

February 4, 2022

## Mebuki Financial Group, Inc.

Financial Results for the Third Quarter of Fiscal Year 2021, ending March 31, 2022

Stock Exchange Listing: Tokyo (code: 7167)  
 URL: <https://www.mebuki-fg.co.jp/>  
 Representative: Ritsuo Sasajima, President  
 For Inquiry: Koichi Komatsuzaki, General Manager of Corporate Planning Dept.  
 Filing date of Financial Statements: February 10, 2022 (scheduled)

(Japanese yen amounts of less than 1 million or the first decimal place have been rounded down.)

**1. Financial Highlights (from April 1, 2021 to December 31, 2021)**

(1) Consolidated Operating Results (%: Changes from the corresponding period of the previous fiscal year)

	Ordinary Income		Ordinary Profit		Net Income attributable to owners of the parent	
	¥Million	%	¥Million	%	¥Million	%
Third quarter						
Ended December 31, 2021	201,301	(3.2)	58,124	29.7	38,462	30.3
Ended December 31, 2020	207,989	(4.3)	44,808	(11.0)	29,498	(16.7)

(Note) Comprehensive Income Third quarter of FY2021: ¥50,509 million [-51.5%] Third quarter of FY2020: ¥104,201 million [73.2%]

	Net Income per Share	Net Income per Share (Diluted)
Third quarter	¥	¥
Ended December 31, 2021	34.68	34.66
Ended December 31, 2020	25.43	25.42

## (2) Consolidated Financial Conditions

	Total Assets	Net Assets	Capital Assets to Total Assets
Third quarter	¥Million	¥Million	%
Ended December 31, 2021	23,935,365	1,019,200	4.2
Fiscal year 2020	22,835,169	998,906	4.3

(Reference) Capital assets Third quarter of FY2021: ¥1,019,069million FY2020: ¥998,744 million

(Note) "Capital assets to total assets" represents ("Net assets"- "Equity warrants") / "Total assets" at the end of each period.

The ratio above is not the one based on the regulation of Capital Adequacy Ratio.

**2. Cash Dividends for Shareholders**

	Cash Dividends per Share				
	End of 1Q	End of 2Q	End of 3Q	End of FY	Annual
Fiscal year	¥	¥	¥	¥	¥
Ended March 31, 2021	—	5.50	—	5.50	11.00
Ending March 31, 2022	—	5.50	—		
Ending March 31, 2022 (Forecast)				5.50	11.00

(Note) 1. Revisions of released cash dividend forecasts : No

**3. Consolidated Earnings Forecasts for Fiscal Year 2021, ending March 31, 2022**

(%: Changes from the corresponding period of the previous fiscal year)

	Ordinary Profit		Net Income Attributable to Owners of the Parent		Net Income per Share
	¥Million	%	¥Million	%	¥
Fiscal Year ending March 31, 2022	55,000	1.6	38,000	4.1	34.49

(Note) Revisions of released consolidated earnings forecasts : No

\*Notes

- (1) Material changes in consolidated subsidiaries during the period (changes in specific subsidiaries accompanied by changes in scope of consolidation): No
- (2) Adoption of special accounting methods for preparation of quarterly consolidated financial statements : No
- (3) Changes in accounting principles, accounting estimates and restatement
- ① Changes in accounting principles in accordance with changes in accounting standard, etc.: Yes
  - ② Other changes in accounting principles: No
  - ③ Changes in accounting estimates: No
  - ④ Restatement: No
- (4) Number of issued shares (common stock)
- ① Number of issued shares (including treasury stock):

December 31, 2021	1,179,055,218 shares	March 31, 2021	1,179,055,218 shares
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  - ② Number of treasury stock:

December 31, 2021	91,532,260 shares	March 31, 2021	19,143,818 shares
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  - ③ Average number of shares:

For the nine months ended December 31, 2021			1,109,008,169 shares
For the nine months ended December 31, 2020			1,159,704,844 shares

Statement relating to the status of the quarterly review procedures

This quarterly report is not subject to the quarterly review procedures based on the Financial Instruments and Exchange Law.

Explanation for proper use of forecasts and other notes

The above forecasts are based on the information which is presently available and the certain assumptions which are considered to be reasonable. Actual results may differ from those forecasts depending on various future factors.

# Financial Results for the Third Quarter of Fiscal Year 2021, ending March 31, 2022

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# I Quarterly Consolidated Financial Information

## 1. Quarterly Consolidated Balance Sheet

Item	(Japanese)	(Millions of yen)	
		As of Mar. 31, 2021	As of Dec. 31, 2021
<b>Assets</b>	<b>(資産の部)</b>		
Cash and due from banks	現金預け金	6,425,755	7,347,501
Call loans and bills bought	コールローン及び買入手形	6,809	3,950
Monetary claims bought	買入金銭債権	11,649	10,896
Trading assets	特定取引資産	12,425	5,141
Money held in trust	金銭の信託	1,970	2,012
Securities	有価証券	4,333,243	4,533,481
Loans and bills discounted	貸出金	11,638,376	11,632,102
Foreign exchanges	外国為替	9,594	12,071
Lease receivable and investments in lease	リース債権及びリース投資資産	67,153	66,332
Other assets	その他資産	225,854	228,777
Tangible fixed assets	有形固定資産	107,412	103,252
Intangible fixed assets	無形固定資産	18,127	16,390
Asset for retirement benefits	退職給付に係る資産	31,189	34,300
Deferred tax assets	繰延税金資産	1,269	1,161
Customers' liabilities for acceptances and guarantees	支払承諾見返	26,340	24,348
Allowance for loan losses	貸倒引当金	(81,993)	(86,346)
Reserve for devaluation of investment securities	投資損失引当金	(9)	(8)
<b>Total Assets</b>	<b>資産の部合計</b>	<b>22,835,169</b>	<b>23,935,365</b>
<b>Liabilities</b>	<b>(負債の部)</b>		
Deposits	預金	16,223,652	16,515,183
Negotiable certificates of deposit	譲渡性預金	291,417	270,179
Call money and bills sold	コールマネー及び売渡手形	952,917	1,324,093
Payables under repurchase agreements	売現先勘定	130,255	168,761
Payables under securities lending transactions	債券貸借取引受入担保金	620,749	739,481
Trading liabilities	特定取引負債	1,024	1,053
Borrowed money	借入金	3,394,050	3,683,884
Foreign Exchanges	外国為替	905	478
Due to trust account	信託勘定借	2,307	2,805
Other liabilities	その他負債	142,277	129,919
Provision for directors' bonuses	役員賞与引当金	255	—
Liability for retirement benefits	退職給付に係る負債	249	443
Provision for directors' retirement benefits	役員退職慰労引当金	25	23
Provision for reimbursement of deposits	睡眠預金払戻損失引当金	2,460	2,248
Provision for contingent loss	偶発損失引当金	1,994	1,988
Provision for point card certificates	ポイント引当金	466	449
Provision for loss on interest repayment	利息返還損失引当金	11	11
Reserves under special laws	特別法上の引当金	2	2
Deferred tax liabilities	繰延税金負債	35,403	42,117
Deferred tax liabilities for land revaluation	再評価に係る繰延税金負債	8,626	7,938
Negative goodwill	負ののれん	869	750
Acceptances and guarantees	支払承諾	26,340	24,348
<b>Total liabilities</b>	<b>負債の部合計</b>	<b>21,836,262</b>	<b>22,916,165</b>

(Millions of yen)

Item	(Japanese)	As of Mar. 31, 2021	As of Dec. 31, 2021
<b>Net Assets</b>	<b>(純資産の部)</b>		
Capital stock	資 本 金	117,495	117,495
Capital surplus	資 本 剰 余 金	148,531	148,520
Retained earnings	利 益 剰 余 金	570,981	598,193
Treasury stock	自 己 株 式	(5,785)	(23,161)
<b>Total shareholders' equity</b>	<b>株 主 資 本 合 計</b>	<b>831,222</b>	<b>841,048</b>
Unrealized gains on available-for-sale securities	そ の 他 有 価 証 券 評 価 差 額 金	148,013	158,970
Deferred gains (losses) on hedges	繰 延 ヘ ッ ジ 損 益	388	1,952
Land revaluation surplus	土 地 再 評 価 差 額 金	13,497	11,949
Defined retirement benefit plans	退 職 給 付 に 係 る 調 整 累 計 額	5,622	5,148
<b>Total accumulated other comprehensive income</b>	<b>そ の 他 の 包 括 利 益 累 計 額 合 計</b>	<b>167,522</b>	<b>178,021</b>
Equity warrants	新 株 予 約 権	161	130
<b>Total net assets</b>	<b>純 資 産 の 部 合 計</b>	<b>998,906</b>	<b>1,019,200</b>
<b>Total liabilities and net assets</b>	<b>負 債 及 び 純 資 産 の 部 合 計</b>	<b>22,835,169</b>	<b>23,935,365</b>

(Note) Figures are rounded down to the nearest million.

## 2. Quarterly Consolidated Statement of Income and Consolidated Statement of Comprehensive Income

### (1) Quarterly Consolidated Statement of Income

(Millions of yen)

Item	(Japanese)	For the 9 months ended Dec.31,2020	For the 9 months ended Dec.31,2021
<b>Ordinary income</b>	<b>経常収益</b>	<b>207,989</b>	<b>201,301</b>
Interest income	資金運用収益	119,058	117,671
Interest on loans and bills discounts	(うち貸出金利息)	81,564	80,115
Interest and dividends on securities	(うち有価証券利息配当金)	36,134	33,056
Trust fees	信託報酬	30	40
Fees and commissions	役務取引等収益	38,435	40,881
Trading income	特定取引収益	2,519	3,539
Other ordinary income	その他業務収益	1,628	2,368
Other income	その他経常収益	46,317	36,800
<b>Ordinary expenses</b>	<b>経常費用</b>	<b>163,180</b>	<b>143,176</b>
Interest expenses	資金調達費用	4,929	2,340
Interest on deposits	(うち預金利息)	1,375	562
Fees and commissions payments	役務取引等費用	10,123	10,332
Other business expenses	その他業務費用	2,103	4,741
General and administrative expenses	営業経費	86,669	83,036
Other operating expenses	その他経常費用	59,355	42,726
<b>Ordinary profit</b>	<b>経常利益</b>	<b>44,808</b>	<b>58,124</b>
<b>Extraordinary income</b>	<b>特別利益</b>	<b>114</b>	<b>234</b>
Gains on disposal of non-current assets	固定資産処分益	114	234
<b>Extraordinary losses</b>	<b>特別損失</b>	<b>888</b>	<b>3,826</b>
Losses on disposal of fixed assets	固定資産処分損	273	443
Impairment loss	減損損失	615	3,382
<b>Income before income taxes</b>	<b>税金等調整前四半期純利益</b>	<b>44,034</b>	<b>54,531</b>
Income taxes-current	法人税、住民税及び事業税	15,986	15,234
Income taxes-deferred	法人税等調整額	(1,451)	835
<b>Total income taxes</b>	<b>法人税等合計</b>	<b>14,535</b>	<b>16,069</b>
<b>Net income</b>	<b>四半期純利益</b>	<b>29,498</b>	<b>38,462</b>
<b>Net income attributable to owners of the parent</b>	<b>親会社株主に帰属する四半期純利益</b>	<b>29,498</b>	<b>38,462</b>

(Note) Figures are rounded down to the nearest million.

## (2) Quarterly Consolidated Statement of Comprehensive Income

(Millions of yen)

Item	(Japanese)	For the 9 months ended Dec.31,2020	For the 9 months ended Dec.31,2021
<b>Net income</b>	<b>四 半 期 純 利 益</b>	<b>29,498</b>	<b>38,462</b>
<b>Other comprehensive income</b>	<b>そ の 他 の 包 括 利 益</b>	<b>74,702</b>	<b>12,047</b>
Unrealized gains on available-for-sale securities	そ の 他 有 価 証 券 評 価 差 額 金	73,446	10,956
Deferred gains (losses) on hedges	繰 延 ヘ ッ ジ 損 益	415	1,563
Defined retirement benefit plan	退 職 給 付 に 係 る 調 整 額	841	(473)
<b>Comprehensive income</b>	<b>四 半 期 包 括 利 益</b>	<b>104,201</b>	<b>50,509</b>
	(内訳)		
Comprehensive income attributable to owners of the parent	親 会 社 株 主 に 係 る 四 半 期 包 括 利 益	104,201	50,509

### 3. Note for the Assumption of Going Concern

Not applicable.

### 4. Note for Material Changes in Shareholders' Equity

(Acquisition of treasury stock)

According to the resolution at the board of directors' meeting held on May 12, 2021, we acquired 60,000,000 number of treasury stocks. Furthermore, we acquired 12,840,400 number of treasury stocks during the third quarter of FY2021 based on a resolution adopted at the board of directors' meeting held on November 12, 2021.

As a result, treasury stocks increased by ¥17,496 million to ¥23,161 million at the end of the period for third quarter of fiscal year 2021.

### 5. Changes in Accounting Policies and Estimates and Modified Restatement

(Changes in Accounting Policies)

#### Accounting Standard for Fair Value Measurement

Accounting Standard Board of Japan ("ASBJ") Statement No. 30, "Accounting Standard for Fair Value Measurement"(ASBJ, July 4, 2019; hereinafter referred to as "Accounting Standard for Fair Value Measurement") and related guidance have been applied from the beginning of the first quarter of fiscal year 2021. In accordance with Paragraph 8 of the Accounting Standard for Fair Value Measurement, the fair value adjustment method applied to determine the fair value of derivatives was modified to use as much as possible observable inputs estimated by reference to derivatives and other instruments traded in the market. This modification was made due to the application of the Accounting Standard for Fair Value Measurement. In accordance with the transitional measures set forth in Paragraph 20 of the Accounting Standard for Fair Value Measurement, the cumulative effect of retroactively applying the new accounting policy prior to the beginning of the previous fiscal year was recognized as adjustments to retained earnings at the beginning of the first quarter of fiscal year 2021.

As a result, "Retained earnings" decreased by ¥366 million, "Trading assets" decreased by ¥234 million, "Other assets" decreased by ¥476 million, "Trading liabilities" decreased by ¥25 million, "Other liabilities" decreased by ¥158 million, "Deferred tax assets" increased by ¥160 million, and "Net assets per share" decreased by ¥0.32 at the beginning of the third quarter of fiscal year 2021.

In accordance with transitional treatment stipulated in Item 19 of "Accounting standards for fair value measurement" and Item 44-2 of "Accounting standard for financial instrument," (ASBJ Statement No.10, July 4, 2019), new accounting policies have been applied from the beginning of the third quarter of fiscal year 2021. Due to the application, the measurement of the fair value of domestic stocks and investment trusts in available-for-sale securities are changed from the fair value method based on their average prices during the final month of fiscal year to the fair value method based on the market prices as of the consolidated balance sheet date.

(Additional Information)

#### Impact of COVID-19

The impact of COVID-19 is assumed to continue after the end of the third quarter of fiscal year 2021. The predict performance of borrowers influenced by COVID-19 spread reflect on the borrowers classification. The assumptions used by determining the borrower classifications are uncertain. If the external environments which is influenced by the situation of the COVID-19 spread and the borrower's future performance changes, the expanding losses might effect significantly on the consolidated financial statements.

Furthermore, significant accounting estimates related to COVID-19 have not been changed from the end of FY2020.

### 6. Subsequent Events

Not applicable.



II Financial Data for the Third Quarter of Fiscal Year 2021 ending March 31, 2022

1. Income Status

【Mebuki Financial Group, Inc. (Consolidated basis)】

(Millions of yen)

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020	(Reference) FY2020
		(A)	(A)-(B)		
Consolidated gross profit	連 結 粗 利 益	147,086	2,570	144,516	188,046
Net interest income	資 金 利 益	115,330	1,201	114,128	150,168
Net fees and commissions	役 務 取 引 等 利 益	30,589	2,247	28,342	38,693
Net trading income	特 定 取 引 利 益	3,539	1,019	2,519	4,252
Net other business income	そ の 他 業 務 利 益	(2,372)	(1,898)	(474)	(5,067)
General and administrative expenses	営 業 経 費	83,036	(3,632)	86,669	115,763
Credit related costs	与 信 関 係 費 用	11,533	(3,219)	14,752	23,406
Write-off of loans	貸 出 金 償 却	4,184	1,347	2,837	5,291
Transfer to specific allowance for loan losses	個 別 貸 倒 引 当 金 繰 入 額	8,738	(2,723)	11,461	16,991
Transfer to general allowance for loan losses	一 般 貸 倒 引 当 金 繰 入 額	801	(218)	1,020	2,124
Other credit related costs	そ の 他 の 与 信 関 係 費 用	(2,191)	(1,625)	(566)	(1,001)
Gains/losses related to stocks, etc.	株 式 等 関 係 損 益	3,520	2,649	871	3,543
Equity in gains (losses) of affiliated companies	持 分 法 に よ る 投 資 損 益	—	—	—	—
Others	そ の 他	2,086	1,243	843	1,688
Ordinary profit 【FY2021; 55,000】	経 常 利 益 【 通 期 55,000 】	58,124	13,315	44,808	54,108
Extraordinary income(losses)	特 別 損 益	(3,592)	(2,818)	(774)	(1,909)
Income before income taxes	税 金 等 調 整 前 四 半 期 純 利 益	54,531	10,497	44,034	52,199
Total income taxes	法 人 税 等 合 計	16,069	1,534	14,535	15,720
Income taxes-current	法 人 税 、 住 民 税 及 び 事 業 税	15,234	(752)	15,986	21,527
Income taxes-deferred	法 人 税 等 調 整 額	835	2,286	(1,451)	(5,806)
Net income	四 半 期 純 利 益	38,462	8,963	29,498	36,478
Net income attributable to noncontrolling interests	非 支 配 株 主 に 帰 属 す る 四 半 期 純 利 益	—	—	—	—
Net income attributable to owners of the parent 【FY2021; 38,000】	親 会 社 株 主 に 帰 属 す る 四 半 期 純 利 益 【 通 期 38,000 】	38,462	8,963	29,498	36,478

(Note) 1. Consolidated gross business profit=[Interest income – (Interest expenses–Corresponding loss on money held in trust)]  
+(Fees and commissions income+Trust Fee – Fees and commissions expenses)+(Trading income – Trading expenses)+(Other business income – Other business expenses)  
2. Figures in square brackets in the table above are forecasts of ordinary profit and net income attributable to owners of the parent.

