

Details of Recognized Opportunities

Opportunity categories		Example events	Opportunities associated with the Group's business activities	Time frames
Opportunities related to business performance	Products and services	<ul style="list-style-type: none"> - Development and expansion of products and services with positive or negative impact mitigation effects on nature - Development and diffusion of new technologies that promote the conservation and sustainable use of biodiversity - Establishing competitive advantage 	<ul style="list-style-type: none"> - Increase in consulting opportunities to support analysis of nature-related risks and opportunities and development of business strategies - Increase in new investment and loan opportunities 	Short- to medium-term
	Market	<ul style="list-style-type: none"> - Expansion of new and emerging markets - Change in consumer behaviors (increase in demand for sustainability-conscious products and services) 	<ul style="list-style-type: none"> - Development of nature-related businesses, products, and services 	Medium- to long-term
	Resource efficiency	<ul style="list-style-type: none"> - Shift in production processes, such as switching to raw materials with lower environmental impact - Spread of certification programs for nature-conscious raw materials - Spread of the utilization of recycled materials and recycling - Reduction of water use and consumption - Utilization of diverse raw materials (utilization of unused resources) - Prevention of pollution and reduction of waste 	<ul style="list-style-type: none"> - Increase in consulting and business matching opportunities - Increase in new investment and loan opportunities 	Medium- to long-term
	Funding flow and procurement	<ul style="list-style-type: none"> - Spread of nature-related green finance - Protection of the environment through public incentives 	<ul style="list-style-type: none"> - Increase in new investment and loan opportunities 	Short- to medium-term
	Reputation	<ul style="list-style-type: none"> - Promoting understanding and strengthening relationships with stakeholders and spreading collaboration - Improving brand image and differentiating from competitors 	<ul style="list-style-type: none"> - Improving reputation by addressing nature-related risks and developing solutions - Improvement in reputation and corporate value through nature-positive contributions 	Medium- to long-term
Opportunities related to sustainability performance	Sustainable use of natural resources	(Same as resource efficiency)	(Same as resource efficiency)	Medium- to long-term
	Protection, restoration, and regeneration of ecosystems	<ul style="list-style-type: none"> - Nature conservation and restoration activities - Implementation of local green infrastructure - Protection of rare species 	<ul style="list-style-type: none"> - Increase in consulting needs and investment and loan opportunities 	Medium- to long-term

*Short-term: approx. 5 years; medium-term: approx. 10 years; long-term: approx. 30 years