn



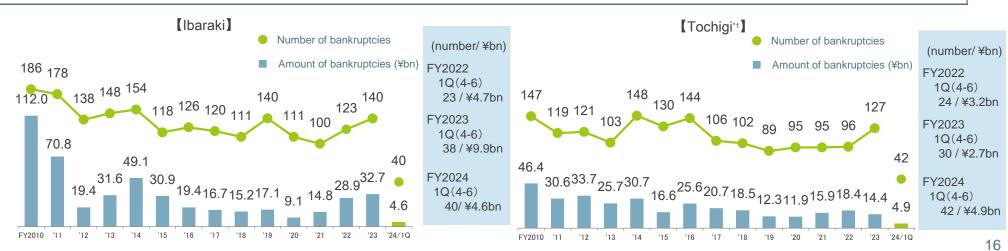
## Status of Non-performing Loans and Delinquent Loans

Non-performing loans based on financial revitalization law ratio to total amount of loans was 1.52% and remained at the same level as of end of the previous fiscal year.

The number of bankruptcies increased in both Ibaraki and Tochigi Prefectures, while the total amount of liabilities of bankrupt companies remained flat.

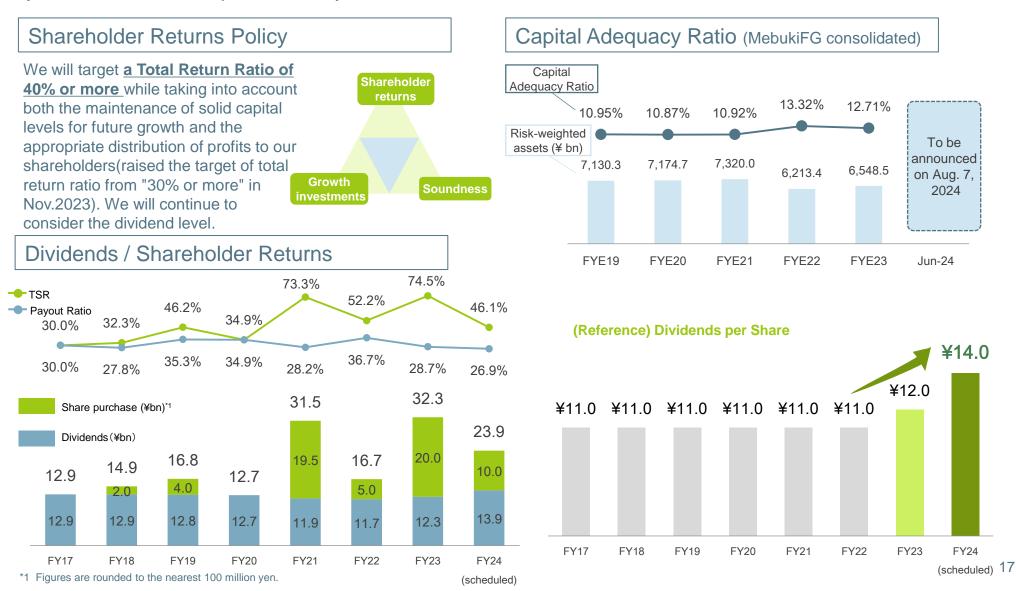






## Shareholder Returns / Capital Adequacy Ratio

Annual dividends per share is scheduled to be ¥14.0 (+¥2.0 from the previous year). We announced the repurchase program of own shares (up to ¥10.0bn, maximum amount) in May of this year, and it was completed in July, 2024.



## Forecast for FY2024

Mebuki FG (consolidated)			(¥bn)
	Forecast for FY2024	1Q24 Results	Progress
Ordinary Profit	75.0	26.1	34.8%
Net Income (Attributable to owners of the parent)	52.0	18.3	35.2%

Total of Two Banking			
Subsidiaries			(¥bn)
	Forecast for FY2024	1Q24 Results	Progress
Ordinary Profit	69.0	24.9	36.1%
Net Income	48.0	17.6	36.6%
(Credit Related Costs)	8.0	0.8	10.9%

Subsidiary Banks			(¥bn)
(Joyo)	Forecast for FY2024	1Q24 Results	Progress
Ordinary Profit	46.0	15.9	34.7%
Net Income	32.0	11.3	35.4%