(注) 1. 連結粗利益=(資金運用収益–(資金調達費用–金銭の信託見合費用))+(役務取引等収益+信託報酬–役務取引等費用)+(特定取引収益–特定取引費用)  
+(その他業務収益–その他業務費用)  
2. 経常利益、親会社株主に帰属する当期純利益の業績予想値を【】内に記載しております。

Reference

(Millions of yen)

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020	(Reference) FY2020
		(A)	(A)-(B)		
Consolidated net business income (before general allowance for loan losses)	連 結 業 務 純 益 ( 一 般 貸 倒 引 繰 入 前 )	63,944	4,615	59,329	74,498
Consolidated net business income	連 結 業 務 純 益	63,142	4,833	58,309	72,374

(Note) Consolidated net business income  
= Consolidated gross profit – General and administrative expenses(excluding non-recurrent expense)–Transfer to general allowance for loan losses

(注) 連結業務純益=連結粗利益–営業経費(除く臨時費用分)–一般貸倒引当金繰入額

Number of Consolidated Companies

(Number of companies)

	(Japanese)	As of Dec. 31, 2021		As of Dec. 31, 2020	(Reference) As of Mar 31, 2021
		(A)	(A)-(B)		
Number of Consolidated Subsidiaries	連 結 子 会 社 数	14	1	13	14
Number of affiliated companies applicable to the equity method	持 分 法 適 用 会 社 数	—	—	—	—

(Note) Mebuki FG reorganized consolidated subsidiaries in FY21 as follows:

- Mebuki FG shall acquire all shares of Joyo Credit Co., Ltd. from The Joyo Bank, Ltd. (a wholly-owned subsidiary of Mebuki FG), and all shares of Ashigin Card Co., Ltd. from The Ashikaga Bank, Ltd. (a wholly-owned subsidiary of Mebuki FG) through a dividend in kind, and that Joyo Credit and Ashigin Card merged and changed the surviving company's trade name to Mebuki Card Co., Ltd.(Mebuki Card) on April 1, 2021.
- The Ashikaga Bank, Ltd. established the wholly-owned subsidiary named "Ashigin Money Design, Ltd." on July 15, 2021.

(注) 当社は2022年3月期において、連結子会社の設立および再編等を以下のとおり実施しております。

- 2021年4月1日付で株式会社常陽銀行が保有する株式会社常陽クレジットの全株式と、株式会社足利銀行が保有する株式会社あしぎんカードの全株式を当社が現物配当により取得し、完全子会社化したうえ、株式会社常陽クレジットと株式会社あしぎんカードを合併し、存続会社の商号を「株式会社めぶきカード」に変更しました。
- 株式会社足利銀行は、2021年7月15日付で完全子会社「株式会社あしぎんマネーデザイン」を設立しました。

【Total (The Joyo Bank, Ltd. +The Ashikaga Bank, Ltd.)】

(Millions of yen)

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020 (B)	(Reference) FY2020
		(A)	(A)-(B)		
Gross business profit	業 務 粗 利 益	141,237	2,040	139,197	180,171
Net interest income	資 金 利 益	117,375	1,049	116,325	153,092
(Of which, gains on cancellation of investment trusts)	(うち 投 信 解 約 損 益)	772	(5,291)	6,063	6,850
Net fees and commissions	役 務 取 引 等 利 益	25,663	2,885	22,778	31,489
Net trading income	特 定 取 引 等 利 益	307	55	252	365
Net other business income	そ の 他 業 務 利 益	(2,108)	(1,949)	(159)	(4,776)
(Of which, gains/losses on bond transactions)	(うち 国 債 等 債 券 損 益)	(3,601)	(2,438)	(1,163)	(6,283)
Expenses (excluding non-recurrent expense)	経 費 (除 く 臨 時 処 理 分)	80,929	(1,666)	82,595	110,173
Personnel expenses	人 件 費	43,828	(1,340)	45,169	59,917
Non-personnel expenses	物 件 費	31,968	(131)	32,099	43,418
Taxes	税 金	5,132	(193)	5,326	6,838
Net business income (before net transfer to general allowance for loan losses)	実 質 業 務 純 益	60,308	3,706	56,602	69,998
Core net business income	コ ア 業 務 純 益	63,910	6,144	57,765	76,281
(excluding gains on cancellation of investment trusts)	コ ア 業 務 純 益 (除 く 投 信 解 約 損 益)	63,137	11,435	51,701	69,430
Net transfer to general allowance for loan losses①	一 般 貸 倒 引 当 金 繰 入 額 ①	696	(182)	878	2,202
Net business income	業 務 純 益	59,612	3,888	55,723	67,795
Net non-recurrent gains/losses	臨 時 損 益	(5,532)	6,774	(12,307)	(11,854)
Disposal of non-performing loans②	不 良 債 権 処 理 額 ②	9,900	(2,848)	12,748	20,222
Write-off of loans	貸 出 金 償 却	3,234	1,339	1,894	4,146
Transfer to specific allowance for loan losses	個 別 貸 倒 引 当 金 繰 入 額	8,595	(2,574)	11,170	16,720
Losses on sales of loans	貸 出 金 売 却 損	26	20	5	4
Transfer to provision for contingent losses	偶 発 損 失 引 当 金 繰 入 額	232	(8)	240	277
Recoveries of written-off claims	償 却 債 権 取 立 益	2,736	1,422	1,314	1,773
Other	そ の 他	548	(202)	750	846
Gains/losses related to stocks, etc.	株 式 等 関 係 損 益	3,437	1,512	1,925	10,045
Other non-recurrent gains/losses	そ の 他 臨 時 損 益	930	2,413	(1,483)	(1,678)
Ordinary profit	経 常 利 益	54,079	10,663	43,416	55,940
Extraordinary income/losses	特 別 損 益	(3,602)	(6,978)	3,375	2,246
(Of which, dividends receivable from affiliated companies)	(うち 関 係 会 社 受 取 配 当 金)	—	(4,152)	4,152	4,152
Income before income taxes	税 引 前 四 半 期 純 利 益	50,477	3,684	46,792	58,186
Total income taxes	法 人 税 等 合 計	14,665	754	13,911	16,011
Income taxes-current	法 人 税、住 民 税 及 び 事 業 税	13,399	(1,041)	14,440	19,034
Income taxes-deferred	法 人 税 等 調 整 額	1,266	1,796	(529)	(3,023)
Net Income	四 半 期 純 利 益	35,811	2,930	32,881	42,175
Credit related costs (①+②)	与 信 関 係 費 用 (① + ②)	10,596	(3,030)	13,627	22,424

(Note) Core net business income = Net business income + net transfer to general allowance for loan losses - gains/losses on bond transactions

(注) コア業務純益 = 業務純益 + 一般貸倒引当金繰入額 - 国債等債券損益

【The Joyo Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020 (B)	(Reference) FY2020
		(A)	(A)-(B)		
Gross business profit	業 務 粗 利 益	80,352	(446)	80,798	102,449
Net interest income	資 金 利 益	67,263	(251)	67,514	87,784
(Of which, gains on cancellation of investment trusts)	(うち 投 信 解 約 損 益)	771	(3,874)	4,645	4,929
Net fees and commissions	役 務 取 引 等 利 益	14,842	1,975	12,866	17,288
Net trading income	特 定 取 引 等 利 益	307	55	252	365
Net other business income	そ の 他 業 務 利 益	(2,060)	(2,225)	165	(2,989)
(Of which, gains/losses on bond transactions)	(うち 国 債 等 債 券 損 益)	(3,066)	(2,647)	(419)	(3,945)
Expenses (excluding non-recurrent expense)	経 費 ( 除 く 臨 時 処 理 分 )	45,398	(1,115)	46,514	61,715
Personnel expenses	人 件 費	24,622	(464)	25,086	33,231
Non-personnel expenses	物 件 費	17,878	(565)	18,443	24,730
Taxes	税 金	2,898	(86)	2,984	3,753
Net business income (before net transfer to general allowance for loan losses)	実 質 業 務 純 益	34,953	669	34,284	40,733
Core net business income	コ ア 業 務 純 益	38,020	3,317	34,703	44,678
(excluding gains on cancellation of investment trusts)	コ ア 業 務 純 益 ( 除 く 投 信 解 約 損 益 )	37,249	7,191	30,058	39,749
Net transfer to general allowance for loan losses①	一 般 貸 倒 引 当 金 繰 入 額 ①	(124)	(682)	557	1,734
Net business income	業 務 純 益	35,078	1,351	33,726	38,998
Net non-recurrent gains/losses	臨 時 損 益	(961)	5,125	(6,086)	(2,968)
Disposal of non-performing loans②	不 良 債 権 処 理 額 ②	5,071	(1,699)	6,771	10,334
Write-off of loans	貸 出 金 償 却	1,412	383	1,029	2,663
Transfer to specific allowance for loan losses	個 別 貸 倒 引 当 金 繰 入 額	5,612	(90)	5,702	7,761
Losses on sales of loans	貸 出 金 売 却 損	0	(5)	5	—
Transfer to provision for contingent losses	偶 発 損 失 引 当 金 繰 入 額	36	(81)	118	203
Recoveries of written-off claims	償 却 債 権 取 立 益	2,275	1,710	565	792
Other	そ の 他	285	(193)	479	499
Gains/losses related to stocks, etc.	株 式 等 関 係 損 益	3,286	992	2,294	9,140
Other non-recurrent gains/losses	そ の 他 臨 時 損 益	823	2,433	(1,609)	(1,774)
Ordinary profit	経 常 利 益	34,116	6,476	27,640	36,030
Extraordinary income/losses	特 別 損 益	(3,556)	(2,803)	(753)	(1,293)
(Of which, dividends receivable from affiliated companies)	(うち 関 係 会 社 受 取 配 当 金)	—	—	—	—
Income before income taxes	税 引 前 四 半 期 純 利 益	30,559	3,673	26,886	34,736
Total income taxes	法 人 税 等 合 計	8,753	(462)	9,216	10,225
Income taxes-current	法 人 税 、 住 民 税 及 び 事 業 税	8,324	(1,164)	9,488	11,740
Income taxes-deferred	法 人 税 等 調 整 額	429	701	(271)	(1,515)
Net Income	四 半 期 純 利 益	21,806	4,136	17,669	24,511
Credit related costs (①+②)	与 信 関 係 費 用 ( ① + ② )	4,947	(2,381)	7,328	12,069

(Note) Core net business income = Net business income + net transfer to general allowance for loan losses - gains/losses on bond transactions

(注) コア業務純益 = 業務純益 + 一般貸倒引当金繰入額 - 国債等債券損益

【The Ashikaga Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020 (B)	(Reference) FY2020
		(A)	(A)-(B)		
Gross business profit	業 務 粗 利 益	60,885	2,486	58,398	77,722
Net interest income	資 金 利 益	50,112	1,300	48,811	65,307
(Of which, gains on cancellation of investment trusts)	(うち 投 信 解 約 損 益)	1	(1,417)	1,418	1,921
Net fees and commissions	役 務 取 引 等 利 益	10,820	909	9,911	14,201
Net trading income	特 定 取 引 等 利 益	—	—	—	—
Net other business income	そ の 他 業 務 利 益	(47)	276	(324)	(1,786)
(Of which, gains/losses on bond transactions)	(うち 国 債 等 債 券 損 益)	(534)	209	(744)	(2,338)
Expenses (excluding non-recurrent expense)	経 費 (除 く 臨 時 処 理 分)	35,530	(550)	36,080	48,458
Personnel expenses	人 件 費	19,206	(876)	20,082	26,685
Non-personnel expenses	物 件 費	14,089	433	13,656	18,687
Taxes	税 金	2,233	(107)	2,341	3,085
Net business income (before net transfer to general allowance for loan losses)	実 質 業 務 純 益	25,354	3,036	22,318	29,264
Core net business income	コ ア 業 務 純 益	25,889	2,827	23,062	31,602
(excluding gains on cancellation of investment trusts)	コ ア 業 務 純 益 (除 く 投 信 解 約 損 益)	25,888	4,244	21,643	29,681
Net transfer to general allowance for loan losses①	一 般 貸 倒 引 当 金 繰 入 額 ①	821	500	321	468
Net business income	業 務 純 益	24,533	2,536	21,997	28,796
Net non-recurrent gains/losses	臨 時 損 益	(4,570)	1,649	(6,220)	(8,886)
Disposal of non-performing loans②	不 良 債 権 処 理 額 ②	4,828	(1,149)	5,977	9,887
Write-off of loans	貸 出 金 償 却	1,821	956	864	1,483
Transfer to specific allowance for loan losses	個 別 貸 倒 引 当 金 繰 入 額	2,983	(2,484)	5,467	8,959
Losses on sales of loans	貸 出 金 売 却 損	25	25	—	4
Transfer to provision for contingent losses	偶 発 損 失 引 当 金 繰 入 額	195	73	122	74
Recoveries of written-off claims	償 却 債 権 取 立 益	461	(287)	749	980
Other	そ の 他	262	(8)	271	346
Gains/losses related to stocks, etc.	株 式 等 関 係 損 益	150	519	(368)	904
Other non-recurrent gains/losses	そ の 他 臨 時 損 益	106	(19)	126	96
Ordinary profit	経 常 利 益	19,962	4,186	15,776	19,909
Extraordinary income/losses	特 別 損 益	(45)	(4,175)	4,129	3,540
(Of which, dividends receivable from affiliated companies)	(うち 関 係 会 社 受 取 配 当 金)	—	(4,152)	4,152	4,152
Income before income taxes	税 引 前 四 半 期 純 利 益	19,917	10	19,906	23,450
Total income taxes	法 人 税 等 合 計	5,912	1,217	4,694	5,785
Income taxes-current	法 人 税、住 民 税 及 び 事 業 税	5,075	122	4,952	7,294
Income taxes-deferred	法 人 税 等 調 整 額	837	1,095	(258)	(1,508)
Net Income	四 半 期 純 利 益	14,005	(1,206)	15,211	17,664
Credit related costs (①+②)	与 信 関 係 費 用 (① + ②)	5,649	(649)	6,298	10,355

(Note) Core net business income = Net business income + net transfer to general allowance for loan losses - gains/losses on bond transactions

(注) コア業務純益 = 業務純益 + 一般貸倒引当金繰入額 - 国債等債券損益

## 2. Interest Rate Spread (Domestic operations)

### 【Total (The Joyo Bank, Ltd. +The Ashikaga Bank, Ltd.)】

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020 (B)	(Reference) FY2020
		(A)	(A)-(B)		
Average yield on interest earning assets ①	資金運用利回	0.78	(0.09)	0.87	0.84
Average yield on loans and bills discounted	貸出金利回	0.89	(0.02)	0.91	0.91
Average yield on securities	有価証券利回	0.92	(0.20)	1.12	1.04
Average yield on interest bearing liabilities ②	資金調達原価	0.48	(0.09)	0.57	0.56
Average yield on deposits and negotiable certificates of deposit	預金等利回	0.00	0.00	0.00	0.00
Average yield on call money and borrowed money	外部負債利回	(0.00)	0.01	(0.01)	(0.00)
Average interest rate spread (①－②)	総資金利鞘	0.30	0.00	0.30	0.28

### 【The Joyo Bank, Ltd. (Non-consolidated basis)】

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020 (B)	(Reference) FY2020
		(A)	(A)-(B)		
Average yield on interest earning assets ①	資金運用利回	0.77	(0.08)	0.85	0.82
Average yield on loans and bills discounted	貸出金利回	0.85	(0.01)	0.86	0.86
Average yield on securities	有価証券利回	0.88	(0.20)	1.08	0.96
Average yield on interest bearing liabilities ②	資金調達原価	0.45	(0.07)	0.52	0.51
Average yield on deposits and negotiable certificates of deposit	預金等利回	0.00	0.00	0.00	0.00
Average yield on call money and borrowed money	外部負債利回	(0.00)	0.01	(0.01)	(0.01)
Average interest rate spread (①－②)	総資金利鞘	0.32	(0.01)	0.33	0.31

### 【The Ashikaga Bank, Ltd. (Non-consolidated basis)】

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020 (B)	(Reference) FY2020
		(A)	(A)-(B)		
Average yield on interest earning assets ①	資金運用利回	0.79	(0.11)	0.90	0.88
Average yield on loans and bills discounted	貸出金利回	0.95	(0.04)	0.99	0.99
Average yield on securities	有価証券利回	1.04	(0.18)	1.22	1.23
Average yield on interest bearing liabilities ②	資金調達原価	0.51	(0.14)	0.65	0.64
Average yield on deposits and negotiable certificates of deposit	預金等利回	0.00	0.00	0.00	0.00
Average yield on call money and borrowed money	外部負債利回	(0.00)	0.00	(0.00)	(0.00)
Average interest rate spread (①－②)	総資金利鞘	0.28	0.03	0.25	0.24

### 3. Gains and Losses on Securities

#### (1) Gains and losses on bond transactions

【Total (The Jojo Bank, Ltd. +The Ashikaga Bank, Ltd.)】

(Millions of yen)

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020 (B)	(Reference) FY2020
		(A)	(A)-(B)		
Gains/losses on bond transactions	国債等債券損益	(3,601)	(2,438)	(1,163)	(6,283)
Gains on sales	売却益	938	15	923	1,067
Gains on redemption	償還益	—	—	—	—
Losses on sales	売却損	4,540	2,453	2,086	7,350
Losses on redemption	償還損	—	—	—	—
Write-offs	償却	—	—	—	—

【The Jojo Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020 (B)	(Reference) FY2020
		(A)	(A)-(B)		
Gains/losses on bond transactions	国債等債券損益	(3,066)	(2,647)	(419)	(3,945)
Gains on sales	売却益	607	507	99	101
Gains on redemption	償還益	—	—	—	—
Losses on sales	売却損	3,673	3,155	518	4,046
Losses on redemption	償還損	—	—	—	—
Write-offs	償却	—	—	—	—

【The Ashikaga Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020 (B)	(Reference) FY2020
		(A)	(A)-(B)		
Gains/losses on bond transactions	国債等債券損益	(534)	209	(744)	(2,338)
Gains on sales	売却益	331	(492)	823	966
Gains on redemption	償還益	—	—	—	—
Losses on sales	売却損	866	(701)	1,567	3,304
Losses on redemption	償還損	—	—	—	—
Write-offs	償却	—	—	—	—

#### (2) Gains and losses related to stocks, etc.

【Total (The Jojo Bank, Ltd. +The Ashikaga Bank, Ltd.)】

(Millions of yen)

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020 (B)	(Reference) FY2020
		(A)	(A)-(B)		
Gains/losses related to stocks, etc.	株式等関係損益	3,437	1,512	1,925	10,045
Gains on sales	売却益	6,841	(12,135)	18,977	22,144
Losses on sales	売却損	3,045	(6,879)	9,924	11,476
Write-offs	償却	358	(6,768)	7,127	622

【The Jojo Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020 (B)	(Reference) FY2020
		(A)	(A)-(B)		
Gains/losses related to stocks, etc.	株式等関係損益	3,286	992	2,294	9,140
Gains on sales	売却益	5,981	(11,163)	17,144	20,060
Losses on sales	売却損	2,336	(6,797)	9,134	10,298
Write-offs	償却	358	(5,358)	5,716	622

【The Ashikaga Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

	(Japanese)	For the 9 months ended Dec.31,2021		For the 9 months ended Dec.31,2020 (B)	(Reference) FY2020
		(A)	(A)-(B)		
Gains/losses related to stocks, etc.	株式等関係損益	150	519	(368)	904
Gains on sales	売却益	860	(972)	1,832	2,083
Losses on sales	売却損	708	(82)	790	1,178
Write-offs	償却	0	(1,410)	1,411	0

#### 4. Unrealized Valuation Gains (Losses)

##### 【Mebuki Financial Group, Inc. (Consolidated basis)】

(Millions of yen)

		As of Dec. 31, 2021					As of Sep.30, 2021			
		Carrying Amount	Unrealized valuation gains (losses)			Carrying Amount	Unrealized valuation gains (losses)			
			(A)	(A-B)	Valuation gains		Valuation losses	(B)	Valuation gains	Valuation losses
Held-to-maturity	満期保有目的	155,915	533	46	715	181	156,314	487	669	182
	債券	155,915	533	46	715	181	156,314	487	669	182
	その他	—	—	—	—	—	—	—	—	—
Available-for-sale	その他有価証券	4,338,713	227,048	(13,377)	236,125	9,077	4,275,292	240,425	248,110	7,685
	株式	250,000	132,968	(12,529)	134,843	1,875	266,104	145,497	146,852	1,354
	債券	2,446,102	4,938	(2,429)	7,991	3,052	2,425,458	7,368	9,466	2,098
	その他	1,642,611	89,140	1,582	93,290	4,149	1,583,730	87,558	91,791	4,232
Total	合計	4,494,629	227,582	(13,330)	236,840	9,258	4,431,606	240,912	248,780	7,867
	株式	250,000	132,968	(12,529)	134,843	1,875	266,104	145,497	146,852	1,354
	債券	2,602,017	5,472	(2,383)	8,706	3,233	2,581,772	7,856	10,136	2,280
	その他	1,642,611	89,140	1,582	93,290	4,149	1,583,730	87,558	91,791	4,232

(Note) 1. "Available-for-sale" is valued at market price. Consequently, figures in the above table show the differences between the acquisition cost and the balance sheet amount.