(Ashikaga)	Forecast for FY2024	1Q24 Results	(¥bn) Progress
Ordinary Profit	23.0	8.9	38.9%
Net Income	16.0	6.2	39.0%

( 1 ) P/L for 1Q24						( ¥ b n )
	J+A	YoY	Joyo	YoY	Ashikaga	YoY
Gross business profit	49.1	+6.4	29.3	+5.9	19.8	+0.5
(Core Gross business profit)	49.7	-0.4	29.9	+2.6	19.8	-3.1
Net interest income	37.7	+1.3	22.6	+1.4	15.0	-0.0
o/w Gains/losses on Cancellation of Investment trusts	0.1	-1.1	0.1	-0.3	0.0	-0.8
Net fees and commissions	10.4	+1.3	6.3	+0.7	4.1	+0.6
Net other business income and Net trading income	0.9	+3.6	0.3	+3.7	0.5	-0.0
(o/w gains/losses on bond transactions)	-0.6	+6.9	-0.6	+3.3	0.0	+3.6
Expenses	27.0	+0.4	15.1	+0.1	11.8	+0.2
o/w Personnel expenses	14.3	+0.1	8.1	+0.0	6.2	+0.0
o/w Non-personnel expenses	10.5	+0.3	5.8	+0.1	4.7	+0.2
Net business income (before general allowance for loan losses)	22.1	+6.0	14.1	+5.7	7.9	+0.2
Core net business income	22.7	-0.8	14.7	+2.4	7.9	-3.3
Core net Business Income	22.5	+0.2	14.6	+2.8	7.9	-2.5
( exclu. Gains/losses on Cancellation of Investment trusts )	22.0	+0.2	14.0	72.0	1.5	-2.5
( exclu. Gains/losses on "Cancellation of investment trusts", "Futures" and "Options" )	22.6	+4.3	14.7	+2.8	7.9	+1.4
Net transfer to general allowance for loan losses (a)	-0.3	-0.3	-0.1	-0.1	-	
Net business income	22.4	+6.3	14.3	+5.9	7.9	+0.2
Net non-recurrent gains/losses	2.4	-2.4	1.6	-3.1	1.0	+0.8
o/w Disposal of non-performing loans (b)	1.2	+1.4	0.8	+1.2	0.2	+0.0
o/w Gains/losses related to stocks, etc.	2.7	-1.9	1.6	-2.5	1.0	+0.5
Ordinary profit	24.9	+3.8	15.9	+2.8	8.9	+1.0
Extraordinary income/losses	(0.0)	-0.0	(0.0)	-0.0	0.0	-0.0
Net income	17.6	+2.6	11.3	+1.9	6.2	+0.6
Profit from customer services * 1	13.8	+2.7	8.9	+1.7	4.9	+1.0
Credit related costs (a)+(b)	0.8	+1.0	0.6	+1.0	0.2	+0.0

<sup>\*1</sup> Difference of interests between loans and deposits + Fees from Customers + Expenses (-)

( 2 ) Average Yield on Loans(excluding borrowing from special account of MoF)

		FY20	FY21	FY22	FY23	1Q24	YoY	1Q23
	Domestics	0.96%	0.93%	0.91%	0.90%	0.91%	0.01%	0.90%
J+A	Overseas	1.29%	1.04%	3.02%	5.02%	5.05%	0.32%	4.72%
	Total	0.96%	0.94%	0.95%	0.97%	0.99%	0.01%	0.97%
	Domestics	0.93%	0.91%	0.90%	0.88%	0.90%	0.01%	0.89%
Joyo	Overseas	1.30%	1.05%	3.11%	5.21%	5.24%	0.34%	4.89%
	Total	0.94%	0.92%	0.96%	1.00%	1.03%	0.02%	1.00%
	Domestics	0.99%	0.96%	0.93%	0.92%	0.93%	0.00%	0.92%
Ashikaga	Overseas	1.19%	0.98%	2.23%	3.17%	2.96%	-0.20%	3.17%
	Total	0.99%	0.96%	0.94%	0.93%	0.93%	0.00%	0.93%

(3)Lo	ans Term-end E	Balance					(	¥bn)		(5) Unse	ecured Loans Te	erm-end E	alance				(¥bn	)
		FYE20	FYE21	FY	E22 F	YE23	Jun-24	YoY	Jun-23			FYE	20 FYE2	1 FYE2	2 FYE23	Jun-24	YoY	Jun-23
	Individual	4,924.8	5,045.	4 5	5,136.7	5,214.3	5,227.3	+84.8	5,142.5		Car Loans	(	63.3 7	1.4 7	9.0 95	7 99.6	+17.0	82.5
J+A	Corporate	5,369.6	5,347.	4 5	5,694.8	6,099.4	6,174.9	+457.8	5,717.0		Educational Loa	ans 4	13.4 4	5.4 4	9.3 55	8 57.9	+6.8	51.1
JTA	Public	983.7	915.	9	988.5	1,029.6	964.9	+50.2	914.6	J+A	Free Loans		9.1	9.3	9.7 10	8 10.8	+0.8	10.0
	Total	11,278.1	11,308.	8 11	1,820.1	12,343.4	12,367.2	+592.8	11,774.3		Card Loans	(	61.2	2.4 6	6.0 70	1 71.4	+4.3	67.1
	Individual	2,687.7	2,740.	2 2	2,786.4	2,823.7	2,836.3	+51.1	2,785.2		Total	1	77.1 18	8.6 20	4.2 232	5 240.0	+29.0	210.9
lavia	Corporate	3,103.0	3,091.	3 3	3,313.1	3,566.2	3,599.0	+247.6	3,351.3		Car Loans	4	15.4 5	0.6 5	3.2 59	4 61.0	+6.7	54.2
Joyo	Public	562.7	498.	1	548.8	591.5	619.0	+49.2	569.7		Educational Loa	ans :	34.3	5.5 3	8.1 41	9 43.2	+3.9	39.3
	Total	6,353.6	6,329.	7 6	6,648.4	6,981.6	7,054.4	+348.0	6,706.3	Joyo	Free Loans		3.6	3.8	4.1 4	3 4.3	+0.1	4.2
	Individual	2,237.0	2,305.	1 2	2,350.3	2,390.5	2,391.0	+33.6	2,357.3		Card Loans	:	23.7 2	4.8 2	6.7 28	4 28.8	+1.6	27.1
A - I- II	Corporate	2,266.5	2,256.	0 2	2,381.6	2,533.2	2,575.8	+210.1	2,365.7		Total	10	07.1 11	4.8 12	2.2 134	2 137.5	+12.5	124.9
Ashikaga	Public	420.9	417.	8	439.6	438.0	345.8	+1.0	344.8		Car Loans		17.8 2	0.8 2	5.8 36			28.3
	Total	4,924.5	4,979.	0 5	5,171.6	5,361.8	5,312.7	+244.8	5,067.9		Educational Loa	ans	9.1	9.9 1	1.2 13	9 14.6	+2.8	11.7
* Not inc	luding borrowing	from spec	ial account	of MoF	=					Ashikaga	Free Loans		5.4		5.6 6			5.8
Foreig	n Currency Deno	minated Lo	ans						(¥bn)		Card Loans	;	37.5	7.5 3	9.2 41	6 42.6		39.9
	-	FYE20	FYE21	FY	Έ22 F	YE23	Jun-24	YoY	Jun-23		Total				2.0 98	3 102.5		85.9
J+A		162.6	150.		151.0	153.4	154.1	-11.1	165.3	( 6 ) Lean	a Carnarata Tarr	m and Dale	anna hu Can	nani Ci-a			V h n )	
Joyo		150.0	139.	5	140.4	145.7	146.0	-7.8	153.8	( b ) Loan	s Corporate Terr	FYE20	FYE21	FYE22	FYE23	Jun-24	¥bn) YoY	Jun-23
Ashikaga	а	12.6	11.	0	10.5	7.6	8.1	-3.3	11.4			1,688.2	1,674.3	1,890.4	2,140.5	2,212.8	+286.4	1,926.3
									_		Large Medium/SMEs	3,681.3	3,673.0	3,804.4	3,958.9	3,962.0	+171.3	3,790.7
											Total	5,369.6	5,347.4	5,694.8	6,099.4	6,174.9	+457.8	5,717.0
(4)Loan	s Individual Hou	sing Relate	d Loans T	erm-er	nd Balance		(	(¥bn)			Large	1,220.6	1,206.9	1,338.7	1,475.8	1,510.1	+137.7	1,372.4
,				Æ21	FYE22	FYE23	Jun-24	YoY	Jun-23		Medium/SMEs	1,882.3	1,884.3	1,974.3	2,090.4	2,088.9	+109.9	1,978.9
	Housing Loans			,860.8	3,972.9					,	Total	3,103.0	3,091.3	3,313.1	3,566.2	3,599.0	+247.6	3,351.3
	Apartment Loans			871.2	845.2				838.9	-	Large	467.6	467.3	551.6	664.7	702.7	+148.7	553.9
J+A	Asset building lo		2.6	2.4	1.9				1.8		Medium/SMEs	1,798.9	1,788.7	1,830.0	1,868.5	1,873.0	+61.3	1,811.7
	Total			,734.5	4,820.2						Total	2,266.5	2,256.0	2,381.6	2,533.2	2,575.8	+210.1	2,365.7
	Housing Loans			,889.9	1,955.2					(7)Loan	ns Corporate Te						(¥bn)	
	Apartment Loans	S	722.8	694.2	672.8	653.3	646.4	-21.1	667.5	( 1 ) 2001	•	FYE20	FYE21	FYE22	FYE23	Jun-24	YoY	Jun-23
Joyo	Asset building lo	ans	2.6	2.4	1.9	1.6	1.5	-0.3	1.8		Tokyo	2,021.9	2,009.4	2,235.5	2,507.5	2,587.2	+307.3	
	Total	2,	535.1 2	,586.5	2,630.0	2,656.6	2,666.8	+39.1	2,627.6	J+A	Local	3,347.6	3,337.9	3,459.3	3,591.9	3,587.6	+150.4	•
	Housing Loans	1,	902.0 1	,970.9	2,017.6	2,047.8	2,045.6	+22.0	2,023.5	0.7	Total	5,369.6	5,347.4	5,694.8	6,099.4	6,174.9	+457.8	
	Apartment Loans	s	179.5	177.0	172.4	170.1	170.0	-1.3	171.4	-	Tokyo	1,484.1	1,468.9	1,603.1	1,760.2	1,795.6	+150.9	
Ashikaga	Asset building lo	ans	_	_	-	-		_	_	Joyo	Local	1,618.9	1,622.4	1,709.9	1,806.0	1,803.4	+96.7	
	Total		081.5 2	,147.9	2,190.1	2,217.9	2,215.7	+20.7	2,194.9	Joyo	Total	3,103.0	3,091.3	3,313.1	3,566.2	3,599.0	+247.6	
												537.8	540.5	632.3	747.2	791.5	+156.3	
										A a bileaca	Tokyo			632.3 1,749.3	1,785.9	791.5 1,784.2	+156.3	
										Ashikaga		1,728.7	1,715.5					
											Total	2,266.5	2,256.0	2,381.6	2,533.2	2,575.8	+210.1	2,365.7