2. In addition to securities, figures in the above include the trust beneficial rights recognized as "Monetary claims bought".

(注) 1. 「その他有価証券」については時価評価しておりますので、上記の表上は、貸借対照表計上額と取得価額との差額を計上しております。

2. 「有価証券」のほか、「買入金銭債権」中の信託受益権も含めております。

##### 【Total (The Joyo Bank, Ltd. +The Ashikaga Bank, Ltd.)】

(Millions of yen)

		As of Dec. 31, 2021					As of Sep.30, 2021			
		Carrying Amount	Unrealized valuation gains (losses)			Carrying Amount	Unrealized valuation gains (losses)			
			(A)	(A-B)	Valuation gains		Valuation losses	(B)	Valuation gains	Valuation losses
Held-to-maturity	満期保有目的	147,216	8,632	(210)	8,814	181	147,357	8,843	9,025	182
	債券	147,216	8,632	(210)	8,814	181	147,357	8,843	9,025	182
	その他	—	—	—	—	—	—	—	—	—
Available-for-sale	その他有価証券	4,338,458	250,405	(14,059)	258,647	8,242	4,275,035	264,464	271,586	7,122
	株式	249,745	146,187	(12,533)	147,388	1,200	265,846	158,720	159,695	974
	債券	2,446,102	12,404	(2,958)	15,260	2,856	2,425,458	15,362	17,278	1,915
	その他	1,642,611	91,813	1,432	95,998	4,185	1,583,730	90,380	94,613	4,233
Total	合計	4,485,675	259,038	(14,269)	267,462	8,424	4,422,393	273,308	280,612	7,304
	株式	249,745	146,187	(12,533)	147,388	1,200	265,846	158,720	159,695	974
	債券	2,593,318	21,037	(3,169)	24,075	3,038	2,572,816	24,206	26,304	2,097
	その他	1,642,611	91,813	1,432	95,998	4,185	1,583,730	90,380	94,613	4,233

##### 【The Joyo Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

		As of Dec. 31, 2021					As of Sep.30, 2021			
		Carrying Amount	Unrealized valuation gains (losses)			Carrying Amount	Unrealized valuation gains (losses)			
			(A)	(A-B)	Valuation gains		Valuation losses	(B)	Valuation gains	Valuation losses
Held-to-maturity	満期保有目的	96,252	220	(34)	401	181	96,394	255	437	182
	債券	96,252	220	(34)	401	181	96,394	255	437	182
	その他	—	—	—	—	—	—	—	—	—
Available-for-sale	その他有価証券	3,040,570	185,087	(8,587)	191,278	6,190	3,002,644	193,675	198,759	5,084
	株式	215,898	123,336	(9,484)	124,212	876	228,932	132,820	133,527	706
	債券	1,806,696	5,039	(2,367)	7,036	1,996	1,784,666	7,407	8,505	1,098
	その他	1,017,975	56,711	3,264	60,029	3,317	989,045	53,447	56,726	3,279
Total	合計	3,136,823	185,308	(8,622)	191,680	6,371	3,099,038	193,930	199,197	5,266
	株式	215,898	123,336	(9,484)	124,212	876	228,932	132,820	133,527	706
	債券	1,902,948	5,260	(2,402)	7,438	2,178	1,881,060	7,662	8,942	1,280
	その他	1,017,975	56,711	3,264	60,029	3,317	989,045	53,447	56,726	3,279

##### 【The Ashikaga Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

		As of Dec. 31, 2021					As of Sep.30, 2021			
		Carrying Amount	Unrealized valuation gains (losses)			Carrying Amount	Unrealized valuation gains (losses)			
			(A)	(A-B)	Valuation gains		Valuation losses	(B)	Valuation gains	Valuation losses
Held-to-maturity	満期保有目的	50,964	8,412	(175)	8,412	—	50,963	8,588	8,588	—
	債券	50,964	8,412	(175)	8,412	—	50,963	8,588	8,588	—
	その他	—	—	—	—	—	—	—	—	—
Available-for-sale	その他有価証券	1,297,887	65,317	(5,471)	67,369	2,052	1,272,390	70,788	72,827	2,038
	株式	33,846	22,850	(3,049)	23,175	324	36,913	25,899	26,167	267
	債券	639,405	7,364	(590)	8,224	860	640,792	7,955	8,772	817
	その他	624,635	35,101	(1,831)	35,969	867	594,684	36,933	37,887	953
Total	合計	1,348,852	73,729	(5,647)	75,781	2,052	1,323,354	79,377	81,415	2,038
	株式	33,846	22,850	(3,049)	23,175	324	36,913	25,899	26,167	267
	債券	690,370	15,777	(766)	16,637	860	691,756	16,543	17,361	817
	その他	624,635	35,101	(1,831)	35,969	867	594,684	36,933	37,887	953

## 5. Disclosed Claims under the Financial Revitalization Law

## 【Mebuki Financial Group, Inc. (Consolidated basis)】

(Millions of yen)

	(Japanese)	As of Dec. 31, 2021			As of Sep.30, 2021 (B)	As of Mar. 31, 2021 (C)
		(A)	(A-B)	(A-C)		
Bankrupt and substantially bankrupt claims	破産更生債権及びこれらに準ずる債権	13,255	339	2,926	12,915	10,328
Doubtful claims	危険債権	149,351	1,755	6,105	147,595	143,245
Claims requiring supervision	要管理債権	28,680	(402)	1,186	29,082	27,493
Subtotal	小計 ①	191,286	1,692	10,218	189,594	181,068
Normal claims	正常債権	11,653,747	92,416	62,464	11,561,330	11,591,282
Total	合計 ②	11,845,033	94,108	72,683	11,750,925	11,772,350
Ratio of disclosed claims towards the balance of Loans	貸出金等残高に占める比率 ① / ②	1.61%	0.00%	0.08%	1.61%	1.53%

## 【The Jojo Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

	(Japanese)	As of Dec. 31, 2021			As of Sep.30, 2021 (B)	As of Mar. 31, 2021 (C)
		(A)	(A-B)	(A-C)		
Bankrupt and substantially bankrupt claims	破産更生債権及びこれらに準ずる債権	5,507	(35)	(59)	5,542	5,566
Doubtful claims	危険債権	83,720	2,340	5,635	81,380	78,084
Claims requiring supervision	要管理債権	13,167	(1,210)	113	14,378	13,053
Subtotal	小計 ①	102,394	1,093	5,690	101,301	96,704
Normal claims	正常債権	6,781,627	(1,725)	(86,447)	6,783,353	6,868,074
Total	合計 ②	6,884,022	(631)	(80,757)	6,884,654	6,964,779
Ratio of disclosed claims towards the balance of Loans	貸出金等残高に占める比率 ① / ②	1.48%	0.01%	0.10%	1.47%	1.38%

## 【The Ashikaga Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

	(Japanese)	As of Dec. 31, 2021			As of Sep.30, 2021 (B)	As of Mar. 31, 2021 (C)
		(A)	(A-B)	(A-C)		
Bankrupt and substantially bankrupt claims	破産更生債権及びこれらに準ずる債権	7,240	504	3,208	6,735	4,031
Doubtful claims	危険債権	65,613	(582)	530	66,196	65,083
Claims requiring supervision	要管理債権	15,512	808	1,073	14,704	14,439
Subtotal	小計 ①	88,366	730	4,811	87,635	83,554
Normal claims	正常債権	5,034,883	94,882	69,515	4,940,000	4,965,367
Total	合計 ②	5,123,249	95,613	74,327	5,027,635	5,048,921
Ratio of disclosed claims towards the balance of Loans	貸出金等残高に占める比率 ① / ②	1.72%	(0.02%)	0.07%	1.74%	1.65%



## 6. Loans and Deposits

### 【Total (The Joyo Bank, Ltd. +The Ashikaga Bank, Ltd.)】

(Millions of yen)

		(Japanese)	As of Dec. 31, 2021			As of Sep.30, 2021 (B)	As of Mar. 31, 2021 (C)
			(A)	(A-B)	(A-C)		
Deposits	(Term-end balance)	預金 ( 末 残 )	16,544,265	339,324	286,769	16,204,941	16,257,496
	(Average balance)	預金 ( 平 残 )	16,252,949	28,108	709,241	16,224,841	15,543,708
Loans and bills discounted	(Term-end balance)	貸出金 ( 末 残 )	11,794,361	95,120	(5,406)	11,699,240	11,799,767
	(Average balance)	貸出金 ( 平 残 )	11,745,365	7,703	145,664	11,737,661	11,599,700

### 【The Joyo Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

		(Japanese)	As of Dec. 31, 2021			As of Sep.30, 2021 (B)	As of Mar. 31, 2021 (C)
			(A)	(A-B)	(A-C)		
Deposits	(Term-end balance)	預金 ( 末 残 )	9,929,186	207,051	223,629	9,722,134	9,705,556
	(Average balance)	預金 ( 平 残 )	9,763,198	10,876	380,530	9,752,322	9,382,668
Loans and bills discounted	(Term-end balance)	貸出金 ( 末 残 )	6,774,106	(891)	(82,057)	6,774,997	6,856,163
	(Average balance)	貸出金 ( 平 残 )	6,821,537	(18,241)	(26,450)	6,839,778	6,847,988

### 【The Ashikaga Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

		(Japanese)	As of Dec. 31, 2021			As of Sep.30, 2021 (B)	As of Mar. 31, 2021 (C)
			(A)	(A-B)	(A-C)		
Deposits	(Term-end balance)	預金 ( 末 残 )	6,615,079	132,272	63,139	6,482,806	6,551,940
	(Average balance)	預金 ( 平 残 )	6,489,751	17,232	328,711	6,472,518	6,161,039
Loans and bills discounted	(Term-end balance)	貸出金 ( 末 残 )	5,020,255	96,012	76,651	4,924,242	4,943,603
	(Average balance)	貸出金 ( 平 残 )	4,923,828	25,945	172,115	4,897,883	4,751,712

## 7. Consumer loans / Loans to SMEs

### 【Total (The Joyo Bank, Ltd. +The Ashikaga Bank, Ltd.)】

(Millions of yen)

		(Japanese)	As of Dec. 31, 2021			As of Sep.30, 2021 (B)	As of Mar. 31, 2021 (C)
			(A)	(A-B)	(A-C)		
Consumer loans		消費者ローン残高	4,898,032	32,467	99,577	4,865,564	4,798,455
Of which, housing-related loans		うち住宅関連ローン残高	4,708,009	28,936	91,262	4,679,072	4,616,747
Housing loans		住宅ローン残高	3,829,901	38,027	118,174	3,791,874	3,711,727
Apartment loans		アパートローン残高	875,611	(9,071)	(26,784)	884,683	902,396
Asset building loans		資産形成ローン	2,496	(18)	(127)	2,514	2,623
Loans to SME and Individual customers (SMEs)		中小企業等貸出金残高	8,471,203	54,085	65,954	8,417,117	8,405,248
Ratio of loans to SMEs		中小企業等貸出比率	71.82%	(0.12%)	0.59%	71.94%	71.23%

### 【The Joyo Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

		(Japanese)	As of Dec. 31, 2021			As of Sep.30, 2021 (B)	As of Mar. 31, 2021 (C)
			(A)	(A-B)	(A-C)		
Consumer loans		消費者ローン残高	2,689,219	15,147	42,821	2,674,071	2,646,397
Of which, housing-related loans		うち住宅関連ローン残高	2,572,817	13,325	37,639	2,559,491	2,535,177
Housing loans		住宅ローン残高	1,871,917	21,617	62,206	1,850,300	1,809,711
Apartment loans		アパートローン残高	698,403	(8,272)	(24,439)	706,676	722,842
Asset building loans		資産形成ローン	2,496	(18)	(127)	2,514	2,623
Loans to SME and Individual customers (SMEs)		中小企業等貸出金残高	4,491,087	31,756	16,999	4,459,330	4,474,088
Ratio of loans to SMEs		中小企業等貸出比率	66.29%	0.47%	1.04%	65.82%	65.25%

### 【The Ashikaga Bank, Ltd. (Non-consolidated basis)】

(Millions of yen)

		(Japanese)	As of Dec. 31, 2021			As of Sep.30, 2021 (B)	As of Mar. 31, 2021 (C)
			(A)	(A-B)	(A-C)		
Consumer loans		消費者ローン残高	2,208,813	17,319	56,755	2,191,493	2,152,057
Of which, housing-related loans		うち住宅関連ローン残高	2,135,192	15,611	53,622	2,119,581	2,081,570
Housing loans		住宅ローン残高	1,957,983	16,409	55,967	1,941,573	1,902,015
Apartment loans		アパートローン残高	177,208	(798)	(2,345)	178,007	179,554
Loans to SME and Individual customers (SMEs)		中小企業等貸出金残高	3,980,115	22,328	48,955	3,957,786	3,931,160
Ratio of loans to SMEs		中小企業等貸出比率	79.28%	(1.09%)	(0.24%)	80.37%	79.52%

# Financial Results for the Third Quarter of FY2021

February 4, 2022

# Financial Results for 3Q21

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\*Unless otherwise mentioned, figures are on non-consolidated basis



# Highlights

## Results for 3Q21

	Results for 3Q21	YoY Change	Progress
Consolidated net income <sup>(*1)</sup>	¥38.4bn	+¥8.9bn	101.2%
Core net business income <sup>(*2)</sup> (Banks' total)	¥63.1bn	+¥11.4bn	-
Expenses (Banks' total)	¥80.9bn	-¥1.6bn	-
Credit related costs (Banks' total)	¥10.5bn	-¥3.0bn	52.9%

- Consolidated net income<sup>(\*1)</sup> was ¥38.4bn(+¥8.9bn YoY).
- Core net business income<sup>(\*2)</sup>, indicating the profitability in core business, increased by ¥11.4 bn YoY due to improvement of security margins and increase of net fees and commissions reflecting the success of strengthened consulting, as well as cost reduction.
- Expenses decreased by ¥1.6 bn YoY due to the progression of the structural reform such as acceleration of branch network optimization.
- Credit related costs were within expectation, ¥10.5bn against ¥20.0bn of full-year forecast (progress rate 52.9%).

( \*1 ) Attributable to owners of the parent ( \*2 ) Excluding gains /losses on cancellation of investment trusts

## Forecast for FY21

	Forecast for FY21
Consolidated net income <sup>(*3)</sup>	¥38.0bn

- Although consolidated net income has exceeded the full-year forecast, the forecast for FY21 remains unchanged from announced on May 12, 2021, since there are still unclear factors such as the impact of the COVID-19 pandemic.
- If the circumstances change, we will immediately revise the forecast as necessary.

( \*3 ) Attributable to owners of the parent

# Main Points of 3Q21 Financial Results

## Mebuki FG (Consolidated)

	3Q21 (¥bn)		
	3Q21	YoY Chg	Progress
Gross business profit	147.0	+2.5	-
Net interest income	115.3	+1.2	-
(o/w Defference of interests between loans and deposits)	(79.5)	(-0.6)	-
Net fees and commissions	30.5	+2.2	-
Net trading income	3.5	+1.0	-
Net other business income	-2.3	-1.8	-
Expenses	83.0	-3.6	-
Credit related cost	11.5	-3.2	-
Gains/losses related to stocks	3.5	+2.6	-
Ordinary profit	58.1	+13.3	105.6%
Extraordinary income/losses	-3.5	-2.8	
<b>Net income</b>	<b>38.4</b>	<b>+8.9</b>	<b>101.2%</b>

【 Consolidation adjustment 】 -¥2.3bn  
Adjustments related to securities, etc.