(8)Dep	posits Term-e	nd Baland	e						( :	¥bn)	
		FYE20	FYE21	FY	E22	FYE	23	Jun	-24	YoY	Jun-23
	Individual	11,400.1	11,787.	3 12,	035.1	12,2	222.5	12,3	384.1	+172.6	12,211.5
J+A	Corporate	3,887.4	3,953.	5 4,	009.7	4,1	170.3	4,3	301.8	+187.2	4,114.5
J+A	Public	969.9	1,116.	4 1,	118.2	1,3	312.3	ç	923.1	-27.0	950.2
	Total	16,257.4	16,857.	3 17,	163.1	17,7	705.2	17,6	609.0	+332.8	17,276.2
	Individual	7,053.1	7,272.	7 7,	412.6	7,5	514.1	7,6	612.8	+89.8	7,522.9
lovo	Corporate	2,136.5	2,180.	4 2,	226.1	2,3	348.2	2,4	105.1	+146.7	2,258.4
Joyo	Public	515.8	600.	7	612.5	7	757.0	Ę	579.8	-32.2	612.0
	Total	9,705.5	10,053.	9 10,	251.2	10,6	319.5	10,5	597.7	+204.3	10,393.4
	Individual	4,346.9	4,514.	5 4,	622.5	4,7	708.3	4,7	771.2	+82.7	4,688.5
A =  = :  . = = =	Corporate	1,750.8	1,773.	1 1,	783.5	1,8	322.0	1,8	396.6	+40.5	1,856.1
Ashikaga	Public	454.1	515.	7	505.7	5	555.3	3	343.3	+5.2	338.1
	Total	6,551.9	6,803.	3 6,	911.8	7,0	)85.7	7,0	011.3	+128.5	6,882.7
Foreign	Currency Dep	osit								ı	(¥bn)
		FYE20	FYE21	FY	E22	FYE	<b>E</b> 23	Jun	-24	YoY	Jun-23
J+A		180.0	168.	2	96.5	,	102.4	,	101.7	-1.7	103.5
Joyo		151.9	139.	6	76.1		85.5		86.2	+0.0	86.1
Ashikaga		28.0	28.	5	20.3		16.8		15.5	-1.8	17.4
(9) Cus	tomer Assets	under Cus	stody Bal	ance						(¥bn	)
		FYI	=20 F	/E21	FYE	22	FYE:	23	Jun-24	YoY	Jun-23
	Investment trus	sts 5	47.7	632.5	6	54.0	82	22.5	878.3	+165.	7 712.6
	Insurance	8	29.0	858.5	88	34.0	92	27.6	940.8	+20.	4 920.4
Group	Foreign current	<sup>5</sup> y 1	46.0	131.1	,	91.1	10	)1.7	101.9	+4.	2 97.6
total	deposits										
totai	JGB etc.		62.4	154.5		31.7		17.6	161.6		
	Mebuki Securit		43.4	429.5		14.2		9.9	431.9		
	Total			2,206.3		75.1	2,40		2,514.8		
	Investment trus		49.8	302.6		18.7		91.2	413.8		
	Insurance		88.5	511.5	5	19.7	52	27.7	531.3	3 -5.	8 537.1
Joyo	Foreign current	<sup>cy</sup> 1	17.9	102.6		70.7	8	34.8	86.3	+6.	0 80.2
	deposits JGB etc.	1	08.2	102.7	,	88.4	10	01.6	115.0	) +30.	0 84.9
	Total			,019.4		97.7		)5.5	1,146.5		
	Investment trus	sts 2	97.8	329.8	33	35.2	43	31.3	464.5	+92.	6 371.8
	Insurance		40.5	347.0		64.3		9.8	409.5		
Ashikaga	Foreign current deposits	су	28.0	28.5	:	20.3	,	16.8	15.5	5 -1.	8 17.4
	JGB etc.		54.2	51.7		43.2	4	15.9	46.6	+2.	1 44.4
	Total	7	20.6	757.3	70	63.1	89	94.0	936.3	+119.	2 817.0

(	10	Customer Assets under Custody	Commissions
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(10)	Customer Assets under Custody	Commiss	ions				( ¥ b n )	
		FY20	FY21	FY22	FY23	1Q24	YoY	1Q23
	Investment trusts(*1)	6.22	7.93	6.52	7.75	2.31	+0.51	1.79
	Insurance(*2)	3.25	3.25	5.59	4.26	0.76	-0.49	1.25
	Foreign currency deposits	0.55	0.61	0.68	0.39	0.06	-0.03	0.10
Group	JGB etc.	0.06	0.01	0.04	0.09	0.03	+0.02	0.00
Total	Financial instrument intermediary service	1.13	1.19	0.57	0.66	0.17	+0.03	0.13
	Mebuki Securities	3.70	3.87	1.98	2.15	0.59	+0.05	0.53
	Total	14.93	16.90	15.41	15.32	3.94	+0.10	3.83
	Investment trusts(*1)	2.93	4.10	3.32	3.69	1.22	+0.34	0.87
	Insurance(*2)	2.06	2.00	3.53	2.22	0.47	-0.32	0.79
	Foreign currency deposits	0.39	0.39	0.39	0.26	0.05	-0.02	0.07
Joyo	JGB etc.	0.05	0.01	0.02	0.07	0.02	+0.02	0.00
	Financial instrument intermediary service	0.75	0.89	0.46	0.61	0.16	+0.03	0.12
	Total	6.20	7.41	7.74	6.86	1.92	+0.05	1.87
	Investment trusts(*1)	3.29	3.83	3.20	4.06	1.09	+0.17	0.91
	Insurance(*2)	1.18	1.25	2.06	2.04	0.29	-0.16	0.45
	Foreign currency deposits	0.15	0.22	0.28	0.13	0.01	-0.01	0.03
Ashikaga	JGB etc.	0.01	0.00	0.01	0.02	0.00	+0.00	0.00
	Financial instrument intermediary service	0.38	0.29	0.10	0.04	0.01	+0.00	0.01
	Total	5.02	5.61	5.68	6.30	1.41	-0.00	1.42