## 【Joyo + Ashikaga (Non-consolidated)】

	3Q21 (¥bn)		
	3Q21	YoY Chg	Progress
Gross business profit	141.2	+2.0	-
Net interest income	117.3	+1.0	-
(o/w Defference of interests between loans and deposits)	(78.7)	(-0.5)	-
Net fees and commissions	25.6	+2.8	-
Net other business income	-1.8	-1.8	-
(o/w gains/losses on bond transactions)	(-3.6)	(-2.4)	-
Expenses	80.9	-1.6	-
Net business income	60.3	+3.7	-
(before general allowance for loan losses)			
Core net business income	63.9	+6.1	-
(excl. gains/losses on cancellation of investment trusts)	63.1	+11.4	-
Net transfer to general allowance for loan losses (a)	0.6	-0.1	-
Net business income	59.6	+3.8	-
Net non-recurrent gains/losses	-5.5	+6.7	-
o/w Disposal of non-performing loans (b)	9.9	-2.8	-
o/w Gains/losses related to stocks, etc.	3.4	+1.5	-
<b>Ordinary profit</b>	<b>54.0</b>	<b>+10.6</b>	<b>102.0%</b>
Credit related cost (J + A) (a)+(b)	10.5	-3.0	

## 【Group Companies' Net Income】

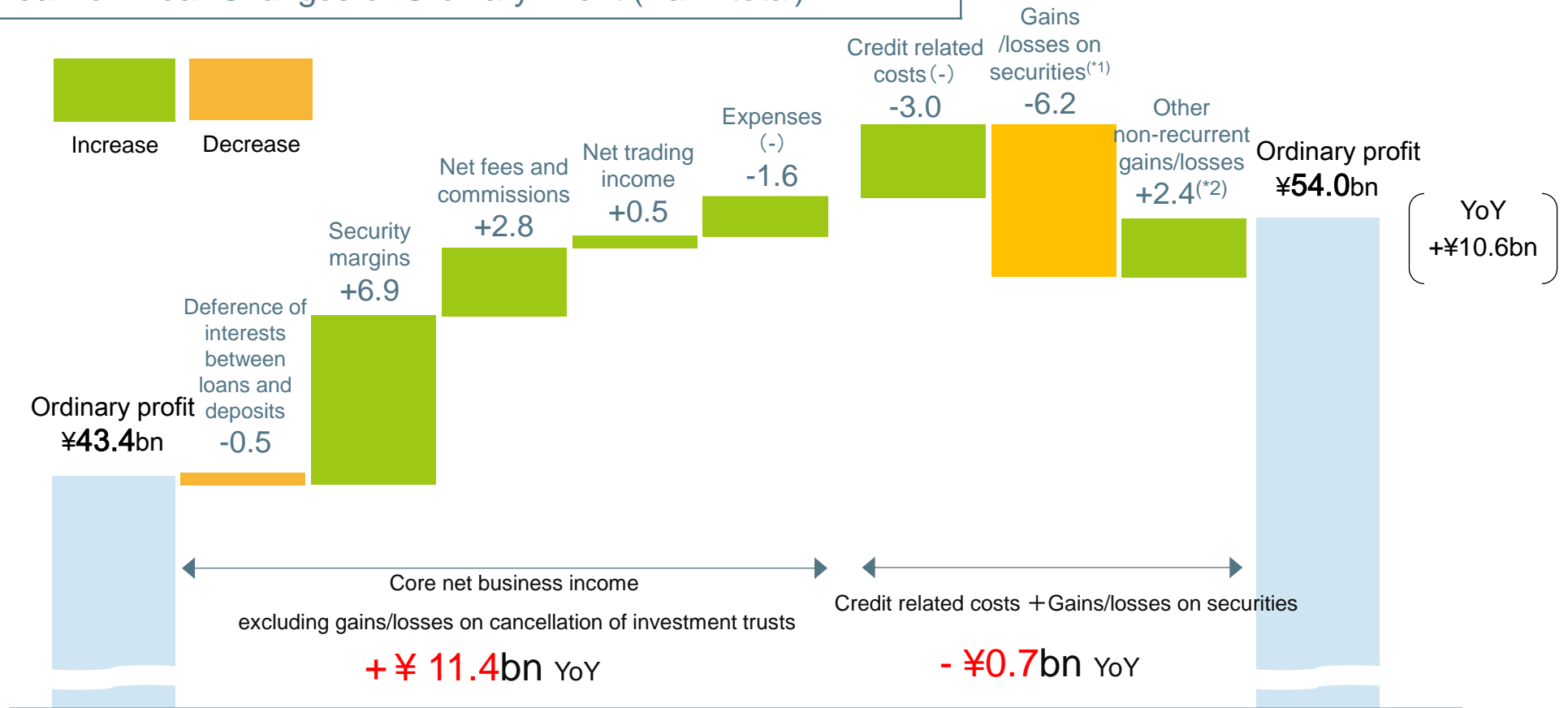
	3Q21 (¥bn)	
	3Q21	YOY Chg
Joyo Bank (incl. subsidiaries)	23.2	+4.0
Ashikaga Bank (incl. subsidiaries)	14.0	+2.9
Mebuki Lease	0.5	-0.0
Mebuki Securities	1.4	+0.6
Mebuki Credit Guarantee	1.2	+0.2
Mebuki Card	0.1	-0.0
	<b>40.7</b>	<b>+7.7</b>

# Change of Ordinary profit (Bank Total)

Core net business income excluding gains/losses on cancellation of investment trusts, indicating the profitability in core business, greatly increased +¥11.4bn YoY mainly due to increase of security margins, net fees and commissions, and cost reduction by the progression of structural reform.

Gains/losses on securities decreased due to flexible securities' operations anticipating future market conditions.

Year -on-Year Changes of Ordinary Profit (Bank total) (¥bn)



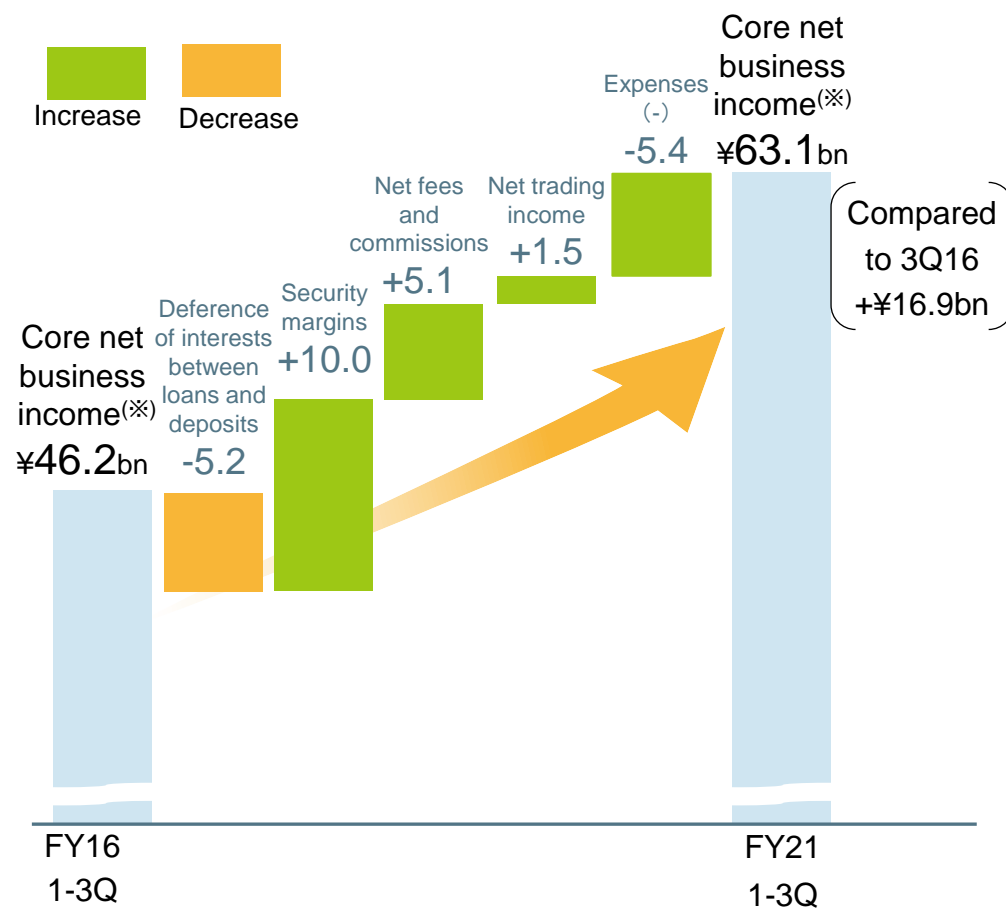
FY20 1-3Q (\*1) Gains/losses on cancellation of investment trusts +Gains/losses on bond transactions +Gains/losses related to stocks  
 (\*2) Including (-)¥1.5bn of costs related to liability for retirement benefits, etc.

FY21 1-3Q

# Change of Core Net Business Income (Excluding gains/losses on cancellation of investment trusts)

Since the founding of Mebuki FG, core net business income increased by ¥16.9 bn (9 month cumulative) and marked a record-high, due to ensuring synergy effect through the integration and the progression of structural reform.

## Core Net Business Income<sup>※</sup> (Joyo+Ashikaga) (¥ bn)



## < Factors of Change >

	FY16	FY21		Factors
	1-3Q	1-3Q	Chg	
Difference of interests between loans and deposits	83.9	78.7	-5.2	Lower domestic interest rates
Securities' margin <sup>※</sup>	27.7	37.8	+10.0	Enhancing asset management, Flexible operations according to market conditions
Net fees and commissions	20.5	25.6	+5.1	Strengthening consulting functions
Net trading income	0.2	1.8	+1.5	Strengthening earnings in FX and derivatives
Expenses(-)	86.3	80.9	-5.4	Progression of structural reform, Improvement of productivity
<b>Core net business income</b>	<b>46.2</b>	<b>63.1</b>	<b>+16.9</b>	

(※) Excluding gains/losses on cancellation of investment trusts

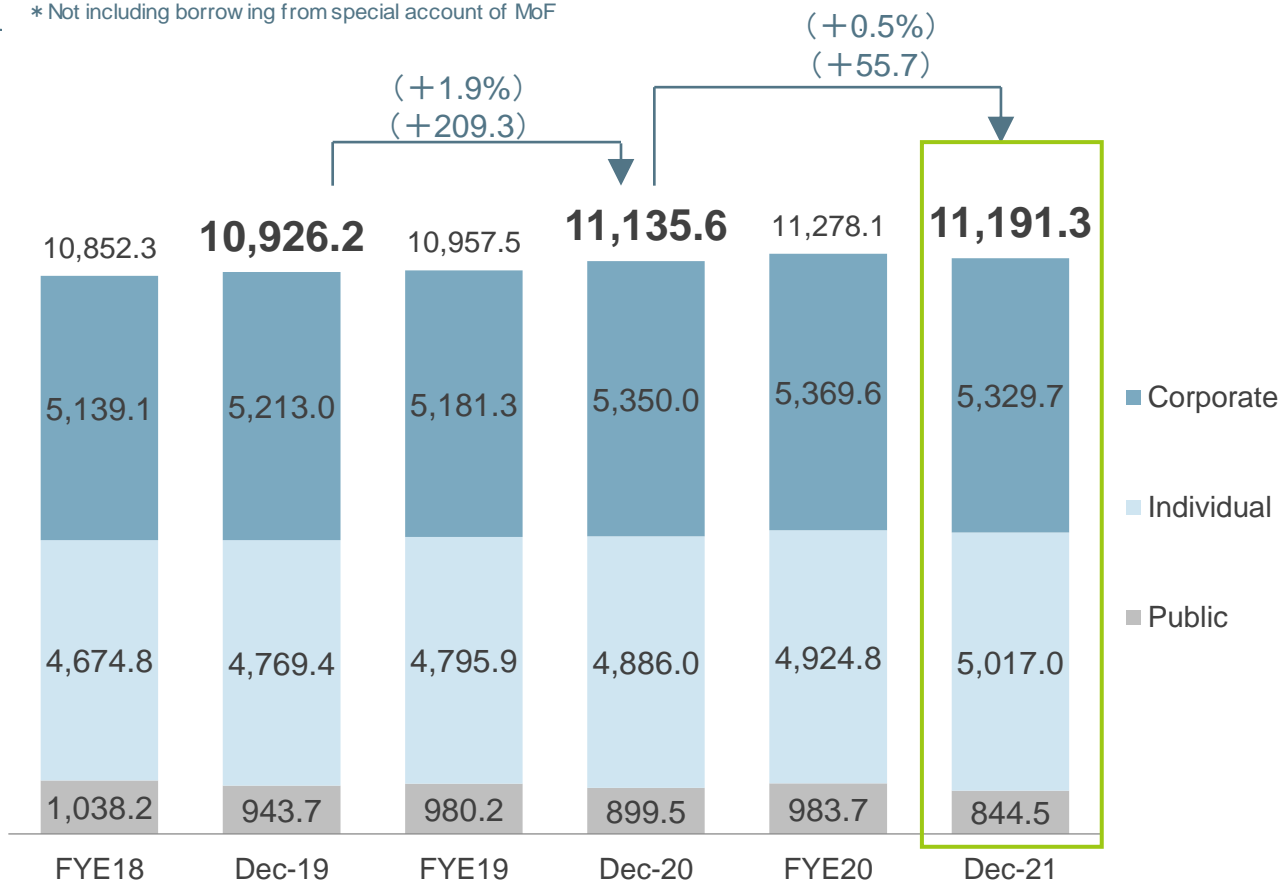
# Loans (1) Term-end Balance

Amount of loans increased by ¥55.7bn YoY (+0.5% annualized).

Loans to individual customers increased due to increase mainly of housing loans and unsecured loans by ¥130.9bn YoY (+2.6% annualized). Loans to corporate customers decreased due to the peaking out of COVID-19 related financing by ¥20.2bn YoY (-0.3% annualized).

## Term-end Balance (Joyo+Ashikaga) (¥bn)

\* Not including borrowing from special account of MoF



(Reference) Loans to 'borrowing from special' account of MoF

(FYE18) (Dec-19) (FYE19) (Dec-20) (FYE20) (Dec-21)  
 ¥399.4bn ¥ 510.7bn ¥ 519.8bn ¥ 498.2bn ¥ 521.5bn ¥ 602.9bn

## Year on Year Changes (¥bn)

	Dec-19	Dec-20	Dec-21
<b>Total</b>	+155.8	+209.3	+55.7
	+1.4%	+1.9%	+0.5%
<b>Corporate</b>	+94.3	+136.9	-20.2
	+1.8%	+2.6%	-0.3%
<b>Individual</b>	+150.6	+116.5	+130.9
	+3.2%	+2.4%	+2.6%
<b>Public</b>	-89.1	-44.1	-54.9
	-8.6%	-4.6%	-6.1%

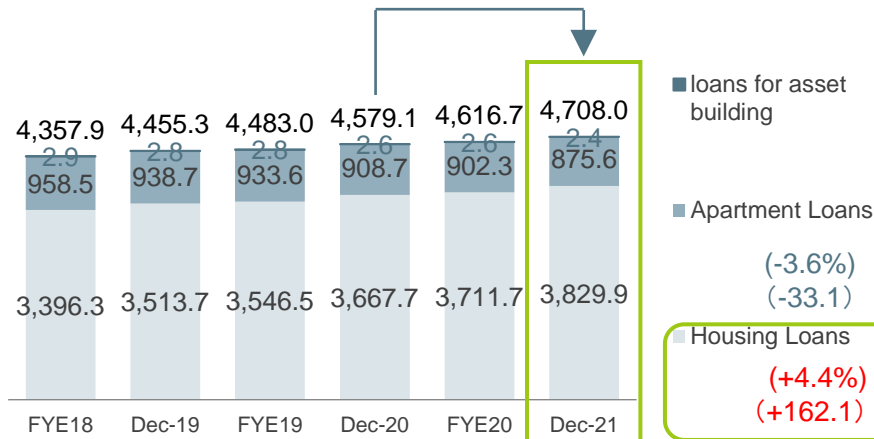


# Loans (2) Individual and Corporate Loans

Loans to individual customers increased driven by housing loans (+¥162.1bn) and car loans (+¥9.5bn).  
 Loans to corporate customers decreased due to the peaking out of COVID-19 related financing.

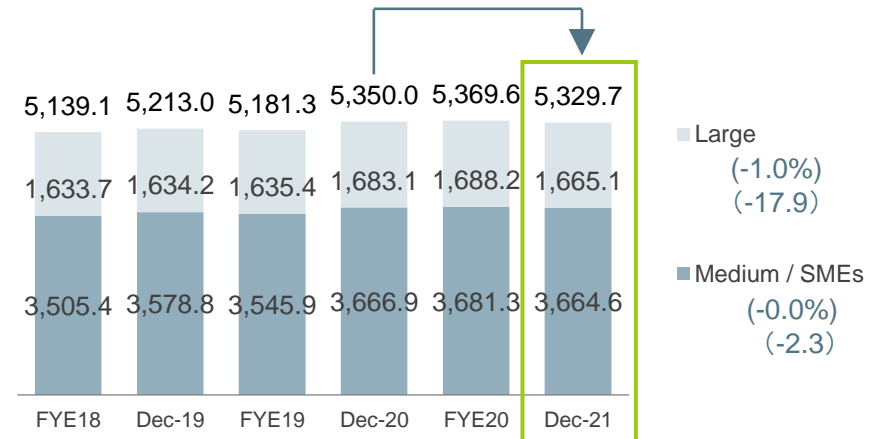
【Individual】Housing Related Loans

(¥bn)



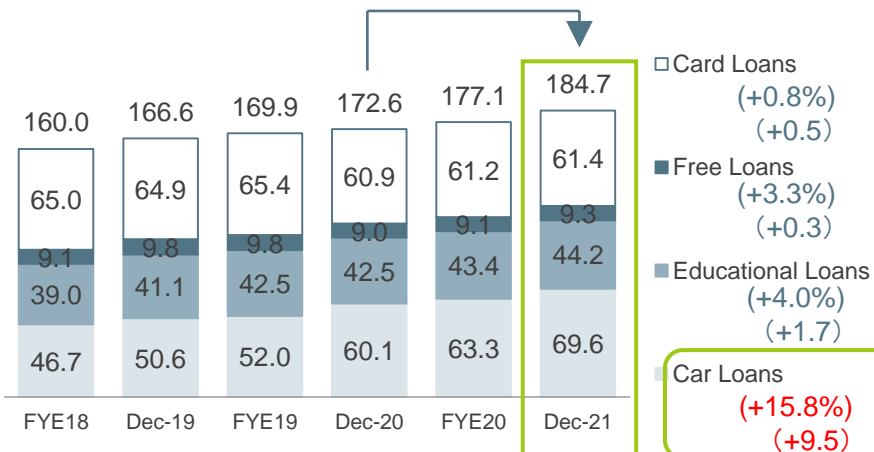
【Corporate】Term-end Balance by Company Size

(¥bn)



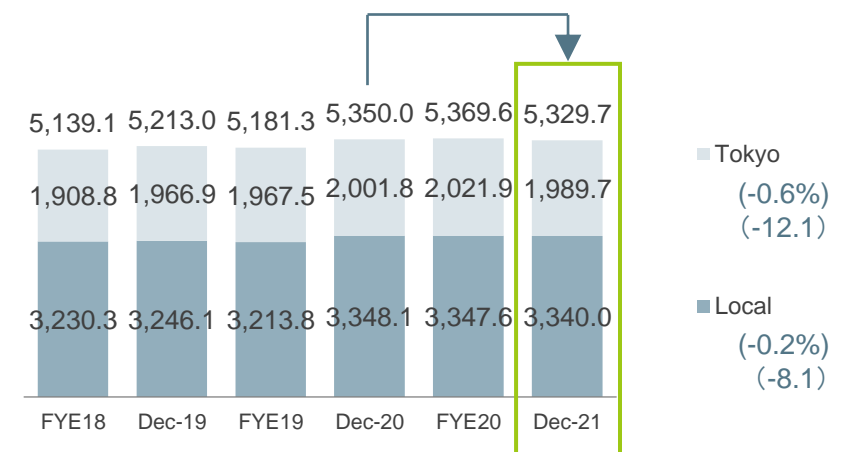
【Individual】Unsecured Loans

(¥bn)



【Corporate】Term-end Balance by Area

(¥bn)



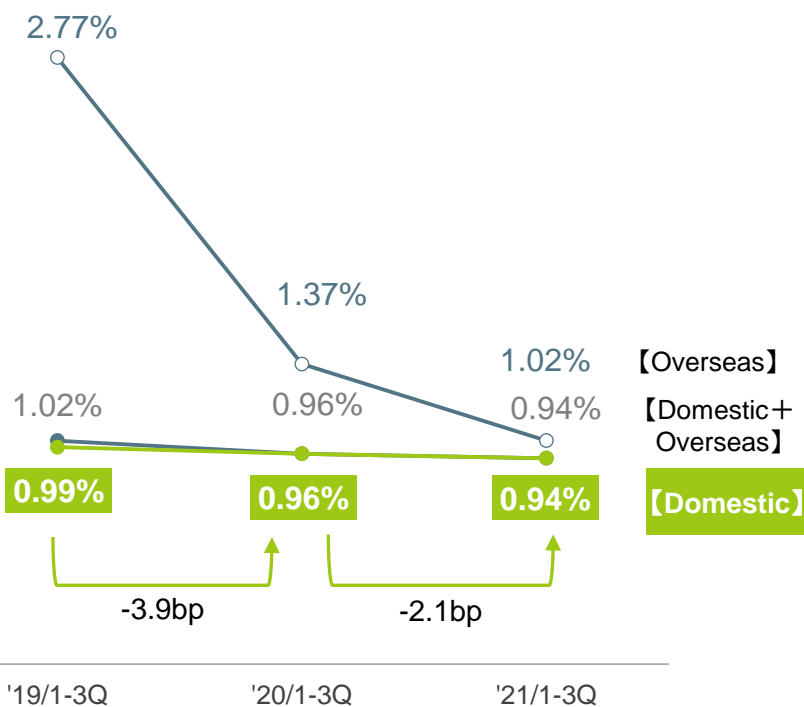
# Average Yield of Loans / Net Interest Income

While the average balance of loans increased, difference of interests between loans and deposits decreased slightly due to decrease of average yield on loans. However, the decrease of loans' yield continued to shrink. Securities' income improved due to strengthening our asset management such as increase of average balances and decrease of market borrowings.

## Average Yield on Loans(Joyo+Ashikaga) (¥bn)

### (Domestic and Overseas)

\* Not including borrowing from special account of MoF



## Change of Interest Income(Joyo+Ashikaga) (¥ bn)

\* Not including borrowing from special account of MoF

\* Figures in parentheses are changes on a year on year basis

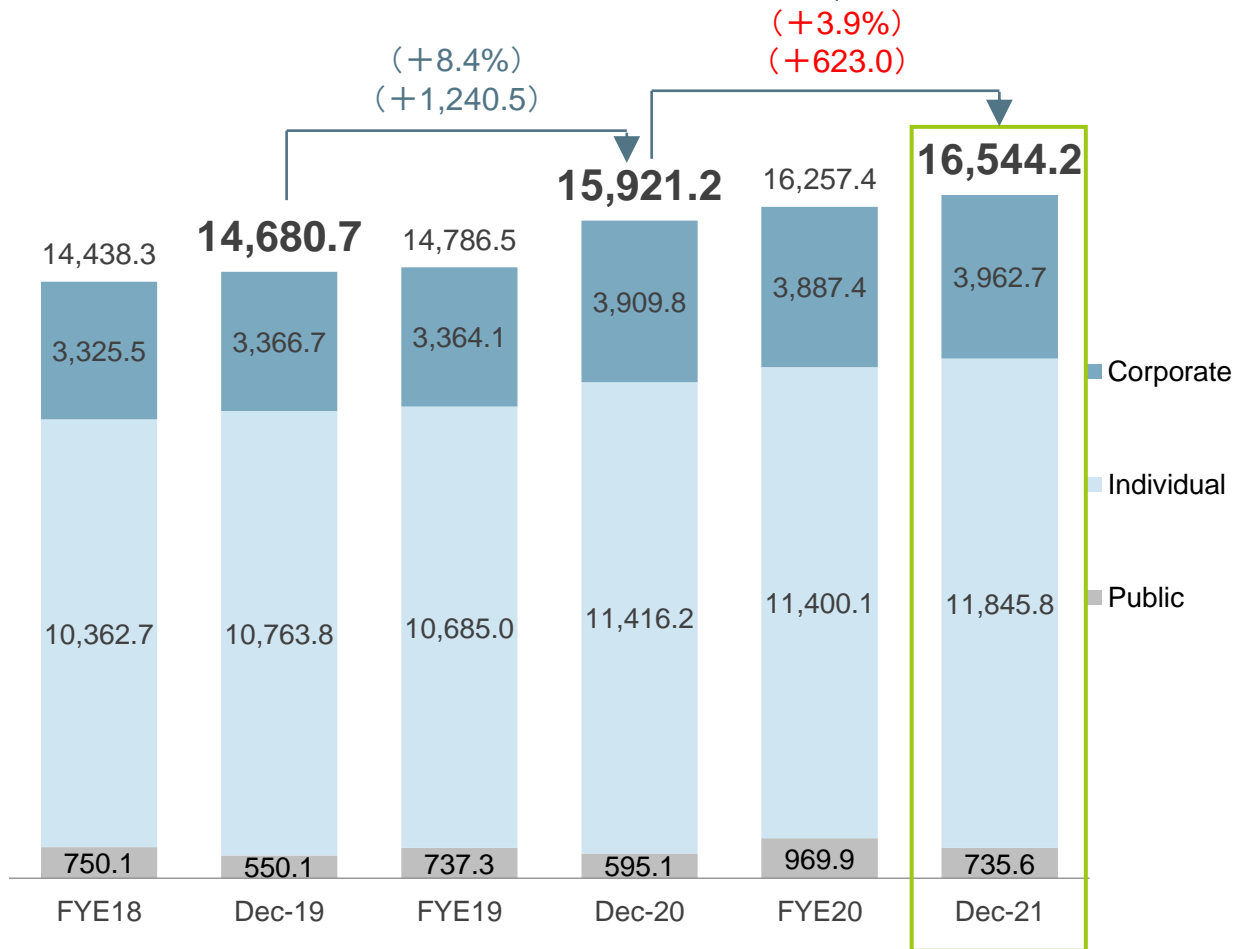
	Results	YoY Change (Factor)				
		Domestic	Chg. in Factors	Overseas	Chg. in Factors	
Interest on loans and bills discounted		Avg Balance	+0.9	+0.8 (+121.8)	+0.0	(+5.0)
		Yield	-2.3	-1.8 (-2.1bp)	-0.5	(-35.4bp)
	<b>79.3</b>		-1.4	-0.9	-	-0.4
Interest on deposits (-)	<b>0.5</b>		-0.8	-0.2	-	-0.5
<b>Difference of interests between loans and deposits</b> ①	<b>78.7</b>		<b>-0.5</b>	<b>-0.6</b>	<b>-</b>	<b>+0.0</b>
Interest and dividend on securities		Avg Balance	+2.4	+1.0 (+146.8)	+1.4	(+101.8)
		Yield	-5.3	-4.7 (-20.0bp)	-0.6	(-10.4bp)
	<b>35.8</b>		-2.8	-3.6	-	+0.7
(o/w gains on cancellation of Investment Trusts)	<b>0.7</b>		-5.2	-5.2	-	+0.0
(excluding gains on cancellation of Investment Trusts)	<b>35.1</b>		+2.4	+1.6	-	+0.7
Market borrowings, etc. (-)	<b>-2.7</b>		-4.5	-3.2	-	-1.2
<b>Securities' Income</b> (excluding gains on cancellation of Investment Trusts) ②	<b>37.8</b>		<b>+6.9</b>	<b>+4.8</b>	<b>-</b>	<b>+2.0</b>
<b>Net Interest Income</b> (excluding gains on cancellation of Investment Trusts) ①+②	<b>116.6</b>		<b>+6.3</b>	<b>+4.2</b>	<b>-</b>	<b>+2.1</b>

# Deposits Term-end Balance

Amount of deposits increased by ¥623.0bn YoY (+3.9% annualized).

Deposits from all customers remains in an increasing trend.

Term-end Balance (Joyo+Ashikaga) (¥bn)



Year on Year Changes (¥bn)

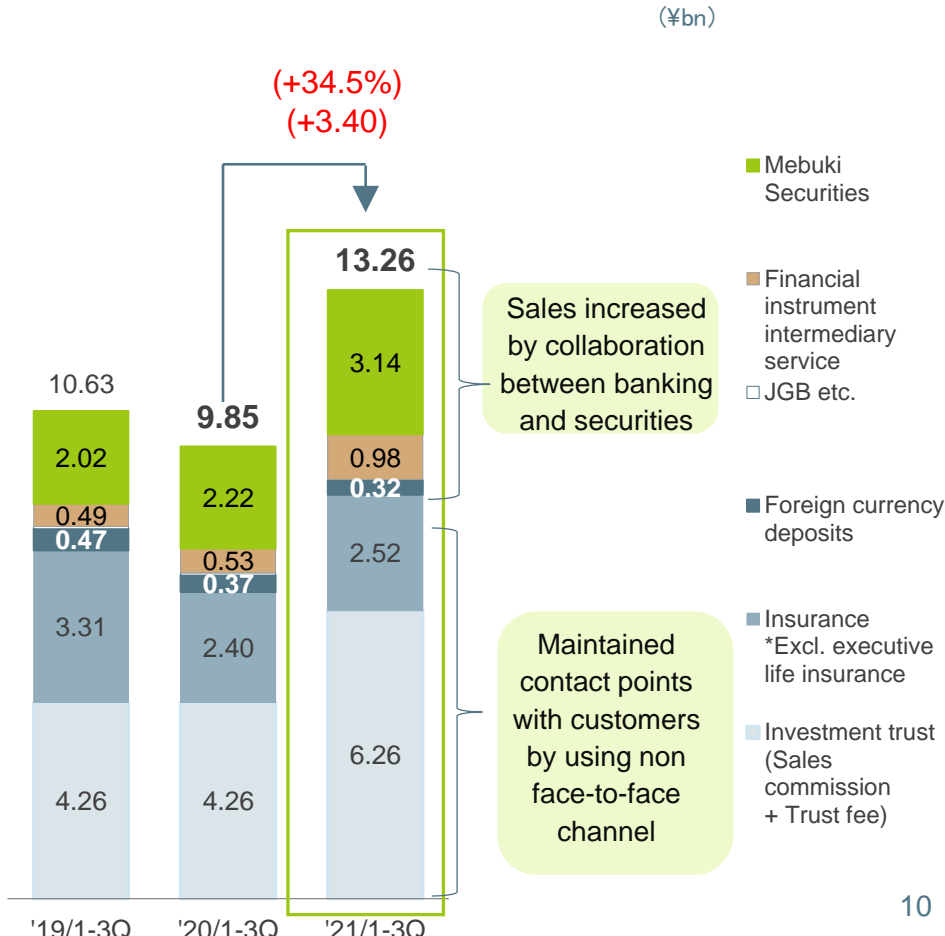
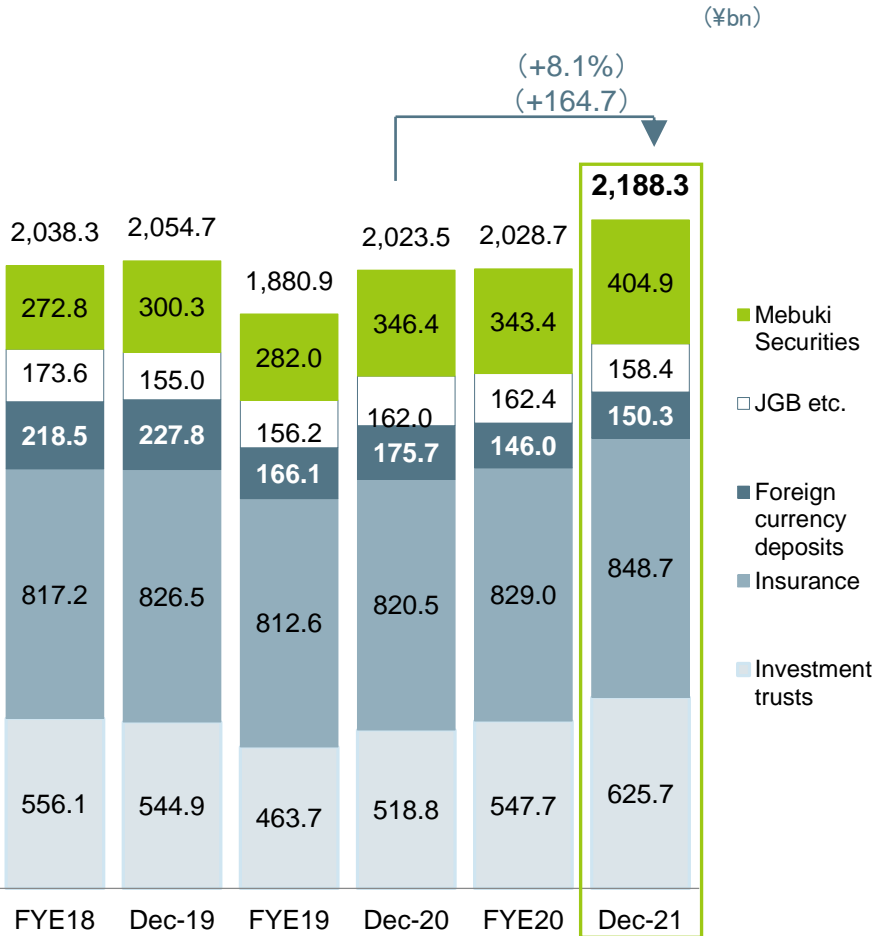
	Dec-19	Dec-20	Dec-21
<b>Total</b>	+376.3 +2.6%	+1,240.5 +8.4%	+623.0 +3.9%
<b>Corporate</b>	+96.3 +2.9%	+543.0 +16.1%	+52.9 +1.3%
<b>Individual</b>	+308.4 +2.9%	+652.4 +6.0%	+429.6 +3.7%
<b>Public</b>	-28.5 -4.9%	+45.0 +8.1%	+140.4 +23.5%

# Customer Assets under Custody

Amount of customer assets under custody increased due to strengthening our consulting activities and enhancing the collaboration between the two banks and Mebuki Securities in our group.

Balance (Bank Total + Mebuki Securities)

Commissions (Bank Total + Mebuki Securities)

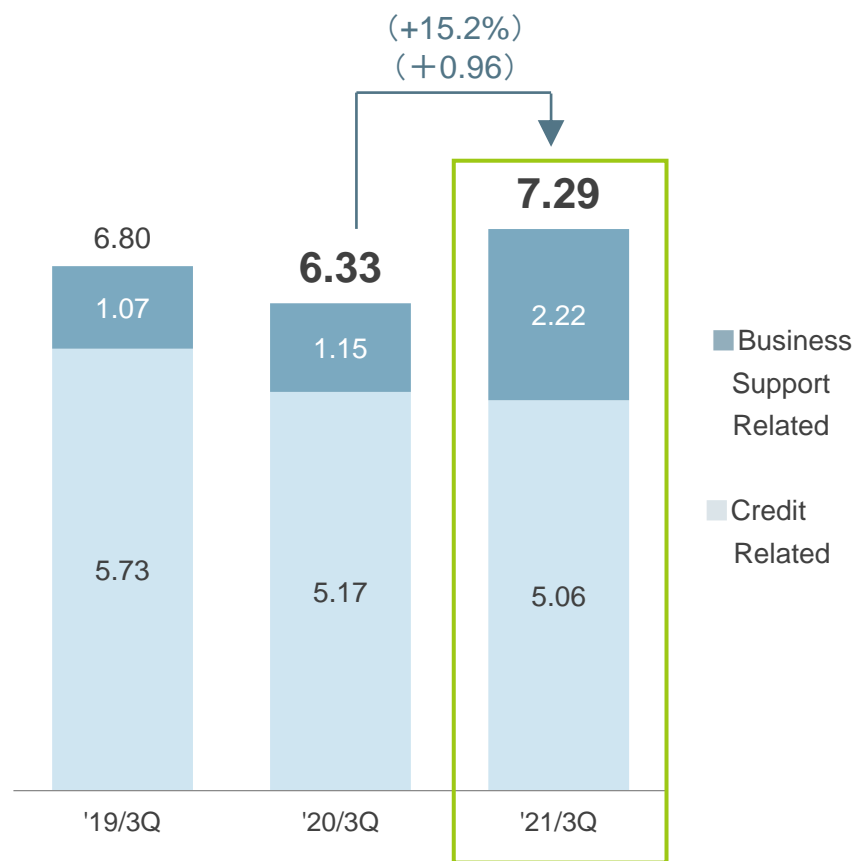


# Fees from Corporate Customers

Fees from corporate customers increased by ¥ 0.96 bn YoY (+15.2% annualized).

In addition to business matching for expanding supply chain, digitalization and human resources introduction, we strengthened various business support for business planning and finances.

Joyo Bank + Ashikaga Bank (¥bn)



## <Breakdown of Fees from Corporate customers>

	3Q19	3Q20	3Q21	YoY
<b>Credit related (1)</b>	<b>5.73</b>	<b>5.17</b>	<b>5.06</b>	<b>-0.10</b>
Derivatives	0.58	0.56	0.87	+0.31
Syndicate loans	4.12	3.59	3.20	-0.38
Private placement bonds	1.02	1.02	0.98	-0.03
<b>Consulting related (2)</b>	<b>1.07</b>	<b>1.15</b>	<b>2.22</b>	<b>+1.07</b>
Business Matching	0.40	0.49	0.68	+0.19
Support for business planning	-	-	0.52	+0.52
M&A	0.33	0.30	0.52	+0.22
Executive Insurance	0.24	0.28	0.39	+0.10
Trust · 401K	0.09	0.08	0.10	+0.02
<b>Total ((1)+(2))</b>	<b>6.80</b>	<b>6.33</b>	<b>7.29</b>	<b>+0.96</b>

【Business Matching, Support for Business Planning, etc.】

- We have been making effort to resolve customers' issues during the COVID-19 impact.

In addition to business matching for expanding sales channels and suppliers, we are providing various support for business planning, financial planning and applying for public loan programs.