<sup>\* 1 :</sup> Sales commission+ Trust fee

#### ( 11) Fees from Corporate Customers

(11)Fe	ees from Corporate (	Customers					(¥bn)	
		FY20	FY21	FY22	FY23	1Q24	YoY	1Q23
	Credit Related(*1)	7.55	8.15	10.87	10.81	3.17	+1.45	1.72
J+A	Consulting Related	1.88	3.29	3.72	4.26	0.78	+0.03	0.75
	total	9.44	11.44	14.59	15.08	3.96	+1.48	2.48
	Credit Related(*1)	4.03	4.71	6.70	6.28	1.78	+0.73	1.04
Joyo	Consulting Related	1.18	2.14	2.02	2.31	0.40	+0.00	0.39
	total	5.21	6.86	8.73	8.59	2.18	+0.74	1.44
	Credit Related(*1)	3.52	3.43	4.17	4.53	1.39	+0.71	0.67
Ashikaga	Consulting Related	0.70	1.14	1.69	1.94	0.38	+0.02	0.35
	total	4.22	4.57	5.86	6.48	1.78	+0.74	1.03

<sup>\* 1 :</sup> Incl. derivative CVA

<sup>\* 2 :</sup> Excl. executive life insurance

(12) Sed	curities Balance(Balance	e Sheet Am	ount)				(¥bn)
		FYE20	FYE21	FYE22	FYE23	Jun-23	YoY
Mebuki	Domestic bonds	2,510.6	2,745.1	2,205.9	2,363.8	2,582.6	+218.7
FG	Foreign bonds	959.5	967.3	622.8	836.0	922.6	+86.6
(Consolid	Stocks	265.8	254.1	211.3	278.7	270.8	-7.9
ated)	Investment trusts,etc.	597.2	715.5	622.2	654.8	678.0	+23.2
aleu)	Total	4,333.2	4,682.3	3,662.3	4,133.5	4,454.1	+320.6
	Domestic bonds	1,822.0	2,002.5	1,438.8	1,588.8	1,703.4	+114.5
	Foreign bonds	595.5	597.9	319.1	455.7	506.2	+50.5
Joyo	Stocks	233.1	226.8	183.8	243.4	236.0	-7.4
	Investment trusts,etc.	373.9	439.9	401.3	418.7	429.2	+10.5
	Total	3,024.6	3,267.3	2,343.1	2,706.8	2,874.9	+168.0
	Domestic bonds	679.1	734.1	758.0	766.5	870.5	+103.9
	Foreign bonds	364.0	369.3	303.7	380.3	416.4	+36.1
Ashikaga	Stocks	39.1	33.6	34.4	41.1	40.7	-0.3
	Investment trusts,etc.	219.1	271.5	216.5	231.8	244.5	+12.7
	Total	1,301.5	1,408.8	1,312.7	1,419.7	1,572.1	+152.4

(13) Securi	ities Unrealized Valuation Ga	ins/Losses on	Available for	Sale Securi	ties		(¥bn)
		FYE20	FYE21	FYE22	FYE23	Jun-23	YoY
Mebuki	Stocks	2.4	-21.3	-34.4	-33.3	-59.9	-26.5
FG	Domestic bonds	35.6	-14.2	-13.9	-14.6	-18.6	-4.0
	Investment trusts,etc.	139.4	131.5	101.7	151.9	144.5	-7.3
(Consolid	Foreign bonds	33.1	32.9	-28.4	4.6	2.7	-1.9
ated)	Total	210.7	128.9	24.9	108.6	68.7	-39.9
	Stocks	3.0	-16.3	-19.2	-19.5	-38.1	-18.5
	Domestic bonds	15.0	-12.8	-5.7	-5.5	-7.0	-1.4
Joyo	Investment trusts,etc.	127.5	123.6	91.5	133.7	126.7	-7.0
	Foreign bonds	26.0	27.4	-15.2	3.5	2.6	-0.9
	Total	171.7	122.0	51.2	112.2	84.1	-28.0
	Stocks	8.5	1.9	-10.1	-10.3	-18.6	-8.2
	Domestic bonds	22.4	-0.1	-8.0	-9.0	-11.6	-2.5
Ashikaga	Investment trusts,etc.	25.0	21.0	22.1	29.9	29.5	-0.3
	Foreign bonds	8.5	6.7	-11.8	2.4	1.4	-1.0
	Total	64.5	29.7	-7.8	12.9	0.6	-12.2