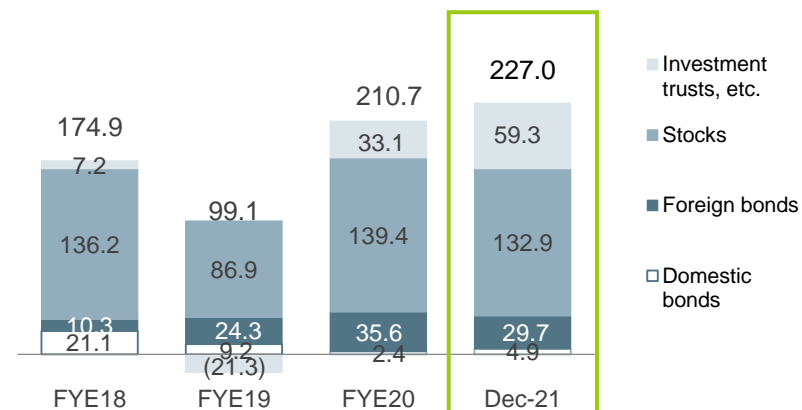
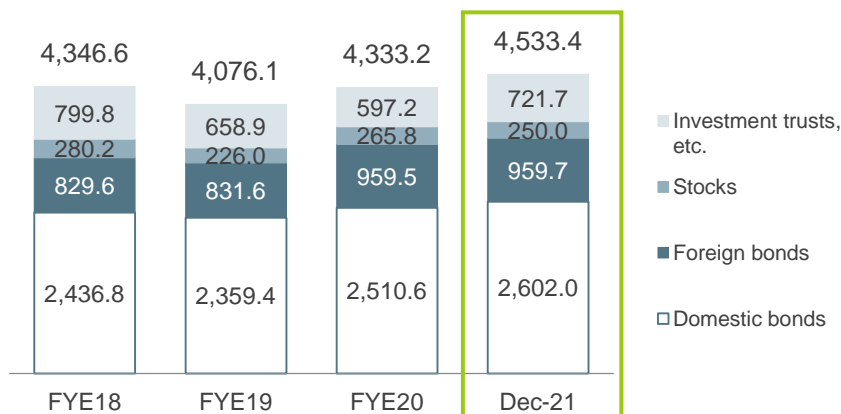
# Securities / Strategic Shareholdings

Concerning asset management, we continue to take risks considering market conditions. Unrealized valuation gains/losses on securities expanded to ¥227.0bn.

We continue to reduce strategic shareholdings. By the end of 3Q21, we reduced ¥20.2 bn/ 21 issues.

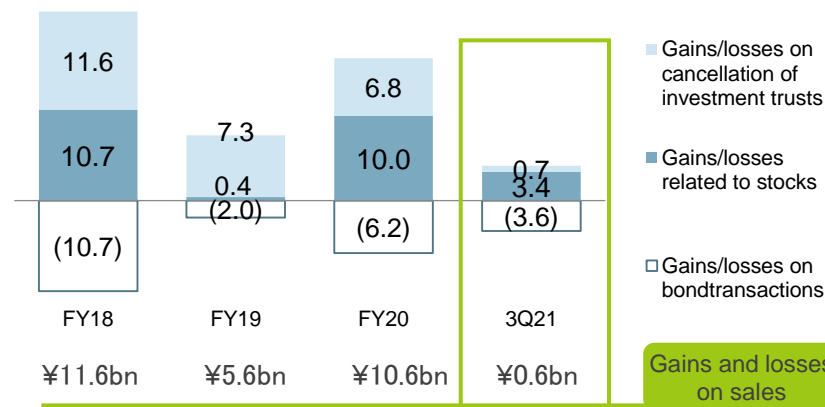
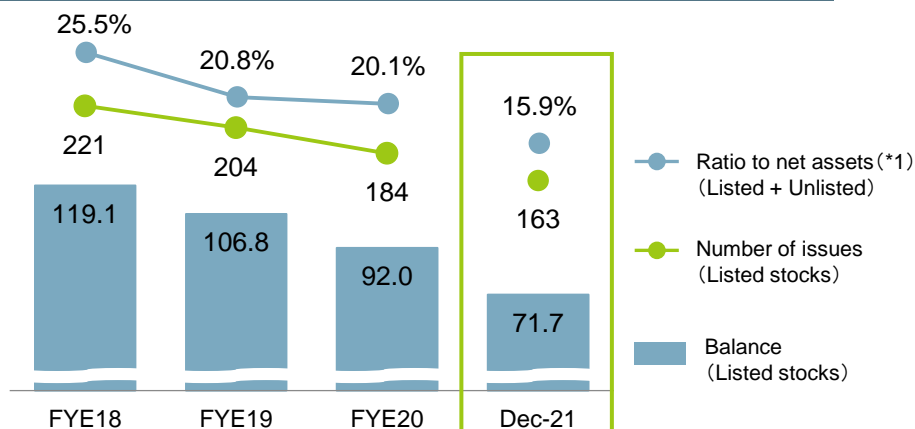
Balance(Carrying amount) (Mebuki FG) (¥bn)

Unrealized valuation gains/losses on available for sales securities (Mebuki FG)(¥bn)



Strategic Shareholdings (\*1) (¥bn)

Gains and losses on securities (\*2) (¥bn)



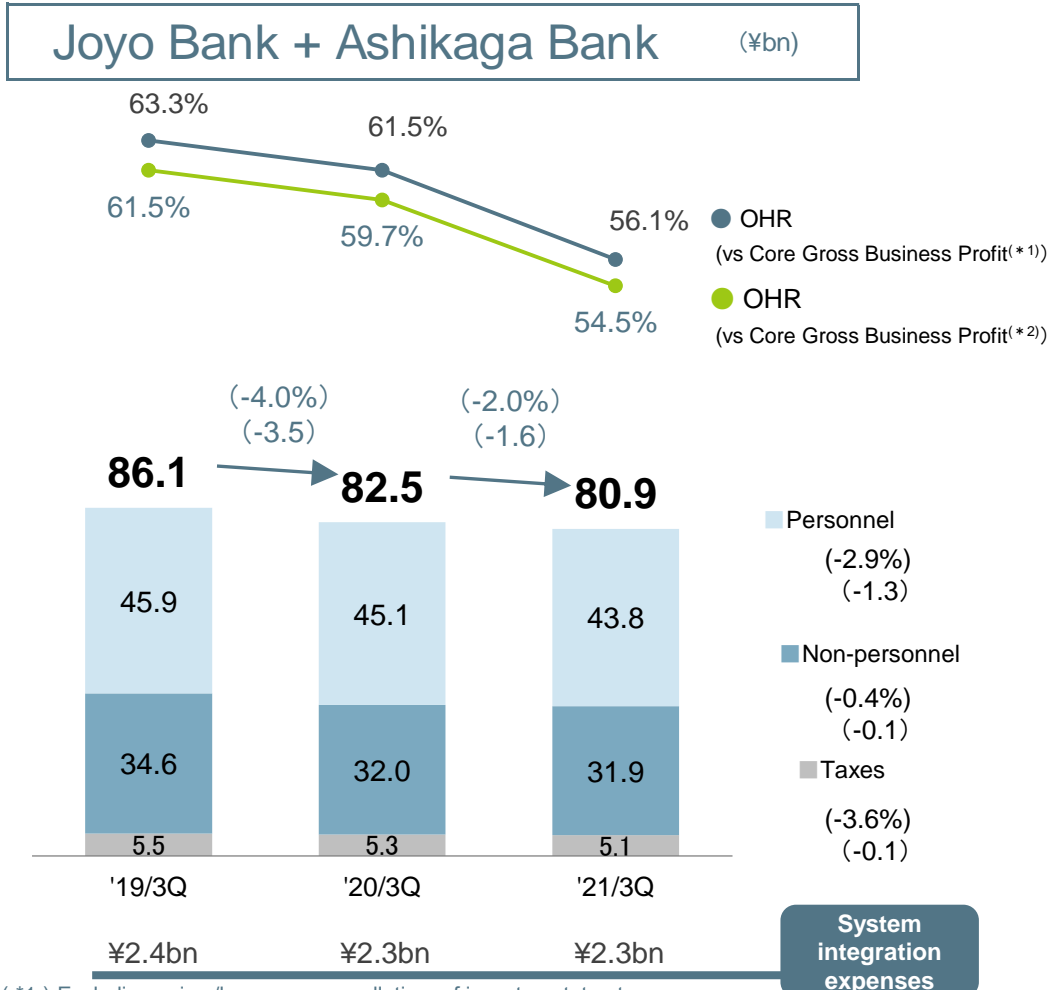
(\*1) The ratio of balance sheet amounts of strategic shareholdings to consolidated net assets

(\*2) gains/losses on stocks + bond transactions +cancellation of investment trusts

# Expenses / OHR

Total expenses decreased, mainly in personnel expenses, due to the progression of efficiency in branch offices' operations and rationalization of head office and group companies by acceleration of the structural reform.

OHR, indicator of efficiency, declined by about 5 percentage points YoY and improved significantly.



## <Factors of Change >

	3Q21	YoY	Main factors
Personnel expenses	43.8	-1.3	<ul style="list-style-type: none"> <li>Personnel reduction -0.7 (Improvement of productivity by the progression of structural reform in branch offices, head office, and group companies)</li> <li>Retirement benefit cost -0.4</li> </ul>
Non-personnel expenses	31.9	-0.1	<ul style="list-style-type: none"> <li>Reduction of rental expense by reviewing branch networks -0.1, others</li> </ul>
Taxes	5.1	-0.1	<ul style="list-style-type: none"> <li>Stamp tax, Fixed assets tax, etc. -0.1</li> </ul>

(\*1) Excluding gains /losses on cancellation of investment trusts

(\*2) Excluding gains /losses on cancellation of investment trusts and system integration expenses

# Credit Related Costs

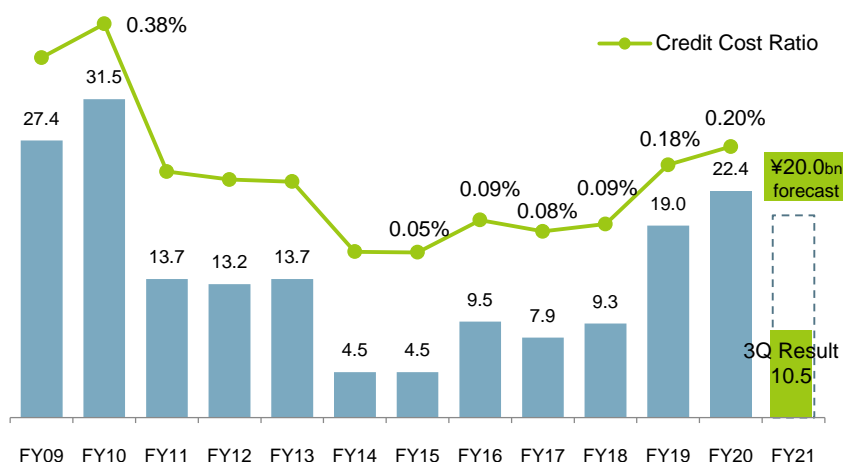
Considering the impact of the COVID-19 pandemic, credit related costs were preventively recognized by transfer to specific allowance for loan losses, etc.

Credit related costs in FY21 are expected to be within the initial forecast of ¥20.0bn.

## Change of Credit Related Costs (¥bn)

(¥bn)

### 【Annual】FY09~

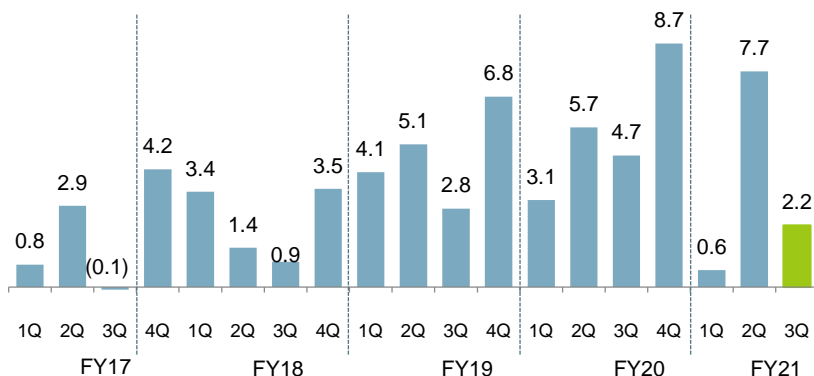


## Breakdown on Credit Related Costs (¥bn)

(¥bn)

	3Q20	3Q21	YoY
<b>Credit Related Costs</b>	<b>13.6</b>	<b>10.5</b>	<b>-3.0</b>
Net transfer to general allowance for loan losses	0.8	0.6	-0.1
Disposal of non-performing loans	12.7	9.9	-2.8
Write off of loans	1.8	3.2	+1.3
Transfer to specific allowance for loan losses	11.1	8.5	-2.5
Transfer to provision for contingent losses	0.2	0.2	-0.0
Recoveries of written-off claims(-)	1.3	2.7	+1.4
Other	0.7	0.5	-0.1

### 【Quarter】FY17~



## Change of terms and conditions of loans due to COVID-19 (Cumulative total until Dec.2021)

						Cumu-lative Total	The ratio of total customers
		1H20	2H20	1H21	2H21		
Business loans	Customers	1,307	629	558	186	2,680	Around 4.8%
	Contracts	4,099	3,288	4,151	1,708		
Housing loans	Customers	433	189	190	74	886	Around 0.4%
	Contracts	477	252	256	101		

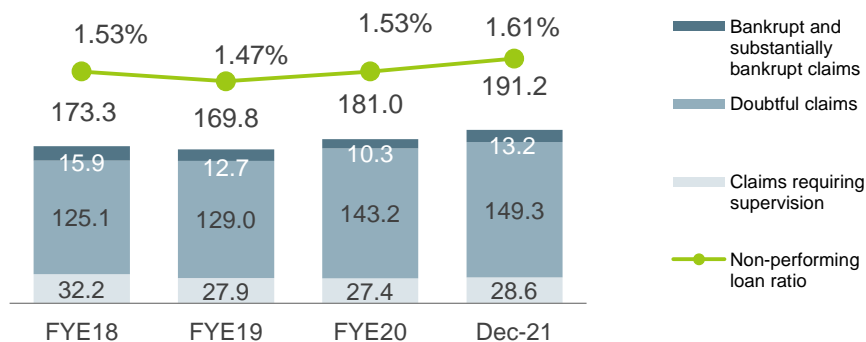


# Status of Non-performing Loans and Delinquent Loans

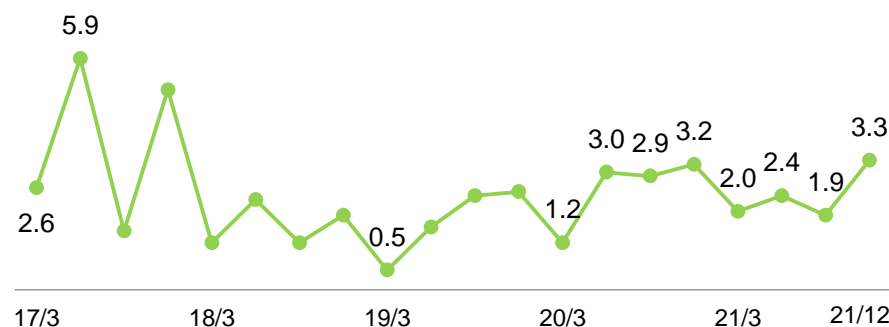
Amount of non-performing loans based on financial revitalization law and ratio rose due to reviewing borrowers' credit ratings.

Although number of delinquent loans has remained flat and bankruptcies have remained stable, we continue to monitor the impact of COVID-19.

**Non-performing Loans** (¥bn)  
(Financial Revitalization Law -FG consolidated)



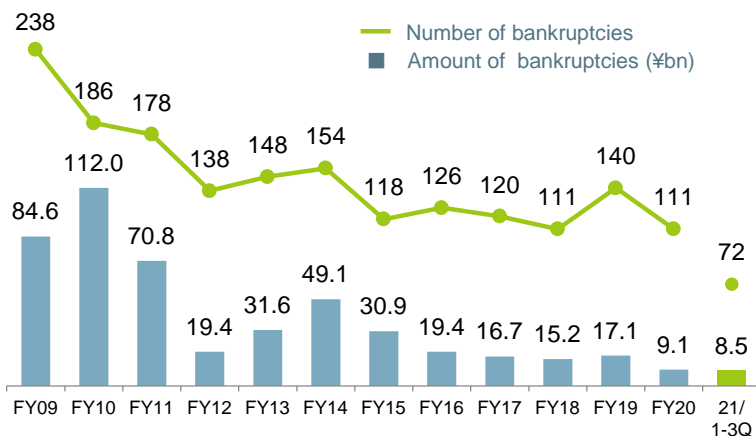
**Status of Delinquent Loans to Businesses** (¥bn)



## 【Reference】Status of Bankruptcy

Number of bankruptcies (Total liabilities amounting to 10 million yen or more) ~by Tokyo Chamber of Commerce

### <Ibaraki>



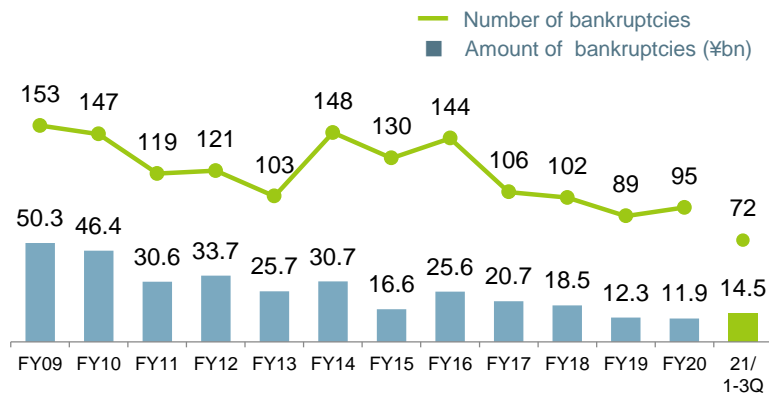
(Number/  
Amount)

3Q19  
101/ ¥12.8bn

3Q20  
79/ ¥6.8bn

3Q21  
72/ ¥8.5bn

### <Tochigi(\*1)>



(Number/  
Amount)

3Q19  
66/ ¥10.4bn

3Q20  
73/ ¥10.2bn

3Q21  
72/ ¥14.5bn

(\*1) Specific major borrower's bankruptcy of ¥433.0 bn in FY11 is excluded from figures below.

# Shareholder Returns, Capital Adequacy Ratio

Regarding the acquisition of our own shares released in Nov. 2021, we have acquired 17,989 thousand shares (¥4.2bn) as of Jan. 31, 2022. We expect to acquire ¥5.0bn (upper limit) in total of our own shares by Feb. 15, 2022.