( 14 ) Gains	/Losses on Securities					(	¥bn)	
		FY20	FY21	FY22	FY23	1Q24	YoY	1Q23
	Stocks	-6.2	-7.1	-87.3	-39.2	-0.6	+6.9	-7.5
J+A	Domestic bonds	10.0	3.5	45.0	18.7	2.7	-1.9	4.6
JTA	Investment trusts,etc.	6.8	1.7	7.1	5.2	0.1	-1.1	1.2
	Total	10.6	-1.8	-35.1	-15.2	2.2	+3.7	-1.5
	Stocks	-3.9	-4.8	-72.6	-27.9	-0.6	+3.3	-3.9
lovo	Domestic bonds	9.1	3.5	43.9	16.9	1.6	-2.5	4.1
Joyo	Investment trusts,etc.	4.9	1.7	5.0	4.2	0.1	-0.3	0.4
	Total	10.1	0.4	-23.6	-6.7	1.1	+0.4	0.7
	Stocks	-2.3	-2.2	-14.7	-11.2	0.0	+3.6	-3.6
Achikaga	Domestic bonds	0.9	0.0	1.1	1.7	1.0	+0.5	0.5
Ashikaga	Investment trusts,etc.	1.9	0.0	2.1	1.0	0.0	-0.8	0.8

Total

(15) Fore	ign Bond	s		(\$millio	(\$million, €million ,million of Australia dollars, ¥bn)					
	Currency	Interest rate type	Securities type	FYE22	FYE23	Jun-24	YoY	1Q24 gains/ losses		
		Fixed	Government, Government-guaranteed bonds, etc	750	1,528	1,679	+150			
	U.S.		Corporate bonds, etc	2,392	1,910	1,911	±0	(4)		
	dollar	Floating	CLO/Government-guaranteed bonds, etc	1,386	1,982	2,059	+76	(+)		
Total			Sub Total	4,529	5,422	5,649	+227			
	Euro	Fixed	Government, Government-guaranteed bonds, etc	0	0	0	±0	0		
	AUD	Fixed	Corporate bonds, etc	96	30	30	±0	0		
	Yen <sup>(*1)</sup>	Fixed	Corporate bonds, etc	24.0	26.7	28.1	+1.3	0		
	U.S. dollar	Fixed	Government, Government-guaranteed bonds, etc	544	1,071	1,221	+150			
			Corporate bonds, etc	266	239	240	±0	(4)		
		Floating	CLO/Government-guaranteed bonds, etc	1 386	1,544	1,535	-9	(4)		
Joyo			Sub Total	2,197	2,856	2,997	+141			
	Euro	Fixed	Government, Government-guaranteed bonds, etc	0	0	0	±0	0		
	AUD	Fixed	Corporate bonds, etc		30	30	±0	0		
	Yen <sup>(*1)</sup>	Fixed	Corporate bonds, etc	23.1	25.8	27.2	+1.3	0		
		Fixed	Government, Government-guaranteed bonds, etc	205	456	457	+0			
	U.S.	TIXCU	Corporate bonds, etc	2,125	1,671	1,671	±0	0		
	dollar	Floating	CLO/Government-guaranteed bonds, etc	0	437	523	+85	U		
Ashikaga			Sub Total	2,331	2,565	2,652	+86			
J	Euro	Fixed	Government, Government-guaranteed bonds, etc	0	0	0	±0	0		
	AUD	Fixed	Corporate bonds, etc	0	0	0	±0	0		
	Yen <sup>(*1)</sup>	Fixed	Corporate bonds, etc	0.9	0.9	0.9	±0.0	0		

-11.4

-8.4

1.0

+3.3

<sup>\*1 :</sup> All Yen denominated foreign bonds are regarded as fixed bonds.