## Share Acquisition (progress up to 2022.1.31)

【Number of shares】 17,989 thousand (progress of 71.9%)

【Acquisition cost】 ¥4,283 million (progress of 85.6%)

<Reference : Resolution at the board of director's meeting on Nov. 12, 2021 >

【Purpose】 In order to enhance shareholder returns and improve capital efficiency

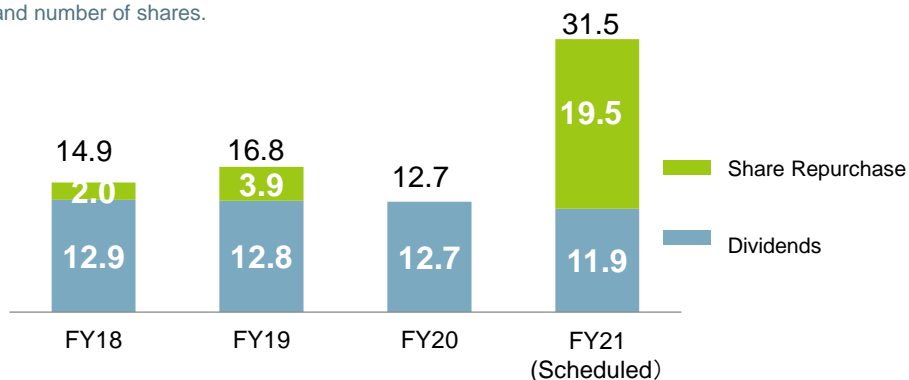
【Number of shares】 25 million (upper limit)

【Acquisition cost】 ¥5.0bn (upper limit)

【Period of purchase】 From Nov. 15, 2021 to Feb. 15, 2022

## Dividends, Shareholder Returns

In FY21, the numbers below is calculated based on the estimated acquisition cost and number of shares.



	FY18	FY19	FY20	FY21 (scheduled)
Annual Dividends	¥11.0	¥11.0	¥11.0	¥11.0
Payout Ratio	27.8%	35.3%	34.9%	31.5%
Total Return Ratio	32.3%	46.2%	34.9%	82.9%

## Dividends, Shareholder Returns

- We will target a Total Return Ratio<sup>(\*)</sup> of 30% or more while taking into account both the maintenance of solid capital levels for future growth and the appropriate distribution of profits to our shareholders. We will continue to consider the dividend level.

(\*) Total Return Ratio = (Total amount of dividends + Total amount of acquisition of own shares) / Net income

## Capital Adequacy Ratio

	Mebuki FG (Consolidated)	Joyo (Consolidated)	Ashikaga (Consolidated)
FYE18	9.94%	11.91%	8.55%
FYE19(*2)	10.95%	12.22%	9.45%
FYE20	10.87%	12.18%	9.51%
Dec-21	To be announced on February 9, 2022		

(\*2) As of March.31, 2020, Ashikaga Bank started to calculate risk-weighted asset according to foundation internal rating-based approach (FIRB)

# Forecast for FY2021

## Mebuki FG

(consolidated)

(¥bn)

	Forecast for FY2021	3Q21 Results	Progress
Ordinary Profit	55.0	58.1	105.6%
Net Income (Attributable to owners of the parent)	38.0	38.4	101.2%

## Total of Two Banking Subsidiaries

(¥bn)

	Forecast for FY2021	3Q21 Results	Progress
Ordinary Profit	53.0	54.0	102.0%
Net Income	36.5	35.8	98.1%
(Credit Related Costs)	20.0	10.5	52.9%

## Subsidiary Banks

(Joyo)

(¥bn)

	Forecast for FY2021	3Q21 Results	Progress
Ordinary Profit	35.5	34.1	96.1%
Net Income	24.5	21.8	89.0%

(Ashikaga)

(¥bn)

	Forecast for FY2021	3Q21 Results	Progress
Ordinary Profit	17.5	19.9	114.0%
Net Income	12.0	14.0	116.7%

# Initiatives for achievement of SDGs

We will work with all of our stakeholders, including customers, shareholders, employees and business partners, to create a more prosperous regional society and aim to keep growing together with our local communities.

To achieve SDGs together with people in our local communities, we are engaged in promoting activities and providing support regarding SDGs efforts.

## Policy for SDGs Initiatives for FY2021

### 1. We will contribute to revitalize the regional economy by achieving a positive growth cycle of the regional economy through financial and consulting functions.

- We will further accelerate initiatives for revitalization of the regional economy and job creation through our support for solving the issues of our clients and communities.
- Additionally, we will implement initiatives toward the realization of a community where our customers are able to continuously live in comfort, including gerontology and enhanced financial literacy.

### 2. We will develop initiatives for climate change and environment conservation based on our support for TCFD.

- We will provide financial services contributing to environment conservation as well as consulting services including BCP measures, analyzing climate change risks, while striving to reduce environmental burden.
- Additionally, we will formulate a roadmap toward achievement of CO2 emission reduction target by fiscal 2030.

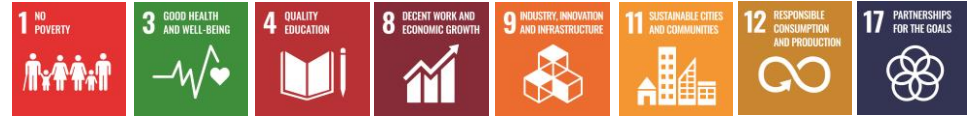
### 3. We will develop initiatives for diversity.

- By nurturing corporate culture that utilizes and develops diverse human resources and by promoting capable and motivated human resources regardless of age and gender, we will create a working environment for all employees and officers, including younger and senior generations, to work with motivation.



# Initiatives for achievement of SDGs

## ● Major initiatives through the Group's business



### Discovering and creating new business

- For the development of the regional economy, we invite people in the community to offer innovative and creative business plans, for which we provide support toward commercialization and growth.
- In FY21, we awarded 27 business plans.



Business Award ceremony

### Initiatives to revitalize the regional economy

- By making the most of the Group's wide-area network, Joyo Bank and Ashikaga Bank jointly hold various business conferences related to agriculture, food and manufacturing to help develop a market and expand economic exchange through business matching, etc. among clients.



### Identifying management issues and providing solutions for regional companies

- To support the efforts to solve management issues, we provide optimal solutions through consulting. (Business succession, SDGs consulting, etc.)



### Supporting the growth and enhanced productivity of regional companies

- We provide support for appropriate personnel placement as well as for review of personnel systems to solve issues. In addition, we offer management issue solutions utilizing personnel working side jobs.



### Initiatives based on the knowledge on gerontology

- Toward the realization of the communities where the elderly can continuously live in comfort, we are expanding our services utilizing the knowledge on gerontology. (Asset management, asset succession, etc.)



### Contributing to communities through private placement bonds with donation scheme

- A portion of the commission received when issuing private placement bonds for customers is used for donating goods to schools or organizations engaged in initiatives for SDGs of the customer's choice.



Kindergartners playing with donated toys 19



# Initiatives for achievement of SDGs

## ● Initiatives for climate change and environment conservation



### Initiatives for promoting renewable energy business

- We proactively support our clients' efforts toward the realization of a carbon-free society by providing financial support for renewable energy businesses.



### Initiatives to reduce greenhouse gas emissions

- Setting a reduction goal of CO2 emissions, the entire Group strives to reduce CO2 emissions through measures such as establishing environment-friendly branches and integrating the mail carrying system between offices and branches.



Fuel-efficient business cars

### Subsidies and donations to environment conservation groups

- To support environment conservation activities, we continue to offer subsidies and donations to organizations and groups working on environment conservation.



Kindergartners releasing juvenile fish

### Environment conservation activities

- In addition to tree-planting activities and promotion of environmental education, we make efforts to conserve the environment through reduced paper use by promoting our smartphone app and online passbook. (Tree planting, saving paper resources by promoting online passbook, etc.)



## ● Initiatives for diversity



### Promotion of diversity

- We have established "**Diversity Promotion Office**" as an organization to supervise the initiatives for promoting diversity to create a working environment where women and other diverse human resources can become more active, and to improve organizational capabilities.
- We are conducting "**Mebuki Women's Class**" in order to foster women leaders and proactively promoting capable and motivated women employees to assistant manager positions or higher.



"Mebuki Women's Class"

### Initiatives for LGBT communities

- We offer housing loans and house renovation loans, accepting same-sex partners as spouses. We include same-sex partners as loan recipients in the cases of joint liability or combining income at the time of borrowing, as we aim for a society where people can live by their own values, with their sexual orientation and gender identity being respected.

# Response to Climate Change

Positioning the response to climate change as a key issue on management strategy, we will continue to implement proactive initiatives toward information disclosure in line with TCFD Recommendations and sustainable growth while centrally controlling formulation of initiative policy, planning and progress.

## Governance

- Establishment of the SDGs Committee chaired by the President and Director enabled us to put in place the system by centralizing control over formulation of initiative policy, planning and progress.
- Plans to address social issues including climate change are formulated, while their progress is reported at the SDGs Committee, which is held regularly. The deliberations of the SDGs Committee are reported at the Board of Directors meetings as well.

## Strategies

- Under the Group's philosophy, "Together with local communities, we will continue to build a more prosperous future by providing high-quality, comprehensive financial services," the Company implements initiatives for issues concerning the regional economy, communities, and environment through our business.
- Perceiving measures for climate change and environment conservation as one of the key management issues, we will work on reducing environmental burden through providing comprehensive financial services and conducting business activities.
- We, as a community-based financial institution, will also make efforts to realize sustainable communities, involving the whole community, through consulting services concerning climate change risks of our customers.
- Furthermore, to clarify our stance for initiatives concerning investments and loans for particular sectors that are considered greatly influential to the environment including climate change and to society such as coal-fired power generation, deforestation, palm oil plantation development, cluster munitions manufacturing, human rights violations, and forced labor, we have set the "Environmentally and Socially Friendly Investments and Loans Policy" and strive to control such investments and loans.
- We will further accelerate our initiatives toward the communities' sustainable growth including climate change and environment conservation, while seeking to analyze several scenarios about risks and opportunities of climate change.

## Risk Management

- With a recognition that climate change risks could cause great impact on the Group's business operations, strategies, and financial plans, we will make efforts to establish a system where those risks are manageable within an integrated risk management framework.

## Indicators and Targets

- We have set the target for CO2 emission reduction for domestic offices to "reduce by 30% or more by FY2030 compared with FY2013 (\*1).
- We have achieved a 24.9% reduction of CO2 emissions in FY2020 (\*2), compared with FY2013.

\*1 In FY2021, we start formulating a roadmap toward achievement of CO2 emission reduction target for FY 2030.

\*2 Total CO2 emissions of Scope 1 + Scope 2 of Joyo Bank + Ashikaga Bank, calculated based on the reporting standards stipulated in the Energy Efficiency Act.

### <Strengthening initiatives to reduce greenhouse gas emissions>

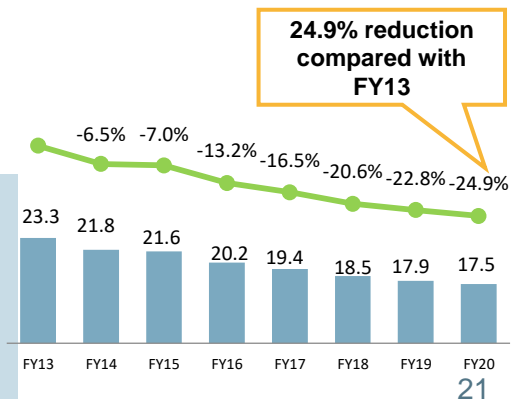
- We will strengthen our initiatives for reduction of CO2 emissions at the group-wide level, setting the reduction target of "30% or more of CO2 emissions at domestic offices by FY2030 compared with FY2013."

#### Establishment of environment-friendly branches

- Switching to energy-saving air-conditioning
- Switching to LED bulbs at branches Installing solar power generation system at new branches
- Switching to fuel-efficient business cars
- Integrating the mail carrying system between offices and branches

### <CO2 emissions of the Group>

■ CO2 emissions (Bank Total) ktCO<sub>2</sub>  
● Reduction toward to FY13



# Response to Climate Change

We will continue to implement proactive support for customers' efforts seeking the achievement of a sustainable environment and society, by providing renewable energy-related loans for reducing climate change risks and through our environment conservation activities. Further, we will appropriately act for reducing and avoiding negative impacts based on the "Environmentally and Socially Friendly Investments and Loans Policy".

## Major Initiatives for Environment Conservation

### <Initiatives for promoting renewable energy business >

- We proactively support our customers seeking the realization of a carbon-free society by providing financial support for renewable energy business projects such as solar power generation, biomass power generation, and wind power generation.

< Balance of investments and loans related to renewable energy (Bank total) >

Loans	¥195.7bn
Solar power	¥175.7bn
Others (biomass power, wind power, etc.)	¥20.0bn
Investments	¥12.3bn
Total investments and loans balance	¥208.1bn

### <Subsidies for environment conservation groups, etc.>

- Utilizing the mechanism of charitable trust, we grant subsidies to organizations and groups working on environment conservation.

<Subsidies through charitable trust (Cumulative total)>

Number	Amount of Subsidies	Number of cedar trees owned
1,484	159.99 million yen	80

### <Environment conservation activities>

- We have conducted tree-planting and other activities in order to pass our communities' beautiful and sound forests on to the next generation. We are also making efforts to protect limited natural resources by promoting the use of smartphone apps and online passbooks in efforts to save paper.

### <Support for the 21st Century Financial Behavior Principles>

- Supporting the 21st Century Financial Behavior Principles, which was adopted in December 2011 in order for financial institutions in the banking, securities, and insurance industries to work together on expanding environmental finance initiatives, we make efforts toward the formation of a sustainable society.



## Environmentally and Socially Friendly Investments

- Concerning investments and loans to particular sectors that could cause great impact on the environment and society, we will appropriately act based on the "Environmentally and Socially Friendly Investments and Loans Policy".

### 1. Coal-fired power plants

In principle, we will not engage in investments and loans for newly established coal-fired power plants. (However, exceptions may be considered where taking into account background or characteristics of each project such as overall power generation efficiency, impacts on environment and local communities, etc., based on international guidelines.)

### 2. Deforestation

Investment decisions for deforestation operations will be made after careful consideration of the status of acquisition of international certifications by FSC or PEFC, environmental considerations and conflicts with local communities.

### 3. Palm oil plantation development

Investment decisions for palm oil plantation development will be made after careful consideration of the status of acquisition of international certifications by RSPO, environmental considerations, and conflicts with local communities.

### 4. Cluster munitions manufacturing

In view of the inhumane nature of cluster munitions, we prohibit investments and loans for businesses that manufacture cluster munitions, regardless of the use of the funds.

### 5. Human rights violations, forced labor, etc.

We prohibit investments and loans for businesses that violate the principles of international human rights standards such as child labor and forced labor.



# 【Financial Data for 3Q21】

## 【Data】 Breakdown of Banking subsidiaries

### ( 1 ) P/L for 3H21

	( ¥ b n )						
	J+A	YoY	Joyo	YoY	Ashikaga	YoY	
Gross business profit	141.2	+2.0	80.3	-0.4	60.8	+2.4	
(Core Gross business profit)	144.8	+4.4	83.4	+2.2	61.4	+2.2	
Net interest income	117.3	+1.0	67.2	-0.2	50.1	+1.3	
o/w Gains/losses on Cancellation of Private Offering Investment Trusts	0.7	-5.2	0.7	-3.8	0.0	-1.4	
Net fees and commissions	25.6	+2.8	14.8	+1.9	10.8	+0.9	
Net other business income and Net trading income	-1.8	-1.8	-1.7	-2.1	-0.0	+0.2	
(o/w gains/losses on bond transactions)	-3.6	-2.4	-3.0	-2.6	-0.5	+0.2	
Expenses	80.9	-1.6	45.3	-1.1	35.5	-0.5	
o/w Personnel expenses	43.8	-1.3	24.6	-0.4	19.2	-0.8	
o/w Non-personnel expenses	31.9	-0.1	17.8	-0.5	14.0	+0.4	
Net business income (before general allowance for loan losses)	60.3	+3.7	34.9	+0.6	25.3	+3.0	
Core net business income	63.9	+6.1	38.0	+3.3	25.8	+2.8	
Core net Business Income ( exclu. Gains/losses on Cancellation of Investment Trusts )	63.1	+11.4	37.2	+7.1	25.8	+4.2	
Net transfer to general allowance for loan losses (a)	0.6	-0.1	-0.1	-0.6	0.8	+0.5	
Net business income	59.6	+3.8	35.0	+1.3	24.5	+2.5	
Net non-recurrent gains/losses	-5.5	+6.7	-0.9	+5.1	-4.5	+1.6	
o/w Disposal of non-performing loans (b)	9.9	-2.8	5.0	-1.6	4.8	-1.1	
o/w Gains/losses related to stocks, etc	3.4	+1.5	3.2	+0.9	0.1	+0.5	
Ordinary profit	54.0	+10.6	34.1	+6.4	19.9	+4.1	
Extraordinary income/losses	-3.6	-6.9	-3.5	-2.8	-0.0	-4.1	
Net income	35.8	+2.9	21.8	+4.1	14.0	-1.2	
Credit related costs (a)+(b)	10.5	-3.0	4.9	-2.3	5.6	-0.6	

### ( 2 ) Average Yield on Loans(excluding borrowing from special account of MoF)

	FY18	FY19	FY20	3Q21	YoY	3Q20	
J+A	Domestics	1.03%	0.99%	0.96%	0.94%	-0.02%	0.96%
	Overseas	2.92%	2.67%	1.29%	1.02%	-0.35%	1.37%
	Total	1.06%	1.02%	0.96%	0.94%	-0.02%	0.96%
Joyo	Domestics	1.00%	0.97%	0.93%	0.91%	-0.01%	0.93%
	Overseas	2.95%	2.69%	1.30%	1.02%	-0.36%	1.38%
	Total	1.04%	1.01%	0.94%	0.92%	-0.02%	0.94%
Ashikaga	Domestics	1.07%	1.02%	0.99%	0.96%	-0.02%	0.99%
	Overseas	2.67%	2.48%	1.19%	0.95%	-0.28%	1.24%
	Total	1.08%	1.03%	0.99%	0.96%	-0.02%	0.99%