( 16 ) Strategic shareholdings (Balance)										
		FYE20	FYE21	FYE22	FYE23	Jun-24	YoY			
J+A	Balance	268.4	225.2	184.8	205.3	198.4	-6.8			
Joyo	Balance	229.1	191.9	150.9	164.6	158.2	-6.4			
Ashikaga	Balance	39.3	33.3	33.9	40.6	40.2	-0.3			

(17) Expe	nses						(¥bn)	
		FY20	FY21	FY22	FY23	1Q24	YoY	1Q23
	Personnel	59.9	58.2	57.2	57.0	14.3	+0.1	14.2
J+A	Non-Personnel	43.4	43.4	40.0	41.7	10.5	+0.3	10.1
JTA	Taxes	6.8	6.5	6.0	6.4	2.1	-0.0	2.1
	Total	110.1	108.1	103.3	105.2	27.0	+0.4	26.6
	Personnel	33.2	32.7	32.2	32.1	8.1	+0.0	8.0
lovo	Non-Personnel	24.7	24.1	22.0	22.7	5.8	+0.1	5.6
Joyo	Taxes	3.7	3.6	3.3	3.7	1.2	-0.0	1.2
	Total	61.7	60.5	57.6	58.5	15.1	+0.1	15.0
	Personnel	26.6	25.4	24.9	24.8	6.2	+0.0	6.1
A a bilkaga	Non-Personnel	18.6	19.2	18.0	19.0	4.7	+0.2	4.5
Ashikaga	Taxes	3.0	2.9	2.6	2.7	0.8	-0.0	8.0
	Total	48.4	47.6	45.6	46.6	11.8	+0.2	11.5

( 18 ) Credit related cost					(¥bn)			
	FY20	FY21	FY22	FY23	1Q24	YoY	1Q23	
J+A	22.4	19.6	9.1	3.4	0.8	+1.0	-0.1	
Joyo	12.0	9.8	5.0	0.6	0.6	+1.0	-0.3	
Ashikaga	10.3	9.7	4.0	2.8	0.2	+0.0	0.1	

<u>( 19 ) Di</u>	sclosed Claims under the Financi			(¥bn)			
		FYE20	FYE21	FYE22	FYE23	Jun-24	YoY
	Bankrupt claims	10.3	13.8	12.5	14.6	13.3	-1.3
	Doubtful claims	143.2	151.1	153.0	151.4	150.2	-1.2
J+A	Claims requiring monitoring	27.4	27.6	31.5	29.1	28.1	-0.9
JTA	(Loans past due 3 month or more)	0.1	0.0	0.2	0.1	0.1	+0.0
	(Restructured loans)	27.3	27.5	31.3	28.9	28.0	-0.9
	Total	181.0	192.6	197.1	195.2	191.7	-3.4
	Bankrupt claims	5.5	5.4	5.1	4.9	4.4	-0.4
	Doubtful claims	78.0	86.5	84.8	82.6	81.3	-1.3
lovo	Claims requiring monitoring	13.0	13.3	12.1	9.7	9.3	-0.3
Joyo	(Loans past due 3 month or more)	0.0	0.0	0.0	0.0	0.0	+0.0
	(Restructured loans)	13.0	13.2	12.0	9.6	9.2	-0.4
	Total	96.7	105.2	102.1	97.3	95.1	-2.1
	Bankrupt claims	4.0	7.7	6.7	9.2	8.2	-0.9
	Doubtful claims	65.0	64.6	68.1	68.7	68.8	+0.0
Ashikaga	Claims requiring monitoring	14.4	14.2	19.4	19.3	18.8	-0.5
Ashikaga	(Loans past due 3 month or more)	0.0	0.0	0.1	0.0	0.0	+0.0
	(Restructured loans)	14.3	14.2	19.2	19.3	18.7	-0.5
	Total	83.5	86.7	94.2	97.3	95.9	-1.4

(20) Non-accrual deliriquent loans (10 Business) (1 month or more) (¥bn)										
FYE20 FYE21 FYE22 FYE23 Jun-24							Jun-23			
J+A	2.0	1.3	1.0	2.1	2.5	+0.7	1.8			
Joyo	0.0	0.8	0.7	1.6	2.0	+1.3	0.7			
Ashikaga	2.0	0.5	0.2	0.4	0.4	-0.6	1.1			

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