## 【Data】 Breakdown of Banking subsidiaries

( 3 ) Loans Term-end Balance		( ¥ b n )					
		FYE18	FYE19	FYE20	Dec-21	YoY	Dec-20
J+A	Individual	4,674.8	4,795.9	4,924.8	5,017.0	+130.9	4,886.0
	Corporate	5,139.1	5,181.3	5,369.6	5,329.7	-20.2	5,350.0
	Public	1,038.2	980.2	983.7	844.5	-54.9	899.5
	Total	10,852.3	10,957.5	11,278.1	11,191.3	+55.7	11,135.6
Joyo	Individual	2,570.2	2,624.6	2,687.7	2,725.4	+55.6	2,669.8
	Corporate	2,974.3	3,002.6	3,103.0	3,077.0	-25.0	3,102.0
	Public	650.7	612.8	562.7	517.6	-71.8	589.4
	Total	6,195.3	6,240.1	6,353.6	6,320.1	-41.2	6,361.4
Ashikaga	Individual	2,104.6	2,171.3	2,237.0	2,291.5	+75.3	2,216.1
	Corporate	2,164.8	2,178.6	2,266.5	2,252.7	+4.7	2,247.9
	Public	387.5	367.4	420.9	326.9	+16.8	310.0
	Total	4,657.0	4,717.3	4,924.5	4,871.1	+96.9	4,774.2

\*Excluding borrowing from special account of MoF

Foreign Currency Denominated Loans		( ¥ b n )					
		FYE18	FYE19	FYE20	Dec-21	YoY	Dec-20
J+A		145.8	164.2	162.6	156.3	+1.8	154.4
Joyo		126.8	146.8	150.0	145.4	+4.4	141.0
Ashikaga		19.0	17.3	12.6	10.8	-2.6	13.4

( 4 ) Loans Individual Housing Related Loans Term-end Balance		( ¥ b n )					
		FYE18	FYE19	FYE20	Dec-21	YoY	Dec-20
J+A	Housing Loans	3,396.3	3,546.5	3,711.7	3,829.9	+162.1	3,667.7
	Apartment Loans	958.5	933.6	902.3	875.6	-33.1	908.7
	Asset building loans	2.9	2.8	2.6	2.4	-0.1	2.6
	Total	4,357.9	4,483.0	4,616.7	4,708.0	+128.8	4,579.1
Joyo	Housing Loans	1,640.6	1,719.5	1,809.7	1,871.9	+84.9	1,786.9
	Apartment Loans	769.1	748.6	722.8	698.4	-30.5	728.9
	Asset building loans	2.9	2.8	2.6	2.4	-0.1	2.6
	Total	2,412.7	2,471.1	2,535.1	2,572.8	+54.1	2,518.6
Ashikaga	Housing Loans	1,755.7	1,826.9	1,902.0	1,957.9	+77.2	1,880.7
	Apartment Loans	189.3	185.0	179.5	177.2	-2.5	179.7
	Asset building loans	-	-	-	-	-	-
	Total	1,945.1	2,011.9	2,081.5	2,135.1	+74.6	2,060.5

( 5 ) Unsecured Loans Term-end Balance		( ¥ b n )					
		FYE18	FYE19	FYE20	Dec-21	YoY	Dec-20
J+A	Car Loans	46.7	52.0	63.3	69.6	+9.5	60.1
	Educational Loans	39.0	42.5	43.4	44.2	+1.7	42.5
	Free Loans	9.1	9.8	9.1	9.3	+0.3	9.0
	Card Loans	65.0	65.4	61.2	61.4	+0.5	60.9
	Total	160.0	169.9	177.1	184.7	+12.0	172.6
Joyo	Car Loans	32.2	35.2	45.4	49.9	+7.0	42.9
	Educational Loans	31.9	34.0	34.3	34.6	+1.0	33.6
	Free Loans	2.2	3.5	3.6	3.8	+0.2	3.5
	Card Loans	26.5	26.0	23.7	24.0	+0.5	23.5
	Total	93.0	98.8	107.1	112.5	+8.8	103.7
Ashikaga	Car Loans	14.5	16.8	17.8	19.6	+2.4	17.2
	Educational Loans	7.0	8.5	9.1	9.5	+0.7	8.8
	Free Loans	6.8	6.2	5.4	5.5	+0.0	5.5
	Card Loans	38.4	39.4	37.5	37.4	-0.0	37.4
	Total	66.9	71.0	70.0	72.1	+3.1	68.9

( 6 ) Loans Corporate Term-end Balance by Company Size		( ¥ b n )					
		FYE18	FYE19	FYE20	Dec-21	YoY	Dec-20
J+A	Large	1,633.7	1,635.4	1,688.2	1,665.1	-17.9	1,683.1
	Medium/SMEs	3,505.4	3,545.9	3,681.3	3,664.6	-2.3	3,666.9
	Total	5,139.1	5,181.3	5,369.6	5,329.7	-20.2	5,350.0
Joyo	Large	1,159.1	1,165.1	1,220.6	1,209.4	-12.7	1,222.1
	Medium/SMEs	1,815.1	1,837.4	1,882.3	1,867.6	-12.2	1,879.8
	Total	2,974.3	3,002.6	3,103.0	3,077.0	-25.0	3,102.0
Ashikaga	Large	474.5	470.2	467.6	455.7	-5.1	460.9
	Medium/SMEs	1,690.2	1,708.4	1,798.9	1,796.9	+9.9	1,787.0
	Total	2,164.8	2,178.6	2,266.5	2,252.7	+4.7	2,247.9

( 7 ) Loans Corporate Term-end Balance by Area		( ¥ b n )					
		FYE18	FYE19	FYE20	Dec-21	YoY	Dec-20
J+A	Tokyo	1,908.8	1,967.5	2,021.9	1,989.7	-12.1	2,001.8
	Local	3,230.3	3,213.8	3,347.6	3,340.0	-8.1	3,348.1
	Total	5,139.1	5,181.3	5,369.6	5,329.7	-20.2	5,350.0
Joyo	Tokyo	1,378.3	1,422.6	1,484.1	1,460.6	-18.5	1,479.1
	Local	1,596.0	1,579.9	1,618.9	1,616.4	-6.4	1,622.9
	Total	2,974.3	3,002.6	3,103.0	3,077.0	-25.0	3,102.0
Ashikaga	Tokyo	530.5	544.8	537.8	529.1	+6.3	522.7
	Local	1,634.2	1,633.8	1,728.7	1,723.5	-1.6	1,725.2
	Total	2,164.8	2,178.6	2,266.5	2,252.7	+4.7	2,247.9

## 【Data】 Breakdown of Banking subsidiaries

### ( 8 ) Deposits Term-end Balance ( ¥ b n )

		FYE18	FYE19	FYE20	Dec-21	YoY	Dec-20
J+A	Individual	10,362.7	10,685.0	11,400.1	11,845.8	+429.6	11,416.2
	Corporate	3,325.5	3,364.1	3,887.4	3,962.7	+52.9	3,909.8
	Public	750.1	737.3	969.9	735.6	+140.4	595.1
	Total	14,438.3	14,786.5	16,257.4	16,544.2	+623.0	15,921.2
Joyo	Individual	6,440.1	6,633.6	7,053.1	7,311.0	+242.9	7,068.0
	Corporate	1,835.4	1,880.3	2,136.5	2,146.0	+34.5	2,111.5
	Public	453.6	459.2	515.8	472.1	+103.4	368.7
	Total	8,729.1	8,973.1	9,705.5	9,929.1	+380.9	9,548.2
Ashikaga	Individual	3,922.5	4,051.4	4,346.9	4,534.8	+186.6	4,348.2
	Corporate	1,490.1	1,483.8	1,750.8	1,816.7	+18.4	1,798.2
	Public	296.5	278.1	454.1	263.4	+37.0	226.4
	Total	5,709.2	5,813.4	6,551.9	6,615.0	+242.0	6,372.9

### Foreign Currency Deposit ( ¥ b n )

		FYE18	FYE19	FYE20	Dec-21	YoY	Dec-20
J+A		306.0	219.7	180.0	193.3	-20.6	214.0
Joyo		222.6	176.4	151.9	160.1	-25.0	185.1
Ashikaga		83.3	43.2	28.0	33.1	+4.3	28.8

### ( 9 ) Customer Assets under Custody Balance ( ¥ b n )

		FYE18	FYE19	FYE20	Dec-21	YoY	Dec-20
Group total	Investment trusts	556.1	463.7	547.7	625.7	+106.9	518.8
	Insurance	817.2	812.6	829.0	848.7	+28.2	820.5
	Foreign currency deposits	218.5	166.1	146.0	150.3	-25.3	175.7
	JGB etc.	173.6	156.2	162.4	158.4	-3.5	162.0
	Mebuki Securities	272.8	282.0	343.4	404.9	+58.5	346.4
	Total	2,038.3	1,880.9	2,028.7	2,188.3	+164.7	2,023.5
	Joyo	Investment trusts	263.3	214.7	249.8	298.8	+64.8
Insurance		465.6	471.9	488.5	500.8	+20.4	480.4
Foreign currency deposits		135.5	122.9	117.9	117.1	-29.7	146.9
JGB etc.		118.5	104.1	108.2	105.3	-2.1	107.5
Total		983.1	913.8	964.6	1,022.2	+53.4	968.8
Ashikaga	Investment trusts	292.8	249.0	297.8	326.8	+42.0	284.8
	Insurance	351.5	340.6	340.5	347.9	+7.8	340.0
	Foreign currency deposits	82.9	43.2	28.0	33.1	+4.3	28.8
	JGB etc.	55.0	52.1	54.2	53.1	-1.3	54.5
	Total	782.4	685.0	720.6	761.1	+52.8	708.3

### ( 10 ) Customer Assets under Custody Commissions ( ¥ b n )

		FYE18	FYE19	FYE20	Dec-21	YoY	Dec-20
Group Total	Investment trusts(*1)	5.69	5.91	6.22	6.26	+1.99	4.26
	Insurance(*2)	4.67	4.26	3.25	2.52	+0.12	2.40
	Foreign currency deposits	0.98	0.68	0.55	0.32	-0.04	0.37
	JGB etc.	0.04	0.08	0.06	0.01	-0.03	0.05
	Total	13.84	14.66	14.93	13.26	+3.40	9.85
Joyo	Investment trusts(*1)	2.63	2.83	2.93	3.21	+1.18	2.03
	Insurance(*2)	2.12	2.61	2.06	1.51	-0.09	1.61
	Foreign currency deposits	0.70	0.50	0.39	0.17	-0.09	0.26
	JGB etc.	0.03	0.05	0.05	0.01	-0.03	0.04
	Total	5.77	6.44	6.20	5.66	+1.40	4.25
Ashikaga	Investment trusts(*1)	3.06	3.08	3.29	3.04	+0.81	2.23
	Insurance(*2)	2.55	1.64	1.18	1.00	+0.21	0.79
	Foreign currency deposits	0.28	0.18	0.15	0.15	+0.05	0.10
	JGB etc.	0.00	0.02	0.01	0.00	-0.00	0.01
	Total	6.12	5.22	5.02	4.45	+1.07	3.37

\* 1 : Sales commission+ Trust fee

\* 2 : Excl. executive life insurance

### ( 11 ) Fees from Corporate Customers ( ¥ b n )

		FY18	FY19	FY20	3Q21	YoY	3Q20
J+A	Credit Related	7.57	8.20	7.55	5.06	-0.10	5.17
	Consulting Related	2.02	1.44	1.88	2.22	+1.07	1.15
	total	9.59	9.65	9.44	7.29	+0.96	6.33
Joyo	Credit Related	4.14	4.24	4.03	2.95	+0.15	2.80
	Consulting Related	1.14	0.80	1.18	1.50	+0.76	0.74
	total	5.28	5.05	5.21	4.45	+0.91	3.54
Ashikaga	Credit Related	3.42	3.95	3.52	2.11	-0.26	2.37
	Consulting Related	0.88	0.64	0.70	0.72	+0.31	0.41
	total	4.30	4.60	4.22	2.83	+0.05	2.78

## 【Data】 Breakdown of Banking subsidiaries

( 12 ) Securities Balance(Balance Sheet Amount) ( ¥ bn )

		FYE18	FYE19	FYE20	Dec-21	YoY
Mebuki FG (Consolidated)	Domestic bonds	2,436.8	2,359.4	2,510.6	2,602.0	+91.3
	Foreign bonds	829.6	831.6	959.5	959.7	+0.2
	Stocks	280.2	226.0	265.8	250.0	-15.8
	Investment trusts,etc.	799.8	658.9	597.2	721.7	+124.4
	Total	4,346.6	4,076.1	4,333.2	4,533.4	+200.2
Joyo	Domestic bonds	1,812.4	1,746.7	1,822.0	1,902.9	+80.9
	Foreign bonds	513.2	505.3	595.5	591.8	-3.6
	Stocks	243.4	197.2	233.1	220.7	-12.4
	Investment trusts,etc.	456.7	388.1	373.9	452.8	+78.9
	Total	3,025.9	2,837.4	3,024.6	3,168.4	+143.8
Ashikaga	Domestic bonds	610.9	600.3	679.1	690.3	+11.1
	Foreign bonds	316.3	326.3	364.0	367.8	+3.8
	Stocks	72.4	64.2	39.1	35.6	-3.5
	Investment trusts,etc.	338.7	266.7	219.1	264.7	+45.5
	Total	1,338.4	1,257.5	1,301.5	1,358.5	+56.9

( 13 ) Securities Unrealized Valuation Gains/Losses on Available for Sale Securities ( ¥ bn )

		FYE18	FYE19	FYE20	Dec-21	YoY
Mebuki FG (Consolidated)	Stocks	136.2	86.9	139.4	132.9	-6.5
	Domestic bonds	21.1	9.2	2.4	4.9	+2.4
	Investment trusts,etc.	7.2	-21.3	33.1	59.3	+26.2
	Foreign bonds	10.3	24.3	35.6	29.7	-5.9
	Total	174.9	99.1	210.7	227.0	+16.2
Joyo	Stocks	128.0	85.1	127.5	123.3	-4.2
	Domestic bonds	19.3	9.0	3.0	5.0	+1.9
	Investment trusts,etc.	12.6	-8.3	26.0	44.2	+18.1
	Foreign bonds	10.4	12.8	15.0	12.4	-2.6
	Total	170.5	98.7	171.7	185.0	+13.3
Ashikaga	Stocks	28.4	20.8	25.0	22.8	-2.1
	Domestic bonds	15.7	11.5	8.5	7.3	-1.1
	Investment trusts,etc.	-2.3	-10.6	8.5	16.3	+7.8
	Foreign bonds	2.8	13.8	22.4	18.7	-3.7
	Total	44.6	35.6	64.5	65.3	+0.8

( 14 ) Strategic shareholdings (Balance) ( ¥ bn )

		FYE18	FYE19	FYE20	Dec-21	YoY
J+A	Balance	125.5	114.0	98.5	77.9	-20.5
Joyo	Balance	110.7	99.7	84.7	65.6	-19.1
Ashikaga	Balance	14.8	14.3	13.8	12.3	-1.4

( 15 ) Gains/Losses on Securities ( ¥ bn )

		FY18	FY19	FY20	3Q21	YoY	3Q20
J+A	Stocks	-10.7	-2.0	-6.2	-3.6	-2.4	-1.1
	Domestic bonds	10.7	0.4	10.0	3.4	+1.5	1.9
	Investment trusts,etc.	11.6	7.3	6.8	0.7	-5.2	6.0
	Total	11.6	5.6	10.6	0.6	-6.2	6.8
Joyo	Stocks	-7.3	-0.9	-3.9	-3.0	-2.6	-0.4
	Domestic bonds	12.4	0.6	9.1	3.2	+0.9	2.2
	Investment trusts,etc.	1.6	5.2	4.9	0.7	-3.8	4.6
	Total	6.7	4.8	10.1	0.9	-5.5	6.5
Ashikaga	Stocks	-3.3	-1.1	-2.3	-0.5	+0.2	-0.7
	Domestic bonds	-1.7	-0.1	0.9	0.1	+0.5	-0.3
	Investment trusts,etc.	9.9	2.0	1.9	0.0	-1.4	1.4
	Total	4.8	0.8	0.4	-0.3	-0.6	0.3

## 【Data】 Breakdown of Banking subsidiaries

(16) Expenses		( ¥ bn )					
		FY18	FY19	FY20	3Q21	YoY	3Q20
J+A	Personnel	60.6	61.2	59.9	43.8	-1.3	45.1
	Non-Personnel	46.1	46.7	43.4	31.9	-0.1	32.0
	Taxes	7.3	7.0	6.8	5.1	-0.1	5.3
	Total	114.1	115.0	110.1	80.9	-1.6	82.5
Joyo	Personnel	33.8	33.5	33.2	24.6	-0.4	25.0
	Non-Personnel	27.7	26.8	24.7	17.8	-0.5	18.4
	Taxes	3.8	3.8	3.7	2.8	-0.0	2.9
	Total	65.3	64.2	61.7	45.3	-1.1	46.5
Ashikaga	Personnel	26.8	27.6	26.6	19.2	-0.8	20.0
	Non-Personnel	18.4	19.9	18.6	14.0	+0.4	13.6
	Taxes	3.5	3.1	3.0	2.2	-0.1	2.3
	Total	48.8	50.7	48.4	35.5	-0.5	36.0

( 17 ) Credit related cost		( ¥ bn )					
		FY18	FY19	FY20	3Q21	YoY	3Q20
J+A		9.3	19.0	22.4	10.5	-3.0	13.6
Joyo		4.2	10.1	12.0	4.9	-2.3	7.3
Ashikaga		5.0	8.8	10.3	5.6	-0.6	6.2

( 18 ) Disclosed Claims under the Financial Revitalization Law		( ¥ b n )					
		FYE18	FYE19	FYE20	Dec-21	YoY	
Mebuki	Bankrupt claims		15.9	12.7	10.3	13.2	+2.9
FG	Doubtful claims		125.1	129.0	143.2	149.3	+6.1
(Consolidated)	Requiring monitoring claims		32.2	27.9	27.4	28.6	+1.1
	Total		173.3	169.8	181.0	191.2	+10.2
Joyo	Bankrupt claims		6.1	5.7	5.5	5.5	-0.0
	Doubtful claims		66.4	69.9	78.0	83.7	+5.6
	Requiring monitoring claims		17.5	12.5	13.0	13.1	+0.1
	Total		90.2	88.2	96.7	102.3	+5.6
Ashikaga	Bankrupt claims		8.7	5.8	4.0	7.2	+3.2
	Doubtful claims		58.5	59.0	65.0	65.6	+0.5
	Requiring monitoring claims		14.7	15.4	14.4	15.5	+1.0
	Total		81.9	80.2	83.5	88.3	+4.8

( 19 ) Non-accrual delinquent loans ( to Business ) (1 month or more)		( ¥ bn )					
		FYE18	FYE19	FYE20	Dec-21	YoY	Dec-20
J+A		0.5	1.2	2.0	3.3	+0.0	3.2
Joyo		0.3	0.3	0.0	1.8	+1.2	0.5
Ashikaga		0.2	0.9	2.0	1.4	-1.2	2.6

## Inquiries

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